

## **Magyar Export-Import Bank**

## Zártkörűen Működő Részvénytársaság

(incorporated with limited liability in Hungary)

## EUR 2,000,000,000 Global Medium Term Note Programme

Under the Global Medium Term Note Programme described in this Offering Circular (the "**Programme**"), Magyar Export-Import Bank Zártkörűen Működő Részvénytársaság (in English: Hungarian Export-Import Bank Private Limited Company) ("**Eximbank**" or the "**Issuer**") may from time to time, and subject to compliance with all relevant laws, regulations and directives, issue notes (the "**Notes**") denominated in any currency agreed between the Issuer and the relevant Dealer(s) (as defined below). Notes will be issued in Series, as further set out in "*Overview of the Programme*" below. The maximum aggregate nominal amount of all Notes from time to time outstanding under the Programme will not exceed EUR 2,000,000,000 (or its equivalent in other currencies calculated as described herein).

The Issuer's obligations under the Notes have the benefit of a statutory guarantee in the form of an absolute and direct suretyship from the Hungarian state relating to the Issuer's funding activities (the "Funding Guarantee") in accordance with Paragraph (2) of Article 274 of the Civil Code of Hungary ("készfizető kezességvállalás") (the "Civil Code") and pursuant to Paragraph (1)(a) of Article 6 of Act XLII of 1994 on the Hungarian Export-Import Bank Private Limited Company and the Hungarian Export Credit Insurance Private Limited Company, as amended, (the "Eximbank Act").

PURSUANT TO SECTION 18 OF ACT CXX OF 2001 ON THE CAPITAL MARKETS (THE "CAPITAL MARKETS ACT"), TO THE EXTENT THIS OFFERING CIRCULAR IS USED IN HUNGARY IT MAY ONLY BE SO USED IN CONNECTION WITH A PRIVATE PLACEMENT IN HUNGARY IN ACCORDANCE WITH THE CAPITAL MARKETS ACT. THIS OFFERING CIRCULAR IS NOT A PROSPECTUS ("TÁJÉKOZTATÓ") AS DEFINED IN SECTION 21(1) OF THE CAPITAL MARKETS ACT.

An investment in Notes issued under the Programme involves certain risks. For a discussion of these risks see "Risk Factors".

This Offering Circular comprises neither a prospectus for the purposes of Part VI of the Financial Services and Markets Act 2000 (as amended, the "FSMA"), a prospectus for the purposes of Directive 2003/71/EC, as amended, (the "Prospectus Directive") nor listing particulars given in compliance with the listing rules under Part VI of the FSMA by the Financial Services Authority in its capacity as competent authority under the FSMA (the "UKLA"). The Prospectus Directive does not apply to this Offering Circular pursuant to Article 1(2)(d) thereof.

Application may be made to the UKLA for one or more Series of Notes to be issued under the Programme to be listed on its official list and admitted to the official list of the UKLA (the "Official List") and to the London Stock Exchange plc (the "London Stock Exchange") for such Notes to be admitted to trading on the London Stock Exchange's regulated market. References in this Offering Circular to Notes being "listed" (and all related references) shall mean that such Notes have been admitted to trading on the London Stock Exchange's regulated market and have been admitted to the Official List. The London Stock Exchange's regulated market is a regulated market for the purpose of Directive 2004/39/EC (the "Markets in Financial Instruments Directive"). The Issuer may also issue unlisted Notes under the Programme.

The Programme has been rated "BB" by Standard & Poor's Credit Market Services Europe Ltd ("S&P") and "BB+" by Fitch Ratings Limited ("Fitch"). As at the date of this Offering Circular, Hungary's foreign currency long-term debt was rated "BB" by S&P (with negative outlook), "Ba1" (with negative outlook) by Moody's Investors Service, Inc. ("Moody's") and "BB+" by Fitch (with stable outlook). Tranches of Notes to be issued under the Programme will be rated or unrated. Where a Tranche of Notes is to be rated, such rating will not necessarily be the same as the ratings assigned to Notes already issued under the Programme. Where a Tranche of Notes is rated, the applicable rating(s) will be specified in the relevant Pricing Supplement. A security rating is not a recommendation to buy, sell or hold securities and may be subject to suspension, reduction or withdrawal at any time by the assigning rating agency. A suspension, reduction or withdrawal of the rating assigned to any Notes may adversely affect the market price of such Notes.

Notes may be issued in bearer form ("Bearer Notes") or registered form ("Registered Notes"). Each Series (as defined in "Overview of the Programme – Method of Issue") of Notes in bearer form will be represented on issue by a temporary global note in bearer form (each a "temporary Global Note") or a permanent global note in bearer form (each a "permanent Global Note"). If the Global Notes are stated in the applicable Pricing Supplement to be issued in new global note ("NGN") form, the Global Notes will be delivered on or prior to the original issue date of the relevant Tranche to a common safekeeper (the "Common Safekeeper") for Euroclear Bank SA/NV ("Euroclear") and Clearstream Banking, société anonyme ("Clearstream, Luxembourg"). The Registered Notes of each Tranche offered and sold in reliance on Regulation S, which will be sold to non-U.S. persons outside the United States, will initially be represented by a Global Note in registered form (a "Regulation S Global Note"). Prior to expiry of the distribution compliance period (as defined in Regulation S) applicable to each Tranche of Notes, beneficial interests in a Regulation S Global Note may not be offered or sold to, or for the account or benefit of, a U.S. person and may not be held otherwise than through Euroclear or Clearstream, Luxembourg, and such Regulation S Global Note will bear a legend regarding such restrictions on transfer. The Registered Notes of each Tranche may only be offered and sold in the United States or to U.S. persons in private transactions to "qualified institutional buyers" ("QIBs") within the meaning of Rule 144A under the U.S. Securities Act of 1933, as amended, (the "U.S. Securities Act"). The Registered Notes of each Tranche sold to QIBs will initially be represented by a global note in registered form (a "Rule 144A Global Note" and, together with a Regulation S Global Note, the "Registered Global Notes").

Arranger

**Jefferies** 

Dealers

## TABLE OF CONTENTS

IMPORTANT INFORMATION	iii
FORWARD-LOOKING STATEMENTS	vi
PRESENTATION OF FINANCIAL AND OTHER INFORMATION	vii
SERVICE OF PROCESS AND ENFORCEABILITY OF JUDGEMENTS	Х
OVERVIEW OF EXIMBANK	1
OVERVIEW OF THE PROGRAMME	2
GENERAL DESCRIPTION OF THE PROGRAMME	8
RISK FACTORS	9
USE OF PROCEEDS	22
SELECTED FINANCIAL INFORMATION	23
DESCRIPTION OF EXIMBANK	26
DESCRIPTION OF HUNGARY	45
FORM OF THE NOTES	146
TERMS AND CONDITIONS OF THE NOTES	150
BOOK-ENTRY CLEARING SYSTEMS	179
DESCRIPTION OF FUNDING GUARANTEE	184
FORM OF PRICING SUPPLEMENT	185
TAXATION	193
CERTAIN ERISA CONSIDERATIONS	204
SUBSCRIPTION AND SALE	206
NOTICE TO PURCHASERS AND HOLDERS OF NOTES AND TRANSFER RESTRICTIONS	211
GENERAL INFORMATION	216
INDEX TO THE FINANCIAL STATEMENTS	F-1

### IMPORTANT INFORMATION

In this Offering Circular, "**Eximbank**" or the "**Issuer**" refers to Magyar Export-Import Bank Zártkörűen Működő Részvénytársaság (in English: Hungarian Export-Import Bank Private Limited Company).

The Issuer accepts responsibility for the information contained in this Offering Circular. To the best of the knowledge of the Issuer (having taken all reasonable care to ensure that such is the case) the information contained in this Offering Circular is in accordance with the facts and does not omit anything likely to affect the import of such information.

This Offering Circular is to be read in conjunction with all documents which are deemed to be incorporated herein by reference. This Offering Circular shall be read and construed on the basis that such documents are incorporated and form part of this Offering Circular.

Jefferies International Limited (the "Arranger") and Deutsche Bank AG, London Branch (in its capacity as a Dealer (as defined below)) have not independently verified the information contained herein. Accordingly, no representation, warranty or undertaking, express or implied, is made and no responsibility or liability is accepted by the Arranger or the Dealers as to the accuracy or completeness of the information contained or incorporated by reference in this Offering Circular or any other information provided by the Issuer in connection with the issue and sale of the Notes. The Arranger and the Dealers accept no liability in relation to the information contained in this Offering Circular or any other information provided by the Issuer in connection with the issue and sale of the Notes.

In connection with the issue and sale of Notes, no person is or has been authorised by the Issuer, the Arranger or the Dealers to give any information or to make any representation not contained in or not consistent with this Offering Circular or any other information supplied in connection with the issue and sale of Notes and, if given or made, such information or representation must not be relied upon as having been authorised by the Issuer, the Arranger or the Dealers.

The Notes will be issued on a continuing basis to one or more of the Dealers specified on page 2 and any additional Dealer appointed under the Programme from time to time, which appointment may be for a specific issue or on an on-going basis (each a "**Dealer**" and together, the "**Dealers**"). References in this Offering Circular to the "relevant Dealer" shall, in the case of an issue of Notes being (or intended to be) subscribed by more than one Dealer, be to all Dealers agreeing to purchase such Notes.

This Offering Circular does not constitute an offer of, or an invitation by or on behalf of the Issuer, the Arranger or the Dealers to subscribe for, or purchase, any Notes.

Neither the delivery of this Offering Circular nor any sale made in connection herewith shall, under any circumstances, create any implication that there has been no change in the affairs of the Issuer or Hungary since the date hereof or the date upon which this Offering Circular has been most recently amended or supplemented or that there has been no adverse change in the financial position of the Issuer or Hungary since the date hereof or the date upon which this Offering Circular has been most recently amended or supplemented or that any other information supplied in connection with the Programme is correct as of any time subsequent to the date on which it is supplied or, if different, the date indicated in the document containing the same. Each person contemplating making an investment in the Notes must make its own investigation and analysis of the creditworthiness of the Issuer and its own determination of the suitability of any such investment, with particular reference to its own investment objectives and experience, and any other factors which may be relevant to it in connection with such investment.

This Offering Circular does not constitute an offer to sell or the solicitation of an offer to buy any Notes in any jurisdiction to any person to whom it is unlawful to make the offer or solicitation in such jurisdiction. The Issuer and the Dealers do not represent that this Offering Circular may be lawfully distributed, or that any Notes may be lawfully offered, in compliance with any applicable registration or other requirements in any such jurisdiction, or pursuant to an exemption available thereunder, or assume any responsibility for facilitating any such distribution or offering. In particular, unless specifically indicated to the contrary in the relevant Pricing Supplement (as defined below), no action has been taken by the Issuer or the Dealers which would permit a public offering of any Notes outside the European Economic Area or distribution of this Offering Circular in any jurisdiction where action for that purpose is required. Accordingly, no Notes may be offered or sold, directly or indirectly, and neither this Offering Circular nor any advertisement or other offering material may be distributed or published in any jurisdiction, except under circumstances that will result in compliance with any applicable laws and regulations and the Dealers have represented that all offers and sales by them will be made on the same terms. The distribution of this Offering Circular and the offer or sale of Notes may be restricted by law in certain jurisdictions. Persons into whose possession this Offering Circular or any Notes come must inform

themselves about, and observe, any such restrictions on the distribution of this Offering Circular and the offering and sale of Notes. In particular, there are restrictions on the distribution of this Offering Circular and the offer or sale of Notes in the United States, the European Economic Area, the United Kingdom, Hungary, Japan, the Republic of Singapore and Hong Kong (see "Subscription and Sale" and "Notice to Purchasers and Holders of Notes and Transfer Restrictions" below).

The Notes may not be a suitable investment for all investors. Each potential investor in the Notes must determine the suitability of that investment in light of its own circumstances. In particular, each potential investor should: (i) have sufficient knowledge and experience to make a meaningful evaluation of the Notes, the merits and risks of investing in the Notes and the information contained in this Offering Circular or any applicable supplement; (ii) have access to, and knowledge of, appropriate analytical tools to evaluate, in the context of its particular financial situation, an investment in the Notes and the impact such investment will have on its overall investment portfolio; (iii) have sufficient financial resources and liquidity to bear all of the risks of an investment in the Notes, including where the currency for principal and interest payments is different from the potential investor's currency; (iv) understand thoroughly the terms of the Notes and be familiar with the behaviour of the financial markets in which they participate; and (v) be able to evaluate (either alone or with the help of a financial adviser) possible scenarios for economic conditions, interest rate and other factors that may affect its investment and its ability to bear the applicable risks.

The language of this Offering Circular is English. Certain legislative references and technical terms have been cited in their original language in order that the correct technical meaning may be ascribed to them under applicable law.

In connection with the issue of any Tranche (as defined in "Overview of the Programme") of Notes, the Dealer or Dealers (if any) named as the stabilising manager(s) (the "Stabilising Manager(s)") (or any person acting on behalf of any Stabilising Manager(s)) may purchase and sell Notes in the open market, over-allot Notes or effect transactions with a view to supporting the market price of the Notes at a level higher than that which might otherwise prevail. Over-allotment involves the sale of Notes in excess of the principal amount of Notes to be purchased by the Dealers in this offering, which creates a short position for the Dealers. Covering transactions involve the purchase of the Notes in the open market after the distribution has been completed in order to cover short positions. Stabilising transactions consist of certain bids or purchases of Notes made for the purpose of preventing or retarding a decline in the market price of the Notes while the offering is in progress. Any of these activities may have the effect of preventing or retarding a decline in the market price of the Notes. They may also cause the price of the Notes to be higher than the price that otherwise would exist in the open market in the absence of these transactions. The Dealers may conduct these transactions in the over-the-counter market or otherwise. If the Dealers commence any of these transactions, they may discontinue them at any time. However, there is no assurance that the Stabilising Manager(s) (or any person acting on behalf of a Stabilising Manager) will undertake stabilisation action. Any stabilisation action may begin on or after the date on which adequate public disclosure of the terms of the offer of the relevant Tranche of Notes is made and, if begun, may be ended at any time, but it must end no later than the earlier of 30 days after the issue date of the relevant Tranche of Notes and 60 days after the date of the allotment of the relevant Tranche of Notes. Any stabilisation action or over-allotment must be conducted by the relevant Stabilising Manager(s) (or any person acting on behalf of any Stabilising Manager(s)) in accordance with all applicable laws and rules.

The Notes have not been and will not be registered under the U.S. Securities Act or any other applicable U.S. state securities laws, and may include Notes in bearer form that are subject to U.S. tax law requirements. Subject to certain exceptions, the Notes may not be offered, sold or delivered within the United States or to, or for the account or benefit of, U.S. persons (see "Subscription and Sale — United States of America" and "Notice to Purchasers and Holders of Notes and Transfer Restrictions" below). Any offer or sale of any Notes (including re-sales thereof) in the United States or to U.S. persons would constitute a violation of United States securities laws unless made in compliance with the registration requirements of the U.S. Securities Act or pursuant to an exemption therefrom.

NOTICE TO NEW HAMPSHIRE RESIDENTS: NEITHER THE FACT THAT A REGISTRATION STATEMENT OR AN APPLICATION FOR A LICENCE HAS BEEN FILED UNDER CHAPTER 421-B OF THE NEW HAMPSHIRE REVISED STATUTES WITH THE STATE OF NEW HAMPSHIRE NOR THE FACT THAT A SECURITY IS EFFECTIVELY REGISTERED OR A PERSON IS LICENSED IN THE STATE OF NEW HAMPSHIRE CONSTITUTES A FINDING BY THE SECRETARY OF STATE OF NEW HAMPSHIRE THAT ANY DOCUMENT FILED UNDER CHAPTER 421-B IS TRUE, COMPLETE AND NOT MISLEADING. NEITHER ANY SUCH FACT NOR THE FACT THAT AN EXEMPTION OR EXCEPTION IS AVAILABLE FOR A SECURITY OR A TRANSACTION MEANS THAT THE SECRETARY OF STATE HAS

PASSED IN ANY WAY UPON THE MERITS OR QUALIFICATIONS OF, OR RECOMMENDED OR GIVEN APPROVAL TO, ANY PERSON, SECURITY OR TRANSACTION. IT IS UNLAWFUL TO MAKE, OR CAUSE TO BE MADE, TO ANY PROSPECTIVE PURCHASER, CUSTOMER OR CLIENT ANY REPRESENTATION INCONSISTENT WITH THE PROVISIONS OF THIS PARAGRAPH.

### FORWARD-LOOKING STATEMENTS

Certain statements contained herein are forward-looking statements including, but not limited to, statements that are predictions of or indicate future events, trends, plans or objectives, based on certain assumptions and include any statement that does not directly relate to a historical fact or current fact. The Issuer may also make forward-looking statements in its audited annual financial statements, in its interim financial statements, in its prospectuses, in press releases and other written materials and in oral statements made by its officers, directors or employees to third parties. Forward-looking statements are typically identified by words or phrases such as, without limitation, "anticipate", "assume", "believe", "continue", "estimate", "expect", "foresee", "intend", "may increase" and "may fluctuate" and similar expressions or by future or conditional verbs such as, without limitation, "will", "should", "would" and "could."

Forward-looking statements involve risks, uncertainties and assumptions. Actual results may differ materially from those expressed in these forward-looking statements and so undue reliance should not be placed on such statements.

The Issuer has identified some of the risks inherent in forward-looking statements under "Risk Factors" in this Offering Circular. Important factors that could cause actual results to differ materially from those in forward-looking statements include, among others:

- changes in the Hungarian economy, in particular changes to the demand for Hungarian exports;
- changes in the banking and financial markets in Hungary;
- changes in the Issuer's ownership by the government of Hungary or other changes in policy or regulation by the Hungarian government, including the status of the Funding Guarantee provided by Hungary;
- change to Hungary's willingness to contribute capital or other financial support;
- the Issuer's credit exposure to financial institutions in Hungary;
- changes in applicable laws and regulations, including taxes, or accounting standards or practices;
- the monetary, interest rate and other policies of central banks in Hungary, the European Union, the United States and elsewhere;
- changes or volatility in interest rates, foreign exchange rates, asset prices, equity markets, commodity prices, inflation or deflation;
- the Issuer's exposure to the credit risk of its borrowers and counterparties;
- the Issuer's ability to hedge certain risks economically;
- the Issuer's ability to manage any mismatches between the Issuer's interest-earning assets and the Issuer's interest-bearing liabilities;
- the Issuer's ability to manage operational risks and prevent security breaches;
- the Issuer's ability to maintain reliable and secure information technology systems;
- the Issuer's ability to attract and retain key management and qualified personnel;
- the Issuer's ability to grow its loan portfolio;
- the Issuer's ability to control expenses;
- the Issuer's ability to manage liquidity risks and to access credit and capital markets;
- the Issuer's success in managing the risks involved in the foregoing, which depends, among other things, on the Issuer's ability to anticipate events that cannot be captured by the statistical models the Issuer uses; and
- force majeure and other events beyond the Issuer's control.

There may be other risks, including some risks of which the Issuer is unaware, that could adversely affect the Issuer's results or the accuracy of forward-looking statements in this Offering Circular. Therefore, you should not consider the factors discussed here or under "Risk Factors" to be a complete set of all potential risks or uncertainties.

The Issuer does not have any intention or obligation to update the forward-looking statements in this Offering Circular or in other disclosure to reflect new information, future events or risks that may cause the forward-looking events the Issuer presents in this Offering Circular not to occur in a manner different from what the Issuer expects.

## PRESENTATION OF FINANCIAL AND OTHER INFORMATION

#### **Presentation of Financial Information**

#### Issuer

The financial information for the Issuer for the six-month periods ended 30 June 2013 and 30 June 2012 has been extracted from the Issuer's unaudited interim financial statements for the six months ended 30 June 2013 and the related notes (the "Interim Financial Statements"). The financial information for the Issuer as at and for the year ended 31 December 2012 has been extracted from the Issuer's audited financial statements for the year ended 31 December 2012 and the related notes therein (the "2012 Financial Statements"). The financial information for the Issuer as at and for the year ended 31 December 2011 has been extracted from the Issuer's audited financial statements for the year ended 31 December 2011 and the related notes therein (the "2011 Financial Statements"). The financial information for the Issuer as at and for the year ended 31 December 2010 has been extracted from the Issuer's audited financial statements for the year ended 31 December 2010 and the related notes therein (the "2010 Financial Statements"). Together, the 2012 Financial Statements, the 2011 Financial Statements and the 2010 Financial Statements are hereinafter, the "Audited Financial Statements". The Audited Financial Statements and the Interim Financial Statements, together, are hereinafter the "Financial Statements". The Financial Statements were prepared in accordance with International Financial Reporting Standards issued by the International Accounting Standards Board ("IFRS"), as adopted by the European Union. Neither the Financial Statements nor the other financial information presented in this document has been prepared in accordance with generally accepted accounting principles in the United States ("U.S. GAAP"), or audited in accordance with auditing standards generally accepted in the United States ("U.S. GAAS"). Accordingly, no opinion or any other assurance with regard to any financial information has been expressed under U.S. GAAP or U.S. GAAS. The Hungarian Forint is the measurement currency for the Financial Statements. The Financial Statements and financial information included elsewhere in this Offering Circular have, unless otherwise noted, been presented in Forints.

Certain financial and other information presented in various tables in this Offering Circular, including certain tables in "Description of Eximbank", have been prepared on the basis of the Issuer's own internal accounts, which are prepared under Hungarian Accounting Standards ("HAS"). Unless otherwise indicated specifically as IFRS data, the sources for statements and data concerning the Issuer and its business are based on the best estimates and assumptions of the Issuer's management, which believes that these assumptions are reasonable and that its estimates have been prepared with due care. The data concerning the Issuer included herein, whether based on external sources or prepared using HAS as the basis for the internal estimates and assumptions of the Issuer's management, constitute the best current estimates of the information provided.

### Hungary

Unless otherwise indicated, all data relating to Hungary in this Offering Circular is presented for comparison purposes in accordance with the methodology of the International Monetary Fund (the "IMF") (as set forth in the Manual on Governance Finance Statistics, IMF 1986) ("GFS"). In order to comply with its EU accession obligations, Hungary produces certain data on the basis of the European System of Accounts 95 ("ESA"). ESA methodology monitors revenues and expenditures on an accrual basis, whereas GFS methodology monitors revenues and expenditures on a cash basis. Under ESA, certain issued state guarantees are reclassified as government debt and increase the deficit. The definition of the general government sector is extended to include certain quasi-governmental institutions.

In June 2008, there was a methodological change in the calculation of the balance of payment statistics related to compensation of employees in order to bring the methodology in line with international standards. The procedure of monitoring employee income payments was replaced by estimates made on the basis of the Hungarian Central Statistical Office ("CSO") administrative resources for the purposes of balance of payments statistics. This covers the gross earnings of employees in its entirety. Taxes and contributions paid and received in connection with wages are also shown under current transfers.

On 30 September 2008, the Hungarian National Bank (the "NBH") modified the calculation methodology of the balance of payments. According to the NBH, the revision of goods data is the most significant of the areas affected by the revision. In the past, trade accredit assets in the balance of payments were determined basically by the difference between cash-based trade data reported to the NBH and accruals-based statistical data as measured by the CSO. After the change in methodology, the NBH recorded a large part of calculated turnover in trade credit as statistical error (under errors and omissions) and started to examine the causes of deviations together with the CSO. During the examination, enterprises

not registered in the territory of Hungary, only obliged to declare VAT but playing an increasingly greater role in the country's foreign trade, became the centre of attention. Such enterprises provide data for Hungary's foreign trade statistics, in accordance with the practice of the EU. While the data must be treated as part of Hungarian foreign trade, consistent with international standards on foreign trade statistics, there are no clearly defined recommendations for their treatment in the national accounts and the balance of payments. In the view of domestic experts, in terms of the national accounts and the balance of payments, such enterprises do not constitute part of the Hungarian economy and, therefore, they should be recorded differently from the standards on foreign trade statistics. This means that trade margins on foreign trade transactions should be ignored when assessing the performance of the Hungarian economy. The NBH have revised the values of goods exports and imports recorded in the balance of payments in a way that the balance of goods has been adjusted by the amounts above. The revision has not affected the CSO's official foreign trade statistics. As a result of this methodological change, the NBH revised the balance of payments data for the years 2006 and 2007. All balance of payments data in this report have been calculated based on the revised methodology.

#### Currency

In this Offering Circular, the following currency terms are used:

- **"HUF"**, "**Hungarian Forints**" or "**Forints**" means the lawful currency of Hungary;
- **"U.S. dollars"**, **U.S.\$** or "**USD**" means the lawful currency of the United States;
- "EUR", "euro" "Euro" or "€" means the lawful currency of the Member States of the European Union that have adopted the single currency introduced at the start of the third stage of European Economic and Monetary Union pursuant to the Treaty on the Functioning of the European Union, as amended;
- "GBP", "£" or "pound sterling" means the lawful currency of the United Kingdom of Great Britain; and
- "JPY", "¥" or "Japanese Yen" means the lawful currency of Japan.

#### The Issuer's Auditors

As at the date of this Offering Circular, the Issuer's auditors are KPMG Hungária Kft ("KPMG"), a member of KPMG International. KPMG's address is Váci út 99, Budapest, Hungary and KPMG's company registration number is 01-09-063183. KPMG are certified public accountants operating under authorised auditors' licence number 000202 and have audited the Issuer's accounts, without qualification, in accordance with generally accepted auditing standards in Hungary for the financial periods ending 31 December 2012, 31 December 2011 and 31 December 2010. KPMG have reviewed the Issuer's interim financial statements and have issued their review report thereon, without qualification, in accordance with generally accepted auditing standards in Hungary as of and for the six months ending 30 June 2013. However, as stated in their report for the six-month period ended 30 June 2013, they did not audit and they did not express an opinion on the interim financial statements. Accordingly, the degree of reliance on their report on such information should be restricted in light of the limited nature of the review procedures applied.

## **Exchange Rates**

Except as otherwise specified, all amounts in this Offering Circular are expressed in Forints, in Euro, and in U.S. dollars. All currency conversions in this Offering Circular are at the NBH's official middle rate of exchange on a particular date or calculated at the average of the middle rates of exchange for a particular period. For convenience, certain amounts have been converted from Forint into USD and/or Euro at the average exchange rate for each relevant period or the exchange rate in effect on a given date.

The following table sets forth the Forint/Euro exchange rates for the last day of the periods indicated and the average exchange rates during the periods indicated:

	6 months ended 30 June		12 months ended 31 December		
	2013	2012	2011	2010	
		(HUF per EUR)			
Year period	295.16	291.29	311.13	278.75	
Average for period	296.08	289.29	279.21	275.41	

Source: NBH

The following table sets forth the Forint/USD exchange rates for the last day of the periods indicated and the average exchange rates during the periods indicated:

	6 months ende	6 months ended 30 June		12 months ended 31 December	
	2013	2012	2011	2010	
		(HUF per USD)			
Year period	226.18	220.93	240.68	208.65	
Average for period	225.45	225.19	200.94	208.15	

Source: NBH

As at 18 September 2013, the official exchange rates were HUF 223.23 = USD 1.00 and HUF 298.04 = EUR 1.00. For information on the convertibility of the Forint, see "Description of Hungary – Monetary and Financial System – Exchange Rate Policy – Foreign Exchange and Convertibility of the Forint."

Totals in certain tables in this Offering Circular may differ from the sum of the individual items in such tables due to rounding. In addition, certain figures contained in this Offering Circular are estimates prepared in accordance with procedures customarily used in Hungary for the reporting of data. Certain other figures are preliminary in nature. In each case, the actual figures may vary from the estimated or preliminary figures set forth in this Offering Circular.

### Rounding

Some numerical figures included in this Offering Circular have been subject to rounding adjustments. Accordingly, numerical figures shown as totals in certain tables may not be an arithmetic aggregation of the figures that preceded them. Unless otherwise specified, all percentages have been rounded to the nearest one tenth of one per cent.

## SERVICE OF PROCESS AND ENFORCEABILITY OF JUDGEMENTS

The Issuer is a private limited company incorporated under the laws of Hungary. All directors and executive officers of the Issuer are resident in Hungary and a substantial portion of their assets are located in Hungary. Although the Issuer has agreed, in accordance with the terms of the fiscal and paying agency agreement governing the Notes (the "**Agency Agreement**"), to accept service of process in the United Kingdom by agents designated for such purpose, it may not be possible for Noteholders to:

- effect service of process within the United Kingdom or the United States upon the Issuer or its directors or executive officers named in this Offering Circular; or
- enforce against the Issuer or any such persons judgments obtained in English or U.S. courts.

Notwithstanding the above, judgments obtained in English courts are, subject to the limitations set out in the regulation mentioned below, recognised and enforceable in Hungary under Council Regulation (EC) No 44/2001 of 22 December 2000 on the jurisdiction and the recognition and enforcement of judgments in civil and commercial matters.

### **OVERVIEW OF EXIMBANK**

#### **Purpose and Authority**

Eximbank is a specialised credit institution wholly owned by the Hungarian state. It was established by Act XLII of 1994 on the Hungarian Export-Import Bank and the Hungarian Export Credit Insurance Company in order to facilitate the sale of Hungarian goods and services in foreign markets and commenced operation on 10 August 1994.

As Eximbank is a specialised credit institution wholly owned by the Hungarian state and maintained for the purpose of financing the export of Hungarian goods and services, the primary aim of its operations is not to achieve the highest possible profit, but to make efficient and effective use of Hungarian state central budgetary resources in support of its mandate. As such, the Hungarian state is responsible for ensuring the long-term and stable operation of Eximbank in accordance with Eximbank's legislative charter. In addition, Eximbank also benefits from various forms of support from the Hungarian state, including the Funding Guarantee, a statutory back-to-back guarantee relating to certain of Eximbank's guarantees, interest equalisation and support payments under the majority of loans which Eximbank provides, credit insurance with respect to a portion of Eximbank's loan portfolio and funding and liquidity support.

## **Business Overview and Strategy**

Eximbank provides seven main export finance-related products: (1) refinancing facilities to domestic and foreign commercial banks providing financing for Hungarian export transactions, (2) buyer's credit facilities (including "tied aid" loans) to foreign purchasers or partners of Hungarian exporters, (3) discounting facilities to Hungarian exporters, (4) direct pre-export financing credit to Hungarian exporters, (5) export-credit and export-related guarantees, (6) supply chain financing and (7) domestic investment financing. In addition, in the past Eximbank has provided, to a limited extent, loans with respect to Hungarian investments abroad.

Historically, Eximbank financed a substantial portion of its operations from loans and advances provided by the Hungarian Development Bank, which is wholly owned by the Hungarian state and was Eximbank's majority shareholder until 23 May 2012, when the Hungarian state took a direct 100% ownership in Eximbank. Going forward, Eximbank intends to meet its medium- and long-term funding needs primarily through issuing in the international capital markets and money markets, including through the issuance of Notes under the Programme, rather than loans from the Hungarian state or state-owned entities.

In support of its mandate to finance the export of Hungarian goods and services, Eximbank's historical strategy has been to focus on those market segments or export destinations which, in the view of the Hungarian state, are in need of official support or are under-penetrated by Hungarian exports. Going forward, Eximbank expects to expand this strategy to encompass a wider range of borrowers and export-related transactions as it seeks to grow its loan portfolio.

### OVERVIEW OF THE PROGRAMME

This overview must be read as an introduction to this Offering Circular and any decision to invest in any Notes should be based on a consideration of this Offering Circular as a whole and the relevant Pricing Supplement.

Issuer: Magyar Export-Import Bank Zártkörűen Működő Részvénytársaság.

**Guarantor:** Hungary (in accordance with the terms of the Funding Guarantee, as

defined and described under "Overview of the Programme -

Guarantee" below).

**Description:** Global Medium Term Note Programme.

Arranger: Jefferies International Limited.

Dealers: Jefferies International Limited;

Deutsche Bank AG, London Branch; and

any other Dealers appointed in accordance with the Programme

Agreement.

Fiscal Agent, Paying and Transfer Agent and Exchange Agent:

Citibank, N.A., London Branch.

**Registrar:** Citigroup Global Markets Deutschland AG.

**Risk Factors:** An investment in the Notes involves certain risks relating to the Issuer,

the Guarantor and the Notes. While all of these risk factors are contingencies which may or may not occur, potential investors should be aware that the risks involved with investing in any Notes may (i) affect the ability of the Issuer to fulfil its obligations under Notes issued under the Programme and/or (ii) affect the ability of the Guarantor to fulfil its obligations under the Funding Guarantee and/or (iii) lead to a volatility and/or decrease in the market value of the relevant Notes whereby the market value falls short of the expectations (financial or otherwise) of an investor upon making an investment in

such Notes.

There are certain factors that may affect the Issuer's ability to fulfil its obligations under the Notes. These are set out under the heading "Risk Factors". Investors should carefully consider these risk factors and all of the information in this Offering Circular before deciding to

buy Notes.

**Programme Size:** Up to EUR 2,000,000,000 (or its equivalent in other currencies). The

Issuer may increase the amount of the Programme in accordance with the terms of the Programme Agreement, in connection with which a new offering circular will be published (see "General Description of

the Programme" below for further detail).

Method of Issue: Notes may be distributed by way of private or public placement and in

each case on a syndicated or non-syndicated basis.

**Currencies:** Euro and U.S. dollars, and, subject to any applicable legal or

regulatory restrictions and any applicable reporting requirements, any other currency agreed between the Issuer and the relevant Dealer.

Certain Restrictions: Each issue of Notes denominated in a currency in respect of which

particular laws, guidelines, regulations, restrictions or reporting requirements apply will only be issued in circumstances which comply with such laws, guidelines, regulations, restrictions or reporting

requirements from time to time.

Notes having a maturity of less than one year will, if the proceeds of the issue are accepted in the United Kingdom, constitute deposits for the purposes of the prohibition on accepting deposits contained in Section 19 of the FSMA unless they are issued to a limited class of professional investors and have a denomination of at least £100,000

or its equivalent (see "Subscription and Sale" below).

Maturities:

The Notes will have such maturities as may be agreed between the Issuer and the relevant Dealer, subject to such minimum or maximum maturities as may be allowed or required from time to time by the relevant central bank (or equivalent body) or any laws or regulations applicable to the Issuer or the relevant Specified Currency. Except as provided above, the Notes are not subject to any maximum maturity.

Issue Price:

Notes may be issued at an issue price which is at par or at a discount to, or premium over, par.

Form of Notes:

The price and amount of Notes to be issued under the Programme will be determined by the Issuer and the relevant Dealer at the time of issue in accordance with prevailing market conditions.

The Notes may be issued in bearer form or registered form, as specified in the relevant Pricing Supplement, and in the case of definitive Notes, serially numbered, in the Specified Currency and the Specified Denomination(s).

In respect of Notes issued in bearer form, the Notes will on issue be represented by either a temporary Global Note or a permanent Global Note as specified in the applicable Pricing Supplement. Temporary Global Notes will be exchangeable either for (i) interests in a permanent Global Note or (ii) definitive Notes as indicated in the applicable Pricing Supplement.

Bearer Notes may either be issued as classic global notes ("Classic Global Notes" or "CGNs") or through Euroclear and Clearstream, Luxembourg in NGN form. Bearer Notes are only eligible as collateral for Eurosystem monetary policy and intra-day credit operations if they are issued in NGN form.

Notes may also be issued in the form of registered Notes in restricted or unrestricted form. Registered Notes in global form may be held under the New Safekeeping Structure ("NSS").

Notes in registered form will not be exchangeable for Notes in bearer form and *vice versa*. Permanent Global Notes will be exchangeable for definitive Notes only upon the occurrence of an Exchange Event.

Notes in CGN form will normally be initially deposited with a common depositary for Euroclear and Clearstream Luxembourg (the "Common Depositary"). Notes may also be deposited with a custodian for any other clearing system agreed by the Issuer, the relevant Dealer and the Fiscal Agent.

Notes issued in NGN form will be deposited and safekept by a Common Safekeeper and serviced by a common service provider.

Notes in NGN form that the Issuer wishes to make potentially eligible as collateral for Eurosystem monetary policy or intra-day credit operations will be deposited and safekept throughout their lives by Euroclear or Clearstream, Luxembourg as Common Safekeeper.

Registered Notes will either (i) be deposited with a custodian for, and registered in the name of Cede & Co as nominee of The Depository Trust Company ("DTC") or (ii) be deposited with, and registered in the name of a nominee of a common depositary or Common Safekeeper, as the case may be, for Euroclear and Clearstream, Luxembourg, as specified in the applicable Pricing Supplement.

Fixed interest will be payable on such date or dates as may be agreed between the Issuer and the relevant Dealer (as indicated in the relevant Pricing Supplement) and on redemption and will be calculated on the basis of such Day Count Fraction as may be agreed between the Issuer and the relevant Dealer and indicated in the relevant Pricing Supplement.

**Clearing Systems:** 

**Fixed Rate Notes:** 

Floating Rate Notes:

Floating Rate Notes will bear interest at a rate determined either:

- (i) on the same basis as the floating rate under a notional interestrate swap transaction in the relevant Specified Currency governed by an agreement incorporating the 2006 ISDA Definitions (published by the International Swaps and Derivatives Association, Inc., and as amended and updated as at the Issue Date of the first Tranche of the Notes of the relevant Series); or
- (ii) on the basis of a reference rate appearing on the agreed screen page of a commercial quotation service; or
- (iii) on such other basis as may be agreed between the Issuer and the relevant Dealer.

as indicated in the relevant Pricing Supplement.

The margin (if any) relating to such floating rate will be agreed between the Issuer and the relevant Dealer for each series of Floating Rate Notes.

Other Provisions in relation to Floating Rate Notes:

Floating Rate Notes may also have a maximum interest rate, a minimum interest rate or both (as indicated in the relevant Pricing Supplement). Interest on Floating Rate Notes in respect of each Interest Period, as agreed prior to issue by the Issuer and the relevant Dealer(s), will be payable on such Interest Payment Dates and will be calculated on the basis of such Day Count Fraction as may be agreed between the Issuer and the relevant Dealer(s) (as indicated in the relevant Pricing Supplement).

**Zero Coupon Notes:** 

Zero Coupon Notes will be offered and sold at a discount to their nominal amount or at par and will not bear interest.

**Redemption:** 

The Pricing Supplement relating to each Tranche of Notes will indicate either that the relevant Notes cannot be redeemed prior to their stated maturity (other than for taxation reasons or following an Event of Default) or that such Notes will be redeemable at the option of the Issuer and/or the Noteholders upon giving not less than 15 nor more than 30 days' irrevocable notice (or such other notice period (if any) as is indicated in the relevant Pricing Supplement) to the Noteholders or the Issuer, as the case may be, on a date or dates specified prior to such stated maturity and at a price or prices and on such terms as are indicated in the relevant Pricing Supplement.

**Events of Default:** 

The Notes will be redeemable prior to their stated maturity upon the acceleration of the Notes following any Event of Default in the circumstances specified in Condition 10. The Events of Default include, without limitation, the following events:

- (a) failure to pay by the Issuer;
- (b) breach of other obligations under the Programme by the Issuer;
- (c) insolvency and other analogous events under the laws of Hungary relating to the Issuer;
- (d) default by Hungary or the NBH;
- (e) cross-acceleration and cross default by the Issuer under other indebtedness (subject to certain minimum thresholds);
- (f) it becomes unlawful for the Issuer to perform its obligations under the Notes or the Agency Agreement;
- (g) the Funding Guarantee no longer being in existence or otherwise ceasing to constitute a guarantee of all of the Issuer's obligations under the Notes;
- (h) the Issuer ceasing to be owned, directly or indirectly, by Hungary; and

(i) Hungary ceasing to be a member in good standing of the IMF.

A full list of the Events of Default and the circumstances in which the Notes will be accelerated following an Event of Default are set out in Condition 10 of the Notes.

Condition to or the Note

Notes will be issued in such denominations as may be agreed between the Issuer and the relevant Dealer and as indicated in the relevant Pricing Supplement except that the minimum denomination of each Note will be such as may be allowed or required from time to time by the relevant central bank (or equivalent body) or any laws or regulations applicable to the relevant Specified Currency. See "Overview of the Programme – Certain Restrictions" above.

All payments in respect of the Notes will be made without deduction for or on account of withholding taxes levied in Hungary as provided in Condition 7 of the Notes. In the event that any such deduction is made, the Issuer will, except in certain circumstances, be required to pay additional amounts to cover the amounts so deducted, as

described under the Conditions of the Notes below.

Unless otherwise specified in the relevant Pricing Supplement, the Notes will constitute direct, unconditional, unsubordinated and (subject to the provisions of Condition 9.1) unsecured obligations of the Issuer and will rank *pari passu* and without preference among themselves and (except for certain debts required to be preferred by law) equally with all other present and future unsecured and unsubordinated obligations of the Issuer from time to time outstanding.

So long as any Note remains outstanding, the Issuer shall not create or permit to subsist any Security Interest (as defined in Condition 9.2) upon the whole or any part of its present or future undertaking, assets or revenues to secure either any Relevant Indebtedness (as defined in Condition 9.2) or any guarantee of Relevant Indebtedness without (a) at the same time or prior thereto securing the Notes equally and rateably therewith or (b) providing any such Security Interest for the Notes as may be approved by the Noteholders in accordance with the provisions of the Agency Agreement.

The Notes will be issued in series ("Series") having one or more issue dates and on terms otherwise identical (or identical other than in respect of the first payment of interest), the Notes of each Series being intended to be interchangeable and fungible with all other Notes of that Series. Each Series of Notes may be issued in tranches (each a "Tranche") on the same date. The Issuer may from time to time issue further Notes of any Series of the type and on the same terms as existing Notes and such further Notes shall be consolidated and form a single Series with such existing Notes of the same Series.

The Notes have the benefit of a statutory guarantee from the Hungarian state relating to the Issuer's funding activities in accordance with Paragraph (2) of Article 274 of the Civil Code ("készfizető kezességvállalás") and pursuant to Paragraph (1)(a) of Article 6 of the Eximbank Act (the "Funding Guarantee").

See "Description of Funding Guarantee".

Notes may be issued with the benefit of additional guarantees other than the Funding Guarantee or other forms of credit enhancement, in each case as specified in the relevant Pricing Supplement.

Application may be made to the UKLA for the Notes to be issued under the Programme to be listed on the official list of the UKLA, and to the London Stock Exchange for the Notes to be admitted to trading on, the London Stock Exchange's regulated market.

**Denomination of Notes:** 

**Taxation:** 

Status of the Notes:

**Negative Pledge:** 

**Further Issues:** 

**Guarantee:** 

Other Credit Support

Listing:

Unlisted Notes may also be issued.

The relevant Pricing Supplement will state whether or not the relevant Notes are to be listed and, if so, on which stock exchange(s).

**Credit Ratings:** 

The Programme has been rated "BB" by S&P and "BB+" by Fitch. Each of S&P and Fitch is established in the EU and registered under Regulation (EC) No 1060/2009 (as amended) (the "CRA Regulation").

Credit ratings assigned to the Notes do not necessarily mean that they are a suitable investment. A rating is not a recommendation to buy, sell or hold securities and may be subject to revision, suspension or withdrawal at any time by the rating organisation. Similar ratings on different types of notes do not necessarily mean the same thing. The ratings do not address the likelihood that the principal on the Notes will be prepaid, paid on an expected final payment date or paid on any particular date before the legal final maturity date of the Notes. The ratings do not address the marketability of the Notes or any market price. Any change in the credit ratings of the Notes or the Issuer could adversely affect the price that a subsequent purchaser will be willing to pay for the Notes. The significance of each rating should be analysed independently from any other rating.

**Governing Law:** 

The Notes and the Agency Agreement and any non-contractual obligations arising out of or in connection with the Notes and the Agency Agreement will be governed by, and construed in accordance with, English law. The Funding Guarantee is provided for under Hungarian law.

**Selling Restrictions:** 

There are selling restrictions in relation to the United States, the European Economic Area, the United Kingdom, Hungary, Japan, Republic of Singapore and Hong Kong and such other restrictions as may be required in connection with the offering and sale of a particular Tranche of Notes (see "Subscription and Sale" below). Notes in bearer form will be issued, sold, or exchanged in compliance with (i) US Treas. Reg. §1.163-5(c)(2)(i)(D) or any successor rules in substantially the same form that are applicable for proposes of Section 4701 of the Code (the "D Rules") or (i) US Treas. Reg. §1.163-5(c)(2)(i)(C) or any successor rules in substantially the same form that are applicable for proposes of Section 4701 of the Code (the "C Rules") (the C Rules and D Rules referred to collectively herein as "TEFRA").

**Transfer Restrictions** 

Notes issued under the Programme will not be registered under the U.S. Securities Act and so will be subject to significant restrictions on re-sale and transfer (see "Subscription and Sale" and "Notice to Purchasers and Holders of Notes and Transfer Restrictions" below).

**Certain ERISA Considerations:** 

Subject to certain conditions, the Notes (or any beneficial interest therein) may be purchased by an "employee benefit plan" as defined in and subject to Title I of the U.S. Employee Retirement Income Security Act of 1974, as amended ("ERISA"), a "plan" as defined in and subject to Section 4975 of the U.S. Internal Revenue Code of 1986, as amended (the "Code"), or any entity whose underlying assets are deemed for the purposes of ERISA or the Code to include "plan assets" by reason of such employee benefit plan's or plan's investment in the entity (see "Certain ERISA Considerations").

**Description of Eximbank:** 

Magyar Export-Import Bank Zártkörűen Működő Részvénytársaság is a private limited company. It was established by Act XLII of 1994 on the Hungarian Export-Import Bank and the Hungarian Export Credit Insurance Company and commenced operation on 10 August 1994 on the basis of resolution 63/1994 issued by the State Bank Supervisory

Authority. Pursuant to its legislative charter, Eximbank's mandate is to act as a specialised credit institution to facilitate the sale of Hungarian goods and services in foreign markets.  The registered office of the Issuer is located at Nagymező utca 46-48, 1065 Budapest, Hungary.			
1000 Budapest, Hungary.			

### GENERAL DESCRIPTION OF THE PROGRAMME

Under the Programme, the Issuer may from time to time issue Notes denominated in any currency, subject as set out herein. A summary of the Programme and the Conditions of the Notes appears above. The applicable terms of any Notes will be agreed between the Issuer and the relevant Dealer prior to the issue of the Notes and will be set out in the Conditions of the Notes endorsed on, attached to or incorporated by reference into, the Notes, as modified and supplemented by the applicable Pricing Supplement attached to, or endorsed on, such Notes.

Notes may only be issued under the Programme in an aggregate nominal amount which, when added to the aggregate nominal amount then outstanding of all Notes previously or simultaneously issued under the Programme, does not exceed EUR 2,000,000,000 or its equivalent in other currencies. The Issuer may increase the amount of the Programme in accordance with the terms of the Programme Agreement, in connection with which a new offering circular will be published, provided that the Notes issued under the Programme benefit from the Funding Guarantee from Hungary. For the purpose of calculating the EUR equivalent of the aggregate amount of Notes issued under the Programme from time to time:

- (a) the EUR equivalent of Notes denominated in another Specified Currency (as specified in the relevant Pricing Supplement in relation to the relevant issue of Notes set out under "Form of Pricing Supplement") shall be determined as of the date of issue of such Notes (the "Agreement Date") at the official exchange rate(s) published by the National Bank of Hungary on such issue date; and
- (b) the EUR equivalent of Zero Coupon Notes and other Notes issued at a discount or premium shall be calculated in the manner specified above by reference to the original nominal amount of such Notes.

The Notes will be issued in Series having one or more issue dates and on terms otherwise identical (or identical other than in respect of the first payment of interest), the Notes of each Series being intended to be interchangeable and fungible with all other Notes of that Series. Each Series of Notes may be issued in Tranches on the same date.

### RISK FACTORS

Before making an investment in the Notes, prospective purchasers should read the entire Offering Circular and carefully consider the following risks relating to Eximbank, Hungary and the Notes. If any of the following risks actually occurs, Eximbank's business, financial condition, results of operations and prospects may be materially and adversely affected and the market value of the Notes may be adversely affected. In addition, factors that are material for the purpose of assessing the market risks associated with the Notes are also described below. Eximbank believes that the factors described below represent the principal risks inherent in investing in the Notes, but Eximbank does not represent that the statements below regarding the risks of holding any Notes are exhaustive.

### Risks relating to Eximbank

#### Eximbank is entirely Hungarian state-owned and is subject to government control.

Eximbank is wholly owned by the Hungarian state, with shareholder's rights exercised by the Minister for National Economy. Eximbank is Hungary's official export financing and guarantee agency and, accordingly, is an instrument of economic policy for the Hungarian state rather than a for-profit commercial bank. Under Act XLII of 1994 on the Hungarian Export-Import Bank and the Hungarian Export Credit Insurance Company (the "Eximbank Act"), Eximbank is charged with the public task of financing the export of Hungarian goods and services, as well as financing Hungarian investments abroad, thereby enabling companies operating in Hungary – primarily small or medium-sized enterprises but also large corporations – to maximise their export opportunities, while assisting in the maintenance and creation of jobs in Hungary, and also promoting the development of the national economy by improving the competitiveness of Hungarian exports in foreign markets. Eximbank's mandate has been widened to encompass financing transactions within the supply chains of domestic exporters, as well as domestic export-related investments, and certain investments made by domestic or foreign entities in Hungary.

Due to its economic policy role, Eximbank's risk-taking limits may exceed those of commercial banks. Although to date Eximbank has not experienced pressure from the Hungarian state to conduct transactions upon more favourable terms with Hungarian state-owned or state-controlled legal entities or to deviate from its credit and lending policies and procedures for public policy reasons, there can be no assurance that Eximbank will not be directed or come under pressure to engage in activities with a higher credit risk than it would otherwise pursue or to provide financing to certain companies or entities on favourable terms. Furthermore, any new strategy that Eximbank pursues as a result of the Hungarian state's direct ownership (including financing a wider range of borrowers and export-related transactions in order to grow its loan portfolio, which will be part of Eximbank's strategy going forward (see "Description of Eximbank—Overview—Strategy")) may result in Eximbank taking on increased risk and may not be successful. As a result of the above or other factors, Eximbank may pursue policies or undertake decisions at the direction of the Hungarian state which conflict with the interest of Noteholders, any of which could have a material adverse effect on Eximbank's financial condition and result of operations.

## The support that Eximbank currently receives from the Hungarian state, including the Funding Guarantee, may be reduced or withdrawn.

Eximbank relies upon various forms of support from the Hungarian state, any of which could be reduced or withdrawn:

The Hungarian state is liable, as absolute guarantor, for the fulfilment of Eximbank's obligations to pay principal and interest arising from certain of its borrowings as specified by Act XLII of 1994 on the Hungarian Export-Import Bank, including (but not limited to) capital markets debt instruments issued by Eximbank under the Programme, certain loans to Eximbank from Hungarian or foreign credit institutions with the aim of raising finance and Eximbank's payment obligations arising from the replacement costs of foreign exchange and interest rate swap transactions, up to an aggregate limit of HUF 1,200 billion as currently specified in section 41(1) of Act CCIV of 2012 on the Annual Budget of Hungary for the Year 2013 (the "2013 Budget Act"). As at 30 June 2013, Eximbank had total amounts drawn, or available to be drawn but undrawn, under the Funding Guarantee (calculated as Eximbank's balance sheet liabilities plus the amount yet undrawn but available under the Programme) of HUF 680.9 billion (EUR 2.3 billion), representing approximately 56.7% of the HUF 1,200 billion upper limit. In line with the calculation method for statutory guarantees, the total amount drawn, or available to be drawn but undrawn, under the Funding Guarantee includes the maximum amount of Notes that can be issued under the Programme (EUR 2 billion). Although under current Hungarian law the Funding Guarantee is irrevocable, it may

nevertheless be revoked, or may prove insufficient to cover the full amount of Eximbank's borrowings. See "Risk Factors—Risks relating to the Notes—The Funding Guarantee, although designated as irrevocable under Hungarian law, may in the future be changed or revoked" and "Risk Factors—Risks relating to the Notes—The Funding Guarantee may be insufficient to cover the full amount of Eximbank's borrowings" below.

- The Hungarian state also provides a back-to-back statutory guarantee in respect of certain export-credit guarantees that conform to Organisation for Economic Co-operation and Development ("OECD") guidelines (issued primarily to banks) and certain other export-related guarantees (issued primarily to corporate customers), up to a combined limit of HUF 350 billion under the 2013 Budget Act. As at 30 June 2013, some 89%, or HUF 25.8 billion, of Eximbank's overall guarantee portfolio of HUF 29.1 billion was backed by state guarantees, representing 7% of the state's budgetary limit. Should the Hungarian state cease to back Eximbank's guarantees, or reduce its level of support for Eximbank's guarantees, Eximbank would be subject to additional credit risk, potentially resulting in losses under its guarantees for which no provisions have been made.
- Where Eximbank provides loans based on OECD criteria in the form of medium- to long-term credit at favourable fixed interest rates, the Hungarian state provides Eximbank with periodic interest equalisation payments. Under the 2013 Budget Act, interest equalisation payments are budgeted at HUF 7 billion; however, the actual amounts paid could be higher than the budgeted amount due to the fact that this budget item is considered to be an "open-ended appropriation" in the sense that additional amounts may be provided if interest equalisation requirements total more HUF 7 billion in a given year. The Hungarian state will also provide interest equalisation payments to Eximbank for loans with a maturity below two years, based on EU rules for setting the reference and discount rates, though, as at the date of this Offering Circular, Eximbank has not yet concluded any transactions meeting these criteria. In addition, Eximbank receives interest support payments from the Hungarian state with respect to tied aid loans provided by Eximbank, under a separate budget appropriation. As at 30 June 2013 and 31 December 2012, Eximbank received interest equalisation from the Hungarian state in respect of 89% and 88% of its total loans and advances (by nominal amount), respectively. As at 30 June 2013, interest equalisation payments and claims totalled 80% of the budgeted amount under the 2013 Budget Act, and interest equalisation payments and claims in 2012 totalled 62% of the budgeted amount under the 2012 Budget Act. Including tied aid loans, as at 30 June 2013, Eximbank had received some form of interest compensation in respect of 92% of its total loans and advances (by nominal amount), compared to 91% of its total loans and advances (by nominal amount) as at 31 December 2012. If the Hungarian state's interest equalisation or support is reduced or eliminated, or is modified such that it ceases to provide interest payments to Eximbank matching Eximbank's costs (including its funding costs, operating expenses and applicable risk premium), Eximbank would have a higher cost base, reduced profitability and exposure to greater interest rate risk.
- With respect to its buyer's credit and discounting portfolios, Eximbank also benefits from export credit insurance policies sold to its customers by Hungarian Export Credit Insurance Pte Ltd. ("MEHIB"), Eximbank's sister agency with which it currently shares management. MEHIB may underwrite insurance policies up to a limit of HUF 500 billion. As at 30 June 2013, approximately HUF 33.1 billion of Eximbank's total loans and advances (by nominal amount) were covered by MEHIB credit insurance (typically up to 95% (and in the case of tied aid loans, 100%) of principal and interest amounts) representing approximately 14.4% of Eximbank's total portfolio, and approximately HUF 32.8 billion, or approximately 46.9%, of Eximbank's direct credit portfolio. If credit insurance from MEHIB is reduced, made unavailable, or subject to significantly higher fees or other requirements, including if MEHIB and Eximbank were no longer to share the same management in the future, Eximbank may be subject to substantially higher levels of credit risk with respect to its buyer's credit and discounting portfolios.
- Historically, Eximbank has financed a substantial portion of its operations from loans and advances provided by the Hungarian Development Bank ("MFB"), which is wholly owned by the Hungarian state and was Eximbank's majority shareholder until 23 May 2012. The Hungarian state has also provided capital contributions to Eximbank in the past, and it has recently acted to support Eximbank's liquidity requirements. Although under the Eximbank Act the

government is responsible for ensuring the long-term and stable operation of Eximbank, there can be no assurance that the same levels of funding or liquidity support will be available to Eximbank in the future.

In the absence of Eximbank's relationship with the Hungarian state, it would be difficult for Eximbank to obtain similar guarantees, backstop funding and other forms of support in the commercial market at similar levels, or at all. If any of these arrangements with the Hungarian state are significantly altered or discontinued, and in particular if the Eximbank Act is amended in the future such that the Hungarian state's general responsibilities towards Eximbank are reduced or withdrawn, there may be a material adverse effect on Eximbank's financial condition and results of operations.

In addition, the level of support that Eximbank receives from the Hungarian state could be scrutinised by the European Commission from a state-aid perspective. Any such investigation could result in the requirement for reduction or withdrawal of state support of Eximbank, including the Funding Guarantee.

### Eximbank has substantial credit exposure to commercial banks in Hungary.

As at 30 June 2013, refinancing facilities to commercial banks in Hungary represented HUF 159.5 billion, or 69.2%, of Eximbank's total loans and advances (by nominal amount). In particular, at such date Eximbank's two largest borrowers accounted for 23.0% and 16.3% (by nominal amount) of Eximbank's outstanding loans, respectively. With respect to its bank refinancing facilities, Eximbank is exposed to the credit risk of the Hungarian commercial banks which it lends to (and which on-lend to end-borrowers in the export sector), rather than being exposed to the credit risk of end-borrowers directly. Eximbank's refinancing portfolio, representing 69.2% of Eximbank's total loans and advances (by nominal amount) as at 30 June 2013, is not covered by MEHIB or other forms of credit insurance, and these facilities are generally not secured by any collateral from the banks. Accordingly, Eximbank's business significantly depends upon the ability of Hungarian commercial banks and other financial institutions accurately to assess the credit risk of their end-borrowers and make payments and meet their other obligations to Eximbank. Negative developments within the Hungarian banking sector could result in higher impairment charges, impede growth in Eximbank's loan portfolio and have an adverse effect on Eximbank's business, financial condition and results of operations.

## Eximbank is subject to credit risk in relation to its borrowers, counterparties and the entities to which its guarantee portfolio relates.

Eximbank's business is subject to inherent risks concerning the credit quality of its borrowers, particularly Hungarian commercial banks (see "Risk Factors—Risks relating to Eximbank—Eximbank has substantial credit exposure to commercial banks in Hungary" above), but also Hungarian exporters and foreign purchasers of Hungarian exports, as well as risks relating to the credit quality of the entities to which Eximbank's guarantee portfolio relates and financial institutions with which Eximbank has entered into short- and long-term foreign exchange swaps.

As at 30 June 2013, of Eximbank's total loans and advances (by nominal amount) of approximately HUF 230.5 billion, approximately HUF 197.4 billion, or 85.6%, was not covered by MEHIB insurance, and therefore represented uninsured credit risk exposure of Eximbank. Of this HUF 197.4 billion, approximately HUF 159.5 billion was uninsured credit risk to Hungarian commercial banks through refinancing. The balance of approximately HUF 37.9 billion represented uninsured credit risk exposure to Hungarian exporters through Eximbank's direct pre-export financing portfolio, as well as the uninsured portion of its MEHIB-insured buyer's credit and standard discounting portfolios. In addition, as at 30 June 2013, 10.0% of Eximbank's guarantee portfolio was issued at its own risk (i.e., not supported by a back-to-back statutory guarantee provided by the Hungarian state).

In general, changes in the credit quality of banks and other customers to which Eximbank lends, or in the credit quality of Eximbank's other counterparties and entities to which its guarantee portfolio relates, can negatively affect the value of Eximbank's assets, and lead to increased provisions and/or loan losses. Many factors affect Eximbank's credit portfolio quality. Some of these factors, including adverse changes in the economy and foreign trade due to local, national and global factors, foreign exchange rates and increased market volatility, may be difficult to anticipate and are outside of Eximbank's control. Other factors are dependent upon Eximbank's policies and the viability of Eximbank's internal credit application and monitoring systems. Eximbank may experience credit losses or delinquency in debt repayments even in normal economic circumstances.

Eximbank's credit exposures are concentrated by industry sector, including domestic banking, foreign, manufacturing, construction, and trade/vehicle repair (see "Description of Eximbank—Credit Exposure by Industry Sector"). Eximbank's loans are also concentrated by export destination market (see "Description")

of Eximbank—Loans by Destination Markets'). Economic performance and operating results of companies in the sectors and markets to which Eximbank lends can be volatile, and global and domestic trends in these sectors and markets may have an impact on Eximbank's financial position. There can be no assurance that the customers to which Eximbank or its domestic bank borrowers lends funds will be successful, or that such customers will be able to repay their loans in a timely manner or at all. Any downturn or financial difficulties in the industry sectors to which Eximbank has significant exposure in terms of its loan portfolio could increase the level of Eximbank's problem loans, and adversely affect Eximbank's business and its future financial performance.

### Eximbank's activities are highly regulated.

Eximbank's activities are limited to its mandate under the Eximbank Act. As with all credit institutions operating in Hungary, Eximbank is subject to Act No CXII of 1996 on Credit Institutions and Financial Enterprises and is regulated by the Hungarian Financial Supervisory Authority (the "HFSA"), with respect to liquidity, solvency and capital adequacy ratios and compliance with money laundering standards. As an institution engaged in officially-supported export lending, Eximbank also has to comply with the prevailing guidelines and directives of the World Trade Organisation ("WTO") (particularly the Agreement on Subsidies), the OECD (particularly the OECD Agreement on Officially Supported Export Credits) and the European Union (particularly the EU Commission Communication 2008/C 14/02). As a result of this regulatory regime, certain functions and operations generally available to commercial banks are, in the case of Eximbank, limited or prohibited.

Future policy decisions by the Hungarian state or by regulators may result in additional regulation and monitoring of Eximbank's functions and operations and Eximbank may be unable to comply with all applicable rules and regulations on a continuous basis. In particular, any change in regulation of Eximbank to increase the requirements for capital adequacy or liquidity could have an adverse effect on its business. See also "Risk Factors—Risks relating to Eximbank—Changes in the Hungarian banking regulatory framework may require Eximbank to increase the level of capital that it holds to meet revised capital adequacy standards, which it may not be able to do on acceptable terms or at all." Any significant changes to Eximbank's regulatory regime or to the Hungarian state's monitoring and enforcement policies may impact Eximbank's ability to lend funds and have an adverse effect on Eximbank's results of operations and financial condition.

# Changes in the Hungarian banking regulatory framework may require Eximbank to increase the level of capital that it holds to meet revised capital adequacy standards, which it may not be able to do on acceptable terms or at all.

Eximbank is subject to the Basel II Capital Accord (commonly referred to as "Basel II"), as implemented into Hungarian national law, subject to certain exemptions from provisions of Basel II which do not apply given Eximbank's business. On December 16, 2010 and January 13, 2011, the Basel Committee on Banking Supervision (the "Basel Committee") adopted further revisions to the Basel II Capital Accord (commonly referred to as "Basel III"). Basel III includes requirements regarding regulatory capital, liquidity adequacy, leverage ratio and counterparty credit risk measurements. Though management expects that Eximbank will be exempt from Basel III under EU law, there can be no assurance that Basel III will not apply to Eximbank, in whole or in part. The applicability of Basel III to Eximbank will be determined once the proposed legislative package adopting the Basel III guidelines is finalised at the EU level, subsequently published, then implemented into Hungarian national law. If Basel III or any other capital adequacy-related revisions are adopted and applied to Eximbank, and Eximbank is unable to maintain its capital adequacy ratios above the minimum levels required by the HFSA for any reason, this could have a material adverse effect on Eximbank's business, financial condition and/or results of operations.

## Eximbank's business is subject to global and regional macroeconomic and financial market conditions.

Global and regional economic conditions have a significant impact on the level of Hungarian exports and Eximbank's business. The recent global financial crisis and subsequent economic recession have resulted in high levels of volatility across many markets (including capital markets), volatile commodity prices, decreased or no liquidity among major financial institutions, widening of credit spreads, lack of price transparency in certain markets, the failure of a number of financial institutions in the United States and Europe, and economic contraction, all of which have had, and may continue to have, a negative effect on the Hungarian economy and Eximbank's customers.

In response to the global financial crisis, the United States, a number of European countries and international monetary organisations have taken steps intended to help stabilise the financial system and increase the flow of credit in the global economy. However, there can be no assurance as to the actual impact that these measures and related actions will have. The failure of these measures and related

actions to help stabilise the financial markets and a continuation or worsening of current financial market conditions could lead to declines in investor and consumer confidence, increased market volatility and further economic disruption. Failure to stabilise financial markets could disrupt payment systems, money markets, long-term and short-term fixed income markets, foreign exchange markets, commodities markets and equity markets and adversely affect the cost and availability of funding. The outlook for the global economy over the near to medium term remains challenging, which also impacts prospects for stabilisation and improvement of economic and financial conditions in Hungary.

Economic conditions in many of the export markets of Eximbank's direct and indirect customers remain fragile. Adverse changes in the level of Hungarian exports could affect demand for Eximbank's products and services, and reduce the size of Eximbank's loan portfolio. Any deterioration of the political and economic conditions in Hungary's export markets, individually or in the aggregate, may adversely affect the demand for Hungarian exports and the financial condition of the companies operating in such sectors and may result in, among other things, a decrease in loans to exporters, higher levels of non-performing loans or impairment losses, any of which could have an adverse effect on Eximbank's business, financial condition and results of operations. Continued weakness in or material deterioration of the economies of EU member states or in the economies of Hungary's other principal trading partners could have negative effects on the Hungarian economy and in particular on the health of the Hungarian export market sector and consequently on customer demand for export financing.

In addition, developments in emerging market countries may adversely affect Eximbank's business. Eximbank conducts operations with respect to a number of emerging markets, including Russia. Economic and political developments in emerging markets, including economic crises or political instability may have material adverse effects on Eximbank's business prospects or results of operations.

#### Eximbank may face increasing levels of problem loans and provisions for possible losses.

As at 30 June 2013, Eximbank had established provisions and impairment of HUF 5,964 million for possible losses, representing approximately 2.4% of its total loans and advances (by nominal amount), compared to HUF 5,337 million (2.3%) and HUF 6,527 million (3.6%) as at 31 December 2012 and 31 December 2011, respectively. While Eximbank regularly monitors its problem loan levels and has strict credit monitoring processes in place, a number of factors could result in an increased number of problem loans in the future and require Eximbank to record additional provisions for possible losses. In addition, Eximbank's future problem loan recovery rates may not be similar to Eximbank's historical recovery rates and the overall quality of its loan portfolio may deteriorate in the future. Any significant increase in Eximbank's problem loans would have a material adverse effect on its financial condition, capital adequacy and results of operations.

# Eximbank's provisioning policies in respect of problem loans require significant subjective determinations, and provisions may not be sufficient to cover actual losses.

Eximbank establishes provisions for possible losses with respect to problem loans, based primarily on the value of collateral (if any) including MEHIB insurance, the length of any non-performing periods, the economic conditions of the destination markets and sectors, and the nature of the lending arrangement. Determining the appropriate level of provisions for possible losses therefore requires exercise of judgment, including assumptions and estimates made in the context of changing political and economic conditions in the destination markets and sectors to which Eximbank lends. If Eximbank's evaluations or determinations are inaccurate, the level of Eximbank's provisions may not be adequate to cover actual losses resulting from its existing problem loan portfolio. Furthermore, Eximbank may have to increase its level of provisions if there is any deterioration in the overall credit quality of Eximbank's existing loan portfolio, including the value of the underlying collateral.

## Any future unavailability of capital markets financing or loan financing from the Hungarian state or state-owned entities could have an adverse effect on Eximbank's business, financial condition and results of operations.

Under the Eximbank Act, Eximbank is not permitted to collect deposits from corporate clients or from individuals. Recently, loans from the MFB, Eximbank's previous majority shareholder, supported by the Hungarian state's statutory guarantee, have provided a significant, albeit decreasing, proportion of Eximbank's financial resources. As at 30 June 2013, total loans and deposits from the MFB, including accrued interest payables, constituted 25.01% of Eximbank's total funding.

Going forward, Eximbank intends to meet its medium- and long-term funding needs primarily through international money and capital markets issuances, including through the further issuance of Notes, rather than loans from the Hungarian state or state-owned entities. However, there can be no assurance that capital markets financing will continue to be available to Eximbank on attractive terms, or at all (see

"Risk Factors—Risks relating to Eximbank—The support that Eximbank currently receives from the Hungarian state, including the Funding Guarantee, may be reduced or withdrawn"). The market turmoil that has accompanied the on-going adverse economic conditions in certain major countries has made it difficult for many companies to obtain capital markets financing. Continued market disruption may make such funding even more expensive and difficult to obtain (see "Risk Factors—Risks relating to Eximbank—Eximbank's business is subject to global and regional macroeconomic and financial market conditions"). Furthermore, if capital markets funding is not available, there can be no assurance that loan financing from the MFB or other affiliates of the Hungarian state, or bank financing, will be available to Eximbank in its place.

If at some point in the future, adequate financing is unavailable to Eximbank, this would limit Eximbank's ability to meet customer demand and grow its loan portfolio, which could have an adverse effect on Eximbank's business, financial condition, results of operations and prospects.

## Eximbank is exposed to liquidity risk, including the risk that access to short-term funding sources may not be available in the event of liquidity gaps.

Although Eximbank does not rely on demand deposits for funding, it may be adversely affected by liquidity risk. Liquidity risk comprises uncertainties in relation to Eximbank's ability to access funding necessary to cover short-term obligations to borrowers, satisfy maturing liabilities and maintain capital and other regulatory requirements. Eximbank may be subject to liquidity risk as a result of both unexpected increases in the cost of financing and being unable to structure the maturity dates of Eximbank's liabilities reasonably in line with the maturity profile of its assets, as well as the risk of not being able to refinance short-term obligations on time at a reasonable price due to liquidity pressures (see "Description of Eximbank—Credit Policies and Risk Management—Liquidity Risk and Management").

Eximbank's principal liquidity demands consist of short-term loans and deposits from other banks. Eximbank also issues guarantees, a portion of which are not backed by the Hungarian state and which could consequently present a demand for additional liquidity if such guarantees are called. With respect to the portion of Eximbank's guarantees portfolio backed by the Hungarian state, Eximbank is paid only after it applies for funds from the Hungarian state central budget, which could be subject to delay and thereby present a further source of liquidity risk. Furthermore, Eximbank has committed to provide refinancing facilities, totalling, as of 30 June 2013, EUR 326.7 million and USD 92.6 million (combined approximately HUF 117 billion) to thirteen domestic commercial banks. Eximbank may also be exposed to maturity mismatches between its assets and liabilities, which may lead to a lack of liquidity. Any liquidity deficiency faced by Eximbank may require it to apply to the Hungarian state on a short term basis for liquidity management support, and there can be no assurance such support would be available in the future.

Eximbank's liquidity risk could be increased by market disruptions or credit downgrades of Eximbank or of Hungary or as a result of budgetary constraints of Hungary, which may reduce the availability of funding. Eximbank's inability to meet its net funding requirements due to inadequate liquidity could adversely affect its business, financial condition and results of operations.

## Eximbank may be adversely affected by volatility in interest rates.

Net interest income represents substantially all of Eximbank's revenues. As at 30 June 2013, Eximbank received interest equalisation or support payments from the Hungarian state in respect of 92% of its total loans and advances (by nominal amount), which mitigated interest rate risk as to this portion of Eximbank's loan portfolio. With respect to the portion of Eximbank's loan portfolio not covered by the interest equalisation or support programmes, such loans bear variable interest rates based on LIBOR/EURIBOR/BUBOR based on Eximbank's average costs (see "Description of Eximbank—Credit Policies and Risk Management—Interest Rate Risk").

In general, interest rates are highly sensitive to many factors beyond Eximbank's control, including the monetary policies pursued by central banks, domestic and international economic and political conditions and other factors. To the extent that a mismatch exists in the re-pricing dates of Eximbank's liabilities and assets not covered by the interest compensation programmes, or the interest equalisation and support programmes do not completely mitigate interest rate risk as expected, or these forms of state support are reduced or withdrawn, interest rate volatility may cause Eximbank to face increased net interest expense or require Eximbank to enter into hedging arrangements (see "Risk Factors—Risks relating to Eximbank—The support that Eximbank currently receives from the Hungarian state, including the Funding Guarantee, may be reduced or withdrawn"). An increase in interest rates may also decrease the value of Eximbank's

available-for-sale financial assets, raise the cost of any future capital markets funding and increase the risk of default by customers borrowing at variable rates.

If any of the foregoing occurs, it could have a material adverse effect on Eximbank's business, financial condition and results of operations.

## Fluctuations in foreign exchange rates may adversely affect Eximbank's business, financial condition and results of operations.

As an international lending institution, Eximbank is subject to risk as a result of adverse movements in foreign currency exchange rates. Although the substantial majority of Eximbank's assets and liabilities are denominated in foreign currencies, primarily the Euro and to a significantly lesser extent the U.S. dollar, Eximbank's functional currency is the Hungarian Forint. The overall effect of exchange rate movements on Eximbank's results of operations and financial position depends primarily on the rate of depreciation or appreciation of the Hungarian Forint relative to the Euro. For the six months ended 30 June 2013, Eximbank recorded IFRS net foreign exchange loss of HUF 261 million as a result of fluctuations in the exchange rate between the Euro and the Hungarian Forint, compared to net foreign exchange gains of HUF 844 million in 2012 and net foreign exchange losses of HUF 749 million in 2011, respectively, which were principally the result of fluctuations in the exchange rate between the Euro and the Hungarian Forint. Although Eximbank has adopted procedures and policies aimed at managing its foreign exchange risks (see "Description of Eximbank—Credit Policies and Risk Management—Currency Risk"), these may prove ineffective in hedging Eximbank's exposure to currency fluctuations, which could have an adverse effect on Eximbank's business, financial condition and results of operations.

## Eximbank's hedging strategies may not prevent losses.

Eximbank may use hedging instruments in an attempt to manage interest rate, currency, credit and other market-related risks. If any of the variety of instruments and strategies Eximbank uses to hedge its exposure to these various types of risk is not effective, Eximbank may incur losses, impairing its ability to timely repay or refinance its debts. In addition, there can be no assurance that Eximbank will continue to be able to hedge risks related to current or future assets or liabilities in accordance with its current policies in an efficient manner or at all. Disruptions such as market crises and economic recessions may limit the availability and effectiveness of Eximbank's hedging instruments or strategies and could have an adverse effect on Eximbank's financial condition and its ability to fulfil its obligations.

# Operational problems or errors could have a material adverse impact on Eximbank's business, financial condition and results of operations.

Eximbank is exposed to operational risks of loss resulting from inadequacy or failure of internal processes or systems or from external events. Eximbank is susceptible to, among other things, fraud by employees or third parties, including unauthorised transactions and operational errors, clerical or record-keeping errors and errors resulting from faulty computer or telecommunications systems. Although Eximbank maintains a system of internal controls and takes steps to back-up its information technology ("IT") systems, there can be no assurance that operational problems or errors will not occur and that their occurrence will not result in a loss of income or decreased consumer confidence in Eximbank.

Furthermore, Eximbank depends upon the reliability and security of its information technology systems, and the reliability and security of these systems depend upon human operators and future investments that may be required by evolving technology. There can be no assurance that delays in increasing the capacity of Eximbank's IT systems will not have an adverse effect on Eximbank's business, financial condition or results of operations.

# Eximbank's risk management strategies and internal controls may leave it exposed to unidentified or unanticipated risks.

Eximbank engages in risk management activities to systematically monitor and manage credit, currency interest rate and liquidity risk. To manage these risks, Eximbank depends on its evaluation of market information, which may be inaccurate, incomplete, out-of-date or improperly evaluated, and as a result Eximbank's policies and procedures may not be fully effective in identifying, monitoring and managing these risks (see "Description of Eximbank—Credit Policies and Risk Management" for a more detailed description of the risks Eximbank faces as well as the policies and procedures it has implemented to address these risks). If any of the variety of strategies Eximbank uses to manage its risks are ineffective, Eximbank may incur losses. Unexpected market developments may in the future also affect a number of Eximbank's risk management strategies. Certain of Eximbank's hedging strategies and other methods of managing risk are based upon observed historical market behaviour. As a result, these methods may not

correctly predict future risk exposures, which could be significantly greater than historical results indicate. If the measures which Eximbank uses to identify, monitor and manage risks prove insufficient, it may experience unanticipated disruption of its operations and consequent losses which could have a material adverse effect on Eximbank's business, results of operations and financial condition.

### Eximbank's business depends on Eximbank's ability to retain and attract qualified personnel.

The successful operation of Eximbank depends, among other things, on the continued employment of key personnel, as well as Eximbank's ability to continually attract and retain talented and skilled personnel with relevant banking sector experience. Eximbank faces significant competition for trained and professional personnel with relevant banking experience and may be unable to attract or retain such personnel in the future. A failure to recruit, train and/or retain necessary personnel could have an adverse effect on Eximbank's business, financial condition and results of operations.

# Eximbank's direct lending customers may have access to financing from a variety of sources, creating indirect competition for Eximbank which may limit its growth and profitability.

Depending on the lending environment and the risk appetite of private commercial banks in Hungary, these banks may choose to target Eximbank's direct lending customers with offers of export financing at competitive rates of interest. The Hungarian banking sector is highly competitive and dominated by a small number of banks. In addition, a significant portion of the Hungarian export sector consists of local subsidiaries of multinational corporations, which may have access to internationally-sourced funding from within their corporate groups on more favourable terms than Eximbank can provide. There can be no assurance that competitive pressures, including as a result of increased foreign interest in the banking sector in Hungary and increased access to sources of internal funding, will not result in net interest margin compression and downward pressure on Eximbank's revenues with respect to its direct lending, which could adversely affect Eximbank's business, financial condition and results of operations.

## **Risks relating to Hungary**

## Hungary's economy and economic growth are vulnerable to adverse external factors, including the economic difficulties of its major trading partners.

The ability of Hungary to pay amounts of principal or interest under the Notes (pursuant to the Funding Guarantee) and Hungary's economy and macroeconomic goals are vulnerable to adverse external factors, including ongoing instability in the international financial markets and turmoil in the European banking system and the sovereign debt market of certain members of the European Monetary System. Hungary relies on exports as a significant driver of GDP growth, and in 2012 over 75% of Hungary's exports were concentrated within Europe, particularly Germany, which is Hungary's largest export market. If economic recovery from the global recession is slow or stalls and Hungary's primary trading partners continue to experience economic difficulties, or euro area members experience difficulties issuing securities in the sovereign debt market, servicing existing debt or implementing budget austerity measures, or if the Hungarian Forint significantly appreciates relative to foreign currencies, it could result in fewer exports by Hungary, Such a decline in demand for Hungarian exports by Hungary's major trading partners. particularly Germany and other European Union member states, could have a material adverse impact on Hungary's balance of trade and adversely affect Hungary's economic growth. Any such impact could also adversely affect the rating of Eximbank, the trading price of the Notes, and/or the ability of Hungary to meet its obligations under the Funding Guarantee in respect of Eximbank's payment obligations under the Notes.

### Any downgrade of Hungary's credit rating could have a material adverse effect on Eximbank.

As at the date of this Offering Circular, the long-term foreign currency and local currency debt of Hungary was rated BB by S&P, with a negative outlook, and Ba1 by Moody's, with a negative outlook, and Hungary's foreign currency and local currency sovereign credit ratings issued by Fitch were BB+ and BBB-, respectively, with a stable outlook. A credit rating may not reflect the potential impact of all risks related to structure, market, additional factors above, and other factors that may affect the value of the Notes issued under the Programme. A credit rating is not a recommendation to buy, sell or hold securities and may be subject to suspension, reduction or withdrawal at any time by the assigning rating agency.

Hungary's credit ratings are a key factor affecting the cost and availability of financing for Eximbank. Any decision by a rating agency to downgrade Hungary's sovereign rating or place Hungary on ratings watch may have an adverse effect on the market value and trading price of the Notes issued under the Programme. Such an action may result in higher interest expense for interbank market transactions and lead to a restriction of Eximbank's access to funds in the interbank markets generally and, consequently,

to higher refinancing costs. Such negative changes may also result in, among other things, a requirement for Eximbank to provide collateral under existing foreign exchange swaps, which may, in turn, require additional liquidity. Furthermore, as a consequence of any downgrade, Hungary's ability to obtain external funding to meet its obligations under the Funding Guarantee in respect of Eximbank's payment obligations under the Notes may be adversely affected.

## A sluggish economy, high public debt and budgetary deficits have prompted a series of restrictive fiscal measures by the government.

Hungary's GDP grew by 0.7% in 2008, contracted by 6.7% in 2009, grew by 1.3% in 2010 and 1.6% in 2011, contracted by 1.8% in 2012 and contracted further by 0.2% in the first half of 2013. Hungary's total public debt as a percentage of the nominal GDP was 72.3% in 2008, 79.7% in 2009, 81.3% in 2010, 81.4% in 2011 and 79.1% in 2012. Hungary's budget deficit as a percentage of GDP was 3.5% in 2008, 4.0% in 2009, 4.2% in 2010, 5.7% in 2011 and 2.0% in 2012. For background on the calculation of these figures, see "*Presentation of Financial and Other Information*."

In order to meet the target deficit ratio of 3% of GDP, the government of Hungary announced two fiscal adjustment packages totalling HUF 700 billion in October 2012 and an additional deficit reduction plan totalling HUF 90 billion in November 2012. Further fiscal adjustments totalling HUF 150 billion were announced in May 2013. The proposed measures include a HUF 90 billion freeze in governmental expenditures and HUF 60 billion savings in Central Budget financed investment. As a result, the European Commission recommended in May 2013 that the Excessive Deficit Procedure against Hungary be lifted and it was formally abrogated by the Council of the European Union on 21 June 2013.

In June 2013, the government announced increases in certain emergency taxes in order to ensure the Excessive Deficit Procedure is not reinstated against Hungary in the future. The announced tax measures include an increase in the transaction levy from 0.2% to 0.3% for transfers and from 0.3% to 0.6% in the case of cash withdrawals, an increase in the telecom tax for enterprises from 2 HUF per minute to 3 HUF per minute, and an increase in the mining royalty from 12% to 16%. The government also announced an extension of the 6% health care contribution applicable to interest income. These measures are expected to improve the budget by approximately HUF 110 billion per year.

Notwithstanding the above measures, if the government does not succeed in meeting the targeted budget deficit ratio of below 3% of GDP for 2013, Hungary may face further measures from the European Commission under its Excess Deficit Procedure. In addition, Hungary may face difficulties in obtaining necessary funding from external sources and the price of funding may further increase, particularly if GDP growth and budget balances do not improve.

Negative economic developments may adversely affect Eximbank's ability to raise funds necessary to finance its activities and to meet its payment obligations with respect to interest and principal under the Notes, as well as affect Hungary's ability to meet its obligations under the Funding Guarantee in respect of Eximbank's payment obligations under the Notes.

## Significant volatility in the value of the Hungarian Forint may adversely affect the Hungarian economic and financial condition.

A significant portion of Hungary's public debt and contingent liabilities are denominated in or linked to foreign currencies, particularly the Euro. Accordingly, a devaluation of the Hungarian Forint relative to foreign currencies, particularly the Euro, could have a negative impact on Hungary's foreign-currency debt service obligations and repayment amounts that outweighs any positive impact on Hungary's Hungarian Forint-denominated debt service obligations and repayment amounts, and any increased competitiveness of Hungarian exports due to such a devaluation. Conversely, any significant appreciation of the Hungarian Forint as compared to foreign currencies, particularly the Euro, could have a negative impact on Hungarian exports that outweighs any positive impact on Hungary's foreign-currency debt service obligations. Any significant appreciation or depreciation of the Hungarian Forint relative to foreign currencies, particularly the Euro, may therefore have a material adverse effect on the economic and financial condition of Hungary.

# Any reinstatement of the European Commission's Excessive Deficit Procedure against Hungary could result in temporary suspension or termination of Hungary's Cohesion Fund allocations.

From 2004 to June 2013, the European Union's Excessive Deficit Procedure was ongoing against Hungary. In 2012 the procedure resulted in the unprecedented measure of temporarily suspending part of Hungary's allocations from the EU Cohesion Fund (to have taken effect from 1 January 2013). The Cohesion Fund finances activities regarding trans-European transport networks and the environment, and is

aimed at less developed member states of the European Union, intending to bolster their economic and social development, as well as to stabilise their economies. The financial assistance of the Cohesion Fund can be suspended by a European Economic Council decision if, in the view of the Council, a member state shows excessive public deficit and has not taken the appropriate action to resolve the situation. Although the suspension in relation to Hungary was lifted later in 2012 (without coming into effect) and the Excessive Deficit Procedure against Hungary was abrogated in June 2013, if Hungary is unable or unwilling to comply with the recommendations of the European Commission with respect to, amongst other things, the level of its budgetary deficit in the future, a new Excessive Deficit Procedure could be opened against Hungary and this could result in its Cohesion Fund allocation being delayed, suspended or terminated, thus hindering further development of key sectors of the Hungarian economy.

#### Non-compliance procedures by the European Commission may have a detrimental fiscal effect on Hungary.

The European Commission may take whatever action it deems appropriate in response to either a complaint or indications of infringements which it detects with respect to a member state not correctly implementing or applying European Law. Under the Commission's non-compliance procedures, the first phase is the pre-litigation administrative phase, also called "infringement proceedings," which are intended to enable the member state to conform voluntarily with the relevant requirements. If infringement proceedings fail, referral by the European Commission to the European Court of Justice opens litigation proceedings.

There are a number of infringement proceedings currently ongoing in front of the European Commission against Hungary, and some have already been referred to the European Court of Justice for litigation. If, as has been the case in the past, Hungary loses its case in the European Court of Justice, then Hungary may face potentially significant payment obligations. Such obligations may have an adverse effect on Hungary's budget deficit which may necessitate further restrictive fiscal measures by the government.

#### Risks relating to the Notes

## The Funding Guarantee, although designated as irrevocable under Hungarian law, may in the future be changed or revoked.

The obligations of Eximbank under the Notes are secured by the Funding Guarantee, as provided for in the Eximbank Act. Although the Funding Guarantee is irrevocable under an amendment to the Eximbank Act which was passed on 12 November 2012 and came into effect on 28 November 2012 following publication in the Hungarian Official Gazette (*Magyar Közlöny*) (the "**Eximbank Act Amendment**"), and any change of law which may negatively impact the Funding Guarantee extended over already issued Notes would be unlawful under current Hungarian law, there is no assurance that a future Hungarian Parliament, or the Hungarian Constitutional Court, will not seek to amend the law or interpret the Hungarian Constitution in such a manner as to revoke the Funding Guarantee with retrospective effect resulting in amendment, restriction and/or full or partial withdrawal of the Funding Guarantee. In any such case Noteholders would only be able to pursue a claim of enforcement by suing the Hungarian state under Hungarian constitutional, contract or other laws. No assurances can be given as to the impact of any changes to the Eximbank Act or other legislative provisions of Hungarian law which may affect the Funding Guarantee following the date of this Offering Circular.

### The Funding Guarantee may be insufficient to cover the full amount of Eximbank's borrowings.

The Hungarian state's Funding Guarantee (including in respect of the Notes) is subject to an upper limit set by the annual budget (which as of the date of this Offering Circular is HUF 1,200 billion). A substantial majority of Eximbank's borrowings are denominated in foreign currencies, particularly the Euro. If the value of certain of Eximbank's borrowings exceeds HUF 1,200 billion, or the relevant limit set by any future annual central budget act, at any time during the lifetime of such borrowings, the Funding Guarantee may not be completely effective.

# Noteholders may have difficulty enforcing foreign judgments against the Hungarian state in connection with the Funding Guarantee, or against Eximbank.

The Hungarian state, based on Paragraphs (1) and (4) of Article 28 of the Civil Code, is a legal person and, based on Article 48 of Act III of 1952 on civil procedure, is capable of suing and being sued. Hungarian law does not limit a Noteholder's ability to pursue a claim in respect of the Notes or the Funding Guarantee English courts and the recognition or enforcement in Hungary of any judgment so rendered by an English court may only be limited in accordance with Article 34 of Council Regulation (EC) No 44/2001 of 22 December 2000 on jurisdiction and the recognition and enforcement of judgments in civil and commercial matters. Nonetheless, if sued the Hungarian state could seek to claim

the exclusive jurisdiction of the Hungarian courts in respect of any claims submitted against it in connection with the Funding Guarantee. This may affect the enforcement of any foreign judgement against the Hungarian state in Hungary.

Furthermore, all of Eximbank's directors and executive officers are residents of Hungary and a substantial portion of the assets of Eximbank and such persons are located in Hungary. As a result, it may be difficult for Noteholders to effect service of process upon Eximbank or such persons outside Hungary, or to enforce judgments or arbitral awards obtained against such parties outside Hungary (see "Service of Process and Enforceability of Judgments").

## Ratings could affect the marketability of the Notes.

As at the date of this Offering Circular, the long-term foreign currency and local currency debt of Hungary was rated BB by S&P, with a negative outlook, and Ba1 by Moody's, with a negative outlook, and Hungary's foreign currency and local currency sovereign credit ratings issued by Fitch were BB+ and BBB-, respectively, with a stable outlook. As at the date of this Offering Circular, Eximbank was rated "BB+" by Fitch with a stable outlook and "BB" by S&P with a negative outlook. In addition, one or more additional independent credit rating agencies may assign credit ratings to an issue of Notes. A credit rating is not a recommendation to buy, sell or hold securities and may be subject to suspension, reduction or withdrawal at any time by the assigning rating agency. Any adverse change in an applicable credit rating could adversely affect the trading price for the Notes.

Eximbank's credit ratings depend on many factors, some of which are outside of Eximbank's control. Factors that are significant in determining Eximbank's credit ratings or that otherwise could affect its ability to raise financing include its ownership structure, asset quality, liquidity profile, short- and long-term financial prospects, risk exposures, capital ratios, and prudential measures, as well as government support and Eximbank's public policy role. Deterioration in any of these factors or any combination of these factors may lead rating agencies to downgrade Eximbank's credit ratings.

### Adverse changes of law may affect the Notes.

The Notes are governed by English law and the terms are specified with reference to that law as in effect as at the date of this Offering Circular. Similarly, the enforcement rights of the Noteholders against Eximbank and its assets in Hungary assume the application of Hungarian law as presently in effect. No assurance can be given as to the impact on these Notes of any possible judicial decision or change to English or Hungarian law or administrative practice after the date of this Offering Circular.

### Exchange rate risks and exchange controls may adversely affect Eximbank's ability to make payments on the Notes.

Eximbank will pay principal and interest on the Notes in Euros, U.S. dollars, or any other applicable currency specified in the applicable Pricing Supplement relating to the relevant Series. This presents certain risks relating to currency conversions if a Noteholder's financial activities are denominated principally in a currency or currency unit (the "Investor's Currency") other than Euros or U.S. dollars (or the applicable currency). These include the risk that exchange rates may significantly change (including changes due to devaluation of the Euro or U.S. dollar (or the applicable currency) or revaluation of the Investor's Currency and the risk that authorities with jurisdiction over the Investor's Currency may impose or modify exchange controls. An appreciation in the value of the Investor's Currency relative to the Euro or U.S. dollar (or the applicable currency) would decrease (1) the Investor's Currency-equivalent yield on the Notes, (2) the Investor's Currency-equivalent value of the principal payable on the Notes and (3) the Investor's Currency-equivalent market value of the Notes.

Government and monetary authorities may impose (as some have done in the past) exchange controls that could adversely affect an applicable exchange rate. As a result, any Noteholder whose Investor Currency is not the Euro or U.S. dollar (or the applicable currency) may receive less interest or principal than expected, or no interest or principal.

### The Notes constitute unsecured obligations of Eximbank and are effectively junior to those of certain other creditors.

Eximbank's obligations under the Notes constitute unsecured and unsubordinated obligations of Eximbank. Accordingly, any claims against Eximbank under the Notes would be unsecured claims. Subject to statutory preferences, the Notes will rank equally with any of Eximbank's other unsecured and unsubordinated indebtedness. However, the Notes will be effectively subordinated to any of Eximbank's future secured indebtedness, to the extent of the value of the assets securing such indebtedness, and other preferential obligations under Hungarian law. The ability of Eximbank to pay such claims will depend upon, among other factors, its liquidity, overall financial strength and ability to generate asset flows, and the continued availability of the Hungarian state's surety guarantee.

#### Further Notes may be issued without the consent of the Noteholders.

Eximbank may from time to time create and issue further Notes without the consent of the Noteholders, subject to terms and conditions which are the same as those of the Notes, or the same except for the date and amount of the first new payment of interest. Such new Notes may be consolidated and form a single series with the outstanding Notes even if doing so may adversely affect the value of the original Notes.

#### Transfer of the Notes will be subject to certain restrictions.

The Notes have not been and will not be registered under the Securities Act or any U.S. state securities laws. Prospective investors may not offer or sell the Notes, except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act and applicable state securities laws. Similar restrictions will apply in other jurisdictions. Prospective investors should read the discussion under the heading "Notice to Purchasers and Holders of Notes and Transfer Restrictions" for further information about these transfer restrictions. It is their obligation to ensure that their offers and sales of the Notes within the United States and other countries comply with any applicable securities laws.

### There may not be an active trading market for the Notes.

Notes issued under the Programme will be new securities which may not be widely distributed and for which there is currently no active trading market (unless in the case of any particular Tranche, such Tranche is to be consolidated with and form a single series with a Tranche of Notes which is already issued and for which there is such a market). If an active trading market for the Notes does not develop or is not maintained, the market or trading price and liquidity of the Notes may be adversely affected. If the Notes are traded after their initial issuance, they may trade at a discount to their initial offering price, depending upon prevailing interest rates, the market for similar securities, general economic conditions and the financial condition of Eximbank and/or Hungary. Although application has been made for the Notes issued under the Programme to be admitted to listing and to trading on the Regulated Market of the London Stock Exchange, there can be no assurance that such application will be approved or that an active trading market will develop. Accordingly, Eximbank can give no assurance as to the development or liquidity of any trading market for any particular Tranche of Notes.

## The market price of the Notes may be volatile.

The market price of the Notes could be subject to significant fluctuations in response to Eximbank's actual or anticipated operating results, adverse business developments, changes to the regulatory environment in which Eximbank operates, changes in financial estimates by securities analysts and the actual or expected sale of a large number of Notes, as well as other factors, including the trading market for Hungarian sovereign debt. In addition, in recent years the global financial markets have experienced significant price and volume fluctuations which, if repeated in the future, could adversely affect the market price of the Notes irrespective of factors specific to Eximbank or the Notes.

## The Notes may be subject to optional redemption by Eximbank.

An optional redemption feature of Notes is likely to limit their market value. During any period when Eximbank may elect to redeem Notes, the market value of such Notes generally will not rise substantially above the price at which they can be redeemed. This also may be true prior to any redemption period.

Eximbank may be expected to redeem Notes when its cost of borrowing is lower than the interest rate on the Notes. At those times, an investor generally would not be able to reinvest the redemption proceeds at an effective interest rate as high as the interest rate on the Notes being redeemed and may only be able to do so at a significantly lower rate. Potential investors should consider reinvestment risk in light of other investments available at that time.

#### The EU Savings Directive may require tax withholding of certain payments.

Under EC Council Directive 2003/48/EC on the taxation of savings income (the "EU Savings Directive"), Member States are required to provide to the tax authorities of another Member State details of payments of interest (or similar income) paid by a person within its jurisdiction to an individual resident in that other Member State (or to certain limited types of entities established in that other Member State). However, for a transitional period, Luxembourg and Austria are instead required (unless during that period they elect otherwise) to operate a withholding system in relation to such payments (the ending of such transitional period being dependent upon the conclusion of certain other agreements relating to information exchange with certain other countries). A number of non-EU countries and territories,

including Switzerland, have adopted similar measures (a withholding system in the case of Switzerland). In April 2013, the Luxembourg Government announced its intention to abolish the withholding system with effect from 1 January 2015, in favour of automatic information exchange under the Directive.

The European Commission has proposed certain amendments to the EU Savings Directive, which may, if implemented, amend or broaden the scope of the requirements described above. If a payment were to be made or collected through a Member State which has opted for a withholding system and an amount of, or in respect of, tax were to be withheld from that payment, neither Eximbank nor any paying agent nor any other person would be obliged to pay additional amounts with respect to any Note as a result of the imposition of such withholding tax. Eximbank is required to maintain a paying agent in a Member State that is not obliged to withhold or deduct tax pursuant to the EU Savings Directive.

## Modification, waivers and substitutions of the Notes approved by certain Noteholders may adversely affect other dissenting Noteholders.

The Conditions of the Notes contain provisions for calling meetings of Noteholders to consider matters affecting their interests generally. These provisions permit defined majorities to bind all Noteholders including Noteholders who did not attend and vote at the relevant meeting and Noteholders who voted in a manner contrary to the majority.

#### FATCA may affect certain payments related to the Notes

Sections 1471 through 1474 of the U.S. Internal Revenue Code of 1986 ("FATCA") impose a new reporting regime and, potentially, a 30% withholding tax with respect to (i) certain payments from sources within the United States, (ii) "foreign passthru payments" made to certain non-U.S. financial institutions that do not comply with this new reporting regime, and (iii) payments to certain investors that do not provide identification information with respect to interests issued by a participating non-U.S. financial institution. Whilst the Notes are in global form and held within the clearing systems, it is not expected that FATCA will affect the amount of any payment received by the clearing systems. However, FATCA may affect payments made to custodians or intermediaries in the subsequent payment chain leading to the ultimate investor if any such custodian or intermediary generally is unable to receive payments free of FATCA withholding. It also may affect payment to any ultimate investor that is a financial institution that is not entitled to receive payments free of withholding under FATCA, or an ultimate investor that fails to provide its broker (or other custodian or intermediary from which it receives payment) with any information, forms, other documentation or consents that may be necessary for the payments to be made free of FATCA withholding. Investors should choose the custodians or intermediaries with care (to ensure each is compliant with FATCA or other laws or agreements related to FATCA) and provide each custodian or intermediary with any information, forms, other documentation or consents that may be necessary for such custodian or intermediary to make a payment free of FATCA withholding. The Issuer's obligations under the Notes are discharged once it has paid the clearing systems and the Issuer has therefore no responsibility for any amount thereafter transmitted through hands of the clearing systems and custodians or intermediaries. Prospective investors should refer to the section "Taxation-Foreign Account Tax Compliance Act."

## **USE OF PROCEEDS**

The net proceeds from each issue of Notes will be applied by the Issuer for its general corporate purposes. If in respect of any particular issue, there is a particular identified use of proceeds, this will be stated in the applicable Pricing Supplement.

## **SELECTED FINANCIAL INFORMATION**

The selected balance sheet and comprehensive income data presented below are extracted from the Financial Statements of the Issuer. The selected consolidated financial data presented below should be read in conjunction with and are qualified in their entirety by reference to the Financial Statements and notes thereto. The Financial Statements have been prepared in accordance with IFRS.

### **Statement of Financial Position**

	As at 30 June 2013	As at 31 December 2012	As at 31 December 2011	As at 31 December 2010	
		(HUF in n	(HUF in millions)		
Cash, due from banks and balances with the National Bank of HungaryLoans and advances to other banks, net of	699	2,505	162	67	
impairment losses	172,441	165,380	128,893	107,469	
impairment lossesFinancial assets at fair value through profit or	66,916	63,282	54,589	66,912	
loss Available-for-sale financial assets, net of	490	130	47	618	
impairment loss	15,901	25,840	11,088	17,621	
Intangibles, property and equipment, net	301	214	176	188	
Other assets, net	751	1,218	826	904	
Total Assets	257,527	258,569	195,781	193,779	
Loans and deposits from other banks Financial liabilities at fair value through profit	122,509	128,855	175,696	173,884	
or loss	486	856	1,407	1,074	
Debt securities issued	114,979	109,148	_	_	
Provision for guarantees and contingencies	263	246	21	1,121	
Deferred tax liabilities	_	76	_	_	
Other liabilities	1,271	875	992	614	
Total Liabilities	239,508	240,056	178,116	176,693	
Share capital	10,100	10,100	10,100	10,100	
Reserves	7,919	8,413	7,565	6,986	
Total Shareholder's Equity	18,019	18,513	17,665	17,086	
Total Liabilities and Equity	257,527	258,569	195,781	193,779	

## **Statement of Comprehensive Income**

	For the six months ended 30 June 2013	For the six months ended 30 June 2012	For the year ended 31 December 2012	For the year ended 31 December 2011	For the year ended 31 December 2010
Interest income Interest expense Net interest income	7,394 (5,309) <b>2,085</b>	4,818 (2,720) <b>2,098</b>	(HUF in millions) 10,399 (6,148) <b>4,251</b>	10,849 (6,230) <b>4,619</b>	10,348 (4,523) <b>5,825</b>
Net income from fees and commissions  Provisions and impairment (losses)/reversal	(244) (625)	102	206 15	186 (452)	767 (1,855)
Gains and losses from trading and investment activities, net	(263) (1,498)	(210) (1,638)	840 (3,991)	(756) (2,795)	30 (3,322)
Profit/(loss) before income tax .	(525)	(311)	1,321	802	1,445
Income taxes	25	(130)	(522)	(268)	(235)
Profit/(loss) for the period	(500)	(441)	799	534	1,210
Other comprehensive income Fair value adjustment of available-for-sale securities, net of tax	4	28	49	45	(279)
Other comprehensive income for the period, net of income tax	4	28	49	45	(279)
Total comprehensive income for the period	(496)	(413)	848	579	931

## **Statement of Cash Flows**

For the six months ended 30 June 2013	For the six months ended 30 June 2012	For the year ended 31 December 2012	For the year ended 31 December 2011	For the year ended 31 December 2010
		(HUF in millions)		
(500)	(441)	1,321	802	1,445
75	47	105	99	197
608 (733)	420 (935)	(255) (694)	1,552 315	853 2,276
3,873 7	(13,010) 28	49	_	(1.800)
(2,085) 8,083 (2,165) (117)	(2,098) 5,268 (3,005) (200)	(4,251) 8,659 (5,932) (522)	(4,619) 11,632 (6,994) (268)	(1,800) (5,825) 10,418 (5,109) (235)
(7,132)	799	(36,437)	(21,104)	16,076
(4,890)	4,398	(7,853)	12,527	11,240
_	_	_	589	3,051
9,971 441 479	(499) 384 198	(13,587) (390) 184	5,422 (838) (645)	(9,116) 304 675
5,890	(8,516)	(59,603)	(1,530)	24,450
(163)	(53)	(143)	(87)	(61)
(163)	(53)	(143)	(87)	(61)
141,275	428,955	1,665,360	414,378	307,882
(148,817)	(420,479)	(1,712,277)	(412,666)	(332,241)
(7,542)	8,476	109,011 <b>62,094</b>	1,712	(24,359)
<b>(1,815)</b> 9	<b>(93)</b> (4)	<b>2,348</b> (5)	95 —	30 —
2,505	162	162	67	37
699	65	2,505	162	67
	(500)   (500)   (500)   (500)   (500)   (75	months ended 30 June 2013         months ended 30 June 2012           (500)         (441)           75         47           608 (733)         420 (935)           3,873 (13,010)         7           28         (2,085)         (2,098)           8,083 (2,165)         (3,005)           (117) (200)         —           (7,132)         799           (4,890)         4,398           —         9,971 (499)           441 384         479 198           5,890 (8,516)         (53)           (163) (53)         (53)           (163) (53)         (53)           (148,817) (420,479)         —           (7,542) (7,542) (420,479)         —           (1,815) (93) (93) (93) (93) (93) (93)         (93) (93)           9 (4)         2,505 (162)	months ended 30 June 2013         months ended 30 June 2012         ended 31 December 2012           (HUF in millions)           (500)         (441)         1,321           75         47         105           608         420         (255)           (733)         (935)         (694)           3,873         (13,010)         —           (2,085)         (2,098)         (4,251)           8,083         5,268         8,659           (2,165)         (3,005)         (5,932)           (117)         (200)         (522)           (7,132)         799         (36,437)           (4,890)         4,398         (7,853)           —         —         —           9,971         (499)         (13,587)           441         384         (390)           479         198         184           5,890         (8,516)         (59,603)           141,275         428,955         1,665,360           (148,817)         (420,479)         (1,712,277)           —         —         —           (1,815)         (93)         2,348           9         (4)         (5)	months ended 2013         months ended 2012         ended 31 December 2011         ended 31 December 2011           (HUF in millions)           (500)         (441)         1,321         802           75         47         105         99           608         420         (255)         1,552           (733)         (935)         (694)         315           3,873         (13,010)         —         —           (2,085)         (2,098)         (4,251)         (4,619)           8,083         5,268         8,659         11,632           (2,165)         (3,005)         (5,932)         (6,994)           (117)         (200)         (522)         (268)           (7,132)         799         (36,437)         (21,104)           (4,890)         4,398         (7,853)         12,527           —         —         —         589           9,971         (499)         (13,587)         5,422           441         384         (390)         (838)           479         198         184         (645)           5,890         (8,516)         (59,603)         (1,530)           141,275         <

## **DESCRIPTION OF EXIMBANK**

## **Overview**

### **Purpose and Authority**

Eximbank is a specialised credit institution wholly owned by the Hungarian state. It was established by Act XLII of 1994 on the Hungarian Export-Import Bank and the Hungarian Export Credit Insurance Company (the "Eximbank Act") in order to facilitate the sale of Hungarian goods and services in foreign markets and commenced operation on 10 August 1994. Since May 2012, shareholder's rights have been exercised on behalf of the Hungarian state by the Minister for National Economy, with the aim of promoting Eximbank's role as an instrument of economic policy in support of Hungarian exports. Eximbank's registered office is located at 1065 Budapest, Nagymező utca 46-48, Hungary.

Under the Eximbank Act, Eximbank is charged with the public task of financing the export of Hungarian goods and services, as well as financing Hungarian investments abroad and export-related investments in Hungary, thereby enabling companies operating in Hungary – primarily small or medium-sized enterprises but also large corporations – to maximise their export opportunities, while assisting in the maintenance and creation of jobs in Hungary, and also promoting the development of the national economy by improving the competitiveness of Hungarian exports in foreign markets. In support of its mandate, Eximbank may lend directly to the exporters of Hungarian products and services, to their suppliers or their foreign purchasers, or, as is more prevalent, indirectly through refinancing facilities to domestic commercial banks (and, to a lesser extent, foreign commercial banks) providing financing related to Hungarian export transactions. Eximbank provides the majority of its loans based on OECD rules in the form of medium- to long-term credit at favourable fixed interest rates. These rates are based on the Commercial Interest Reference Rate ("CIRR"), which is the OECD minimum interest rate for officially-supported financing of exports, in effect on the date of the loan contract.

As an export credit agency in the traditional sense, Eximbank provides products and services which represent either alternative or supplementary financial tools, the purpose of which is to fill gaps in trade finance created by the lack of capacity or willingness on the part of commercial banks to provide loans at rates that are attractive to Hungarian exporters, and to provide Hungarian exporters with a more level playing field in terms of access to financing compared to exporters from other countries. The majority of Eximbank's direct customers are small or medium-sized enterprises that tend to export to geographic markets where financing provided by Eximbank has the potential to deliver significant competitive advantages to exporters. Most of Eximbank's loans are made indirectly through commercial banks. While Eximbank does not seek to compete directly with commercial banks, it does provide direct lending to customers upon customer request, or where commercial banks are unable or unwilling to lend to customers directly. In addition, Eximbank provides buyer's credit to support foreign purchasers of Hungarian exports and plays the role of lender in tied-aid agreements concluded between the Hungarian government and governments of tied-aid eligible countries.

The functions of the state export credit agency in Hungary are divided between Eximbank and the Hungarian Export Credit Insurance Pte Ltd. ("**MEHIB**"). While Eximbank is engaged in the provision of export and export-related financing and export-related guarantees, MEHIB provides export credit insurance to exporters or their banks, including to certain of Eximbank's borrowers.

### Strategy

In support of its mandate to finance the export of Hungarian goods and services, Eximbank's historical strategy has been to focus on those market segments or export destinations which, in the view of the Hungarian state, are in need of official support or are under-penetrated by Hungarian exports. Going forward, Eximbank expects to expand this strategy to encompass a wider range of borrowers and export-related transactions as it seeks to grow its loan portfolio.

## Relationship with the Government

As Eximbank is a specialised credit institution wholly owned by the Hungarian state and maintained for the purpose of financing the export of Hungarian goods and services, the primary aim of its operations is not to achieve the highest possible profit, but to make efficient and effective use of Hungarian state central budgetary resources in support of its mandate. As such, the Hungarian state is responsible for ensuring the long-term and stable operation of Eximbank in accordance with the Eximbank Act. In addition, Eximbank also benefits from various forms of support from the Hungarian state, as described below.

Statutory Guarantee (törvényi készfizető kezesség) relating to Eximbank's Funding Activities

Under the Eximbank Act, the Hungarian state is liable, as absolute direct surety, for the fulfilment of Eximbank's obligations to pay principal and interest arising from certain of Eximbank's borrowings, including capital markets debt instruments issued by Eximbank with the aim of raising finance (such as the Notes), certain loans to Eximbank from Hungarian and foreign credit institutions with the aim of raising finance and Eximbank's payment obligations arising from the replacement costs of foreign exchange and interest rate swap transactions.

The Hungarian state's obligations to Eximbank in respect of the Funding Guarantee are subject to an upper limit set by the annual budget. Under the 2013 Budget Act, the upper limit of the Funding Guarantee is currently HUF 1,200 billion. As at 30 June 2013, Eximbank had total amounts drawn, or available to be drawn but undrawn, under the Funding Guarantee (calculated as Eximbank's balance sheet liabilities plus the amount yet undrawn under the Programme) of HUF 680.9 billion (EUR 2.3 billion), representing approximately 56.7% of the HUF 1,200 billion upper limit. In line with the calculation method for statutory guarantees, the total amount drawn, or available to be drawn but undrawn, under the Funding Guarantee includes the maximum amount of Notes that can be issued under the Programme (EUR 2 billion), thus any future issues of Notes under the Programme will not cause further increases in the overall utilisation level of the Funding Guarantee.

The Hungarian state does not charge any fee in respect of the Funding Guarantee.

In accordance with Hungarian law, if Eximbank fails to perform any of its payment obligations which are guaranteed by the Hungarian state, creditors who have served Eximbank with an acceleration notice and not received payment within the grace period specified in that notice, or who are in possession of documents evidencing that the deadline for payment of instalments, interest or other amounts under the Notes passed without payment, may seek to recover directly from the Hungarian state by filing a petition with the minister responsible for public finances without first exhausting legal remedies against Eximbank. Within 30 days of receipt of a valid petition, the minister responsible for public finances is required to arrange payment to the relevant creditor.

Statutory Guarantee (törvényi készfizető kezesség) relating to Eximbank's Guarantees (bankgarancia) Under the Eximbank Act, the Hungarian state also provides a back-to-back statutory guarantee in respect of certain guarantees issued by Eximbank. Eximbank's guarantee portfolio consists of (i) export-credit guarantees, issued primarily to banks and (ii) other export-related guarantees (including tender guarantees, advance repayment guarantees, performance guarantees and warranty guarantees), issued primarily to corporate customers.

The Hungarian state's obligations in respect of this back-to-back statutory guarantee are subject to an upper limit set by the annual central budget. According to the 2013 Budget Act, the upper limit was increased for 2013 from a combined HUF 80 billion limit applicable in 2012 to a combined HUF 350 billion in respect of Eximbank's export-credit and other export-related guarantees. By government decree, the back-to-back statutory guarantee is also subject to certain conditions, including that any credit agreement over which Eximbank extends a state-backed export-credit guarantee must conform to OECD guidelines. As at 30 June 2013, Eximbank had outstanding state-backed export-credit guarantees totalling HUF 10.0 billion and state-backed export-related guarantees totalling HUF 15.8 billion, together representing 7% of the HUF 350 billion combined upper limit. As at 30 June 2013, some 88.6%, or HUF 25.8 billion, of Eximbank's overall guarantee portfolio of HUF 29.1 billion was backed by state guarantees. The remaining 11.4% of Eximbank's guarantee portfolio (which are guarantees issued at its own risk) related to export-credit guarantees where the underlying loans, due mainly to the nature of the export or tenor, are outside OECD guidelines, and accordingly, outside the statutory guarantee.

### Interest Equalisation and Support

Where Eximbank provides loans based on OECD criteria in the form of medium- to long-term credit at favourable fixed interest rates, the Hungarian state provides Eximbank with periodic interest equalisation payments. Under the 2013 Budget Act, interest equalisation payments are budgeted at HUF 7 billion; however, the actual amounts paid could be higher than the budgeted amount due to the fact that this budget item is considered to be an "open-ended appropriation" in the sense that additional amounts may be provided if interest equalisation requirements total more HUF 7 billion in a given year. The Hungarian state will also provide interest equalisation payments to Eximbank for loans with a maturity below two years, based on EU rules for setting the reference and discount rates, although, as of the date of this Offering Circular, Eximbank has not yet concluded any transactions meeting these criteria.

During the six months ended 30 June 2013 and the year ended 31 December 2012, Eximbank received interest equalisation from the Hungarian state in respect of 89% of its total loans and advances (by nominal amount) and 88% of its total loans and advances, respectively, with payments of interest equalisation totalling 80% and 25%, respectively, of the open-ended budgeted appropriation for interest equalisation payments. The increased interest equalisation payments through 2013 reflect Eximbank's increased lending activity.

Under the interest equalisation programme, the amount of interest compensation provided by the Hungarian state is determined by the difference between (i) the interest rate paid by the borrower and (ii) the sum of Eximbank's funding costs, operating expenses and the applicable risk premium, as agreed with the representative of the Ministry for National Economy. Eximbank receives the interest equalisation payment after applying to the Hungarian state within 15 days of the close of each quarter, and the payment for that quarter is received by Eximbank within 30 days of the application.

In addition to receiving payments from the Hungarian state under the interest equalisation programme, Eximbank receives a form of interest support with respect to tied aid loans, which tied aid loans represented 3% of Eximbank's total loans and advances (by nominal amount) as at 30 June 2013. Including these tied aid loans covered by interest support, Eximbank received some form of interest compensation from the Hungarian state in respect of 92% of its total loans and advances (by nominal amount) as at 30 June 2013 and in respect of 91% of its total loans and advances (by nominal amount) as at 31 December 2012. Interest support payments for tied aid loans are made based on a slightly different cost base than under the interest equalisation programme.

All other loans provided by Eximbank (i.e., loans that are not covered by the interest equalisation and interest support programmes) are variable rate and are priced by reference to LIBOR/EURIBOR/Budapest Interbank Offering Rate ("BUBOR") according to Eximbank's average costs.

Interest equalisation and support are intended to promote stability and sustainability for Eximbank, and contribute to interest risk management (see also "Description of Eximbank—Credit Policies and Risk Management—Interest Rate Risk"). However, the level of interest equalisation and support provided by the Hungarian state is also intended to hold Eximbank's profit at or near zero for loans covered by these programmes, reflecting Eximbank's role as an instrument of economic policy for the Hungarian state rather than as a traditional profit-oriented bank.

## MEHIB Credit Insurance

The functions of the state export credit agency in Hungary are divided between Eximbank and MEHIB, which were both established by the Eximbank Act. MEHIB provides export credit insurance to exporters or their banks, including to certain of Eximbank's borrowers. Eximbank and MEHIB currently share the same management.

Eximbank benefits from export credit insurance policies sold to its customers by MEHIB with respect to its buyer's credit and discounting portfolios. As at 30 June 2013, approximately HUF 33.1 billion, or 14.4%, of Eximbank's loans and advances (by nominal amount) consisted of loans for which typically up to 95% (and in the case of tied aid loans, 100%) of principal and interest amounts were covered by MEHIB credit insurance. See "Description of Eximbank—Operations—Product Breakdown" below. Where a MEHIB-insured loan is non-performing, MEHIB continues to make interest and principal payments including delinquent payments according to the terms agreed by the original borrower up to its coverage amount.

Under the 2013 Budget Act, MEHIB can underwrite export credit insurance up to a limit of HUF 500 billion with a direct state guarantee. As at 31 December 2012 (the most recent date for which information is available), MEHIB had HUF 193 billion of insurance policies outstanding.

## Funding Support and Liquidity Support

Historically, Eximbank financed a substantial portion of its operations from loans and advances provided by MFB, which is wholly owned by the Hungarian state and was Eximbank's majority shareholder until 23 May 2012, when the Hungarian state took a direct 100% ownership in Eximbank. All funding transactions between Eximbank and the MFB have been conducted at market rates. In the past, the Hungarian state has also provided capital contributions to Eximbank.

Going forward, Eximbank intends to meet its medium- and long-term funding needs primarily through international money and capital markets issuances, including through the further issuance of Notes under the Programme, rather than loans from the Hungarian state or state-owned entities. However, if Eximbank were to face a liquidity shortage, the Hungarian state may support Eximbank's operations by lending government bonds to Eximbank or taking other measures. For example, on 5 October 2012, Eximbank

entered into an agreement with the Hungarian state under which it could draw up to HUF 150 billion in government bonds, to be returned by the end of the year; on 10 October 2012, the Hungarian state lent HUF 70 billion of government bonds to Eximbank under this credit line, which was repaid on 14 December 2012. See "Description of Eximbank—Funding—Liquidity Portfolio" below.

## Regulatory and Legislative Supervision

Eximbank was established, together with MEHIB, by the Eximbank Act and commenced operations on 10 August 1994 on the basis of resolution 63/1994 issued by the State Bank Supervisory Authority.

As a state agency for the promotion of exports, Eximbank is regulated by the Eximbank Act and a number of government and ministerial decrees and provisions that are specific to Eximbank. In addition to these, Eximbank is governed by Act CXII of 1996 on Credit Institutions and Financial Enterprises, which applies to all credit institutions operating in Hungary.

The prudential supervision of Eximbank is carried out by the Hungarian Financial Supervisory Authority ("HFSA"). Eximbank currently operates on the basis of operating license 188/1998/F, issued on 9 February 1998 by the Hungarian Money and Capital Markets Supervisory Authority, the legal predecessor to the HFSA. Pursuant to Government decree 196/2007, Eximbank applies the standard approach under Basel II, subject to certain exemptions from provisions of Basel II which do not apply given Eximbank's business, in calculating credit risk and its capital requirement, which are revised annually by the HFSA. The applicability of Basel III to Eximbank will be determined once the proposed legislative package adopting the Basel III guidelines is finalised at the EU level, subsequently published, then implemented into Hungarian national law.

As an institution engaged in officially-supported export lending, Eximbank is also required to comply with the prevailing guidelines and directives of the World Trade Organisation ("WTO") (in particular, the WTO Agreement on Subsidies and Countervailing Measures), the OECD (in particular the OECD Agreement), and the European Union.

### Capitalisation

As at 30 June 2013, Eximbank's subscribed capital amounted to HUF 10.1 billion. Eximbank is wholly owned by the Hungarian state, with shareholder's rights exercised on behalf of the Hungarian state by the Minister for National Economy.

Historical

As at 30 June 2013, Eximbank's capitalisation was as follows (under IFRS):

	(HUF millions)
Liabilities: Loans and deposits from other banks <sup>(1)</sup>	122,509
Financial liabilities at fair value through profit or loss	486
Provision for guarantees and contingencies	263
Other liabilities including deferred tax liabilities	1,271
Debt securities issued	114,979
Total liabilities	239,508
Capital: Share capital Share premium Retained earnings Fair value reserve, net of tax Statutory reserves.	400 (233) 19
Total capital	18,019

## **Operations**

### **Overview**

Eximbank currently provides seven main export finance-related products: (1) refinancing facilities to domestic and foreign commercial banks providing financing for Hungarian export transactions, (2) buyer's credit facilities (including "tied aid" loans) to foreign purchasers or partners of Hungarian exporters, (3) discounting facilities to Hungarian exporters, (4) direct pre-export financing credit to Hungarian exporters and (5) export-credit and export-related guarantees (6) supply chain financing and (7) domestic investment financing. In addition, in the past Eximbank has provided, to a limited extent, loans with respect to Hungarian investments abroad.

The following table provides a breakdown of Eximbank's loan products:

				As at 30 June	As	at 31 Decemb	er
				2013	2012	2011	2010
Category of loan product Refinancing:	Category of borrower	MEHIB insurance (max %)	Interest equalisation/ support		(HUF mi	Ilions)	
Refinancing of pre-export financing credit Refinancing of post- shipment financing	Bank	N/A	Full <sup>(1)</sup>	140,539	120,269	67,079	60,790
credit	Bank	N/A	Full	18,983	20,376	20,871	10,055
Subtotal:				159,522	140,645	87,950	70,845
Buyer's credit facilities (including tied aid loans):							
Classic buyer's credit Interbank buyer's credit Project risk buyer's credit Tied aid	Municipality; Corporate Bank Corporate Sovereign	95% 95% 95% 100%	Partial <sup>(2)</sup> Partial Full Full	12,476 879 0 6,185	12,093 1,144 0 6,352	15,883 1,894 3,829 7,399	29,514 3,639 3,740 6,852
Subtotal:				19,540	19,589	29,005	43,745
Discounting facilities: Discounting of supplier's credit	Municipality; Corporate	95%	Partial	18,316	22,255	18,668	18,222
Forfaiting	Municipality; Corporate	N/A	N/A	20	21	210	237
Subtotal:  Direct pre-export financing:				18,336	22,276	18,878	18,459
Short-term pre-export financing	Corporate	N/A	N/A	4,624	2,055	2,253	3,557
Medium- and long-term pre-export financing	Corporate	N/A	Partial	27,886	21,794	8,923	7,460
Subtotal:	N/A	N/A	N/A	<b>32,510</b> 603	<b>23,849</b> 644	<b>11,176</b> 782	<b>11,017</b> 641
Supply chain financing <sup>(3)</sup>	Corporate	N/A	Partial	0	0	0	0
Domestic investment financing <sup>(3)</sup>	Corporate	N/A	Partial	0	0	0	0
Total loans and advances (nominal amount):				230,511	207,003	147,791	144,707

#### Notes:

<sup>(1)</sup> Indicates all the loans in this category receive interest compensation from the Hungarian state.

<sup>(2)</sup> Indicates a portion of the loans in this category qualify for and receive interest compensation from the Hungarian state.

<sup>(3)</sup> As a result of changes in the Eximbank Act that came into force on 29 June 2013, Eximbank now provides supply chain and domestic investment financing.

The table above does not contain impairment and defaulted loans under which MEHIB is making regular payments, or "forced loans" (which are deemed loans reflecting unpaid guarantee fees owed to Eximbank by customers under bank guarantees). See "—*Maturities and Amortisation of Outstanding Loans*".

#### Product Breakdown

### Refinancing Facilities to Domestic Banks

Eximbank indirectly provides Hungarian exporters with access to fixed-rate, medium- and long-term preexport and post-shipment financing loans via Hungarian commercial banks, which draw funding for these loans through refinancing credit agreements with Eximbank. Refinancing credit line products are the most popular of Eximbank's portfolio, accounting for 69.2% of its total portfolio of loans and advances (by nominal amount) as at 30 June 2013. The Hungarian commercial banks extend the loans to exporters according to their own credit scoring criteria, and Eximbank is exposed to the direct credit risk of the Hungarian commercial banks rather than the credit risk of the exporter.

Eximbank currently has umbrella credit lines in place with thirteen Hungarian commercial banks (UniCredit Bank Hungary Zrt., Raiffeisen Bank Zrt., Budapest Bank Zrt., MKB Bank Zrt., K&H Bank Zrt., OTP Bank Nyrt., CIB Bank Zrt., Takarekbank Zrt., Commerzbank Zrt., Erste Bank Zrt, Gránit Bank Zrt., Széchenyi Bank Zrt. and Volksbank Hungary Zrt.) under which these banks can draw funds from Eximbank to refinance loans for exporters up to a certain level of turnover without individual approval by Eximbank. Eximbank has committed to lend approximately EUR 326.7 million and USD 92.6 million (combined approximately HUF 117 billion) to these banks. Specific refinancing loans are agreed with the Hungarian commercial banks for companies or loan contracts that do not qualify under one of the umbrella credit lines.

In addition to providing refinancing facilities to domestic banks, Eximbank provides (to a lesser extent) foreign banks with access to refinancing facilities through interbank buyer's credit.

### Buyer's Credit (including Tied Aid)

Eximbank provides direct and indirect post-shipment financing to foreign purchasers of Hungarian exporters or the purchaser's bank through its buyer's credit facilities. These facilities are typically medium- or long-term (i.e., with a tenor of two years or longer), are denominated in EUR or USD and in amounts of generally at least EUR 1 million. Buyer's credit financing, together with MEHIB insurance, is intended to reduce the risk of non-payment faced by Hungarian exporters, and enable foreign purchasers to fund their purchases of Hungarian goods and services using low-interest credit supported by the Hungarian state. When extending buyer's credit to a foreign purchaser (as opposed to tied aid, discussed below), Eximbank typically lends up to 85% of the value of the goods and/or services to the purchaser, with a maximum tenor of 10-12 years. Buyer's credit includes (i) classic buyer's credit, which is financing applied to and repaid by a foreign purchaser, (ii) interbank buyer's credit arrangements, which is arranged simultaneously through a single foreign bank for multiple Hungarian exporters selling to multiple foreign purchasers and (iii) project risk buyer's credit, which is financing repaid from a project income stream.

A significant portion of Eximbank's buyer's credit loans are mandated by the Hungarian state to provide buyer's credit through a system of tied aid loans based on intergovernmental agreements, with the aim of reaching new markets in developing countries. Tied aid loans must be disbursed to the Hungarian exporter, and the tied aid provided by Eximbank incorporates special interest terms and aid in the form of an insurance premium. Under OECD guidelines, interest charged to borrowers under tied aid loans must be at least 35% lower than that charged under Eximbank's standard buyer's credit facility.

In accordance with OECD guidelines, MEHIB insurance covers up to 97.5% of principal and interest amounts under Eximbank's buyer's credit loans (excluding tied aid loans), and 100% of principal and interest amounts under Eximbank's tied aid loans.

## Discounting Facilities

Eximbank offers post-shipment financing via discounting of supplier's credit and forfaiting. Through these facilities, Eximbank purchases from Hungarian exporters accounts receivable which represent future payments from a foreign purchaser of exports, discounted to present value including an applicable risk premium. Discounting facilities are intended to relieve Hungarian exporters of credit risk as well as exchange rate and interest rate risk during the periods these receivables remain outstanding, and improve their competitive position.

Under its standard (non-forfaiting) discounting facilities, Eximbank purchases accounts receivable denominated in EUR or USD from Hungarian exporters with a maximum tenor of 10-12 years, in amounts of generally at least EUR 1 million. When the receivable falls due, the foreign purchaser pays Eximbank

instead of the exporter. Eximbank is subject to the credit risk of the foreign purchaser once it purchases a receivable from an exporter. In accordance with OECD guidelines, MEHIB insurance covers up to 95% of principal and interest amounts under Eximbank's standard discounting facilities.

Through its forfaiting portfolio, Eximbank purchases export-derived receivables that are guaranteed by a bank. Forfaited receivables are denominated in EUR or USD, generally have a tenor of between 90 and 365 days and have a value of at least EUR 100,000. MEHIB credit insurance does not cover forfaited receivables but these products are non-recourse to Eximbank as a result of the accompanying bank guarantees.

### Direct Pre-export Financing Credit

The pre-export financing provided by Eximbank is a specialised form of primarily medium/long term (i.e., with a tenor of two years or longer) export-related working capital lending in which Hungarian companies are lent funds in connection with planned or documented sales orders (up to one year in advance of the date upon which delivery is to occur). Eximbank lends a maximum of 85% of the value of a given export sale to the exporter, and all of these loans are collateralised.

#### New Products: Supply Chain and Domestic Investment Financing

As a result of changes in the Eximbank Act that came into force 29 June 2013, Eximbank now provides supply chain and domestic investment financing in addition to its other products. As at 31 August 2013, Eximbank had no such outstanding credit exposure.

The aim of Eximbank's supply chain financing facility is to provide domestic suppliers with funding for the period preceding payment on their supply contracts. Eximbank primarily offers supply chain financing to domestic small- and medium-sized corporations with high value-add manufacturing production or service processes. In order for a domestic supplier to be eligible for financing, Eximbank requires the existence of an executed supply contract with a Hungarian exporter.

Eximbank's domestic investment financing facility for small- and medium-sized corporations is designed to promote increased domestic supply production that in turn generates additional export revenue for the investing entity. Financing is available from the date of investment through to the full recovery of the loan. The facility is available for capacity improvements, add-on investment, refurbishment and modernization.

#### Guarantee Products

Eximbank extends export-credit guarantees, primarily to Hungarian banks, to facilitate exporters' borrowings, and extends other export-related guarantees (including tender guarantees, advance repayment guarantees, performance guarantees and warranty guarantees) primarily to corporate customers to provide assurance to foreign purchasers of Hungarian exports. As at 30 June 2013, Eximbank had outstanding state-backed export-credit guarantees totalling HUF 10.0 billion and state-backed export-related guarantees totalling HUF 15.8 billion, together representing 7.4% of the HUF 350 billion combined upper limit.

As at 30 June 2013, some 88.6%, or HUF 25.8 billion, of Eximbank's overall guarantee portfolio of HUF 29.1 billion was backed by state guarantees. See "Description of Eximbank—Overview—Relationship with the Government". The remaining 11.4% of Eximbank's guarantee portfolio (which are guarantees issued at its own risk) related to export-credit guarantees where the underlying loans, due mainly to the nature of the export or tenor, are outside OECD guidelines, and accordingly, not covered by the statutory guarantee.

The following table shows Eximbank's outstanding guarantees (by nominal amount):

	As at 30 June	As		
	2013	2012	2011	2010
		(HUF mill	ions)	
Export-credit guarantees:				
State-supported	10,013	10,578	18,929	16,188
Own risk	1,608	2,167	1,139	1,921
Export-related guarantees:				
State-supported	15,790	14,829	15,866	18,388
Own risk	1,712	766	972	1,568

### Credit Exposure and Interest Rates

As at 30 June 2013, Eximbank's total loans and advances (by nominal amount) amounted to approximately HUF 230.5 billion. Of this total, approximately HUF 197.4 billion was not covered by MEHIB insurance, and therefore represented uninsured credit risk exposure of Eximbank. Of this HUF 197.4 billion, approximately HUF 159.5 billion was uninsured credit risk to Hungarian commercial banks, and the balance of approximately HUF 37.9 billion represented uninsured credit risk exposure to Hungarian exporters through Eximbank's direct pre-export financing portfolio and the uninsured portion of its MEHIB-insured buyer's credit and standard discounting portfolios. Of this HUF 37.9 billion, approximately HUF 22.6 billion was covered by some form of collateral or security over assets of the borrower.

As at 30 June 2013, Eximbank received interest equalisation payments from the Hungarian state in respect of 89% of its total loans (by nominal amount), and a further 3% of total loans (representing tied aid loans) received interest support, another form of compensation from the Hungarian state. The interest equalisation and support programme is intended to hold profits at or near zero for loans covered by interest equalisation and support, reflecting Eximbank's role as an instrument of economic policy for the Hungarian state rather than as a traditional profit-oriented bank. Loans not covered by the interest equalisation or support programmes are variable rate and are priced by reference to LIBOR/EURIBOR/BUBOR according to Eximbank's average costs. Any deviation from Eximbank's average costs are determined by the purpose of the loan, the maturity date and the availability and value of collateral provided (if any) as security for the loan, and Eximbank's assessment of the credit risk of the borrower.

As at 30 June 2013, 92% of Eximbank's total loans and advances (by nominal amount) consisted of fixed-rate loans and 8% consisted of variable rate loans, compared with 91% and 9%, respectively, as at 31 December 2012.

#### Loan Commitments by Category

Loan commitments constitute undrawn amounts under Eximbank's existing loan agreements. Eximbank's loan commitments primarily relate to its pre-export refinancing products entered into with banks.

The following table sets out Eximbank's total (undrawn) loan commitments by category:

	As at 30 June — 2013	AS at 31 Deci			cember	
		2012	2011	2010		
		(HUF mil	lions)			
Pre-export financing:						
Direct pre-export financing credit	6,152	1,729	36	398		
Pre-export refinancing facilities	117,377	53,741	63,570	2,827		
Post-shipment financing:						
Buyer's credit facilities (+tied aid loans)	13,399	2,574	598	6,962		
Discounting facilities	590	1.894	11.175	11,258		
Post-shipment refinancing	0	0	2,638	0		
Total (undrawn) loan commitments	137,519	59,938	78,017	21,445		

# Maturities and Amortisation of Outstanding Loans

The following table categorises Eximbank's total loans and advances by their remaining maturities:

	As at 30 June	A	s at 31 December	
	2013	2012	2011	2010
		(HUF mi	llions)	
Loans and advances with remaining maturities of one year or less	89,603	94,451	84,157	91,972
more than one year	155,337	139,187	104,664	87,658
Total <sup>(1)</sup>	244,940	233,638	188,821	179,630
Interbank lending	3,500	13,889	26,112	19,401
Defaulted loans under which MEHIB is making regular payments	8,533	9,624	12,849	13,814
"Forced loans"	956	956	956	63
Reconciliation to total loans and advances	1,440	2,166	1,113	1,645
Total loans and advances (by nominal amount)	230,511	207,003	147,791	144,707

#### Note:

The following table sets out the total amount of Eximbank's loans with a bullet repayment structure (non-amortising loans):

	As at 30 June -	As at 31 December			
	2013	2012	2011	2010	
		(HUF mill	ions)		
Total loans and advances (by nominal amount)	230,511	207,003	147,791	144,707	
Of which non-amortising loans  Portion of total loans and advances comprised of non-	24,244	27,649	27,136	28,847	
amortising loans	11%	13%	18%	20%	

## Credit Exposure by Industry Sector

Eximbank's indirect and direct credit risks are concentrated by sector, in particular domestic banking. In accordance with the categorisation system of the Hungarian Central Statistical Office, which is based on the EU's NACE Rev. 2. system, foreign credit risk is not broken down by industry sector.

<sup>(1)</sup> The totals include defaulted loans under which MEHIB is making regular payments, interbank lending (for year end figures) and some other items.

The following table sets out Eximbank's total loans and advances (by nominal amount), broken down by the industry sector, as categorised according to Hungarian Central Statistical Office standards:

	As at 30 June - 2013	AS at 31 December			
		2012	2011	2010	
		(HUF mill	ions)		
Domestic banking <sup>(1)</sup>	159,522	140,644	87,949	70,846	
Foreign <sup>(2)</sup>	37,256	41,254	47,231	61,619	
Manufacturing	29,708	23,610	11,471	8,063	
Construction	635	679	1,140	3,656	
Trade/vehicle repair	256	233	0	301	
Other	3,134	583	0	222	
Total	230,511	207,003	147,791	144,707	

#### Notes:

#### Loans by Destination Markets

One of Eximbank's objectives is to provide financing which facilitates the diversification of Hungarian export markets. Accordingly, the geographical distribution of exports financed or refinanced by Eximbank differs from the geographic distribution of Hungarian exports as a whole. In the year ended 31 December 2012, management believes the proportion of medium- and long-term loans provided by Eximbank related to exports destined to member states of the EU was significantly lower than the proportion of total Hungarian exports to the EU. In the same period, management believes Eximbank financed or refinanced a greater proportion of Hungarian exports to non-EU European countries than total Hungarian exports to these countries, with Russia, in the estimate of management, being Eximbank's single largest export reference market, accounting for approximately one fifth of Eximbank's total loans and advances outstanding as at 30 June 2013.

### Largest Borrowers

As at 30 June 2013, Eximbank's two largest borrowers accounted for 23.0% and 16.3% (by nominal amount) of Eximbank's outstanding loans, respectively. As at 30 June 2013, Eximbank's ten largest borrowers accounted for 77.2% of its total loans and advances (by nominal amount), compared to 78.2% as of 31 December 2012, and consisted of domestic banks and purchasers of Hungarian exports.

Under its pre-export refinancing facilities, Eximbank has umbrella credit lines in place with thirteen commercial banks (UniCredit Bank Hungary Zrt., Raiffeisen Bank Zrt., Budapest Bank Zrt., MKB Bank Zrt., K&H Bank Zrt., OTP Bank Nyrt., CIB Bank Zrt., Takarekbank Zrt., Commerzbank Zrt., Erste Bank Zrt, Gránit Bank Zrt., Széchenyi Bank Zrt. and Volksbank Hungary Zrt.) under which these banks can refinance loans for exporters up to a certain level of turnover without individual approval by Eximbank.

#### Credit Portfolio Quality

To monitor credit quality, Eximbank divides its credit portfolio into five categories: "problem free", "to be monitored", "below average", "doubtful" and "bad," based on the categorisation rules under HAS. As at 30 June 2013, the proportion of loans in Eximbank's credit portfolio considered "problem free" was 93.7%, in line with 94.0% as at 31 December 2012, and increased compared to 86.9% and 79.6% as at 31 December 2011 and 2010, respectively. As at 30 June 2013, Eximbank's loans classified as "below average" or below totalled HUF 6,514 million, representing 2.8% of outstanding loans as at such date.

As at the date of this Offering Circular, the refinancing facilities Eximbank provides to banks are substantially all classified as problem-free; "below average" and below loans primarily relate to direct pre-export financing and the uninsured portion of Eximbank's buyer's credit and standard discounting portfolios.

<sup>(1) &</sup>quot;Domestic banking" represents loans to customers via other commercial banks (i.e., Eximbank's "refinancing facilities to banks" product).

<sup>(2)</sup> In accordance with the categorisation system of the Hungarian Central Statistical Office, for all foreign entities the industry sector is recorded as "Unclassified," and no further breakdown is available.

The following table shows the breakdown of Eximbank's loans and advances (by nominal amount) by credit quality, as assessed by Eximbank's management:

	As at 30 June 2013	As at 31 December			
		2012	2011	2010	
		(HUF mil	lions)		
Problem free <sup>(1)</sup>	216,010	194,488	128,443	115,153	
To be monitored <sup>(2)</sup>	7,986	7,631	14,050	25,008	
Below average <sup>(3)</sup>	1,632	49	1,920	180	
Doubtful <sup>(4)</sup>	2,347	2,328	236	1,463	
Bad <sup>(5)</sup>	2,536	2,507	3,142	2,903	
Total	230,511	207,003	147,791	144,707	

#### Notes:

- (1) "Problem free" loans are loans requiring no provision.
- (2) "To be monitored" loans are loans requiring provision of from 1%-10% of the exposure.
- (3) "Below average" loans are loans requiring provision of from 11%-30% of the exposure.
- (4) "Doubtful" loans are loans requiring provision of from 31%-70% of the exposure.
- (5) "Bad" loans are loans requiring provision of from 71%-100% of the exposure.

### **Provisions and Impairments**

Eximbank establishes provisions for possible losses with respect to problem loans, based primarily on the value of collateral (if any) and the presence of MEHIB insurance, the length of any non-performing periods, the economic conditions of the destination markets and sectors, and the nature of the lending arrangement. Eximbank does not expect any loss to result on that portion of its loan portfolio covered by MEHIB insurance and therefore does not subject loans to provisioning to the extent they are covered by MEHIB insurance.

As at 30 June 2013, Eximbank had established provisions and impairments of HUF 5,964 million for possible losses, compared to provisions and impairments of HUF 5,337 million as at 31 December 2012. As at 30 June 2013, Eximbank's provisions relating to "forced loans" were HUF 956 million, representing 100% of "forced loans" (which are deemed loans reflecting unpaid guarantee fees owed to Eximbank by customers under bank guarantees). As at 30 June 2013, Eximbank's provisions relating to "below average," "doubtful" or "bad" loans were HUF 4,457 million, representing 66.9% of loans classified as "below average," "doubtful" or "bad" loans at that date. Under Hungarian Accounting Law, provisions for possible losses are recorded against those loans for which objective evidence of impairment exists as a result of one or more events that has occurred since initial recognition. Eximbank may also record a regulatory reserve for possible losses, to be deducted from retained earnings and used in subsequent years in case of negative earnings for a given year.

#### Restructured Loans

Certain of Eximbank's direct borrowers have restructured their loans. Restructured loans may include loans in any of the five credit quality categories. As at 30 June 2013, HUF 5,645 million, or 2.4% of Eximbank's HUF 230.5 billion total loans and advances (by nominal amount) consisted of restructured loans. In addition, as at such date, Eximbank held debt securities issued through a restructuring plan whose fair value was HUF 37 million received in exchange for cancellation of restructured loans compared to a fair value of HUF 358 million at 30 September 2012 prior to the finalization of the restructuring.

#### Net Interest Income

The pricing of Eximbank's interest-compensated loans is mainly based on the CIRR, which is the OECD minimum interest rate for officially-supported financing of exports. These loans accounted for 89% of Eximbank's loan portfolio as at 30 June 2013. The pricing of the remaining balance of the loan portfolio is based on LIBOR/EURIBOR/BUBOR. Funding costs for Eximbank increased with the expiry of previously borrowed short-term lower-cost funds and the draw of higher-cost new funds with longer maturities. However, this did not cause significant decrease in net interest income because the resulting decrease in net interest margin was largely compensated by the Hungarian state central budget through the interest equalisation and support programmes.

Eximbank had IFRS net interest income of HUF 2,085 million in the six months ended 30 June 2013, compared to HUF 2,098 million in the six months ended 30 June 2012.

Eximbank had IFRS net interest income of HUF 4,251 million in the year ended 31 December 2012, compared to net interest income of HUF 4,619 million in the year ended 31 December 2011 and HUF 5,825 million in the year ended 31 December 2010. The principal factors for the decrease in net interest income from 2010 to 2011 were the higher interest expense over that period due in part to a higher effective interest rate on funding as well as slightly decreased interest income, net of interest compensation, partially offset by a higher amount of interest compensation.

#### Net Income from Fees and Commissions

The non-interest income of Eximbank (which includes guarantee fees) is usually not a significant amount compared to net interest income due in part to the fact that Eximbank's fee-earning product range is limited (i.e., there is no fee income connected to current account and deposit-related services, which Eximbank does not offer, etc.), Eximbank does not collect significant fee income on its guarantee products and Eximbank's guarantee portfolio is significantly smaller than its loan portfolio.

Eximbank had IFRS net loss from fees and commissions of HUF 224 million in the six months ended 30 June 2013, compared to net income HUF 102 million in the six months ended 30 June 2012. The decrease in Net income from fees and commissions is driven by a tied-aid loan deal concluded during the six months ended 30 June 2013 under which Eximbank pays the MEHIB insurance fee on behalf of tied aid borrowers. These insurance fees are reimbursed by the Hungarian state, which are accounted for as other income in Other net expense.

IFRS Net income from fees and commissions was HUF 206 million in the year ended 31 December 2012, in line with HUF 186 million in the year ended 31 December 2011 and compared to HUF 767 million in the year ended 31 December 2010. The decrease in 2011 compared to 2010 was due to a non-recurring item in 2010.

#### Profit/(loss) for the Period

In line with Eximbank's mandate to act as an instrument of economic policy in support of the Hungarian exporting sector, profit levels at Eximbank have remained low over the period, as the primary aim of its operations is not to achieve the highest possible profit, but to make efficient and effective use of Hungarian state central budgetary resources in support of its mandate.

Eximbank had IFRS loss of HUF 496 million in the six months ended 30 June 2013, compared to a loss of HUF 413 million in the six months ended 30 June 2012.

Eximbank had profit of HUF 799 million in the year ended 31 December 2012 compared to HUF 534 million in the year ended 31 December 2011 and HUF 1,210 million in the year ended 31 December 2010.

## **Funding**

#### Funding Profile

Prior to 2005-06, Eximbank depended primarily on market funding, including short term interbank borrowings and medium-term syndicated, club and bilateral loans. More recently, loans from the MFB, Eximbank's previous majority shareholder, supported by the Funding Guarantee, have provided the substantial majority of Eximbank's financial resources, although the proportion of loans from the MFB has decreased in line with the new funding approach described below. All transactions with the MFB have been conducted at market rates to observe EU and Hungarian transfer pricing rules. See "Description of Eximbank—Overview—Relationship with the Government".

On 23 May 2012, Eximbank became wholly owned directly by the Hungarian state, and this change in ownership has brought with it a new funding approach. Going forward, Eximbank will seek to meet its medium- and long-term funding requirements primarily through the international money and capital markets, including through the issuance of Notes under the Programme.

As at 30 June 2013, the outstanding amount of Eximbank's borrowings and deposits from other banks was HUF 122.5 billion, which consisted of HUF 20.3 billion in Hungarian Forint and HUF 102.2 billion equivalent in foreign currencies. In addition to the outstanding borrowings, in December 2012, Eximbank issued USD 500 million 5.5% Notes due February 2018 under the Programme. Since 30 June 2013, Eximbank concluded a EUR 100 million loan agreement with The Export-Import Bank of China and a EUR 100 million loan agreement with a domestic commercial bank.

In order to manage day-to-day liquidity, Eximbank is active in the short-term interbank market for loans and deposits and foreign exchange swaps. Both as at 30 June 2013 and 31 December 2012, Eximbank was a net lender in the interbank market (as of 30 June 2013, in the amount of HUF 3.5 billion). As at 31 December 2012, 1.85% of Eximbank's funding consisting of short-term fixed-rate interbank borrowings.

As at 30 June 2013, 51.8% of Eximbank's funding consisted of variable-rate loans, compared to 53.3% as at 31 December 2012. The remaining 48.2% of Eximbank's funding as at 30 June 2013 and 46.7% as at 31 December 2012 was fixed rate funding consisting of short-term money market deposits and the USD 500 million 5.5% Notes due February 2018 issued under the Programme.

All of Eximbank's securities issued and borrowings are unsecured but guaranteed by the Hungarian state pursuant to the Funding Guarantee (see "Description of Eximbank—Overview—Relationship with the Government"). As at 30 June 2013, Eximbank's total IFRS loans and deposits from other banks of HUF 122,509 million amounted to approximately 10.2% of the HUF 1,200 billion limit of the Funding Guarantee under the 2013 Budget Act.

As at 30 June 2013, Eximbank had a total amount of HUF 680.9 billion (EUR 2.3 billion) drawn, or available to be drawn but undrawn, under the Funding Guarantee (calculated as Eximbank's balance sheet liabilities plus the amount yet undrawn under the Programme), representing approximately 56.7% of the HUF 1,200 billion upper limit. In line with the calculation method for statutory guarantees, the total amount drawn, or available to be drawn but undrawn, under the Funding Guarantee includes the maximum amount of Notes that can be issued under the Programme (EUR 2 billion), thus any further issuance of Notes under the Programme will not increase the level of Eximbank's utilisation of the Funding Guarantee.

### Foreign Currency Borrowings

The substantial majority of Eximbank's funding is denominated in foreign currencies, primarily Euro and U.S. dollars. As at 30 June 2013, the outstanding amount of Eximbank's IFRS long-term and short-term foreign currency borrowings was HUF 102,228 million, a decrease from HUF 108,505 million, HUF 175,696 million and HUF 170,977 million as at 31 December 2012, 2011 and 2010, respectively. Eximbank frequently enters into related currency swap transactions intended to hedge its foreign exchange risk.

### Repayment Schedule

The following table sets out the principal repayment schedule of Eximbank's total IFRS borrowings as at 30 June 2013:

Maturing on or before 31 Decemb	)er	
---------------------------------	-----	--

	2013	2014	2015	Thereafter	Total
Currency			(HUF millions)		
HUF	_	15,000	5,000	_	20,000
Foreign	_	29,516	16,029	169,093	214,638
Total HUF equivalent	_	44,516	21,029	169,093	234,638

Note:

Not including accrued interest of HUF 2,850 million as at 30 June 2013.

## Related Party Funding Facilities

The following table sets out Eximbank's funding facilities from the MFB and Takarékbank as at 30 June 2013:

Amount	Date of Origination	Interest Rate	Amount of Principal Outstanding (millions)	Amount of Principal Outstanding (HUF millions equivalent)	Maturity Date
EUR 100,000,000	07/06/2010	2.64%	EUR 100	29,516	04/22/2014
EUR 100,000,000	09/17/2007	0.439%	EUR 100	29,516	09/12/2017
HUF 5,000,000,000	09/03/2012	6.95%	HUF 5,000	5,000	08/31/2015

Other than as set out above, Eximbank had no other funding facilities (on or off balance sheet) from related parties, including the Hungarian state, as at 30 June 2013.

## Market Funding

Eximbank has borrowed from foreign and Hungarian banks. The following table sets out the medium-term borrowings of Eximbank from parties unrelated to the Hungarian state as at 30 June 2013:

			Amount			
			(HUF millions	Date of	Interest	
Lender	Classification	Amount	equivalent)	Origination	Rate	Maturity Date
Domestic Bank	Bilateral Loan Agreement	HUF 15,000,000,000	15,000	10/04/2012	6.65%	09/24/2014
Domestic Bank	Re-financing	EUR 30,000,000	8,855	04/03/2013	3.80%	05/17/2016
Domestic Bank	Re-refinancing	EUR 3,946,360	1,165	06/25/2009	2.34%	06/26/2015
Domestic Bank	Re-refinancing	EUR 17,220,549	5,083	07/23/2009	2.59%	06/29/2017
Domestic Bank	Re-refinancing	EUR 27,592,362	8,144	01/17/2011	2.46%	11/26/2020
Domestic Bank	Bilateral loan agreement	EUR 42,858,201	12,650	10/10/2012	5.01%	09/28/2015
Domestic Bank	Re-refinancing	EUR 14,924,020	4,405	10/09/2012	2.46%	11/26/2020
Domestic Bank	Bilateral Loan Agreement	EUR 7,500,000	2,214	12/19/2012	2.63%	12/14/2015
Capital Markets	Notes issued under GMTN Programme	USD 500,000,000	113,090	12/12/2012	5.50%	02/12/2018

## Liquidity Portfolio

As at 30 June 2013, Eximbank's total investment in securities amounted to HUF 15,852 million, representing 6.16% of its total assets, and consisted primarily of zero-coupon bonds issued by the National Bank of Hungary and Hungarian government bonds held for the purposes of liquidity management and maintaining a liquidity reserve.

None of Eximbank's securities portfolio is held for proprietary or client trading.

As at 30 June 2013, Eximbank also held fair value HUF 37 million of securities denominated in USD issued in 2010 and 2012 by a Kazakh bank pursuant to the restructuring of a loan from Eximbank which was not insured by MEHIB. Of the total nominal value of HUF 141 million of these securities, HUF 104 million was classified as impaired, resulting in a fair value of HUF 37 million.

## **Credit Policies and Risk Management**

#### **Credit Policies**

The Risk Management department formulates and proposes Eximbank's risk assessment criteria for the relevant decision-making body, which is in most cases the Board of Directors, gathers data from Eximbank's various operating groups and produces various internal and external reports.

#### Credit Risk Classification Rules

Customers (including corporate and bank customers) are classified by the Risk Management department. Classifications are reviewed at least every year. The basis of classification is a rating system, including quantitative assessment and qualitative assessment. 60% and 40% weight is given to quantitative and qualitative factors, respectively.

For corporate customers, quantitative factors are assessed by a probability of default model, while qualitative factors include ownership, management and organisation, financial soundness, market position, accounting and information systems, status and risks of the relevant industry sector, level of production and marketing developments. For banks, quantitative factors include asset quality, equity, liquidity and earnings while qualitative factors include asset quality, organisation, management, general views, market position and customer risk, ownership structure and peer group analysis. Due to its economic policy role, Eximbank's risk-taking limits may exceed those of commercial banks.

Country risk limits are approved by the Credit Committee and reviewed at least semi-annually.

### Credit Approval

Credit approval is centralised at Eximbank. Once the assessment of a customer is completed by the loan officer, including relevant inputs from other departments (for example, Risk Management for credit risk and the Legal Operations department), the loan officer makes a written recommendation. The credit is then submitted to the relevant decision-making body, as set out in the table below:

Amount of Exposure	Approval by
Up to HUF 5 billion	Credit Committee
From HUF 5 billion to HUF 20 billion	Board of Directors
Over HUF 20 billion	Minister for National Economy

For credit approvals exceeding HUF 20 billion for Hungarian banks, the Minister for National Economy has delegated credit approval authority to Eximbank's Board of Directors.

If the application is approved, the loan officer then prepares all relevant legal documentation in collaboration with the Legal Operations and Back-Office departments. Conditions precedent are checked by the independent Loan Administration Department before the loan contract is finalised.

The same procedures are observed with respect to credit exposures related to the extension of guarantees. Credit exposures are monitored at least quarterly.

## Collateralisation Policy

Eximbank's collateral requirements are differentiated by type of customer.

### Bank customers

Based on the low risk level of Hungarian financial institutions, as determined by Eximbank, and generally accepted banking practices with respect to providing credit to financial institutions, Eximbank does not require collateral behind refinancing loans to Hungarian commercial banks.

### Corporate customers

Eximbank generally requires collateral or other credit support (including MEHIB insurance) when lending directly to exporters or foreign buyers, as is customary in commercial banking practices. The minimum collateral requirement for a borrower is typically based on a four-tier credit rating system, resulting in collateral levels of 50%, 60%, 70% or 100% of Eximbank's exposure. However, the relevant decision-making body may approve lower collateral requirements in certain cases at its discretion.

Depending on the type of borrower and loan, the collateral may be equipment purchased with the loan proceeds, industrial plants, real estate, marketable securities as well as transferred rights in receivables due. The value of the collateral is appraised at least once a year and, where applicable, must typically be insured. Other forms of credit support include MEHIB insurance, bank guarantees and corporate guarantees.

As at 30 June 2013, approximately HUF 32,846 million, or 46.9%, of Eximbank's total direct lending of HUF 70,109 million was insured by MEHIB, and a further HUF 22,632 million, or 32.3%, was covered by collateral (not including MEHIB insurance), totalling 79.1% of the relevant part of the total credit portfolio.

## **Currency Risk**

Currency risk refers to the current or future threat to Eximbank's earnings and capital base as a result of adverse movements in foreign currency exchange rates. A portion of Eximbank's borrowings are denominated in foreign currencies, primarily the Euro and U.S. dollar, which involves risk related to exchange rate fluctuations between these currencies and the Hungarian Forint, which is Eximbank's functional and operational currency. Eximbank seeks to manage these risks by keeping the currency breakdown of its liabilities close to the currency breakdown of its assets, by hedging the remaining foreign currency exposure related to its borrowings through the use of currency swaps and by limiting its overall net open foreign currency position to HUF 1,100 million, of which EUR and USD open positions may not exceed HUF 400 million each. Eximbank's risk department is responsible for checking compliance with this limit.

Eximbank does not speculate in foreign currencies or engage in client trading in foreign exchange.

#### Interest Rate Risk

Interest rate risk refers to the current or future threat to Eximbank's earnings and capital base as a result of adverse movements in interest rates. Interest rate risk arises to the extent that Eximbank's assets and liabilities have different re-pricing dates. With respect to a significant portion of Eximbank's loan portfolio, interest rate risk is limited through the Hungarian state's interest equalisation and support programmes, which allocates quarterly payments (effectively based on floating rates) to compensate Eximbank for the difference between its funding costs and interest income (see "Description of Eximbank—Overview—Relationship with the Government"). As at 30 June 2013, Eximbank received compensation from the Hungarian state in respect of 89% of its total loans and advances (by nominal amount), compared with 88%, 86% and 72% as at 31 December 2012, 2011 and 2010, respectively. With respect to the portion of Eximbank's loan portfolio that is not covered by the interest equalisation or support programmes, the loans bear variable interest rates priced by reference to LIBOR/EURIBOR/BUBOR. For these reasons, and because Eximbank's liabilities and assets have relatively short average times to re-pricing, management believes interest rate risk has been adequately managed.

## Liquidity Risk and Management

Liquidity risk comprises uncertainties in relation to Eximbank's ability to access funding necessary to cover short-term obligations to borrowers, satisfy maturing liabilities and maintain capital and other regulatory requirements. Eximbank seeks to manage liquidity risk through effective cash flow management, matching maturity of assets and liabilities, and diversification of its funding sources. In terms of funding sources, multiple financial institutions have established short-term interbank limits with Eximbank, and Eximbank may issue Hungarian-state guaranteed bonds in the domestic Hungarian and international capital markets up to the limit of the Funding Guarantee.

The Assets and Liabilities Committee ("ALCO") of Eximbank supervises strategic aspects of Eximbank's liquidity and assets and liabilities management. Eximbank is also subject to an internal target liquidity ratio such that 5% of total assets plus 50% of contingent liabilities (based on monthly averages) must be covered by liquidity reserves. Liquidity reserves are defined as the sum of securities accepted by the National Bank of Hungary as collateral for covered loans, the net positive balance of one day interbank activity (lending and taking), Eximbank's account balances with other banks and any undrawn instalments of existing facilities.

In the case of a liquidity contingency situation, as declared based on communication procedures between Treasury, ALCO, the Risk Department, and the Ministry for National Economy, the securities held in Eximbank's liquidity reserve may be used to enter into covered loan or repo transactions on the markets, used to draw loans under already-contracted credit lines through National Bank of Hungary facilities, or sold. If necessary the Ministry for National Economy is immediately asked for liquidity support.

### Capital Adequacy

The following table sets forth Eximbank's capital base and solvency ratios, as at 30 June 2013 and 31 December 2012, 2011 and 2010:

	As at 30 June 2013			
		2012	2011	2010
	(1	HUF millions, exce	pt percentages)	
Core capital <sup>(1)</sup>	18,009	18,033	16,803	16,476
Supplementary capital <sup>(2)</sup>	29,516	29,129	16,803	27,875
Solvency Margin	47,525	47,162	33,606	44,351
Total risk-weighted exposure to credit risk $^{(3)}$	240,870	201,707	145,098	108,639
Solvency Ratio <sup>(4)</sup>	19.0%	22.4%	19.4%	37.3%

#### Notes:

- (1) Shareholder's equity, as adjusted (e.g. to subtract retained earnings).
- (2) Supplementary capital is calculated in accordance with the Eximbank Act as presently enacted. In accordance with the Eximbank Act, supplementary capital has been capped at the level of Eximbank's core capital since 1 January 2011. Supplementary capital presently consists of a portion of the long-term loan from the MFB which matures on 12 September 2017, as capped in accordance with the Eximbank Act.
- (3) Calculated in accordance with Act CXII of 1996 on Credit Institutions and Financial Enterprises, Government Decree 196/2007, and the standard approach to risk-weighting Eximbank's assets under Basel II subject to certain exemptions disapplying various provisions of Basel II to Eximbank given its business.
- (4) Ratio of Solvency Margin to total risk (including credit, exchange rate and operational risk).

Despite the protracted global financial crisis, Eximbank has maintained the stability of its operations. Its shareholders' equity (of which share capital has remained constant at HUF 10.1 billion since 2001) decreased by 2.7% in the six months ended 30 June 2013, to HUF 18.0 billion, compared to 31 December 2012, and increased by 4.8% in 2012, to HUF 18.5 billion, compared to 31 December 2011.

In the six months ended 30 June 2013, Eximbank's solvency ratio fell by 15.2%, primarily due to increased lending activity. In 2012, its solvency ratio rose from 19.4% as at 31 December 2011 to 22.4% as at 31 December 2012. The increase in Eximbank's solvency ratio in 2012 was driven by the effects of new regulations on the calculation of the solvency margin that was partly offset by Eximbank's increased lending activity driven by an increase in refinancing products. In 2011, Eximbank's solvency ratio fell from 37.3% as at 31 December 2010 to 19.4% as at 31 December 2011, partly due to an increase in risk exposure, but primarily due to a change in law whereby the subordinated capital loan to Eximbank from the MFB maturing in 2017 could no longer be entirely recognised as regulatory capital (which has since been amended to allow subordinated capital loan from the MFB to be included in Eximbank's solvency ratio). Nevertheless, in the view of the HFSA this still reflected an appropriate level of solvency for Eximbank's prudential operation. In the six months ended 30 June 2013, Eximbank's general risk reserves remained stable at HUF 430 million when compared to 31 December 2012.

As at 30 June 2013, Eximbank's solvency ratio was 19.0%, a decrease from 22.4% as at 31 December 2012, as a result of the expansion of Eximbank's loan portfolio.

Beginning on January 1, 2008, the HFSA implemented the Basel II capital adequacy framework in Hungary. Building upon the initial Basel Capital Accord of 1988, which focused primarily on credit risk, market risk, capital adequacy and asset soundness as a measure of risk, Basel II expands this approach to contemplate additional areas of risk such as operations risk and allows certain financial institutions to use internal models to measure credit risk.

Eximbank is subject to Basel II as implemented into Hungarian national law, subject to certain exemptions from provisions of Basel II which do not apply given Eximbank's business. Eximbank is required by Act CXII of 1996 on Credit Institutions and Financial Enterprises to maintain a risk adjusted capital adequacy ratio of 8%, calculated in accordance with Government Decree No. 196/2007. The regulation of the capital adequacy requirement is administered by the HFSA (see "Description of Eximbank—Overview—Regulatory and Legislative Supervision"). Eximbank's capital adequacy ratio has always exceeded the statutory minimum. However, to the extent that Eximbank fails to maintain this ratio,

the Hungarian regulatory authorities may require corrective measures ranging from management improvement recommendations to emergency measures such as disposal of assets.

Basel III is currently scheduled to be implemented in Hungary during the course of 2014. The applicability of Basel III to Eximbank will be determined once the proposed legislative package adopting the Basel III guidelines is finalised at the EU level, subsequently published, then implemented into Hungarian national law, but Eximbank's management expects that Eximbank will be exempt from Basel III under EU law.

## **Property**

Eximbank's office, which it leases, is located at H-1065 Budapest, Nagymező utca 46-48, Hungary. Eximbank maintains no other branch offices and has no subsidiaries.

## **Directors, Management and Employees**

Eximbank's governance and management is the responsibility of its Chief Executive Officer, Board of Directors and Supervisory Board.

Eximbank's Customer Acquisition as well as Trade Finance, Product Development, Marketing and PR departments and Moscow Office are managed by the Deputy CEO for Business Affairs. The Risk Management, Accounting and Controlling, and Treasury departments are managed by the Deputy CEO for Finance and Risk Management. The Administration (Back Office), Operations, Operation Development, Security Officer and IT departments are managed by the Deputy CEO for Operations. All three deputy CEOs report directly to the Chief Executive Officer. Additionally the Legal, HR, Strategic Communication and PR, International Relations and Internal Audit departments report directly to the Chief Executive Officer.

Those risk-related decisions that are not the prerogative of the Board of Directors or the Ministry for National Economy have come under the authority of the Credit Committee, made up of the Chief Executive Officer and the Deputy CEO for Business Affairs, the Deputy CEO for Finance and Risk Management, the Deputy CEO for Operations, the executive officer supervising the Risk Management Department and the Executive Officer for Trade Finance.

The ALCO, consisting of the Chief Executive Officer, the Deputy CEO supervising the Treasury, the Deputy CEO for Business Affairs, the Executive Officer for Controlling and the Executive Officer for Treasury, has exclusive authority to pass decisions regarding the management of Eximbank's assets and liabilities.

Eximbank has an internal auditor but not a separate audit committee; instead, the Supervisory Board is responsible for ensuring that Eximbank has a functioning system of internal controls.

As at 30 June 2013, the members of Eximbank's executive management were:

Position	Name	Age	Expiration of Term
Chief Executive Officer	Roland Nátrán	33	2017
Deputy CEO – Operations	Tamás Darabos	34	2017
Deputy CEO – Business Operations	Dr. Viktor Nagy	38	indefinite term
Deputy CEO – Finance	István Herczegh	35	2017
Chief Legal Counsel, Director – Legal Department	Dr. Dániel Kokas	35	indefinite term
Director – Treasury	Ákos Dölle	42	indefinite term
Director – Trade Finance	Margit Labancz	51	indefinite term
Director – Customer Acquisition	Gábor Szőcs	40	indefinite term
Director – Product Development	Dávid Gulyás	34	indefinite term
Director – Human Resources and Organisation			
Development	Petra Kórósi	34	2017
Director – Risk Management	András Bethlendi	36	indefinite term
Director – Accounting and Controlling	István Szegedy	51	indefinite term
Director – Strategic Communication, Marketing and			
PR	Edit Szalai	34	2015
Director – International Relations	László Lengyel	43	indefinite term

As at 30 June 2013, the members of Eximbank's Board of Directors were:

Name	Position	Age	Expiration of Term
Ernő Pető	Chairman of the Board	66	2017
Roland Nátrán	Chief Executive Officer/Member of the Board	33	2017
István Herczegh	Deputy CEO/Member of the Board	35	2017
László Havas	Member of the Board	48	2018
Dr. Kolos Kardkovács	Member of the Board	41	2017
István Molnár	Member of the Board	36	2018

As at 30 June 2013, the members of Eximbank's Board of Supervisory Board were:

Name	Position	Age	Expiration of Term
Dr. Richárd Adorján	Chairman of the Supervisory Board	39	2015
Dr. Ábel Berczik	Member of the Supervisory Board	42	2015
József Gordos	Member of the Supervisory Board	57	2015
Zoltán Marczinkó	Member of the Supervisory Board	48	2016
Mária Juhász	Member of the Supervisory Board	48	2016

As at 30 June 2013, Eximbank employed 127 persons, compared with 111, 106 and 110 as at 31 December 2012, 2011 and 2010, respectively.

### **DESCRIPTION OF HUNGARY**

The following information has been extracted from Exhibit 99.D "Description of Hungary" included in the form 18-K annual report filing made by Hungary with the US Securities and Exchange Commission dated 13 September 2013.

#### General

Hungary (until December 31, 2011, the country was known as "The Republic of Hungary," hereinafter referred to as "Hungary") lies in Central Europe and covers an area of approximately 93,000 square kilometers ("km"). Hungary is bordered by seven countries: Slovakia and Ukraine to the north, Romania to the east, Serbia and Croatia to the south and Slovenia and Austria to the west. The Danube River crosses Hungary, connecting the country with ports on the Black Sea. Hungary has historically been a nexus of social and cultural life and a trade link between Eastern and Western Europe. Hungary's capital is Budapest.

Currently, the population of Hungary is approximately 9.9 million. Approximately 69.3% of the population lives in urban areas and approximately 1.7 million live in Budapest, which is the political, administrative, cultural and commercial center of Hungary. While approximately 84% of the population is Magyar, there are minorities of Armenian, Bulgarian, Croat, German, Greek, Polish, Roma, Romanian, Ruthenian, Serb, Slovak, Slovenian and Ukrainian ethnicity.

The following table sets forth certain information with respect to the population growth rate in Hungary for the periods indicated:

## The Population of Hungary

	2008	2009	2010	2011	2012	2013 <sup>(1)</sup>
Population (in thousand persons)	10,045	10,031	10,014	9,986	9,932	9,909
Increase (decrease) in population (%)	(0.2)	(0.1)	(0.2)	(0.3)	(0.5)	(0.2)

Source: CSO Note:

The following table sets forth the age distribution for the population of Hungary for the periods indicated:

### The Age Distribution of the Population of Hungary

	2009	2010	2011	2012	2013 <sup>(1)</sup>
	(Number of persons)				
0-14	1,492,608	1,476,856	1,457,210	1,440,290	1,430,865
15-64	6,898,089	6,873,985	6,857,377	6,815,721	6,766,258
65+	1,640,278	1,663,483	1,671,135	1,675,914	1,701,675

Source: CSO

(1) Preliminary data.

### **Political System**

Transformation and New Constitution

Immediately after World War II, Hungary was governed by a "grand coalition" of Hungarian political parties. By 1948, however, all non-communist parties had been abolished with the support of the Soviet Union. The Hungarian Socialist Workers' Party dominated all facets of government until 1990.

During the late 1980s, the political system in Hungary changed dramatically. On October 23, 1989, Hungary was proclaimed a republic and, to signify the country's change in status to a free democratic state, Hungary's name was changed from the "Hungarian People's Republic" to the "Republic of

<sup>(1)</sup> Preliminary data.

Hungary." Also in 1989, the constitution was substantially amended to its current form. Under this new constitution, Hungary instituted a multi-party democratic government, making it one of the first formerly communist countries in Central and Eastern Europe to undertake democratic reforms. Non-communist political parties were established in 1989, and, in 1990, the first multi-party elections in the country since 1947 took place.

On April 18, 2011, Parliament adopted the Fundamental Law of Hungary as the new constitution of Hungary ("New Constitution" or, if referring to any constitution in effect at the time, the "Constitution"). The New Constitution was promulgated on April 25, 2011 and went into effect on January 1, 2012. The major developments of the New Constitution include, *inter alia*, the following:

- the new name of the country, which is "Hungary";
- the notion of a "Cardinal Act," which may only be passed, modified or repealed by the votes of two-thirds of the present Members of Parliament;
- the principle of balanced, transparent and sustainable management of the budget, which principle will be enforced primarily by Parliament and the Government;
- the notion of autonomous regulatory organizations, which will be established by a Cardinal Act of Parliament;
- the main responsibilities of the Constitutional Court;
- the function of the Commissioner for Fundamental Rights;
- the framework rules for public finances;
- limitations on the level of government debt; and
- the fundamental rules for the responsibilities and composition of the Budgetary Council and rules for the appointment of its president.

Aimed at the balanced, transparent and sustainable management of the budget, the New Constitution sets certain general rules for public finances.

Under the New Constitution, Parliament will not be entitled to adopt an Act on the central budget that would result in the level of government debt exceeding 50% of the gross domestic product. Furthermore, in the course of implementation of the central budget, it will not be allowed to draw a loan or undertake a financial obligation on behalf of Hungary that results in a level of government debt exceeding 50% of the gross domestic product.

The New Constitution includes certain exemptions and transitional rules until the actual level of government debt is reduced to the above-mentioned limit.

Upon the occurrence of a "special legal order" and to the extent necessary to mitigate the effects of the events and circumstances triggering the special legal order, or, in the event of a significant and enduring national economic recession, to the extent necessary to restore the balance of the national economy, Parliament and the Government are entitled to deviate from the limitations described above. "Special legal order" means a state of national crisis, state of emergency, state of preventive defense, event of unexpected attack or state of danger.

Until the level of government debt falls below 50% of gross domestic product, Parliament will be obligated to adopt an Act on the central budget that provides for a decrease of the government debt to gross domestic product ratio. Until the level of government debt falls below 50% of gross domestic product, in the course of implementation of the central budget, it will not, however, be allowed to draw a loan or undertake a financial obligation on behalf of Hungary that results in an increase of the ratio of government debt to gross domestic product from the previous calendar year.

As long as the government debt exceeds 50% of the gross domestic product, the Constitutional Court may, within its competence pursuant to the respective provisions of the New Constitution, rule on the conformity of Acts on: (i) the central budget; (ii) the implementation of the budget; (iii) central taxes; (iv) stamp duties and contributions; (v) customs duties; and (vi) the central requirements related to local taxes, with those aspects of the New Constitution relating to rights to life and human dignity, to the protection of personal data, to the freedom of thought, conscience and religion, or in connection with the rights related to Hungarian citizenship, and it may only annul these Acts for the violation of these rights. Acts governing the above matters may be annulled by the Constitutional Court without restriction if the procedural requirements laid down in the New Constitution for the creation and publication of such rules of law have not been complied with.

The method for calculating government debt and gross domestic product and the rules for implementation of the government debt limitations mentioned above are determined in an Act of Parliament.

The New Constitution prescribes that the burden of public finances; the fundamental rules of the pension system; the establishment of autonomous regulatory organs; the detailed rules of the responsibilities, organization and operation of the Constitutional Court; the detailed rules of the operation of the Budgetary Council; and the method for calculating the level of government debt and gross domestic product will be regulated by Cardinal Acts of Parliament.

The New Constitution provides for a constitutional basis for the operation of the Budgetary Council and enhances the current statutory provisions applicable to the Council.

Subsequent to the adoption of the New Constitution, four amendments to the new Constitution have been adopted, the last of which (the Fourth Amendment) was adopted on March 11, 2013. The Bill on the Fifth Amendment to the Constitution was submitted on June 10, 2013. See "Recent Political Developments" below.

### President

The President of Hungary is the head of the state, elected by Parliament for a term of five years. The President may, but need not, be elected from the members of Parliament (but cannot be both President and a member of Parliament at the same time). The President may only be re-elected once. The President's authority is limited. Most of the actions taken by the President require the countersignature of the Prime Minister or the appropriate minister. As of January 1, 2012, the main powers of the President include:

- representing the nation as head of state;
- acknowledging the binding force of international treaties and agreements with prior authorization given by Parliament<sup>(1)</sup>;
- attending and addressing any session of Parliament;
- acting as commander-in-chief of the armed forces;
- setting the date for Parliamentary and local elections;
- initiating certain measures in Parliament;
- initiating referenda:
- appointing and removing, among others, the President and Vice-Presidents of the NBH; and
- granting pardons.

#### Note

(1) Until December 31, 2011, the President was entitled to conclude international treaties and agreements on behalf of Hungary; however, agreements that were legislative in character still required the prior consent of Parliament.

The recent regular presidential election was held in August 2010, when Mr. Pál Schmitt was elected as President. Mr. Pál Schmitt resigned on April 2, 2012. Pursuant to certain constitutional rules, Mr. László Kövér, as the Chairman of Parliament, acted as provisional acting president as from April 2, 2012 until May 10, 2012. On May 2, 2012, Mr. János Áder was elected as President by Parliament and took his office as of May 10, 2012. The next presidential election is expected to be held in 2017.

### Government

The government of Hungary (the "Government") consists of the Prime Minister and other ministers forming the Cabinet (currently nine ministers, including two deputy prime ministers, one of them without portfolio, but until March 6, 2013, 10 ministers, including two deputy prime ministers, one of them without portfolio). The Government is charged with the executive function of Hungary and with proposing legislation to Parliament. The Prime Minister and the Government's program is approved by a simple majority vote of Parliament. The Prime Minister is nominated by the President of Hungary and elected by Parliament to serve for four years. If the Prime Minister loses his/her office for any reason, such as resignation, death or removal through a no-confidence vote, and, therefore, the Government loses its mandate, a new Prime Minister will be elected by Parliament with a mandate that expires after the next general election. The other ministers are nominated by the Prime Minister and appointed and removed by the President. There are two substitute prime ministers nominated by the Prime Minister, who shall replace the Prime Minister if he/she loses his/her office by reason of death, loss of his/her voting right or conflict of interest. On May 29, 2010, Mr. Viktor Orbán submitted the government program. On the same day, the Government was formally inaugurated. In the new governmental structure, the Minister for

National Economy is responsible for public finances; previously, such responsibility belonged to the Minister of Finance.

#### **Parliament**

The single-chamber Hungarian Parliament is the country's supreme legislative body. Parliament elects the President, the Prime Minister, the members of the Constitutional Court, the President and Vice-Presidents of the State Audit Office, the President of the Supreme Court and the Attorney General. See "Recent Political Developments."

Members of Parliament are elected by popular vote for four-year terms. Elections are held using a combination of individual constituency voting (the candidate receiving the most votes in a particular district being elected from that district) and proportional voting (parties receiving at least 5% of the popular vote proportionally dividing a set number of seats). Hungary last held Parliamentary elections in April 2010. See "Recent Parliamentary Elections."

On December 23, 2011, Parliament adopted the Act on the Elections of Members of Parliament of Hungary, which stipulates that the 199 Members of Parliament shall be elected by general, equal, secret and direct ballot. The system is a mixed and one-round election system. This new law will be first applied at the next Parliamentary elections, which will occur in April 2014.

On April 16, 2012, Parliament adopted the Act on Parliament, which changed the operation of Parliament, the rules of Parliamentary Members' remuneration and the rules regarding conflicts of interest.

#### Judiciary

The Hungarian judiciary consists of the Curia (prior to January 1, 2012, known as the Supreme Court), the county courts, the Metropolitan Court of Budapest (as of January 1, 2012, their names were changed to "tribunals" and "Metropolitan Tribunal of Budapest," respectively) and the district and labor courts. Legislation may provide for special courts to be convened for certain types of cases. Three Courts of Appeal located in Budapest, Pécs, Szeged, Debrecen and Győr have regional jurisdiction. As of January 1, 2012, new special courts were established for public administration cases. Prior to January 1, 2013, the district courts were known as local courts. The Curia sets guidelines for the judicial process of every court. Resolutions concerning uniformity are binding on all courts. Judges are independent and are subordinate only to the law. District courts have original jurisdiction. The Courts of Appeal, the county tribunals and the Metropolitan Tribunal of Budapest have both appellate and original jurisdiction. The President of Hungary nominates, and Parliament elects, the President of the Curia. The President of the Curia nominates, and the President of Hungary appoints, the Vice-Presidents of the Curia. The President of Hungary also appoints and removes professional (non-arbitration) judges. The President of Hungary may only remove professional judges by following the causes and procedures prescribed by law.

The Constitutional Court is separate from the regular Hungarian judiciary. It decides on the constitutionality of legislation and other actions as set forth in the Hungarian Constitution. The Constitutional Court may annul any law or legal measure that it determines to be unconstitutional. Any person may initiate proceedings in the Constitutional Court to address issues within its jurisdiction. The New Constitution includes changes to the main responsibilities of the Constitutional Court. The New Constitution entitles the Constitutional Court to annul a legal rule or a single judgment or to apply other specific legal consequences set forth by Cardinal Act, only if such legal rule or judgment is contrary to the Constitution or an international agreement of Hungary. It also increases the number of members on the Constitutional Court from 11 to 15 and the term of their mandates from nine to 12 years. Members and the President of the Constitutional Court are elected by a two-thirds majority of the Members of Parliament, and Members of the Constitutional Court may not be re-elected. In June 2011, Parliament elected four new members of the Constitutional Court, who filled their positions on September 1, 2011.

The Fourth Amendment of the New Constitution (as hereinafter defined) broadened the authority of the Constitutional Court. See "Recent Political Developments."

Legislation facilitating and regulating the market economy is relatively new. Consequently, Hungarian courts are generally less experienced than their Western European counterparts in areas such as securities, banking and commercial law. Parties often refer disputes relating to such matters to the court of arbitration attached to the Hungarian Chamber of Commerce and Industry or the Permanent Court of Arbitration of Financial and Capital Markets.

On January 11, 2012, the European Commission commenced legal action against Hungary over new legislation that came into force on January 1, 2012 regarding the mandatory early retirement of judges and prosecutors at the age of 62 rather than 70, and the effect of that mandate on the independence of the judiciary. As a result of the legal action of the European Commission and the decision of the

Constitutional Court of Hungary, the legislation has been amended to gradually reduce the retirement age from 70 to 65 depending on the age of judges and prosecutors. See "Recent Political Developments."

#### Parliamentary Commissioners

On July 11, 2011, Parliament adopted the Act on the Commissioner for Fundamental Rights in compliance with the New Constitution. The Commissioner for Fundamental Rights and his two deputies replaced the former system under which four Parliamentary Commissioners were primarily tasked with defending the public's rights vis-à-vis the public administration. The Commissioner and his deputies shall be elected by a two-thirds majority of the Members of Parliament, for a term of six years. One of the deputies is responsible for safeguarding the constitutional rights and interests of future generations, while the other deputy is responsible for safeguarding the rights of minorities living in Hungary. The Commissioner for Fundamental Rights will have broader responsibility than the former Parliamentary Commissioners, and may conduct special proceedings against organizations that are not public bodies (e.g., companies, banks, social organizations) upon a complaint that such organization seriously violates a fundamental right of a large number of natural persons.

On July 11, 2011, Parliament also adopted the Act on Informational Self-Determination and Freedom of Information. Upon such Act, a new authority, the independent National Agency for Data Protection and Freedom of Information has been established as of January 1, 2012 replacing the previous Data Protection Commissioner's Office. The Agency is responsible for supervision and facilitation of the enforcement of data protection rights and freedom of information in Hungary, including the maintenance of the Data Protection Register and providing opinions on related legislative proposals and categories of official secrets.

#### Local Government

Hungary is divided into administrative units, which include the capital (Budapest), counties, cities/towns and villages. Local governments are autonomous, democratically manage local affairs and may set the rates of certain limited local taxes. The Hungarian Constitution grants all local authorities the same fundamental rights; however, the duties and responsibilities of local governments may differ according to national and local legislation. Local governments consist of representative bodies, whose members are elected for four-year terms. Decisions of local authorities may only be revised if they conflict with the Constitution or national legislation. Local government elections were last held on October 3, 2010. See "Local Government Elections."

On December 19, 2011, the Act on Local Governments of Hungary was adopted by Parliament. Under this Act, which took effect as of January 1, 2012, the Government is entitled to supervise local governments through the metropolitan and county government agencies, in order to control their lawful operation. The Act introduced certain restrictions relating to debt management of local governments—such as concluding credit or loan agreements or issuing local government bonds—and requiring that each funding transaction be approved by the Government. The annual incurrence of debt by local governments is limited to 50% of the revenues of the local government. Such rules of local government debt management shall be applied for the planning and implementation of local government budgets for calendar year 2013.

## Recent Parliamentary Elections

Hungary held Parliamentary elections in April 2010. Nominees of the following parties gained mandates: the Hungarian Socialist Party ("HSP"), the electoral partnership comprising Fidesz-Hungarian Civic Union ("Fidesz") and the Christian Democrats People's Party ("CDPP"), Jobbik—Movement for a Better Hungary ("Jobbik") and LMP—Politics Can Be Different ("LMP"). Fidesz and CDPP formed an alliance before the elections and submitted a joint list of nominees. The following table sets forth the results of the 2010 Parliamentary elections as published by the Hungarian National Election Office (the "NEO"):

	Number of seats	Share of seats
		(%)
Fidesz-CDPP	263	68.14
HSP	59	15.28
Jobbik	47	12.18
LMP	16	4.15
Independent Representatives	1	0.26
Total	386	100.00

Source: NEO

## Composition of Parliament as of December 31, 2012

	Number of seats	Share of seats
		(%)
Jobbik	43	11.14
LMP	15	3.89
Fidesz	226	58.55
HSP	48	12.44
CDPP	37	9.59
Independent Representatives	17	4.40
Total	386	100.00

Source: Parliament of Hungary

## Composition of Parliament as of July 22, 2013

	Number of seats	Share of seats
		(%)
Jobbik	43	11.17
LMP	n/a	n/a
Fidesz	224	58.18
HSP	48	12.47
CDPP	36	9.35
Independent Representatives	34	8.83
Total	385 <sup>(1)</sup>	100.00

Source: Parliament of Hungary

Note:

<sup>(1)</sup> Dr. Lajos Dorkota, a former member of Fidesz, resigned his mandate on June 30, 2013.

Fidesz-CDPP obtained a majority of the Parliamentary seats in the 2010 elections. Fidesz-CDPP formed a government with a total of 263 of the 386 Parliamentary seats. Mr. Viktor Orbán was proposed by the then-current President of Hungary and was elected by Parliament to serve as the new Prime Minister.

In 2010 and 2011, the Fidesz-CDPP coalition enacted the following amendments to the Hungarian Constitution:

- (1) reduction in the number of Parliamentary seats from 386 to a maximum of 200, of which 13 members representing national and ethnic minorities could be elected (such amendments to be effective commencing with the next parliamentary elections), and introduction of the position of deputy prime minister and a new category of government officials;
- (2) introduction of a nomination committee, composed of members proportionate to the members of the Parliamentary factions, to replace the previous method for nominating the members of the Constitutional Court:
- (3) amendment to the right to freedom of the press and the inclusion of the concept of pluralism and the right to be informed about public affairs, intended to foster and enrich national and European identity and Hungarian and minority languages, to strengthen national cohesion and satisfy community demands;
- (4) narrowing of the Constitutional Court's scope of review, such that legal norms on the budget, budget execution, central taxes, duties, contributions, customs and general terms of local taxes may only be reviewed and annulled by the Constitutional Court if the initiative to review is solely based on specific constitutional rights;
- (5) implementation of an anti-corruption amendment providing that income sourced from public resources or bodies managing state-owned assets or from entities owned or controlled by the Government may be taxed retroactively (but limited to the five-year period preceding the applicable tax year), at a rate less than the full income;
- (6) granting to the chairpersons of the Hungarian Financial Supervisory Authority (the "HFSA") and the National Media and Infocommunication Authority the authority to issue decrees to regulate the markets for which they are responsible; and
- (7) implementation of an amendment to the election rules for the members of the Constitutional Court, increasing the number of the members from 11 to 15, extending the term of the members from nine years to 12 years and modifying the election rules for the chairperson of the Constitutional Court, who shall be elected by Parliament.

On January 1, 2011, Act CLXXXV of 2010 on Media Services and Mass Media and Act CIV of 2010 of Freedom of the Press and the Fundamental Rules on Media Content (collectively, the "Media Laws") went into effect. The Media Laws established the Media Council, which consists of members elected by Parliament by a two-thirds majority for a term of nine years. The Media Laws provide rules to ensure that members are independent, and the members are expected to have no ties, either formal or informal, with any political party or with the Government. The Media Laws cover a variety of media content, ranging from traditional print and radio to television and internet newspapers. Under the Media Laws, information presented in media must be balanced, media is prohibited from defaming or inciting hatred or social exclusion against any community and the Media Council may impose fines for violating "public interest, public morals or order." Additionally, the Media Laws establish legal protection for journalistic sources: they define rules for the protection of the professional conduct of journalists against undue interference from media owners or advertisers and create immunity for journalists committing minor offenses, if unavoidable, in the course of their investigations for the benefit of the public.

On March 7, 2011, an amendment to the Media Laws was adopted by Parliament to ensure that they comply with the relevant EU directive and adopt the revisions as negotiated with the EU. The amendment clarifies, among other things, the use of the term "offenses to minority or majority groups," modifies the scope of the Media Laws in connection with non-Hungarian media content providers, abolishes the prior registration requirement of on-demand audiovisual services and abolishes the requirement of "providing balanced information" in the case of on-demand audiovisual services.

## Recent Political Developments

On January 1, 2012, the Act on Economic Stability of Hungary went into effect. The Act contains regulations related to government debt reduction rules and detailed regulation of central government debt limits, rules of governing the central government debt, the legal status of the Government Debt Management Agency, and the organizational and procedural order of the Budgetary Council.

On January 1, 2012, the Act on Public Finance went into effect, which divides the Hungarian public finance system into two subsystems: the subsystem of central government and the subsystem of municipalities. The social security funds and the separated state funds became part of the central government budget.

On January 1, 2012, the Act on National Assets went into effect, which provides for the protection of certain assets owned by the state or local governments or their public or private organizations. The Act determines the scope and rules of management of national assets, and limitations related to selling, lending and utilization of national assets, in order to ensure such assets serve the public interest.

On January 1, 2012, the new Act on the National Bank of Hungary went into effect, which raised the number of Monetary Council members to a minimum of five and a maximum of nine, and set the number of Deputy Governors of the NBH to a minimum of two and a maximum of three; prior to the adoption of the new Act on the National Bank of Hungary, the number of Deputy Governors of the NBH was set at two. Following a proposal by the Prime Minister, Deputy Governors are appointed by the President. The Governor, the Deputy Governors and five other members elected by Parliament constitute the Monetary Council. "See Monetary and Financial System."

On July 1, 2012, the New Labor Code of Hungary went into effect, which contains the fundamental regulation of employment and provides a more flexible legal relationship between employers and employees.

On November 6, 2012, the European Court of Justice, in a judgment based upon an action of the European Commission, declared that by adopting a national scheme requiring the compulsory retirement of judges, prosecutors and notaries upon reaching the age of 62, Hungary had failed to fulfill its obligations of establishing a general framework for equal treatment in employment and occupation. The court stated that this scheme gave rise to a difference in treatment on grounds of age which was not appropriate or necessary.

On November 9, 2012, Parliament amended the Transitional Provisions of the Fundamental Law in accordance with the Bill on Election Procedure to add a constitutional ground requiring prior registration on-line or in person as a precondition to the right to vote and to incorporate the compulsory retirement age of judges and prosecutors (such age limits were challenged by the European Commission as described above under "Judiciary"). Although the foregoing Bill on Election Procedure was passed on November 26, 2012, the President of Hungary refused to sign it and submitted several provisions for preliminary review before the Constitutional Court. On December 28, 2012, the Constitutional Court declared that Parliament had exceeded its legislative authority when it enacted, *inter alia*, the pre-registration requirement and the compulsory retirement age of judges and prosecutors in the Transitional Provisions of the Fundamental

On January 4, 2013, the Constitutional Court—based on the petition of the President of Hungary—declared that certain provisions of the Bill on Election Procedure were contrary to the Fundamental Law of Hungary. According to the Constitutional Court, the voter registration requirement unjustifiably restricted the right to vote. Certain provisions of the electoral campaign rules included in the Bill on Election Procedure were also found to be contrary to the Fundamental Law.

On February 8, 2013, all the members of the governing party signed and submitted a Bill on the fourth amendment to the Fundamental Law ("Fourth Amendment") to Parliament as a reaction to several decisions of the Constitutional Court, and the Fourth Amendment was adopted by Parliament on March 11, 2013.

The Fourth Amendment is intended, *inter alia*, to implement several provisions of the Transitional Provisions of the Fundamental Law that were annulled by the Constitutional Court, such as the competence of Parliament to recognize religious groups as churches and the limitation of political advertising. Pursuant to the Fourth Amendment, any political advertising may be broadcast on radio or television channels free of charge, and during the campaign period preceding the national and European parliamentary elections, solely via the public radio and television channels. It therefore eliminated the mandatory campaign silence and the prohibition of the publication of poll numbers on and before the election day. The Fourth Amendment does not include the pre-registration requirement regarding parliamentary elections, in compliance with the previous decision of the Constitutional Court.

Furthermore, the Fourth Amendment would narrow the competence of the Constitutional Court by providing that the Constitutional Court would only undertake a review of the constitutionality of provisions of law brought before it and would not be entitled to extend its review to other provisions not challenged, unless those provisions have a close and substantial connection with a provision of law under review.

In accordance with the Fourth Amendment, decisions of the Constitutional Court that predate the date that the Fundamental Law went into effect shall become annulled; however, the legal consequences of such decisions are not affected.

On February 11, 2013, Parliament adopted the Act on the New Civil Code, which went into effect on March 15, 2014 ("New Civil Code"). The New Civil Code includes major changes to the former code, such as broadening its scope to include family law and company law, which are currently regulated by separate Acts. Furthermore, some new types of contracts are specified and regulated by the New Civil Code, such as the intermediary (agency) contract, the trust asset management contract, the distribution contract, the franchise contract, the factoring contract and the financial lease contract.

On March 3, 2013, the term of Dr. György Matolcsy as Minister for National Economy ended, and on March 4, 2013, Dr. György Matolcsy was appointed President of the National Bank of Hungary.

On March 6, 2013, the term of Mr. Mihály Varga as Minister without portfolio ended, and on March 7, 2013, Mr. Mihály Varga was appointed Minister for National Economy.

In order to comply with the ruling of the Constitutional Court (No 33/2012) and with the decision of the Court of Justice of the European Union (case C-286/12), the Hungarian Government submitted a Bill on amendments to the upper age limits applicable to certain judicial positions on December 21, 2012, which was adopted by Parliament on March 11, 2013. Pursuant to these amendments, the mandatory retirement age shall be reduced gradually to 65 years old by December 31, 2022 for all public legal professionals.

On March 11, 2013, the European Commission brought an action against Hungary before the European Court of Justice, arguing that the national regulation of Hungary does not comply with an EU Directive regarding excise duties for alcohol, since the rate of the excise duty on the manufacture of ethyl alcohol in distilleries is set at HUFO up to a maximum amount of 50 liters per year per an individual customer and the manufacture of ethyl alcohol by individuals who are allowed to produce a maximum amount of 50 liters per year is exempt from special excise duty. The relevant EU Directive provides that the allowance provided in the national regulation of EU Members shall not be more than 50% of the normal rate of the excise duty.

On April 8, 2013, Parliament adopted an Act on the election procedure that eliminated the controversial rules of pre-registration. In accordance with the decision of the Constitutional Court, Hungarian residents may participate in future elections without prior registration, and non-resident citizens may apply via mail, internet customer portal, or the official website of elections to be included on the electoral roll from August 1, 2013. The new Act also eliminates the mandatory campaign silence and the prohibition of the publication of poll numbers on and before the election day.

On April 12, 2013, Mr. Jose Manuel Barroso, President of the European Commission, sent a letter to Mr. Viktor Orbán, Prime Minister of Hungary, regarding the European Commission's serious concerns about the compatibility of the Fourth Amendment with EU legislation and with the principle of the rule of law. Once the European Commission finalizes its legal analysis, the European Commission will start infringement procedures, if applicable. The letter in particular refers to the Commission's concerns about the conformity with EU law of the new articles of the Constitution regarding (i) a clause that, subject to certain limitations, provides that if the State incurs a payment obligation as a result of a court decision, the State may impose a tax on citizens to generate revenue to satisfy that obligation, (ii) the powers given to the President of the National Office for the Judiciary to transfer cases and (iii) subject to a more detailed analysis, the restrictions on the publication of political advertisements.

On June 7, 2013, the Government submitted a Bill on the new Act on the National Bank of Hungary, which aims to merge the central bank function and the financial supervisory function under the National Bank of Hungary, and to eliminate the Hungarian Financial Supervisory Authority ("HFSA"). Under the proposal, this Act would go into effect on October 1, 2013.

On June 10, 2013, the Government submitted a Bill on the Fifth Amendment to the Fundamental Law, in order to provide the constitutional basis for the proposed merger of central bank and financial supervisory authority functions and the elimination of HFSA.

On June 26, 2013, Parliament adopted an Act on the amendment of certain acts related to organizing "remote" gambling. The Act provides for remote gambling (including on-line gambling and sports bets) services within the framework of a state regulated and supervised scheme. The national gambling organizer is entitled, by the virtue of law, to organize remote gambling, while other organizers are entitled upon a concession agreement concluded as a result of a concession tender, and upon paying the concession fee stipulated by the annual budget act for the relevant year, to organize remote gambling. For

the year 2013, the concession fee is one hundred million forint (HUF100,000,000) per each type of remote gambling. The Act went into effect on July 19, 2013.

On July 5, 2013, Parliament adopted an Act on the amendment of certain laws in connection with the Fourth Amendment of the Fundamental Law. This Act modifies the authority of the Constitutional Court and implements new control functions of the Constitutional Court in compliance with the Fourth Amendment, such as the preliminary and—if the Government, 25% of the Members of Parliament, the President of the Curia, the General Prosecutor or the parliamentary commissioner initiates within 30 days—subsequent control of the Fundamental Law or any amendments thereto. Furthermore, the Act provides for the preliminary constitutional review of normative decrees, in order to ensure constitutional review in the case of the operating rules (including technical details of submissions, interpellations, voting) of Parliament irrespective of its legal source.

On July 16, 2013, Tibor Navracsics, Minister of Public Administration and Justice, announced that the Government intends to settle the position of debtors indebted in foreign currencies. Subsequently, Mihály Varga, Minister for National Economy, announced that the Government intends to settle the position of mortgage loans taken for the purpose of home purchases. Subsequently, on July 24, 2013, the Government declared that foreign currency-denominated mortgage loans for the purpose of home purchases should be phased out of the Hungarian loan market and that the Government would start related negotiations with the Hungarian Banking Association.

Also on July 16, 2013, the Government announced that the family personal income tax allowance should be deductible not only from personal income tax, but also from the healthcare contribution and the pension contribution paid by the employee. It is likely that the relevant legislation regarding personal income tax and certain laws on taxation will be introduced during the autumn of 2013.

#### Local Government Elections

The following table shows the results of the latest local government elections, which were held in October 2010:

#### **Local Government Elections Results**

	Budapest	County government	Municipalities
		(% of total vote)	
Independent representatives	24.91	52.71	0.00
Fidesz	29.97	19.57	36.37
CDPP	23.55	15.16	36.37
HSP	11.86	4.96	14.55
Jobbik	3.09	3.76	9.42
LMP	1.61	0.76	1.95
Other	5.00	3.61	1.34
Total	100.00	100.00	100.00

Source: NEO

The next local government elections are scheduled to take place in 2014.

## European Parliament Elections

The first elections of Hungarian members to the European Parliament were held on June 13, 2004. The second elections of Hungarian members to the European Parliament were held on June 7, 2009. The following table shows the political affiliations of the Hungarian members of the European Parliament after the second elections:

## Seats in European Parliament

	Seats
Fidesz-CDPP	14
Hungarian Democratic Forum	1
HSP	4
Jobbik	3

Source: European Parliament

The next European Parliament elections are scheduled for June 2015.

#### International Relations

Hungary has undertaken an active foreign policy designed to further its integration into the world community and to foster regional peace and economic development. Hungary joined the United Nations organization (the "UN") in 1955 and is a member of many of its specialized agencies such as UNESCO, FAO, UNIDO, WHO and WTO (as described below). In 1996, Hungary officially became a member of the Organization for Economic Co-operation and Development (the "OECD"), which was a decisive step towards integrating with developed nations and obtaining full EU membership. In 1999, Hungary became a full member of the North Atlantic Treaty Organization ("NATO"). Hungary maintains diplomatic relations with approximately 165 countries and is a member of a number of international organizations in addition to the UN, OECD, NATO and the EU, including the Global Environment Protection Fund, World Trade Organization ("WTO"), the International Bank for Reconstruction and Development (the "IBRD" or the "World Bank"), the Organization for Security and Co-operation in Europe, the IMF, the Council of Europe, the International Finance Corporation ("IFC"), the Central European Free Trade Agreement ("CEFTA"), the International Development Agency, Food and Agriculture Organization ("FAO"), the World Health Organization ("WHO"), the European Bank for Reconstruction and Development ("EBRD"), the United Nations Educational Scientific and Cultural Organization ("UNESCO"), the United Nations Industrial Development Organization ("UNIDO"), the European Investment Bank ("EIB") and the Council of Europe Development Bank ("CEB"). Hungary is also a member of the Central European Initiative, the other members of which are Austria, Italy, Slovenia, Croatia, Slovakia, Poland and the Czech Republic. The Central European Initiative mainly addresses issues of regional infrastructure development. Hungary has been a member of the Organization for Security and Co-operation in Europe (formerly referred to as the Conference on Security and Co-operation in Europe) since its formation in 1975 and was admitted to the Council of Europe in 1990.

### European Union

Hungary joined the EU on May 1, 2004. After the European Parliament elections in June 2009, the following Hungarian representatives assumed the following positions in the European Parliament: Pál Schmitt (Fidesz-CDPP) became a vice-president for the European Parliament but subsequently resigned upon being elected as Member of Parliament of Hungary in April 2010 (from which position he subsequently resigned upon being elected President of Hungary in August 2010); Tamás Deutsch (Fidesz-CDPP) became the vice-chairman for the Committee on Budgetary Control; Kinga Gál (Fidesz-CDPP) became the vice-chairwoman for the Committee on Civil Liberties, Justice and Home Affairs; Kinga Göncz (HSP) became the vice-chairwoman for the Committee on Constitutional Affairs; Ágnes Hankiss (Fidesz-CDPP) became the vice-chairwoman for the Committee on Petitions; and Lívia Járóka (Fidesz-CDPP) became the vice-chairwoman for the Committee on Women's Rights and Gender Equality.

Hungary is entitled to delegate one member to the European Commission. The current Hungarian delegate to the European Commission is Mr. László Andor, who assumed the position of Commissioner for Employment, Social Affairs and Inclusion on February 10, 2010.

The implementation of the Schengen System was a crucial issue in the EU accession negotiations. Hungary became fully integrated into the Schengen System in the beginning of 2008. The configuration of an information network compatible with the Schengen Information System, a principal pre-condition to integration into the Schengen System, has been completed.

Alongside the development of key areas of the economy, Hungary has implemented and intends to continue implementing development programs and structural reforms to accelerate the convergence process with the EU. The key program was the National Development Plan, which was approved on December 19, 2002, and which addressed the allocation of EU funds from 2004 to 2006. The Government published the first version of the second National Development Plan, the "New Development Plan," which addressed the allocation of EU funds from 2007 to 2013. On September 7, 2007, the European Commission adopted the New Development Plan, which included seven regional and eight sector programs. Overall, Hungary will derive a EUR25 billion benefit under the New Development Plan.

On July 28, 2010, the Government unveiled a consultative paper on the new Széchenyi Plan, which aimed to revive the Hungarian economy and implement the objectives of the Program of National Cooperation and to replace the New Development Plan. The Government focused on two major areas: reducing unemployment and increasing the competitiveness of Hungarian businesses. The scheme, based on European Union funding, guarantees significantly more support for Hungarian small and medium enterprises than has previously been available. With this support scheme tailored to private businesses, the core objective of the new Széchenyi Plan is to create one million new jobs in 10 years.

The new Széchenyi Plan was launched on January 15, 2011. At the heart of the program are the seven priority areas identified in the consultative paper, which collectively form the foundation of a long-term strategic plan in parallel with the Government's short-term crisis management program.

The seven main areas of the new Széchenyi Plan are the following:

- (1) the health industry (remedial and preventive healthcare, rehabilitation, R&D, biotechnology, medical equipment manufacturing, spas, etc.);
- (2) the green economy (renewables, geothermal energy, biotech R&D, etc.);
- (3) a home-building program;
- (4) development of the business environment (stable economic, business and tax environment);
- (5) science and innovation (R&D spending is aimed to reach 1.5% of gross domestic product ("GDP") by 2015);
- (6) employment (job creating, boosting employment and productivity); and
- (7) the economy of transport and logistics.

On January 1, 2011, Hungary took over the Presidency of the Council of the European Union for the first half of 2011. The Hungarian Presidency of the Council of the European Union has built its political agenda around the human factor, focusing on four main topics: (i) growth and employment for preserving the European social model; (ii) a stronger Europe; (iii) a citizen-friendly European Union; and (iv) enlargement of the European Union and European neighborhood policy. Hungary plans to become a member of the European Monetary Union in accordance with the Maastricht Treaty. By entering the EU, Hungary also became a member of the European Investment Bank.

The financial flows between Hungary and the EU from 2006 to 2010 are discussed under "Public Finance—EU Net Position."

For information about Hungary's strategy in regards to its participation in the Exchange Rate Mechanism and the adoption of the Euro, see "Public Finance—Medium-Term Fiscal Program and the Convergence Program."

### THE ECONOMY

### **Background**

The Hungarian economy has undergone a radical transformation since the fall of communism in 1989. As with other post-communist countries in the region, the Hungarian economy during the last 15 years can be characterized by economic dislocation at the beginning of the 1990s, with gradual improvement as reforms were implemented. The highlights of these economic reforms and trends include:

- (1) An ambitious privatization program—the vast majority of Hungary's large state-owned enterprises have already been privatized. See "Privatization";
- (2) A shift in exports from countries formerly participating in the Council for Mutual Economic Assistance ("COMECON") to those of Western Europe and other industrialized countries. Currently, approximately three-quarters of Hungarian exports are to EU markets. See "Balance of Payments and Foreign Trade";
- (3) The ratios of gross and net external debt to GDP declined in the second half of the 1990s, but rose steadily from 2002 to 2011 before leveling off in 2012, gross and net external debt to GDP ratio reaching 96.9% and 43.5%, respectively, in 2012, and the structure of external debt has changed. Meanwhile, the ratio of public sector debt to GDP dropped from 72% in 1996 to 50.6% in 2001, but has increased since 2001, reaching 73.3% in 2012. See "National Debt";
- (4) The GDP growth rate adjusted for calendar-day effect reached 3.9% in 2006, albeit decreasing to 0.1% in 2007, 0.7% in 2008, contracting by 6.7% in 2009 and growing by 1.3% in 2010 and 1.6% in 2011. The GDP dropped by 1.8% in 2012 and 0.4% in the first quarter of 2013 but increased by 0.5% in the second quarter of 2013. See "—Recent Economic Performance—Gross Domestic Product":
- (5) Inflation decreased dramatically from the end of 1995 from 28.3% to 2.3% as of April 2006, partly as a result of the reduction of the VAT rate. The inflation rate increased to 4.7% as of December 2010, mainly as a result of food and energy price dynamics, and declined to 4.1% as of December 2011, mainly as a result of lower energy, food, fuel, alcoholic beverage and tobacco price dynamics. The inflation rate increased to 5.0% in December 2012, mainly as a result of tax increases. The inflation rate dropped to 1.3% in August 2013 mainly as a result of lower energy and food prices and a significant drop in certain public administered prices. See "Recent Economic Performance—Inflation":
- (6) Foreign direct investment (the total amount of capital invested in Hungary from abroad) has generally increased since 1995, reaching EUR93.5 billion cumulatively, as of the end of 2012. During the first quarter of 2013, the balance of net direct investment amounted to a EUR365.6 million inflow, compared to a EUR386.8 million inflow during the same period in 2012. See "Balance of Payments and Foreign Trade—Foreign Direct Investment"; and
- (7) The general government deficit according to ESA methodology as a percentage of GDP generally decreased between 2002 and 2005, reaching 7.9% of GDP in 2005, but increased to 9.5% in 2006. The government deficit as a percentage of GDP decreased in 2007 and 2008, reaching 5.1% and 3.7%, respectively, increased to 4.6% in 2009, decreased slightly to 4.3% in 2010 and turned into a surplus of 4.3% in 2011. According to final data, the deficit reached 1.9% of GDP in 2012.

## **Recent Economic Performance**

The following table sets out certain macroeconomic statistics regarding Hungary for the periods indicated:

## **Selected Macroeconomic Statistics**

henna2

	For the year ended December 31,					First quarter of	Second quarter of	
	2008	2009	2010	2011	2012 <sup>(1)</sup>	2013 <sup>(1)</sup>	2013 <sup>(1)</sup>	
Economic Data <sup>(2)</sup>								
Nominal GDP (HUF billions)	26,543.3	25,626.5	26,607.3	27,886.4	28,252.2	6,470.7	7,267.0	
Real GDP (growth in %) <sup>(9)</sup>	0.7	(6.7)	1.3	1.6	(1.8)	(0.4)	0.5	
Real exports (growth in %)	5.7	(10.2)	14.2	6.3	2.0	1.1	3.0	
Real imports (growth in %)	5.5	(14.8)	12.7	5.0	0.1	0.4	4.7	
Rate of unemployment (as of the period end								
(%))	8.0	10.5	10.8	10.7	10.7	11.8	10.3	
Consumer prices (growth in %)	6.1	4.2	4.9	3.9	5.7	2.9 <sup>(5)</sup>		
Producer prices (growth in %)	5.0	4.9	4.5	4.2	4.3	$0.7^{(5)}$	$0.3^{(8)}$	
State Budget; Public and External Debt <sup>(3)</sup>								
State budget surplus/(deficit) (HUF billions)	(918.4)		(1,128.5)			(493.6) <sup>(4</sup>	(228.1)(4)	
as a % of GDP	(3.5)	(2.1)	(4.2)	(5.7)	(1.8)	n/a	n/a	
Total revenues (HUF billions)	12,548.1	12,911.0	12,410.5	12,937.0	13,479.5		3,786.1 <sup>(4)</sup>	
as a % of GDP	47.3	50.4	46.6	46.4	47.7	n/a	n/a	
Public debt (HUF billions), unconsolidated		18,964.9	20,041.0	20,955.5	20,720.1	,	22,238.4	
as a % of GDP	68.2	74.0	75.3	75.1	73.3	n/a	n/a	
External public debt (HUF billions)	6,774.8	8,468.5	8,842.8	10,170.4	8,326.6	8,967.8	9,040.1	
as a % of GDP	25.5	33.0	33.2	36.5	29.5	n/a	n/a	
Balance of Payments Data <sup>(6)</sup>								
Current account (EUR billions)	(7.8)	(0.2)	1.1	0.8	1.7	0.5	n/a	
as a % of GDP	(7.3)	(0.2)	1.1	0.8	1.7	n/a	n/a	
Exports (EUR billions) <sup>(7)</sup>	85.9	70.7	83.6	91.0	92.4	22.6	n/a	
Imports (EUR billions) <sup>(7)</sup>	85.6	66.3	77.5	84.5	85.0	20.8	n/a	
NBH's foreign exchange reserves (EUR								
billions) <sup>(7)</sup>	24.0	30.7	33.7	37.8	33.9	35.5	34.3	

Sources: Hungarian Central Statistical Office, NBH, Ministry for National Economy Notes:

<sup>(1)</sup> Preliminary data.

<sup>(2)</sup> Derived from data published by the CSO.

<sup>(3)</sup> Derived from the government budget as published by the Ministry for National Economy, according to the GFS methodology.

<sup>(4)</sup> Non-consolidated data excluding local governments.

<sup>(5)</sup> Average data for the first three months of the year.

<sup>(6)</sup> Derived from data published by the NBH.

<sup>(7)</sup> Including goods and services.

<sup>(8)</sup> Average data for the first six months of the year.

<sup>(9)</sup> Data adjusted for calendar-day effect.

#### Gross Domestic Product

The following table presents the nominal GDP at current market prices, as well as real GDP growth rates, per capita GDP and USD equivalents for the periods indicated:

#### **Gross Domestic Product**

		First	Second				
	2008	2009	2010	2011	2012	quarter of 2013	quarter of 2013
Nominal GDP (HUF billions)	26,543.3	25,626.5	26,607.3	27,886.4	28,252.2	6,470.7	7,267.0
Annual real GDP growth rate (%)(1)	0.7	(6.7)	1.3	1.6	(1.8)	(0.4)	0.5
Per capita GDP (in HUF)(3)	2,642,334.0	2,554,734.7	2,656,928.1	2,792,627.4	2,844,589.1	653,023.2	733,388.4
USD Equivalents:							
GDP (USD billions)(2)	154.5	126.7	127.8	138.8	125.4	28.8	32.1
Per capita GDP (USD)(2)(3)	15,380.4	12,631.0	12,764.6	13,897.5	12,622.1	2,907.1	3,239.9

Source: CSO

Notes:

- (1) Data adjusted for calendar-day effect.
- (2) Calculated according to the average HUF/USD exchange rate of the corresponding period calculated by the NBH.
- (3) Calculated according to population as of the beginning of the corresponding year.

In 2008, GDP growth was 0.7%, according to data adjusted for calendar-day effect, partly as a result of tight fiscal policy. In 2009, GDP decreased by 6.7%, mainly as a result of deteriorating global economic activity. In 2010 and 2011, GDP increased by 1.3% and 1.6%, respectively; the slow global economic growth rate played a significant role in the relatively low economic growth rate of Hungary. In 2012, GDP decreased by 1.8%, partly as a result of the European economic slowdown.

In 2012, GDP decreased by 1.7% according to data not adjusted for calendar-day effect. Value added by the agricultural industry dropped significantly as a result of unfavorable weather conditions, with the sector falling by 21.2%. As external demand weakened, value added by the industry sector (i.e., manufacturing, mining and quarrying and electricity) diminished by 1.1%. Construction contracted by 6.4% as home construction continued to struggle due to continuing tightened credit constraints. The value added by the service sector fell by 0.6%. The unemployment rate and consumer sentiment did not improve, and, as a result, domestic demand was weak.

Domestic use diminished by 3.7% in 2012. Consumption decreased by 1.7%. Gross fixed capital formation contracted by 3.8% as a result of still unfavorable investor sentiment. Gross capital formation fell by 11.4%, partly as a result of significant decrease in inventories. Net exports slowed down the 3.7% contraction of domestic use to a 1.7% decline of GDP. Exports grew by 2.0%. The dynamics of imports lagged behind that of exports due to weak investment sentiment and stagnating consumption, as import demand from investment and consumption still faltered. Imports increased only by 0.1%.

In the first half of 2013, GDP decreased by 0.2% according to data not adjusted for calendar-day effect. Value added by the agricultural industry grew significantly as a result of favorable weather conditions compared to the previous year, with the sector increasing by 12.9%. As external demand was weaker, value added by the industry sector (i.e., manufacturing, mining and quarrying and electricity) decreased by 1.6%. Construction increased by 5.1%, partly as a result of infrastructure projects. The value added by the service sector decreased by 0.3%. The unemployment rate and consumer sentiment did not improve significantly, and, as a result, domestic demand is weak.

Domestic use increased by 0.1% in the first half of 2013. Consumption contracted by 0.4%. Gross fixed capital formation grew only by 0.1%, as a result of still unfavorable investor sentiment. Gross capital formation increased by 2.5%. Net exports turned the growth of domestic use of 0.1% into a 0.2% fall of total GDP. Exports grew by 2.1%, mainly as a result of the slightly improving state of the economy in Western Europe. Imports increased at a higher pace of 2.6% due to growing investments.

The following table shows the sector composition of GDP in each of the periods indicated:

## **Sector Composition of GDP**

_	For the year ended December 31,					First quarter of	Second quarter of
_	2008	2009	2010	2011	2012	2013	2013
			(%	of contribution	)		
Agriculture, forestry and fishing	3.4	3.0	3.0	3.8	3.2	2.7	3.5
Mining and quarrying; manufacturing; electricity, gas, steam and air conditioning supply; water supply; sewerage, waste							
management and remediation activities	21.8	20.9	22.4	23.0	22.9	23.0	22.0
Of which:							
Manufacturing	18.4	17.0	18.6	19.4	19.4	20.0	19.4
Construction	4.2	4.1	3.6	3.4	3.1	1.9	3.0
Services, total	55.9	56.5	55.6	54.7	54.6	56.0	54.0
Of which: Wholesale and retail trade; repair of motor vehicles and motorcycles; accommodation							
and food service activities	11.1	10.0	9.6	10.0	10.0	8.3	9.3
Transportation and storage	4.9	4.9	5.2	5.3	5.2	5.3	5.2
Information and communication	4.4	4.7	4.5	4.3	4.4	4.4	4.1
Financial and insurance activities	3.5	4.1	4.0	3.8	3.8	4.9	4.4
Real estate activities	7.1	7.7	7.5	7.4	7.3	8.0	7.5
service activities	7.0	7.1	7.2	7.2	7.2	7.4	7.2
human health and social work activities Arts, entertainment and recreation, repair of	15.3	15.6	15.0	14.4	14.2	15.3	14.8
household goods and other services	2.6	2.5	2.5	2.4	2.5	2.3	2.4
Taxes, less subsidies on products	14.7	15.5	15.5	15.1	16.1	16.5	16.5
GDP, total	100.0	100.0	100.0	100.0	100.0	100.0	100.0

Source: CSO

#### Inflation

The following table illustrates the year-on-year change and the yearly average change in the Consumer Price Index (the "CPI") and the Producer Price Index (the "PPI") for each of the years indicated:

## Inflation

	2008	2009	2010	2011	2012
			(%)		
CPI (yearly average)	6.1	4.2	4.9	3.9	5.7
CPI (year-on-year)	3.5	5.6	4.7	4.1	5.0
PPI (yearly average)	5.0	4.9	4.5	4.2	4.3
PPI (year-on-year)	5.6	1.3	8.1	7.5	(1.8)

Source: CSO

Deregulation since 1990 has led to a high rate of inflation in Hungary. This rate was relatively high in the 1990s compared to rates in Western Europe due to the general phasing out of price supports and the

high public sector deficit. However, the rate of inflation has generally been declining since the change in monetary regime in May 2001.

The 12-month inflation rate declined to 3.5% in December 2008, mainly as a result of weak domestic demand and appreciation of the forint in the summer of 2008. The inflation rate then declined further to 2.9% in March 2009, but increased again, reaching 6.4% in January 2010 mainly as a result of VAT and excise duty changes. The inflation rate decelerated to 3.7% in August 2010 as the effect of changes in VAT and excise duties phased out. The inflation rate increased to 4.2% in November 2010, mainly as a result of increasing energy and food prices. The yearly average inflation for the year 2010 reached 4.9%. The inflation rate decreased to 3.1% in July 2011, mainly as a result of lower energy, food, fuel, alcoholic beverage and tobacco price dynamics. The inflation rate increased to 4.1% in December 2011, mainly as a result of higher energy, alcoholic beverage and tobacco price dynamics. The inflation rate grew to 5.0% in December 2012, mainly as a result of tax increases, high food and energy prices. The yearly average inflation for the year 2012 was 5.7%. The inflation rate dropped to 1.3% in August 2013 mainly as a result of lower global food and energy price inflation and a decrease in public administered prices including electricity and gas.

## Price Regulation

As of the end of 2012, approximately 80% of all prices in Hungary were unregulated. The main categories of products and services that continue to have regulated prices are: electricity, gas, purchased heating, various pharmaceutical products, meals at schools, kindergartens and nurseries, the state lottery, local and long-distance passenger transport, state-owned housing rent, various household utilities (including water and sewage charges and refuse collection services) and postal services.

In line with relevant EU Directives, Hungary intends to abolish regulated pricing schemes from the increasingly market-based energy and postal sectors. Deregulation of the energy sector began in July 2004. The entire energy sector has been deregulated, including the residential segment; however, if electricity is provided by a so-called universal service provider, retail electricity prices are capped by regulation. Under the current rules, the deadline for deregulation of the postal services was the end of 2012. In accordance with the relevant EU directive, Parliament adopted the new Act on Postal Services on October 29, 2012, which set aside the regulated pricing schemes of postal services as of January 1, 2013.

# Wages

The following table sets forth year-on-year changes in nominal and real wages for the periods indicated:

### Wages

_	2008	2009	2010	2011	2012	First six months of 2013
			(%)			
Nominal net wage index	7.0	1.8	6.8	6.4	2.0	4.8
Real net wage index	0.8	(2.3)	1.8	2.4	(3.5)	2.4

Source: CSO

In 2008 and 2009, real wages increased by 0.8% and dropped by 2.3%, respectively, primarily as a result of a strict income policy in the public sector. In 2010, there was a 1.8% increase in net real wages, mainly as a result of a lower tax burden. In 2011, net real wages grew by 2.4%, partly as a result of a lower tax burden. In 2012, net real wages dropped by 3.5%, partly as a result of accelerating inflation. In the first six months of 2013, net real wages grew by 2.4%, partly as a result of decelerating inflation.

As with GDP growth, nominal and real wage changes have not been consistent across Hungary. Relatively stronger overall economic growth in western Hungary and a generally immobile labor force (due to a general reluctance to relocate to other parts of the country) have led to a substantial decrease in unemployment in western Hungary and disproportionately higher wage increases as compared to the rest of Hungary. Hungary's incentive policies (mainly consisting of the promotion of investment in less developed regions and the development of transportation infrastructure and of human resources) and

utilization of the Structural and Cohesion Funds of the EU are in part designed to increase employment levels in the eastern parts of the country.

#### **Employment**

The following table illustrates the general composition of employment and unemployment for each of the years indicated:

## Unemployment

_	2008	2009	2010	2011	2012	First quarter of 2013	Second quarter of 2013
			(ann	ual average, %	6)		
Employed	50.3	49.2	49.2	49.7	50.6	50.0	51.5
Unemployed	4.3	5.5	6.2	6.1	6.2	6.7	5.9
Unemployment rate(1)	7.8	10.0	11.2	10.9	10.9	11.8	10.3

Source: CSO

Note

(1) Based on the international sampling methodology pursuant to the guidelines of the International Labour Organization.

The unemployment rate in 2008 (calculated using the guidelines of the International Labour Organization) was 7.8%. In 2009, the unemployment rate increased to 10.0%, and in 2010 the unemployment rate reached 11.2%, primarily as a result of lay-offs, especially in the private sector. In 2011, the unemployment rate decreased slightly to 10.9%. In 2012, the unemployment rate remained at 10.9%. During the first and second quarter of 2013, the unemployment rate was 11.8% and 10.3%, respectively.

In previous years, the activity rate was generally lower, partly due to the low mobility of the workforce in Hungary. Economic development has generally not been uniform throughout Hungary since 1990, with a higher concentration of jobs in Budapest and the central region of Hungary. High commuting costs (in terms of both time and the financial burden) generally discourage potential employees from travelling to distant workplaces, while discrepancies in real estate prices and inadequate housing rental opportunities have discouraged the relocation of Hungary's workforce. This trend has been decreasing, as new infrastructure investments (particularly Hungary's highway construction projects) have brought new investment and job opportunities to less developed regions of Hungary, thereby increasing the activity rate. Furthermore, relatively high levels of taxation have led to the formation of a relatively large "grey economy," with many employers avoiding adequate reporting of their activities (including with respect to hiring) in order to avoid paying taxes. Labor unions have not gained any significant influence in Hungary and to date have not caused any substantial work stoppages in Hungary. Labor unions are generally stronger in the public sectors of the economy in Hungary.

The increase of activity rate has been an important policy of the Government. The Government has taken a number of steps to reduce the unemployment rate. In order to help reduce the social contributions burden of the workforce and the importance of the so-called "grey economy," the monthly flat-rate health care contribution was reduced from HUF3,450 to HUF1,950 beginning as of November 2005. As of January 1, 2010, the fixed monthly health care contribution of HUF1,950 per employee paid by employers was abolished. See "Public Finance—Health Care System." In addition, new laws were passed, which took effect as of August 1, 2005, making it easier to employ part-time employees. Furthermore, the Government introduced several initiatives aimed at helping currently unemployed workers find employment, including job search assistance programs and adult vocational training programs. Lastly, the Government initiated the "START" program, which is aimed at helping first-time employees find employment. The START program provides, among other things, employer contribution discounts to employers hiring graduates under a certain age and certain other potential first-time employees.

On January 1, 2012, the new public work program called the Start Work Program (*Start Munkaprogram*) was introduced. Hungary's 2012 budget allocated HUF132 billion for the financing of public work programs, with the objective of providing work for more than 200,000 people. The Start Work Program is based on three pillars: (1) a national public work program; (2) local government public work programs; and (3) micro-regional pilot projects.

The following table illustrates the general composition of employment in Hungary by major sector for each of the years indicated:

# **Composition of Employment by Sector**

	2009	2010	2011	2012	First quarter of 2013	Second quarter of 2013
			(in thousands	of persons)		
Agriculture, forestry and fishing	175.8	171.8	185.1	200.3	187.9	202.0
Mining and quarrying	8.5	11.1	11.1	9.0	7.1	8.0
Manufacturing	794.6	786.6	809.0	802.1	793.4	807.0
Electricity, gas, steam and air						
conditioning supply	38.8	37.3	38.1	35.5	34.4	28.9
Water supply, sewerage, waste						
management and remediation						
activities	45.3	48.1	51.6	64.0	56.5	66.6
Construction	293.3	277.6	264.0	245.9	232.6	248.0
Wholesale and retail trade; repair						
of motor vehicles and						
motorcycles	549.2	539.8	545.7	544.3	528.6	535.4
Transportation and storage	254.3	259.0	259.2	261.4	264.0	261.1
Accommodation and food service	20			2011.	20	
activities	152.8	154.5	163.5	164.0	152.1	164.7
Information and communication.	91.0	96.3	91.8	104.2	115.7	108.7
Financial and insurance activities	95.5	91.0	91.8	93.9	100.5	100.4
Real estate activities	19.9	21.0	21.5	23.4	23.2	22.5
Professional, scientific and	13.3	21.0	21.0	2011	20.2	22.0
technical activities	138.1	139.0	137.9	133.3	146.9	149.6
Administrative and support	100.1	103.0	107.13	100.0	1 1013	113.0
service activities	116.3	110.3	114.2	133.5	132.6	136.0
Public administration and	110.0	110.0	111.2	100.0	102.0	100.0
defense; compulsory social						
security	304.7	317.2	309.6	326.8	316.1	372.2
Education	319.1	323.9	316.9	314.6	314.3	312.5
Human health and social work	313.1	323.3	310.5	314.0	314.5	312.3
activities	239.6	251.6	255.0	266.1	262.6	263.1
Arts, entertainment and	233.0	231.0	233.0	200.1	202.0	200.1
recreation	58.4	60.2	62.8	62.8	58.9	55.1
Other activities	86.7	84.9	83.2	92.8	90.2	89.6
Other activities			05.2	92.0	90.2	
Total	3,781.9	3,781.2	3,811.9	3,877.9	3,817.7	3,931.4

Source: CSO

# **Principal Sectors of the Economy**

Industry

The following table indicates the gross production indices by industry sector for the periods indicated:

## **Gross Production Indices by Industry**(1)

	2012	First quarter of 2013	Second quarter of 2013	
	(corresponding period of the			
Agriculture, forestry and fishing	78.8	107.6	117.2	
Mining and quarrying; manufacturing; electricity, gas, steam and air conditioning supply; water supply; sewerage, waste management and remediation activities	98.9	97.5	99.2	
Of which: Manufacturing Construction	99.3 93.6	98.1 102.1	99.4 106.9	
Services, total	99.4	99.2	100.1	
Of which: Wholesale and retail trade; repair of motor vehicles and motorcycles; accommodation and food service activities Transportation and storage	98.8 97.5 103.4 97.0 98.8	98.5 103.1 98.3 98.7 100.9	98.1 99.6 101.1 98.9 101.0	
Professional, scientific and technical activities; administrative and support service activities	99.9 100.0 99.3	95.1 99.6 100.4	100.8 100.5 103.2	
Taxes, less subsidies on products <sup>(2)</sup>	n/a 98.3	n/a 99.1	n/a 100.5	
UDI , total	30.3	33.1	100.5	

Source: CSO Notes:

#### Industry

In 2012, industrial gross production fell by 1.8%, and total sales decreased by 2.2%. In the last five years, industrial export sales amounted to approximately half of the total sales of the sector. In 2012, export sales decreased by 0.7%, while domestic sales fell by 3.9%. In the first six months of 2013, export sales increased by 1.4%, while domestic sales dropped by 4.1%. As a result, total sales diminished by 1.0%, and gross production fell by 1.6%. In 2012, more than 90% of the total industrial production was attributable to manufacturing. The value of production in mining and quarrying amounted to 0.4% of the total industry's production, and the value of production of electricity, gas, steam and air conditioning supply amounted to 6.8% of the total industrial production.

### Manufacturing

In 2012, gross production in the manufacturing sector decreased by 1.7% and total sales fell by 1.2%. In 2012, export sales in manufacturing decreased by 0.4%, while domestic sales declined by 3.0%. In the first six months of 2013, export sales grew by 1.1%, and domestic sales decreased by 6.2%. As a

<sup>(1)</sup> Data unadjusted for calendar-day effect.

<sup>(2)</sup> For these items the volume index is not applicable.

result, total sales decreased by 0.9%, and gross production diminished by 1.2%. In 2012, approximately 40% of the manufacturing production was attributable to the subsector of the manufacture of computer, electronic and optical products and the subsector of the manufacture of transport equipment.

#### Manufacture of Computer, Electronic and Optical Products

Gross production in this subsector fell by 17.2%, and total sales decreased by 16.8%, in 2012. In 2012, export sales in this subsector decreased by 16.4%, and domestic sales fell by 23.1%. In the first six months of 2013, export sales declined by 14.4%, and domestic sales decreased by 32.4%. As a result, total sales dropped by 15.4%, and gross production fell by 14.5%.

#### Manufacture of Transport Equipment

Gross production in this subsector grew by 7.8%, and total sales increased by 8.4%, in 2012. In 2012, export sales in this subsector increased by 10.0%, while domestic sales fell by 10.1%. In the first six months of 2013, export sales grew by 13.0%, and domestic sales decreased by 1.4%. As a result, total sales increased by 12.0%, and gross production grew by 12.3%.

#### Energy

Energy imports in 2012 decreased by 3.0% compared to the previous year and amounted to 683.4 PetaJoule. The export of energy in 2012 increased by 5.7% compared to 2011 and amounted to 158.9 PetaJoule. The two most important energy products are oil and gas.

### Energy, Gas and Water Supply

In 2012, the total energy consumption amounted to 999.3 PetaJoule, which was 5.1% less than in 2011. Domestic energy production covered 44% of the total consumption, and imports covered 68%. The volume of domestic production decreased by 1.7% in 2012 compared to 2011.

According to data compiled by the Hungarian Energy Office, in 2012, 39.1% of Hungary's total energy demand was supplied by domestic energy sources, 10.6% of the total energy consumed was produced from coal, and 63.8% of energy consumption consisted of hydrocarbon, which was imported primarily from Russia.

Hungary's primary external source of energy is the gas and oil imported from Russia. In 2009, disputes between Russia and the Ukraine over the pricing of natural gas supplies and transit fees from Russia resulted in Russia's cessation of natural gas deliveries to European Union countries, including Hungary, for approximately two weeks. Although Hungary primarily compensated for the energy shortage through its gas reserves, the service interruption had some adverse impact on certain sectors, including industrials.

Hungary is taking measures to reduce future disruptions in its energy supply by diversifying its external and internal energy sources and routes of delivery and further accumulating gas reserves. Hungary is currently maintaining a reserve of at least a 12-week supply of oil, in compliance with OECD requirements. A construction project that is currently under way would provide a direct gas pipeline from Russia to Hungary. In addition, the European Union is negotiating for the construction of a gas pipeline from the Caspian region, the Middle East and Egypt, which, if completed, would provide a direct gas supply to Hungary. Also, Hungary operates a nuclear power plant and has some renewable energy sources, such as the ability to produce biomass and geothermal energy, as well as wind and solar energy, although its capacity for utilizing hydropower is limited due to the geographic properties of Hungary. In an effort to reduce Europe's dependence on imported energy sources, the European Commission has set target levels and dates for EU members to attain renewable energy sources, including a target of 13.0% of renewable energy sources out of total energy sources for Hungary to achieve by 2020.

The Ministry of Transport, Telecommunication and Energy is also aiming to create and maintain a competitive electricity market and to fully liberalize the sector, in accordance with EU Directives. All of Hungary's natural gas distribution companies, six electricity distribution companies and all but two of its power generation companies have been privatized.

The following table provides certain information regarding the composition of consumption of the main energy resources in Hungary in each of the years 2008 through 2012:

#### Composition of Consumption of Energy Resources

	2008	2009	2010	2011	2012
			(%)		
Coal	12.1	9.4	10.2	10.4	10.6
Hydrocarbon	67.2	68.1	67.2	63.3	63.8
Of which:					
Crude oil and petroleum products	27.3	31.5	32.2	32.5	32.0
Natural gas	39.9	35.8	34.4	30.8	31.8
Other resources	20.7	22.5	22.6	26.3	25.6
Total	100.0	100.0	100.0	100.0	100.0
Of which:					
Domestic	38.5	38.5	37.4	38.0	39.1
Imports	61.5	61.5	62.6	62.0	60.9

Source: Hungarian Energy Office

#### Construction

In 2012, the output of the construction sector decreased by 6.6% compared to 2011, mainly as a result of a decline in the construction of dwellings and commercial and office buildings, and civil engineering works also decreased significantly. Compared to 2011, the construction of buildings fell by 8.4%, while civil engineering works decreased by 4.7%. The output of the construction sector in the first six months of 2013 increased by 7.2% compared to the same period in 2012, as a result of an upturn in civil engineering works and home building activities. Civil engineering construction grew by 7.6% and building construction increased by 6.7% in the first six months of 2013 compared to the corresponding period in 2012.

## Service Industries

Gross value added by services decreased by 0.6% in 2012 and diminished by 0.3% in the first half of 2013. The fall in the services industry in 2012 as compared to 2011 was primarily the result of weakening domestic demand. In 2012, six out of eight subsectors contracted. The subsectors of: (i) wholesale and retail trade, repair of motor vehicles and motorcycles, accommodation and food service activities; (ii) transportation and storage; (iii) financial and insurance activities; (iv) real estate activities; (v) professional, scientific and technical activities, administrative and support service activities; and (vi) arts, entertainment and recreation, repair of household goods and other services decreased by 1.2%, 2.5%, 3.0%, 1.2%, 0.1% and 0.7%, respectively. The subsector of Information and communication increased by 3.4%, and the subsector of Public administration and defense, compulsory social security, education, human health and social work activities remained the same.

In the first half of 2013, the gross value-added in the services sector decreased by 0.3% compared to the corresponding period in 2012, as a result of ailing domestic demand. The subsectors of: (i) wholesale and retail trade, repair of motor vehicles and motorcycles, accommodation and food service activities; (ii) information and communication; (iii) financial and insurance activities and (iv) professional, scientific and technical activities, administrative and support service activities decreased by 1.7%, 0.3%, 1.2% and 2.0%, respectively. The declines in these subsectors were partly offset by the increases in the subsectors of: (i) transportation and storage; (ii) real estate activities and (iii) arts, entertainment and recreation, repair of household goods and other services of 1.3%, 0.9% and 1.9%, respectively. The subsector of public administration and defense, compulsory social security, education, human health and social work activities stagnated.

The following table sets forth the composition of the service industry per individual subsector for the periods indicated:

#### **Composition of Service Industry per Subsector**

	2012	First quarter of 2013	Second quarter of 2013
Wholesale and retail trade; repair of motor vehicles and			
motorcycles; accommodation and food service activities	18.3	14.8	16.9
Transportation and storage	9.6	9.5	9.5
Information and communication	8.0	7.9	7.5
Financial and insurance activities	6.9	8.7	8.0
Real estate activities	13.4	14.4	13.6
Professional, scientific and technical activities; administrative and	10.0	10.0	12.0
support service activities	13.3	13.3	13.2
education; human health and social work activities	26.0	27.4	26.9
Arts, entertainment and recreation, repair of household goods and			
other services	4.5	4.1	4.4
Services, total	100.0	100.0	100

Source: CSO

#### Agriculture

The amount of harvested grain decreased from 13.7 million tons in 2011 to 10.3 million tons in 2012 due to relatively unfavorable weather conditions. Production of maize amounted to 4.7 million tons, and production of wheat amounted to 4.0 million tons. Among the grains, the average yield of maize dropped by 38.8% compared to the previous year, and by 35.3% compared to the average of the previous five years. The average yield of wheat declined by 11.0% compared to 2011. Compared to the 2007 to 2011 average, the average yield of wheat in 2012 decreased by 8.1%. In 2012, the total amount of sugar beet, sunflower, rapeseed, potatoes and alfalfa hay harvest fell by 11.4%, 5.3%, 23.9%, 17.1% and 22.7%, respectively, compared to the harvested amounts in the year 2011.

In 2012, the harvested cereals amounted to 5.5 million tons, 2.0% lower then the amount of harvested cereals for the year 2011. The amount of harvested wheat fell by 3.3% and reached 4.0 million tons in 2012. The amount of harvested barley grew by 0.8% and reached 1.0 million tons in 2012. The amount of harvested oats grew by 8.7% and reached 0.1 million tons in 2012, and the amount of harvested triticale increased by 0.3% and reached 0.3 million tons in 2012.

## Infrastructure

Hungary is a landlocked country and is located at the crossroads of several important transport corridors for the region. Three main roadways (forming part of the Trans-European Network), three corridor branches and various railways and waterways cross Hungary. With Budapest as a hub, several corridors connect Hungary to the Trans-European Network. Hungary plays a central role in international transport connections for Central and Eastern Europe and for Southeastern Europe towards the West and the East. However, compared to Western European countries, the transportation network in Hungary is less developed, suffering from a shortage of bridges, a lack of transversal connections, poor quality in infrastructure and a low proportion of expressways.

As of the end of 2011, the national road network of Hungary was 31,698 km long.

In 2007, the Government changed its previous plan relating to "Program Motorways" which was expected to be constructed by the State Highway Management Company Limited by Shares (Állami Autópálya Kezelő Zrt.) (the "ÁAK Zrt.") using a PPP framework. Since 2007, the development of the road network is a state task, and the Government finances the construction from the central budget. Infrastructure projects are managed by National Infrastructure Developing Private Company Limited (Nemzeti Infrastruktúra Fejlesztő Zrt.) (the "NIF Zrt."), while the maintenance of motorways is the responsibility of ÁAK Zrt. Accordingly, a program for the development of transportation for the years 2008 through 2013

was established that utilizes both the sources derived from the New Development Plan and the PPP framework. In 2011, one new motorway section was completed (route M43 from Szeged to Makó).

Hungary has one international airport (Ferihegy International Airport in Budapest), which currently meets the majority of the air traffic needs of the country. Since May 2006, several transportation companies provided aerial transportation services between European cities and airports at Sármellék, Debrecen, Győr-Pér and Pécs-Pogány. In line with international trends, the traffic at Ferihegy International Airport has steadily increased over the last several years. Terminals 2A and 2B were integrated during the year 2011 with the new building of Skycourt.

Navigation is possible along 1,600 km of the rivers in Hungary. There is commercial navigation on the Danube River and, to a very limited extent, on the Tisza River.

The telecommunications sector's level of development, in both wireline and wireless communication, approaches the average level of other EU members. However, compared to Western European countries, the internet connectivity is relatively low, the structure of the information-communications services market is not up-to-date and the proportion of broadband access is relatively low.

In 2010, a reservoir wall collapsed at the MAL Zrt. aluminum plant in Ajka, in the western region of Hungary, resulting in injuries and fatalities from the toxic waste spill. According to government estimates, the damage amounted to HUF55 billion, or 0.2% of GDP. The Government declared a state of danger for the area affected by the toxic waste spill and acquired temporary control of MAL Zrt. to mitigate the consequences of the accident and prevent further incident. A Government Commissioner was appointed to make immediate business decisions for, and manage the affairs of, MAL Zrt. As of February 27, 2013, the County Court of Veszprém declared MAL Zrt. insolvent and ordered the liquidation of the company.

#### PRIVATIZATION

#### Status of Privatization Efforts

Since 1990, Hungary has privatized nearly 1,300 enterprises out of the 1,860 enterprises previously owned by the state. The Hungarian Privatization and State Holding Company (Állami Privatizációs és Vagyonkezelő Zrt.) ("ÁPV Zrt.") manages these sales.

Most of the larger companies involved in the privatization program have already been partially or fully privatized. Permanent government control is anticipated for 36 companies. The scope of property, which is required to remain state-owned in the long term, is defined by law as follows:

- (1) national public utility service providers;
- (2) property or companies of strategic importance for the national economy; and
- (3) property or companies that accomplish tasks or fulfill objectives for national defense or other special purposes.

After two earlier attempts to privatize Malev Hungarian Airlines ("Malev") in 1997 and 2007, on February 26, 2010, Hungary reacquired a 95% interest in Malev in order to provide financial stability to the Hungarian national airline following the bankruptcy of an indirect shareholder during the global economic crisis. Hungary was involved in the equity increase of Malev in part by purchasing new shares and in part by a non-capital contribution through the conversion of earlier debts. As a result, Hungary acquired a stake in the company with a total value of HUF25.2 billion. On February 3, 2012, based on the resolution of its Board of Directors, Malev ceased operations in order to minimize its losses. Malev struggled financially for several years and is reported to owe HUF60 billion (USD270 million) to lenders. On February 14, 2012, the Metropolitan Court of Budapest declared Malev insolvent and ordered the liquidation of the company.

On May 24, 2011, Prime Minister Viktor Orbán announced that the Hungarian state would buy a 21.2% stake of Hungarian Oil and Gas Public Limited Company ("MOL") from Surgutneftegas (a Russian energy company). Under a sale and purchase agreement, the Hungarian state paid EUR1.88 billion to the seller, which corresponds to the average share price recorded during the last three months prior to the price agreement. The deal had no direct impact on Hungary's public debt or the level of the budget deficit. The transaction became effective on June 25, 2011, when the relevant amendment of the Budget Act for the year 2011 went into effect and an affirmative resolution was adopted by Parliament. The affirmative resolution was necessary because of the large value of the transaction. The purchase was settled on July 6, 2011.

In addition to the stake directly owned by the Hungarian state, the Pension Reform and Debt Reduction Fund currently owns a 3.39% stake of MOL, which is deemed as indirectly owned by Hungary's direct and indirect ownership of MOL totals 24.7%.

On June 9, 2011, the Government decided to sell Hungary's 25% share of Budapest Airport to Hochtief AG for HUF36.6 billion. The sale was completed on June 17, 2011.

#### **Methods of Privatization Used**

Hungary is unique among Central European countries in that a large majority of its privatizations were conducted through public tenders, with sales for cash consideration. These outright sales, often to strategic long-term investors, were successful in bringing new management and know-how to many Hungarian enterprises. Public offerings played an important and successful role in the privatization process.

In recent years, the importance of compensation vouchers has decreased significantly. Compensation vouchers were the rights distributed to individual Hungarian citizens under the Compensation Act, which was designed to provide compensation for losses suffered, including the loss of property and personal freedom. These compensation vouchers entitled the holders to bid for shares in certain privatized entities. In 2003, in order to end the compensation voucher system, the Government decided to offer the shares of FORRÁS Trust and Investment Company (a state-owned asset management company) in exchange for the compensation vouchers. The offering was completed in June and July of 2003, and the shares of FORRÁS Trust and Investment Company were listed on the Budapest Stock Exchange.

# **BALANCE OF PAYMENTS AND FOREIGN TRADE**

# **Balance of Payments**

The following table sets out the balance of payments of Hungary for the periods indicated:

# Balance of Payments<sup>(1)</sup>

		First	Second quarter				
	2008	2009	ar ended Decer 2010	2011	2012	quarter of 2013	of 2013
				(EUR millions)		·	
I. Current account, credit	92,267.9	77,442.7	90,276.0	98,380.1	99,589.7	24,315.3	n/a
debit	100,019.6	77,645.2	89,210.6	97,572.3	97,885.3	23,766.1	n/a
net	(7,751.7)	(202.5)	1,065.5	807.8	1,704.4	549.2	n/a
1. Goods, net	(1,208.1)	2,341.4	3,214.7	3,392.8	4,071.0	1,112.2	n/a
1.1. Exports	72,096.2	57,358.0	68,977.8	75,232.9	76,576.0	19,012.8	n/a
1.2. Imports	73,304.3	55,016.6	65,763.1	71,840.1	72,505.0	17,900.6	n/a
2. Services total, credit	13,818.8	13,309.4	14,641.8	15,809.8	15,867.5	3,576.7	n/a
debit	12,301.9	11,322.9	11,709.5	12,637.2	12,460.1	2,849.8	n/a
net	1,516.9	1,986.5	2,932.3	3,172.5	3,407.4	726.9	n/a
3. Income, credit	4,550.6	4,315.2	4,179.4	4,625.0	4,384.2	1,004.7	n/a
debit	12,031.8	9,250.1	9,651.2	10,868.8	10,587.7	2,272.5	n/a
net	(7,481.2)	(4,934.9)	(5,471.8)	(6,243.8)	(6,203.5)	(1,267.7)	n/a
4. Current transfers, credit	1,802.4	2,460.1	2,477.1	2,712.4	2,761.9	721.1	n/a
debit	2,381.7	2,055.7	2,086.7	2,226.2	2,332.4	743.3	n/a
net	(579.3)	404.5	390.3	486.2	429.5	(22.2)	n/a
II. Capital account, credit	1,049.3	1,723.9	2,294.5	2,472.2	2,760.0	566.9	n/a
debit	33.2	652.6	557.2	143.9	113.0	5.2	n/a
net	1,016.1	1,071.3	1,737.4	2,328.4	2,647.0	561.7	n/a
5. Capital transfers, credit	928.1	1,716.1	2,264.5	2,442.4	2,666.0	566.2	n/a
debit	9.6	47.1	256.5	15.3	21.5	3.5	n/a
net	918.5	1,669.0	2,008.0	2,427.1	2,644.6	562.7	n/a
6. Acquisition/disposal of non-							
produced, non-financial assets,	101.0	7.0	20.0	20.9	02.0	0.7	2/0
credit	121.2 23.5	7.8 605.6	30.0 300.6	29.8 128.6	93.9 91.5	0.7 1.7	n/a
debit	23.3 97.6	(597.8)	(270.6)	(98.8)	2.4	(1.0)	n/a n/a
net  III. Financial account <sup>(2)</sup>	16,694.6	4,942.6	1,775.6	2,656.6	(8,383.1)	554.4	n/a
7. Direct investment, net	2,676.6	128.2	768.1	577.2	1,944.0	365.6	n/a
7.1. Abroad	(1,514.1)	(1,347.9)	(878.1)	(3,162.0)	(8,178.2)	(277.4)	n/a
7.1.1. Equity capital and reinvested	(1,514.1)	(1,547.5)	(0/0.1)	(3,102.0)	(0,170.2)	(277.4)	11/4
earnings, net	(1,530.2)	(863.3)	(943.9)	(298.1)	(11,742.7)	(59.0)	n/a
7.1.1.1. Equity capital, net	(2,235.7)	(765.7)	(863.2)		(11,206.5)	(130.2)	n/a
7.1.1.2. Reinvested earnings, net	705.5	(97.7)	(80.7)	37.4	(536.1)	71.2	n/a
7.1.2. Other capital, net	16.1	(484.5)	65.8	(2,863.9)	3,564.5	(218.4)	n/a
7.1.2.1. Assets, net	(149.6)	(763.9)	124.8	(2,775.2)	3,324.5	(133.7)	n/a
7.1.2.2. Liabilities, net	165.7	279.4	(59.1)	(88.7)	240.0	(84.7)	n/a
7.2. In Hungary	4,190.7	1,476.1	1,646.2	3,739.2	10,122.2	643.0	n/a
7.2.1. Equity capital and reinvested	,	,	,	•	•		
earnings, net	4,166.8	(1,810.1)	2,946.7	4,412.6	4,455.9	831.6	n/a
7.2.1.1. Equity capital, net	3,271.7	(1,618.3)	3,132.3	3,152.2	3,531.7	496.5	n/a
7.2.1.2. Reinvested earnings, net	895.1	(191.8)	(185.5)	1,260.4	924.2	335.1	n/a
7.2.2. Other capital, net	23.9	3,286.2	(1,300.5)	(673.4)	5,666.4	(188.6)	n/a
7.2.2.1. Assets, net	(2,270.4)	(4,074.3)	273.7	(457.9)	7,277.6	(1,466.6)	n/a
7.2.2.2. Liabilities, net	2,294.3	7,360.5	(1,574.3)	(215.5)	(1,611.2)	1,277.9	n/a
8. Portfolio investment	(2,530.8)	(3,592.0)	(138.0)	6,578.5	1,789.8	1,507.1	n/a
8.1. Assets, net	(2,516.8)	(737.8)	(376.4)	1,623.6	725.3	234.1	n/a
8.1.1. Equity securities, net	(2,191.4)	(799.6)	(505.7)	1,623.8	669.1	173.9	n/a
8.1.2. Bonds and notes, net	(319.8)	81.3	117.4	10.5	112.8	48.9	n/a
8.1.3. Money market instruments, net	(5.6)	(19.5)	11.8	(10.7)	(56.5)	11.3	n/a
8.2. Liabilities, net	(14.0)	(2,854.2)	238.4	4,954.9	1,064.4	1,273.1	n/a
8.2.1. Equity securities, net	(260.2)	504.2	(145.7)	226.0	877.3	241.9	n/a
8.2.2. Bonds and notes, net	252.1	(3,505.8)	(268.6)	3,167.5	1,060.8	1,044.6	n/a
8.2.3. Money market instruments, net	(5.9)	147.3	652.7	1,561.4	(873.7)	(13.4)	n/a

		For the yea		First quarter of	Second quarter of		
	2008	2009 2010		2011	2012	2013	2013
			(	EUR millions)			
9. Financial derivatives	(671.4)	641.1	624.9	(792.8)	275.4	228.2	n/a
9.1. Assets, net	7,888.4	5,627.3	4,919.1	5,009.6	4,664.7	1,201.8	n/a
9.2. Liabilities, net	(8,559.7)	(4,986.2)	(4,294.2)	(5,802.4)	(4,389.3)	(973.6)	n/a
10. Other investment, net	17,220.1	7,765.3	520.7	(3,706.2)	(12,392.3)	(1,546.5)	n/a
10.1. Assets, net	(2,175.3)	(423.6)	93.9	1,747.5	2,067.2	276.5	n/a
10.1.1. Short-term, net	981.7	(983.9)	(1,223.3)	636.5	959.6	131.0	n/a
10.1.2. Long-term, net	(3,157.0)	560.3	1,317.2	1,111.0	1,107.5	145.5	n/a
10.2. Liabilities, net	19,395.4	8,188.9	426.8	(5,453.7)	(14,459.5)	(1,823.0)	n/a
10.2.1. Short-term, net	2,737.6	(108.7)	3,813.7	(726.7)	(6,929.1)	490.0	n/a
10.2.2. Long-term, net	16,657.8	8,297.6	(3,387.0)	(4,727.0)	(7,530.3)	(2,313.0)	n/a
IV. Net errors and omissions	(2,282.9)	(325.4)	(1,560.6)	(1,919.2)	680.5	179.9	n/a
V. Overall balance	7,676.1	5,485.9	3,017.9	3,873.6	(3,351.3)	1,845.1	n/a
VI. International reserves	(7,676.1)	(5,485.9)	(3,017.9)	(3,873.6)	3,351.3	(1,845.1)	n/a

Source: NBH Notes:

The current account surplus of EUR808 million in 2011 increased to EUR1,704 million in 2012, largely due to an increase in net exports. During 2012, net direct investment was positive, and the net inflow was EUR1,944 million.

In the first quarter of 2013, the current account showed a surplus of EUR549 million compared to a deficit of EUR53 million in the first quarter of 2012. See "Foreign Direct Investment."

### Methodological Changes in Calculation of Balance of Payments Statistics

In 2010, Hungary implemented the methodological changes described below with respect to the calculation of the balance of payments statistics.

#### 1. Changes in the balance of trade in goods resulting from a new method of delivery terms

The balance of payments method applies the value of goods at the customs border of the exporting country, while the primary source of data (i.e., the CSO's foreign trade statistics) uses the prices charged for delivery at the Hungarian border (i.e., the value at the Hungarian border). While the two values are the same with respect to exports, the import value shown by the foreign trade sector is greater than what is required by the balance of payments method. Consequently, the import data compiled by the CSO is applied for the purposes of financial accounts following a terms of delivery adjustment. This is done in accordance with the means used for the GDP compilation, where turnover is credited by the value of goods as recorded at the border of the exporting country.

In recent years, the terms of delivery adjustment was carried out using an average adjustment factor at the national economy level in connection with financial accounts and GDP; however, the adjustment factor is reviewed from time to time due to changes in the structure of foreign trade. In 2009, the CSO and NBH launched the review process and the changes in the applied methodology. As a result, adjustments have been made in the financial accounts, reflecting higher import figures for the period from 2006 through 2010.

#### 2. Retroactive data revisions

No direct sources of data are available for deposits made and loans borrowed abroad by Hungarian households. In 2010, a methodological change was implemented to retroactively adjust the statistics to reflect data (on an estimated basis) on deposits made and loans borrowed abroad by Hungarian households by using alternative data sources, including:

- quarterly data from the monetary statistics of Oesterreichische Nationalbank and Deutsche Bundesbank on deposits and loans of Hungarian households;
- annual data from the monetary statistics of the Swiss National Bank on deposits of Hungarian clients;

<sup>(1)</sup> In 2008 and 2010, there were methodological changes in the calculation of the balance of payments statistics, as discussed in further detail below.

<sup>(2)</sup> Excluding international reserves.

- information supplied on the interest income of Hungarian private individuals by financial service providers, as well as information supplied to the Hungarian Tax and Financial Control Administration on the annual interest income of Hungarian private individuals pursuant to Council Directive 2003/48/EC: and
- cumulative data from the balance of payment statistics and from previous cash-flow reports and carried over receivables and liabilities attributed to non-member states of the European Economic Area.

Changes to Hungary's data collection system in 2008 resulted in a new method for estimating commercial loans. Prior to 2008, the current account primarily showed the CSO numbers for external trade, while the data for financial account originated from the CSO data shown under goods and were based on an algorithm created from cash-flow reports of banks made to NBH relating to goods. The new data collection system introduced in 2008 relies on CSO data under goods, using it as a data source in accordance with international standards.

- Based on the data gathered by the revised data collection system, it was determined that the time series for the commercial loans obtained by the data collection system did not coincide with the new data reported. Consequently, it was necessary to modify the time series for commercial loans for the period from 2004 through 2008. The estimation relied on balance of payment statistics reported directly after 2008, as well as on the data on goods recorded in the current account. The estimate modified the time series for both trade credit receivables and trade credit debts.
- Prior to 2008, the data collection system did not provide accurate information on declared but unpaid dividends, resulting in an accumulated debt for the period prior to 2008 relating to non-financial companies. After the introduction of the new data collection system, the NBH concluded that no additional debts resulted from approved and unpaid dividends and, accordingly, reduced the debts from approved and unpaid dividends that were recognized for the period from 2004 through 2008.

#### 3. Effects of a significant corporate restructuring during the fourth quarter of 2009

In 2009, a restructuring by a multinational company of its Hungarian branch resulted in a revaluation of the branch in excess of its book value. For statistical recording purposes, the NBH approved the revaluated amount and recorded the data on the transactions and the international investment positions accordingly. Although the transaction has no impact on the total direct investments made in Hungary in the balance of payments statistics, the revalued amount shown under shares and other equity are recorded as net disinvestment (expenditure), while the inflow of capital of the same value appears under shares and equity and other capital transactions (as an increase in intra-group loan liabilities). In the statistics, the volume of direct investment in Hungary shows significant growth due to the overvaluation. The value of shares and other equity resulting from the above transactions and reflecting the new ownership structure does not differ significantly from the value prior to the revaluation. The difference between the original equity and the revalued capital is shown as a loan liability, as a result of which the intra-group loan liability increases significantly.

# Foreign Trade

The following tables set forth Hungary's trade in goods by territory for the periods indicated:

# **Exports**

	European Union countries	Non-EU countries	Total	EU-15	Countries joining the EU after 2004	Asian countries	American countries
2008	57.504	15.876	73,380	(EUR millions) 42.204	15 200	3.756	2 104
2006	57,504	15,676	73,360	42,204	15,300	3,730	2,194
2009	46,652	12,487	59,139	34,982	11,670	3,272	1,799
2010	55,305	16,144	71,449	40,783	14,522	4,613	2,143
2011	60,879	19,099	79,978	43,183	17,696	6,021	2,364
2012	60,737	19,215	79,952	42,917	17,820	5,118	2,956
2013Q1	15,261	4,664	19,925	11,134	4,127	1,173	746
2013Q2	15,520	4,948	20,468	11,126	4,394	1,323	747

Source: CSO

	Food, beverages, tobacco	Crude materials	Fuels, electric energy	Manufactured goods	Machinery and transport equipment	Total
			(EUR m	illions)		
2008	4,909	1,726	2,751	19,498	44,496	73,380
2009	4,271	1,301	1,523	16,314	35,729	59,139
2010	4,955	1,732	2,024	19,724	43,014	71,449
2011	6,020	2,436	2,898	23,418	45,205	79,978
2012	6,526	2,733	3,234	24,852	42,606	79,952
2013Q1	1,503	661	688	6,451	10,622	19,925
2013Q2	1,570	587	596	6,683	11,032	20,468

Source: CSO

# Imports

	European Union countries	Non-EU countries	Total	EU-15	Countries joining the EU after 2004	Asian countries	American countries
				(EUR millions)			
2008	50,344	23,356	73,700	39,541	10,803	11,778	1,751
2009	38,089	17,313	55,401	29,617	8,471	9,846	1,530

	European		Countries joining						
	Union countries	Non-EU countries	Total	EU-15	the EU after 2004	Asian countries	American countries		
				(EUR millions)					
2010	44,731	21,203	65,934	33,718	11,013	12,154	1,645		
2011	50,593	22,324	72,917	37,254	13,339	10,589	2,386		
2012	51,615	21,682	73,297	38,210	13,406	9,558	2,577		
2013Q1	12,557	5,657	18,214	9,291	3,266	2,244	716		
2013Q2	13,282	5,391	18,673	9,789	3,493	2,256	848		

Source: CSO

	Food,		Fuels,		Machinery and				
	tobacco	Crude materials	electric energy	Manufactured goods	transport equipment	Total			
		(EUR millions)							
2008	3,422	1,424	9,393	23,305	36,155	73,700			
2009	3,046	897	6,055	17,893	27,510	55,401			
2010	3,270	1,385	7,064	21,014	33,201	65,934			
2011	3,893	1,871	9,013	24,370	33,769	72,917			
2012	3,881	1,855	9,514	24,526	33,522	73,297			
2013Q1	957	436	2,525	6,273	8,022	18,214			
2013Q2	935	413	2,136	6,452	8,737	18,673			

Source: CSO

Hungary's foreign trade in goods with industrialized countries (in particular, EU countries) has increased in recent years. EU countries accounted for 76% and 76% of Hungary's exports and 70% and 70% of imports in 2012 and the first six months of 2013, respectively.

#### Trade Policy

Hungary has taken a number of steps since the beginning of the 1990s to integrate its economy into the global trading system.

#### FH

Upon accession to the EU, Hungary adopted all aspects of the Common Commercial Policy of the EU. This includes the application of the Common External Tariff, EU preferential trade agreements and regimes, WTO commitments and trade defense measures. The overall effect of these changes is that the trade regime of Hungary has become more open and transparent (for example, the average level of customs duties decreased by about 50% following Hungary's accession to the EU, and the country gained membership in the Agreement on Government Procurement, the Agreement on Trade in Civil Aircraft and the Information Technology Arrangement within the framework of the WTO). Further, by virtue of Hungary's membership in the EU, it is also a member of the European Economic Area ("EEA"), along with Norway, Iceland, and Lichtenstein and the other EU-member countries.

## Bilateral Trade Agreements

In addition to the multilateral trade agreements discussed above, Hungary has also entered into bilateral trade agreements with several countries, including Slovenia, Romania, Turkey, Israel, Bulgaria, Lithuania, Latvia and Estonia. Hungary has entered into trade and co-operation agreements with certain Central European countries designed to lower or eliminate trade barriers.

# **Foreign Direct Investment**

The following table sets forth historical records of foreign direct investment ("FDI") in Hungary and Hungarian direct investments abroad during the years indicated:

## **Foreign Direct Investment**

		For the yea	First quarter of	quarter			
	2008	2009	2010	2011	2012	2013	2013
Direct investment							
Abroad	(1,514.1)	(1,347.9)	(878.1)	(3,162.0)	(8,178.2)	(277.4)	n/a
Equity capital and reinvested earnings,							
net	(1,530.2)	(863.3)	(943.9)	(298.1)	(11,742.7)	(59.0)	n/a
Other capital, net	16.1	(484.5)	65.8	(2,863.9)	3,564.5	(218.4)	n/a
In Hungary	4,190.7	1,476.1	1,646.2	3,739.2	10,122.2	643.0	n/a
Equity capital and reinvested earnings,							
net	4,166.8	(1,810.1)	2,946.7	4,412.6	4,455.9	831.6	n/a
Other capital, net	23.9	3,286.2	(1,300.5)	(673.4)	5,666.4	(188.6)	n/a
Net direct investment	2,676.6	128.2	768.1	577.2	1,944.0	365.6	n/a

Source: NBH

In 2008, the volume of net FDI rebounded to pre-2007 levels. In 2009, the volume of net FDI was close to zero, and the net inflow was EUR128 million. The contraction in 2009 was primarily the result of credit constraints and deteriorating investor confidence and economic performance in Hungary as a result of the global financial crisis. In 2010, the volume of net FDI inflow was positive, although modest compared to the volume in the years preceding 2006. In 2011, the volume of net FDI was positive, and the net inflow was EUR577 million. In 2012, the volume of net FDI reached an inflow of EUR1,944 million. As of December 31, 2012, the cumulative FDI was EUR93.5 billion, which constituted 96% of the GDP in 2012. The first quarter of 2013 showed a positive net direct investment in the amount of EUR366 million.

The following table sets forth certain information regarding FDI in Hungary and Hungarian direct investments abroad during the six months ended June 30, 2012 as compared to the same period in 2011:

## **Foreign Direct Investment**

Three	months	ended
N	March 3	1.

	2012	2013	Change
	(EUR mil	lions)	(%)
Direct investment, net	386.8	365.6	94.5
Abroad, net	(3,391.0)	(277.4)	8.2
Equity capital and reinvested earnings, abroad, net	(6,323.7)	(59.0)	0.9
Equity capital, abroad, net	(6,268.6)	(130.2)	2.1
Reinvested earnings, abroad, net	(55.1)	71.2	(129.3)
Other capital, abroad, net	2,932.7	(218.4)	(7.4)
Assets, net	3,045.4	(133.7)	(4.4)
Liabilities, net	(112.7)	(84.7)	75.1
In Hungary, net	3,777.8	643.0	17.0
Equity capital and reinvested earnings, in Hungary, net	1,097.2	831.6	75.8
Equity capital, in Hungary, net	944.8	496.5	52.6
Reinvested earnings, in Hungary, net	152.3	335.1	220.0
Other capital, in Hungary, net	2,680.6	(188.6)	(7.0)
Assets, net	2,019.8	(1,466.6)	(72.6)
Liabilities, net	660.8	1,277.9	193.4

Source: NBH

During the three-month period ended March 31, 2013, the balance of net direct investment showed an inflow of EUR366 million compared to the EUR387 million net inflow during the same period of 2012.

Direct investment abroad in the first three months of 2013 generated a net outflow of EUR277 million, while in the same period in 2012 direct investment abroad generated a net capital outflow of EUR3,391 million. The decrease of the outflow was primarily a result of the EUR130 million net capital outflow with respect to net equity capital abroad in the first three months of 2013, while net equity capital abroad in the same period of 2012 generated EUR6,269 million capital outflow. With respect to net other capital abroad, there was a net capital outflow of EUR218 million in the first three months of 2013, while during the same period of 2012 the net capital inflow with respect to net other capital abroad amounted to EUR2,933 million. In the first three months of 2013, there was a net capital inflow of EUR71 million with respect to reinvested earnings abroad, while during the same period in 2012 there was a net capital outflow of EUR55 million with respect to reinvested earnings abroad.

Direct investment in Hungary in the first three months of 2013 generated a net inflow of EUR643 million, while in the same period in 2012 direct investment in Hungary generated a net capital inflow of EUR3,778 million. The decrease of the inflow was primarily a result of a net capital outflow with respect to net other capital in Hungary of EUR189 million in the first three months of 2013, while during the same period in 2012, the net capital inflow with respect to net other capital in Hungary amounted to EUR2,681 million. The EUR497 million net capital inflow with respect to net equity capital movements in Hungary in the first three months of 2013 was lower than the net equity capital movements in Hungary in the same period of 2012, generating EUR945 million capital inflow. In the first three months of 2013, there was a net capital inflow of EUR335 million with respect to reinvested earnings in Hungary, while during the same period in 2012 there was a capital inflow of EUR152 million with respect to reinvested earnings in Hungary.

In recent years, reinvested earnings in Hungary and FDI in the form of other capital have been relatively high, amounting to approximately half of the balance of net income on equities. Further, the increasing investment by Hungarian companies in the form of equity capital abroad has primarily been a result of certain Hungarian companies seeking to increase their footprint in the Central-Eastern European region generally.

Foreign Direct Investment by Industry<sup>(1)</sup>
FDI flows (equity capital) abroad by economic activity, net (excluding SPEs)

	2008	2009	2010	2011	2012
			(EUR millions)		
Agriculture, hunting and forestry	5.1	0.5	0.0	(0.2)	(2.0)
Mining and quarrying	(0.2)	(0.1)	1.2	0.7	2.3
Manufacturing	982.6	1,156.7	(385.1)	822.9	402.4
Food products; beverages and tobacco	(1.2)	(1.3)	(1.9)	1.7	(5.2)
Textiles, wearing apparel and leather					
products	1.9	(0.3)	0.9	(0.2)	0.2
Wood, paper, printing and reproduction	1.6	(5.0)	0.8	(7.1)	0.5
Coke and refined petroleum products	1,241.4	660.0	118.1	446.6	(118.7)
Chemicals and chemical products	7.2	(8.9)	4.0	27.9	(22.3)
Basic pharmaceutical products	(22.1)	495.4	0.6	235.2	260.9
Rubber and plastic products	6.2	(13.1)	12.0	10.0	(0.2)
Other non-metallic mineral products	(5.8)	7.7	(74.8)	50.7	(0.9)
Basic metals and fabricated metal products	17.3	(1.8)	0.4	(2.7)	(5.2)
Computer, electronic and optical products	94.2	(12.8)	77.0	24.2	229.9
Electrical equipment	(361.0)	5.3	(2.6)	0.0	0.4
Machinery and equipment n.e.c.	7.1	28.5	(431.5)	32.6	62.5
Total vehicles and other transport equipment	(1.4)	(1.1)	(89.7)	3.7	0.1
Manufacturing not elsewhere classified	(2.9)	4.0	1.6	0.2	0.6
Electricity, gas, steam and air conditioning supply	28.1	36.7	(227.5)	(17.8)	(29.0)
Water supply, sewerage, waste management and			(a =)		(0.4)
remediation activities	1.4	0.7	(0.5)	0.2	(0.4)
Construction	11.1	(8.1)	(8.2)	0.8	(6.2)
Services	1,190.7	64.1	1,417.4	2,494.6	7,491.1
Wholesale and retail trade; repair of vehicles	218.1	(58.3)	54.2	(17.4)	39.4
Transportation and storage	5.4	8.1	15.7	40.3	33.7
Accommodation and food services	(3.4)	(1.7)	(1.6)	0.6	(0.8)
Information and communication	28.8	(15.8)	(212.7)	(79.3)	(32.3)
Telecommunication	(14.6)	(40.7)	(156.1)	66.7	(11.1)
Computer programming, consultancy and	(4.2)	1 7	(0, 0)	0.7	(4.4)
related activities	(4.3)	1.7	(8.2)	0.7	(4.4)
Information services activities	(0.1)	0.0	0.0	0.0	0.0
Financial and insurance activities  Financial intermediation, EXC insurance and	408.9	99.5	247.0	46.6	242.1
,	512.0	95.0	241.2	40.0	225.0
pension funding				40.0 81.6	235.9
Other monetary intermediation	441.4	92.9	206.6 5.1		166.4 5.2
Insurance, reinsurance, and pension funding Real estate activities	(105.9) <b>41.4</b>	4.3 <b>(3.6)</b>	2.3	5.6 <b>3.1</b>	5.∠ <b>24.8</b>
Professional, scientific and technical activities	480.3	10.8	2.3 1,125.8	2,530.0	7,043.8
Legal and accounting activities	(34.5)	(4.2)	1,123.8 5.7	(4.1)	0.4
Activities of head offices; management	(34.3)	(4.2)	5.7	(4.1)	0.4
consultancy activities	510.1	22.1	1,118.0	2,578.7	7,066.2
Scientific research and development	0.0	0.0	0.0	0.0	0.0
Other services	11.2	25.2	186.8	(29.2)	140.4
Other business support services n.e.c	12.4	(6.4)	(159.5)	(2.8)	56.0
Private purchase and sales of real estate	0.8	(0.3)	0.1	(101.8)	(216.3)
Not allocated economic activity	0.0	0.0	0.0	0.0	0.0
Total	2,219.6	1,250.2	797.4	3,199.4	7,642.0
		·			

Source: NBH

Note:

<sup>(1)</sup> Reinvested profits are not included.

FDI flows (equity capital) in Hungary by economic activity, net (excluding SPEs)

_	2008	2009	2010	2011	2012
			(EUR millions)	· '	
Agriculture, hunting and forestry	8.6	1.8	19.3	(12.2)	9.2
Mining and quarrying	35.9	86.0	10.1	24.9	3.8
Manufacturing	(36.2)	(1,350.1)		(10,461.7)	4,172.6
Food products; beverages and tobacco	(76.8)	11.6	(50.6)	288.7	15.3
Textiles, wearing apparel and leather					
products	(16.3)	18.5	(3.1)	21.8	(25.2)
Wood, paper, printing and reproduction	8.9	38.5	(21.2)	(10.0)	(30.5)
Coke and refined petroleum products	(42.4)	23.5	31.9	(1,894.1)	(4.4)
Chemicals and chemical products	60.7	75.3	(84.0)	73.9	(4.4)
Basic pharmaceutical products	(294.3)	108.2	165.1	284.8	283.0
Rubber and plastic products	(82.1)	53.8	72.8	(122.9)	(36.4)
Other non-metallic mineral products	53.0)	124.0	13.1	30.5	37.7
Basic metals and fabricated metal					
products	63.1	8.4	51.8	195.0	(0.1)
Computer, electronic and optical products	185.0	(175.2)	99.8	234.4	(182.6)
Electrical equipment	371.9	847.1	42.9	26.1	(122.8)
Machinery and equipment n.e.c	70.1	(1,559.2)	(168.9)	(852.9)	181.5
Total vehicles and other transport					
equipment	(417.3)	(902.4)	(839.5)	(8,785.9)	4,036.5
Manufacturing not elsewhere classified	80.5	(22.3)		48.9	24.9
Electricity, gas, steam and air conditioning		(,			
supply	388.3	281.7	487.5	(222.1)	261.5
Water supply, sewerage, waste management				ζ===-,	
and remediation activities	3.0	11.0	0.8	(0.6)	(0.9)
Construction	113.9	120.8	38.8	33.1	12.9
Services	2,522.1	2,469.8	1,765.1	13,072.1	4,687.0
Wholesale and retail trade; repair of vehicles.	286.0	659.2	703.8	473.1	(109.3)
Transportation and storage	575.4	(84.7)		76.1	40.8
Accommodation and food services	3.4	2.1	74.0	104.3	(6.4)
Information and communication	243.8	217.0	(13.5)	(705.3)	(104.9)
Telecommunication	175.5	(207.9)		(417.9)	187.4
Computer programming, consultancy and	1,010	(207.3)	(10017)	(11,13)	107.1
related activities	(2.4)	(5.2)	7.9	14.6	(6.4)
Information services activities	1.5	(7.8)		(50.8)	(76.5)
Financial and insurance activities	841.8	301.5	477.6	<b>681.9</b>	2,209.6
Financial intermediation, EXC insurance	041.0	001.0	477.0	001.0	2,200.0
and pension funding	248.4	277.3	517.4	551.9	2,208.9
Other monetary intermediation	110.7	239.7	396.7	534.4	1,593.0
Insurance, reinsurance, and pension	110.7	255.7	330.7	334.4	1,555.0
funding	590.3	25.6	(58.1)	130.9	3.0
Real estate activities	<b>543.4</b>	91.5	(201.2)	(35.1)	<b>33.3</b>
Professional, scientific and technical activities	(28.4)	1,220.8	793.2	12,607.3	7,344.2
Legal and accounting activities	6.4	19.2	28.8	(30.1)	(36.5)
Activities of head offices; management	0.4	19.2	20.0	(30.1)	(30.3)
consultancy activities	(13.1)	1 267 7	626.2	12 610 0	7,374.0
	1.5	1,267.7		12,610.0 19.3	•
Scientific research and development		(49.1)			(3.1)
Other services	<b>56.7</b>	62.3	<b>42.9</b>	(130.2)	(4,720.2)
Other business support services n.e.c	11.7	31.4	(127.8)	(73.2)	(4,693.2)
Private purchase and sales of real estate	260.1	47.0	47.6	45.3	51.9
Not allocated economic activity	0.0	0.0	126.9	0.0	0.0
Total	3,295.6	1,667.9	1,831.7	2,478.8	9,198.0

Source: NBH

The following table sets forth the composition of net FDI into Hungary according to the country of origin for the periods indicated:

Foreign Direct Investment by Country of Origin<sup>(1)</sup>

FDI flows (equity capital) abroad by the investments' country, net (excluding SPEs)

	2008	2009	2010	2011	2012
			(EUR millions)		
Europe	1,368.1	954.1	(686.5)	980.8	5,724.5
of which:					
Albania	0.0	0.0	0.0	(0.1)	0.0
Austria	6.5	(26.4)	19.0	42.3	(22.5)
Belgium	2.8	(5.1)	(0.3)	0.8	3,004.7
Belarus	(0.1)	0.1	(0.1)	0.0	0.1
Bulgaria	(50.6)	82.5	14.0	20.1	9.8
Cyprus	388.2	15.0	(1.9)	120.6	303.0
Czech Republic	47.3	(10.3)	35.2	(28.3)	52.3
Denmark	(0.1)	0.1	4.5	1.1	(4.3)
United Kingdom	(606.1)	(8.2)	15.9	(10.1)	11.6
Estonia	0.0	(8.0)	0.7	0.0	0.2
Finland	(1.0)	0.3	0.4	(0.1)	0.3
France	(23.7)	0.5	2.7	(0.9)	104.2
Greece	(0.1)	0.0	0.0	4.3	(3.5)
Netherlands	(723.8)	65.8	(245.4)	148.4	178.7
Croatia	925.8	258.6	(69.1)	19.6	(127.0)
Iceland	0.0	0.0	0.0	0.0	0.0
Ireland	(0.7)	(1.7)	1.3	1.6	(0.5)
Poland	14.6	9.0	33.5	31.1	(16.2)
Latvia	0.0	(0.9)	0.8	0.0	0.0
Liechtenstein	0.0	0.0	0.0	0.0	0.0
Lithuania	0.1	10.1	(5.9)	0.1	1.2
Luxemburg	691.9	102.4	(743.1)	(18.2)	1,465.7
Macedonia	(3.4)	(2.3)	(49.4)	(4.8)	(11.5)
Malta	(0.3)	0.3	0.0	0.0	0.0
Montenegro	15.0	(21.2)	71.3	9.0	20.0
Germany	(6.7)	25.4	(43.0)	16.6	3.3
Norway	0.0	0.0	0.0	0.2	0.5
Italy	(21.1)	(19.1)	31.2	306.7	11.1
Russia	215.1	(105.8)	3.7	52.9	9.3
Portugal	0.3	21.4	(0.2)	(10.4)	(14.4)
Romania	56.4	37.6	217.4	40.2	120.3
Spain	7.0	(11.5)	(5.1)	7.5	(7.0)
Switzerland	(2.7)	483.8	(80.8)	195.3	518.9
Sweden	0.9	(1.0)	0.0	0.6	(0.7)
Serbia	35.4	12.0	4.1	11.7	80.4
Slovakia	7.8	(44.8)	33.8	5.0	57.7
Slovenia	152.0	(0.6)	12.5	20.9	(5.2)
Turkey	36.5	3.5	0.3	6.7	2.4
Ukraine	177.1	79.4	34.7	(12.2)	4.3
America	798.6	199.0	1,029.6	2,311.3	2,101.7
North America	(212.4)	(15.3)	132.1	(305.8)	(27.1)
of which:	(212.7)	(13.5)	152.1	(303.0)	(27.1)
United States	(219.3)	(14.6)	213.6	(291.1)	(45.7)
Canada	7.0	(0.7)	(81.5)	(14.7)	18.6
Central America	907.0	218.0	816.9	2,613.0	2,121.5
of which:	907.0	210.0	010.5	۷,013.0	۷,۱۷۱
Mexico	0.5	0.8	(0.3)	0.2	(0.4)
INICATOU	0.5	0.0	(0.3)	0.2	(0.4)

	2008	2009	2010	2011	2012
			(EUR millions)		
South America	104.0	(3.7)	80.6	4.1	7.3
of which:					
Argentina	5.2	(0.9)	0.9	(0.7)	0.8
Brazil	98.2	(2.0)	79.7	4.2	6.8
Chile	0.7	(0.6)	(0.1)	0.4	(0.2)
Columbia	0.0	0.0	0.0	0.0	0.0
Uruguay	0.0	(0.1)	0.0	0.1	0.0
Venezuela	0.0	0.0	0.0	0.0	0.0
Asia	41.3	93.8	445.3	3.1	36.6
Near and Middle East	33.9	263.7	108.1	(1.3)	(5.3)
of which:				(=:=,	(212)
Iran, Islamic Republic of	0.0	0.0	0.0	0.0	0.0
Israel	32.6	7.0	100.6	5.9	7.1
Other Asian Countries	7.4	(169.8)	337.1	4.4	41.9
of which:	,	(100.0)	007.12		
South Korea	(1.0)	(1.2)	(26.4)	4.6	22.8
Philippines	0.0	0.0	0.0	0.0	0.0
Hong Kong	0.0	0.1	0.0	1.1	0.1
India	(1.1)	(0.2)	(1.7)	0.4	6.7
Indonesia	0.0	0.0	0.0	0.0	0.0
Japan	4.8	1.4	8.5	(3.3)	0.6
China	4.6	2.8	6.8	2.2	2.6
Malaysia	0.0	18.9	7.4	0.0	0.0
Singapore	2.0	(193.4)	342.1	(3.0)	6.2
Taiwan	0.0	0.0	0.3	(0.2)	0.2
Thailand	0.0	0.0	0.0	0.2	(0.2)
Africa	1.0	0.4	2.0	(0.4)	(2.4)
North Africa	(0.2)	(1.5)	0.0	0.0	0.0
of which:	(0.2)	(1.5)	0.0	0.0	0.0
Egypt	0.0	(1.5)	0.0	0.0	0.0
Morocco	(0.2)	0.0	0.0	0.0	0.0
Other African Countries	1.2	1.9	2.0	(0.4)	(2.4)
of which:	1.2	1.5	2.0	(0.4)	(2.4)
South Africa	0.2	0.0	0.0	0.0	0.2
Oceania & Polar Regions	(2.0)	(0.1)	<b>0.4</b>	1. <b>5</b>	(1.8)
of which:	(2.0)	(0.1)	0.4	1.0	(1.0)
Australia	(2.0)	(0.1)	0.4	1.5	(1.9)
New Zealand	0.0	0.0	0.0	0.0	0.0
International Organizations	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	0.0
Not allocated	12.6	3.0	6.6	(96.9)	(216.7)
Total	2,219.6	1,250.2	797.4	3,199.4	7,642.0
i otai	۷,213.0	1,200.2	131.4	J, 1 JJ.4	1,042.0

Source: NBH Note:

<sup>(1)</sup> Reinvested profits are not included.

# FDI flows (equity capital) in Hungary by the investors' country, net (excluding SPEs)

Europe		2008	2009	2010	2011	2012
Europe         2,589.0         (2,008.0)         1,339.1         543.4         7,819.2           of which:         Albaria         0.1         (1,7)         2.0         0.4         1.2           Austria         1,581.7         (437.8)         296.9         625.9         821.5           Belgium         (92.6)         380.9         39.9         (22.5)         221.2         1.9         (10.2)         2.2           Cyprus         (174.7)         444.2         (19.5)         28.4         (65.8)           Czech Republic         (12.3)         136.5         17.7         13.9         21.9           Denmark         142.1         (48.2)         (69.2)         (44.5)         (35.0)           United Kingdom         (674.9)         919.5         370.6         8.3         1,170.3           Estonia         0.0         0.0         (70.7)         (0.4)         0.1         10.2           France         523.1         (238.9)         37.6         240.5         (56.8           Greee.         1.2         3.7         2.4         (0.6)         1.3           Netherlands         819.7         (136.8)         (56.7)         1,892.4         (24.79.0 <th></th> <th></th> <th></th> <th>(FIIR millions)</th> <th></th> <th></th>				(FIIR millions)		
Albania	Europe	2,589.0	(2,008.0)	-	543.4	7,819.2
Belgium	of which:					
Belgium         (92.6)         380.9         39.9         (24.5)         (273.0)           Belarus         (1.3)         (0.8)         0.0         0.0         0.0           Bulgaria         (2.3)         21.2         1.9         (10.2)         23.0           Cyprus         (174.7)         444.2         (19.5)         28.4         (65.8)           Czech Republic         (12.3)         136.5         11.7         13.9         21.9           Denmark         142.1         (48.2)         (69.2)         (44.5)         (35.0)           United Kingdom         (674.9)         191.5         370.6         8.3         1,170.3           Estonia         0.0         (0.7)         (0.4)         0.1         0.2           Finland         (13.9)         166.4         (22.9)         (671.6)         39.1           France         523.1         (238.9)         37.6         24.0         (6.1         3.3           Greece         1.2         3.7         2.4         (0.6)         1.3           Netherlands         819.7         (136.8)         (64.5)         (10.4)         (40.5)           Iceland         0.0         0.2         (0.2)	Albania	0.1	(1.7)	2.0	0.4	1.2
Belarus	Austria	1,581.7	(437.8)	296.9	625.9	821.5
Bulgaria	Belgium	(92.6)	380.9	39.9	(24.5)	(273.0)
Cyprus.         (174,7)         444,2         (19,5)         28.4         (65.8)           Czech Republic.         (12.3)         136.5         17.7         13.9         21.9           Denmark.         (142.1         (48.2)         (69.2)         (44.5)         (35.0)           United Kingdom         (674.9)         919.5         370.6         8.3         1,70.3           Estonia         0.0         (0.7)         (0.4)         0.1         0.2           Finland         (13.9)         166.4         (22.9)         (671.6)         39.1           France.         523.1         (238.9)         37.6         240.5         (55.8)           Greece.         1.2         3.7         2.4         (0.6)         1.3           Netherlands         819.7         (136.8)         (560.7)         1,892.4         (2,479.0)           Croatia         (183.0)         (43.8)         (44.5)         (40.5)         (160.1)           Iceland         0.0         0.2         (0.2)         0.0         0.0           Ireland         208.1         250.5         (2,072.9)         (493.2)         (1,253.3)           Joan         0.0         0.2         0.2	Belarus	(1.3)	(8.0)	0.0	0.0	0.0
Czech Republic         (12.3)         136.5         17.7         13.9         21.9           Denmark         142.1         (48.2)         (69.2)         (44.5)         (35.0)           United Kingdom         (674.9)         919.5         370.6         8.3         1,170.3           Estonia         0.0         (0.7)         (0.4)         0.1         0.2           Finland         (13.9)         166.4         (22.9)         (671.6)         39.1           France         523.1         (238.9)         37.6         240.5         (55.8)           Greece         1.2         3.7         2.4         (0.6)         1.3           Netherlands         819.7         (136.8)         (560.7)         1,892.4         (2,479.0)           Croatia         (183.0)         (43.8)         (44.5)         (10.4)         (40.5)           Iceland         0.0         0.2         (0.2)         0.0         0.0           Iceland         20.1         250.5         (66.6         10.1         0.1           Iceland         20.1         49.6         62.9         53.5         66.6           Latyia         (11.1)         (1.7)         2.6         (0.1)		(2.3)	21.2	1.9	(10.2)	2.3
Denmark	Cyprus	(174.7)	444.2	(19.5)	28.4	(65.8)
Bestonia		(12.3)	136.5	17.7	13.9	21.9
Bestonia	Denmark	142.1	(48.2)	(69.2)	(44.5)	(35.0)
Estonia		(674.9)	919.5	370.6	8.3	
Finland.		0.0	(0.7)	(0.4)	0.1	0.2
France.         523.1         (238.9)         37.6         240.5         (55.8)           Greece.         1.2         3.7         2.4         (0.6)         1.3           Netherlands.         819.7         (136.8)         (56.07)         1.892.4         (2,479.0)           Croatia.         (183.0)         (43.8)         (44.5)         (10.4)         (40.5)           Iceland.         0.0         0.2         (0.2)         0.0         0.0           Ireland.         208.1         250.5         (2,072.9)         (493.2)         (1,253.3)           Poland.         9.7         49.6         62.9         53.5         6.6           Latvia.         (1.1)         (1.7)         2.6         (0.1)         0.1           Litechtenstein         13.1         31.6         18.2         15.3         (59.0)           Lixemburg         201.3         (1,580.6)         (978.0)         (724.3)         5,630.2           Macedonia         9.3         (1.3)         (0.7)         0.4         (2.5)           Matedonia         9.3         (1.3)         (0.7)         0.4         (2.5)           Matedonia         9.3         (1.3)         (0.7)		(13.9)	166.4	(22.9)	(671.6)	39.1
Greece.         1.2         3.7         2.4         (0.6)         1.3           Netherlands.         819.7         (136.8)         (560.7)         1,892.4         (2,479.0)           Croatia.         (1813.0)         (43.8)         (44.5)         (10.4)         (40.5)           Iceland.         0.0         0.2         (0.2)         0.0         0.0           Ireland.         208.1         250.5         (2,072.9)         (493.2)         (1,253.3)           Poland.         9.7         49.6         62.9         53.5         6.6           Latvia.         (1.1)         (1.7)         2.6         (0.1)         0.1           Licentenstein         13.1         31.6         18.2         15.3         (59.0)           Lithuania         (0.4)         1.6         (1.1)         (1.4)         (0.9)           Luxemburg         201.3         (1,580.6)         (978.0)         (724.3)         5,630.2           Macedonia         9.3         (1.3         (0.7)         0.4         (2.5)           Matta         41.4         13.6         19.8         (27.3)         51.4           Montenegro         0.8         0.1         (0.2)         0.3 <td>France</td> <td>523.1</td> <td>(238.9)</td> <td>37.6</td> <td>240.5</td> <td>(55.8)</td>	France	523.1	(238.9)	37.6	240.5	(55.8)
Netherlands         819.7         (136.8)         (560.7)         1,892.4         (2,479.0)           Croatia         (183.0)         (43.8)         (44.5)         (10.4)         (40.5)           Iceland         0.0         0.2         (0.2)         0.0         0.0           Ireland         208.1         250.5         (2,072.9)         (493.2)         (1,253.3)           Poland         9.7         49.6         62.9         53.5         6.6           Latvia         (1.1)         (1.7)         2.6         (0.1)         0.1           Liechtenstein         13.1         31.6         18.2         15.3         (59.0)           Lithuania         (0.4)         1.6         (1.1)         (1.4         (0.9)           Luxemburg         201.3         (1,580.6)         (978.0)         (724.3)         5,630.2           Macedonia         9.3         (1.3)         (0.7)         0.4         (2.5)           Malta         41.4         13.6         19.8         (27.3)         5,630.2           Macedonia         9.3         (1.3)         (0.7)         0.4         (2.5)           Malta         41.4         13.6         19.8         (27.3) <td>Greece</td> <td>1.2</td> <td>3.7</td> <td>2.4</td> <td>(0.6)</td> <td>1.3</td>	Greece	1.2	3.7	2.4	(0.6)	1.3
Croatia         (183.0)         (43.8)         (44.5)         (10.4)         (40.5)           Iceland         0.0         0.2         (0.2)         0.0         0.0           Ireland         208.1         250.5         (2,072.9)         (493.2)         (1,253.3)           Poland         9.7         49.6         62.9         53.5         6.6           Latvia         (1.1)         (1.7)         2.6         (0.1)         0.1           Liechtenstein         13.1         31.6         18.2         15.3         (59.0)           Lithuania         (0.4)         1.6         (1.1)         (1.4)         (0.9           Luxemburg         201.3         (1,580.6)         (978.0)         (724.3)         5,630.2           Macedonia         9.3         (1.3)         (0.7)         0.4         (2.5)           Malta         41.4         13.6         19.8         (27.3)         51.4           Montenegro         0.8         0.1         (0.2)         0.3         0.0           Germany         41.1         (72.3)         1,487.8         1,551.4         109.5           Norway         11.2         (203.0)         (143.1)         (136.3)		819.7	(136.8)	(560.7)	1.892.4	(2.479.0)
Iceland						
Ireland					, ,	
Poland         9.7         49.6         62.9         53.5         6.6           Latvia         (1.1)         (1.7)         2.6         (0.1)         0.1           Lichenstein         13.1         31.6         18.2         15.3         (59.0)           Lithuania         (0.4)         1.6         (1.1)         (1.4)         (0.9)           Luxemburg         201.3         (1,580.6)         (978.0)         (724.3)         5,630.2           Macedonia         9.3         (1.3)         (0.7)         0.4         (2.5)           Malta         41.4         13.6         19.8         (27.3)         51.4           Montenegro         0.8         0.1         (0.2)         0.3         0.0           Germany         41.1         (72.3)         1,487.8         1,551.4         109.5           Norway         11.2         (203.0)         (143.1)         (136.3)         90.7           Italy         195.5         (3,654.5)         2,303.2         41.7         4,002.3           Russia         (753.1)         786.3         154.7         (1,811.6)         (29.7)           Portugal         5.1         4.3         77.7 <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>						
Latvia         (1.1)         (1.7)         2.6         (0.1)         0.1           Liechtenstein         13.1         31.6         18.2         15.3         (59.0)           Lithuania         (0.4)         1.6         (1.1)         (1.4)         (0.9)           Luxemburg         201.3         (1,580.6)         (978.0)         (724.3)         5,630.2           Macedonia         9.3         (1.3)         (0.7)         0.4         (2.5)           Malta         41.4         13.6         19.8         (27.3)         51.4           Montenegro         0.8         0.1         (0.2)         0.3         0.0           Germany.         41.1         (72.3)         1,487.8         1,551.4         109.5           Norway         11.2         (203.0)         (143.1)         (136.3)         90.7           Italy         195.5         (3,654.5)         2,303.2         41.7         4,002.3           Russia         (753.1)         786.3         154.7         (1811.6)         (29.7)           Portugal         5.1         4.3         77.7         (81.1)         17.6           Romania         (108.9)         145.7         53.2         21.2 <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>						
Liechtenstein         13.1         31.6         18.2         15.3         (59.0)           Lithuania         (0.4)         1.6         (1.1)         (1.4)         (0.9)           Luxemburg         201.3         (1,580.6)         (978.0)         (724.3)         5,630.2           Macedonia         9.3         (1.3)         (0.7)         0.4         (2.5)           Malta         41.4         13.6         19.8         (27.3)         51.4           Montenegro         0.8         0.1         (0.2)         0.3         0.0           Germany         41.1         (72.3)         1,487.8         1,551.4         109.5           Norway         11.2         (203.0)         (143.1)         (136.3)         90.7           Italy         195.5         (3,654.5)         2,303.2         41.7         4,002.3           Russia         (753.1)         786.3         154.7         (1,811.6)         (29.7)           Portugal         5.1         4.3         4.7         (181.1)         17.6           Romania         (108.9)         145.7         53.2         21.2         (27.3)           Spain         (24.8)         434.4         (9.8)         (110						
Lithuania         (0.4)         1.6         (1.1)         (1.4)         (0.9)           Luxemburg         201.3         (1,580.6)         (978.0)         (724.3)         5,630.2           Macedonia         9.3         (1.3)         (0.7)         0.4         (2.5)           Malta         41.4         13.6         19.8         (27.3)         51.4           Montenegro         0.8         0.1         (0.2)         0.3         0.0           Germany         41.1         (72.3)         1,487.8         1,551.4         109.5           Norway         11.2         (203.0)         (143.1)         (136.3)         90.7           Italy         195.5         (3,654.5)         2,303.2         41.7         4,002.3           Russia         (753.1)         786.3         154.7         (1,811.6)         (29.7)           Portugal         5.1         4.3         77.7         (81.1)         17.6           Romania         (108.9)         145.7         53.2         21.2         (27.3)           Spain         (24.8)         434.4         (9.8)         (110.9)         (6.5)           Switzerland         638.5         897.5         379.4         1						
Luxemburg         201.3         (1,580.6)         (978.0)         (724.3)         5,630.2           Macedonia         9.3         (1.3)         (0.7)         0.4         (2.5)           Malta         41.4         13.6         19.8         (27.3)         51.4           Montenegro         0.8         0.1         (0.2)         0.3         0.0           Germany         41.1         (72.3)         1,487.8         1,551.4         109.5           Norway         11.2         (203.0)         (143.1)         (136.3)         90.7           Italy         195.5         (3,654.5)         2,303.2         41.7         4,002.3           Russia         (753.1)         786.3         154.7         (1,811.6)         (29.7)           Portugal         5.1         4.3         77.7         (81.1)         17.6           Romania         (108.9)         145.7         53.2         21.2         (27.3)           Spain         (24.8)         434.4         (9.8)         (110.9)         (6.5)           Switzerland         638.5         897.5         379.4         156.6         132.3           Sweden         127.2         (46.4)         (45.4)						
Macedonia         9.3         (1.3)         (0.7)         0.4         (2.5)           Malta         41.4         13.6         19.8         (27.3)         51.4           Montenegro         0.8         0.1         (0.2)         0.3         0.0           Germany         41.1         (72.3)         1,487.8         1,551.4         109.5           Norway         11.2         (203.0)         (143.1)         (136.3)         90.7           Italy         195.5         (3,654.5)         2,303.2         41.7         4,002.3           Russia         (753.1)         786.3         154.7         (1,811.6)         (29.7)           Portugal         5.1         4.3         77.7         (81.1)         17.6           Romania         (108.9)         145.7         53.2         21.2         (27.3)           Spain         (24.8)         434.4         (9.8)         (110.9)         (6.5)           Switzerland         638.5         897.5         379.4         156.6         132.3           Sweden         127.2         (46.4)         (45.4)         2.3         (52.6)           Serbia         10.6         15.7         (7.0)         (0.1)						
Malta         41.4         13.6         19.8         (27.3)         51.4           Montenegro         0.8         0.1         (0.2)         0.3         0.0           Germany         41.1         (72.3)         1,487.8         1,551.4         109.5           Norway         11.2         (203.0)         (143.1)         (136.3)         90.7           Italy         195.5         (3,654.5)         2,303.2         41.7         4,002.3           Russia         (753.1)         786.3         154.7         (1,811.6)         (29.7)           Portugal         5.1         4.3         77.7         (81.1)         17.6           Romania         (108.9)         145.7         53.2         21.2         (27.3)           Spain         (24.8)         434.4         (9.8)         (110.9)         (6.5)           Switzerland         638.5         897.5         379.4         156.6         132.3           Sweden         127.2         (46.4)         (45.4)         2.3         (52.6)           Serbia         10.6         15.7         (7.0)         (0.1)         (2.3)           Slovakia         (32.4)         21.6         4.7         12.6						
Montenegro.         0.8         0.1         (0.2)         0.3         0.0           Germany.         41.1         (72.3)         1,487.8         1,551.4         109.5           Norway.         11.2         (203.0)         (143.1)         (136.3)         90.7           Italy.         195.5         (3,654.5)         2,303.2         41.7         4,002.3           Russia.         (753.1)         786.3         154.7         (1,811.6)         (29.7)           Portugal         5.1         4.3         77.7         (81.1)         17.6           Romania.         (108.9)         145.7         53.2         21.2         (27.3)           Spain.         (24.8)         434.4         (9.8)         (110.9)         (6.5)           Switzerland.         638.5         897.5         37.9.4         156.6         132.3           Sweden.         127.2         (46.4)         (45.4)         2.3         (52.6)           Serbia.         10.6         15.7         (7.0)         (0.1)         (2.3)           Slovakia.         (32.4)         21.6         4.7         12.6         44.8           Slovakia.         (32.4)         21.6         4.7						
Germany         41.1         (72.3)         1,487.8         1,551.4         109.5           Norway         11.2         (203.0)         (143.1)         (136.3)         90.7           Italy         195.5         (3,654.5)         2,303.2         41.7         4,002.3           Russia         (753.1)         786.3         154.7         (1,811.6)         (29.7)           Portugal         5.1         4.3         77.7         (81.1)         17.6           Romania         (108.9)         145.7         53.2         21.2         (27.3)           Spain         (24.8)         434.4         (9.8)         (110.9)         (6.5)           Switzerland         638.5         897.5         379.4         156.6         132.3           Sweden         127.2         (46.4)         (45.4)         2.3         (52.6)           Serbia         10.6         15.7         (7.0)         (0.1)         (2.3)           Slovakia         (32.4)         21.6         4.7         12.6         44.8           Slovenia         (0.9)         (2.3)         (15.2)         13.0         1.2           Turkey         3.7         (10.6)         2.7         16.1						
Norway         11.2         (203.0)         (143.1)         (136.3)         90.7           Italy         195.5         (3,654.5)         2,303.2         41.7         4,002.3           Russia         (753.1)         786.3         154.7         (1,811.6)         (29.7)           Portugal         5.1         4.3         77.7         (81.1)         17.6           Romania         (108.9)         145.7         53.2         21.2         (27.3)           Spain         (24.8)         434.4         (9.8)         (110.9)         (6.5)           Switzerland         638.5         897.5         379.4         156.6         132.3           Sweden         127.2         (46.4)         (45.4)         2.3         (52.6)           Serbia         10.6         15.7         (7.0)         (0.1)         (2.3)           Slovakia         (32.4)         21.6         4.7         12.6         44.8           Slovenia         (0.9)         (2.3)         (15.2)         13.0         1.2           Turkey         3.7         (10.6)         2.7         16.1         2.4           Ukraine         23.9         (10.6)         (10.9)         7.0         <	_					
Italy         195.5         (3,654.5)         2,303.2         41.7         4,002.3           Russia         (753.1)         786.3         154.7         (1,811.6)         (29.7)           Portugal         5.1         4.3         77.7         (81.1)         17.6           Romania         (108.9)         145.7         53.2         21.2         (27.3)           Spain         (24.8)         434.4         (9.8)         (110.9)         (6.5)           Switzerland         638.5         897.5         379.4         156.6         132.3           Sweden         127.2         (46.4)         (45.4)         2.3         (52.6)           Serbia         10.6         15.7         (7.0)         (0.1)         (2.3)           Slovakia         (32.4)         21.6         4.7         12.6         44.8           Slovenia         (0.9)         (2.3)         (15.2)         13.0         1.2           Turkey         3.7         (10.6)         2.7         16.1         2.4           Ukraine         23.9         (103.6)         (10.9)         7.0         21.7           America         (403.6)         810.9         481.5         (698.6)						
Russia         (753.1)         786.3         154.7         (1,811.6)         (29.7)           Portugal         5.1         4.3         77.7         (81.1)         17.6           Romania         (108.9)         145.7         53.2         21.2         (27.3)           Spain         (24.8)         434.4         (9.8)         (110.9)         (6.5)           Switzerland         638.5         897.5         379.4         156.6         132.3           Sweden         127.2         (46.4)         (45.4)         2.3         (52.6)           Serbia         10.6         15.7         (7.0)         (0.1)         (2.3)           Slovakia         (32.4)         21.6         4.7         12.6         44.8           Slovenia         (0.9)         (2.3)         (15.2)         13.0         1.2           Turkey         3.7         (10.6)         2.7         16.1         2.4           Ukraine         23.9         (103.6)         (10.9)         7.0         21.7           America         826.7         3,731.7         541.9         1,874.6         1,360.5           North America         (403.6)         810.9         481.5         (698.6)						
Portugal         5.1         4.3         77.7         (81.1)         17.6           Romania         (108.9)         145.7         53.2         21.2         (27.3)           Spain         (24.8)         434.4         (9.8)         (110.9)         (6.5)           Switzerland         638.5         897.5         379.4         156.6         132.3           Sweden         127.2         (46.4)         (45.4)         2.3         (52.6)           Serbia         10.6         15.7         (7.0)         (0.1)         (2.3)           Slovakia         (32.4)         21.6         4.7         12.6         44.8           Slovenia         (0.9)         (2.3)         (15.2)         13.0         1.2           Turkey         3.7         (10.6)         2.7         16.1         2.4           Ukraine         23.9         (103.6)         (10.9)         7.0         21.7           America         826.7         3,731.7         541.9         1,874.6         1,360.5           North America         (403.6)         810.9         481.5         (698.6)         (237.2)           of which:         (0.1         0.3         0.3         0.3 <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td></t<>						
Romania         (108.9)         145.7         53.2         21.2         (27.3)           Spain         (24.8)         434.4         (9.8)         (110.9)         (6.5)           Switzerland         638.5         897.5         379.4         156.6         132.3           Sweden         127.2         (46.4)         (45.4)         2.3         (52.6)           Serbia         10.6         15.7         (7.0)         (0.1)         (2.3)           Slovakia         (32.4)         21.6         4.7         12.6         44.8           Slovenia         (0.9)         (2.3)         (15.2)         13.0         1.2           Turkey         3.7         (10.6)         2.7         16.1         2.4           Ukraine         23.9         (103.6)         (10.9)         7.0         21.7           America         826.7         3,731.7         541.9         1,874.6         1,360.5           North America         (403.6)         810.9         481.5         (698.6)         (237.2)           of which:         (27.9)         63.7         66.7         101.1         3.0           Central America         1,240.8         2,904.8         56.8         2,						
Spain         (24.8)         434.4         (9.8)         (110.9)         (6.5)           Switzerland         638.5         897.5         379.4         156.6         132.3           Sweden         127.2         (46.4)         (45.4)         2.3         (52.6)           Serbia         10.6         15.7         (7.0)         (0.1)         (2.3)           Slovakia         (32.4)         21.6         4.7         12.6         44.8           Slovenia         (0.9)         (2.3)         (15.2)         13.0         1.2           Turkey         3.7         (10.6)         2.7         16.1         2.4           Ukraine         23.9         (103.6)         (10.9)         7.0         21.7           America         826.7         3,731.7         541.9         1,874.6         1,360.5           North America         (403.6)         810.9         481.5         (698.6)         (237.2)           of which:         United States         (375.7)         747.3         414.7         (799.6)         (240.2)           Canada         (27.9)         63.7         66.7         101.1         3.0           Central America         (1,24)         2.1						
Switzerland         638.5         897.5         379.4         156.6         132.3           Sweden         127.2         (46.4)         (45.4)         2.3         (52.6)           Serbia         10.6         15.7         (7.0)         (0.1)         (2.3)           Slovakia         (32.4)         21.6         4.7         12.6         44.8           Slovenia         (0.9)         (2.3)         (15.2)         13.0         1.2           Turkey         3.7         (10.6)         2.7         16.1         2.4           Ukraine         23.9         (103.6)         (10.9)         7.0         21.7           America         826.7         3,731.7         541.9         1,874.6         1,360.5           North America         (403.6)         810.9         481.5         (698.6)         (237.2)           of which:         United States         (375.7)         747.3         414.7         (799.6)         (240.2)           Canada         (27.9)         63.7         66.7         101.1         3.0           Central America         1,240.8         2,904.8         56.8         2,589.2         1,623.9           of which:         (2.4)         2.1						
Sweden         127.2         (46.4)         (45.4)         2.3         (52.6)           Serbia         10.6         15.7         (7.0)         (0.1)         (2.3)           Slovakia         (32.4)         21.6         4.7         12.6         44.8           Slovenia         (0.9)         (2.3)         (15.2)         13.0         1.2           Turkey         3.7         (10.6)         2.7         16.1         2.4           Ukraine         23.9         (103.6)         (10.9)         7.0         21.7           America         826.7         3,731.7         541.9         1,874.6         1,360.5           North America         (403.6)         810.9         481.5         (698.6)         (237.2)           of which:         United States         (375.7)         747.3         414.7         (799.6)         (240.2)           Canada         (27.9)         63.7         66.7         101.1         3.0           Central America         1,240.8         2,904.8         56.8         2,589.2         1,623.9           of which:         (2.4)         2.1         (0.4)         (4.0)         (12.8)           South America         (10.5)         16.0 </td <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>						
Serbia         10.6         15.7         (7.0)         (0.1)         (2.3)           Slovakia         (32.4)         21.6         4.7         12.6         44.8           Slovenia         (0.9)         (2.3)         (15.2)         13.0         1.2           Turkey         3.7         (10.6)         2.7         16.1         2.4           Ukraine         23.9         (103.6)         (10.9)         7.0         21.7           America         826.7         3,731.7         541.9         1,874.6         1,360.5           North America         (403.6)         810.9         481.5         (698.6)         (237.2)           of which:         United States         (375.7)         747.3         414.7         (799.6)         (240.2)           Canada         (27.9)         63.7         66.7         101.1         3.0           Central America         1,240.8         2,904.8         56.8         2,589.2         1,623.9           of which:         (2.4)         2.1         (0.4)         (4.0)         (12.8)           South America         (10.5)         16.0         3.7         (16.1)         (26.1)           of which:         (2.2)         2.3 </td <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>						
Slovakia         (32.4)         21.6         4.7         12.6         44.8           Slovenia         (0.9)         (2.3)         (15.2)         13.0         1.2           Turkey         3.7         (10.6)         2.7         16.1         2.4           Ukraine         23.9         (103.6)         (10.9)         7.0         21.7           America         826.7         3,731.7         541.9         1,874.6         1,360.5           North America         (403.6)         810.9         481.5         (698.6)         (237.2)           of which:         United States         (375.7)         747.3         414.7         (799.6)         (240.2)           Canada         (27.9)         63.7         66.7         101.1         3.0           Central America         1,240.8         2,904.8         56.8         2,589.2         1,623.9           of which:         Mexico         (2.4)         2.1         (0.4)         (4.0)         (12.8)           South America         (10.5)         16.0         3.7         (16.1)         (26.1)           of which:         (2.4)         2.1         (0.4)         (4.0)         (12.8)           South America </td <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>						
Slovenia         (0.9)         (2.3)         (15.2)         13.0         1.2           Turkey         3.7         (10.6)         2.7         16.1         2.4           Ukraine         23.9         (103.6)         (10.9)         7.0         21.7           America         826.7         3,731.7         541.9         1,874.6         1,360.5           North America         (403.6)         810.9         481.5         (698.6)         (237.2)           of which:         United States         (375.7)         747.3         414.7         (799.6)         (240.2)           Canada         (27.9)         63.7         66.7         101.1         3.0           Central America         1,240.8         2,904.8         56.8         2,589.2         1,623.9           of which:         (2.4)         2.1         (0.4)         (4.0)         (12.8)           South America         (10.5)         16.0         3.7         (16.1)         (26.1)           of which:         (2.4)         2.3         (1.0)         (1.6)         1.2           Brazil         (10.7)         2.3         (1.0)         (1.6)         1.2           Brazil         (10.2)         0.2 <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>						
Turkey						
Ukraine         23.9         (103.6)         (10.9)         7.0         21.7           America         826.7         3,731.7         541.9         1,874.6         1,360.5           North America         (403.6)         810.9         481.5         (698.6)         (237.2)           of which:         United States         (375.7)         747.3         414.7         (799.6)         (240.2)           Canada         (27.9)         63.7         66.7         101.1         3.0           Central America         1,240.8         2,904.8         56.8         2,589.2         1,623.9           of which:         Mexico         (2.4)         2.1         (0.4)         (4.0)         (12.8)           South America         (10.5)         16.0         3.7         (16.1)         (26.1)           of which:         Argentina         (0.7)         2.3         (1.0)         (1.6)         1.2           Brazil         (13.7)         13.8         (0.8)         (13.0)         (24.0)           Chile         0.8         (0.2)         0.2         (1.3)         0.1						
America826.73,731.7541.91,874.61,360.5North America(403.6)810.9481.5(698.6)(237.2)of which:United States.(375.7)747.3414.7(799.6)(240.2)Canada.(27.9)63.766.7101.13.0Central America1,240.82,904.856.82,589.21,623.9of which:Mexico(2.4)2.1(0.4)(4.0)(12.8)South America(10.5)16.03.7(16.1)(26.1)of which:Argentina.(0.7)2.3(1.0)(1.6)1.2Brazil(13.7)13.8(0.8)(13.0)(24.0)Chile0.8(0.2)0.2(1.3)0.1						
North America         (403.6)         810.9         481.5         (698.6)         (237.2)           of which:         United States.         (375.7)         747.3         414.7         (799.6)         (240.2)           Canada						
of which:       United States       (375.7)       747.3       414.7       (799.6)       (240.2)         Canada						
United States.       (375.7)       747.3       414.7       (799.6)       (240.2)         Canada		(403.6)	810.9	481.5	(698.6)	(237.2)
Canada						
Central America       1,240.8       2,904.8       56.8       2,589.2       1,623.9         of which:       Mexico       (2.4)       2.1       (0.4)       (4.0)       (12.8)         South America       (10.5)       16.0       3.7       (16.1)       (26.1)         of which:       Argentina       (0.7)       2.3       (1.0)       (1.6)       1.2         Brazil       (13.7)       13.8       (0.8)       (13.0)       (24.0)         Chile       0.8       (0.2)       0.2       (1.3)       0.1						
of which:         Mexico       (2.4)       2.1       (0.4)       (4.0)       (12.8)         South America       (10.5)       16.0       3.7       (16.1)       (26.1)         of which:       Pargentina       (0.7)       2.3       (1.0)       (1.6)       1.2         Brazil       (13.7)       13.8       (0.8)       (13.0)       (24.0)         Chile       0.8       (0.2)       0.2       (1.3)       0.1						
Mexico       (2.4)       2.1       (0.4)       (4.0)       (12.8)         South America       (10.5)       16.0       3.7       (16.1)       (26.1)         of which:       (0.7)       2.3       (1.0)       (1.6)       1.2         Brazil       (13.7)       13.8       (0.8)       (13.0)       (24.0)         Chile       0.8       (0.2)       0.2       (1.3)       0.1		1,240.8	2,904.8	56.8	2,589.2	1,623.9
South America       (10.5)       16.0       3.7       (16.1)       (26.1)         of which:       (0.7)       2.3       (1.0)       (1.6)       1.2         Brazil       (13.7)       13.8       (0.8)       (13.0)       (24.0)         Chile       0.8       (0.2)       0.2       (1.3)       0.1	of which:					
of which:       (0.7)       2.3       (1.0)       (1.6)       1.2         Brazil       (13.7)       13.8       (0.8)       (13.0)       (24.0)         Chile       0.8       (0.2)       0.2       (1.3)       0.1					(4.0)	(12.8)
Argentina		(10.5)	16.0	3.7	(16.1)	(26.1)
Brazil	of which:					
Chile	Argentina	(0.7)	2.3	(1.0)	(1.6)	1.2
	Brazil	(13.7)	13.8	(8.0)	(13.0)	(24.0)
Columbia	Chile	0.8	(0.2)	0.2	(1.3)	0.1
	Columbia	1.6	0.2	4.8	(0.2)	(0.7)

	2008	2009	2010	2011	2012
			(EUR millions)		
Uruguay	0.0	0.0	0.0	(0.1)	0.1
Venezuela	0.4	(0.1)	0.5	(2.1)	(2.7)
Asia	(151.5)	(96.0)	(71.2)	84.2	34.1
Near and Middle East	(53.6)	(140.7)	(96.8)	165.9	(92.3)
of which:					
Iran, Islamic Republic of	0.0	(0.3)	0.1	0.1	8.0
Israel	(58.8)	(144.7)	(94.4)	168.4	(101.6)
Other Asian Countries	(97.9)	44.6	25.5	(81.7)	126.5
of which:					
South Korea	(38.1)	(24.7)	(111.7)	(85.6)	3.2
Philippines	(0.6)	2.8	1.3	(1.4)	2.0
Hong Kong	78.5	(42.8)	65.6	142.7	(46.3)
India	(6.4)	(8.0)	(9.3)	3.6	(1.9)
Indonesia	(2.5)	(1.1)	(0.2)	2.0	(1.0)
Japan	25.8	(95.2)	(16.5)	(32.0)	(31.2)
China	(75.5)	(19.7)	101.0	(119.4)	126.8
Malaysia	54.0	(21.0)	1.8	(34.5)	(21.2)
Singapore	(13.8)	163.2	18.9	79.9	36.2
Taiwan	(113.5)	80.6	(25.7)	(36.5)	61.0
Thailand	(6.4)	3.2	0.1	(1.7)	0.2
Africa	26.9	36.5	15.3	(24.1)	4.9
North Africa	(1.5)	5.8	(2.1)	(5.4)	5.4
of which:					
Egypt	(0.5)	2.5	(0.1)	0.8	0.1
Morocco	(0.6)	2.9	(1.8)	(6.0)	6.2
Other African Countries	28.4	30.7	17.4	(18.7)	(0.5)
of which:					
South Africa	8.2	25.9	18.5	(26.0)	(1.0)
Oceania & Polar Regions	4.6	3.7	11.4	1.1	(16.3)
of which:					
Australia	1.7	0.6	11.1	1.2	(19.1)
New Zealand	2.9	3.2	0.3	(0.1)	2.4
International Organizations	(0.1)	0.0	(4.7)	(0.4)	(4.4)
Not allocated	0.0	0.0	0.0	0.0	0.0
Total	3,295.6	1,667.9	1,831.7	2,478.8	9,198.0

Source: NBH

# **Foreign Exchange Reserves**

The following table presents the level of Hungary's gold and foreign exchange reserves as of the dates indicated:

# **Gold and Foreign Exchange Reserves**

For the year ended December 31, June 30, 2013 2008 2010 2012 2009 2011 (EUR millions) International net gold 75.9 61.0 104.3 119.4 124.5 91.1 23,979.1 30,600.5 33,570.2 37,655.1 33,756.8 34,238.1 24,040.1 30,676.4 33,674.5 34,329.2 Total ..... 37,774.5 33,881.3

Source: NBH

Notes:

<sup>(1)</sup> Gold valued at London rates fixed on the relevant date.

<sup>(2)</sup> Consists of foreign currencies, including the counterparts of swapped gold, converted at exchange rates at the dates shown.

## MONETARY AND FINANCIAL SYSTEM

### The National Bank of Hungary

The NBH is the central bank of Hungary. The independence of the NBH and the members of its decision-making bodies in carrying out the tasks and meeting their obligations is provided for by Act LVIII of 2001 on the National Bank of Hungary (the "National Bank Act"). The NBH's primary objective is to use monetary instruments to achieve and maintain price stability and, without prejudice to this objective, to support the economic policy of the Government. These instruments include:

- (1) setting the central bank base rate (the rate for the NBH's main policy instrument, the two-week deposit facility) and the setting of rates for overnight deposit and lending facilities;
- (2) establishing the minimum reserve requirements for commercial banks;
- (3) conducting open market operations, which include sales and purchases of government securities from commercial banks and engaging in other similar transactions to regulate liquidity within the economy; and
- (4) determining and implementing the exchange rate policy in agreement with the Government.

The NBH is a company limited by shares, with a registered capital of HUF10 billion. The NBH is wholly owned by Hungary and is regulated by the National Bank Act. The supreme body of the NBH is the General Assembly, and the Minister for National Economy (previously the Finance Minister) represents Hungary as the sole shareholder. The Monetary Council is the highest monetary policy decision-making body of the NBH. The Monetary Council holds meetings at least once every two weeks and makes the most important decisions concerning the general activities of the NBH, including the setting of the official interest rate.

In accordance with the latest regulation of the National Bank Act as amended in 2007, the number of Monetary Council members must be a minimum of five and maximum of seven. According to the new regulation, the Governor of the NBH, the Deputy Governors of the NBH and four other members can become members of the Monetary Council. However, the other members of the Monetary Council nominated earlier are entitled to serve their term in office until the end of their respective mandates. Therefore, currently the Monetary Council consists of seven members.

On February 21, 2011, Parliament adopted the amendment to Act LVIII of 2001 on the National Bank of Hungary, modifying the appointment procedure of the members of the Monetary Council (other than the Governor and the Deputy Governors of the NBH, who are members of the Council by virtue of their positions). According to the amendment, the four Monetary Council members may be nominated by the Committee on the Economy and Information Technology (a Parliamentary committee) and elected by members of Parliament. The criteria for the appointment of Monetary Council members and the rules guaranteeing their independence with regards to tenure of office, grounds for dismissal and conflicts of interest remain unchanged. The amendment went into effect on February 25, 2011.

On December 30, 2011, Parliament adopted the new Act on the National Bank of Hungary, which raised the number of Monetary Council members to a minimum of five and a maximum of nine, and set the number of Deputy Governors of NBH to a minimum of two and a maximum of three; prior to the adoption of the new Act on the National Bank of Hungary, the number of Deputy Governors of NBH was set at two. The Prime Minister proposes candidates for Deputy Governors, who are then appointed by the President. The Governor, the Deputy Governors and five other members elected by Parliament constitute the Monetary Council.

On April 12, 2012, the European Central Bank announced that according to the European Central Bank, the amendment of the new Act on the National Bank of Hungary violated the independence of NBH. On April 17, 2012, the Government introduced a bill to amend this Act to Parliament of Hungary. (In June 2012, such bill was withdrawn and a new bill was submitted on July 6, 2012.)

On April 17, 2012, the Government introduced an amendment to the New Constitution in Parliament, proposing to abolish the provision of the New Constitution which allowed the merger of NBH and HFSA. Subsequently, the amendment was approved by Parliament on June 4, 2012 and entered into force on June 18, 2012.

As of July 17, 2012, the European Commission has formally closed the infringement procedure launched against Hungary on January 17, 2012, since the Hungarian Parliament adopted the new Bill on the amendment to the Central Bank Act on July 6, 2012.

Under the amendment, the Monetary Council will not be charged with executing its own decisions, will not decide on the scope of authority of deputy governors or determine the way its tasks are communicated. The amendment abolished the obligation of MNB to send the agenda of the Monetary Council to the Government and also abolished the possibility of participation of a government representative in the Monetary Council's meetings.

According to the amendment, the number of internal members (the governor and his deputies) must at all times be less than the number of external members, while the number of external members must at all times be less than twice the number of internal members.

On December 21, 2006, the NBH decided to issue two-week bonds instead of accepting two-week deposits. According to the evaluation of the NBH, the measure had no effect on the conduct of monetary policy. The reason for the change was to enhance the development of the financial sector and the liquidity management of the banks.

### **Monetary Policy**

As set forth in Hungarian law, the NBH is responsible for achieving and maintaining price stability. In June 2001, the Monetary Council decided to conduct its monetary policy within the framework of inflation targeting, which is supplemented by an exchange rate regime using a wide fluctuation margin. See "Exchange Rate Policy." The inflation target is 3% for each year following 2006. The NBH tolerates a deviation of plus or minus 1% from the inflation target.

According to the latest Quarterly Report on Inflation, published on June 26, 2013, there is a high probability of achieving the 2013 inflation target. In addition to expected low domestic demand, the planned cuts in public administered prices would push inflation downwards, although certain planned tax increases would increase inflation. In the Quarterly Report on Inflation, the NBH estimated that the average annual inflation for 2013 and 2014 would be 2.1% and 3.2%, respectively, which is in line with the 3% long-term inflation target rate.

On July 23, 2013, the governor of the NBH, Mr. György Matolcsy, announced that the Monetary Policy Council of the NBH will provide forward guidance regarding interest rate policy. In the future the Monetary Policy Council of the NBH will consider (i) mid-term inflation prospects, (ii) financial stability and (iii) growth prospects in conducting interest rate policy.

## Interest Rate Policy

The main monetary policy instrument used by the NBH to keep the rate of inflation within the target band is its two-week deposit facility. The NBH periodically accepts unlimited two-week deposits at the central bank base rate (i.e., the main official interest rate). Furthermore, the NBH reduces the volatility of overnight interest rates by maintaining an interest rate band around the central bank base rate. The width of the band was plus or minus 0.5% (the active overnight repo rate is 0.5% above and the passive overnight deposit rate is 0.5% below the official rate).

On November 23, 2009, the NBH decided to widen the interest rate corridor around the central bank base rate from plus or minus 50 basis points to plus or minus 100 basis points, effective November 24, 2009. As a result, for NBH's counterparties, the interest rate on the overnight deposit facility was 100 basis points lower, and on the overnight collateralized loan it was 100 basis points higher, than the central bank base rate. With the reduction in the central bank base rate to 6.5%, also effective November 24, 2009, the central bank's overnight standing deposit rate was set at 5.5% and the overnight collateralized loan rate was set at 7.5%. At the same time, the interest rate on the two-week central bank loan exceeded the policy rate by 50 basis points, i.e., it was set at 7.0%.

The following table sets forth indicative interest rates of the NBH as of the dates shown:

#### **Selected Interest Rates**

#### For the year ended December 31,

_	2008	2009	2010	2011	2012
NBH base rate <sup>(1)</sup>	10.00	6.25	5.75	7.00	5.75
Real rate <sup>(2)</sup>	6.3	0.6	1.5	2.8	0.7

Sources: Central Statistical Office, NBH

Notes:

#### Minimum Reserves System

The NBH introduced a minimum reserves system in 1987. Since May 1, 2004 (the date of Hungary's accession to the EU), the reserves have carried an interest rate equal to the central bank base rate. As a result, the profitability of the banks increased and the indirect taxation of banks was eliminated in accordance with the guidelines of the European Central Bank (the "ECB"). The required reserve ratio was 5% from August 2002 until November 2008. On November 24, 2008, the Monetary Council decided to reduce the reserve ratio from 5% to 2% in order to support domestic credit institutions' forint liquidity. The 2% reserve ratio applied by the NBH is equal to the reserve ratio applied by the ECB. Since September 6, 2010, all credit institutions subject to reserve requirements have been free to decide whether they want to satisfy their reserve requirements at the current 2% or a higher reserve ratio. Beginning with the November 2010 maintenance period, credit institutions subject to reserve requirements may choose a 2%, 3%, 4% or 5% reserve ratio, and they may alter their choice of the reserve ratio twice a year, in April and October. The method of calculating reserves will remain unchanged. Therefore, required reserves will be equal to the product of the reserve base and the chosen reserve ratio.

## Exchange Rate Policy

On February 25, 2008, in agreement with the Government, the Monetary Council decided to abandon the flexible peg of the forint to the euro within a fluctuation band and adopt a floating exchange rate regime, effective February 26, 2008. According to the Monetary Council, the floating exchange rate regime provides NBH with better conditions to achieve its inflation target and, therefore, meet the nominal convergence criteria to enter into the European Exchange Rate Mechanism II ("ERM II").

#### Money Supply

The NBH does not use money supply targets as an instrument of monetary policy. The money supply flexibly adjusts to the money demand, which is indirectly influenced by the monetary policy. Increases in monetary aggregates are slowing due to the decrease in the rate of inflation.

<sup>(1)</sup> Two-week rate.

<sup>(2)</sup> The real rate is calculated as follows: (1 + central bank base rate)/(1 + year-on-year inflation rate as of year-end)—1, where interest rates are expressed as decimal numbers.

The following table provides information about the composition of the money supply as of the dates indicated:

#### **Money Supply**

	For the year ended December 31,					As of May 31,
	2008	2009	2010	2011	2012	2013
M1 <sup>(1)</sup>	6,162	6,122	6,635	7,343	7,297	7,505
Deposits with agreed maturity						
of up to two years	7,935	8,233	7,716	8,026	7,882	7,790
M2 <sup>(2)</sup>	14,097	14,354	14,351	15,369	15,179	15,295
Repos and money market units	1,195	1,610	2,090	2,049	1,658	1,845
M3 <sup>(3)</sup>	15,292	15,964	16,441	17,418	16,837	17,140

Source: NBH

Notes:

- (1) Consists of currency in circulation outside monetary financial institutions plus overnight deposits.
- (2) Consists of M1 plus deposits with fixed terms of up to two years.
- (3) Consists of M2 plus repos, money market funds and debt securities with maturities of up to two years.

Since the decline of the global economy in 2008, the NBH has promoted a monetary policy to bolster its domestic banking sector. It has introduced new instruments to provide forint and foreign currency liquidity. The NBH has also broadened the range of eligible collateral for bank operations, extended the maturity of tenders for forint loans and FX swaps and reduced the mandatory reserve ratio. Other contributory factors to the continuing financial stability of the domestic banking sector include access to liquidity resulting from the financial support package provided by the IMF and the EU, as well as the financial commitment provided by foreign banks to their Hungarian bank subsidiaries.

#### Swaps

On October 10, 2008, the NBH announced the introduction of two-way O/N FX swap tenders. The NBH conducts its two-way FX swap tenders—providing euro and forint liquidity—under a competitive bidding scheme. On both sides, FX swaps are offered as an overnight facility. Auctions for the two sides are conducted simultaneously. Bids are evaluated such that the bid amounts accepted at the two auctions would be equal.

Moreover, the NBH and the ECB jointly announced an agreement to support the NBH's instrument of euro liquidity provision. The NBH and the ECB have established an agreement on repurchase transactions, which will provide the NBH with a facility to borrow up to EUR5 billion in order to provide additional support to the NBH's operations.

In addition to these measures, effective October 16, 2008, the NBH introduced an overnight FX swap facility to provide euro liquidity until countermanded. Within the framework of the new standing facility, counterparties of the NBH may swap forint amounts for euro amounts on business days, at a pre-specified price. Also, the Monetary Council of the NBH introduced two new lending facilities. The first instrument is a weekly tender for two-week, fixed-rate secured loans for an unlimited amount. The second instrument is a regular tender for six-month, variable-rate secured loans, for a pre-specified amount.

The NBH also entered into an agreement with the primary dealers of government securities whereby the primary dealers undertook to provide continuous bid and offer prices on the Budapest Stock Exchange for all publicly issued forint-denominated government securities with residual maturities of more than 90 days and to increase their holdings of Hungarian government securities. The agreement expired at the end of 2008. In addition, the NBH bought government securities from primary dealers via auctions.

On January 28, 2009, the NBH announced that from February 2, 2009, until withdrawal, the NBH would introduce one-week, fixed price EUR/CHF FX swap tenders in order to provide Swiss franc liquidity. Under the tender scheme, certain credit institutions would be allowed to transact EUR/CHF FX swaps with the NBH at a fixed price on the first trading day of the week. In the starting leg of the transaction, the counterparty of the NBH would sell euros to the NBH in exchange for Swiss francs. The NBH would announce the fixed price expressed in swap points in advance. The NBH would accept bids up to EUR5.0 billion.

On the same day, the Swiss National Bank ("SNB") and the NBH announced the establishment of a temporary EUR/CHF swap agreement, which remained in place until the end of January 2010. The facility allowed the NBH to provide Swiss franc funding to banks in its jurisdiction in the form of foreign exchange swaps. Starting on February 2, 2009, the NBH joined the weekly EUR/CHF foreign exchange swap operations conducted under the umbrella of the SNB. Under the agreement, SNB provided the NBH with Swiss francs against the euro. The EUR/CHF swap operations would be conducted with a term of seven days at a fixed price.

Moreover, the NBH decided to broaden the range of counterparties eligible to participate in the sixmonth, variable-rate collateralized loan tenders.

On February 5, 2009, the NBH announced the introduction of a six-month EUR/HUF swap tender, providing euro liquidity on March 2009 up to EUR5.0 billion.

The NBH extended the range of eligible collateral in lending to banks to include certain euro- or Swiss franc-denominated local authority bonds from February 20, 2009.

On March 2, 2009, the NBH announced that as of March 9, 2009, until further notice, the NBH would introduce a euro liquidity providing three-month, variable-rate EUR/HUF FX swap tender to any amount remaining unallocated of the EUR5.0 billion assigned to the purpose of the six-month EUR/HUF FX swap tenders.

On January 18, 2010, the NBH announced that the Swiss National Bank, the European Central Bank, the Narodowy Bank Polski and the NBH would discontinue EUR/CHF foreign exchange swaps, whereby Swiss francs were provided against euros with a term of seven days. Demand for liquidity provided by this type of operation had declined and conditions in the Swiss franc funding market had improved. Therefore, the NBH conducted the last one-week EUR/CHF swap operation on January 25, 2010.

On December 6, 2012, the NBH announced that the central bank would introduce a new euro liquidity instrument providing a EUR/HUF FX swap facility again to assist domestic credit institutions in managing foreign currency liquidity at the end of the year. The NBH claims to avoid a large diversion of prices in the EUR/HUF FX swap market from realistic levels and to ensure that forint interest rates remain close to the NBH's key policy rate in all sub-markets of the domestic money market. According to the statement, the NBH decided to organize two EUR/HUF FX-swap tenders with variable rates.

On September 20, 2011, Mr. András Simor, governor of the NBH, announced that according to the estimate of the NBH, approximately one-fifth of foreign exchange mortgage loans of the households would be repaid at the fixed rate and that the NBH is ready to use the foreign exchange reserve via FX swap agreements concluded with Hungarian banks.

Subsequently, on September 30, 2011, the NBH announced that it would hold tenders to sell euros on a weekly basis, and more frequently if needed. Under this program, the banks eligible to enter the tender will receive the allotted amount in euros via an FX swap agreement. The FX swap is rolled over on a daily basis. The rollover amount is reduced by the amount of fixed-rate repayment of the given bank. The bank is obliged to provide certain data to NBH, and to repay the short-term liabilities (with maturity below one year) first in case the bank reduces its liabilities as a consequence of fixed-rate repayment. The program was terminated when the fixed rate repayment scheme was completed. The total amount of euros allotted on the auction that took place on October 3, 2011 amounted to EUR2.679 billion. The total amount of euros sold via outright sale transaction amounted to EUR2.489 billion according to data compiled by HFSA on March 12, 2012.

## Converting EU Funds on the Market

On March 12, 2009, the NBH announced that, in line with a decision of the Monetary Council, the NBH would start converting the net current and capital transfers from the EU on the foreign exchange market. On the basis of the forecast of the Ministry of Finance, the NBH expected that the amount of net transfers from the EU to be converted would be approximately EUR1.4 billion in 2009. The NBH would convert this amount on the interbank foreign exchange market in a discretionary manner over the course of the year as regular OTC transactions. According to final data compiled by the NBH, the net current and capital transfers from the EU to the government amounted to EUR0.7 billion; the net current and capital transfers from the EU to the other sectors of Hungary amounted to EUR1.9 billion. According to the Annual Report of the NBH for the year 2009, these funds were partly converted in the interbank foreign exchange market.

#### Regulations to Enhance Financial Stability

In December 2009, the Government introduced regulatory changes in an effort to enhance financial stability through more stringent regulation of the financial sector and lending practices. The Government implemented the following regulatory reforms:

- Legislation on strengthening the institutional framework for financial supervision was approved by Parliament in December 2009. In line with this legislation, the HFSA was upgraded to an autonomous institution that is accountable to Parliament and controls its own budget and human resources (including recruitment and lay-off of employees). Also, the Financial Stability Council ("FSC") was established for the purpose of providing continuous valuation of the markets supervised by the HFSA. The members of FSC are the Chairman of the HFSA, the Governor of the NBH and the Minister responsible for regulation of financial, capital and insurance markets, which is the Minister for National Economy. Legislation was also enacted granting the FSC and the NBH the right to propose regulations to the Government or to any member of the Government and to initiate parliamentary legislation at the Government on a "comply or explain" basis, i.e., Government officials are obliged either to adopt the proposal within 15 days, or to publicly explain the rationale for disagreeing with such proposal.
- A set of amendments to the Law on Credit Institutions and Financial Enterprises was also enacted by Parliament in December 2009. These amendments, among other things, establish a stricter regime for the removal of bank executives that no longer meet "fit and proper" criteria, stipulate an additional lower mandatory threshold for the appointment of a supervisory commissioner by the HFSA (i.e., the capital adequacy ratio falling below 4%), and clarify that only the HFSA has the power to initiate liquidation proceedings with respect to financial institutions.
- Though large-scale defaults on household loans have been avoided, the Government developed separate regulations to reduce risks related to lending to households in foreign currency. These regulations prescribe lower loan-to-value ratios for foreign currency loans than for forint loans, and prescribe changes to banks' scoring systems for the approval of household loans, which imply lower monthly installments for foreign currency loans than for forint loans. The main restrictions introduced by these regulations are the following:

	Currency	Ratio
For all types of household loans		
Maximum monthly payment-to-credit capacity <sup>(1)</sup> ratio	Euro	80%
	Other	
	currency	60%
For household mortgages		
Maximum loan-to-value ratio	Forint	75%
	Euro	60%
	Other	
	currency	45%
For car purchase financing		
Maximum loan-to-value ratio	Forint	75%
	Euro	60%
	Other	
	currency	45%

#### Note:

#### Mortgage Bond Market Development

Maximum maturity of car financing: 7 years

In 2010 the NBH implemented a new monetary policy tool to support the development of the domestic forint mortgage lending and mortgage bond markets (the "Mortgage Bond Purchase Program"). Under the program, the NBH purchased forint mortgage bonds and undertook regulatory initiatives to develop the domestic forint mortgage lending market.

On March 31, 2010, the NBH announced that, as of April 1, 2010, it would make available the mortgage bonds it purchased under the Mortgage Bond Purchase Program for on-lending to domestic

<sup>(1)</sup> Credit capacity is the maximum monthly repayment capacity of a given borrower in HUF and is to be determined in line with the in-house regulation of each bank.

credit institutions with direct Real Time Gross Settlement System ("RTGS") or Interbank Clearing System ("ICS") memberships that have entered into a written market-maker agreement. The scheme was terminated on December 31, 2010.

On February 15, 2012, the NBH announced that it was prepared to offset the recent weakening in banks' capacity to lend by introducing a two-year collateralized credit facility and a new universal mortgage bond purchase scheme and by expanding the range of eligible collateral.

According to the announcement, the NBH intended to provide two-year variable-rate refinancing to credit institutions at its prevailing policy rate against securities delivered as collateral. The conditions for the provision of such refinancing had been designed to facilitate an expansion in bank lending to the corporate sector. The new instrument conforms to international practice adopted to offset a weakening in the banking sector's capacity to lend and allows banks to access financing at maturities of limited availability in the market without the need to pay a term premium on longer-term funding. By providing a long-term lending facility, the NBH expected to contribute to a strengthening in banks' balance sheets through an improvement in the maturity match between assets and liabilities, which in turn may offset the decline in lending activity.

In addition, the NBH intended to promote lending to the household sector by introducing a universal mortgage bond purchase scheme. According to the statement, mortgage bonds are a key factor contributing to an improvement in the maturity match between assets and liabilities. In the view of NBH, a universal structure for mortgage bond issuance may foster the development of a more efficient mortgage bond market. However, the benefits of the model change can only be realized if banks have adequate potential and willingness to issue mortgage bonds. Based on the experiences drawn from the previous program in 2010, the NBH is able to effectively improve banks' access to funding related to HUF mortgage lending via purchases in the primary market if an amendment to the regulation giving all credit institutions the right to issue mortgage bonds, drawn up in agreement with the Government, is passed by Parliament.

In addition to the above, by expanding the range of eligible collateral, the NBH can alleviate liquidity constraints potentially impeding lending to the corporate and household sectors through an increase in banks' liquidity buffers. According to the statement, extending the right to issue mortgage bonds may be an important support in this area, as a result of an increase in the outstanding amount of mortgage bonds accepted as eligible collateral. Linking the minimum credit rating limit for bank and corporate bonds to the lower rating of government debt instead of the current "BBB-" was expected to result in a further easing in conditions.

#### Other

On March 1, 2011, the mandates of four members of the Monetary Council expired. As a result, the number of Monetary Council members temporarily dropped to three.

On March 7, 2011, Parliament appointed two new members to the Monetary Council. Mr. Ferenc Gerhardt and Ms. Andrea Bártfai-Mager took their positions on March 21, 2011 and the number of Monetary Council members temporarily increased to five.

On March 21, 2011, Parliament appointed two new members to the Monetary Council. Dr. János Béla Cinkotai assumed his position on March 22, 2011. Dr. György Kocziszky assumed his position on April 5, 2011, and the number of Monetary Council members increased to seven.

## Recent Developments in Monetary Policy

As of July 31, 2013, the central bank base rate stood at 4.00%. The following table sets forth the date of Monetary Policy Council meetings that resulted in changing the central bank base rate:

	Central bank base rate		
	Prior to the meeting	After the meeting	
2013 January 29	5.75%	5.50%	
2013 February 26	5.50%	5.25%	
2013 March 26	5.25%	5.00%	
2013 April 23	5.00%	4.75%	
2013 May 28	4.75%	4.50%	
2013 June 25	4.50%	4.25%	
2013 July 23	4.25%	4.00%	

Source: NBH

On March 29, 2013, an amendment to the relevant legislation—which was approved on December 19, 2012—entered into force, which extended the deadline for borrowers to take advantage of the bail-out package announced on May 30, 2011 (See "Budget Trends") with respect to foreign currency-denominated mortgages of mortgage debtors indebted in foreign currency. The amendment provides that debtors with less than 90 days' delinquency are entitled to apply to enter the fixed-rate repayment schedule until May 31, 2013 instead of the previous deadline of March 29, 2013.

Subsequently on May 27, 2013, Parliament approved another amendment eliminating this deadline. As a result, mortgage debtors indebted in foreign currency are able to take advantage of the bail-out with respect to foreign currency-denominated mortgages any time in the future. (The length of the fixed-rate payment period is not longer than the remaining term of the debt with a maximum of 60 months.)

Following the Monetary Council's decision at its meeting on April 4, 2013, the Governor of the NBH announced the launch of the Funding for Growth Scheme. Following the announcement, the NBH conducted consultations with financial and business sector representatives and worked out the details of the scheme by taking into account the issues that arose through the consultations. These details were approved by the Monetary Council on April 30, 2013. The Funding for Growth Scheme consists of three pillars and was completed as of August 30, 2013.

Under the first pillar, the NBH stood ready to provide collateralized refinancing loans to its monetary policy counterparties up to a total amount of HUF250 billion over a period of three months (from June 1, 2013 to August 30, 2013). The refinancing loans could be collateralized—with a haircut—by the loans that the credit institutions lend to small and medium-sized enterprises under the Funding for Growth Scheme. The interest rate is 0% over the term of the loan. The counterparties of the NBH had equal conditions of access to the refinancing loan facility. Participation in the scheme was voluntary. Credit institutions wishing to participate in the first pillar were allowed to lend further preferential financing from the NBH to small and medium-sized enterprises by charging an interest rate margin of a maximum of 2.5%. The interest rate margin must include all fees and commissions as well as the costs of a potential credit guarantee. The initial maturity of refinancing loans provided to credit institutions was a maximum of 10 years and was equal to the term of the loans to be provided to small and medium-sized enterprises, which credit institutions will be free to tailor to the needs of borrowers. Small and medium-sized enterprises were allowed to use preferential rate loans exclusively to finance investment, to invest in working capital, contribute to and prepay EU financial support and to redeem such loans. In the case of redemption, the preferential loans could have been claimed not only at the bank that lent the existing loan but at all of the credit institutions taking part in the Funding for Growth Scheme.

Under the second pillar of the Funding for Growth Scheme, the NBH provided refinancing loans to convert foreign currency loans of small and medium-sized enterprises into forint loans. The parameters of the refinancing facility and the conditions to access were identical to those described above for the first pillar. If a loan for early repayment was taken out at the same bank where the enterprise has its foreign currency loan, the NBH provided foreign currency to the bank at market rates from its foreign exchange reserves, in order to prevent the purchase of foreign currency from resulting in volatility of the forint exchange rate. The credit institutions had to undertake that the foreign currency purchased from the NBH was used to repay their short-term external liabilities. As a result of the foreign currency conversion by the NBH, the

short-term foreign currency debt and foreign exchange reserves of the country declined to the same extent and Hungary's reserve adequacy remained unchanged.

The aim of the third pillar of the Funding for Growth Scheme was to reduce Hungary's gross external debt and the outstanding stock of two-week NBH bills. The stock of two-week NBH bills was reduced through the two channels described below.

The NBH, acting in full compliance with the rules of reserve adequacy, could help credit institutions to reduce their external foreign currency liabilities via FX swaps using its foreign exchange reserves. As a result, the outstanding stock of two-week NBH bills would also fall. According to the surveys conducted by the NBH, at the expert level, credit institutions would have a strong interest in FX swaps. Issues related to pricing and other technical details were finalized following consultations conducted with financial market participants.

There has recently been a decline in both forint yields and foreign currency bond yields, with a simultaneous fall in the differential between yields on forint and foreign currency-denominated government paper. As a result, there was an increased opportunity for forint financing in public sector financing, which would also reduce excess forint liquidity and the outstanding stock of two-week NBH bills, in line with the objectives of the third pillar of the Funding for Growth Scheme.

## **Exchange Rate Policy**

According to the National Bank Act, the NBH and the Government jointly determine the framework of the exchange rate regime. The NBH then decides on the exchange rate policy within that framework. As a result of a joint decision in May 2001, the forint was "pegged" to the euro such that the exchange rate was permitted to shift against the euro in either direction by up to 15% against the central parity, which was set to HUF276.1/EUR in May 2001. In combination with the adoption of the inflation targeting framework in June 2001, these policies were consistent with the primary objective of the NBH of achieving and maintaining price stability. These changes allowed the NBH greater flexibility to resume an anti-inflationary policy. However, on February 25, 2008, in agreement with the Government, the Monetary Council of the NBH decided to abandon the flexible peg of the forint to the euro within a fluctuation band and adopt a floating exchange rate regime. According to the Monetary Council, the floating exchange rate regime provides NBH with better opportunity to achieve its inflation target and, through this, to meet the nominal convergence criteria and enter into ERM II.

In the first two months of 2008, the forint depreciated significantly, reaching HUF265/EUR, and, in October 2008, it reached HUF275/EUR. The weakening of the forint was mainly a result of the low global liquidity and worsened global investor sentiment. In response, the NBH increased the central bank base rate by 300 basis points. As of December 31, 2008, the forint traded at HUF265/EUR.

In the spring of 2009, the forint weakened further as a result of the ongoing negative impact of the global financial crisis and global economic slowdown. In March 2009, the forint weakened to HUF315/EUR. In the second quarter of 2009, the forint strengthened as a result of a relatively high central bank base rate, decreasing expected Hungarian fiscal and current account deficits and improving global economic growth expectations. By July 2009, the forint strengthened to HUF266.43/EUR.

However, in the second half of 2009 and the first quarter of 2010, the forint fluctuated around HUF270/EUR. After the general elections of April 2010, the forint weakened as a result of the ongoing negative effects of the global crisis and increased uncertainty concerning the future Hungarian economic policy. In the second half of 2010, the forint fluctuated around HUF280/EUR. As of December 31, 2010, the HUF/EUR exchange rate was HUF278.75/EUR.

During the first eight months of 2011, the forint fluctuated between HUF260/EUR and HUF280/EUR levels. During the last four months of the year, the forint weakened significantly, partly as a result of unfavorable global investor sentiment. As of December 31, 2011, the HUF/EUR exchange rate was HUF311.13/EUR.

In 2012, the forint strengthened significantly, partly as a result of favorable global investor sentiment. As of December 31, 2012, the HUF/EUR exchange rate was HUF291.29/EUR.

In the first two months of 2013 the forint was relatively stable versus the Euro. In the third month of the year the forint weakened significantly versus the Euro. The expiration of the term of Mr. András Simor, the previous governor of the NBH, caused increased perceived risks concerning the predictability of the monetary policy of Hungary. After Mr. György Matolcsy was appointed as governor of the NBH, he confirmed that the NBH would conduct a cautious monetary policy. The forint strengthened significantly after the announcement. On July 26, 2013, the HUF/EUR exchange rate was HUF296.58/EUR.

Foreign Exchange and Convertibility of the Forint

Since 1996, Hungarian foreign exchange regulations have been consistent with the convertibility standards of Article VIII of the IMF and with the regulations of the OECD.

Since January 1998, Hungarian residents have been able to purchase shares and debt instruments with a maturity of at least one year issued by all OECD-based issuers, and non-residents have been able to issue such instruments denominated in foreign currency in the Hungarian securities market. Hungarian companies and individuals have also been able to receive foreign exchange denominated loans with a maturity of more than one year (with certain reporting obligations) and have been able to take out foreign exchange denominated loans with a maturity of less than one year, with approval from the NBH.

In accordance with the continuing liberalization of restrictions on capital movements in recent years, the forint has been fully convertible since June 2001, both in terms of current transactions and capital transactions. All principal restrictions relating to foreign investment have been removed; non-residents have unrestricted access to Hungarian short-term securities, HUF-denominated accounts and the onshore derivatives market, and residents have unrestricted access to offshore financial services and short-term foreign securities. Certain minor restrictions have remained, the principal objectives of which are the prevention of money laundering. The full convertibility of the forint meets all current EU requirements.

#### The Hungarian Banking System

In April 2000, the supervisory agencies for commercial banks, investment activities, pension funds and insurance activities were integrated under one single agency—the HFSA (in Hungarian: Pénzügyi Szervezetek Állami Felügyelete). However, there are separate legislative regimes for banking, insurance, pension funds and investment services. Currently, the laws for insurance, banking and pension funds are well established and generally comply with all applicable EU directives and regulations.

Since 1991, Hungary's banking system has been subject to a regulatory and supervisory framework based on principles and guidelines of the BIS. Act CXII of 1996 on Credit Institutions and Financial Enterprises (the "Credit Institutions Act"), in effect since January 1, 1997, endeavors to facilitate harmonization of the Hungarian banking system with EU uniform banking standards.

#### Supervision of the Hungarian Banking System

Supervision of banking activities in Hungary has improved as the banking system has developed. The NBH supervisory responsibilities have largely been transferred to the HFSA, with the NBH retaining a more limited supervisory role.

### Role of the NBH

While the NBH has no legal obligation to support Hungary's credit institutions, the NBH may serve as a lender of last resort to credit institutions that encounter temporary liquidity difficulties.

#### Role of the Hungarian Financial Supervisory Authority

Other than credit institutions having their seat in an EU member state (which are regulated by their respective home supervisory authority), all financial institutions operating in Hungary are required to procure a license from the HFSA before they may establish themselves, commence operations, establish a representative office or a subsidiary abroad, elect its management, acquire shares representing a qualifying holding (10%) or terminate its operations.

The HFSA is responsible for verifying compliance by credit institutions operating in Hungary with the Credit Institutions Act and applicable banking regulations. The HFSA is entitled to impose various sanctions on credit institutions, including issuing warnings of non-compliance, withdrawing licenses, instituting liquidation proceedings and imposing fines on credit institutions and the managers of such credit institutions.

### Banking Regulations

The president of the HFSA has the power to issue regulatory decrees in the scope set forth in Act CLVIII of 2010 on the Hungarian Financial Supervisory Authority, in Act CXX of 2001 on the Capital Markets (the "Capital Markets Act") and the Credit Institutions Act. The Capital Markets Act and the Credit Institutions Act and Act CXXXVIII of 2007 on Investment and Commodity Exchange Service Providers and their Activities also set forth matters upon which the Government or Minister for National Economy may issue regulatory decrees.

The Credit Institutions Act requires Hungarian credit institutions to maintain a solvency ratio of 8%. Pursuant to its authority under the Credit Institutions Act, the Finance Minister has issued a decree on

the calculation of the solvency ratio. The decree adopts BIS standards prescribing how the ratio of a bank's regulatory capital and risk-weighted assets (on- and off-balance sheet items) must be calculated. In addition, the Finance Minister has issued decrees requiring credit institutions to create provisions based both on the quality of their assets (which include loans, investments and off-balance sheet items) and on certain foreign country risks present in their assets.

Portfolio risk provisions are calculated by categorizing the assets of a credit institution into the following categories: standard, watch, sub-standard, doubtful and bad. Assets are placed in the categories based on the performance of the asset and the financial condition of the debtor. Provisions are made based on the asset category: for standard assets, 0%; for watch assets, 0% to less than or equal to 10%; for sub-standard assets, greater than 10% to less than or equal to 30%; for doubtful assets, greater than 30% to less than or equal to 70%; and for bad assets, greater than 70% to 100%.

Hungary has harmonized its guidelines on capital adequacy requirements for investment firms and commercial banks with EU Council Directive 93/6/EEC on the capital adequacy of investment firms and credit institutions. The adaptation of EU Directive 2006/48 and EU Directive 2006/49 (Basel II) was finalized in early 2008. Individual banks are required to create their own guidelines, which are to be reviewed annually.

Structure of the Hungarian Banking System

The Credit Institutions Act provides for three types of credit institutions:

- banks (credit institutions that may provide the full range of financial services);
- specialized credit institutions (credit institutions that provide special activities, for example, mortgage banks or the Hungarian Development Bank Ltd. (the "MFB")); and
- co-operative credit institutions (credit co-operatives and savings co-operatives).

Only credit institutions are entitled to collect deposits from the public and provide money transmission services. In addition, banks are entitled to provide the full range of financial services listed in the Credit Institutions Act, including making loans, issuing guarantees, trading foreign currencies, issuing bank cards and providing depository services. Banks may also engage, for their own account or for the accounts of customers, in trading in government and corporate securities and derivatives, and may also provide investment services. The total assets of Hungarian credit institutions amounted to HUF26,300.7 billion and HUF25,854.8 billion as of December 31, 2012 and May 31, 2013, respectively.

The following table illustrates certain trends in the Hungarian banking system for the periods indicated:

#### **Banking System—Selected Indicators**

## Banking survey (% change, year on year)

	2008	2009	2010	2011	2012	As of May 31, 2013
Domestic credit	23.3	(10.0)	4.1	(0.1)	(13.2)	(9.5)
Credits to enterprises	14.8	(10.1)	(8.0)	1.9	(10.5)	(7.7)
Credits to households.	35.1	(5.6)	9.3	(0.9)	(14.9)	(8.1)
Broad money (M3)	10.3	1.8	3.0	5.9	(3.3)	4.7

Source: NBH

Specialized credit institutions are limited with respect to the scope of services they may provide and with respect to the types of clients to which they may provide such services. Specialized credit institutions in Hungary include housing savings associations and mortgage banks. There are two special state-owned institutions: the MFB and the Hungarian Eximbank.

Co-operative credit institutions may only provide limited types of financial services, primarily taking deposits and making small loans. As of December 31, 2012 and May 31, 2013, Hungarian co-operative credit institutions held aggregate total assets of HUF1,724.0 billion and HUF1,759.7 billion, respectively.

On July 5, 2013, Parliament approved a bill on the integration of co-operative credit institutions. On the basis of the Act a new organization, the Integration Institution of Cooperative Credit Institutions, will be established. Co-operative credit institutions, the MFB and Magyar Takarékbank Zrt. will be members of

this institution; membership for co-operative credit institutions is obligatory. Magyar Takarékbank Zrt. is a financial institution established by certain co-operative credit institutions. Co-operative credit institutions and other banks have a majority stake, and the MFB and other investors have a minority stake, in Magyar Takarékbank Zrt. According to the new Act, MFB will contribute HUF1 billion as capital for the establishment of the institution and the capital of Magyar Takarékbank Zrt. will also be increased to at least HUF3.39 billion by a contribution from Magyar Posta Zrt. (Hungarian Post). As a result of the planned capital increase, the Hungarian State will obtain an indirect majority stake in Magyar Takarékbank Zrt., through the MFB and Magyar Posta Zrt. The core activity of the new institution will be the adoption, publication and enforcement of regulations binding its members. In the case of noncompliance, a member can be stripped of its membership. The Act enables Magyar Takarékbank Zrt. to act as a central credit institution for the members and set rules on core activities including risk management, strategic decisions, IT management and marketing.

In addition to the credit institutions discussed above, several other financial entities play an important role in strengthening the Hungarian banking and financial sectors. These entities include:

- the National Deposit Insurance Fund, which credit institutions are required to join, and insures deposits up to HUF13 million per depository, but does not cover the deposits of the Government or certain other entities;
- the Credit Guarantee Corporation, which guarantees loans to small and medium-sized businesses;
- the National Savings Cooperatives Institutions Protection Fund, which is a voluntary consortium of cooperative institutions designed to further such institutions' mutual interests; and
- the Hungarian Export Credit Insurance Corporation, which provides insurance for export credits and exchange rate risks.

#### Ownership Structure of the Banking Sector

Following the dynamic growth of foreign share ownership in the banking sector in the second half of the 1990s, the proportion of registered capital held by foreign investors stabilized in 2002. According to data compiled by HFSA, approximately 90% of the total equity capital of the Hungarian banking sector (excluding the MFB and the Hungarian Eximbank, which are owned by the Hungarian state) was held by non-residents as at the end of March 2013.

The only banks (other than the NBH) in which Hungary currently holds controlling interests are the MFB (Hungarian Development Bank) and the Hungarian Eximbank.

In May 2009, Hungary acquired a special priority share in FHB Jelzálogbank Nyrt. issued in accordance with the Act CIV of 2008 on the strengthening of the stability of financial intermediaries. As a holder of this share, any dividend payments and resolutions required the consent of Hungary in addition to approval by 75% of shareholders at the general shareholders meeting. However, in March 2010, this special priority share was cancelled and Hungary's interest was dissolved.

# **Capital Markets**

During the course of its transition to a market economy, Hungary attached great importance to the development of a sound capital market in order to promote economic development and to finance Hungarian enterprises. The Capital Markets Act regulates the offering and trading of securities (including government securities) and the institutional framework of the Hungarian capital market (including stock exchanges, investment funds and clearing houses). State control and supervision of the capital markets was delegated to the HFSA. In line with the trend in other international markets generally, Hungary has moved towards a universal financial system when regulating the relationship between investment and banking services. Banks with proper authorization may carry on investment and financial services activities within the same organizational frameworks, thereby offering universal banking services. By the end of 2007, regulation of the capital markets in Hungary was substantially in compliance with applicable EU regulations and guidelines.

### Stock Exchange

The Budapest Stock Exchange (the "BSE") opened in 1990 and is a self-governing and self-regulating organization that selects its own governing bodies and officials, adopts its own regulations, defines its operating rules and fixes the fees charged for its services.

In February 2004, the BSE and the Budapest Commodity Exchange (the "BCE") agreed to integrate their respective activities. The integration was completed in November 2005, and all exchange products formerly traded on the BCE and all members of the BCE were transferred to the BSE.

In January 2010, the BSE, in addition to the Vienna, Ljubljana and Prague Stock Exchanges, became a member of the Central East European Stock Exchange Group through the acquisition of a simple majority stake in the BSE by CEESEG AG. As a result of such acquisition, the following entities are the major shareholders of the BSE: CEESEG AG (50.45%), Österreichischen Kontrollbank AG (18.34%), the National Bank of Hungary (6.94%) and the Hungarian Branch Office of KBC Securities (5.19%).

The following table sets forth selected indicators relating to the BSE as at the end of and for the periods indicated:

For the year ended December 31,

	2008	2009	2010	2011	2012	
Total spot turnover values (in USD						
millions)	15,688	14,188	15,931	10,869	6,773	
Equities	14,334	13,310	15,117	9,926	6,548	
Government bonds	913	388	533	662	5	
Corporate bonds	96	4	6	11	5	
Bonds of international institutions						
Mortgage bonds	108	52	28	7	6	
T-Bills	139	310	63	42	0	
Investment funds	40	27	28	18	15	
Compensation notes	0	0	0	0	0	
Certificates	59	97	155	204	195	
Total number of transactions	1,950,035	3,476,711	2,790,242	2,608,683	1,845,987	
Equities	1,893,117	3,349,885	2,612,465	2,333,671	1,629,866	
Government bonds	1,106	853	830	1,598	4	
Corporate bonds	9,363	130	181	424	686	
Bonds of international institutions					_	
Mortgage bonds	2,509	1,369	537	425	319	
T-bills	113	72	94	106	0	
Investment funds	8,433	10,046	9,218	9,125	9,403	
Compensation notes	1,097	1,107	616	497	289	
Certificates	34,297	113,249	166,301	262,837	205,420	
Average number of daily transactions	7,769	13,851	10,985	10,311	7,535	
Average daily turnover (in USD millions) <sup>(1)</sup>	64	57	63	44	28	
Average value per transaction (in USD						
thousands) <sup>(1)</sup>	8	4	6	4	4	
Number of trading days	251	251	254	253	245	
Total futures turnover (in USD millions) <sup>(1)</sup>	11,037	9,259	10,763	7,027	4,989	
Budapest Stock Exchange Index "BUX"	1,993	1,258	2,272	1,002	398	
Currencies	5,575	5,223	5,077	3,926	3,288	
Shares	3,469	2,778	3,415	2,098	1,303	
Interest rates	0	0	0	0	0	
Number of transactions	469,633	466,346	578,139	410,212	219,785	
Total options turnover (in USD millions) <sup>(1)</sup>	267	162	23	24	42	
Equity options	0	0	0	0	0	
Index options	0	0	0	0	0	
Currency options	267	162	23	24	42	
Number of trades (thousands)	936	665	94	167	178	
Average exchange rate HUF/USD	171.80	202.26	208.15	200.94	225.37	

Source: Budapest Stock Exchange

Note:

<sup>(1)</sup> USD values have been calculated based on the EUR values of the Budapest Stock Exchange and the yearly average EUR/HUF and USD/HUF foreign exchange rates calculated by the NBH.

### **PUBLIC FINANCE**

#### **General Information**

The public finance sector in Hungary consists of the central government budget, social security funds (pension and health funds), extra-budgetary funds and local government budgets, which together are referred to as the general government budget.

### Methodology

The fiscal year for the Government is the calendar year. The general government budget data are compiled in several stages by the Ministry for National Economy (prior to May 29, 2010, the Ministry of Finance had this responsibility). In the fall of each calendar year, the Ministry for National Economy is required to compile the first preliminary budget (called the "planned budget") for the following calendar year in accordance with the budget act approved by Parliament for that year.

In January of each given calendar year, the Ministry for National Economy compiles the first version of the general government budget for the previous year. This budget (compiled according to data available in January) is called the "preliminary budget." During the course of the year, the Ministry for National Economy collects additional information concerning the revenues and expenditures related to the previous year. In light of this additional information, the Ministry for National Economy revises the preliminary budget (compiled in January) and compiles the second version of the general government budget for the previous year. This budget (compiled according to data available in May of a given calendar year) is called the "fact budget." The main reason for the differences between the preliminary and fact budgets is the uncertainty in the exact amounts of revenues and expenditures of the central governmental institutions, as the balance sheets of these institutions are not compiled until May of a given calendar year. The Ministry for National Economy is obligated to compile the final account by the end of August of a given calendar year using the fact budget. The final account is submitted to Parliament, and Parliament approves the final account by a simple majority vote. However, the final account submitted to Parliament may differ from the final account approved by Parliament due to amendments. After the final account is approved by Parliament, the Ministry for National Economy compiles the third version of the general government budget for the previous year, known as the "final budget."

The information included in this document with respect to the budgets for 2011, 2012 and 2013 was derived from the budgets for 2011, 2012 and 2013 as calculated by the Ministry for National Economy (and prior to May 29, 2010, the Ministry of Finance) using data available in August 2013.

## **Budget Trends**

The following table sets forth the main fiscal trends in Hungary for the years indicated:

## **Budget Trends**(1)

General government balance, consolidated

	2007	2008	2009	2010	2011	2012	2013	2013
	Final						Planned	Expected
	(HUF billions)							
GFS method								
Revenues	11,612.9	12,572.7	12,915.2	12,417.5	12,939.6	13,481.2	14,647.6	13,870.1
Privatization								
receipts	24.0	24.7	4.1	7.0	2.6	1.7	2.7	2.7
Revenues (excluding								
privatization								
receipts)	11,588.9	12,548.1	12,911.0	12,410.5	12,937.0	13,479.5	14,644.9	13,867.4
Expenditures	12,974.3	13,466.4	13,439.7	13,539.0	14,537.7	13,989.5	15,504.4	14,644.9
Balance (excluding								
privatization								
receipts)	(1,385.4)	(918.4)	(528.7)	(1,128.5)	(1,600.7)	(510.0)	(859.5)	(777.5)
Balance in % of								
GDP	(5.5)	(3.5)	(2.1)	(4.2)	(5.7)	(1.8)	(2.8)	(2.6)
ESA method								
Revenues	11,388.4	12,090.1	12,017.8	12,078.8	14,995.7	13,159.7	14,120.6	13,827.7
Expenditures	12,673.1	13,080.5	13,204.9	13,222.2	13,800.8	13,691.3	14,953.1	14,623.7
Balance	(1,284.8)	(990.4)	(1,187.1)	(1,143.3)	1,194.9	(531.6)	(832.5)	(796.0)
Balance as % of								
GDP	(5.1)	(3.7)	(4.6)	(4.3)	4.3	(1.9)	(2.7)	(2.7)

Sources: CSO and Ministry of Finance

Note:

According to final data available in August 2013, the general government deficit (local governments included) amounted to HUF510.0 billion (1.8% of GDP) for the year 2012, according to the GFS methodology. The general government deficit for the year 2012 (local governments included), according to the ESA methodology, was HUF531.6 billion, equalling 1.9% of GDP for the year 2012.

The 2013 planned general government deficit (local governments included) is HUF859.5 billion (2.8% of GDP) according to the GFS methodology. The 2013 planned general government deficit (local governments included) is HUF832.5 billion (2.7% of GDP) according to the ESA methodology.

#### 2008 Financial Crisis Measures

#### Financial Assistance Package

On October 29, 2008, the IMF, the EU and the World Bank agreed to grant a financial assistance package of up to USD25.1 billion to Hungary. The IMF agreed to provide a 17-month standby facility of USD15.7 billion (EUR12.5 billion), while the EU agreed to lend USD8.1 billion (EUR6.5 billion), and the World Bank established a USD1.3 billion (EUR1 billion) facility to assist Hungary in addressing the negative impact of the global financial crisis.

A HUF600 billion banking sector package was put together by Parliament. The banking sector package contained provisions for added capital and funded a guarantee fund for interbank lending. The total funding of HUF600 billion was divided equally between the Capital Base Enhancement Fund and the Refinancing Guarantee Fund. The package was available to private Hungarian banks of systemic importance. The Capital Base Enhancement Fund was set up to bring the eligible banks' capital adequacy ratio ("CAR") up to 14%. The Guarantee Fund was meant to bring comfort to the providers of wholesale funding and secure the refinancing of the eligible banks. Its endowment of HUF300 billion was invested in euro-denominated government bonds of euro area countries and managed by the NBH. It was available until the end of 2009, and it provided a guarantee for the rollover of loans and wholesale debt securities

<sup>(1)</sup> For methodological remarks on planned, expected, preliminary, fact and final budgets see "Public Finance—Methodology."

with an initial maturity of more than three months and up to five years, against a fee and with appropriate safeguards.

As of December 31, 2010, out of the IMF standby facility, Special Drawing Rights ("SDR") of 0.1 billion had been used for the bank rescue package, SDR 0.9 billion had been used for loans to banks, SDR 3.2 billion had been used for sovereign debt service and SDR 2.2 billion had been placed on deposit at NBH. Out of the EU loan, EUR5.5 billion was used for sovereign debt service. The NBH had also drawn down SDR 1.3 billion from the IMF facility as of December 31, 2010. As of August 12, 2013, all outstanding debt owed to the IMF was repaid. (See "Relations with Multilateral Financial Institutions"— "The IMF, the EU and the World Bank.")

#### Domestic Measures

In November 2008, Parliament approved the Act on Fiscal Responsibility. The Act set out new fiscal rules regarding the central subsystem of the Government, established the Fiscal Council and introduced guarantee elements prevailing in the planning of the budget, which ensure that, compared to the accepted medium-term expenditure ceilings, additional expenditure claims could only be planned if their negative effect on the balance could be offset by the decrease of other expenditure elements or an increase in revenues. The Act also determined expenditure caps and balance limitations, both for the coming years and in the long run.

In February 2009, Hungary introduced a net total revenue neutral tax reform and also undertook certain reform measures. The key structural changes included increasing the retirement age, changing pension indexation rules, establishing an upper limit for the "13th month" pension benefit of HUF80,000, eliminating the "13th month" pension benefit for new entrants, tightening disability retirement rules, cutting interest subsidies for housing loans, restricting social policy, cutting compensation for gas and distance heating costs (consumer prices), changing family allowance, child-care pay (as abbreviated in Hungarian: GYED) and child-care aid (as abbreviated in Hungarian: GYES), and changing local government subsidies. The pension reforms aim to reduce pension expenditure by 3% (as a percent of GDP) over a period of approximately the next 50 years.

As of January 1, 2010 the simplified business tax rate (in Hungarian: EVA) increased from 25% to 30%.

On January 5, 2010, the Ministry of Finance published the preliminary general government deficit (excluding local governments) for the year 2009, in accordance with the GFS methodology. The deficit reached HUF918.6 billion, equalling 3.6% of the projected GDP for the year 2009. On April 1, 2010, the CSO published the preliminary general government deficit (local governments included) for the year 2009, in accordance with the ESA methodology. In 2009, the deficit was HUF1,035.0 billion, equalling 4.0% of the preliminary 2009 GDP.

Simultaneously, the NBH published the preliminary general government debt figure (local governments included) as of the end of 2009, in accordance with the ESA methodology. The debt was HUF20,421.2 billion, equalling 78.3% of the preliminary GDP for the year 2009.

On June 8, 2010, the Prime Minister announced a 29-point economic plan.

On July 22, 2010, Parliament approved the Act XC of 2010 that levied a special tax on financial institutions. See "Public Finance—Taxation" for further details on the special tax. According to an estimate compiled by the Fiscal Council, the levy generated additional revenue in the aggregate amount of HUF185.6 billion in the years 2010 and 2011.

On October 13, 2010, the Government announced that a special tax would be levied on retail businesses, telecommunication companies and energy supply companies. See "Public Finance—Taxation" for further details on the special tax. The tax generated additional revenue of HUF61 billion from telecommunication companies, HUF70 billion from energy supply companies and HUF30 billion from retail businesses. The tax was levied temporarily in the years 2010, 2011 and 2012.

On October 13, 2010, the Government announced that mandatory payments to participants in private pension funds would be withheld by the government for a 14-month period, which commenced on November 1, 2010. Such payments, estimated to be in the amount of HUF30 billion per month, reduced the deficit of the annual budget for 2010 and 2011.

On October 30, 2010, Mr. György Matolcsy, Minister for National Economy, submitted the budget proposal for the year 2011. According to the proposal, the accrual-based (according to ESA methodology) general government deficit, including local governments, for the year 2011 would amount to 2.9% of the expected GDP. Parliament approved the budget on December 23, 2010.

On December 13, 2010, Parliament approved an act on the establishment of the Pension Reform and Debt Reduction Fund. According to the new legislation, participants in a mandatory private pension fund could chose to remain in the "three-pillar" system or elect to be in a "two-pillar" system. The portfolios of the participants in the private pension funds who choose the "two-pillar" system were transferred to a state pension fund. See "Pension System" for further details on the recent pension reforms.

On December 13, 2010, Parliament also approved a special act (Act CLIII of 2010 on the Amendment of Certain Acts to Establish the Budget of the Republic of Hungary of 2011) changing the composition of the Fiscal Council to consist of the Governor of the NBH, the President of the State Audit Office and an economist of outstanding knowledge nominated by the President of Hungary. The Fiscal Council is an independent fiscal body, whose members assess the appropriateness and sustainability of the Government's budget proposals by utilizing the expertise of the institutions such members lead. The amendment broadened the range of expertise available to the Fiscal Council and enhances its authority, such as by providing the Fiscal Council the right to send budget proposals back to the Government for further consideration.

On January 7, 2011, the Ministry for National Economy published the preliminary general government deficit (excluding local governments) for the year 2010, in accordance with GFS methodology. The deficit was HUF869.8 billion, equalling 3.2% of the projected GDP for the year 2010.

On February 11, 2011 the Government announced the creation of a stability reserve fund in the amount of HUF250 billion. The measure included the freezing of the funds of certain ministries in the amount of HUF187 billion altogether.

On March 1, 2011, the Government announced a structural reform package called the "Széll Kálmán Plan" intended to reduce Hungary's public debt, mostly via permanent expenditure cuts, strengthen potential growth and stimulate employment. The most affected fields are:

#### ■ Labor Market

The aim is to encourage inactive groups to re-enter the labor market. To this end, the unemployment benefit system is to be redesigned (shortened period covered, capped benefit level), active labor market policies will be financed by EU funds, in terms of social transfers a maximum allowance will be introduced (capping) that will cover each type of support, family supports in parallel shall be maintained at the present nominal level, and vocational training and higher education system changes will address market needs.

## Pension System

The main aim is to improve its sustainability in a way that contributes to increasing the activity rate. To this end, the early retirement schemes are to be radically tightened (in the case of armed forces, police, fire services, etc.), disability pension expenditures must be revised, and introduction of full CPI indexation is to be considered.

## ■ Public Transport

Parallel services between the public transport companies must be abolished by establishing a holding company, the National Transport Company. At the same time, the widespread price-subsidy system shall be cut back (free transport for the family members of transport employees is to be abolished and benefits shall be the responsibility of the new holding company, except for transport for the 65+ population).

## Higher Education

Higher education must be attuned to the needs of the economy and the labor market. The number of participants in the various courses must match the expectations of the labor market. To this end, the proportion of scientific and technological degrees must be increased and unnecessary faculties, including related infrastructure, shall be abolished. Tuition and institutional systems shall be modernized and the number of state-sponsored students scrutinized.

## ■ Prescription Drug Subsidy System

Within the medicine budget of HUF343.5 billion in 2011, the objective is to reach a savings of HUF120 billion within three years' time by transformation of the medicine subsidizing system.

## ■ State and Local Government Finance

The efficiency of the local government system must be increased by reducing fragmentation. Credit taking for local governments shall be strictly regulated and conditional to governmental authorization. In terms of state level administration, public procurement law is to be modified, in parallel with the abolition of the practice of having subcontracts, which are in connection with tasks carried out via government or central administrative staff. The efficiency of tax collection must be improved.

#### Cuts in Administrative Costs

The "First Strike" measures are aimed at cutting administrative burdens of enterprises in nine prioritized areas devised in co-operation with a wide range of entrepreneurs. Its effect is targeted to reach HUF100 billion (non-budgetary effect).

The following table sets forth the planned budgetary effect of the measures contained in the Széll Kálmán Plan, as estimated by the Ministry for National Economy.

	2011	2012	2013	2014
		(HUF bi	llions)	
Employment and labor market	0	195	213	213
Pension system reform	12	93	129	129
Public transport	0	45	60	60
Higher education	0	12	38	38
Prescription drug subsidy system	0	83	120	120
State and municipal funding	0	32	122	122
Contributions to the fund established to reduce				
public debt	0	90	220	220
Total	12	550	902	902

Source: Ministry for National Economy

The following table sets forth legislative measures that have been undertaken to implement the Széll Kálmán Plan through August 30, 2013:

Date	Action
June 14, 2011	Parliament adopted the amendment to the Criminal Code and as of January 1, 2012, the perpetrator of the sick pay fraud will be
June 30, 2011	punishable by imprisonment of up to two years.  The Government Resolution No. 1226/2011 (VI.30.) on legislation program for 2012 and 2013, in order to implement the pharmaceutical subsidy system transformation, was adopted after consultations were conducted between the Government and the
	relevant parties.
July 1, 2011	The amendment to regulation of electricity and natural gas prices came into effect.
July 1, 2011	The Act LXXXI of 2011 on the Amendment of Certain Health Related Acts came into effect. Such Act reregulates sick pay transfers and
July 11, 2011	funding systems of prescription drugs.  The Hungarian Parliament adopted the new Act on Public Procurement, which went into effect on January 1, 2012.
July, 11, 2011	Parliament adopted the Act on Public Employment and the amendment to acts related to public employment.
September 30, 2011	The Minister of National Development issued a new decree on district heating prices. According to the decree, the retail district heating prices have been fixed as of March 31, 2011.
November 28, 2011	Parliament adopted the Act on abolishment of early retirement pensions, new regulation for early retirement benefits and social services of retired officers.
December 5, 2011	The Act on amendment to Health Act, prescription drug subsidy system and certain other acts were adopted by Parliament.

December 20, 2011	The Act on national public education was adopted by Parliament.
December 20, 2011	The Act on benefits of persons with reduced capacity to work and amendments to certain acts were adopted by Parliament.
December 20, 2011	The Act on public administration officers was adopted by Parliament and came into effect as of March 1, 2012.
December 23, 2011	Parliament adopted the Act on national higher education, which significantly reduces the number of students supported and financed by the state.
December 23, 2011	Parliament adopted the Act on amendment to bankruptcy and liquidation proceedings law, business association law, corporate transparency, company registration and insolvency law and certain other laws related thereto, which result in a more efficient foreclosure and transparent liquidation and procedural rules.
December 23, 2011	Parliament adopted the Act on national mobile payment system, which centralizes mobile distribution services via a mobile payment system and went into effect on May 1, 2012.
December 30, 2011	The Hungarian State assumed certain debt items of MÁV.
January 1, 2012	The amount of political parties' nominal funding was frozen at the level of 2011.
February 1, 2012	The new public employment system was launched.
On April 3, 2012	The Government agreed to guarantee the surety of the Municipality of Budapest up to a maximum of HUF63 billion, which was provided as security to the restructuring loans of Budapest Public Transport Company ("BKV").

Action

Source: Parliament and Ministry for National Economy Notes:

September 1, 2012.....

September 1, 2012.....

January 1, 2013 .....

July 1, 2013.....

From 2014<sup>(2)</sup>.....

Date

(1) See "Taxation—Low Tax-Bracket Enterprises and Small Enterprises Tax."

The new Act on public education entered into force.

The new system of higher education was launched.

National Assembly reduced to 199 members.

Taxation of low tax-bracket enterprises and small enterprises

The new electronic toll system based on road utilization was launched.

On May 24, 2011, Prime Minister Mr. Viktor Orbán announced that Hungary would purchase shares of the Hungarian oil company MOL amounting to 21.2% of total shares worth EUR1.88 billion. The purchase was effective as of July 6, 2011.

introduced. (1)

On May 30, 2011, Prime Minister Mr. Viktor Orbán announced that the Government had reached an agreement with the Banking Association. According to the announcement, households would be entitled to pay foreign currency-denominated mortgage debt service at a fixed exchange rate. In the case of euro, the exchange rate would be HUF250/EUR; in the case of Swiss franc, the exchange rate would be HUF180/ CHF; and in the case of Japanese yen, the exchange rate would be HUF2/JPY. The difference between the actual and the fixed exchange rate would be financed by the bank in HUF. The debtor would start repaying this debt in 2015. The Government would set up a company that would build residential buildings and would buy and re-lend part of the homes of the households in serious indebtedness. The moratorium for foreclosures would be abolished gradually and a quota would be set. In the case of buildings worth more than HUF30 million, the moratorium ended on July 1, 2011. In the case of buildings worth less than HUF30 million, a quota would be set up for each quarter. In the fourth quarter of 2011, 2% of such buildings could be sold; in the first quarter of 2012, 3%; in the second quarter of 2012, 4%; in the third quarter of 2012, 5% of such buildings could be sold. Afterwards, 5% of such buildings could be sold quarterly. Financial intermediaries would be able to issue loans denominated in foreign currency, but only to clients with income exceeding 15 times the average wage. Interest payments would be subsidized by Hungary in case the debtor sold the residential building in order to move to a smaller residential building.

<sup>(2)</sup> The legislation reducing the number of representatives in the National Assembly has already entered into force but will only affect the number of representatives in the National Assembly after the next general election, which is expected in April 2014.

The following table sets forth the quotas and the exploitation rates for the periods indicated.

	Basis of the quota	Number of retail properties that can be designated according to the quota	Number of retail properties designated for forced liquidation	Utilization of the quota (%)
2011 Q4	100,268	2,664	1,928	72.4
2012 Q1	99,771	3,564	2,943	82.6
2012 Q2	107,180	3,802	3,177	83.6
2012 Q3	113,840	4,053	2,866	70.7

Source: HFSA

On June 9, 2011, the Government decided to sell Hungary's 25% share of Budapest Airport to Hochtief AG for HUF36.6 billion. The sale was completed on June 17, 2011.

On July 28, 2011, the European Union declared that certain Hungarian legislation concerning VAT violated the legislation of the European Union. As a result, Hungary must pay back certain withheld value-added tax receipts to private enterprises. According to data compiled by the Ministry of National Economy in January 2012, the effect was HUF250 billion additional expenditure paid in November and December 2011.

On September 6, 2011, Prime Minister Mr. Viktor Orbán announced that additional deficit reduction measures amounting to approximately HUF100 billion were needed to achieve the deficit target for 2011. In order to achieve the deficit target, the government announced measures aimed at amending the budget position by HUF100 billion. These measures focused on four key fields: addressing VAT abuse (HUF40 billion), reform of public administration, limiting public sector procurements (HUF40 billion) and raising the excise tax on some goods and the tax on gambling and dividends from foreign equities of the portfolio of private pension funds.

On September 12, 2011, Prime Minister Mr. Viktor Orbán announced that households would be entitled to repay their foreign currency-denominated mortgage debt at a fixed exchange rate. In the case of Euro-denominated mortgages, the exchange rate would be HUF250/EUR; in the case of Swiss franc-denominated mortgages, the exchange rate would be HUF180/CHF; and in the case of Japanese yen-denominated mortgages, the exchange rate would be HUF2/JPY. The creditors would not be forced to provide loans denominated in local currency to the debtor. In the case of foreign currency-denominated debt, the interest rate should be based on a reference interest rate, and the yield would be maximized at 30%. The banking sector was mandated to use a positive debtor list (a database listing persons who have timely paid their debts) by the Act on the Central Credit Information System in the case of natural persons and enterprises. Subsequently, on September 15, 2011, the Government announced that debtors should apply for repayment until the end of 2011 (although the repayment could take place after the end of 2011).

On September 16, 2011, Minister for National Economy Mr. György Matolcsy announced that the general government deficit for the year 2012 was planned to reach 2.5% of GDP. Even as circumstances have changed, the Government is committed to uphold the deficit target of 2.5% of GDP. In order to achieve this, improvements in the budget balance totaling HUF550 billion were announced. The estimates of the budgetary effects of the measures were based on the expected economic environment described in the Széll Kálmán Plan. On the basis of recent developments, however, further measures were needed to improve the balance by HUF1,000 billion. The majority of these measures will be achieved by the reduction of expenditures.

The Stability Fund of HUF250 billion set up in February 2011 and additional measures of HUF303 billion were meant to reduce expenditures. In addition, measures of HUF445 billion increased revenues.

Compared to 2011, the 2012 balance was expected to improve by an additional HUF750 billion on top of the Stability Fund, which has been included in the base calculations for 2011. The amount of HUF750 billion comprises two main items: an improvement of the budget balance by HUF600 billion, and a new Financial Protection Fund of HUF150 billion that provides a buffer in order to secure the targets in case of less favorable scenarios. This fund would be financed by higher VAT rates. A higher safety margin would be provided by the radical reduction of public debt, and the interest payments would

decrease by HUF50 billion, a figure which had not been included in the preliminary calculations. This amount, however, would remain a buffer to address unforeseen future events.

On October 12, 2011, Prime Minister Mr. Viktor Orbán announced that the Government would introduce a social benefit to encourage home ownership by families. The social benefit will be a one-time financial grant towards the building or purchase of a new home to a family if the family does not currently own a home and at least one of the parents has been employed in the previous six months. If the family builds a new house, the expenditures must be confirmed with receipts. Persons who owe money to the state (for example, overdue taxes) are not eligible for the social benefit. The grant would equal HUF0.8-1.3 million for a family consisting of two children and parents, HUF1.2-2.0 million for a family with three children, and HUF1.6-2.5 million for a family with four or more children. According to the estimate of the Ministry of National Economy, the total expenditures of the state related to this measure for the year 2012 equalled approximately HUF5.2 billion. In addition to this initiative, the Government also decided to introduce interest payment support equal to HUF1.3 billion in the year 2012. As of March 6, 2012, the relevant Government Decree went into effect, upon the prior approval of the European Commission.

On October 28, 2011, the Ministry of National Economy issued a summary on the projected effect of measures introduced during the course of the year 2011 on the budget for the year 2012. According to the summary, 83% of the savings planned in the Széll Kálmán Plan is included in the 2012 budget. The following table sets forth the impact of the measures introduced during the course of the year 2011 on the budget for the year 2012:

		%
	Billion HUF	of GDP
Employment and labor market	158	0.54
Pension system	42	0.14
Public transport	26	0.09
Higher education	12	0.04
Health	83	0.29
Public and local government financing	44	0.15
Contribution to the Debt Reduction Fund	90	0.31
Total	455	1.56

Source: Ministry for National Economy

Further to the important structural reforms that mainly bring benefits in the medium to longer term, appropriations in the 2012 Budget Bill were determined in line with the prudent planning described in the Convergence Program:

- Nominal wages have been frozen in the public sector. The wage supplement compensating for the abolishment of tax credits for low earners remains in effect.
- In addition to the freezing of family subsidies, other social transfers do not increase.
- Chapter-administered professional appropriations (which are the expenditures of the Government ministries) are based on the levels decreased by the 2011 stability reserve, making those measures structural.

The following table sets forth the impact of the measures included in the Convergence Program on the 2012 budget:

	Billion HUF	% of GDP
Freezing wages with the compensation of low-income employees for the elimination of tax credit	43	0.54
Freezing social benefits other than family benefits	8	0.03
Freezing chapter reserves of constitutional chapters and reserves of the Media Service and Asset Fund	13	0.04
Elimination of spending included in the "stability reserve"	241	0.83
Total	305	1.05

Source: Ministry for National Economy

On December 30, 2011, the debt of MÁV was partially taken over by Hungary in the amount of HUF50 billion.

In view of the increased risks surrounding the macroeconomic projections, the Budget Bill for 2012 included substantially higher reserves than those that were assumed in the Convergence Program. Apart from the general reserve (HUF100 billion) to be used for exceptional measures by the government, i.e., to cover unforeseeable expenditures and/or revenue shortfalls, a new, special reserve for interest expenditures (HUF50 billion) was included to cover any risks arising from potentially adverse global financial market developments. Furthermore, an additional safety reserve of HUF150 billion was set aside to tackle any unexpected revenue shortfalls or expenditure overruns due to possibly worsening macroeconomic conditions. Sensitivity analyses suggest that a 1% slower GDP growth implies a deterioration of only around 0.4%, even if the deceleration is taking place in the worst circumstance, i.e., with the most negative effect on the balance (a weaker domestic demand). If a weaker growth path is accompanied by higher inflation, higher VAT revenues would partly offset the deterioration of the budget balance. On top of the overall HUF300 billion effective reserves, additional earmarked reserves of HUF154 billion were also included in the budget, which covered principally the compensation related to the changes in the tax system.

In light of the weaker growth outlook and also due to the decision of the Government to create sizable extraordinary reserves in the budget, the measures included in the Convergence Program would not have ensured the attainment of the deficit target (net of the reserves). Against this backdrop, the Budget Bill contains further balance improving measures on both the expenditure and revenue sides.

The following table sets forth the estimated impact of the additional measures not included in the Széll Kálmán Plan and/or the Convergence Program on the 2012 budget:

		%
	Billion HUF	of GDP
Expenditure side		
Narrowing of tasks in chapter managed appropriations and increase of own		
resources (fee revenues)	35	0.12
Review and more efficient management of public tasks and duties reduction and		
abolishment of certain public tasks	110	0.38
Reduction of social subsidies granted at local level (decrease in employment		
substitute benefit)	18	0.06
Reduction of spending related to public assets	5	0.02
Expenditure reduction	168	0.58
December 1914		
Revenue side	1.40	0.40
Increase of the standard VAT rate from 25% to 27#%	140	0.48
Increase of excises (tobacco(1) alcohol gasoline)	42	0.14
Increase of gambling tax and taxing of on-line gambling	32	0.11
Increase in employee's' contribution by 1 percentage point and broadening of the	110	0.20
base of contributions	112	0.38
Broadening of the PIT base	16	0.05
Stricter condition on accounting losses in the CIT and increase of the company car	FO	0.17
tax	50	0.17
Increase of tax on unhealthy foods and broadening of tax base	10	0.03
Introduction of (insurance) tax on car accidents	27	0.09
Increase of other fees	11	0.04
Increase of product fees	36	0.12
Change of license plates	12	0.04
Revenue increase	488	1.68
Total additional adjustment	656	2.25

Source: Ministry for National Economy

On November 17, 2011, the Government announced that within the regular annual economic policy consultations with the IMF, the Government has launched negotiations about of co-operation with the IMF.

On December 15, 2011, the Government announced new measures to achieve the deficit target for 2012. The new measures seek to compensate for a lower growth and weaker exchange-rate targets for 2012. The government rebased its 2012 budget on economic growth of 0.5% and an exchange rate of 299HUF/EUR. The new assumptions mean that a gap of HUF320 billion had to be covered in order to achieve the targeted deficit. New measures include tapping HUF200 billion of reserves while generating an extra HUF120 billion by diverting private-pension contributions the following year, raising HUF20 billion by raising the excise duty on tobacco products and cutting HUF52 billion from ministry reserves intended to cover unforeseen expenditures. According to the announcement, the future of the entire pension system should be reconsidered. The government had approved measures aiming to keep the budget deficit at 2.5% of GDP for the year 2012 and this target was achieved.

On December 15, 2011, the Government and the commercial banks of Hungary agreed on a bail-out of mortgage debtors indebted in foreign currency. In case of debtors with delinquency of 90 days or more, 25% of the debt is remitted in case the mortgage was backed by real estate worth a maximum of HUF20 million. In case of debtors with delinquency of less than 90 days, a fixed-rate repayment schedule would be created. Debtors are required to repay their mortgages according to this repayment schedule. According to the calculations of the Government, the losses on these mortgages stemming from the depreciation of the forint would be borne equally in thirds by the state, the lender and the debtor unless certain foreign exchange rates exceeded the following thresholds: 270HUF/CHF, 340HUF/EUR or 3.3HUF/JPY. If those exchange rates exceed those thresholds, the losses stemming from the further depreciation (the loss caused by the difference of the actual foreign exchange rate less the thresholds 270HUF/CHF, 340HUF/

<sup>(1)</sup> The impact of the increase of excise duty on tobacco was partly already included in the Convergence Program projections.

EUR or 3.3HUF/JPY) of the forint will be borne by the state exclusively. Commercial banks will be entitled to reduce the surtax they must pay by one-third of their losses stemming from the fixed-rate repayment schedule (See "Taxation").

On December 16, 2011, the delegation representing the EU and the IMF suspended the negotiations about cooperation of the IMF and the EU with the Government of Hungary.

As of December 31, 2011, out of the financial assistance package provided by the IMF, SDR 0.1 billion was used for the bank rescue package, SDR 0.9 billion was used in the form of loans to banks, and SDR 3.2 billion was used for sovereign debt service. Meanwhile, out of the financial assistance package provided by the EU, EUR5.5 billion was used for sovereign debt service. The NBH had also drawn down SDR 1.3 billion from the IMF facility as of December 31, 2011.

On January 5, 2012, the Hungarian Government indicated it would enter a new agreement on EU-IMF financial assistance package within a reasonable time.

On January 9, 2012, the Ministry for National Economy published the preliminary general government deficit (excluding local governments) for the year 2011, in accordance with GFS methodology. According to the preliminary data available in January 2012, the deficit reached HUF1,734.4 billion.

On January 11, 2012, the European Commission commenced legal action against Hungary over new legislation that came into force on January 1, 2012. The infringement proceedings concern the following three areas: the independence of the judiciary as regards mandatory early retirement of judges and prosecutors at the age of 62 instead of 70; the independence of the national data protection authority; and the independence of NBH.

On February 21, 2012, the Government announced deficit contracting measures to secure the deficit targets for the years 2012 and 2013. According to the decree of the government, the ministers of the corresponding portfolio should elaborate on proposals to:

- (1) cut the amount of drug subsidies for the year 2012;
- (2) plan additional savings for the year 2013;
- (3) cut the expenditures related to the public transportation in the capital of Hungary;
- (4) introduce the electronic road toll system in the middle of the year 2013;
- (5) cut the expenditures of chapter-administered appropriations and other central government expenditures; and
- (6) introduce a partial suspension of public procurements.

On February 22, 2012, the European Commission proposed to freeze transfers from the Cohesion Fund in the amount of EUR495 million for the year 2013 as a consequence of non-compliance concerning the Excessive Deficit Procedure against Hungary.

On March 6, 2012, the European Commission accepted proposals from Hungary to ensure the deficit target for the year 2012.

On March 13, 2012, the ECOFIN approved the European Commission's proposal of February 22, 2012 to freeze transfers from the Cohesion Fund.

On March 7, 2012, the European Commission announced that it would take the next step in the infringement procedure against Hungary relating to the independence of the data protection authority and the retirement age of judges. In the procedure relating to the independence of NBH, the European Commission requested additional information from the Government of Hungary.

On March 22, 2012, the Hungarian Government announced that the European Commission did not accept the legal arguments of the Hungarian reply of November 29, 2011, which had responded to the detailed European Commission statement with regard to the infringement procedure on the extra tax for the telecom sector, and it decided to refer the case to the European Court of Justice. However, the Government believes that the Hungarian regulations currently in force are fully compliant with EU law.

On April 2, 2012 the fixed exchange rate loan system for FX debtors commenced. According to the announcement of the Ministry for National Economy, the objective of the fixed exchange rate loan system is to cushion the impact of the substantial volatility of the exchange rates of certain foreign currencies and enable FX debtors to easily predict their situation with respect to debt service payments irrespective of foreign exchange movements. People involved could request participation in the scheme beginning April 2, 2012 from the financial institution that provided the loan. According to the conditions of the fixed exchange rate loan system, the difference between installments calculated at a fixed exchange rate

and the installments that are payable according to the actual exchange rate will be booked at two separate accounts. The difference between the principal repayments at the actual exchange rate and the fixed exchange rate will be booked on the first account. The difference between the interest repayments at the actual exchange rate and the fixed exchange rate will be booked on the second account. Debtors are not required to pay back the sum on the second account. The first account, the joint capital account (containing the liabilities of the customer), will charge interest on the basis of interbank rates and, consequently, at a discounted rate. A debtor who, albeit at a greater cost, can still pay the installments in spite of the higher Swiss franc exchange rate, should continue to repay according to the original contract conditions. Therefore, the fixed exchange rate loan system is the optimal solution for debtors who currently unable to repay their debt in the near future according to the statement.

On April 2, 2012, the CSO published the preliminary general government balance (including local governments) for the year 2011, in accordance with ESA methodology. In 2011, the surplus reached HUF1,180.1 billion, equalling 4.2% of the preliminary 2011 GDP.

From the assets of private pension funds—except for real returns and additional membership fees—HUF2,677.7 billion, and, related to this, HUF44.0 billion of other revenues, were accounted in the system of national accounts as the revenues of the general government sector in 2011. Without the transfer of assets of private pension funds, the revenues of the general government sector amounted to HUF12,161.7 billion, and the deficit to HUF1,541.6 billion, the latter of which is 5.5% of GDP. The deficit increased by HUF395.5 billion, 1.2% of GDP compared to 2010.

Simultaneously, the NBH published the preliminary general government debt figure (including local governments) as of the end of 2011, in accordance with ESA methodology. The debt reached HUF22,692 billion, equalling 80.6% of the preliminary GDP for the year 2011.

On April 23, 2012, the Hungarian government adopted the program entitled "Next Step: Széll Kálmán Plan 2.0," which includes the Convergence Program and the National Reform Program. In 2012, the first Széll Kálmán Plan aimed for a fiscal adjustment of HUF550 billion, 83.4% of which was achieved according to the statement issued by the government of Hungary on April 23, 2012. The measures in the Széll Kálmán Plan 2.0 target additional fiscal adjustments totaling HUF150 billion in 2012. According to the program, 73% of the objectives of the first Széll Kálmán Plan—as a consequence of government measures—will be met by 2013, whereas in 2013 the government of Hungary will further improve the situation of the state budget by approximately HUF600 billion (the government estimate implies a range of HUF567 billion—HUF665 billion) through the Széll Kálmán Plan 2.0. Consequently, Hungary is carrying out a structural adjustment program totaling 2% of GDP in 2012 and 4% of GDP in 2013.

The government of Hungary approved additional measures in April 2012 which were expected to lead to the improvement of the general government deficit for the year 2012, together with the measures taken in February and the forecast of a better-than-calculated balance for the 2012 budget at the local government subsystem.

The following table sets forth the measures announced in the Széll Kálmán Plan 2.0 and their estimated effect on the general government deficit for the years 2012 and 2013, respectively:

_	2012	2013	
	(HUF bi	(HUF billions)	
Reduction of expenditures of budgetary institutions, chapter- and other			
centrally administered appropriations	44.7	44.7	
Reduction of pharmaceutical subsidies	10.0	40.0	
Balance improvement of local governments	60.0	90.0	
Introduction of a telecommunication services tax	30.0	52.0	
Introduction of reverse charge VAT in agriculture	10.0	15.0	
Launching the electronic road toll at an increased level	0.0	75.0	
Reduction of central subsidies to metropolitan public transportation	0.0	10.0	
Elimination of central subsidies to the Research and Technological			
Innovation Fund	0.0	25.2	
Amendment of public tasks performed by state-owned companies	0.0	20.0	
Introduction of a financial transaction levy	0.0	130.0-228.0	
Maintaining and extending the income tax levied on energy providers	0.0	55.0	
Merging and transforming current taxes levied on insurance companies	0.0	15.0	
Reduction of the number of minor taxes	0.0	(5.0)	
Total	154.7	567-665	

Source: Ministry for National Economy

Furthermore, the surtax on financial institutions will be halved, in accordance with an agreement concluded between the government of Hungary and the Hungarian Banking Association. By implementing the Széll Kálmán Plan 2.0, the government of Hungary intends to finalize the transition to a tax system that enables the reduction of taxes on labor by increasing taxes on consumption and sales. This would be a minor burden on individuals, but would contribute significantly to the budget as a whole. The new tax measures are structural, and thus they will enable the government of Hungary to create sustainable stability on the revenue side of the budget.

The Széll Kálmán Plan 2.0 also includes the National Reform Program of Hungary for 2012. The National Reform Program introduces measures which aim to achieve the objectives of the Europe 2020 Strategy on the fields of labor market policy, research, development, innovation, climate policy and energy efficiency, education and social inclusion.

On April 23, 2012, Parliament of Hungary accepted the Act on Takeover of Special Institutions for Inpatients of Local Governments and the Amendment of Certain Acts Related Thereto. According to this Act, the assets and debts of 70 health care institutions shall be transferred to the central government. The assets were transferred on May 1, 2012. The assumption of debt should have taken effect on July 31, 2012; however, the assumption agreements were not settled in 2012. On March 18, 2013, Parliament adopted an Act on takeover of special institutions for inpatients and takeover of certain ancillary medical service provider business enterprises fully owned by the government or enterprises owned fully by such government-owned business enterprises connected to the special institutions for inpatients, by central budgetary organs and procedural rules of such takeover. Such Act regulated the debt assumption of special institutions for inpatients of local governments, and provides for the assumption by the virtue of law on April 1, 2013.

On April 25, 2012, the European Commission announced that, according to the assessment of the European Commission, Hungary had taken sufficient actions and displayed sufficient commitments to enter into negotiations on precautionary balance of payment assistance. The precautionary balance of payment assistance would provide Hungary with a loan to assist its balance of payment upon Hungary's request. However, Hungary does not plan on making such request. This decision had been made in light of commitments by Hungary, confirmed by Mr. Viktor Orbán, Prime Minister of Hungary on April 24, 2012 after his meeting with Jose Manuel Barroso, President of the European Commission, to take tangible steps to ensure compliance with EU law on all the issues that are relevant for the stable and independent legal environment that lies at the heart of investors' confidence and influences macroeconomic stability. Based on Hungary's reply to the European Commission's administrative letter on this matter, the European Commission agreed on April 25, 2012 to close the infringement case on the

independence of the Central Bank once the relevant legislation was adopted. The Hungarian authorities had also committed to continue consultations with the European Central Bank in view of reaching agreement on the remaining open issues. Hungary had also committed to address promptly and fully the recommendations of the Venice Commission on key priority areas in the field of the judiciary reform. Before the negotiations regarding the EU-IMF financial assistance for Hungary could begin, the European Commission expected these commitments to be fully implemented.

On May 11, 2012, the Government submitted three new Bills (on Telecom Tax, on Uniform Insurance Tax, and on Financial Transaction Duty Tax) to Parliament of Hungary to introduce the taxes announced in the Széll Kálmán Plan 2.0.

On May 18, 2012, Parliament adopted the Act on Telecom Tax. As of July 1, 2012, a telecom tax is imposed on calls via mobile phone and messages ("SMS" and "MMS"). The tax rate is HUF2 per minute and per message, though for individuals the first 10 minutes is tax-free each month, and the tax is capped at HUF700 for individuals and HUF2,500 for companies per month.

On May 30, 2012, the European Commission adopted a proposal for a Council decision to lift the suspension of commitments from the Cohesion Fund for Hungary, after concluding that the country has taken the necessary action to correct its excessive deficit, in line with the Council Recommendation of March 13, 2012.

On May 30, 2012, the European Commission published the final recommendation for a Council Recommendation on Hungary's 2012 national reform program and delivered a Council opinion on Hungary's convergence program for 2012 to 2015. According to the final recommendation, Hungary should take the following actions:

- (1) Correct the excessive deficit by 2012 in a durable manner, by implementing the 2012 budget and reducing reliance on one-off measures. Thereafter, specify all structural measures necessary to ensure a durable correction of the excessive deficit and to make sufficient progress towards the medium-term budgetary objective, including meeting the expenditure benchmark, and ensure sufficient progress towards compliance with the debt reduction benchmark. To mitigate the accumulated macroeconomic imbalances, put the public debt ratio on a firm downward path.
- (2) Revise the Cardinal Act on Economic Stability of Hungary by putting the new numerical rules into a binding medium-term budgetary framework. Continue to broaden the analytical remit of the Fiscal Council, with a view to increasing the transparency of public finances.
- (3) Make the taxation of labor more employment-friendly by alleviating the impact of the 2011 and 2012 tax changes on low earners in a sustainable, budget-neutral manner, for example, by shifting part of the tax burden to energy taxes and recurrent taxes on property. Strengthen measures to encourage women's participation in the labor market, particularly by expanding childcare and preschool facilities.
- (4) Strengthen the capacity of the Public Employment Service to increase the quality and effectiveness of training, job search assistance and individualized services, with particular regard to disadvantaged groups. Strengthen the activation element in the public work scheme through effective training and job search assistance. Implement the National Roma Integration Strategy (a strategy for improving the level of integration of individuals of the Roma ethnicity into the society of Hungary), and mainstream it with other policies.
- (5) Implement measures envisaged to reduce the administrative burden. Ensure that public procurement and the legislative process support market competition and ensure a stable regulatory and business-friendly environment for financial and non-financial enterprises, including foreign direct investors. Reduce tax compliance costs and establish a stable, lawful and non-distortive framework for corporate taxation. Remove unjustifiable restrictions on the establishment of large-scale retail premises. Provide specific well-targeted incentive schemes to support innovative small- and medium-sized enterprises in the new innovation strategy.
- (6) Prepare and implement a national strategy on early school-leaving by ensuring adequate financing. Ensure that the implementation of the higher education reform improves access to education for disadvantaged groups.
- (7) Reform the public transport system to make it more cost efficient. Increase the cross-border capacities of the electricity network, ensure the independence of the energy regulator and gradually abolish regulated energy prices.

On June 14, 2012, the Government of Hungary approved the first draft of the budget for the year 2013. According to the first draft, the general government deficit for the year will equal HUF660 billion, total revenues will equal HUF14,840 billion, and total expenditures will equal HUF15,500 billion. The draft budget was based on assumptions of a 4.2% inflation rate, a 1.6% real growth rate and a foreign exchange rate of HUF299.4/EUR.

On June 21, 2012, the Government of Hungary submitted a proposal for Parliament to amend the legislation regarding NBH. The IMF announced that it would examine the proposal together with the European Commission and the European Central Bank to determine whether the proposal is sufficient to ensure central bank independence.

On June 28, 2012, Mr. Antal Rogán, the leader of the parliamentary faction of the majority governing party, Fidesz, announced that the Ministry for National Economy and the parliamentary factions of Fidesz and the minority governing party CDPP had concluded an agreement whereby the Government will reduce tax burdens in the amount of HUF300 billion. Taxes on labor will be reduced in case of employees below the age of 25 and above the age of 55, and blue-collar workers. Small enterprises will be entitled to choose to pay a favorable tax instead of paying taxes normally. To cover the additional expenditures, the Government will extend the base of the financial transaction duty; contrary to the original plans, the Hungarian State Treasury and the Hungarian Central Bank will not be exempt from the tax. According to the calculations of the Ministry for National Economy, this will generate an additional HUF200 billion. According to the Ministry for National Economy, the interest rate expenditures would be significantly lower than planned originally, covering an additional HUF100 billion of revenue loss. Moreover, the financial transaction duty would be capped at HUF6,000 per transaction, except for transactions by the Hungarian State Treasury and the NBH. As a result, the expected revenue would be HUF140 billion instead of the HUF280 billion expected originally. The lower-than-expected interest revenues would cover HUF50 billion of the revenue loss. The expected 2% real growth rate (higher than the 1.6% real growth rate expected originally) would cover the revenue loss in the amount of HUF50 billion. Moreover, the expected revenue from the financial transactions duty paid by the Hungarian State Treasury and the NBH would be HUF40 billion higher than originally planned. As a result, the measures will not increase the general government

On July 9, 2012, Parliament adopted the Act on Financial Transaction Duty, which went into effect on January 1, 2013. The new duty is levied on those payment service providers ("PSPs") which have their registered seat or branch office in Hungary, with special rules for the National Bank of Hungary. NBH shall pay the duty solely upon the issuance of NBH securities with a term not exceeding two weeks and upon accepting NBH deposits with a maturity of between one day and two weeks. The duty shall be paid monthly, and the general duty rate will be 0.1% of the amount of the financial transaction; however, the duty—with the exception of transactions by NBH or Hungarian Treasury or the Settlement Center of the Post Office—cannot exceed HUF6,000 per transaction. In the case of one-day deposits at NBH, the duty rate will be 0.01%. Also on July 9, 2012, Parliament adopted the Act on Uniform Insurance Tax in order to decrease the number of taxes imposed on insurance companies at present. This Act went into effect on January 1, 2013, and with the introduction of this new type of tax, certain other taxes imposed on insurance companies will be abolished.

On July 12, 2012, Parliament approved the principal figures of the budget for the year 2013. According to the decision, the total revenues of the general government will amount to HUF15,083 billion, and the total expenditures will amount to HUF15,733 billion. As a result, the general government deficit for the year 2013 will be HUF653 billion.

On July 17, 2012, negotiations started among the Government of Hungary, the IMF and the EC, with delegates from the European Central Bank taking part as observers. The negotiations ended on July 25, 2012 as planned. According to the press release issued by the European Commission on July 26, 2012, the Hungarian Government's commitment to further fiscal consolidation is to be welcomed. In order to put the public debt ratio onto a firm downward path and maintain macroeconomic stability, a stable policy and institutional framework is needed based on a more business-friendly environment and continued structural reforms that enhance growth and employment. According to the press release, the European Commission plans to continue the constructive negotiations with the authorities on these issues in cooperation with the IMF and the ECB in the period ahead.

On August 7, 2012, the Ministry for National Economy published the preliminary general government deficit (excluding local governments) for the first seven months of the year 2012, in accordance with GFS methodology. The deficit reached HUF437.5 billion, equalling 75.9% of the planned deficit for the year 2012.

On September 6, 2012, the Ministry for National Economy published the preliminary general government deficit (excluding local governments) for the first eight months of 2012, in accordance with GFS methodology. The deficit reached HUF559.5 billion, equalling 97.1% of the targeted deficit for the year 2012.

On September 11, 2012, the Bill on amendment to the Act on Central Budget of Hungary for year 2012 was adopted by Parliament, which provides for a HUF150 billion loan to the Hungarian Eximbank provided by the state as owner.

On October 1, 2012, the Government announced that the Government plans to recommend the prohibition of slot machines. The expected loss of budget revenue from gaming of approximately HUF20-30 billion would be covered by the planned taxation of on-line gambling.

On October 5, 2012, György Matolcsy, Minister for National Economy, announced a HUF397 billion deficit reduction plan. According to the announcement, the expected growth rate for the year 2013 has been lowered from 1.6% to 1% and the planned deficit-to-GDP ratio in 2013 has been increased from 2.2% to 2.7%. The following table sets out the planned measures and their budgetary impact for the year 2013:

Meas	ure	Gross effect (HUF billions)
1.	Increasing the EU co-financing rate of projects	55
2.	Reduction of bureaucracy	30
3.	More efficient wage controls in the public sector	73
4.	Improved targeting of social benefits	8
5.	Elimination of the regressive rates for social security contributions	51
6.	Financial transaction tax	60
	a. Increased payment obligation of the State Treasury	30
	b. 0.3% financial transaction levy on cash withdrawal	30
7.	Combating tax avoidance, substantive improvement of the efficiency of tax collection	
	and different rules for the small business tax	120
	a. Combating tax avoidance: expansion of reverse charge value-added tax (VAT) on	
	swine trade	10
	b. Combating tax avoidance: connecting cash registers to the tax authority	95
	c. Different regulation of the small business tax	15
Tota	l	397

Source: Ministry for National Economy

In addition, on October 5, 2012, the Government announced a freeze on expenditure in the amount of HUF133 billion to ensure it would meet the deficit target for 2012.

On October 17, 2012, György Matolcsy, Minister for National Economy, announced a HUF367 billion deficit reduction plan in order to avoid any new steps in the Excessive Deficit Procedure against Hungary. The European Commission indicated in its October letter that it can accept only two-thirds of the previously announced fiscal adjustment measures and thus forecasts the budget deficit next year to come within the range of 3.7% to 3.9% of gross domestic product. Failure to keep the deficit below 3% would imply moving to the next stage of the Excessive Deficit Procedure and the freezing of funding to Hungary from the European Union's Cohesion Fund. The announced measures include doubling the financial transactions tax, adding revenue of HUF130 billion as well as keeping the bank surtax unchanged, resulting in additional anticipated revenue of HUF72 billion. Furthermore, changes in local business tax rules are expected to generate HUF35 billion and the Government will introduce a utilities tax, which is planned to generate HUF30 billion more in budget revenue. The healthcare contribution levied on in-kind (non-monetary) benefits provided by employers will increase from 10% to 27%, resulting in additional planned revenue in the amount of HUF40 billion and improvement in the efficiency of tax collection will result in additional planned revenue in the amount of HUF40 billion.

On October 19, 2012, the European Commission launched an infringement procedure against the sectoral tax on telecommunications firms in Hungary. Subsequently, on July 18, 2013, the European Commission decided to withdraw its pending case against Hungary with the European Court of Justice regarding the telecommunication surtax introduced in 2010.

On October 27, 2012, Viktor Orbán, the Prime Minister, announced that the Hungarian State (central government) will partially assume the debt of local governments. The measure will affect the debt of 1,956 local governments totaling HUF612.1 billion. If the population of the township is fewer than 5,000 people, 100% of the debt will be assumed, which will equal HUF97.3 billion of debt. If the population of the township exceeds 5,000 people, the ratio of the debt assumed will depend on the per capita local business tax revenue of that local government. If this revenue exceeds the average per capita local business tax revenue, 40% of the debt will be assumed. If the per capita local business tax revenue is between 75% and 100% of the average per capita local business tax revenue, 50% of the debt will be assumed. If the per capita local business tax revenue, 60% of the debt will be assumed. If the per capita local business tax revenue is below 50% of the average per capita local business tax revenue, 70% of the debt will be assumed. The following table sets out the affected amount of debt and the expected effect of the measure on the central government according to GFS methodology:

	Number of townships	Per capita local business tax compared to the average	Amount of debt (HUF billions) <sup>(2)</sup>
Fewer than 5,000 people	1,673	100%	97.3
Above 100% <sup>(1)</sup>	134	40%	244.7
75%-100% <sup>(1)</sup>	54	50%	145.1
50%-75% <sup>(1)</sup>	57	60%	79.4
Below 50% <sup>(1)</sup>	38	70%	45.6
Total	1,956		612.1

Source: Ministry for National Economy

Notes:

As of June 28, 2013, the debt assumption of municipalities was completed, excluding two municipalities which were under a debt reorganization procedure. By the end of 2012, local government debt in the amount of HUF73.7 billion was assumed. By the end of June 2013, an additional HUF616.7 billion of local government debt was assumed.

According to ESA methodology, the measure has no effect on the debt and the deficit of the general government because, according to the ESA methodology, the debt and the deficit of the local governments are included in the general government debt and deficit data.

On October 27, 2012, the European Commission published the 2012 autumn Economic Forecast. According to the projection of the European Commission, the deficit-to-GDP ratio of Hungary according to the ESA methodology (including local governments) would amount to 2.5% in 2012, 2.9% in 2013 and 3.5% in 2014. Real economic growth will reach 0.3% in 2013 and 1.3% in 2014. The general government debt to GDP ratio (including local governments) would decrease from 81.4% by the end of 2011 to 78.4% by the end of 2012, 77.1% by the end of 2013 and 76.8% by the end of 2014.

On November 16, 2012, the Government announced a HUF90 billion deficit reduction plan in order to close the gap of 0.2% between Hungary's 2.7% 2013 general government deficit (including local governments) according to ESA methodology to GDP ratio target and the European Commission's 2.9% projection. According to the plan, the Government will include the following additional measures in the 2013 budget proposal:

- raising the rate of income tax for energy providers from 11% (as planned originally) to 31%, projected to generate additional budget revenue of HUF40 billion;
- extending the scope of the on-line gambling tax, projected to generate additional budget revenue of HUF10 billion; and
- increasing the dividend payment obligations of Szerencsejáték Zrt. (the state-owned gambling company), projected to generate additional budget revenue of HUF10 billion.

<sup>(1)</sup> Percentage of average per capita local business tax revenue.

<sup>(2)</sup> Amount of debt affected by the measure announced on October 27, 2012, as described above.

Furthermore, on November 16, 2012, the Government announced that the transitional taxes and extra taxes (such as Surtax on Retail, Telecommunications and Energy Sectors) will be abolished; however, the Surtax on Financial Institutions will be fixed as a permanent tax, with the tax burden for the year 2013 equalling the tax burden of 2012.

On December 17, 2012, Parliament adopted detailed rules for the method of calculating government debt and gross domestic product and the rules for implementing the government debt limitations mentioned in the Fundamental Law. In accordance with these rules, through the execution of the central budget act, the Government and all organs within the system of public finances shall take into account the value of the expected gross domestic product of the given budget year and the value of the government debt planned for the last day of that budget year when borrowing or undertaking a financial obligation. The validity of a contract under which the Government borrows or undertakes a financial obligation shall not be affected if the actual government debt index on the last day of the given budget year exceeds the respective index of the reference year due to a reason not known at the time of such borrowing or undertaking.

On December 17, 2012, the MNE announced that the Government of Hungary decided to revise the conditions for eligibility of social benefit to support home ownership of families announced on October 12, 2011. According to the decision:

- The interest rate subsidy will be constant and will not decrease annually.
- The maximum amount of subsidized loans will be increased from HUF10 million to HUF15 million for purchases of new construction real estate and from HUF6 million to HUF10 million in case of purchases of existing real estate.
- The maximum value of real estate eligible for subsidized loans will be increased from HUF15 million to HUF20 million in case of purchases of existing construction real estate.
- Extensions of existing real estate will also be eligible for subsidized loans with a maximum of HUF10 million on the amount of the loan. The loan will be capped and not the value of the real estate.
- Application deadline for contracts increasing the financial strength of debtors with overdue home loans will be extended to December 31, 2013.

The measures will become effective retroactively, so that those who previously applied for the subsidy will be eligible for these benefits. This program is ongoing.

On December 19, 2012, the Government entered into an arrangement with the labor unions concerning the increase of the minimum wage. According to the agreement, the minimum wage will increase from HUF93 thousand to HUF98 thousand for non-skilled employees and from HUF108 thousand to HUF114 thousand for skilled employees. For 11 subsectors (manufacture of food products, manufacture of textiles, manufacture of wearing apparel, manufacture of leather and related products, manufacture of wood, manufacture of furniture, construction of buildings, specialized construction activities, retail trade, accommodation and food service activities), the state will cover the costs of the minimum wage increase (including additional contributions). The measure will affect approximately 256 thousand people and will result in additional general government budget expenditure in the amount of HUF10 billion.

On December 19, 2012, Parliament approved an amendment extending the deadline for borrowers to take advantage of the bail-out with respect to foreign currency-denominated mortgages of mortgage debtors indebted in foreign currency. The amendment provides that debtors with less than 90 days' delinquency are entitled to apply to enter the fixed-rate repayment schedule until March 29, 2013 instead of the original deadline of December 31, 2012. The contract setting out the terms of the mortgage loan granted by the mortgage bank to finance the difference between the actual and the fixed exchange rate will be subject to re-negotiation, subject to parameters under the law; the re-negotiation will not affect the state guarantee of the original loan.

On December 22, 2012, the Ministry for National Development issued a decree implementing the decision of the Government dated December 12, 2012 to decrease residential gas, electricity and public heating price levels by 10%. The decree entered into force on December 26, 2012.

As of December 28, 2012, Parliament amended the Act of Entry and Residence of Nationals from Third Countries and provided an authorization for Hungary to issue the so-called zero-coupon "Residence Bonds" with a face value of EUR250,000 to eligible companies chosen by Hungary, which may in turn issue securities which can be acquired and held for a minimum of five years by applicants in order to accelerate Hungarian residence permit applications.

On January 24, 2013, the European Commission launched an infringement procedure against the telecommunications tax imposed on calls via mobile phone and messages by sending a letter of formal notice to Hungary.

In January 2013, the MNE provided an estimate of the expected budgetary effects of the previously announced deficit reduction measures in light of the information available as of January 2013. The following table sets forth the expected effects of the measures:

	Year ended December 31,	
	2012	2013
	(in HUF bi	llions)
Employment, social transfers and labor market	185.0	220.0
Pension system reform	32.9	48.9
Public transport	26.0	36.0
Higher education	12.0	38.0
Reform of drug subsidies	86.5	93.0
State and municipal funding (1)	109.9	325.1
Contributions to the fund established to reduce public debt (2)	116.0	221.0
Additional revenue from revenue- side measures of Széll Kálmán Plan 2.0	22.8	398.5
Total	591.1	1,380.5

Source: MNE

Notes:

On February 8, 2013, the Ministry of National Development submitted a bill on an amendment to the Act on the central budget of Hungary for the year 2013. According to such bill, the Hungarian state would guarantee the payment obligations owed by MVM Magyar Villamos Müvek Zrt. to E.ON SE under a contract for the sale of shares in each of E.ON Földgáz Trade Földgázkereskedö Zrt. and E.ON Földgáz Storage Földgáztároló Zrt., up to a maximum amount of EUR875 million. The Hungarian state would also guarantee the purchase of certain stocks related to the activities of these companies up to a maximum amount of HUF90 billion.

On March 13, 2013, a guarantee in the amount of HUF256 billion was provided by Hungary to Magyar Villamos Művek Zrt. in order to purchase two companies, E.ON Földgáz Trade Földgázkereskedő Zrt. and E.ON Földgáz Storage Földgáztároló Zrt.

On March 13, 2013, a member of Fidesz submitted a Bill to Parliament, according to which the regulated price of certain public utility services, including gas, electricity and purchased heating will be decreased by 10% as compared to the prices as of December 1, 2012. The Bill was adopted by the Parliament and the Act went into effect on May 10, 2013.

On May 7, 2013, the Ministry for National Economy published the preliminary general government deficit (excluding local governments) for the first four months of 2013, in accordance with GFS methodology. The deficit reached HUF528.6 billion.

On May 10, 2013, the Ministry for National Economy published measures to ensure lifting of the EC's Excessive Deficit Procedure. In order to ensure that the Excessive Deficit Procedure is lifted, the Hungarian Government will freeze HUF92.9 billion in the 2013 budget. If the European Commission deems the freeze insufficient, the ongoing financing of major one-off government investments may also be suspended. If the two measures, together worth approximately HUF150 billion, still prove insufficient, the Government is ready to raise special taxes on banks, the income tax of energy suppliers and the financial transaction duty if needed.

<sup>(1)</sup> Limit on local governments' borrowing, rationalization of local and central administration, reduction in the size of the black economy, cut in public employment.

<sup>(2)</sup> Electronic toll system, delay in some corporate income tax cuts.

The following table sets forth the announced measures and their effect on the deficit in HUF billions:

Measure		Gross effect	
		2014	
	(in HUF bi	illions)	
Freezing of funds at budgetary institutions and professional chapter- administered			
appropriations	68.9	68.9	
Freezing of funds related to state assets	3.0	3.0	
Obligation to improve balance at extra-budgetary state funds	14.5	14.5	
Payment obligation of the Hungarian Financial Supervisory Authority	1.5	1.5	
Obligation of higher reserves at budgetary chapters not under Government control,			
lower subsidies for media services	5.0	5.0	
Nominal freezing of cash benefits	_	20.0	
Modification of work and disbursement schedule for state investments and			
renovations; cutting back of informatics and information-communication			
expenditures; lower subsidies for business organizations		60.0	
Adjustments, total	92.9	172.9	

Source: MNE

On May 29, 2013, the European Commission proposed the termination of the Excessive Deficit Procedure launched against Hungary. Subsequently, on June 21, 2013, the ECOFIN (Economic and Financial Affairs Council, the Council of the European Union consisting of Economic and Financial Ministers of the member states of the European Union) approved the proposal.

On June, 17, 2013, the Government announced additional deficit contracting measures to prevent the relaunching of the recently terminated Excessive Deficit Procedure against Hungary. The following measures were announced:

- increase of financial transaction duty; in case of cash withdrawals, the duty is increased from 0.3% to 0.6% and the cap is eliminated, in case of other transactions, the duty is increased from 0.2% to 0.3% and the cap is intact;
- increase of telecommunication services tax from HUF2 to HUF3 in case of corporate clients; the monthly cap is increased from HUF2,500 to HUF5,000;
- mine rents paid by entrepreneurs engaged in mining exploitation and geothermic energy production is increased from 12% to 16%;
- 6% health care contribution is levied on interest incomes, which is payable beside the personal income tax; and
- 7% levy on local government debt assumed and repaid by the central government.

The estimated effect of these measures equal HUF110-120 billion.

On June 27, 2013, Parliament approved the first four measures; the fifth measure, the 7% levy on assumed debt, was cancelled. In addition, credit institutions are obligated to pay an additional 208% of the financial transaction levy paid in the first four months of 2013. The tax changes entered into force on August 1, 2013.

# **Central Government Budget**

The following table sets forth information concerning central government revenues and expenditures for the final budget for the years 2008, 2009, 2010, 2011 and 2012, and the planned and expected budgets for 2013:

# Central Government Revenues and Expenditures<sup>(1)</sup>

Revenues and expenditures of the ce	ntral budget

	2008	2009	2010	2011	2012	2013	2013
_			Final			Planned	Expected
				(HUF billions)			
Revenues Payments of Economic Units							
Corporate taxes (including							
financial institutions)	699.9	597.2	343.9	352.0	390.0	477.2	463.9
DPTT	38.8	26.6	108.9	111.5	103.6	95.0	90.0
Gambling tax	72.7	66.7	53.4	51.6	52.4	47.0	42.0
Eco tax	25.2	23.9	23.5	23.5	24.1	26.0	25.5
Simplified business tax	166.5	169.7	181.9	172.3	146.5	108.1	112.0
Tax of small enterprises	100.5	105.7	101.5	172.5	140.5	130.2	12.9
Itemized tax of small taxpayers	_	_				74.3	31.2
Tax on public works	_				_	60.0	55.0
Other central payments	139.2	111.6	44.1	108.6	172.0	251.0	246.0
Other payments	30.1	21.7	36.3	32.0	18.0	33.5	25.0
Surtax on Financial Institutions	0.0	0.0	182.3	186.5	84.9	144.0	144.0
Surtax on Retail,	0.0	0.0	102.5	100.5	04.9	144.0	144.0
Telecommunications and							
Energy Sectors	0.0	0.0	151.7	171.9	165.6	5.0	10.0
Lifelgy Sectors					105.0	5.0	10.0
Total	1,172.4	1,017.5	1,125.8	1,209.9	1,157.2	1,451.3	1,257.5
Taxes on Consumption							
Value added tax	2,114.1	2,168.5	2,313.6	2,219.5	2,747.4	2,953.2	2,889.9
Excises	929.7	902.4	886.6	909.6	943.1	961.1	961.1
Financial transaction duty		_	_	_	_	301.1	233.7
Public health production tax	_	_	_	3.3	0.0	0.0	0.0
Insurance tax	_	_	_	_	_	27.5	27.5
Telecom levy	_	_	_	_	12.2	44.0	44.0
Total	3,043.8	3,070.9	3,200.1	3,132.3	3,702.7	4,286.9	4,156.2
Payments of Households							
Gross PIT revenues	1,998.9	1,874.2	1,767.9	1,382.8	1,498.4	1,501.6	1,501.6
PIT revenues of central budget <sup>(1)</sup> .	1,884.6	1,744.4	1,632.0	1,362.6	1,385.3	1,501.6	1,501.6
Private persons' special tax	27.6	25.5	6.1	0.3	0.0	0.0	0.0
Tax payments	5.8	8.3	3.0	0.2	0.2	0.0	0.2
Fees	131.0	112.2	83.5	75.3	109.6	111.0	111.0
Vehicle tax	131.0	112.2	05.5	75.5	109.0	44.1	44.1
Other revenues	_	_	_	3.7	1.2	0.9	0.9
Total	2,163.3	2,020.2	1,860.5	1,462.3	1,609.4	1,657.8	1,657.8
Central Budgetary Institutions and							
Chapter Administered							
Appropriations							
Revenue of the central budgetary							
institutions	778.2	794.2	890.6	925.7	1,397.5	1,041.9	1,511.9
Own revenues of chapter							
administered professional							
appropriations	144.5	227.9	165.3	353.8	129.3	22.8	47.7

-	2008	2009	2010	2011	2012	2013	2013
•		<del></del> -	Final		·	Planned	Expected
				(HUF billions)			
EU support of chapter							
administered professional appropriations	329.0	602.7	814.0	890.1	1,076.8	1,424.6	1,369.9
Total	1,251.7	1,624.8	1,869.9	2,169.6	2,603.6	2,489.2	2,929.5
Payments of central budgetary			_				
institutions	94.4	65.5	57.3	45.5	41.0	73.8	70.8
Contribution to national social					177	0.0	0.0
fund Payments of local governments	17.0	14.9	11.6	7.2	17.7 9.3	0.0 11.6	0.0
Payments of extra budgetary and	17.0	14.5	11.0	7.2	9.5	11.0	0.0
social security funds	143.4	146.1	8.0	0.0	0.0	10.0	10.0
Revenues of international							
transactions	1.5	2.1	1.3	4.2	0.4	8.2	8.2
Payments related to state property	71.7	143.4	71.0	40.0	69.8	116.0	116.0
Other revenues	47.7	39.9	125.2	39.5	25.8	6.4	15.0
Revenues related to debt service	9.7	0.1	0.0	0.0	0.0	0.0	0.0
Lump sum cash flow facility from			(5.5)				
EU	51.1	28.7	(8.7)	22.9	11.6	16.7	22.4
Customs and import duties	9.8	8.2	8.6	9.6	9.2	9.6	9.3
Pension reform and debt reduction							
fund	0.0	0.0	0.0	95.6	0.0	0.0	0.0
Total revenues <sup>(2)</sup>	8,077.3	8,182.0	8,330.7	8,238.7		10,137.6	10,252.7
Interest revenues	82.0	142.3	130.5	103.5		93.2	117.3
Total revenues <sup>(3)</sup>	8,159.3	8,324.2	8,461.1	8,342.2		10,230.9	10,370.0
Expenditures							
Subsidiaries to economic units	203.1	178.6	201.4	212.0	259.5	268.7	270.5
Support to the media	51.3	53.7	45.8	53.7	61.8	68.6	68.6
Consumer price subsidy Housing grants	107.6 185.6	107.4 199.3	107.3 147.4	108.3 129.1	96.9 124.0	93.0 201.5	93.0 155.0
Family Benefits Social Subsidiaries	165.0	199.3	147.4	129.1	124.0	201.5	155.0
Family benefits	503.0	464.6	461.5	454.9	445.9	452.5	451.5
Income supplement benefits	156.6	149.9	144.1	136.6	62.6	63.7	64.2
Underage benefits	_	_		_	280.0	283.4	248.4
Other specific subsidies	26.3	26.5	26.8	27.5	28.5	30.0	28.0
Total	685.9	641.0	632.4	618.9	817.0	829.6	792.1
Central Budgetary Institutions and							
Chapter Administered Appropriations							
Expenditures of central budgetary							
institutions	2,348.9	2,239.2	2,371.7	2,521.0	2,920.3	2,968.3	3,569.3
Chapter administered professional							
appropriations	1,647.0	1,808.0	1,833.1	2,209.7	2,146.9	2,431.7	2,530.8
Central investment	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Chapter balance reserve	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Total	3,995.8	4,047.2	4,204.8	4,730.7	5,067.2	5,400.0	6,100.1
Support to political parties and	_	_	_				
other civil organizations	5.2	5.3	5.0	3.8	3.8	3.8	3.8
Transfer to social security funds	835.0	913.8	1,147.5	637.8	690.9	1,066.5	1,069.5

_	2008	2009	2010	2011	2012	2013	2013
			Final			Planned	Expected
				(HUF billions)			
Transfer to Local Governments							
Direct transfer from the budget	1,295.3	1,178.6	1,123.5	1,069.2	1,027.3	636.4	684.9
Yielded PIT revenues	114.2	129.9	135.9	126.4	113.1	0.0	0.0
Total	1,409.5	1,308.5	1,259.4	1,195.6	1,140.4	636.4	684.9
Transfer to extra budgetary funds.  Expenditures of international	32.8	40.6	17.6	89.1	94.6	126.6	136.6
transactions	14.2	9.5	2.6	0.9	2.4	13.5	13.9
Debt service-related expenditures.	20.6	18.4	9.9	11.8	15.8	15.1	45.1
Other expenditures	26.1	22.6	29.4	14.7	16.2	19.9	18.9
Reserves	_	_	_	_	_	599.5	171.5
Extraordinary expenditures	16.0	16.9	9.2	266.0	9.0	4.0	2.1
Government guarantees redeemed	17.1	20.4	33.5	29.4	40.8	30.2	30.2
Contribution to EU budget	210.6	223.7	230.2	233.0	234.9	277.0	277.0
Expenditures related to state							
property	67.0	99.3	95.4	633.3	137.4	174.1	185.0
Interest payments	1,133.5	1,161.8	1,136.4	1,101.1	1,202.4	1,237.2	1,230.1
Total expenditures	9,017.0	9,068.0	9,315.1	10,069.3	10,014.8	11,065.3	11,348.0

Source: MNE

Notes:

#### Central Government Budget Process

The Ministry for National Economy is responsible for preparing the central government budget on a calendar year basis for the Government. The Government submits the central government budget to Parliament for consideration and ultimate approval. The annual central government budget for each coming year is supposed to be approved prior to the beginning of the relevant year. If Parliament does not approve the budget by such time, the Government is obligated to propose an interim central government budget without delay. If the central government budget is not approved by Parliament either, the Government is entitled to collect revenues due to the central government budget in accordance with the laws then in force and to make expenditures in line with the central government budget for the preceding calendar year.

Within eight months of the end of each calendar year, the final accounts for the preceding year are compiled by the Government and are submitted to Parliament for final approval.

The major components of revenue under the central government budget comprise taxes imposed on consumption (including VAT), enterprise taxes and taxes on households (primarily personal income taxes). The major expenditure items of the central government budget comprise debt service and transfers to the social security funds, budgetary institutions, local governments and extra-budgetary funds.

Roles of the Ministry for National Economy, the Hungarian State Treasury and the Government Debt Management Agency

As of May 29, 2010, the Ministry for National Economy assumed responsibility from the Ministry of Finance of supplying information to support the Government's decision-making and for co-ordinating issues falling within the Government's scope of authority in relation to public finances. See "Hungary—Political System—Government." Specific responsibilities include the preparation of the Bill on the final accounts of the central government and the central government budget, which is presented to Parliament each calendar year.

The Ministry for National Economy is required to ensure the execution of the central budget, the solvency of the central government, the financing of the central government and the recording of government debt,

<sup>(1)</sup> The PIT share to local governments will be reduced from 40% to 8% in 2012; base corrections between 2007 and 2011: the yearly differences have been moved from own revenues into subsidies.

<sup>(2)</sup> Excluding interest revenues.

<sup>(3)</sup> Including interest revenues.

including guarantees granted and sureties undertaken by the Government, and loans and claims of the central government. These tasks are executed through the Treasury, and debt and liquidity management tasks are carried out by Államadósság Kezelő Központ Zártkörűen Működő Részvénytársaság, a special government debt management agency (the Government Debt Management Agency Private Company Limited by Shares or "GDMA Pte Ltd.").

The Treasury was established on January 1, 1996 as a central budgetary organization. The legal and professional supervision of the Treasury is performed by the Ministry for National Economy. Within its budget execution responsibilities, the Treasury's main task is the management of budget appropriations and government cash flows and the determination of the daily financing needs of the central government. The management of budget appropriations includes the registration of annual appropriations, the monitoring of their changes and the right to authorize payments from appropriated amounts.

The cash management duties of the Treasury include account management for the budgetary institutions, which, in accordance with the Act on Public Finances, are obligated to keep their accounts with the Treasury. The Treasury administers the Single Treasury Account, which is the cash account of the Treasury held at the NBH.

The Treasury's responsibilities also include the provision of funds for public investments, the transfer of contributions and subsidies to municipalities, and the management and collection of loans and other claims of the central government.

The Government's borrowing needs are financed by the GDMA Pte Ltd. The Finance Minister established the GDMA Pte Ltd. in order to concentrate debt management functions into one organization. Accordingly, the GDMA Pte Ltd. manages, renews and records the forint and foreign exchange debt of the central government and, pursuant to the amendment of the Public Financing Act of 2003, manages the liquidity of the Single Treasury Account. For purposes of liquidity management, the GDMA Pte Ltd. introduced new secondary market operations (such as repurchase transactions on the domestic securities market).

In the domestic market, the responsibilities of the GDMA Pte Ltd. include the administration of auctions and subscriptions, and the development of the institutional framework and structure of government securities markets. Further, the GDMA Pte Ltd. provides easily accessible, up-to-date information on the government securities markets and on financing of Hungary's borrowing needs in order to encourage transparency. With respect to foreign debt management, the GDMA Pte Ltd. acts in the name of Hungary in raising funds, manages the foreign exchange debt of the central government, ensures promptness and accuracy in respect of debt service payments and effects hedging transactions to reduce risks.

#### **Taxation**

The current Hungarian taxation system was introduced in 1988. The most important elements of the Hungarian tax system are corporate profit tax, personal income tax, value added tax, excise duty and local taxes. The Hungarian tax system has undergone moderate changes in recent years in an effort to improve competitiveness and to harmonize the Hungarian tax system with EU standards.

Hungarian tax law distinguishes between domestic and foreign taxpayers. The tax liability of a domestic taxpayer extends to income originating from both Hungary and abroad, while the tax liability of a non-Hungarian taxpayer is restricted to its Hungarian source of income as defined by the relevant Hungarian tax law and is also generally affected by the applicable double taxation treaty. Hungary has entered into a double taxation treaty with more than 60 countries, including almost all of the OECD countries. Of the OECD countries, Hungary does not have a double taxation treaty with New Zealand.

Hungary, like many developing countries, has a substantial "shadow" economy, which avoids paying taxes. However, such "shadow" economy has diminished in recent years, as evidenced by an increase in tax receipts that have outpaced GDP growth. Further improvement is expected as larger companies and multinational enterprises assume a greater role in the Hungarian economy.

## Corporate Profit Tax and Corporate Dividend Tax

On January 1, 2010, the general corporate tax rate on profits increased from 16% to 19%, but taxpayers took advantage of certain tax preferences. On July 1, 2010, the availability of the 10% corporate tax rate for companies generating revenues of up to HUF50 million was expanded to apply to companies generating revenues of up to HUF500 million. Domestic entities receiving dividends are exempt from Hungarian dividend tax. Foreign entities receiving dividend, interest and royalties from local sources are not subject to withholding tax. Pursuant to legislation enacted by Parliament on November 16, 2010, since January 1, 2013, the corporate tax rate has been a reduced to a flat rate of 10%.

#### Personal Income Tax

Until 2005, Hungary had a three-tier graduated personal income tax rate structure with rates of 18%, 26% and 38%. On January 1, 2005, the second tier personal income tax rate (26%) was abolished. In January 1, 2006, the upper tier rate was reduced from 38% to 36%. In January 2009, the personal income tax base broadened, while the first-tier rate decreased from 18% to 17% and the upper tier rate decreased from 36% to 32%. On January 1, 2010, the tax bracket was increased from HUF1.9 million to HUF5 million and the basis of tax payment was simultaneously broadened.

On January 1, 2011, Hungary's personal income tax rate structure was simplified with the introduction of a one-tier tax rate system, with a flat tax rate of 16% on personal income. However, a tax base supplement (super-grossing) had applied to annual income of above HUF2,424,000. As of January 1, 2013, such tax base supplement has been abolished, and, as a result, the proportionate, 16% flat-rate personal income taxation has been fully introduced. In line with abolishing the personal income tax base supplement, the cap on the amount of pension contribution payable by private individuals has also been removed. In addition, a family allowance was introduced. Based on the number of children in the household, the personal income tax paid by the employee could be reduced with the respective amount set forth in the following table:

	HUF
One child	10,000
Two children	10,000
Three or more children	33,333

Source: MNE

Note:

(1) Per month per child.

#### Value Added Tax

On September 1, 2006, the 15% VAT rate (VAT rate lower than the standard rate imposed on certain items) was increased to 20%, while the standard VAT rate decreased from 25% to 20%, and the 5% rate on special needs items (e.g., medicine and books) remained unchanged. On July 1, 2009, the standard VAT rate was increased to 25%. A reduced 18% VAT rate was introduced with respect to certain basic food items. Currently, there is no tax imposed on some services (e.g., postal and financial services). The current Hungarian VAT system is fully harmonized with all relevant applicable EU Directives. The standard VAT rate was increased to 27% as of January 1, 2012.

## Registration Tax

Registration tax has been levied on the registration of cars since February 2004; however, in line with a recent decision of the European Parliament, this tax will be abolished gradually by 2016.

### Excise Tax

An excise duty is levied on the manufacturing, importing, warehousing, storage and distribution of mineral oils, alcoholic products, beer, wine, champagne, intermediary alcohol products and tobacco products. On January 1, 2010, excise duty levied on petrol and alcoholic beverages increased by 10% and on diesel by 7.6% and the minimum tax on cigarettes decreased by 8.3%. As of November 1, 2011, excise duty levied on gasoline increased by 13%, on alcohol spirits increased by 5% to 50%, on cigarettes increased by 8% and on tobacco increased by 12%.

## Luxury Tax

In January 2006, the Government introduced a tax on the purchase of expensive residential buildings with a value in excess of HUF100 million. On December 17, 2008, the Constitutional Court of Hungary held the Act on Luxury Tax to be unconstitutional and set aside the regulation retroactively. On January 1, 2010, a new tax was levied on certain assets of high value (e.g., residential real property, watercraft, aircraft and high-performance cars). On January 28, 2010, the Constitutional Court of Hungary, in its final and non-appealable decision, ruled that such law imposing taxes on high-value residential real property is unconstitutional under the laws of Hungary due to uncertainties in assessing the market value of residential real property. The Constitutional Court did not overturn the tax on other high-value assets (e.g., watercraft, aircraft and high-performance cars) as of August 16, 2010, the tax on high-value assets (e.g., watercraft, aircraft and high-performance cars) was abolished by the Government.

#### Solidarity Surtax

As of January 1, 2010, the Government abolished the 4% solidarity surtax, which had been in effect since September 1, 2006 and was payable by entities subject to corporate tax and natural persons with incomes above a certain level.

#### Surtax on Financial Institutions

On July 22, 2010, Parliament adopted an Act imposing a special tax on financial institutions on their 2010 income or adjusted balance sheet as of December 31, 2009 or the sum of the net value of managed funds and other managed portfolio assets. Such surtax was levied for the year 2011 and was applicable to all financial institutions (both domestic and foreign) with at least one set of annual financial statements prepared by July 1, 2010, including banks, insurance companies and other financial sector enterprises (e.g., investment companies, stock exchanges, commodity exchange service providers, venture capital fund managers, and investment fund managers), including their branches. The Government instituted the financial institution surtax as a permanent tax.

The tax base and rate vary according to the type of institution as follows:

Type of Institution	Tax Base and Rate
Banks  Insurance companies	0.15% of the adjusted balance sheet total up to HUF50 billion and 0.53% <sup>(1)</sup> of amounts in excess of such threshold(2)(3)
Financial enterprises Investment companies Stock exchanges	6.5% of interest and 6.5% of fees and commission income 5.6% of the adjusted net income 5.6% of the adjusted net income
Commodity exchange service providers  Venture capital fund managers  Investment fund managers	<ul><li>5.6% of the adjusted net income</li><li>5.6% of the adjusted net income</li><li>0.028% of the sum of the net value of managed funds and other managed portfolio assets</li></ul>

#### Notes:

- (1) Until January 1, 2011, such tax rate was 0.5%.
- (2) In 2010, rate of surtax on insurance companies was 6.2%. In 2011 and 2012, such tax rate was replaced by a three-tier progressive tax rate structure with rates of 1.5%, 3.0% and 6.4%. The lowest tier extended up to HUF1 billion, the middle tier from HUF1 billion to HUF8 billion, and the highest rate on income exceeding HUF8 billion.
- (3) As of January 1, 2013, surtax on insurance companies has been abolished, and uniform insurance tax has been introduced.

According to the agreement concluded on December 15, 2011, the surtax imposed on credit institutions can be reduced by certain loss items arising from the fixed-rate repayment schedule.

#### Uniform Insurance Tax

On July 9, 2012, Parliament adopted the Act on Uniform Insurance Tax in order to decrease the number of taxes imposed on insurance companies at present. The tax base is the insurance fee. The rate of the tax is 15% in case of all-risk vehicle insurance fees and 10% in case of property and accident insurance fees. The amount of the tax shall be calculated, declared and paid by the insurance companies monthly. This Act went into effect on January 1, 2013, and with the introduction of this new type of tax, the surtax imposed on insurance companies and the fire protection contribution were abolished.

## Surtax on Retail, Telecommunications and Energy Sectors

On October 20, 2010, Parliament adopted an Act approving a surtax on retail businesses, telecommunications companies and energy supply companies. Retail businesses are subject to a progressive tax at 0.1% on net sales revenues between HUF500 million and HUF30 billion, 0.4% between HUF30 billion and HUF100 billion, and 2.5% above that level. Telecommunication companies are subject to a 4.5% tax on annual net sales revenues between HUF500 million and HUF5 billion and 6.5% on the excess above HUF5 billion. Energy supply companies, which are already subject to a special surtax of 8% on adjusted net profits in addition to the standard corporate income tax rate, are now subject to an additional 0.3% tax on annual net sales revenues up to HUF5 billion and 1.05% on revenues exceeding HUF5 billion. These special taxes are to remain in effect for three years until October 2013.

## Surtax on Certain Products Endangering Public Health

As of September 1, 2011, a new Act has gone into effect that introduces a surtax on certain products containing high levels of sugar or salt. Such surtax is imposed on the person or legal entity selling the

product for the first time in Hungary (e.g., the Hungarian manufacturer or the importer). The rates of the surtax vary by the type of the product as follows:

Type of Product	Tax Rate
Soft drinks	HUF5 per liter
Energy drinks	HUF250 per liter
	HUF100 per kilogram
Salted snacks (e.g., chips)	HUF200 per kilogram
Food flavoring mixes	HUF200 per kilogram

#### Financial Transaction Duty

After several amendments adopted by Parliament, the Act on Financial Transaction Duty went into effect as of January 1, 2013. The rate of duty is 0.2% of the transferred amount and 0.3% in case of cash withdrawals. The duty is payable by the entity providing the relevant payment service. The payable amount of the duty is capped at HUF6,000 per transaction. This cap is not applicable when the taxpayer is the Settlement Center of the Hungarian Post or the Hungarian Treasury, except that the duty payable with respect to each transaction at the Treasury involving the sale of government securities is also capped at HUF6,000. In accordance with the recommendation of the European Commission, the transactions of the National Bank of Hungary are not subject to this duty.

Certain Treasury transactions are not subject to the duty (such as payments related to social security contribution funds, payments and transfers related to EU subsidies and initiated from accounts held at the Treasury, transactions involving accounts of the National Tax and Customs Administration held at the Treasury, etc.). Certain intra-group financing-related and investment service provision-related payment transactions are also exempt.

As of August 1, 2013, the financial transaction duty was increased. In case of cash withdrawals, the duty is increased from 0.3% to 0.6% and the cap is eliminated; in case of other transactions, the duty was increased from 0.2% to 0.3% and the cap remains at HUF6,000.

#### Public Utility Tax

As of January 1, 2013, a new type of tax has been introduced on public utilities, such as cables (electricity, phone, television, internet) and pipelines (gas, water, conduit) laid above or underneath municipal areas. The entity owning the cable or pipeline pays this tax, except if the owner is the state or a local government, the tax shall be paid by the service provider. The tax base of this tax is the total length of cables and pipelines, and the payable tax is HUF125 per each meter of cable or pipeline.

In the case of telecommunication cables, a three-tier graduated tax relief is applicable, as follows:

up to 170,000 meters	20% of the standard tax is payable
between 170,000 and 250,000 meters	40% of the standard tax is payable
between 250,000 and 300,000 meters	80% of the standard tax is payable

## Low Tax-Bracket Enterprises and Small Enterprises Tax

As of January 1, 2013, new types of tax were introduced as part of the Job Protection Action Plan as options for low tax-bracket enterprises and small enterprises. One of these new options for small enterprises is a tax of 16% of a tax base, including a cash-flow based profit plus wages and salaries. Businesses opting for such tax shall be exempt from certain taxes applicable on wages and salaries. Low tax-bracket enterprises choosing the monthly payable flat rate tax shall be exempt from the payment of the main central taxes, such as corporate and dividend tax, personal income tax and social contributions.

#### Other Central Government Revenues

Customs duties are imposed on goods imported from outside the European Union in accordance with the EU customs code. The central government levies duties on the acquisition of real estate, cars and certain other products and also on certain administrative procedures.

## Local Taxes

Local taxes vary between municipalities. Local governments are permitted to assess local business tax and various property taxes.

## Social Security and Extra-Budgetary Funds

The social security funds consist of two funds: the pension fund and the health fund. The following table sets forth the revenues and expenditures for social security and certain extra-budgetary funds:

# Social Security and Extra-Budgetary Funds, Revenues and Expenditures<sup>(1)</sup>

_	2007	2008	2009	2010	2011	2012	2013	2013
_			Final				Planned	Expected
				(HUF billi	ons)			
Social Securities Fund								
Revenues	4,318.7	4,302.8	4,128.9	4,299.6	4,451.7	4,510.6	4,651.6	4,827.4
Expenditures	4,291.1	4,370.3	4,285.6	4,394.9	4,535.3	4,628.1	4,651.6	4,662.6
Surplus (deficit)	27.6	(67.5)	(156.7)	(95.4)	(83.7)	(117.6)	_	164.8
Extra Budgetary Funds <sup>(2)</sup>								
Revenues	459.5	485.4	465.2	407.7	428.8	508.4	431.4	451.9
Expenditures	396.6	457.2	496.5	347.9	359.6	378.2	438.7	453.6
Surplus (deficit)	62.9	28.2	(31.4)	59.8	69.2	130.1	(7.4)	(1.7)

Source: Ministry of Finance

Notes:

The contribution of the central government to the social security funds was HUF777.8 billion in 2007, HUF835.0 billion in 2008, HUF913.8 billion in 2009, HUF1,147.5 billion in 2010, HUF637.8 billion in 2011 and HUF690.9 billion in 2012. The contribution of the central government to the social security funds will be HUF1,066.5 billion in 2013 according to the planned budget.

#### Social Security System

Before the fall of communism in 1989, social security in Hungary was based on the principle of solidarity and risk sharing. The provision of social, health and pension benefits through collection and reallocation was carried out by the Government. Since the change of the political and economic system, self-provision (individual private savings) has been playing an increasingly important role in Hungary's social security system. Currently, Hungarian citizens may affect the amount of the social security benefits they receive in the future by making voluntary payments into a private investment account or joining a voluntary pension fund. The Government provides social security benefits for those incapable of self-provision.

## **Health Care System**

The Hungarian health care system is accessible to persons who have a Hungarian social security card and make mandatory contributions to the social security system. Three levels of health care are available and are expected to be utilized in the order of basic care to more extensive care. However, treatments may begin at a higher level of care if it would be more efficient. The first level of care is the basic health care provided by the family doctor, the second level consists of specialized consulting services in out-patient care, and the third level consists of in-patient care at a health care facility (e.g., hospital, clinic or sanatorium). However, disabled individuals are entitled to use ambulant services, receive sickness benefits and/or qualify for disability pensions. In addition to such disability benefits, disabled persons are entitled to additional financial and in-kind benefits, including, for instance, the right to use designated parking lots and receive financial assistance for travel.

Several changes to the health insurance system were implemented in recent years. For example, the amount of social security contributions increased; the availability of free or low-cost health care services for the indigent population was limited to the neediest; and household contribution towards the financing of health services increased. The number of days of sick payment paid by employers has generally decreased in recent years, but the contribution of the employer to the amount paid to the patient has increased. Prior to January 1, 2010, employers paid 5% of an employee's income as a health care contribution and the employee contributed 6% of the employee's income as a health care contribution. In addition, there was a fixed monthly health care contribution by employers of HUF1,950 per employee. On January 1, 2010, the contribution system was simplified. Until December 31, 2011, a 27% social

<sup>(1)</sup> For methodological remarks on planned, expected, preliminary, fact and final budgets, see "Public Finance -Methodology."

<sup>(2)</sup> Currently, these funds consist of the Nuclear Fund, the National Employment Fund, the Wesselényi Miklós' Flood and Inland Waters Compensation Fund, the Research and Development Fund, the National Cultural Fund, and the Bethlen Gábor Fund.

security contribution consisted of a 24% pension insurance contribution and a 3% health insurance and employment market contribution. The requirement for contributions by employers, employees and entrepreneurs has been abolished. As of January 1, 2012, the 27% social security contribution has been abolished, and a 27% social contribution tax has been introduced, which shall be paid by the employer. As of January 1, 2012, a 8.5% health care contribution and employment market contribution is payable by the employee.

As of August 1, 2013, a health care contribution is levied on interest income as well. The contribution is 6% of the interest income paid on bank deposits and securities, excluding government debt securities denominated in forint and issued by a member state of the European Economic Area.

#### **Pension System**

In the course of the reform of the social security system, the pension system has undergone the most fundamental transformation over the last decade. The single-tier pension system was replaced by a three-tier system in 1998, pursuant to which, in addition to the pension contribution deducted from wages on a mandatory basis, private pension funds offer the possibility of self-provision. Furthermore, an employee had the possibility of joining a voluntary pension fund as well. The three pillars of this system were: compulsory state pensions; compulsory private pension funds; and voluntary private pension funds.

In November 2010, Parliament approved a pension reform legislation, with the ultimate goal of transforming the "three-pillar" system into a "two-pillar" system, which is closer to European practices. The "two-pillar" system would consist of the state-run compulsory pension and the voluntary private pension. Until January 31, 2011, individuals who were participants in the compulsory private pension system could opt to transfer their private pension to the state-run pension system or opt to remain in the private pension system, although the former option is encouraged through significant incentives. With regard to the latter option, the remaining participants will not receive further entitlement in the state-run pension system and, therefore with the exception of employees who have already had the minimum service time of at least 20 years of employment in the state-run pension system, will receive their pensions solely from their private pensions' funds.

The objective of the pension reform is to address concerns with the three-pillar system. Under such system, pension liabilities have been increasingly affecting the budget and low net real returns on the compulsory private pensions pose a threat to future pension payments.

Under the "two-pillar" pension system, payments are made into the state pension fund or to a private pension fund selected by the employee. The total pension contribution equals 34% of an employee's monthly salary (which is a slight increase from the 33.5% under the old system), out of which 10% (previously 9.5%) is paid by the employee and 24% by the employer. The employer's contribution is paid into the state pension fund. If the employee opts to remain solely in a private pension fund, as of January 1, 2012, the employee's 10% contribution will be transferred to the private pension fund selected by the employee. For employees solely participating in the state pension system, the entire 10% contribution would be applied to the state pension fund. Due to the transitional provisions of the pension reform legislation, employees' contributions were transferred to the state pension fund during the period from November 1, 2010 to December 31, 2011, irrespective of employees' selection between the state pension system and the private pension system. Such transitional suspension of contribution payments to private pension funds aimed to facilitate the correction of the annual budget and to keep the annual deficit target of 2010 and 2011.

The pension reform is expected to generate public revenue from two sources. First, the accumulated funds of individuals opting into the state pension system are expected to contribute to a significant decrease in the explicit public debt. Second, revenues received from future pension contributions is expected to help balance the state pension system in the long term.

Effective January 1, 2010, the retirement age for both women and men was raised to 62.5 years. Within the next six years, the retirement age will be gradually increased to 65 years. See "Public Finance—Budget Trends." However, the positive effects of the pension reform on the general budget will not be apparent for at least 30 years because of delayed effectiveness.

On December 23, 2011, Parliament adopted the Act on Economic Stability of Hungary. According to the Act, the participants of private pension funds and their employers shall pay the 34% pension contribution to the state pension fund, and they will be entitled to receive 75% of their pension from the state pension fund. Based on such Act, the participants of private pension funds could opt to transfer their private pension to the state-run pension system until March 31, 2012, in order to receive their pensions solely from the state pension fund.

Sustainability of the Social Security System

Health Care System

Since 2002, the in-kind benefits of the health insurance system have generally increased faster than GDP. This was the result of the rapid dissemination of innovative drugs, wage adjustments for health care employees and the rapid increase of services. Due to the strict budgetary requirements in 2004, numerous short-term measures were adopted (including the freezing of pharmaceutical drug prices, digressive financing techniques and the introduction of cost-volume agreements) in order to help control the expenditures relating to the health care system.

In order to ease the burden of the state in the long-term in the financing of the health care system, the Government has started preparations for a financing reform of the health care system. The reform efforts will be aimed at curbing the expenditure growth and introducing cost-effective services by changing the financing and incentive mechanisms.

#### Pension System

According to demographic projections, the proportion of the population over the retirement age compared to the population of the working age will increase significantly in the next decades. The increase in the retirement age (see "Pension System") and the increase in the employment rate may result in a temporary improvement, but will not be sufficient to overturn the long-term trend.

In response to these adverse demographic trends, the Government has taken certain steps to reform the pension system. Most importantly, these steps include (in addition to raising the retirement age) the introduction of mixed financing and the application of the so-called "Swiss indexation" (the pension will increase by the simple average of wage increases and inflation).

#### **Local Government Finance**

The following table sets forth the revenues and expenditures at the local government level for the years indicated for all the local governments:

## **Local Government Revenues and Expenditures**

For the year ended December 31,

-	2007	2008	2009	2010	2011	2012	2013	2013
			Final				Planned	Expected
_				(HUF bill	ions)			
Revenues								
Own revenues <sup>(1)</sup>	1,079.1	1,210.7	1,251.8	1,234.4	1,360.3	1,296.1	1,067.0	1,046.1
Subsidies	1,251.9	1,295.3	1,178.6	1,123.5	1,069.2	1,027.3	636.4	684.9
Other revenues	725.8	737.5	692.0	808.6	899.8	473.0	619.8	603.3
Total revenues, GFS								
(excluding								
privatization)	3,056.8	3,243.5	3,122.4	3,166.5	3,329.4	2,796.4	2,323.2	2,334.4
Privatization								
revenues	23.9	24.7	4.1	7.0	2.6	1.6	2.7	2.7
Total revenues								
(including								
privatization)	3,080.7	3,268.2	3,126.5	3,173.5	3,332.0	2,798.0	2,325.9	2,337.1
Expenditures								
Wages	1,477.9	1,502.7	1,407.9	1,388.6	1,286.6	1,025.9	624.0	634.1
Investments	583.7	550.6	573.6	694.1	605.2	525.4	645.8	598.0
Other expenditures	1,073.0	1,199.3	1,227.4	1,322.8	1,296.7	1,156.3	1,071.1	1,065.0
Total expenditures	3,134.6	3,252.6	3,208.9	3,405.5	3,188.5	2,707.6	2,340.9	2,297.1
Surplus (deficit), GFS								
(excluding								
privatization)	(77.8)	(9.1)	(86.5)	(239.0)	140.9	88.8	(17.7)	37.3
Surplus (deficit)								
(including								
privatization)	(53.9)	15.6	(82.4)	(232.0)	143.5	90.4	(15.0)	40.0

Source: Ministry for National Economy

Note:

The municipalities are to a large extent autonomous, according to the Hungarian Constitution and the Local Government Act. However, the Government must take the local government deficit into account when preparing and implementing the central government budget and other parts of the public budget, over which the Government and Parliament have more direct control. Parliament can, nevertheless, influence the financial situation of local governments through the volume of budget grants (transfers) and the tax-sharing system. The debt management and debt financing of municipalities was restricted as of January 1, 2012. See "Political System—Local Government." During 2012, the revenues of the local governments amounted to HUF2,707.6 billion, and thus the fiscal balance of the local governments amounted to a surplus of HUF88.8 billion for 2012.

<sup>(1)</sup> GFS excludes privatization revenues.

#### **EU Net Position**

The following table sets forth certain information with respect to the budgetary relations between Hungary and the EU:

## Budgeted Financial Flows between Hungary and the EU Budget between 2008 and 2012

	2008	2009	2010	2011	2012
		(HUF m	nillions, current pri	ces)	
EU resources appearing in the Hungarian budget	380,107.6	631,412.0	805,243.9	913,026.3	1,088,547.8
(co-financing of projects) EU resources out of the Hungarian budget (mainly agricultural	139,991.4	226,505.6	226,759.1	400,948.5	278,359.5
subsidies)  National contribution to the EU	203,796.7	320,133.1	297,160.7	197,852.9	346,960.4
Budget	210,581.0	223,657.8	230,186.7	233,047.6	234,857.6

Source: Ministry for National Economy

Certain EU funds are only available for certain projects if Hungary contributes a specified percentage amount towards such project. In addition, EU funds that are not used for their designated purpose in a given year are lost and cannot be carried over to a subsequent year.

The EU Commission has criticized Hungary's high budget deficit several times in recent years, following Hungary's failure to reach its targets for reducing its budget deficit. In December 2004, the EU Commission stated that Hungary was the only country among the 10 new member states at such time not to take effective action to curb its large budget deficit. In 2004, the EU Commission initiated a so-called "excessive deficit procedure" against Hungary for failing to achieve these targets. Since Hungary is not yet a member of the Eurozone, the last two steps of the Excessive Deficit Procedure that would impose penalty payments on Hungary do not apply. However, the non-compliance with the recommendations could result in the freezing of some EU subsidies, although there is no precedent for such penalties being levied by the EU in the past.

#### Medium-Term Fiscal Program and the Convergence Program

Hungary's economic policy targets are set out in a Convergence Report submitted annually to the European Commission. The report discusses Hungary's policy goals for achieving the criteria set by the European Commission to attain membership in the Eurozone. The European Commission regularly evaluates the Convergence Reports, including the economic targets and the achievement of such targets.

Under the EU legislation, prior to adopting the Euro, Hungary is required to have fulfilled the following convergence criteria (the "Maastricht Criteria"):

- price stability—maintain a sustainable price performance and achieve an average rate of inflation (measured over a period of one year before the examination) that does not exceed by more than 1.5% the average rate of inflation of the three member states which perform the best in terms of price stability;
- long-term interest rates—achieve an average nominal long-term interest rate (measured over a period of one year before the examination) that does not exceed by more than 2% that of the three best-performing EU Member States in terms of price stability;
- the Government budgetary position—achieve a ratio of planned or actual government deficit to GDP that does not exceed 3%, unless either (i) the ratio has declined substantially and continuously and reached a level that comes close to the reference value or (ii) the excess of the reference value is only exceptional and temporary and the ratio remains close to the reference value;
- government debt—achieve a ratio of government debt to GDP that does not exceed 60%, unless the ratio is sufficiently diminishing and approaching the reference value at a satisfactory pace; and

exchange rate—participate for at least two years in the Exchange Rate Mechanism ("ERM II") and observe the normal fluctuation margins close to central parity provided for by the mechanism for at least two years.

The convergence required for entering the Eurozone is formally assessed annually and the final decision is subsequently made by a summit of EU Member States acting on the recommendation of the ECOFIN Council.

On April 16, 2013, the Ministry for National Economy published an updated version of Hungary's Convergence Program. According to the Convergence Program published on April 16, 2013, the Government expected the budget deficit to GDP ratio (according to ESA methodology) to shrink to 2.7% in 2013, 2.7% in 2014, 2.2% in 2015 and 1.3% in 2016. The public debt to GDP ratio (according to ESA methodology) was projected to fall to 78.1% in 2013, 77.2% in 2014, 76.1% in 2015 and 73.4% in 2016. The Government planned to change the total revenue-to-GDP ratio from 46.5% in 2012 to 46.9% in 2013, 47.1% in 2014, 46.8% in 2015 and 43.1% in 2016, and to change the total expenditures-to-GDP ratio from 48.5% in 2012 to 49.6% in 2013, 49.8% in 2014, 49.0% in 2015 and 44.4% in 2016. Hungarian public finance is closely monitored on a quarterly basis by the IMF and the EU in connection with the financial assistance package provided to Hungary by such organizations. See "Future Economic Plan" and "National Debt—Relations with Multilateral Financial Institutions—The IMF, the EU and the World Bank."

#### **Future Economic Plan**

In April 2013, the Ministry for National Economy revised the macroeconomic outlook. According to the latest Convergence Program, the main goals of the Government are the following:

- Stop and reverse the increasing amount of the public debt.
- Reduce the high amount of external debt, which was a major factor causing the financial vulnerability of Hungary.
- Increase the employment rate.
- Reverse the trend of deteriorating competitiveness of the Hungarian economy and of the decelerating growth rate of the potential GDP.

Following the latest Convergence Program, the Government revised its macroeconomic forecast as follows:

- In 2013, the GDP growth rate is projected to reach 0.7%. From 2014, while the GDP growth rate is likely to accelerate, the drivers of growth will also become more balanced; on the one hand, strengthening external demand will boost the volume of exports and on the other hand, as the economic climate improves, the growth in real household income, the slow-down of deleveraging and the higher consumption as a result of the lower rate of precautionary saving by households will increase domestic demand. Furthermore, the lower interest rate environment stimulates consumption. Investment growth will be promoted by the pro-borrowing effect of lower interest rates as well as the cleansing of corporate balance sheets. GDP growth rates will likely reach 1.9% in 2014, 2.3% in 2015 and 2.5% in 2016.
- In 2013, inflation will likely reach 3.1% partially as a result of one-off measures. As the one-off measures phase out, inflation in 2014 is likely to be slightly higher than in 2013, likely reaching 3.2%, with GDP growth accelerating and the output gap (the difference between actual and potential GDP) narrowing. Following 2014, price increases consistent with the medium-term inflation target (3%) of the MNB are projected.
- Household consumption growth is expected to remain positive in 2013, increasing by 0.1%, and is likely to increase by 1.8% in each of 2014, 2015 and 2016.
- After the 0.2% projected decrease in investments in 2013, the Government expects investments to rise by 1.3% in 2014, 3.5% in 2015 and 3.5% in 2016.
- Our external position will remain strongly positive; from 2014, concurrent with the strengthening external demand, export growth is expected to accelerate. In 2013, exports will grow by 3.3% and imports will grow by only 2.7%. In 2014, 2015 and 2016 exports will grow by 5.8%, 6.1% and 6.1%, respectively, exceeding the growth of the import rate.
- Labor market conditions are expected to improve further; from 2014, as the external and domestic economic environment and corporate profitability improve, wages may grow at a rate in excess of the rate of consumer price increase and employment is also expected to increase.

#### NATIONAL DEBT

#### **General Information**

Traditionally, the NBH was the primary entity through which Hungary borrowed money in foreign currencies. Pursuant to the 1997 amendment to the National Bank Act, the NBH may now only incur foreign currency debt for its own purposes, and all foreign currency borrowings and debt security issuances for the central budget must be made directly by Hungary. In such respect, as of May 29, 2010, the Ministry for National Economy acts on behalf of Hungary (prior thereto, the Ministry of Finance had such responsibility). In turn, the Ministry for National Economy has delegated these debt management functions to the GDMA Pte Ltd., which was part of the Treasury until 2001, but thereafter became a separate legal entity. Since January 1, 1999, foreign currency debt issuances have been arranged by the GDMA Pte Ltd. See "Public Finance—Central Government Budget—Roles of the Ministry for National Economy, the Hungarian State Treasury and the Government Debt Management Agency."

The NBH has remained the legal or named obligor on the outstanding foreign currency debt incurred prior to January 1, 1999. The majority of the interest rate and exchange rate risks associated with these debts and any related swaps, however, have been effectively transferred to Hungary pursuant to a series of transfer agreements, whereby Hungary has essentially agreed to pay the NBH sufficient funds to cover these obligations. Following this transfer of risk, Hungary entered into a number of swap agreements to match the currency profile of this debt portfolio to that of the currency basket (100% euro since January 2000) upon which the forint is pegged. Since January 1997, the NBH has acted as an agent role on the basis of an agency agreement, which was entered into by the NBH and Hungary, as permitted by the amended National Bank Act. The NBH was an agent of Hungary for the purposes of obtaining foreign loans and issuing securities abroad until the end of 2005.

Because of this history, all references to public debt include the debt of Hungary and the NBH. Public debt also includes the debt of the social security and other extra-budgetary funds, but does not include local government debt. External public debt refers to public debt that is denominated in a foreign currency and almost always owed to a non-Hungarian party. Internal public debt refers to public debt denominated in forint and typically owed to parties within the country. Gross external debt refers to all of the foreign currency denominated debt owed by Hungarian persons and both public and private entities to non-resident creditors. Loans between the NBH and Hungary relating to external borrowings originally made by the NBH were not added for the purposes of calculating public debt figures, to avoid double counting.

# **Public Debt**The following table sets out certain statistics regarding Hungarian public debt for the years indicated:

	For the year ended December 31, <sup>(1)</sup>						
	2008	2009	2010	2011	2012 <sup>(2)</sup>		
		(HUF billions	s, except for perce	entages)			
Internal Public Debt	11,250.6	10,476.2	10,978.2	10,362.2	12,042.4		
% of Nominal GDP	42.4%	40.9%	41.3%	37.2%	42.6%		
External Public Debt	6,774.8	8,468.5	8,842.8	10,170.4	8,326.6		
% of Nominal GDP	25.5%	33.0%	33.2%	36.5%	29.5%		
Other Liabilities <sup>(3)</sup>	78.5	20.1	220.0	422.9	351.1		
Total Public Debt	18,103.9	18,964.9	20,041.0	20,955.5	20,720.1		
% of Nominal GDP	68.2%	74.0%	75.3%	75.1%	73.3%		
Nominal GDP	26,543	25,626	26,607	27,886	28,252		

Source: GDMA Pte Ltd.

Notes:

Although the central government's gross debt to GDP ratio decreased substantially between 1996 and 2001 as a result of a primary budget surplus, the debt redemption effected from privatization proceeds and significant real GDP growth, this trend has reversed since 2002. In 2002, 2003 and 2004, the

<sup>(1)</sup> This table shows the public debt of Hungary from the perspective of the economic obligations of the central government. Financial derivatives and mark-to-market deposits from 2005 are included. In this table, external debt refers to government obligations denominated in foreign currency, while internal debt refers to obligations denominated in local currency.

<sup>(2)</sup> Preliminary data as at the end of August 2013.

<sup>(3)</sup> Including a special item in connection with a debt assumption in 2006.

central government gross debt to GDP ratio grew due to the expansionary fiscal policy. The fiscal restrictions introduced by the Minister of Finance in 2006 were set to diminish the budget deficit and thus reduce the central government gross debt to GDP ratio. The total central government debt totaled HUF18,964.9 billion at the end of 2009, showing an increase of 4.8% in nominal terms compared to HUF18,103.9 billion at the end of 2008, which was partly as a result of draw-downs from the financial assistance package. The government gross debt to GDP ratio in 2009 was 74.0%, as compared to 68.2% as at the end of 2008. The government gross debt to GDP ratio increased slightly to 75.3% in 2010 but decreased slightly to 75.1% in 2011.

The central government debt totaled HUF20,720.1 billion at the end of December 2012, showing a decrease of 1.1% in nominal terms compared to HUF20,955.5 billion at the end of 2011. The government gross debt to GDP ratio at the end of December 2012 was 73.3%, as compared to 75.1% as at the end of 2011.

On March 14, 2008, Standard & Poor's Ratings Services ("S&P") changed its long-term foreign currency and local currency debt outlook of Hungary from "stable" to "negative," but the rating remained "BBB+."

On October 15, 2008, S&P put the sovereign credit rating of Hungary on the negative watch list.

On October 17, 2008, Fitch Ratings Ltd. ("Fitch") changed its foreign currency and local currency sovereign credit ratings outlook of Hungary from "stable" to "negative," but affirmed its rating of "BBB+."

On November 7, 2008, Moody's Investors Service, Inc. ("Moody's") lowered its local and foreign currency government bond ratings and the country ceiling for foreign currency bank deposits of Hungary from "A2" to "A3" with a "negative" outlook.

On November 10, 2008, Fitch changed its foreign currency and local currency sovereign credit ratings of Hungary to "BBB" and "BBB+," respectively, carrying a "stable" outlook.

On November 17, 2008, S&P changed its long-term foreign currency and local currency debt rating of Hungary from "BBB+" to "BBB," with a "negative" outlook.

On March 2, 2009, Fitch changed its foreign currency and local currency sovereign credit ratings outlook of Hungary from "stable" to "negative."

On March 30, 2009, S&P changed its long-term foreign currency and local currency debt rating of Hungary from "BBB" to "BBB-," with a "negative" outlook.

On March 31, 2009, Moody's changed its long-term foreign and local currency debt rating of Hungary from "A3" to "Baa1," with a "negative" outlook.

On October 2, 2009, S&P revised its "negative" outlook to "stable" while it affirmed a debt rating of "BBB-" for the long-term foreign currency and local currency.

On December 6, 2010, Moody's changed its long-term foreign and local currency debt rating of Hungary from "Baa1" to "Baa3," with a "negative" outlook.

On December 23, 2010, Fitch changed its foreign currency sovereign credit ratings of Hungary from "BBB" to "BBB-," carrying a "negative" outlook.

On June 6, 2011, Fitch changed the outlook on Hungary's foreign and local currency sovereign credit ratings from "negative" to "stable," while affirming the long-term foreign and local currency rating at "BBB-" and "BBB," respectively.

On November 11, 2011, Fitch changed the outlook on Hungary's foreign and local currency sovereign credit ratings from "stable" to "negative," while affirming the long-term foreign and local currency rating at "BBB-" and "BBB," respectively.

On November 11, 2011, S&P placed its "BBB-/A-3" foreign and local currency credit ratings on Hungary on CreditWatch with negative implications.

On November 24, 2011, Moody's downgraded Hungary's foreign and local currency credit ratings to "Ba" from "Baa3" and maintained the "negative" outlook.

On December 21, 2011, S&P lowered its long- and short-term foreign and local currency sovereign credit ratings on Hungary to "BB+/B" from "BBB-/A-3." The outlook remained "negative."

On January 9, 2012, Fitch downgraded the long-term foreign and local currency ratings of Hungary to "BB+" and "BBB-," respectively. The outlook remained "negative."

On November 23, 2012, S&P lowered its long-term foreign and local currency sovereign credit ratings on Hungary to "BB" from "BB+." The outlook was revised to "stable." The foreign and local currency short-term ratings were affirmed at "B."

On December 20, 2012, Fitch revised the outlook on Hungary's ratings to "stable" from "negative." The agency also affirmed Hungary's long-term foreign and local currency ratings at "BB+" and "BBB-," respectively.

On March 21, 2013, S&P revised the outlook on the "BB" rating assigned to the government debt of Hungary from "stable" to "negative." The ratings were unchanged.

## External Public Debt

The following table sets forth the external public debt as of December 31, 2012 by category and by currency:

U.S. Underwriter	Amount <sup>(1)</sup>
	(EUR millions)
By Category (financial derivatives are excluded):  Park leave (including bonk to bank and syndicated leave)	1 400
Bank loans (including bank to bank and syndicated loans)	1,492 17,332
Loans from multilateral financial institutions (e.g., IMF and World Bank)	11,244
Louis from material mandal motitations (e.g., film and world barry	
Total	30,068
By Currency (financial derivatives are included):	(%)
Euro	93
Swiss franc	1
U.S. dollar	0
British pound	0
SDR	6
Total	100
U.S. Underwriter	Amount <sup>(1)</sup>
	(EUR
	millions)
	before swaps
By Currency (financial derivatives are excluded):	(%)
Euro	56
JPY	2
U.S. dollar	20 2
Swiss franc	6
SDR	14
Total	100

Source: GDMA Pte Ltd.

Note:

## External Public Debt Service and Schedule of Payments

Neither Hungary nor the NBH has ever defaulted on the payment of the principal of, or premium or interest on, any debt obligation issued by it.

<sup>(1)</sup> Debt liabilities of the government sector that are not HUF-denominated (including mark-to-market deposits).

The following table sets forth the schedule of payments on external public debt as of March 31, 2013:

# Schedule of Payments on External Public Debt as of March 31, 2013<sup>(1)</sup>

		Central				Other monetary		
		bank and			Forint	institutions	Other	
		general	Central	General	denominated	and other	monetary	Other
Date of maturity	Total	government	bank	government	bonds	sectors	institutions	sectors
Second guarter 2013	2,267	1,252	186	1,066	0	1,016	645	370
Third quarter 2013	1,827	1,148	186	962	0	678	530	148
Fourth quarter 2013	3,344	1,594	255	1,339	338	1,751	1,350	401
2013	7,438	3,993	627	3,367	338	3,444	2,525	919
First quarter 2014	3,047	2,254	186	2,068	887	793	440	353
Second quarter 2014	2,725	971	185	786	0	1,755	1,501	254
Third quarter 2014	3,793	3,216	0	3,216	1,580	577	385	192
Fourth quarter 2014	4,554	2,371	0	2,371	0	2,182	849	1,333
2014	14,120	8,813	371	8,442	2,467	5,307	3,174	2,133
2015	7,567	4,088	47	4,041	2,531	3,479	1,683	1,796
2016	9,438	5,723	0	5,723	1,756	3,715	1,607	2,108
2017	8,736	5,765	0	5,765	3,473	2,971	1,005	1,965
2018	4,671	2,948	0	2,948	88	1,723	1,149	573
2019	3,208	2,183	0	2,183	1,030	1,025	668	357
2020	4,792	3,900	0	3,900	1,078	892	621	271
2021	4,365	2,843	0	2,843	0	1,522	1,094	428
2022	2,163	1,665	0	1,665	1,207	498	255	243
2023	2,915	2,104	0	2,104	419	811	301	510
After	5,431	3,184	0	3,184	168	2,247	714	1,533
Total	74,842	47,208	1,044	46,164	14,555	27,634	14,798	12,836

Source: NBH

Note

(1) Excluding: direct investment, other capital.

## Internal Public Debt

As of December 31, 2012, Hungary's total internal public debt, including the social security and extrabudgetary funds, was HUF12,042.4 billion. As of December 31, 2012, almost all of the Government's internal debt represented either treasury bills or bonds (with 4.5% of the Government's internal debt consisting of loans from EIB and CEB).

Within the total HUF-denominated government debt, publicly issued government securities have been playing a predominant role. Raising public funds on the domestic market depends to a large degree upon the issuance of government bonds. Of the total amount of outstanding publicly issued HUF-denominated government securities, government bonds accounted for approximately 74% as of the end of December 2012.

Hungary's policy is to finance budget deficits partly with internal debt and partly by accessing the international markets. The type of financing is determined based on a benchmark for the debt portfolio composition. The weight of internal debt (domestic currency) ranges between 68% and 75% in the benchmark portfolio; the weight of external debt (foreign currency) ranges between 25% and 32%. The average maturity of internal debt was 3.88 years by the end of 2008, 3.93 years by the end of 2009, 4.05 years by the end of 2010, 3.90 years by the end of 2011 and 3.46 years by the end of 2012.

The Government has also guaranteed certain Hungarian indebtedness. As of December 31, 2012, these guarantees totaled HUF2,771.5 billion. According to GFS methodology, guarantees are not included in the governmental debt and only affect the central governmental deficit if and when the Government is obligated to make a payment under the guarantee.

# Government Obligations to the NBH

The following table shows the Government's obligations to the NBH, including those due to net foreign currency losses, as of December 31 for the years indicated and as of June 30, 2013:

	For the year ended December 31,					
	2008	2009	2010	2011	2012	2013
Short-term	360.0	279.0	249.5	168.5	142.2	142.2
Long-term	0.0	0.0	0.0	0.0	0.0	0.0
Total	360.0	279.0	249.5	168.5	142.2	142.2

Source: NBH

## **Gross External Debt**

The following table sets forth the distribution and maturity of gross external debt of Hungary as of December 31, 2012:

# Gross External Debt<sup>(1)</sup>

	December 31, 2012		
	Amount of Debt	% Medium and Long	
	(EUR millions)	(%)	
Obligor         National Bank of Hungary <sup>(2)</sup> Hungary <sup>(2)</sup> Private sector <sup>(2)(3)</sup>	2,247.4 51,434.2 70,142.5	48.5 91.6 83.4	
Total <sup>(2)(3)</sup>	124,124.2	86.1	
Financial derivative liabilities	3,759.9 127,884.0		

Source: NBH

Notes:

<sup>(1)</sup> In this table, external debt refers to obligations owed to non-resident entities.

<sup>(2)</sup> External debt as defined in External Debt Statistics: Guide for Compilers and Users (IMF 2003). Financial derivatives are not included.

<sup>(3)</sup> Direct investment debt liabilities included.

Selected Annual BOP and IIP Figures and Debt Service Indicators of Hungary (BOP Basis)<sup>(1)</sup>

	2008	2009	2010	2011	2012 <sup>(3)</sup>
Debt Indicators Gross debt indicators Gross external debt (excl. FDI other					
loans)/GDP  Of which: general government and	93.9	113.9	110.9	102.6	96.9
central bank	37.4	51.5	53.8	54.3	55.3
loans)/GDP  Of which: general government and	78.5	97.7	93.3	81.6	72.0
central bank	26.9	39.6	40.8	38.2	34.4
loans)/GDP Net debt indicators	116.9	150.1	143.1	132.5	127.2
Net external debt (excl. FDI other loans)/GDP Of which: general government and	50.9	56.1	52.7	44.5	43.5
central bank  Net external debt denominated in foreign currencies (excl. FDI other	13.5	16.1	17.1	15.2	19.3
loans)/GDP Of which: general government and	37.8	42.8	38.2	27.1	21.7
central bank Net external debt (incl. FDI other	3.4	5.1	5.2	(0.1)	(0.9)
loans)/GDP	54.5	64.5	59.2	46.5	56.0
Total debt service denominated in foreign currencies (TDS) (excl. FDI					
other loans <sup>(2)</sup> )/GDP  Total debt service denominated in foreign currencies (TDS) (excl. FDI	14.0	21.3	19.4	22.4	21.1
other loans <sup>(2)</sup> )/XGS	17.3	27.5	22.4	24.6	22.3
other loans) GDP  Net interest expenditures (excl. FDI	4.2	4.0	3.4	3.9	3.9
other loans) GDP	2.7 105,644	2.5 91,335	2.1 96,609	2.5 99,876	2.7 97,618
(euro millions)	85,915 (6.4)	70,667 1.0	83,620 2.9	91,043 3.1	92,443 4.5
million)	24,040	30,677	33,674	37,774	33,881

Source: NBH

Notes:

## **Relations with Multilateral Financial Institutions**

European Bank for Reconstruction and Development ("EBRD")

Since 1991, the EBRD has been involved in a number of state and non-state projects, both in the form of equity participation and loans. The total participation (net business volume) of the EBRD between 1991 and the end of 2010 was close to EUR2.7 billion in more than 100 projects, more than 90% of which was in the private sector. According to the latest country strategy for Hungary, the bank prefers to

<sup>(1)</sup> External debt as defined in External Debt Statistics: Guide for Compilers and Users; equity and financial derivative instruments are excluded.

<sup>(2) (</sup>TDS) Medium-term credit amortization and gross interest expenditures.

<sup>(3)</sup> GDP figures for 2012 are preliminary data of CSO.

finance infrastructure- and energy-related projects. In the meantime, due to the effects of the financial crisis, the EBRD confirmed its commitment to continue to support Hungary's financial sector.

## Council of Europe Development Bank ("CEB")

Hungary joined the CEB in 1998. According to the CEB's social mandate, the focus of the CEB's projected activity in Hungary is mainly the co-financing of EU-supported investments in 2007 to 2013 and projects in the field of environmental protection, strengthening social integration and developing human capital. Since Hungary's accession, the CEB has provided EUR1.94 billion (57.25% of which was allocated to the public sector). In 2011, CEB disbursed an amount of EUR204.26 million, of which EUR123.3 million was allocated to the public sector. In 2011, Hungary and the CEB signed one framework loan agreement for an amount of EUR150 million. In 2012, the CEB disbursed an amount of EUR160.42 million of which EUR115.42 million was allocated to the public sector.

#### European Investment Bank ("EIB")

Since 1990, the EIB has been financing different government and non-government projects in Hungary. In the past five years, the EIB financed projects by granting loans approximately totaling EUR8 billion.

The EIB finances primarily infrastructure, environmental protection, health care and education projects. In 2011, four new loan facility agreements were signed for an aggregate principal amount of up to EUR735 million. In 2012, five new loan facility agreements were signed for an aggregate principal amount of up to EUR1.1 billion.

## International Finance Corporation ("IFC")

In 2001, the IFC established the Hungary Energy Efficiency Co-financing Program ("HEECP"), whereby the IFC grants guarantees and provides technical assistance to projects aimed at increasing the efficiency of energy consumption in Hungary.

#### The IMF, the EU and the World Bank

In 2008, Hungary received a financial assistance package of up to USD25.1 billion in the aggregate from the IMF, the EU and the World Bank. The IMF agreed to provide a 17-month standby facility of USD15.7 billion (EUR12.5 billion), while the EU agreed to lend USD8.1 billion (EUR6.5 billion), and there was a possibility to draw down USD1.3 billion (EUR1 billion) from the World Bank to assist Hungary in addressing the consequences of the global financial crisis.

In July 2010, the Government suspended the negotiations with the IMF concerning the possible extension of the standby facility. The IMF continues to engage in regular consultations with Hungary to monitor and review economic developments. The last consultation was held in October 2010, with the IMF mission concluding that Hungary's determination to adhere to fiscal targets is encouraging, but expressing some concern regarding temporary measures introduced and implemented by Hungary to reach its fiscal targets.

As of December 31, 2012, the following amounts have been drawn down under the facilities:

- IMF: SDR 6.373 billion by Hungary and SDR 1.265 billion by the NBH; and
- EU: EUR5.5 billion by Hungary.

No disbursements were made in 2010 under either facility. The IMF standby facility expired in October 2010 and the EU facility expired in November 2010.

On November 17, 2011 the Ministry for National Economy announced that Hungary would start negotiations for a new co-operation with IMF.

On February 22, 2012, the European Commission proposed to freeze transfers from the Cohesion Fund in the amount of EUR495 million for the year 2013 as a consequence of non-compliance concerning the Excessive Deficit Procedure against Hungary.

On May 30, 2012, the European Commission decided to lift the suspension of commitments from the Cohesion Fund for Hungary, after concluding that the country had taken the necessary action to correct its excessive deficit, in line with the Council Recommendation of March 13, 2012.

An IMF mission visited Budapest between July 17, 2012 and July 25, 2012 in order to start discussions on an IMF/EU-supported program following a request by the Hungarian authorities. There were no further talks between Hungary and the IMF in 2012.

On July 25, 2013, the Government requested to prepay all outstanding debt borrowed from the IMF by August 2013. As of August 3, 2013, the National Bank of Hungary has repaid all its outstanding debt borrowed from the IMF and as of August 12, 2013, Hungary has repaid all outstanding debt borrowed from the IMF.

# TABLES AND SUPPLEMENTARY INFORMATION

# External Funded Convertible Currency Debt of the NBH and Hungary (As of December 31, 2012)

	Interest rate	Yea		Original amount	Principal amount outstanding
Title	(%)	Issue	Maturity <sup>(1)</sup>	contracted	(credit)/debit
A. NATIONAL BANK OF HUNGARY  1. U.S. Dollar Debt					USD
a. Bonds USD Bond Total	8.875	1993	2013	_	200,000,000

## Note:

<sup>(1)</sup> In certain cases, this column refers to the dates of scheduled installment payments. Any such payments made prior to December 31, 2012 are reflected as the difference between the amounts in the columns titled "Original amount contracted" and "Principal Amount Outstanding."

	Interest rate	Yea	r	Original amount	Principal amount outstanding
Title	(%)	Issue	Maturity	contracted	(credit)/debit
					USD
b. Swap Arrangements					
USD/EUR	6.226404	1999	2013	_	(5,526,392.80)
USD/USD	4.500	2004	2013	_	109,415,000
USD/USD	Floating	2004	2013	_	(109,415,000)
USD/USD	4.750	2012	2015	_	(500,000,000)
USD/USD	Floating	2012	2015	_	500,000,000
USD/EUR	8.875	2012	2013	_	(200,000,000)
Total					(205,526,392.80)
Total U.S. Dollar Debt					(5,526,392.80)

	Interest rate	Yea		Original amount	Principal amount outstanding
Title	(%)	Issue	Maturity	contracted	(credit)/debit
					EUR
2. Euro Debt					
a. Swap Arrangements					
EUR/USD	4.4325	1999	2013	_	5,291,132.44
EUR/EUR	Floating	1999	2013	_	191,410,443.10
EUR/EUR	7.0295	1999	2013	_	(191,410,443.10)
EUR/EUR	5.28	2008	2014	_	30,000,000
EUR/EUR	Floating	2008	2014	_	(30,000,000.00)
EUR/EUR	1.871	2010	2013	_	50,000,000
EUR/EUR	Floating	2010	2013	_	(50,000,000)
EUR/EUR	1.872	2010	2013	_	50,000,000
EUR/EUR	Floating	2010	2013	_	(50,000,000)
EUR/EUR	3.0197	2011	2013	_	50,000,000
EUR/EUR	Floating	2011	2013	_	(50,000,000)
EUR/EUR	3.0187	2011	2013	_	50,000,000
EUR/EUR	Floating	2011	2013	_	(50,000,000)
EUR/EUR	3.0877	2011	2013	_	50,000,000
EUR/EUR	Floating	2011	2013	_	(50,000,000)
EUR/USD	7.0295	2012	2013	_	191,410,443.20
EUR/EUR	4.664	2012	2015	_	377,188,000
EUR/EUR	Floating	2012	2015	_	(377,188,000)
EUR/EUR	5.368	2012	2015		30,452,000
				_	
EUR/EUR	Floating	2012	2015	_	(30,452,000)
Total				_	196,701,575.64
Total Euro Debt					EUR 196,701,575.64
U.S. dollar equivalent					USD 259,345,502.96
	Interest			Original	Principal amount
	rate	Yea	ır	amount	outstanding
Title	(%)	Issue	Maturity	contracted	(credit)/debit
2 January Van Bald					JPY
3. Japanese Yen Debt					
a. Bonds					
JPY Bond	6.000	1995	2015	_	10,000,000,000
Total					10,000,000,000
b. Swap Arrangements					
JPY/JPY	Floating	2010	2015	_	10,000,000,000
JPY/JPY	6.012	2010	2015	_	(10,000,000,000)
JI 1/JI I	0.012	2010	2013	_	(10,000,000,000
Total					0
Total Japanese Yen Debt					JPY 10,000,000,000
U.S. dollar equivalent					USD 116,308,332.96

	Interest rate		Year		Original amount	Principal amount outstanding
Title	(%) Issue		Maturity	contracted	(credit)/debit	
	(70)			- maturity		(Orodit// dobit
4. SDR Debt a. Loan						
SDR Loan	Floatin	g	2009	2014	_	SDR 948,375,000
Total		J				SDR 948,375,000
Total SDR Debt						SDR 948,375,000
U.S. dollar equivalent						USD 1,457,576,505
NATIONAL BANK OF HUNGARY Total External Funded Convertible						
Currency Debt						USD 1,827,703,948.11
	Interest			Origi	nal	Principal amount
	Interest	Voo		Origi amo		Principal amount
Title	(%)	Yea Issue	Maturity	contra		outstanding (credit)/debit
	( /0)	15500	waturity	Contra	icteu	(Credit//depit
B. HUNGARY  1. U.S. dollar Debt  a. EIB						
Roads II	MT	1993	2013	FCII.	72,000,000	USD 5,526,392.57
Total		1330	2010	200	_,000,000	USD 5,526,392.57
b. Bonds						
USD Bond	4.750	2005	2015	USD 1,50	00,000,000	USD 1,500,000,000.00
USD Bond	6,250	2010	2020		00,000,000	USD 2,000,000,000.00
USD Bond	2.750	1975	2027		SD 669,500	USD 2,900.00
USD Bond	6.375	2011	2021		00,000,000	USD 3,000,000,000
USD Bond	7.625	2011	2041	USD 1,2	50,000,000	USD 1,250,000,000
Total						USD 7,750,002,900.00
c. Swap Arrangements USD/EUR	6.23	2000	2013	USD (77.	369,499.20)	USD (5,526,392.80)
USD/EUR	4.75	2005	2015	,	00,000,000)	USD (500,000,000)
USD/EUR	Floating	2009	2013	USD (283,	598,342.78)	USD (141,799,171.38)
USD/EUR	Floating	2009	2014		830,517.87)	USD (30,476,703.14)
USD/EUR	Floating	2009	2014	,	873,616.43)	USD (283,671,010.28)
USD/EUR	Floating	2009	2014	,	873,616.44)	USD (283, 671,010.29)
USD/EUR	4.75 Floating	2009 2010	2015 2013		00,000,000) 23,860,000)	USD (500,000,000) USD (161,930,000)
USD/EUR	Floating	2010	2013		859,342.11)	USD (161,929,671.07)
USD/EUR	6.25	2010	2020		40,000,000)	USD (340,000,000)
USD/EUR	6.25	2010	2020		40,000,000)	USD (340,000,000)
USD/EUR	6.25	2010	2020		60,000,000)	USD (660,000,000)
USD/EUR	6.25	2010	2020	USD (6	60,000,000)	USD (660,000,000)
USD/EUR	Floating	2011	2013	,	440,888.81)	USD (285,220,444.41)
USD/EUR	Floating	2011	2013	. ,	440,888.82)	USD (285,220,444.42)
USD/EUR	6.375	2011	2021		60,000,000)	USD (660,000,000)
USD/EUR USD/EUR	6.375 6.375	2011 2011	2021 2021		60,000,000) 60,000,000)	USD (660,000,000) USD (660,000,000)
USD/EUR	6.375	2011	2021		40,000,000)	USD (340,000,000)
USD/EUR	6.375	2011	2021		40,000,000)	USD (340,000,000)
USD/EUR	6.375	2011	2021		40,000,000)	USD (340,000,000)
USD/EUR	7.625	2011	2041	USD (2	47,500,000)	USD (247,500,000)
USD/EUR	7.625	2011	2041		27,500,000)	USD (127,500,000)
USD/EUR	7.625	2011	2041		47,500,000)	USD (247,500,000)
USD/EUR	7.625	2011	2041		27,500,000)	USD (127,500,000)
USD/EUR	7.625	2011	2041		65,000,000)	USD (165,000,000)
USD/EUR USD/EUR	7.625 7.625	2011 2011	2041 2041		65,000,000) 85,000,000)	USD (165,000,000) USD (85,000,000)
USD/EUR	7.625	2011	2041		85,000,000)	USD (85,000,000)
USD/EUR	Floating	2012	2014		873,616.44)	USD (283,671,010.26)
USD/EUR	4.75	2011	2015		00,000,000)	USD (500,000,000)
Total						USD (9,673,115,858.05)
Total U.S. Dollar Debt						USD (1,917,586,565.48)

	Interest rate	Ve	ear	Original amount	Principal amount outstanding
Title	(%)	Issue	Maturity	contracted	(credit)/debit
2. Euro Debt	(1-)				
a. EIB					
Bp Wastewater	Floating	2006	2017	EUR 94,000,000	EUR 94,000,000
Environment	4.67	2002	2013	EUR 43,000,000	EUR 7,166,666.65
Environment II	Floating	2003-7	2013-17	EUR 80,000,000	EUR 80,000,000
Environment III Environment IV	4.49	2004	2014 2018	EUR 45,900,000	EUR 45,900,000
Railways I-A	Floating MT	2008 1999	2017	EUR 11,500,000 EUR 60,000,000	EUR 11,500,000 EUR 18,620,689.80
Railways II-B	Floating	2002	2013	EUR 90,000,000	EUR 18,000,000
Railways III	Floating	2004	2014	EUR 40,000,000	EUR 40,000,000
Railways IV	Floating	2004-9	2014	EUR 170,000,000	EUR 36,750,000
Railways V	Floating	2005	2015	EUR 27,000,000	EUR 27,000,000
Roads III	Floating	2003-4	2014	EUR 75,000,000	EUR 75,000,000
Roads IV	Floating	2003 2005	2014 2015	EUR 190,000,000	EUR 119,000,000
MO Motorway	Floating Floating	2003	2015	EUR 50,000,000 EUR 320,000,000	EUR 50,000,000 EUR 1,966,523.26
M4 Underground	Floating	2005-6	2016	EUR 691,000,000	EUR 472,000,000
Structural funds	Floating	2004-8	2014-18	EUR 445,000,000	EUR 445,000,000
Education A	Floating	2008	2018	EUR 150,000,000	EUR 100,000,000
Health Sector					
Development Health Sector	Floating	2008-11	2019-27	EUR 45,000,000	EUR 45,000,000
Development B Hungary Innovation	3.426	2012	2028	EUR 55,000,000	EUR 55,000,000
Support	Floating	2008	2016	EUR 275,000,000	EUR 175,423,025.86
Debrecen University	Floating	2008	2017	EUR 50,000,000	EUR 50,000,000
Pecs—2010	Floating	2008	2019	EUR 11,000,000	EUR 11,000,000
Cohesion Fund—ABp Universities	Floating Floating	2010 2011	2015 2021	EUR 100,000,000 EUR 85,000,000	EUR 2,587,281.80 EUR 85,000,000
Forests	3.804	2011	2027	EUR 200,000,000	EUR 70,000,000
Economic	0.00		202,	2011 200,000,000	2011 7 0,000,000
Competitiveness	MT	2011-2012	2027-2028	EUR 440,000,000	EUR 113,000,000
Cohesion Fund—II	MT	2011-2012		EUR 300,000,000	EUR 300,000,000
Education B	3.924	2011	2027	EUR 150,000,000	EUR 50,000,000
Rural Development Red Sludge	MT 3.562	2011-2012	2021-2022 2027	EUR 300,000,000 EUR 63,000,000	EUR 150,000,000 EUR 30,000,000
Regional Operation	3.302	2012	2027	LON 03,000,000	LON 30,000,000
Program	3.451	2012	2028	EUR 300,000,000	EUR 164,885,493.76
				, ,	
Total					EUR 2,943,799,681.13
b. Bonds					
EUR Bond	4.500	2003	2013	EUR 1,000,000,000	EUR 980,970,000
EUR Bond EUR Bond	4.500 3.875	2004 2005	2014 2020	EUR 1,000,000,000 EUR 1,000,000,000	EUR 969,530,000 EUR 990,000,000
EUR Bond	3.5	2005	2016	EUR 1,000,000,000	EUR 963,000,000
EUR Bond	4.375	2007	2017	EUR 1,000,000,000	EUR 995,000,000
EUR Bond	5.75	2008	2018	EUR 1,500,000,000	EUR 1,491,000,000
EUR Bond	6.75	2009	2014	EUR 1,000,000,000	EUR 996,809,000
EUR Bond	6	2011	2019	EUR 1,000,000,000	EUR 977,000,000
Total					EUR 8,363,967,000
c. Other loans raised					
Council of Europe					
Development	Various	2002-12	2012-21	EUR 1,074,412,698	EUR 603,162,336
EBRD KfW DEM loan	Floating 6.0583	2003 2001	2014 2015	EUR 4,739,006 DEM 120,000,000	EUR 660,923.66 EUR 14,158,796.94
European Community	Various	2008-09	2011-14	EUR 5,500,000,000	EUR 3,500,000,000
Total	Various	2000 03	2011 14	2017 3,300,000,000	EUR 4,117,982,056.6
d. Other loans assumed					
EIB/Railways II-A	Various	2002	2015	EUR 40,000,000	EUR 11,445,974.52
EIB/M3 Toll Motorway	MT	2002	2015	EUR 49,599,224	EUR 7,000,000
EIB/Bp Health	Floating	2011	2034	EUR 28,027,432	EUR 28,027,432
Bank loans	Floating	2002-11	2013-30	EUR 243,498,603.52	EUR 212,185,505.33
Total					EUR 258,658,911.85

Title		Interest	Voc		Original	Principal amount outstanding
B. Swap Arrangements	Title	(%)			amount contracted	
EURIUSD   3.8075   2005   2015   EUR 74,075,852.86   EUR 5,291,132,44   EURIUSD   Floating   2009   2015   EUR 338,361,2000   EUR 383,612,000   EUR/USD   Floating   2009   2014   EUR 331,047,000   EUR 383,612,000   EUR/USD   Floating   2009   2014   EUR 310,047,000   EUR 101,046,940,34   EUR/USD   3.922   2009   2014   EUR 301,047,000   EUR 188,154,375   EUR/USD   3.915   2009   2014   EUR 301,047,000   EUR 188,154,375   EUR/USD   1.3855   2010   2013   EUR 264,074,000   EUR 188,154,375   EUR/USD   1.3855   2010   2013   EUR 264,074,000   EUR 188,154,375   EUR/USD   1.3855   2010   2013   EUR 264,074,000   EUR 188,154,375   EUR/USD   5.6575   2010   2020   EUR 469,317,000   EUR 469,317,000   EUR/USD   5.695   2010   2020   EUR 469,317,000   EUR 469,317,000   EUR/USD   Floating   2010   2020   EUR 241,460,000   EUR 489,317,000   EUR/USD   Floating   2010   2020   EUR 241,460,000   EUR 241,460,000   EUR/USD   EUR 241,460,000   EUR 241,460,000   EUR 241,460,000   EUR/USD   Floating   2011   2020   EUR 241,460,000   EUR 241,993,000   EUR/USD   Floating   2011   2021   EUR 239,30,000   EUR 196,930,000   EUR/USD   Floating   2011   2021   EUR 239,30,000   EUR 249,930,000   EUR/USD   Floating   2011   2021   EUR 239,30,000   EUR 249,930,000   EUR/USD   Floating   2011   2021   EUR 29,30,000   EUR 240,930,000   EUR/USD   Floating   2011   2021   EUR 240,200,000   EUR 240,200,000   EUR/USD		(7-7				(616411), 46211
EUR/USD		4 4325	2000	2013	FUR 74 075 852 86	FUR 5 291 132 44
EUR/USD						
EUR/USD						
EUR/USD	EUR/USD	_	2009			
EURIUSD	EUR/USD	Floating	2009	2014	EUR 23,383,000	EUR 20,460,125
EURIVISD						
EURIVISD					, ,	
EURIUSD						
EURINISD						
EUR/USD						
EURIUSD						
EURINSD   2,0048   2011   2013   EUR 393,860,000   EUR 196,930,000   EURINSD   2,0048   2011   2021   EUR 239,930,000   EUR 196,930,000   EUR 240,200,000   EUR 239,930,000   EUR 239,930,000   EUR 239,930,000   EUR 240,200,000   EUR 246,5310,000   EUR 240,200,000   EUR 240,200,200,200,200   EUR 240,200,200,200   EUR 240,200,200,200   EUR 240,200		_				
EURIUSD		_				
EURIUSD						
EURIUSD	EUR/USD			2021		
EUR/USD   Floating   2011   2021   EUR 456,310,000   EUR 456,310,000   EUR/USD   Floating   2011   2021   EUR 240,200,000   EUR 240,200,000   EUR/USD   Floating   2011   2021   EUR 240,200,000   EUR 240,200,000   EUR/USD   7.158   2011   2041   EUR 174,480,000   EUR 174,480,000   EUR/USD   7.158   2011   2041   EUR 174,480,000   EUR 174,480,000   EUR/USD   Floating   2011   2041   EUR 89,910,000   EUR 89,910,000   EUR/USD   Floating   2011   2041   EUR 89,910,000   EUR 89,910,000   EUR/USD   Floating   2011   2041   EUR 89,910,000   EUR 89,910,000   EUR/USD   Floating   2011   2041   EUR 115,460,000   EUR 115,460,000   EUR/USD   7.2575   2011   2041   EUR 115,460,000   EUR 115,460,000   EUR/USD   Floating   2011   2041   EUR 59,480,000   EUR 59,480,000   EUR 79,480,000   EUR/USD   Floating   2011   2041   EUR 59,480,000   EUR 59,480,000   EUR/USD   EUR/USD   Floating   2011   2041   EUR 89,480,000   EUR 211,870,625   EUR/USD   4.664   2012   2015   EUR 377,188,000   EUR 713,766,25   EUR/USD   4.4495   2004   2014   EUR 753,200,000   EUR 737,188,000   EUR/GBP   4.495   2004   2014   EUR 753,200,000   EUR 753,200,000   EUR/GBP   5.882   2005   2017   EUR 486,948,000   EUR 486,948,000   EUR/GBP   Floating   2005   2017   EUR 250,852,000   EUR 250,852,000   EUR/GBP   Floating   2006   2016   EUR 478,599,000   EUR 478,599,000   EUR/GBP   Floating   2009   2014   EUR 6,073,000   EUR 272,774,162.5   EUR/GBP   Floating   2009   2014   EUR 6,073,000   EUR 278,651,000   EUR/GBP   Floating   2009   2014   EUR 6,073,000   EUR 272,774,162.5   EUR/GBP   1.19   2010   2013   EUR 64,548,350   EUR 272,774,162.5   EUR/GBP   1.19   2010   2013   EUR 64,548,330,00   EUR 316,533,000   EUR/GBP   1.19   2010   2013   EUR 64,548,000   EUR 316,533,000   EUR/GBP   1.789   2011   2013   EUR 64,548,000   EUR 316,533,000   EUR/GBP   1.790   2014   EUR 206,472,000   EUR 216,6501,000   EUR/GBP   1.790   2014   EUR 206,472,000   EUR 216,6501,000   EUR/GBP   1.790   2014   EUR 30,000,000   EUR 316,633,000   EUR/GBP   1.790   2014   EUR 30,000,	EUR/USD	6.2275	2011	2021	EUR 466,400,000	
EUR/USD   Floating   2011   2021   EUR 240,200,000   EUR 174,480,000   EUR 174,480,000   EUR 174,480,000   EUR 174,480,000   EUR 174,480,000   EUR 174,480,000   EUR 240,200,000   EUR 240,200,200   EUR 240,200   EUR 240,2	EUR/USD		2011		EUR 465,310,000	EUR 465,310,000
EUR/USD						
EUR/USD		_				
EUR/USD		_				
EUR/USD.					, ,	
EUR/USD.						
EUR/USD.   7.2575   2011   2041   EUR 115,460,000   EUR 115,460,000   EUR/USD.   7.2575   2011   2041   EUR 115,460,000   EUR 115,460,000   EUR/USD.   Floating   2011   2041   EUR 59,480,000   EUR 59,480,000   EUR/USD.   Floating   2011   2041   EUR 59,480,000   EUR 59,480,000   EUR/USD.   Floating   2011   2041   EUR 59,480,000   EUR 59,480,000   EUR/USD.   2.139   2012   2014   EUR 38,893,000   EUR 59,480,000   EUR/USD.   2.139   2012   2015   EUR 377,188,000   EUR 776,625   EUR/USD.   4.664   2012   2015   EUR 377,188,000   EUR 753,200,000   EUR/GBP.   4.495   2004   2014   EUR 753,200,000   EUR 753,200,000   EUR/GBP.   Floating   2005   2017   EUR 486,948,000   EUR 486,948,000   EUR/GBP.   Floating   2005   2017   EUR 250,852,000   EUR 250,852,000   EUR/GBP.   Floating   2006   2016   EUR 246,551,000   EUR 478,599,000   EUR/GBP.   Floating   2009   2013   EUR 54,548,325.02   EUR 27,274,162.5   EUR/GBP.   Floating   2009   2014   EUR 6,073,000   EUR 246,551,000   EUR/GBP.   Floating   2009   2014   EUR 6,073,000   EUR 31,633,000   EUR/GBP.   1.3625   2010   2013   EUR 64,333,000   EUR 32,166,500   EUR/GBP.   1.3625   2010   2013   EUR 64,333,000   EUR 32,166,500   EUR/GBP.   1.789   2011   2013   EUR 64,333,000   EUR 32,166,500   EUR/GBP.   1.789   2011   2013   EUR 64,333,000   EUR 31,633,000   EUR/JPY.   3.821   2006   2013   EUR 55,745,000   EUR 315,745,000   EUR/JPY.   Floating   2009   2014   EUR 5,745,000   EUR 151,112,000   EUR/JPY.   Floating   2009   2014   EUR 5,745,000   EUR 151,112,000   EUR/JPY.   Floating   2009   2014   EUR 5,79,000   EUR 151,112,000   EUR/JPY.   1.03   2012   2013   EUR 52,144,648.29   EUR 26,072,324.13   EUR/JPY.   Floating   2009   2014   EUR 30,000,000   EUR 35,745,000   EUR/JPY.   1.03   2012   2013   EUR 57,745,000   EUR 17,4698,750   EUR/JPY.   1.03   2012   2013   EUR 57,390,000   EUR 17,4698,750   EUR/JPY.   1.03   2012   2013   EUR 75,200,000   EUR 17,4698,750   EUR/JPY.   1.03   2012   2013   EUR 75,300,000,000   EUR 18,50,570,142   EUR/JPY.   1.03   2012   2015		_				
EUR/USD.         7,2575         2011         2041         EUR 15,460,000         EUR 15,460,000           EUR/USD.         Floating         2011         2041         EUR 59,480,000         EUR 59,480,000           EUR/USD.         2.139         2012         2014         EUR 59,480,000         EUR 59,480,000           EUR/USD.         2.139         2012         2014         EUR 33,8993,000         EUR 211,870,625           EUR/USD.         4.664         2012         2015         EUR 377,188,000         EUR 377,188,000           EUR/GBP.         4.495         2004         2014         EUR 753,200,000         EUR 753,200,000           EUR/GBP.         3.82         2005         2017         EUR 86,948,000         EUR 468,948,000           EUR/GBP.         Floating         2006         2016         EUR 250,852,000         EUR 486,948,000           EUR/GBP.         Floating         2006         2016         EUR 27,852,000         EUR 478,599,000           EUR/GBP.         Floating         2006         2016         EUR 246,551,000         EUR 246,551,000           EUR/GBP.         Floating         2009         2014         EUR 6,073,000         EUR 27,274,162.5           EUR/GBP.         Floating         2009 <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>						
EUR/USD.						
EUR/USD         Floating         2011         2041         EUR 59,480,000         EUR 59,480,000           EUR/USD         2.139         2012         2014         EUR 338,993,000         EUR 211,870,625           EUR/USD         4.664         2012         2015         EUR 377,188,000         EUR 753,200,000           EUR/GBP         4.495         2004         2014         EUR 753,200,000         EUR 753,200,000           EUR/GBP         1.02         2005         2017         EUR 486,948,000         EUR 486,948,000           EUR/GBP         Floating         2005         2017         EUR 250,852,000         EUR 250,852,000           EUR/GBP         Floating         2006         2016         EUR 478,599,000         EUR 478,599,000           EUR/GBP         Floating         2009         2013         EUR 54,548,325.02         EUR 274,162.5           EUR/GBP         Floating         2009         2013         EUR 6,073,000         EUR 274,162.5           EUR/GBP         Floating         2009         2014         EUR 6,073,000         EUR 129,045,000           EUR/GBP         1.3625         2010         2013         EUR 6,073,000         EUR 53,133,875           EUR/GBP         1.3625         2010 <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td></t<>						
EUR/USD         2.139         2012         2014         EUR 338,993,000         EUR 211,870,625           EUR/USD         4.664         2012         2015         EUR 337,188,000         EUR 377,188,000           EUR/GBP         4.495         2004         2014         EUR 753,200,000         EUR 753,200,000           EUR/GBP         3.82         2005         2017         EUR 486,948,000         EUR 486,948,000           EUR/GBP         Floating         2005         2017         EUR 250,852,000         EUR 250,852,000           EUR/GBP         4.14         2006         2016         EUR 478,599,000         EUR 278,599,000           EUR/GBP         Floating         2009         2013         EUR 54,548,325.02         EUR 246,551,000           EUR/GBP         Floating         2009         2014         EUR 6,073,000         EUR 7,274,162.5           EUR/GBP         1.061         2009         2014         EUR 206,472,000         EUR 313,875           EUR/GBP         1.3625         2010         2013         EUR 64,333,000         EUR 31,633,000           EUR/GBP         1.789         2011         2013         EUR 32,440,000         EUR 31,633,000           EUR/JPY         3.821         2006         2013 </td <td></td> <td>_</td> <td></td> <td></td> <td></td> <td></td>		_				
EUR/GBP         4.495         2004         2014         EUR 753,200,000         EUR 753,200,000           EUR/GBP         3.82         2005         2017         EUR 486,948,000         EUR 486,948,000           EUR/GBP         Floating         2005         2017         EUR 246,585,000         EUR 250,852,000           EUR/GBP         4.14         2006         2016         EUR 478,599,000         EUR 478,599,000           EUR/GBP         Floating         2006         2016         EUR 246,551,000         EUR 246,551,000           EUR/GBP         Floating         2009         2013         EUR 54,548,325.02         EUR 27,274,162.5           EUR/GBP         Floating         2009         2014         EUR 6,073,000         EUR 5,313,875           EUR/GBP         3.970         2009         2014         EUR 206,472,000         EUR 129,045,000           EUR/GBP         1.3625         2010         2013         EUR 64,333,000         EUR 21,6500           EUR/GBP         1.789         2011         2013         EUR 64,333,000         EUR 31,633,000           EUR/JPY         3.821         2006         2013         EUR 355,745,000         EUR 31,633,000           EUR/JPY         4.9855         2007         201	EUR/USD	2.139	2012	2014	EUR 338,993,000	
EUR/GBP         3.82         2005         2017         EUR 486,948,000         EUR 486,948,000           EUR/GBP         Floating         2005         2017         EUR 250,852,000         EUR 250,852,000           EUR/GBP         4,14         2006         2016         EUR 486,599,000         EUR 248,599,000           EUR/GBP         Floating         2006         2016         EUR 246,551,000         EUR 246,551,000           EUR/GBP         Floating         2009         2013         EUR 54,548,325.02         EUR 27,274,162.5           EUR/GBP         Floating         2009         2014         EUR 60,73,000         EUR 5,313,875           EUR/GBP         3.970         2009         2014         EUR 266,472,000         EUR 129,045,000           EUR/GBP         1.3625         2010         2013         EUR 63,266,000         EUR 32,166,500           EUR/GBP         1.789         2011         2013         EUR 63,266,000         EUR 31,633,000           EUR/JPY         3.821         2006         2013         EUR 355,745,000         EUR 106,220,000           EUR/JPY         4.9855         2007         2017         EUR 151,112,000         EUR 166,220,000           EUR/JPY         Floating         2009					EUR 377,188,000	
EUR/GBP         Floating         2005         2017         EUR 250,852,000         EUR 250,852,000           EUR/GBP         4.14         2006         2016         EUR 478,599,000         EUR 478,599,000           EUR/GBP         Floating         2009         2013         EUR 54,548,325.02         EUR 246,551,000           EUR/GBP         Floating         2009         2014         EUR 6,073,000         EUR 5,313,875           EUR/GBP         Floating         2009         2014         EUR 60,073,000         EUR 5,313,875           EUR/GBP         1.3625         2010         2013         EUR 64,333,000         EUR 32,166,500           EUR/GBP         1.19         2010         2013         EUR 63,266,000         EUR 31,633,000           EUR/GBP         1.789         2011         2013         EUR 63,266,000         EUR 106,220,000           EUR/JPY         3.821         2006         2013         EUR 212,440,000         EUR 106,220,000           EUR/JPY         4.9855         2007         2017         EUR 151,112,000         EUR 151,112,000           EUR/JPY         4.9855         2007         2017         EUR 55,144,648.29         EUR 26,072,324.13           EUR/JPY         Floating         2009						
EUR/GBP         4.14         2006         2016         EUR 478,599,000         EUR 478,599,000           EUR/GBP         Floating         2006         2016         EUR 246,551,000         EUR 246,551,000           EUR/GBP         Floating         2009         2013         EUR 54,548,325.02         EUR 27,274,162.5           EUR/GBP         Floating         2009         2014         EUR 6,073,000         EUR 5,313,875           EUR/GBP         3.970         2009         2014         EUR 206,472,000         EUR 129,045,000           EUR/GBP         1.3625         2010         2013         EUR 64,333,000         EUR 32,166,500           EUR/GBP         1.19         2010         2013         EUR 64,333,000         EUR 31,665,500           EUR/GBP         1.789         2011         2013         EUR 64,333,000         EUR 31,665,500           EUR/GBP         1.789         2011         2013         EUR 64,333,000         EUR 16,6220,000           EUR/JPY         3.821         2006         2013         EUR 212,440,000         EUR 16,6220,000           EUR/JPY         4.9855         2007         2017         EUR 151,112,000         EUR 35,745,000           EUR/JPY         Floating         2009         201						
EUR/GBP         Floating         2006         2016         EUR 246,551,000         EUR 246,551,000           EUR/GBP         Floating         2009         2013         EUR 54,548,325.02         EUR 27,274,162.5           EUR/GBP         Floating         2009         2014         EUR 6,073,000         EUR 5,313,875           EUR/GBP         3.970         2009         2014         EUR 206,472,000         EUR 129,045,000           EUR/GBP         1.3625         2010         2013         EUR 64,333,000         EUR 31,633,000           EUR/GBP         1.19         2010         2013         EUR 63,266,000         EUR 31,633,000           EUR/GBP         1.789         2011         2013         EUR 63,266,000         EUR 31,633,000           EUR/JPY         3.821         2006         2013         EUR 212,440,000         EUR 13,633,000           EUR/JPY         3.821         2006         2013         EUR 212,440,000         EUR 31,633,000           EUR/JPY         4.9855         2007         2017         EUR 151,112,000         EUR 355,745,000           EUR/JPY         Floating         2009         2013         EUR 52,144,648.29         EUR 26,072,324.13           EUR/JPY         Floating         2009		_				
EUR/GBP         Floating         2009         2013         EUR 54,548,325.02         EUR 27,274,162.5           EUR/GBP         Floating         2009         2014         EUR 6,073,000         EUR 5,313,875           EUR/GBP         3.970         2009         2014         EUR 26,472,000         EUR 129,045,000           EUR/GBP         1.3625         2010         2013         EUR 64,333,000         EUR 32,166,500           EUR/GBP         1.19         2010         2013         EUR 63,266,000         EUR 31,633,000           EUR/GBP         1.789         2011         2013         EUR 63,266,000         EUR 106,220,000           EUR/JPY         3.821         2006         2013         EUR 27,274,100         EUR 106,220,000           EUR/JPY         4.9855         2007         2017         EUR 151,112,000         EUR 151,112,000           EUR/JPY         4.9855         2007         2017         EUR 151,1112,000         EUR 151,112,000           EUR/JPY         Floating         2009         2014         EUR 5,879,000         EUR 26,072,324.13           EUR/JPY         4.080         2009         2014         EUR 79,518,000         EUR 174,698,750           EUR/JPY         1.0775         2010         20						
EUR/GBP         Floating         2009         2014         EUR 6,073,000         EUR 5,313,875           EUR/GBP         3.970         2009         2014         EUR 206,472,000         EUR 129,045,000           EUR/GBP         1.3625         2010         2013         EUR 64,333,000         EUR 32,166,500           EUR/GBP         1.19         2010         2013         EUR 63,266,000         EUR 31,633,000           EUR/GBP         1.789         2011         2013         EUR 212,440,000         EUR 106,220,000           EUR/JPY         3.821         2006         2013         EUR 355,745,000         EUR 355,745,000           EUR/JPY         4.9855         2007         2017         EUR 151,112,000         EUR 151,112,000           EUR/JPY         Floating         2009         2013         EUR 52,744,648.29         EUR 26,072,324.13           EUR/JPY         Floating         2009         2014         EUR 5,879,000         EUR 151,112,000           EUR/JPY         4.080         2009         2014         EUR 279,518,000         EUR 76,072,324.13           EUR/JPY         1.7775         2010         2013         EUR 70,043,000         EUR 83,602,000           EUR/JPY         1.03         2012         20		0				
EUR/GBP         3.970         2009         2014         EUR 206,472,000         EUR 129,045,000           EUR/GBP         1.3625         2010         2013         EUR 64,333,000         EUR 32,166,500           EUR/GBP         1.19         2010         2013         EUR 63,266,000         EUR 31,633,000           EUR/GBP         1.789         2011         2013         EUR 212,440,000         EUR 106,220,000           EUR/JPY         3.821         2006         2013         EUR 355,745,000         EUR 355,745,000           EUR/JPY         4.9855         2007         2017         EUR 151,112,000         EUR 151,112,000           EUR/JPY         Floating         2009         2013         EUR 52,144,648.29         EUR 26,072,324.13           EUR/JPY         Floating         2009         2014         EUR 5,879,000         EUR 51,441,25           EUR/JPY         4.080         2009         2014         EUR 279,518,000         EUR 71,4698,750           EUR/JPY         1.7775         2010         2013         EUR 70,043,000         EUR 73,698,750           EUR/JPY         1.03         2012         2013         EUR 73,051,42.86         EUR 36,952,571.42           EUR/JPY         1.03         2012         201		_			, ,	
EUR/GBP         1.3625         2010         2013         EUR 64,333,000         EUR 32,166,500           EUR/GBP         1.19         2010         2013         EUR 63,266,000         EUR 31,633,000           EUR/GBP         1.789         2011         2013         EUR 212,440,000         EUR 106,220,000           EUR/JPY         3.821         2006         2013         EUR 355,745,000         EUR 355,745,000           EUR/JPY         4.9855         2007         2017         EUR 151,112,000         EUR 151,112,000           EUR/JPY         Floating         2009         2013         EUR 52,144,648.29         EUR 26,072,324.13           EUR/JPY         Floating         2009         2014         EUR 5,879,000         EUR 5,144,125           EUR/JPY         4.080         2009         2014         EUR 279,518,000         EUR 174,698,750           EUR/JPY         1.7775         2010         2013         EUR 70,043,000         EUR 35,021,500           EUR/JPY         1.03         2012         2013         EUR 76,720,000         EUR 88,360,000           EUR/JPY         1.03         2012         2013         EUR 76,720,000         EUR 88,360,000           EUR/JPY         1.03         2012         2013						
EUR/GBP         1.19         2010         2013         EUR 63,266,000         EUR 31,633,000           EUR/GBP         1.789         2011         2013         EUR 212,440,000         EUR 106,220,000           EUR/JPY         3.821         2006         2013         EUR 355,745,000         EUR 355,745,000           EUR/JPY         4.9855         2007         2017         EUR 151,112,000         EUR 151,112,000           EUR/JPY         Floating         2009         2013         EUR 52,144,648.29         EUR 26,072,324.13           EUR/JPY         Floating         2009         2014         EUR 5,879,000         EUR 5,144,125           EUR/JPY         4.080         2009         2014         EUR 279,518,000         EUR 174,698,750           EUR/JPY         1.7775         2010         2013         EUR 70,043,000         EUR 35,021,500           EUR/JPY         1.03         2012         2013         EUR 70,043,000         EUR 88,360,000           EUR/JPY         1.03         2012         2013         EUR 70,043,000         EUR 88,360,000           EUR/JPY         1.03         2012         2013         EUR 71,720,000         EUR 88,360,000           EUR/JPY         1.03         2012         2013						
EUR/GBP         1.789         2011         2013         EUR 212,440,000         EUR 106,220,000           EUR/JPY         3.821         2006         2013         EUR 355,745,000         EUR 355,745,000           EUR/JPY         4.9855         2007         2017         EUR 151,112,000         EUR 151,112,000           EUR/JPY         Floating         2009         2013         EUR 52,144,648.29         EUR 26,072,324.13           EUR/JPY         Floating         2009         2014         EUR 5,879,000         EUR 5,144,125           EUR/JPY         4.080         2009         2014         EUR 279,518,000         EUR 174,698,750           EUR/JPY         1.7775         2010         2013         EUR 70,043,000         EUR 35,021,500           EUR/JPY         2.32         2011         2013         EUR 76,720,000         EUR 88,360,000           EUR/JPY         1.03         2012         2013         EUR 73,905,142.86         EUR 36,952,571.42           EUR/EUR         5.28         2002         2014         EUR 30,000,000         EUR 36,952,571.42           EUR/EUR         Floating         2002         2014         EUR 30,000,000         EUR 30,000,000           EUR/EUR         Floating         2002	EUR/GBP			2013		
EUR/JPY         4.9855         2007         2017         EUR 151,112,000         EUR 151,112,000           EUR/JPY         Floating         2009         2013         EUR 52,144,648.29         EUR 26,072,324.13           EUR/JPY         Floating         2009         2014         EUR 5,879,000         EUR 5,144,125           EUR/JPY         4.080         2009         2014         EUR 279,518,000         EUR 174,698,750           EUR/JPY         1.7775         2010         2013         EUR 70,043,000         EUR 35,021,500           EUR/JPY         2.32         2011         2013         EUR 76,720,000         EUR 88,360,000           EUR/JPY         1.03         2012         2013         EUR 73,905,142.86         EUR 36,952,571.42           EUR/EUR         5.28         2002         2014         EUR 30,000,000         EUR 30,900,000           EUR/EUR         5.28         2002         2014         EUR (30,000,000)         EUR (30,000,000)           EUR/EUR         5.368         2002         2015         EUR (30,452,000)         EUR (30,452,000)           EUR/EUR         Floating         2002         2015         EUR (30,452,000)         EUR (30,452,000)           EUR/EUR         Floating         2004	EUR/GBP	1.789	2011	2013	EUR 212,440,000	
EUR/JPY         Floating         2009         2013         EUR 52,144,648.29         EUR 26,072,324.13           EUR/JPY         Floating         2009         2014         EUR 5,879,000         EUR 5,144,125           EUR/JPY         4.080         2009         2014         EUR 279,518,000         EUR 174,698,750           EUR/JPY         1.7775         2010         2013         EUR 70,043,000         EUR 35,021,500           EUR/JPY         2.32         2011         2013         EUR 176,720,000         EUR 88,360,000           EUR/JPY         1.03         2012         2013         EUR 73,905,142.86         EUR 36,952,571.42           EUR/EUR         5.28         2002         2014         EUR 30,000,000         EUR 30,000,000           EUR/EUR         Floating         2002         2014         EUR (30,000,000)         EUR (30,000,000)           EUR/EUR         5.368         2002         2015         EUR 30,452,000         EUR 30,452,000           EUR/EUR         Floating         2002         2015         EUR (30,452,000)         EUR (30,452,000)           EUR/EUR         Floating         2004         2014         EUR (300,000,000)         EUR (300,000,000)           EUR/EUR         Floating         2004 <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>						
EUR/JPY         Floating         2009         2014         EUR 5,879,000         EUR 5,144,125           EUR/JPY         4.080         2009         2014         EUR 279,518,000         EUR 174,698,750           EUR/JPY         1.7775         2010         2013         EUR 70,043,000         EUR 35,021,500           EUR/JPY         2.32         2011         2013         EUR 176,720,000         EUR 88,360,000           EUR/JPY         1.03         2012         2013         EUR 73,905,142.86         EUR 36,952,571.42           EUR/EUR         5.28         2002         2014         EUR 30,000,000         EUR 30,000,000           EUR/EUR         Floating         2002         2014         EUR (30,000,000)         EUR (30,000,000)           EUR/EUR         5.368         2002         2015         EUR (30,452,000)         EUR (30,452,000)           EUR/EUR         Floating         2002         2015         EUR (30,452,000)         EUR (30,452,000)           EUR/EUR         Floating         2004         2014         EUR (300,000,000)         EUR (300,000,000)           EUR/EUR         Floating         2004         2014         EUR 300,000,000         EUR (700,000,000)           EUR/EUR         Floating         2004<						
EUR/JPY         4.080         2009         2014         EUR 279,518,000         EUR 174,698,750           EUR/JPY         1.7775         2010         2013         EUR 70,043,000         EUR 35,021,500           EUR/JPY         2.32         2011         2013         EUR 176,720,000         EUR 88,360,000           EUR/JPY         1.03         2012         2013         EUR 73,905,142.86         EUR 36,952,571.42           EUR/EUR         5.28         2002         2014         EUR 30,000,000         EUR 30,000,000           EUR/EUR         5.28         2002         2014         EUR (30,000,000)         EUR (30,000,000)           EUR/EUR         5.368         2002         2015         EUR 30,452,000         EUR (30,452,000)           EUR/EUR         Floating         2002         2015         EUR (30,452,000)         EUR (30,452,000)           EUR/EUR         4.500         2004         2014         EUR (300,000,000)         EUR (300,000,000)           EUR/EUR         4.500         2004         2014         EUR (300,000,000)         EUR (700,000,000)           EUR/EUR         Floating         2004         2014         EUR (700,000,000)         EUR (700,000,000)           EUR/EUR         4.495         2004		_				
EUR/JPY         1.7775         2010         2013         EUR 70,043,000         EUR 35,021,500           EUR/JPY         2.32         2011         2013         EUR 176,720,000         EUR 88,360,000           EUR/JPY         1.03         2012         2013         EUR 73,905,142.86         EUR 36,952,571.42           EUR/EUR         5.28         2002         2014         EUR 30,000,000         EUR 30,000,000           EUR/EUR         Floating         2002         2014         EUR (30,000,000)         EUR (30,000,000)           EUR/EUR         5.368         2002         2015         EUR 30,452,000         EUR 30,452,000           EUR/EUR         Floating         2002         2015         EUR (300,452,000)         EUR (300,452,000)           EUR/EUR         4.500         2004         2014         EUR (300,000,000)         EUR (300,000,000)           EUR/EUR         Floating         2004         2014         EUR 300,000,000         EUR (300,000,000)           EUR/EUR         4.500         2004         2014         EUR (700,000,000)         EUR (700,000,000)           EUR/EUR         Floating         2004         2014         EUR (300,000,000)         EUR (300,000,000)           EUR/EUR         Floating <t< td=""><td></td><td>0</td><td></td><td></td><td></td><td></td></t<>		0				
EUR/JPY         2.32         2011         2013         EUR 176,720,000         EUR 88,360,000           EUR/JPY         1.03         2012         2013         EUR 73,905,142.86         EUR 36,952,571.42           EUR/EUR         5.28         2002         2014         EUR 30,000,000         EUR 30,000,000           EUR/EUR         Floating         2002         2014         EUR (30,000,000)         EUR (30,000,000)           EUR/EUR         5.368         2002         2015         EUR 30,452,000         EUR 30,452,000           EUR/EUR         Floating         2002         2015         EUR (30,452,000)         EUR (30,452,000)           EUR/EUR         Floating         2002         2015         EUR (300,000,000)         EUR (300,000,000)           EUR/EUR         4.500         2004         2014         EUR 300,000,000         EUR 300,000,000           EUR/EUR         4.500         2004         2014         EUR (700,000,000)         EUR (700,000,000)           EUR/EUR         Floating         2004         2014         EUR (300,000,000)         EUR (300,000,000)           EUR/EUR         Floating         2004         2014         EUR (300,000,000)         EUR (300,000,000)           EUR/EUR         Floating						
EUR/JPY         1.03         2012         2013         EUR 73,905,142.86         EUR 36,952,571.42           EUR/EUR         5.28         2002         2014         EUR 30,000,000         EUR 30,000,000           EUR/EUR         Floating         2002         2014         EUR (30,000,000)         EUR (30,000,000)           EUR/EUR         5.368         2002         2015         EUR 30,452,000         EUR 30,452,000           EUR/EUR         Floating         2002         2015         EUR (300,000,000)         EUR (300,452,000)           EUR/EUR         4.500         2004         2014         EUR (300,000,000)         EUR (300,000,000)           EUR/EUR         Floating         2004         2014         EUR (300,000,000)         EUR (300,000,000)           EUR/EUR         4.500         2004         2014         EUR (700,000,000)         EUR (700,000,000)           EUR/EUR         Floating         2004         2014         EUR 700,000,000         EUR 700,000,000           EUR/EUR         4.495         2004         2014         EUR (300,000,000)         EUR (300,000,000)           EUR/EUR         Floating         2004         2014         EUR 300,000,000)         EUR (300,000,000)           EUR/EUR         Floating						
EUR/EUR         5.28         2002         2014         EUR 30,000,000         EUR 30,000,000           EUR/EUR         Floating         2002         2014         EUR (30,000,000)         EUR (30,000,000)           EUR/EUR         5.368         2002         2015         EUR 30,452,000         EUR 30,452,000           EUR/EUR         Floating         2002         2015         EUR (300,000,000)         EUR (300,000,000)           EUR/EUR         4.500         2004         2014         EUR 300,000,000         EUR 300,000,000           EUR/EUR         Floating         2004         2014         EUR (700,000,000)         EUR (700,000,000)           EUR/EUR         4.500         2004         2014         EUR (700,000,000)         EUR (700,000,000)           EUR/EUR         Floating         2004         2014         EUR 700,000,000         EUR 700,000,000           EUR/EUR         4.495         2004         2014         EUR (300,000,000)         EUR (300,000,000)           EUR/EUR         Floating         2004         2014         EUR 300,000,000         EUR 300,000,000           EUR/EUR         Floating         2004         2014         EUR 300,000,000         EUR (300,000,000)           EUR/EUR         3.875						
EUR/EUR         Floating         2002         2014         EUR (30,000,000)         EUR (30,000,000)           EUR/EUR         5.368         2002         2015         EUR 30,452,000         EUR 30,452,000           EUR/EUR         Floating         2002         2015         EUR (300,452,000)         EUR (300,000,000)           EUR/EUR         4.500         2004         2014         EUR 300,000,000         EUR 300,000,000           EUR/EUR         Floating         2004         2014         EUR 700,000,000         EUR 700,000,000           EUR/EUR         4.500         2004         2014         EUR 700,000,000         EUR 700,000,000           EUR/EUR         Floating         2004         2014         EUR 300,000,000         EUR 700,000,000           EUR/EUR         4.495         2004         2014         EUR (300,000,000)         EUR (300,000,000)           EUR/EUR         Floating         2004         2014         EUR 300,000,000         EUR 300,000,000           EUR/EUR         Floating         2004         2014         EUR 300,000,000         EUR 200,000,000           EUR/EUR         3.875         2005         2020         EUR (200,000,000)         EUR 200,000,000						
EUR/EUR         5.368         2002         2015         EUR 30,452,000         EUR 30,452,000           EUR/EUR         Floating         2002         2015         EUR (300,452,000)         EUR (300,452,000)           EUR/EUR         4.500         2004         2014         EUR (300,000,000)         EUR (300,000,000)           EUR/EUR         Floating         2004         2014         EUR 300,000,000         EUR 300,000,000           EUR/EUR         4.500         2004         2014         EUR (700,000,000)         EUR (700,000,000)           EUR/EUR         Floating         2004         2014         EUR 700,000,000         EUR 700,000,000           EUR/EUR         4.495         2004         2014         EUR (300,000,000)         EUR (300,000,000)           EUR/EUR         Floating         2004         2014         EUR 300,000,000         EUR 300,000,000           EUR/EUR         3.875         2005         2020         EUR (200,000,000)         EUR 200,000,000           EUR/EUR         Floating         2005         2020         EUR 200,000,000         EUR 200,000,000						
EUR/EUR         4.500         2004         2014         EUR (300,000,000)         EUR (300,000,000)           EUR/EUR         Floating         2004         2014         EUR 300,000,000         EUR 300,000,000           EUR/EUR         4.500         2004         2014         EUR (700,000,000)         EUR (700,000,000)           EUR/EUR         Floating         2004         2014         EUR 700,000,000         EUR 700,000,000           EUR/EUR         4.495         2004         2014         EUR (300,000,000)         EUR (300,000,000)           EUR/EUR         Floating         2004         2014         EUR 300,000,000         EUR 300,000,000           EUR/EUR         3.875         2005         2020         EUR (200,000,000)         EUR (200,000,000)           EUR/EUR         Floating         2005         2020         EUR 200,000,000         EUR 200,000,000	EUR/EUR	5.368	2002		EUR 30,452,000	EUR 30,452,000
EUR/EUR         Floating         2004         2014         EUR 300,000,000         EUR 300,000,000           EUR/EUR         4.500         2004         2014         EUR (700,000,000)         EUR (700,000,000)           EUR/EUR         Floating         2004         2014         EUR 700,000,000         EUR 700,000,000           EUR/EUR         4.495         2004         2014         EUR (300,000,000)         EUR (300,000,000)           EUR/EUR         Floating         2004         2014         EUR 300,000,000         EUR 300,000,000           EUR/EUR         3.875         2005         2020         EUR (200,000,000)         EUR (200,000,000)           EUR/EUR         Floating         2005         2020         EUR 200,000,000         EUR 200,000,000	EUR/EUR	Floating	2002	2015	EUR (30,452,000)	EUR (30,452,000)
EUR/EUR         4.500         2004         2014         EUR (700,000,000)         EUR (700,000,000)           EUR/EUR         Floating         2004         2014         EUR 700,000,000         EUR 700,000,000           EUR/EUR         4.495         2004         2014         EUR (300,000,000)         EUR (300,000,000)           EUR/EUR         Floating         2004         2014         EUR 300,000,000         EUR 300,000,000           EUR/EUR         3.875         2005         2020         EUR (200,000,000)         EUR (200,000,000)           EUR/EUR         Floating         2005         2020         EUR 200,000,000         EUR 200,000,000						
EUR/EUR         Floating         2004         2014         EUR 700,000,000         EUR 700,000,000           EUR/EUR         4.495         2004         2014         EUR (300,000,000)         EUR (300,000,000)           EUR/EUR         Floating         2004         2014         EUR 300,000,000         EUR 300,000,000           EUR/EUR         3.875         2005         2020         EUR (200,000,000)         EUR (200,000,000)           EUR/EUR         Floating         2005         2020         EUR 200,000,000         EUR 200,000,000		_				
EUR/EUR       4.495       2004       2014       EUR (300,000,000)       EUR (300,000,000)         EUR/EUR       Floating       2004       2014       EUR 300,000,000       EUR 300,000,000         EUR/EUR       3.875       2005       2020       EUR (200,000,000)       EUR (200,000,000)         EUR/EUR       Floating       2005       2020       EUR 200,000,000       EUR 200,000,000						
EUR/EUR         Floating         2004         2014         EUR 300,000,000         EUR 300,000,000           EUR/EUR         3.875         2005         2020         EUR (200,000,000)         EUR (200,000,000)           EUR/EUR         Floating         2005         2020         EUR 200,000,000         EUR 200,000,000		_				
EUR/EUR       3.875       2005       2020       EUR (200,000,000)       EUR (200,000,000)         EUR/EUR       Floating       2005       2020       EUR 200,000,000       EUR 200,000,000						
EUR/EUR Floating 2005 2020 EUR 200,000,000 EUR 200,000,000						
200 201 200,000,000		_				
EUR/EUR Floating 2006 2014 EUR (250,000,000) EUR (250,000,000)						
EUR/EUR		_				
EUR/EUR Floating 2006 2014 EUR (350,000,000) EUR (350,000,000)		Floating	2006			

	Interest rate	Yea	r	Original amount	Principal amount outstanding
Title	(%)	Issue	Maturity	contracted	(credit)/debit
EUR/EUR	3.5	2006	2016	EUR 340,000,000	EUR 340,000,000
EUR/EUR	Floating	2006	2016	EUR (340,000,000)	EUR (340,000,000)
EUR/EUR	4.375	2007	2017	EUR 340,000,000	EUR 340,000,000
EUR/EUR	Floating	2007	2017	EUR (340,000,000)	EUR (340,000,000)
EUR/EUR	5.374	2007	2014	EUR 170,000,000	EUR 170,000,000
EUR/EUR	Floating	2007	2014	EUR (170,000,000)	EUR (170,000,000)
EUR/EUR	5.75	2008	2018	EUR 500,000,000	EUR 500,000,000
EUR/EUR	Floating	2008	2018	EUR (500,000,000)	EUR (500,000,000)
EUR/EUR	3.625	2009	2016	EUR 510,000,000	EUR 510,000,000
EUR/EUR	Floating	2009	2016	EUR (510,000,000)	EUR (510,000,000)
EUR/EUR	3.250	2009	2014	EUR 680,000,000	EUR 680,000,000
EUR/EUR	Floating	2009	2014	EUR (680,000,000)	EUR (680,000,000)
EUR/EUR	6.00	2011	2019	EUR 340,000,000	EUR 340,000,000
EUR/EUR	Floating	2011	2019	EUR (340,000,000)	EUR (340,000,000)
EUR/CHF	Floating	2008	2013	EUR 47,393,000	EUR 47,393,000
EUR/CHF EUR/CHF	Floating 3.875	2008 2012	2016 2013	EUR 63,191,000	EUR 63,191,000
EUR/CHF	5.023	2012	2013	EUR 62,222,000 EUR 82,960,000	EUR 62,222,000
	5.025	2012	2016	EUR 62,960,000	EUR 82,960,000
Total				-	EUR 10,600,993,880.83
Total Euro Debt					EUR 26,285,401,530.41
U.S. dollar equivalent				_	USD 34,656,563,670.81
	Interest			Original	Principal amount
	rate	Yea	r	amount	outstanding
Title	(%)	Issue	Maturity	contracted	(credit)/debit
3. Pound Sterling Debt					
a. Bonds					
GBP Bond	5.500	2004	2014	GBP 500,000,000	GBP 499,973,000
GBP Bond	5.000	2005	2017	GBP 500,000,000	GBP 500,000,000
GBP Bond	5.000	2006	2016	GBP 500,000,000	GBP 500,000,000
	0.000	2000	2010	-	· · · · · · · · · · · · · · · · · · ·
Total				-	GBP 1,499,973,000
b. Swap Arrangements				000 (000 )	055 /555
GBP/EUR	5.50	2004	2014	GBP (500,000,000)	GBP (500,000,000)
GBP/EUR	5.00	2005	2017	GBP (170,000,000)	GBP (170,000,000)
GBP/EUR	5.00	2006	2016	GBP (330,000,000)	GBP (330,000,000)
GBP/EUR	5.00	2006	2016	GBP (170,000,000)	GBP (170,000,000)
GBP/EUR	5.00	2006	2016	GBP (330,000,000)	GBP (330,000,000)
GBP/EUR	Floating Floating	2009	2013	GBP (47,137,389.58)	GBP (23,568,694.78)
GBP/EUR GBP/EUR	Floating	2009 2009	2014 2014	GBP (5,437,522.86)	GBP (4,757,832.50) GBP (116,501,596.85)
GBP/EUR	Floating	2009	2014	GBP (186,402,554.96) GBP (53,800,000)	GBP (26,900,000)
GBP/EUR	Floating	2010	2013	GBP (53,801,530.28)	GBP (26,900,765.12)
GBP/EUR	Floating	2011	2013	GBP (192,049,924.78)	GBP (96,024,962.38)
Total					GBP (1,794,653,851.63)
Total Pound Sterling				•	
Debt				_	GBP (294,680,851.63)
U.S. dollar equivalent					

	Interest rate	Yea	nr	Original amount	Principal amount outstanding
Title	(%)	Issue	Maturity	contracted	(credit)/debit
4. Japanese Yen Debt a. Bonds					
JPY Bond JPY Bond Total	1.67 2.11	2006 2007	2013 2017	JPY 50,000,000,000 JPY 25,000,000,000	JPY 50,000,000,000 JPY 25,000,000,000 JPY75,000,000,000
b. Swap Arrangements JPY/EUR	1.67 2.11 Floating Floating Floating Floating Floating Floating Floating	2006 2007 2009 2009 2009 2010 2011 2012	2013 2017 2013 2014 2014 2013 2013 2013	JPY (50,000,000,000) JPY (25,000,000,000) JPY (6,971,218,030) JPY (789,781,661) JPY (36,876,909,302) JPY (7,958,970,000) JPY (20,578,079,439) JPY (7,958,961,390)	JPY (50,000,000,000) JPY (25,000,000,000) JPY (3,485,609,014) JPY (691,058,953) JPY (23,048,068,313) JPY (3,979,485,000) JPY (10,289,039,719) JPY (3,979,480,694)
Total				_	JPY (120,472,741,693)
Total Japanese Yen Debt				_	JPY (45,472,741,693)
U.S. dollar equivalent				_	USD (528,885,878.13)
	Interest rate	Yea	ır	Original amount	Principal amount outstanding
Title	(%)	Issue	Maturity	contracted	(credit)/debit
5. Swiss Franc Debt					
a. Loans Assumed loans Total	Various CHF	2011	2028	CHF 150,000,000 182,417,859.73	CHF 182,417,859.73
b. Bonds CHF/EUR CHF/EUR Total	3.5 4 CHF	2008 2008	2013 2016	CHF 150,000,000 CHF 200,000,000 350,000,000	CHF 150,000,000 CHF 200,000,000
c. Swap Arrangements CHF/EUR CHF/EUR CHF/EUR CHF/EUR	3.5 4 3.5 4	2008 2008 2012 2012	2013 2016 2013 2016	CHF (75,000,000) CHF (100,000,000) CHF (75,000,000) CHF (100,000,000)	CHF (75,000,000) CHF (100,000,000) CHF (75,000,000) CHF (100,000,000)
Total				_	CHF (350,000,000)
Total Swiss Franc Debt .				_	CHF 182,417,859.73
U.S. dollar equivalent				_	USD 199,038,832.51
	Interest rate	Yea	ır	Original amount	Principal amount outstanding
Title	(%)	Issue	Maturity	contracted	(credit)/debit
6. Special Drawing Right Debt	Floating	2008-09	2014	SDR 6,372,500,000	SDR 3,468,437,500
Total Special Drawing Right Debt	J			_	SDR 3,468,437,500
U.S. dollar equivalent				<del>-</del>	USD 5,330,710,962.5
HUNGARY Total External Funded Convertible Currency Debt				_	USD 37,265,814,733.98
TOTAL EXTERNAL CONVERTIBLE CURRENCY FUNDED DEBT OF THE BANK AND OF HUNGARY					USD 39,093,518,682.09
				-	, , , , , , , , , , , ,

# **Internal Debt of Hungary**

# (As at December 31, 2012)

	Interest rate	Yea	ır	Original amount	Principal amount outstanding
Title	(%)	Issue	Maturity	contracted	(credit)/debit
					(millions)
1. Loans	Fixed,				
a. from EIBb. assumed loans		2007-2012 2011	2025 2016	EUR 2,570 HUF 50,000.0	HUF 480,992.20 HUF 26,000
c. from CEB	Floating	2009	2019	EUR 433	HUF 59,833.20
Total Loans					HUF 566,825.50
				_	USD 2,565.63
2. Hungarian Treasury Bonds for the purpose of:				_	
a. 1998-12 Central Budget	Fixed, Floating	1998-12	2012-28	HUF	HIIE 8 440 420 20
b. Housing Loans c. Loan Consolidation Program and Bank Consolidation	Floating	1992	2012-28	HUF 83,200.0	HUF 8,440,430.20 HUF 13,360
Programd. Securitization of non-interest bearing debt outstanding to	Floating	1993-96	2013-16	HUF 395,000.0	HUF 259,783.00
the Bank	Floating	1994-96	2026	HUF 417,110.0	HUF 125,317.80
Total Hungarian Treasury Bonds					HUF 8,838,891.00
•				_	USD 40,007.65
3. Hungarian Treasury Bills:				_	
a. Fixed interest rate b. Discount	6.5-8.0 —	2011-12 2012	2013-14 2013		HUF 730,232.90 HUF 1,906,470.00
Total Hungarian					HUE 0 000 700 00
Treasury Bills				_	HUF 2,636,702.90
					USD 11,934.56
HUNGARY'S TOTAL INTERNAL DEBT					HUF 12,042,419.30
U.S. dollar equivalent <sup>(1)</sup>				_	USD 54,507.84

Source: GDMA Pte Ltd.

Note.

<sup>(1)</sup> All totals calculated on the basis of exchange rates as on December 28, 2012. The exchange rate was 220.93 HUF/USD on December 28, 2012.

# **Guarantees Provided by Hungary**

# (As at December 31, 2012)

Title	Principal Amount Outstanding
Republic Guaranteed Debt in Foreign Currency (expressed in USD equivalents) <sup>(1)</sup>	(millions)
Loans raised from international financial institutions	USD 543.17
Guarantees for various purposes	USD 229.22
Guarantees based on law	USD 5,180.50
Total Guarantees in Foreign Currency	USD 5,952.89
Republic Guaranteed Debt in HUF	
Guarantees for various purposes	HUF 93,756.00
Guarantees based on law	HUF 1,362,612.59
Total Guarantees in HUF	HUF 1,456,368.59 USD 6,591.99
Total Republic Foreign Currency and HUF Guarantees	USD 12,544.88

Source: GDMA Pte Ltd.

Note: This data is not audited.
(1) Calculated on the basis of exchange rate as of December 28, 2012.

## FORM OF THE NOTES

Each Series of Notes will be either in bearer form, with or without interest coupons attached ("Bearer Notes"), or in registered form, without interest coupons attached ("Registered Notes").

Notes in bearer form will be issued only outside the United States to persons who are not U.S. persons in reliance on Regulation S under the U.S. Securities Act ("Regulation S") and Notes in registered form will be issued both outside the United States in reliance on the exemption from registration provided by Regulation S and within the United States in reliance on Rule144A under the U.S. Securities Act.

Except in the circumstances described in the relevant global Note (each a "Global Note"), investors will not be entitled to receive definitive Notes. Euroclear Bank SA/NV ("Euroclear") and Clearstream Banking société anonyme ("Clearstream, Luxembourg") or The Depository Trust Company ("DTC") will maintain records of the co-ownership participations or the beneficial ownership interests, as the case may be, in the Global Notes. While the Notes are represented by one or more Global Notes, investors will be able to trade their co-ownership participations or their beneficial ownership interests, as the case may be, only through Euroclear and Clearstream, Luxembourg or DTC.

#### **Bearer Notes**

Bearer Notes may be issued either in classic Global Note form ("CGN") or new Global Note form ("NGN") through Euroclear or Clearstream, Luxembourg (Euroclear and Clearstream, Luxembourg together the "International Central Securities Depositories" or "ICSDs"). Under the terms of the NGN, the issue outstanding amount is determined based on the ICSDs' records. Bearer Notes in CGN form are physically annotated to reflect the issue outstanding amount under the terms of each CGN.

Global Notes issued in CGN form will be deposited with a common depositary for Euroclear and Clearstream Luxembourg, DTC and/or any other agreed clearing system.

Global Notes issued in NGN form will be deposited and safekept by a common safekeeper (the "Common Safekeeper") and serviced by a common service provider (the "Common Service Provider") for Euroclear and Clearstream, Luxembourg.

Global Notes in NGN form that the Issuer wishes to make potentially eligible as collateral for Eurosystem monetary policy or intra-day credit operations will be deposited and safekept throughout their lives by Euroclear or Clearstream, Luxembourg as Common Safekeeper.

While the Notes are represented by one or more Global Notes, the Issuer will discharge its payment obligations under the Notes (i) in CGN form by making payments to the common depositary for Euroclear and Clearstream, Luxembourg or to DTC, and (ii) in NGN form by making payments to the Common Service Provider for Euroclear and Clearstream, Luxembourg for distribution to their account holders.

Each Tranche of Bearer Notes will initially be represented by a temporary bearer Global Note (a "Temporary Bearer Global Note"), without interest coupons or talons, which, in the circumstances described below, or, if so specified in the applicable Pricing Supplement, a permanent bearer Global Note (a "Permanent Bearer Global Note" and, together with the Temporary Bearer Global Note, the "Bearer Global Notes"). The Bearer Global Notes will, in either case, (i) if they are intended to be issued in NGN form, as stated in the applicable Pricing Supplement, be delivered on or prior to the original issue date of the Tranche to the Common Safekeeper; and (ii) if the Bearer Global Notes are not intended to be issued in NGN form, be delivered on or prior to the original issue date of the Tranche to a common depositary (the "Common Depositary") for Euroclear and Clearstream, Luxembourg and/or any other agreed clearing system.

Upon delivery of a Temporary Bearer Global Note, Euroclear and/or Clearstream, Luxembourg and/or such other agreed clearing system will credit purchasers with nominal amounts of Notes of the relevant Tranche equal to the nominal amounts thereof for which they have paid.

Whilst any Note is represented by a Temporary Bearer Global Note, payments of principal and interest (if any) and any other amount payable in respect of the Notes due prior to the Exchange Date (as defined below) will be made (against presentation of the Temporary Bearer Global Note if the Temporary Bearer Global Note is not intended to be issued in NGN form) only to the extent that certification (in a form to be provided) to the effect that the beneficial owners of such Note are not U.S. persons or persons who have purchased for resale to any U.S. person, as required by U.S. Treasury regulations, has been received by Euroclear and/or Clearstream, Luxembourg and Euroclear and/or Clearstream, Luxembourg, as applicable, has given a like certification (based on the certifications it has received) to the Fiscal Agent.

On and after the date (the "Exchange Date") which is the later of (i) 40 days after the Temporary Bearer Global Note is issued and (ii) 40 days after the completion of the distribution of the relevant Tranche, as certified by the relevant Dealer (in the case of a non-syndicated issue) or the relevant lead manager (in the case of a syndicated issue), interests in the Temporary Bearer Global Note will be exchangeable (free of charge) either for interests in a Permanent Bearer Global Note of the same Series without interest coupons or talons or, where specified in the applicable Pricing Supplement (subject to such notice period as is specified in the Pricing Supplement), for Bearer Notes in definitive form ("Definitive Bearer Notes") in each case against certification of beneficial ownership as described above unless such certification has already been given. The holder of a Temporary Bearer Global Note will not be entitled to collect any payment of interest, principal or other amount due on or after the Exchange Date unless, upon due certification, exchange of the Temporary Bearer Global Note for an interest in a Permanent Bearer Global Note or for Definitive Bearer Notes is improperly withheld or refused.

Payments of principal, interest (if any) and any other amounts on a Permanent Bearer Global Note will be made through Euroclear and/or Clearstream, Luxembourg and/or any other agreed clearing system (against presentation or surrender (as the case may be) of the Permanent Bearer Global Note is not intended to be issued in NGN form) without any requirement for certification.

Unless otherwise provided in the applicable Pricing Supplement, a Permanent Bearer Global Note will be exchangeable (free of charge), in whole or (subject to the Notes which continue to be represented by the Permanent Bearer Global Note being regarded by Euroclear and Clearstream, Luxembourg as fungible with the Definitive Bearer Notes issued in partial exchange for such Permanent Bearer Global Note) in part, for security printed Definitive Bearer Notes (at the expense of the Issuer, unless otherwise specified in the applicable Pricing Supplement) with, where applicable, interest coupons and talons attached only (unless otherwise specified in the applicable Pricing Supplement) upon the occurrence of an Exchange Event as described therein. "Exchange Event" means (i) an Event of Default has occurred and is continuing or (ii) the Issuer has been notified that both Euroclear or Clearstream, Luxembourg have been closed for business for a continuous period of 14 days (other than by reason of holiday, statutory or otherwise) or have announced an intention permanently to cease business or have in fact done so and no alternative clearing system is available. The Issuer will promptly give notice to Noteholders in accordance with the Conditions (as defined below) if an Exchange Event occurs. In the event of the occurrence of an Exchange Event, Euroclear and/or Clearstream, Luxembourg (acting on the instructions of any holder of an interest in such Permanent Bearer Global Note) may give notice to the Fiscal Agent requesting exchange. Any such exchange shall occur not later than 60 days after the date of receipt of the first relevant notice by the Fiscal Agent.

Temporary Bearer Global Notes, Permanent Bearer Global Notes and Definitive Bearer Notes will be issued pursuant to the Agency Agreement. At the date hereof, neither Euroclear nor Clearstream, Luxembourg regard Notes in global form as fungible with Notes in definitive form.

The following legend will appear on all Bearer Notes which have an original maturity of more than one year and on all interest coupons and talons relating to such Notes:

"ANY UNITED STATES PERSON WHO HOLDS THIS OBLIGATION WILL BE SUBJECT TO LIMITATIONS UNDER THE UNITED STATES INCOME TAX LAWS, INCLUDING THE LIMITATIONS PROVIDED IN SECTIONS 165(j) AND 1287(a) OF THE INTERNAL REVENUE CODE."

The sections referred to above generally provide that United States holders, with certain exceptions, will not be entitled to deduct any loss on Bearer Notes or interest coupons and will not be entitled to capital gains treatment of any gain on any sale, disposition, redemption or payment of principal in respect of such Notes or interest coupons.

Bearer Notes which are represented by a Temporary Bearer Global Note and/or a Permanent Bearer Global Note will only be transferable in accordance with the rules and procedures for the time being of Euroclear or Clearstream, Luxembourg, as the case may be.

A Note may be accelerated by the holder thereof in certain circumstances described in Condition 10. In such circumstances, where any Note is still represented by a Bearer Global Note and the Bearer Global Note (or any part thereof) has become due and repayable in accordance with the Conditions of such Notes and payment in full of the amount due has not been made in accordance with the provisions of the Bearer Global Note then, unless within a period of 15 days commencing on the relevant due date payment in full of the amount due in respect of the relevant Global Note is received by the bearer in accordance with the terms of such Bearer Global Note, such Bearer Global Note will become void at 8.00pm (London time) on such fifteenth day. At the same time, holders of interests in such Bearer Global Note credited to their accounts with Euroclear and/or Clearstream, Luxembourg (as the case may be) will

become entitled to proceed directly against the Issuer on the basis of statements of account provided by Euroclear and/or Clearstream, Luxembourg, on and subject to the terms of a deed of covenant (the "**Deed of Covenant**") dated 4 December 2012, executed by the Issuer.

## **Registered Notes**

The Registered Notes of each Tranche offered and sold in reliance on Regulation S, which will be sold to non-U.S. persons outside the United States, will initially be represented by a Global Note in registered form (a "Regulation S Global Note"). Prior to expiry of the distribution compliance period (as defined in Regulation S) applicable to each Tranche of Notes, beneficial interests in a Regulation S Global Note may not be offered or sold to, or for the account or benefit of, a U.S. person and may not be held otherwise than through Euroclear or Clearstream, Luxembourg, and such Regulation S Global Note will bear a legend regarding such restrictions on transfer.

The Registered Notes of each Tranche may only be offered and sold in the United States or to U.S. persons in private transactions to "qualified institutional buyers" within the meaning of Rule 144A under the U.S. Securities Act ("QIBs"). The Registered Notes of each Tranche sold to QIBs will initially be represented by a global note in registered form (a "Rule 144A Global Note" and, together with a Regulation S Global Note, the "Registered Global Notes").

Registered Global Notes will either (i) be deposited with a custodian for, and registered in the name of a nominee of, DTC or (ii) be deposited with, and registered in the name of a nominee of a Common Depositary or Common Safekeeper, as the case may be, for Euroclear and Clearstream, Luxembourg, as specified in the applicable Pricing Supplement. Registered Global Notes that are held in Euroclear and/or Clearstream Luxembourg may be held under the New Safekeeping Structure (the "NSS"). Registered Global Notes that are held in Euroclear and Clearstream, Luxembourg, will be registered in the name of a nominee for such system or, as the case may be, for the Common Safekeeper, and the applicable Registered Global Note will be delivered to (1) a Common Depositary in the case of Registered Global Notes not held under the NSS or (2) a Common Safekeeper for Euroclear and/or Clearstream, Luxembourg in the case of Registered Global Notes held under the NSS.

Depositing Notes with a Common Safekeeper does not necessarily mean that the Notes will be recognised as eligible collateral for Eurosystem monetary policy and intra-day credit operations by the Eurosystem either upon issue or at any or all times during their life.

In the case of a Regulation S Global Note registered in the name of a nominee of DTC, prior to the end of the distribution compliance period (as defined in Regulation S) applicable to the Notes represented by such Regulation S Global Note, interests in such Regulation S Global Note may only be held through accounts with Euroclear and Clearstream, Luxembourg. Persons holding beneficial interests in Registered Global Notes will be entitled or required, as the case may be, under the circumstances described below, to receive physical delivery of definitive Notes in fully registered form. The Rule 144A Global Notes will be subject to certain restrictions on transfer set forth therein and will bear a legend regarding such restrictions.

Payments of principal, interest and any other amount in respect of the Registered Global Notes will, in the absence of provision to the contrary, be made to the person shown on the register of Notes maintained by the Registrar (the "Register") on the relevant Record Date (as defined below) as the registered holder of the Registered Global Notes. None of the Issuer, any Paying and Transfer Agent or the Registrar will have any responsibility or liability for any aspect of the records relating to or payments or deliveries made on account of beneficial ownership interests in the Global Notes or for maintaining, supervising or reviewing any records relating to such beneficial ownership interests.

Payments of principal, interest or any other amount in respect of the Registered Notes in definitive form will, in the absence of provision to the contrary, be made to the persons shown on the Register on the relevant Record Date immediately preceding the due date for payment in the manner provided in the Conditions.

Interests in a Registered Global Note will be exchangeable (free of charge), in whole but not in part, for Registered Notes in definitive form without interest coupons or talons attached ("Definitive Registered Notes") only upon the occurrence of an Exchange Event. For these purposes, "Exchange Event" means that (i) an Event of Default has occurred and is continuing, (ii) in the case of Notes registered in the name of a nominee for DTC, either DTC has notified the Issuer that it is unwilling or unable to continue to act as depository for the Notes and no alternative clearing system satisfactory to the Issuer is available or DTC has ceased to constitute a clearing agency registered under the U.S. Exchange Act of 1934, as amended, (the "Exchange Act") or (iii) in the case of Notes registered in the name of a nominee for a common

depositary for Euroclear and Clearstream, Luxembourg, the Issuer has been notified that both Euroclear and Clearstream, Luxembourg have been closed for business for a continuous period of 14 days (other than by reason of holiday, statutory or otherwise) or have announced an intention permanently to cease business or have in fact done so and, in any such case, no alternative clearing system satisfactory to the Issuer is available. The Issuer will promptly give notice to Noteholders in accordance with the Conditions if an Exchange Event occurs. In the event of the occurrence of an Exchange Event, DTC, Euroclear and/or Clearstream, Luxembourg (acting on the instructions of any holder of an interest in such Global Note) or the Issuer may give notice to the Registrar requesting exchange. Any such exchange shall occur not later than 10 days after the date of receipt of the first relevant notice by the Registrar. Regulation S Global Notes, Rule 144A Global Notes and Registered Notes in definitive form will be issued pursuant to the Agency Agreement.

## **Transfer of Interests**

Interests in a Rule 144A Global Note may, subject to compliance with all applicable restrictions, be transferred to a person who wishes to hold such interest in a Regulation S Global Note representing the same series and Tranche of Notes, and *vice versa*. No beneficial owner of an interest in a Registered Global Note will be able to transfer such interest, except in accordance with the Conditions and the applicable procedures of DTC, Euroclear and Clearstream, Luxembourg, in each case to the extent applicable. Registered Notes are also subject to the restrictions on transfer set forth therein and in the Agency Agreement and will bear a legend regarding such restrictions (see "Subscription and Sale" and "Notice to Purchasers and Holders of Notes and Transfer Restrictions" below).

#### General

Pursuant to the Agency Agreement, the Fiscal Agent shall arrange that, where a further Tranche of Notes is issued which is intended to form a single Series with an existing Tranche of Notes, the Notes of such further Tranche shall, to the extent issued after the Issue Date of the original Tranche, be assigned a common code and ISIN by Euroclear and Clearstream, Luxembourg and, where applicable, a CUSIP number, that are different from the common code, ISIN, CUSIP assigned to Notes of any other Tranche of the same Series until at least the Exchange Date applicable to the Notes of such first mentioned Tranche.

Any reference herein to Euroclear and/or Clearstream, Luxembourg and/or DTC shall, whenever the context so permits, be deemed to include a reference to any additional or alternative clearing system approved by the Issuer, the relevant Dealer and the Fiscal Agent as specified in the applicable Pricing Supplement.

## TERMS AND CONDITIONS OF THE NOTES

The following are the Terms and Conditions (the "Conditions") of Notes to be issued by the Issuer which will be incorporated by reference into each Global Note and which will be incorporated into (or, if permitted by the relevant stock exchange or other relevant authority and agreed between the Issuer and the relevant Dealer, incorporated by reference into) each Definitive Note. Part A of the Pricing Supplement in relation to any Tranche of Notes may specify other terms and conditions which shall, to the extent so specified or to the extent inconsistent with the following Conditions, replace or modify the following Conditions for the purpose of such Notes. The Pricing Supplement will be incorporated into, or attached to, each Global Note and Definitive Note.

The Issuer may agree with any Dealer that Notes may be issued in a form not contemplated by the Conditions of the Notes herein, in which case supplementary listing particulars, if appropriate, will be made available which will describe the effect of such agreement reached in relation to such Notes.

This Note is one of a series of Notes issued by Magyar Export-Import Bank Zártkörűen Működő Részvénytársaság (in English: Hungarian Export-Import Bank Private Limited Company) (the "Issuer") pursuant to the Agency Agreement (as defined below). References herein to the "Notes" shall be references to the Notes of this Series (as defined below) and shall mean:

- (i) in relation to any Notes represented by a global Note (a "Global Note"), units of the lowest denomination specified in the relevant Pricing Supplement ("Specified Denomination") in the currency specified in the relevant Pricing Supplement ("Specified Currency");
- (ii) Notes in definitive form ("Definitive Notes") issued in exchange (or part exchange) for a Global Note; and
- (iii) any Global Note.

The Notes and the Coupons (as defined below) have the benefit of a fiscal and paying agency agreement dated 4 December 2012 (such fiscal and paying agency agreement as from time to time modified, supplemented and/or restated, the "Agency Agreement") and made among the Issuer, Citibank, N.A., London Branch as fiscal agent, issuing, paying and transfer agent, and exchange agent (in each such capacity, the "Fiscal Agent", the "Paying and Transfer Agent" and the "Exchange Agent", each of which expressions shall include any successor fiscal agent, issuing, paying and transfer agent or exchange agent specified in the Pricing Supplement, respectively), Citigroup Global Markets Deutschland AG (the "Registrar", which expression shall include any successor registrar specified in the Pricing Supplement) and the other paying and transfer agents named therein (together with the Fiscal Agent, the "Paying and Transfer Agents", which expression shall include any additional or successor paying and transfer agents). Determinations with regard to Notes shall be made by the Calculation Agent (as defined in Condition 4.4 below) specified in the Pricing Supplement in the manner specified in the Pricing Supplement.

Interest-bearing Definitive Notes (unless otherwise indicated in the Pricing Supplement) have interest coupons ("Coupons") and, if indicated in the Pricing Supplement, talons for further Coupons ("Talons") attached on issue. Any reference herein to Coupons or coupons shall, unless the context otherwise requires, be deemed to include a reference to Talons or talons. Any reference herein to "Noteholders" or "holder" shall mean (in the case of Bearer Notes (as defined below)) the holders of the Notes and (in the case of Registered Notes (as defined below)) the persons in whose names the Notes are registered, and shall, in relation to any Notes represented by a Global Note, be construed as provided below. Any reference herein to "Couponholders" shall mean the holders of the Coupons, and shall, unless the context otherwise requires, include the holders of the Talons. Registered Notes and Global Notes do not have Coupons or Talons attached on issue. These Conditions shall be construed accordingly.

The final terms for this Note (or the relevant provisions thereof) are set out in Part A of the Pricing Supplement which are attached to or endorsed on this Note. Part A of the Pricing Supplement (or such relevant provisions thereof) must be read in conjunction with these Conditions and may specify other terms and conditions which shall, to the extent so specified or to the extent inconsistent with these Conditions, replace or modify these Conditions for the purposes of this Note. References to the "Pricing Supplement" are to Part A of the Pricing Supplement (or the relevant provisions thereof) which are attached to or endorsed on this Note.

As used herein, "Tranche" means Notes which are identical in all respects (including as to listing and admission to trading) and "Series" means a Tranche of Notes together with any further Tranche or Tranches of Notes which are (i) expressed to be consolidated and form a single series and (ii) are identical in all respects (including as to listing and admission to trading) except for their respective Issue Dates, Interest Commencement Dates (except in respect of Zero Coupon Notes) and/or Issue Prices.

The Noteholders and the Couponholders are entitled to the benefit of the deed of covenant (the "**Deed of Covenant**") dated 4 December 2012, executed by the Issuer. The original of the Deed of Covenant is held by a common depositary on behalf of Euroclear and Clearstream, Luxembourg (each as defined below).

Copies of the Agency Agreement and the Deed of Covenant are available for inspection during normal business hours at the specified offices of each of the Fiscal Agent, the Registrar and the other Paying and Transfer Agents (such agents, together with the Exchange Agent, the "Agents"). Copies of the Pricing Supplement are available for inspection at and copies may be obtained from the specified offices of the Fiscal Agent, the Registrar and the other Paying and Transfer Agents save that where the Notes are not admitted to trading on a regulated market in the European Economic Area, the Pricing Supplement will only be obtainable by a Noteholder holding one or more Notes and such Noteholder must produce evidence satisfactory to the Fiscal Agent, Registrar and/or the Paying and Transfer Agent as to its holding of such Notes and identity. The Noteholders and the Couponholders are deemed to have notice of, and are entitled to the benefit of, all the provisions of the Deed of Covenant, the Agency Agreement and the Pricing Supplement which are binding on them.

Words and expressions defined in the Agency Agreement or used in the applicable Pricing Supplement shall have the same meanings where used in the Conditions unless the context otherwise requires or unless otherwise stated and provided that, in the event of inconsistency between the Agency Agreement and the applicable Pricing Supplement, the applicable Pricing Supplement will prevail.

In the Conditions, "**Euro**" means the lawful currency of the Member States of the European Union that have adopted the single currency introduced at the start of the third stage of European Economic and Monetary Union pursuant to the Treaty on the Functioning of the European Union, as amended.

## 1. Form, Denomination And Title

- 1.1 The Notes are issued in bearer form ("Bearer Notes") or registered form ("Registered Notes"), as specified in the Pricing Supplement and, in the case of Definitive Notes, serially numbered, in the Specified Currency and the Specified Denomination(s). Bearer Notes may not be exchanged for any other form of Notes and vice versa. Registered Notes may not be exchanged for any other form of Notes and vice versa.
- 1.2 This Note may be a Fixed Rate Note, or a Floating Rate Note or a Zero Coupon Note, or a combination of any of the foregoing, depending upon the Interest Basis shown in the Pricing Supplement.
- 1.3 Bearer Notes may be issued in CGN or NGN form. If the Pricing Supplement indicates that the Global Note is not issued in NGN form, the nominal amount of Notes represented by the Global Note shall be determined by means of the annotations to the Global Note. If the Pricing Supplement indicates that the Global Note is issued in NGN form the nominal amount of Notes represented by the Global Note shall be the aggregate amount from time to time entered in the records of Euroclear Bank S.A./N.V. ("Euroclear") and Clearstream Banking, société anonyme ("Clearstream, Luxembourg" and together with Euroclear, an "ICSD"). The records of Euroclear and/or Clearstream, Luxembourg shall be conclusive evidence of the nominal amount of Notes represented by the Global Note and. for these purposes, a statement issued by Euroclear and/or Clearstream, Luxembourg stating the nominal amount of Notes represented by the Global Note at any time shall be conclusive evidence of the records of the relevant clearing system at that time. Payments due in respect of Notes for the time being represented by the Global Note shall be made to the bearer of the Global Note and each payment so made will discharge the Issuer's obligations in respect thereof. Any failure to make the entries referred to above shall not affect such discharge. The Global Note shall not be valid unless authenticated by the Fiscal Agent or the Registrar, as the case may be. If the Pricing Supplement indicates that the Global Note is intended to be held in a manner which would allow Eurosystem eligibility, the common safekeeper must be one of the ICSDs.
- 1.4 Subject as set out below, title to the Bearer Notes and Coupons will pass by delivery and title to the Registered Notes will pass upon registration of transfers in accordance with the provisions of the Agency Agreement. The Issuer, the Fiscal Agent, the Registrar and any other Paying and Transfer Agent may deem and treat the bearer of any Bearer Note or Coupon and the registered holder of any Registered Note as the absolute owner thereof (whether or not overdue and notwithstanding any notice of ownership or writing thereon or notice of any previous loss or theft thereof) for all purposes but, in the case of any Global Note, without prejudice to the provisions set out in the next succeeding paragraph, and the expressions "Noteholder" and "holder of Notes" and related expressions shall be construed accordingly.

- 1.5 For so long as any of the Notes is represented by a Global Note held on behalf of Euroclear and/or Clearstream, Luxembourg or for so long as The Depository Trust Company ("DTC") or its nominee is the registered holder of a Registered Global Note, each person (other than Euroclear or Clearstream, Luxembourg) who is for the time being shown in the records of Euroclear or Clearstream. Luxembourg or, as the case may be, DTC as the holder of a particular nominal amount of such Notes (in which regard any certificate or other document issued by such clearing system as to the nominal amount of such Notes standing to the account of any person shall, save in the case of manifest error, be conclusive and binding for all purposes, including any form of statement or print out of electronic records provided by the relevant clearing system in accordance with its usual procedures and in which the holder of a particular nominal amount of such Notes is clearly identified together with the amount of such holding) shall be treated by the Issuer, the Fiscal Agent, the Registrar and any other Paying and Transfer Agent as the holder of such nominal amount of such Notes for all purposes other than with respect to the payment of principal or interest on the Notes, for which purpose, in the case of Notes represented by a Bearer Global Note, the bearer of the relevant Bearer Global Note or, in the case of a Registered Global Note the registered holder of the relevant Registered Global Note shall be treated by the Issuer, the Fiscal Agent, the Registrar and any other Paying and Transfer Agent as the holder of such nominal amount of such Notes in accordance with and subject to the terms of the relevant Global Note; and the expressions "Noteholder" and "holder of Notes" and related expressions shall be construed accordingly. Notes which are represented by a Global Note will be transferable only in accordance with the rules and procedures for the time being of Euroclear, Clearstream, Luxembourg and/or DTC, as the case may
- 1.6 References to Euroclear, Clearstream, Luxembourg and/or DTC shall, whenever the context so permits, be deemed to include a reference to any additional or alternative clearing system approved by the Issuer, the relevant Dealer and the Fiscal Agent.
- 1.7 Bearer Notes, once issued in definitive form in the Specified Currency and the Specified Denomination(s), may not be exchanged for Bearer Notes of another Specified Denomination.
- 1.8 Definitive Bearer Notes are issued with Coupons attached, unless they are Zero Coupon Notes in which case references to Coupons and Couponholders in these Conditions are not applicable.
- 1.9 In relation to any issue of Bearer Notes which have a minimum denomination and are tradable, so long as the Notes are represented by a temporary Global Note or a permanent Global Note and Euroclear and/or Clearstream, Luxembourg so permits, in denominations above such minimum denomination which are not integral multiples of the minimum denomination, should Definitive Notes be required to be issued, a holder who does not have an integral multiple of the minimum denomination in his account with Euroclear or Clearstream, Luxembourg at the relevant time, may not receive all of his entitlement in the form of Definitive Notes unless and until such time as his holding becomes an integral multiple of the minimum denomination.

## 2. Provisions Relating to Registered Notes

## 2.1 Transfers of interests in Registered Global Notes

Transfers of beneficial interests in Registered Global Notes will be effected by DTC, Euroclear or Clearstream, Luxembourg, as the case may be, and, in turn, by other participants and, if appropriate, indirect participants in such clearing systems acting on behalf of beneficial transferors and transferees of such interests. A beneficial interest in a Registered Global Note will, subject to compliance with all applicable legal and regulatory restrictions, be transferable for Notes in definitive form or for a beneficial interest in another Registered Global Note only in the Specified Denominations and only in accordance with the rules and operating procedures for the time being of DTC, Euroclear or Clearstream, Luxembourg, as the case may be, and in accordance with these Conditions. Transfers of a Registered Global Note registered in the name of a nominee for DTC shall be limited to transfers of such Registered Global Note, in whole but not in part, to another nominee of DTC or to a successor of DTC or such successor's nominee.

#### 2.2 Transfers of Registered Notes in definitive form

(a) Subject as provided in Conditions 2.5 and 2.6 below, a Registered Note in definitive form may be transferred in whole or in part (in the Specified Denominations). In order to effect any such transfer: (i) the holder or holders must (A) surrender the Registered Note for registration of the transfer of the Registered Note (or the relevant part of the Registered Note) at the specified office of the Registrar or any Paying and Transfer Agent, with the form of transfer thereon duly

executed by the holder or holders thereof or his or their attorney or attorneys duly authorised in writing and (B) complete and deposit such other certifications as may be required by the Registrar or, as the case may be, the relevant Paying and Transfer Agent; and (ii) the Registrar or, as the case may be, the relevant Paying and Transfer Agent must, after due and careful enquiry, be satisfied with the documents of title and the identity of the person making the request.

- (b) Any such transfer will be subject to such reasonable regulations as the Issuer and the Registrar may from time to time prescribe (the initial such regulations being set out in Schedule 5 to the Agency Agreement).
- (c) Subject as provided above, the Registrar or, as the case may be, the relevant Paying and Transfer Agent will, within three business days (being for this purpose a day on which banks are open for business in the city where the specified office of the Registrar or, as the case may be, the relevant Paying and Transfer Agent is located) of the request (or such longer period as may be required to comply with any applicable fiscal or other laws or regulations), authenticate and deliver, or procure the authentication and delivery of, at its specified office to the transferee or (at the risk of the transferee) send by uninsured mail, to such address as the transferee may request, a new Registered Note in definitive form of a like aggregate nominal amount to the Registered Note (or the relevant part of the Registered Note) transferred.
- (d) In the case of the transfer of part only of a Registered Note in definitive form, a new Registered Note in definitive form in respect of the balance of the Registered Note not transferred will be so authenticated and delivered or (at the risk of the transferor) sent to the transferor.

## 2.3 Registration of transfer upon partial redemption

In the event of a partial redemption of Notes under Condition 5, the Issuer shall not be required to register the transfer of any Registered Note, or part of a Registered Note, called for partial redemption.

## 2.4 Cost of registration

Noteholders will not be required to bear the costs and expenses of effecting any registration of transfer as provided above, except for any costs or expenses of delivery other than by regular uninsured mail and except that the Issuer may require the payment of a sum sufficient to cover any stamp duty, tax or other governmental charge that may be imposed in relation to the registration.

## 2.5 Transfers of interests in Regulation S Global Notes

- (a) Prior to expiry of the applicable Distribution Compliance Period, transfers by the holder of, or of a beneficial interest in, a Regulation S Global Note to a transferee in the United States or who is a U.S. person will only be made:
  - (i) upon receipt by the Registrar of a written certification substantially in the form set out in the Agency Agreement, amended as appropriate (a "Transfer Certificate"), copies of which are available from the specified office of the Registrar or any Paying and Transfer Agent, from the transferor of the Note or beneficial interest therein to the effect that such transfer is being made to a person whom the transferor reasonably believes is a QIB in a transaction meeting the requirements of Rule 144A; or
  - (ii) otherwise pursuant to registration under the U.S. Securities Act of 1933 (as amended, the "U.S. Securities Act") or an exemption therefrom, subject to receipt by the Issuer of such satisfactory evidence as the Issuer may reasonably require, which may include an opinion of U.S. counsel, that such transfer is in compliance with any applicable U.S. securities laws,
  - and, in each case, in accordance with any applicable securities laws of any State of the United States or any other jurisdiction.
- (b) In the case of Condition 2.5(a)(i) above, such transferee may take delivery by means of a Rule 144A Note in global or definitive form.
- (c) After expiry of the applicable Distribution Compliance Period, (i) beneficial interests in Regulation S Global Notes registered in the name of a nominee for DTC may be held through DTC directly, by a participant in DTC, or indirectly through a participant in DTC and (ii) such certification requirements will no longer apply to such transfers.

#### 2.6 Transfers of interests in Rule 144A Notes

- (a) Transfers of Registered Notes (whether in definitive form or represented by a Registered Global Note) sold in private transactions to QIBs in accordance with the requirements of Rule 144A ("Rule 144A Notes") or beneficial interests therein may be made:
  - (i) to a transferee who takes delivery of such interest through a Regulation S Global Note, upon receipt by the Registrar of a duly completed Transfer Certificate from the transferor to the effect that such transfer is being made in accordance with Regulation S and that in the case of a Regulation S Global Note registered in the name of a nominee for DTC, if such transfer is being made prior to expiry of the applicable Distribution Compliance Period, the interests in the Notes being transferred will be held immediately thereafter through Euroclear and/or Clearstream, Luxembourg; or
  - (ii) to a transferee who takes delivery of such interest through a Rule 144A Note where the transferee is a person whom the transferor reasonably believes is a QIB in a transaction meeting the requirements of Rule 144A, without certification; or
  - (iii) otherwise pursuant to the U.S. Securities Act or an exemption therefrom, subject to receipt by the Issuer of such satisfactory evidence as the Issuer may reasonably require, which may include an opinion of U.S. counsel, that such transfer is in compliance with any applicable U.S. securities laws,

and, in each case, in accordance with any applicable securities laws of any State of the U.S. or any other jurisdiction.

- (b) Upon the transfer, exchange or replacement of Rule 144A Notes, or upon specific request for removal of the legend, the Registrar shall deliver only Rule 144A Notes or refuse to remove the legend, as the case may be, unless there is delivered to the Issuer such satisfactory evidence as may reasonably be required by the Issuer, which may include an opinion of U.S. counsel, that neither the legend nor the restrictions on transfer set forth therein are required to ensure compliance with the provisions of the U.S. Securities Act.
- 2.7 In this Condition 2, the following expressions shall have the following meanings:
  - "Distribution Compliance Period" means the period that ends 40 days after the completion of the distribution of each Tranche of Notes, as certified by the relevant Dealer (in the case of a non-syndicated issue) or the relevant lead manager (in the case of a syndicated issue);
  - "QIB" means a qualified institutional buyer within the meaning of Rule 144A;
  - "Regulation S" means Regulation S under the Securities Act;
  - "Regulation S Global Note" means a Registered Global Note representing Notes sold outside the United States in reliance on Regulation S;
  - ''Rule 144A'' means Rule 144A under the Securities Act; and
  - "U.S." means the United States.

## 3. Status of the Notes

The Notes and any Coupons are direct, unconditional, unsubordinated and (subject to the provisions of Condition 9.1) unsecured obligations of the Issuer and rank *pari passu* and without preference among themselves and (except for certain debts required to be preferred by law) equally with all other present and future unsecured and unsubordinated obligations of the Issuer from time to time outstanding.

## 4. Interest

## 4.1 Interest on Fixed Rate Notes

(a) Each Fixed Rate Note bears interest on its outstanding nominal amount from (and including) the Interest Commencement Date at the rate(s) per annum equal to the Rate(s) of Interest. Interest will be payable in arrear on the Interest Payment Date(s) in each year up to (and including) the Maturity Date.

- (b) If the Notes are in definitive form, except as provided in the Pricing Supplement, the amount of interest payable on each Interest Payment Date in respect of the Fixed Interest Period ending on (but excluding) such date will amount to the Fixed Coupon Amount. Payments of interest on any Interest Payment Date will, if so specified in the Pricing Supplement, amount to the Broken Amount so specified.
- (c) As used in these Conditions, "**Fixed Interest Period**" means the period from (and including) an Interest Payment Date (or the Interest Commencement Date) to (but excluding) the next (or first) Interest Payment Date.
- (d) Except in the case of Notes in definitive form where an applicable Fixed Coupon Amount or Broken Amount is specified in the applicable Pricing Supplement, interest shall be calculated in respect of any period by applying the Rate of Interest to:
  - (i) in the case of Fixed Rate Notes which are represented by a Global Note, the aggregate outstanding nominal amount of the Fixed Rate Notes represented by such Global Note; or
  - (ii) in the case of Fixed Rate Notes in definitive form, the Calculation Amount;

and, in each case, multiplying such sum by the applicable Day Count Fraction, and rounding the resultant figure to the nearest sub-unit of the relevant Specified Currency, half of any such sub-unit being rounded upwards or otherwise in accordance with applicable market convention. Where the Specified Denomination of a Fixed Rate Note in definitive form is a multiple of the Calculation Amount, the amount of interest payable in respect of such Fixed Rate Note shall be the product of the amount (determined in the manner provided above) for the Calculation Amount and the amount by which the Calculation Amount is multiplied to reach the Specified Denomination, without any further rounding.

"Day Count Fraction" means, in respect of the calculation of an amount of interest in accordance with this Condition 4.1:

- (i) if "Actual/Actual (ICMA)" is specified in the Pricing Supplement:
  - (A) in the case of Notes where the number of days in the relevant period from (and including) the most recent Interest Payment Date (or, if none, the Interest Commencement Date) to (but excluding) the relevant payment date (the "Accrual Period") is equal to or shorter than the Determination Period during which the Accrual Period ends, the number of days in such Accrual Period divided by the product of (1) the number of days in such Determination Period and (2) the number of Determination Dates (as specified in the Pricing Supplement) that would occur in one calendar year; or
  - (B) in the case of Notes where the Accrual Period is longer than the Determination Period during which the Accrual Period ends, the sum of:
    - (1) the number of days in such Accrual Period falling in the Determination Period in which the Accrual Period begins divided by the product of (x) the number of days in such Determination Period and (y) the number of Determination Dates (as specified in the Pricing Supplement) that would occur in one calendar year; and
    - (2) the number of days in such Accrual Period falling in the next Determination Period divided by the product of (x) the number of days in such Determination Period and (y) the number of Determination Dates that would occur in one calendar year; and
- (ii) if "30/360", "360/360" or "Bond Basis" is specified in the Pricing Supplement, the number of days in the Interest Period (as defined in Condition 4.2(a)(ii) below) divided by 360, calculated on a formula basis as follows:

Day Count Fraction = 
$$\frac{[360 \text{ x } (Y_2 - Y_1)] + [30 \text{ x } (M_2 - M_1)] + (D_2 - D_1)}{360}$$

where.

 ${}^{``}Y_1{}^{"}$  is the year, expressed as a number, in which the first day of the Interest Period falls;

- " $Y_2$  is the year, expressed as a number, in which the day immediately following the last day of the Interest Period falls;
- " $\mathbf{M}_1$ " is the calendar month, expressed as a number, in which the first day of the Interest Period falls:
- " $M_2$ " is the calendar month, expressed as a number, in which the day immediately following the last day of the Interest Period falls;
- " $D_1$ " is the first calendar day, expressed as a number, of the Interest Period, unless such number is 31, in which case  $D_1$  will be 30; and
- " $D_2$ " is the calendar day, expressed as a number, immediately following the last day included in the Interest Period, unless such number would be 31 and  $D_1$  is greater than 29, in which case  $D_2$  will be 30;
- (iii) if "30E/360" or "Eurobond Basis" is specified in the Pricing Supplement, the number of days in the Interest Period divided by 360, calculated on a formula basis as follows:

Day Count Fraction = 
$$\frac{[360 \text{ x } (Y_2 - Y_1)] + [30 \text{ x } (M_2 - M_1)] + (D_2 - D_1)}{360}$$

where:

- ${}^{``}Y_1{}^{"}$  is the year, expressed as a number, in which the first day of the Interest Period falls;
- "Y2" is the year, expressed as a number, in which the day immediately following the last day of the Interest Period falls:
- " $\mathbf{M}_1$ " is the calendar month, expressed as a number, in which the first day of the Interest Period falls;
- " $M_2$ " is the calendar month, expressed as a number, in which the day immediately following the last day of the Interest Period falls;
- " $D_1$ " is the first calendar day, expressed as a number, of the Interest Period, unless such number would be 31, in which case  $D_1$  will be 30; and
- " $D_2$ " is the calendar day, expressed as a number, immediately following the last day included in the Interest Period, unless such number would be 31, in which case  $D_2$  will be 30; and
- (iv) if "30E/360 (ISDA)" is specified in the Pricing Supplement, the number of days in the Interest Period divided by 360, calculated on a formula basis as follows:

Day Count Fraction = 
$$\frac{[360 \times (Y_2 - Y_1)] + [30 \times (M_2 - M_1)] + (D_2 - D_1)}{360}$$

where:

- " $Y_1$ " is the year, expressed as a number, in which the first day of the Interest Period falls:
- "Y2" is the year, expressed as a number, in which the day immediately following the last day of the Interest Period falls:
- " $\mathbf{M}_1$ " is the calendar month, expressed as a number, in which the first day of the Interest Period falls;
- ${}^{"}M_{2}{}^{"}$  is the calendar month, expressed as a number, in which the day immediately following the last day of the Interest Period falls;
- " $D_1$ " is the first calendar day, expressed as a number, of the Interest Period, unless (i) that day is the last day of February or (ii) such number would be 31, in which case  $D_1$  will be 30; and
- " $D_2$ " is the calendar day, expressed as a number, immediately following the last day included in the Interest Period, unless (i) that day is the last day of February but not the Maturity Date or (ii) such number would be 31 and  $D_2$  will be 30.

#### (e) In these Conditions:

- "Determination Period" means each period from (and including) a Determination Date to but excluding the next Determination Date (including, where either the Interest Commencement Date or the final Interest Payment Date is not a Determination Date, the period commencing on the first Determination Date prior to, and ending on the first Determination Date falling after, such date); and
- "sub-unit" means, with respect to any currency other than Euro, the lowest amount of such currency that is available as legal tender in the country of such currency and, with respect to Euro, one cent.
- (f) If a Business Day Convention is specified in the Pricing Supplement and (x) if there is no numerically corresponding day in the calendar month in which an Interest Payment Date should occur or (y) if any Interest Payment Date would otherwise fall on a day which is not a Business Day, then, if the Business Day Convention specified is:
  - (i) the Following Business Day Convention, such Interest Payment Date shall be postponed to the next day which is a Business Day; or
  - (ii) the Modified Following Business Day Convention, such Interest Payment Date shall be postponed to the next day which is a Business Day unless it would thereby fall into the next calendar month, in which event such Interest Payment Date shall be brought forward to the immediately preceding Business Day; or
  - (iii) the Preceding Business Day Convention, such Interest Payment Date shall be brought forward to the immediately preceding Business Day.
- (g) In these Conditions, "Business Day" means a day which is both:
  - (i) a day on which commercial banks and foreign exchange markets settle payments and are open for general business (including dealing in foreign exchange and foreign currency deposits) in any Business Centre specified in the applicable Pricing Supplement; and
  - (ii) either:
    - (1) in relation to any sum payable in a Specified Currency other than euro, a day on which commercial banks and foreign exchange markets settle payments and are open for general business (including dealing in foreign exchange and foreign currency deposits) in the principal financial centre of the country of the relevant Specified Currency; or
    - (2) in relation to any sum payable in euro, a day on which the Trans-European Automated Real-Time Gross Settlement Express Transfer (TARGET 2) System (the "TARGET 2 System") is open.

## 4.2 Interest on Floating Rate Notes

- (a) Interest Payment Dates
  - (i) Each Floating Rate Note bears interest on its outstanding nominal amount from (and including) the Interest Commencement Date and such interest will be payable in arrear on either:
    - (1) the Specified Interest Payment Date(s) in each year specified in the Pricing Supplement; or
    - (2) if no Specified Interest Payment Date(s) is/are specified in the Pricing Supplement, each date (each such date, together with each Specified Interest Payment Date, an "Interest Payment Date") which falls the number of months or other period specified as the Interest Period in the Pricing Supplement after the preceding Interest Payment Date or, in the case of the first Interest Payment Date, after the Interest Commencement Date.
  - (ii) Such interest will be payable in respect of each Interest Period. "Interest Period" shall, in these Conditions, mean the period from (and including) an Interest Payment Date (or the Interest Commencement Date) to (but excluding) the next (or first) Interest Payment Date, unless otherwise specified in the Pricing Supplement.

- (iii) If a Business Day Convention is specified in the Pricing Supplement and (x) if there is no numerically corresponding day in the calendar month in which an Interest Payment Date should occur or (y) if any Interest Payment Date would otherwise fall on a day which is not a Business Day, then, if the Business Day Convention specified is:
  - (1) in any case where Specified Periods are specified in accordance with Condition 4.2(a)(i)(2) above, the Floating Rate Convention, such Interest Payment Date (i) in the case of (x) above, shall be the last day that is a Business Day in the relevant month and the provisions of (B) below shall apply *mutatis mutandis* or (ii) in the case of (y) above, shall be postponed to the next day which is a Business Day unless it would thereby fall into the next calendar month, in which event (A) such Interest Payment Date shall be brought forward to the immediately preceding Business Day and (B) each subsequent Interest Payment Date shall be the last Business Day in the month which falls the Specified Period after the preceding applicable Interest Payment Date occurred; or
  - (2) the Following Business Day Convention, such Interest Payment Date shall be postponed to the next day which is a Business Day; or
  - (3) the Modified Following Business Day Convention, such Interest Payment Date shall be postponed to the next day which is a Business Day unless it would thereby fall into the next calendar month, in which event such Interest Payment Date shall be brought forward to the immediately preceding Business Day; or
  - (4) the Preceding Business Day Convention, such Interest Payment Date shall be brought forward to the immediately preceding Business Day.

## (b) Rate of Interest

The Rate of Interest payable from time to time in respect of the Floating Rate Notes will be determined in the manner specified in the Pricing Supplement.

- (c) ISDA Determination for Floating Rate Notes
  - (i) Where ISDA Determination is specified in the Pricing Supplement as the manner in which the Rate of Interest is to be determined, the Rate of Interest for each Interest Period will be the relevant ISDA Rate plus or minus (as indicated in the Pricing Supplement) the Margin (if any). For the purposes of this Condition 4.2(c), "ISDA Rate" for an Interest Period means a rate equal to the Floating Rate that would be determined by the Fiscal Agent under an interest rate swap transaction if the Fiscal Agent were acting as Calculation Agent for that swap transaction under the terms of an agreement incorporating the 2006 ISDA Definitions (as amended and updated as at the Issue Date of the first Tranche of the Notes and as published by the International Swaps and Derivatives Association, Inc. (the "ISDA Definitions")) and under which:
    - (1) the Floating Rate Option is as specified in the Pricing Supplement;
    - (2) the Designated Maturity is the period specified in the Pricing Supplement; and
    - (3) the relevant Reset Date is either (i) if the applicable Floating Rate Option is based on the London inter-bank offered rate ("LIBOR") or on the Euro-zone inter-bank offered rate ("EURIBOR") for a currency, the first day of that Interest Period or (ii) in any other case, as specified in the Pricing Supplement.
  - (ii) For the purposes of this Condition 4.2(c), "Floating Rate", "Floating Rate Option", "Designated Maturity" and "Reset Date" have the meanings given to those terms in the ISDA Definitions.
  - (iii) When this Condition 4.2(c) applies, in respect of each relevant Interest Period, the Fiscal Agent will be deemed to have discharged its obligations under Condition 4.2(d) in respect of the determination of the Rate of Interest if it has determined the Rate of Interest in respect of such Interest Period in the manner provided in this Condition 4.2(c).
- (d) Screen Rate Determination for Floating Rate Notes
  - (i) Where Screen Rate Determination is specified in the Pricing Supplement as the manner in which the Rate of Interest is to be determined, the Rate of Interest for each Interest Period will, subject as provided below, be either:

- (1) the offered quotation (if there is only one quotation on the Relevant Screen Page);
- (2) the arithmetic mean (rounded if necessary to the fifth decimal place, with 0.000005 being rounded upwards) of the offered quotations,

(expressed as a percentage rate per annum) for the Reference Rate which appears or appear, as the case may be, on the Relevant Screen Page as at 11.00 a.m. (London time, in the case of LIBOR or Brussels time, in the case of EURIBOR) on the Interest Determination Date in question plus or minus (as indicated in the Pricing Supplement) the Margin (if any), all as determined by the Fiscal Agent. If five or more such offered quotations are available on the Relevant Screen Page, the highest (or, if there is more than one such highest quotation, one only of such quotations) and the lowest (or, if there is more than one such lowest quotation, one only of such quotations) shall be disregarded by the Fiscal Agent for the purpose of determining the arithmetic mean (rounded as provided above) of such offered quotations.

- (ii) For determining the Rate of Interest pursuant to this Condition 4.2(d) in the event that the Relevant Screen Page is not available or if, in the case of Condition 4.2(d)(i)(1) above, no such offered quotation appears or, in the case of Condition 4.2(d)(i)(2) above, fewer than three such offered quotations appear, in each case as at the time specified (the "Specified Time") in the preceding paragraph (each a market disruption event) the following provisions shall apply:
  - (1) The Fiscal Agent shall request the principal London office of each of the Reference Banks (as defined below) to provide the Fiscal Agent with its offered quotation (expressed as a percentage rate per annum) for the Reference Rate at approximately the Specified Time on the Interest Determination Date in question. If two or more of the Reference Banks provide the Fiscal Agent with such offered quotations, the Rate of Interest for such Interest Period shall be the arithmetic mean (rounded if necessary to the fifth decimal place with 0.000005 being rounded upwards) of such offered quotations plus or minus (as appropriate) the Margin (if any), all as determined by the Fiscal Agent.
  - If on any Interest Determination Date, one only or none of the Reference Banks provides the Fiscal Agent with such offered quotations as provided in the preceding paragraph, the Rate of Interest for the relevant Interest Period shall be the rate per annum which the Fiscal Agent determines as being the arithmetic mean (rounded if necessary to the fifth decimal place, with 0.000005 being rounded upwards) of the rates, as communicated to (and at the request of) the Fiscal Agent by the Reference Banks or any two or more of them, at which such banks were offered, at approximately the Specified Time on the relevant Interest Determination Date, deposits in the Specified Currency for the relevant Interest Period by leading banks in the London inter-bank market (if the Reference Rate is LIBOR) or the Euro-zone inter-bank market (if the Reference Rate is EURIBOR) plus or minus (as appropriate) the Margin (if any) or, if fewer than two of the Reference Banks provide the Fiscal Agent with such offered rates, the offered rate for deposits in the Specified Currency for the relevant Interest Period, or the arithmetic mean (rounded as provided above) of the offered rates for deposits in the Specified Currency for the relevant Interest Period, at which, at approximately the Specified Time on the relevant Interest Determination Date, any one or more banks (which bank or banks is or are in the opinion of the Issuer suitable for such purpose) informs the Fiscal Agent it is quoting to leading banks in the London inter-bank market (if the Reference Rate is LIBOR) or the Euro-zone inter-bank market (if the Reference Rate is EURIBOR) plus or minus (as appropriate) the Margin (if any), provided that, if the Rate of Interest cannot be determined in accordance with the foregoing provisions of this Condition 4.2(d)(ii), the Rate of Interest shall be determined as at the last preceding Interest Determination Date (though substituting, where a different Margin is to be applied to the relevant Interest Period from that which applied to the last preceding Interest Period, the Margin relating to the relevant Interest Period, in place of the Margin relating to that last preceding Interest Period).

- (iii) In this Condition 4.2(d), the expression "Reference Banks" means, in the case of Condition 4.2(d)(ii)(1) above, those banks whose offered rates were used to determine such quotation when such quotation last appeared on the Relevant Screen Page and, in the case of Condition 4.2(d)(ii)(2) above, those banks whose offered quotations last appeared on the Relevant Screen Page when no fewer than three such offered quotations appeared.
- (iv) If the Reference Rate from time to time in respect of Floating Rate Notes is specified in the Pricing Supplement as being other than LIBOR or EURIBOR, the Rate of Interest in respect of such Notes will be determined as provided in the Pricing Supplement.
- (e) Minimum Rate of Interest and/or Maximum Rate of Interest
  - (i) If the Pricing Supplement specifies a Minimum Rate of Interest for any Interest Period then, in the event that the Rate of Interest in respect of such Interest Period determined in accordance with the provisions of Conditions 4.2(b), (c) and (d) above is less than such Minimum Rate of Interest, the Rate of Interest for such Interest Period shall be such Minimum Rate of Interest.
  - (ii) If the Pricing Supplement specifies a Maximum Rate of Interest for any Interest Period then, in the event that the Rate of Interest in respect of such Interest Period determined in accordance with the provisions of Conditions 4.2(b), (c) and (d) above is greater than such Maximum Rate of Interest, the Rate of Interest for such Interest Period shall be such Maximum Rate of Interest.
- (f) Determination of Rate of Interest and Calculation of Interest Amounts
  - (i) The Fiscal Agent will, at or as soon as practicable after each time at which the Rate of Interest is to be determined, determine the Rate of Interest for the relevant Interest Period.
  - (ii) The Fiscal Agent will calculate the amount of interest (the "Interest Amount") payable on the Floating Rate Notes in respect of the Calculation Amount for the relevant Interest Period. Each Interest Amount shall be calculated by applying the Rate of Interest to:
    - (1) in the case of Floating Rate Notes which are represented by a Global Note, the aggregate outstanding nominal amount of the Notes represented by such Global Note; or
    - (2) in the case of Floating Rate Notes in definitive form, the Calculation Amount; and, in each case, multiplying such sum by the applicable Day Count Fraction and rounding the resultant figure to the nearest sub-unit of the relevant Specified Currency, half of any such sub-unit being rounded upwards or otherwise in accordance with applicable market convention. Where the Specified Denomination of a Floating Rate Note in definitive form is a multiple of the Calculation Amount, the Interest Amount payable in respect of such Note shall be the product of the amount (determined in the manner provided above) for the Calculation Amount and the amount by which the Calculation Amount is multiplied to reach the Specified Denomination without any further rounding.
  - "Day Count Fraction" means, in respect of the calculation of an amount of interest in accordance with this Condition 4.2:
  - (1) if "Actual/Actual" or "Actual/Actual (ISDA)" is specified in the Pricing Supplement, the actual number of days in the Interest Period divided by 365 (or, if any portion of that Interest Period falls in a leap year, the sum of (A) the actual number of days in that portion of the Interest Period falling in a leap year divided by 366 and (B) the actual number of days in that portion of the Interest Period falling in a non-leap year divided by 365);
  - (2) if "Actual/365 (Fixed)" is specified in the Pricing Supplement, the actual number of days in the Interest Period divided by 365;
  - (3) if "Actual/365 (Sterling)" is specified in the Pricing Supplement, the actual number of days in the Interest Period divided by 365 or, in the case of an Interest Payment Date falling in a leap year, 366;
  - (4) if "Actual/360" is specified in the Pricing Supplement, the actual number of days in the Interest Period divided by 360;

(5) if "30/360", "360/360" or "Bond Basis" is specified in the Pricing Supplement, the number of days in the Interest Period divided by 360, calculated on a formula basis as follows:

Day Count Fraction = 
$$\frac{[360 \times (Y_2 - Y_1)] + [30 \times (M_2 - M_1)] + (D_2 - D_1)}{360}$$

where:

" $Y_1$ " is the year, expressed as a number, in which the first day of the Interest Period falls;

" $Y_2$ " is the year, expressed as a number, in which the day immediately following the last day of the Interest Period falls;

" $\mathbf{M_1}$ " is the calendar month, expressed as a number, in which the first day of the Interest Period falls;

 $\text{``M}_2\text{''}$  is the calendar month, expressed as a number, in which the day immediately following the last day of the Interest Period falls;

" $D_1$ " is the first calendar day, expressed as a number, of the Interest Period, unless such number is 31, in which case  $D_1$  will be 30; and

" $D_2$ " is the calendar day, expressed as a number, immediately following the last day included in the Interest Period, unless such number would be 31 and  $D_1$  is greater than 29, in which case  $D_2$  will be 30;

(6) if "30E/360" or "Eurobond Basis" is specified in the Pricing Supplement, the number of days in the Interest Period divided by 360, calculated on a formula basis as follows:

Day Count Fraction = 
$$\frac{[360 \text{ x } (Y_2 - Y_1)] + [30 \text{ x } (M_2 - M_1)] + (D_2 - D_1)}{360}$$

where.

" $Y_1$ " is the year, expressed as a number, in which the first day of the Interest Period falls:

" $Y_2$ " is the year, expressed as a number, in which the day immediately following the last day of the Interest Period falls;

" $\mathbf{M}_1$ " is the calendar month, expressed as a number, in which the first day of the Interest Period falls:

" $M_2$ " is the calendar month, expressed as a number, in which the day immediately following the last day of the Interest Period falls:

" $\mathbf{D_1}$ " is the first calendar day, expressed as a number, of the Interest Period, unless such number would be 31, in which case  $\mathbf{D_1}$  will be 30; and

" $\mathbf{D_2}$ " is the calendar day, expressed as a number, immediately following the last day included in the Interest Period, unless such number would be 31, in which case  $\mathbf{D_2}$  will be 30; and

(7) if "30E/360 (ISDA)" is specified in the Pricing Supplement, the number of days in the Interest Period divided by 360, calculated on a formula basis as follows:

Day Count Fraction = 
$$\frac{[360 \text{ x } (Y_2 - Y_1)] + [30 \text{ x } (M_2 - M_1)] + (D_2 - D_1)}{360}$$

where:

" $Y_1$ " is the year, expressed as a number, in which the first day of the Interest Period falls:

 $"Y_2"$  is the year, expressed as a number, in which the day immediately following the last day of the Interest Period falls;

- " $\mathbf{M}_1$ " is the calendar month, expressed as a number, in which the first day of the Interest Period falls;
- "M<sub>2</sub>" is the calendar month, expressed as a number, in which the day immediately following the last day of the Interest Period falls;
- " $D_1$ " is the first calendar day, expressed as a number, of the Interest Period, unless (i) that day is the last day of February or (ii) such number would be 31, in which case  $D_1$  will be 30; and
- " $D_2$ " is the calendar day, expressed as a number, immediately following the last day included in the Interest Period, unless (i) that day is the last day of February but not the Maturity Date or (ii) such number would be 31, in which case  $D_2$  will be 30.

## (g) Notification of Rate of Interest and Interest Amounts

The Fiscal Agent will cause the Rate of Interest and each Interest Amount for each Interest Period and the relevant Interest Payment Date to be notified to the Issuer and any stock exchange on which the relevant Floating Rate Notes are for the time being listed and notice thereof to be published in accordance with Condition 14 as soon as possible after their determination but in no event later than the fourth London Business Day (as defined below) thereafter. Each Interest Amount and Interest Payment Date so notified may subsequently be amended (or appropriate alternative arrangements made by way of adjustment) without prior notice in the event of an extension or shortening of the Interest Period. Any such amendment will be promptly notified to each stock exchange on which the relevant Floating Rate Notes are for the time being listed, to the Noteholders in accordance with Condition 14, and, if appropriate, to the Common Service Provider. For the purposes of this paragraph, the expression "London Business Day" means a day (other than a Saturday or a Sunday) on which banks and foreign exchange markets are open for general business in London.

#### (h) Certificates to be Final

All certificates, communications, opinions, determinations, calculations, quotations and decisions given, expressed, made or obtained for the purposes of the provisions of this Condition 4.2, by the Fiscal Agent or, if applicable, the Calculation Agent (as defined below in Condition 4.4 and specified in the Pricing Supplement), shall (in the absence of wilful default, bad faith or manifest error) be binding on the Issuer, the Fiscal Agent, the Calculation Agent (if applicable), the Registrar, the other Paying and Transfer Agents and all Noteholders and Couponholders and (in the absence as aforesaid) no liability to the Issuer, the Noteholders or the Couponholders shall attach to the Fiscal Agent or, if applicable, the Calculation Agent in connection with the exercise or non-exercise by it of its powers, duties and discretions pursuant to such provisions.

#### 4.3 Accrual of Interest

Each Note (or in the case of the redemption of part only of a Note, that part only of such Note) will cease to bear interest (if any) from the date for its redemption unless payment of principal is improperly withheld or refused. In such event, interest will continue to accrue until whichever is the earlier of:

- (a) the date on which all amounts due in respect of such Note have been paid; and
- (b) five days after the date on which the full amount of the moneys payable in respect of such Note has been received by the Fiscal Agent and notice to that effect has been given in accordance with Condition 14 to the Noteholders.

## 4.4 Calculation Agent

Certain determinations, calculations, quotations and/or decisions required under these Conditions in respect of the Notes will be made by the Fiscal Agent pursuant to the Agency Agreement or by such other person specified in the Pricing Supplement pursuant to a calculation agency agreement dated on or before the date of issue of the Notes (the Fiscal Agent or such other person acting in that capacity, the "Calculation Agent" which expression shall include any additional or successor calculation agents).

## 5. Redemption and Purchase

## 5.1 At Maturity

Unless previously redeemed or purchased and cancelled as specified below, each Note will be redeemed by the Issuer at its Final Redemption Amount specified in, or determined in the manner specified in, the Pricing Supplement in the relevant Specified Currency on the Maturity Date.

## 5.2 Redemption for Tax Reasons

- (a) Notes may be redeemed at the option of the Issuer in whole, but not in part, at any time (in the case of Notes other than Floating Rate Notes) or on any Interest Payment Date (in the case of Floating Rate Notes), on giving not less than 30 nor more than 60 days' notice to the Fiscal Agent and, in accordance with Condition 14, the Noteholders (which notice shall be irrevocable), if:
  - (i) on the occasion of the next payment due under the Notes, the Issuer has or will become obliged to pay additional amounts as provided or referred to in Condition 7 as a result of any change in, or amendment to, the laws or regulations of Hungary or any political subdivision or any authority thereof or therein having power to tax, or any change in the application or official interpretation of such laws or regulations, which change or amendment becomes effective on or after the Issue date of the first Tranche of the Notes; and
  - (ii) such obligation cannot be avoided by the Issuer taking reasonable measures available to it.

provided that no such notice of redemption shall be given earlier than 90 days prior to the earliest date on which the Issuer would be obliged to pay such additional amounts were a payment in respect of the Notes then due.

- (b) Notes redeemed pursuant to this Condition 5.2 will be redeemed at their Early Redemption Amount referred to in Condition 5.5 below together (if appropriate) with interest accrued to (but excluding) the date of redemption.
- (c) For the avoidance of doubt, nothing in this Condition 5.2 shall allow the Issuer to redeem the Notes as a result of any withholding or deduction it may be required to make in respect of any payment of interest on the Notes arising as a result of Act CXVII of 1995 on the Personal Income Tax relating to the withholding tax on interest payments to private individuals as may be amended or implemented by subsequent legislation.

## 5.3 Redemption at the Option of the Issuer (Issuer Call)

- (a) If Issuer Call is specified in the Pricing Supplement, the Issuer may, having given:
  - (i) not less than 15 nor more than 30 days' notice to the Noteholders (or such other period of notice as is specified in the Pricing Supplement) in accordance with Condition 14; and
  - (ii) not less than two business days (being days when banks are open for business in the city in which the specified office of the relevant Agent is located) before the giving of the notice referred to in (i), notice to the Fiscal Agent (and, in the case of a redemption of Registered Notes, the Registrar),

(both of which notices shall be irrevocable and shall specify the date fixed for redemption), redeem all or some only of the Notes then outstanding on any Optional Redemption Date and at the Optional Redemption Amount(s) specified in, or determined in the manner specified in, the Pricing Supplement together, if appropriate, with interest accrued to (but excluding) the relevant Optional Redemption Date. DTC requires a notice to holders at least 30 days prior to the Optional Redemption Date. A notice period of less than 30 days will be managed on a best effort basis by DTC.

(b) Any such redemption must be of a nominal amount not less than the Minimum Redemption Amount and not more than a Maximum Redemption Amount, in each case as indicated in the Pricing Supplement. In the case of a partial redemption of Notes, the Notes to be redeemed ("Redeemed Notes") will be selected individually by lot, in the case of Redeemed Notes represented by Definitive Notes, and in accordance with the rules of Euroclear and/or Clearstream, Luxembourg (to be reflected in the records of Euroclear and Clearstream, Luxembourg and/or DTC as either a pool factor or a reduction in nominal amount, at their

discretion) and/or DTC, as the case may be, in the case of Redeemed Notes represented by a Global Note, in each case not more than 30 days prior to the date fixed for redemption (such date of selection being hereinafter called the "Selection Date"). In the case of Redeemed Notes represented by Definitive Notes, a list of the serial numbers of such Redeemed Notes will be published in accordance with Condition 14 not less than 15 days prior to the date fixed for redemption. The aggregate nominal amount of Redeemed Notes represented by Definitive Notes shall bear the same proportion to the aggregate nominal amount of all Redeemed Notes as the aggregate nominal amount of Definitive Notes outstanding bears to the aggregate nominal amount of the Notes outstanding, in each case on the Selection Date, provided that such first mentioned nominal amount shall, if necessary, be rounded downwards to the nearest integral multiple of the Specified Denomination, and the aggregate nominal amount of Redeemed Notes represented by a Global Note shall be equal to the balance of the Redeemed Notes. No exchange of the relevant Global Note will be permitted during the period from and including the Selection Date to and including the date fixed for redemption pursuant to this Condition 5.3 and notice to that effect shall be given by the Issuer to the Noteholders in accordance with Condition 14 at least five days prior to the Selection Date.

## 5.4 Redemption only at the Option of the Noteholders (Investor Put)

- (a) If Investor Put is specified in the Pricing Supplement, upon the holder of any Note giving to the Issuer in accordance with Condition 14 not less than 15 nor more than 30 days' notice or such other period of notice as is specified in the Pricing Supplement (which notice shall be irrevocable), the Issuer will, upon the expiry of such notice, redeem, subject to, and in accordance with, the terms specified in the Pricing Supplement, such Note on the Optional Redemption Date and at the Optional Redemption Amount specified in, or determined in the manner specified in, the Pricing Supplement together, if appropriate, with interest accrued to (but excluding) the Optional Redemption Date. DTC requires a notice to holders at least 30 days prior to the Optional Redemption Date. A notice period of less than 30 days will be managed on a best effort basis by DTC. Registered Notes may be redeemed under this Condition 5.4 in any multiple of their lowest Specified Denomination. It may be that before an Investor Put can be exercised, certain conditions and/or circumstances will need to be satisfied. Where relevant, the provisions will be set out in the Pricing Supplement.
- To exercise the right to require redemption of such Note its holder must, if such Note is in definitive form and held outside of Euroclear and Clearstream, Luxembourg or any other agreed clearing system, deliver at the specified office of any Paying and Transfer Agent (in the case of Bearer Notes) or the Registrar (in the case of Registered Notes) at any time during normal business hours of such Paying and Transfer Agent or, as the case may be, the Registrar, falling within the notice period, a duly signed and completed notice of exercise in the form (for the time being current) obtainable from any specified office of any Paying and Transfer Agent or the Registrar (a "Put Notice") and in which the holder must specify a bank account (or, if payment is required to be made by cheque, an address) to which payment is to be made under this Condition 5.4 and, in the case of Registered Notes, the nominal amount thereof to be redeemed and, if less than the full nominal amount of the Registered Notes so surrendered is to be redeemed, an address to which a new Registered Note in respect of the balance of such Registered Notes is to be sent subject to and in accordance with the provisions of Condition 2.2. If such Note is in definitive bearer form, the Put Notice must be accompanied by such Note or evidence satisfactory to the Paying and Transfer Agent or the Registrar concerned that such Note will, following delivery of the Put Notice, be held its order or under its control.
- (c) If such Note is represented by a Global Note or is in definitive form and held through Euroclear, Clearstream, Luxembourg, DTC or any other agreed clearing system, to exercise the right to require redemption of this Note the holder of such Note must, within the notice period, give notice to the Fiscal Agent (in the case of Bearer Notes) or the Registrar (in the case of Registered Notes) of such exercise in accordance with the standard procedures of Euroclear and Clearstream, Luxembourg, DTC or such other agreed clearing system (which may include notice being given on its instruction by any clearing system or any common depositary or Common Safekeeper, as the case may be, for such clearing systems to the Fiscal Agent (in the case of Bearer Notes) or the Registrar (in the case of Registered Notes) by electronic means) in a form acceptable to Euroclear, Clearstream, Luxembourg, DTC or the additional or

alternative clearing system from time to time and, if such Note is represented by a Global Note, at the same time present or procure the presentation of the relevant Global Note to the Fiscal Agent or the Registrar for notation accordingly.

(d) Any Put Notice given by a holder of any Note pursuant to this Condition 5.4 shall be irrevocable except where, prior to the due date of redemption, an Event of Default shall have occurred and be continuing in which event such holder, at its option, may elect by notice to the Issuer to withdraw the notice given pursuant to this Condition 5.4 and instead to declare such Note forthwith due and payable pursuant to Condition 10.

## 5.5 **Early Redemption Amounts**

For the purpose of Condition 5.2 above and Condition 10, each Note will be redeemed at its Early Redemption Amount calculated by the Issuer as follows:

- (a) in the case of a Note with a Final Redemption Amount equal to the Issue Price, at the Final Redemption Amount thereof; or
- (b) in the case of a Note (other than a Zero Coupon Note) with a Final Redemption Amount which is or may be less or greater than the Issue Price or which is payable in a Specified Currency other than that in which the Note is denominated, at the amount specified in, or determined in the manner specified in, the Pricing Supplement or, if no such amount or manner is so specified in the Pricing Supplement, at its nominal amount; or
- (c) in the case of a Zero Coupon Note, at an amount (the "Amortised Face Amount") calculated in accordance with the following formula:

Early Redemption Amount = RP x (1+AY)y

where:

"RP" means the Reference Price;

"AY" means the Accrual Yield expressed as a decimal; and

"y" is a fraction the numerator of which is equal to the number of days (calculated on the basis of a 360-day year consisting of 12 months of 30 days each) from (and including) the Issue Date of the first Tranche of the Notes to (but excluding) the date fixed for redemption or (as the case may be) the date upon which such Note becomes due and repayable and the denominator of which is 360.

or on such other calculation basis as may be specified in the Pricing Supplement.

#### 5.6 Purchases

The Issuer or any of its subsidiaries may at any time purchase Notes (provided that, in the case of definitive Bearer Notes, all unmatured Coupons and Talons appertaining thereto are purchased therewith) at any price in the open market or otherwise. If purchases are made by tender, tenders must be available to all Noteholders alike. Such Notes may be held, re-issued, resold or, at the option of the Issuer, surrendered to any Paying and Transfer Agent or the Registrar for cancellation.

#### 5.7 Cancellation

All Notes which are redeemed will (subject to Condition 5.6 above) forthwith be cancelled (together with all unmatured Coupons attached thereto or surrendered therewith at the time of redemption). All Notes so cancelled and any Notes purchased and cancelled pursuant to Condition 5.6 above (together with all unmatured Coupons cancelled therewith) shall be forwarded to the Fiscal Agent (in the case of Bearer Notes) or the Registrar (in the case of Registered Notes) and cannot be re-issued or resold.

## 5.8 Late Payment on Zero Coupon Notes

If the amount payable in respect of any Zero Coupon Note upon redemption of such Zero Coupon Note pursuant to Conditions 5.1, 5.2, 5.3 or 5.4 above or upon its becoming due and repayable as provided in Condition 10 is improperly withheld or refused, the amount due and repayable in respect of such Zero Coupon Note shall be the amount calculated as provided in Condition 5.5 (c) above as though the references therein to the date fixed for the redemption or the date upon which such Zero Coupon Note becomes due and payable were replaced by references to the date which is the earlier of:

(a) the date on which all amounts due in respect of such Zero Coupon Note have been paid; and

(b) five days after the date on which the full amount of the moneys payable in respect of such Zero Coupon Note has been received by the Fiscal Agent and notice to that effect has been given to the Noteholder in accordance with Condition 14.

## 5.9 Business Day Convention

If a Business Day Convention is specified in the Pricing Supplement in respect of the Maturity Date or the Optional Redemption Date and if (x) there is no numerically corresponding day in the calendar month in which the Maturity Date or Optional Redemption Date should occur or (y) the Maturity Date or Optional Redemption Date would otherwise fall on a day which is not a Business Day, then, if the Business Day Convention specified is:

- (a) the Following Business Day Convention, such Maturity Date or Optional Redemption Date shall be postponed to the next day which is a Business Day; or
- (b) the Modified Following Business Day Convention, such Maturity Date or Optional Redemption Date shall be postponed to the next day which is a Business Day unless it would thereby fall into the next calendar month, in which event such Maturity Date or Optional Redemption Date shall be brought forward to the immediately preceding Business Day; or
- (c) the Preceding Business Day Convention, such Maturity Date or Optional Redemption Date shall be brought forward to the immediately preceding Business Day.

## 6. Payments

## 6.1 Method of Payment

- (a) Subject as provided below:
  - (i) payments in a Specified Currency other than Euro will be made by transfer to an account in the relevant Specified Currency maintained by the payee with, or, at the option of the payee, by a cheque in such Specified Currency drawn on, a bank in the principal financial centre of the country of such Specified Currency; and
  - (ii) payments in Euro will be made by credit or transfer to a Euro account (or any other account to which Euro may be credited or transferred) specified by the payee or, at the option of the payee, by a Euro cheque.
- (b) Payments will be subject in all cases to any fiscal or other laws and regulations applicable thereto in the place of payment, but without prejudice to the provisions of Condition 7. References to "Specified Currency" will include any successor currency under applicable law.

## 6.2 Presentation and Payment in respect of Notes and Coupons

- (a) Bearer Notes
  - (i) Payments of principal and interest in respect of definitive Bearer Notes shall be made in the manner provided in Condition 6.1 above only against presentation and surrender, or in the case of a part payment of any sum due, endorsement of the relevant:
    - (x) definitive Bearer Notes; or
    - (y) Coupons, as applicable,

in each case at the specified office of any Paying and Transfer Agent outside of the United States (which expression, as used herein, means the United States of America and its possessions).

- (ii) If the due date for redemption of any definitive Bearer Note is not an Interest Payment Date, any accrued interest shall only be payable on redemption of the Note against presentation and surrender of the relevant definitive Bearer Note.
- (iii) Payments of principal and interest (if any) in respect of Notes represented by any Global Note in bearer form will (subject as provided below) be made in the manner specified above in relation to definitive Bearer Notes or otherwise in the manner specified in the relevant Global Note, where applicable against presentation or surrender, as the case may be, of such Global Note at the specified office of any Paying and Transfer Agent outside the United States. A record of each payment, distinguishing between any payment of principal and any payment of interest, will be made on such Global Note either by the Paying and Transfer Agent to which it was presented or in the records of Euroclear and Clearstream, Luxembourg, as applicable.

## (b) Registered Notes

- Payments of principal in respect of Registered Notes (whether or not in global form) will be made against presentation and surrender (or, in the case of part payment of any sum due, endorsement) of the Registered Note at the specified office of the Fiscal Agent. Such payments will be made by cheque or, if requested by the holder, by transfer to a bank account nominated by the holder, of the appropriate currency and maintained with a bank recognised by the relevant Paying and Transfer Agent, (i) where in global form, at the close of the business day (being for this purpose a day on which Euroclear and Clearstream, Luxembourg and/or DTC, as the case may be, are open for business) before the relevant due date and (ii) where in definitive form, at the close of business on the fifteenth business day (being for this purpose a day on which banks are open for business in the city where the specified office of the Fiscal Agent is located) (the "Record Date") before the relevant due date.
- Payments of interest in respect of Registered Notes (whether or not in global form) shall be made to the person shown on the Register (i) where in global form, at the close of the business day (being for this purpose a day on which Euroclear and Clearstream, Luxembourg and/or DTC, as the case may be, are open for business) before the relevant due date and (ii) where in definitive form, at the close of business on the Record Date prior to such due date. Payment will be made by cheque in the Specified Currency and mailed by insured mail to the holder (or to the first named of joint holders) of such Note at its address appearing in the Register on the Record Date and at its own risk. Upon application by the holder to the specified office of the Fiscal Agent or any of the Paying and Transfer Agents before the Record Date, such payment of interest may be made instead by transfer to a bank account nominated by the holder, of the appropriate currency and maintained with a bank recognised by the relevant Paying and Transfer Agent. Any such application for transfer shall be deemed to relate to all future payments of interest (other than interest due on redemption) in respect of the Registered Notes which become payable to the holder who has made the initial application until such time as the Registrar is notified in writing to the contrary by such holder. Payment of the interest due in respect of each Registered Note on redemption will be made in the same manner as payment of the principal amount of such Registered Note.
- (iii) If the due date for redemption is not an Interest Payment Date, accrued interest shall only be payable on redemption of the Note against presentation and surrender of the relevant certificate.
- (iv) Holders of Registered Notes will not be entitled to any interest or other payment for any delay in receiving any amount due in respect of any Registered Note as a result of a cheque posted in accordance with this Condition arriving after the due date for payment or being lost in the post. No commissions or expenses shall be charged to such holders by the Registrar in respect of any payments of principal or interest in respect of the Registered Notes.
- (v) All amounts payable to DTC or its nominee as registered holder of a Registered Global Note in respect of Notes denominated in a Specified Currency other than U.S. dollars shall be paid by transfer by the Fiscal Agent to an account in the relevant Specified Currency of the Exchange Agent on behalf of DTC or its nominee for conversion into and payment in U.S. dollars in accordance with the provisions of the Agency Agreement.
- (vi) None of the Issuer or the Agents will have any responsibility or liability for any aspect of the records relating to, or payments made on account of, beneficial ownership interests in the Registered Global Notes or for maintaining, supervising or reviewing any records relating to such beneficial ownership interests.

#### 6.3 Payments subject to fiscal laws

Payments will be subject in all cases to (i) any fiscal or other laws and regulations applicable thereto and (ii) any withholding or deduction required pursuant to an agreement described in Section 1471(b) of the U.S. Internal Revenue Code of 1986 (the Code) or otherwise imposed pursuant to Sections 1471 through 1474 of the Code, any regulations or agreements thereunder, any official interpretations thereof, or (without prejudice to the provisions of Condition 7) any law implementing

an intergovernmental approach thereto. Details are set forth in Condition 7 below. Neither the Issuer nor any Paying and Transfer Agent shall be liable to any holder of a Note or other person for any commissions, costs, losses or expenses in relation to or resulting from such withholding or payment.

## 6.4 Unmatured Coupons and unexchanged Talons

- (a) Fixed Rate Notes in definitive Bearer form (other than Long Maturity Notes (as defined below)) should be presented for payment together with all unmatured Coupons appertaining thereto (which expression shall for this purpose include Coupons falling to be issued on exchange of matured Talons), failing which the amount of any missing unmatured Coupon (or, in the case of payment not being made in full, the same proportion of the amount of such missing unmatured Coupon as the sum so paid bears to the sum due) will be deducted from the sum due for payment. Each amount of principal so deducted will be paid in the manner mentioned above against surrender of the relative missing Coupon at any time before the expiry of ten years after the Relevant Date (as defined in Condition 7) in respect of such principal (whether or not such Coupon would otherwise have become void under Condition 8) or, if later, five years from the date on which such Coupon would otherwise have become due but in no event thereafter. Upon any Fixed Rate Note in definitive Bearer form becoming due and repayable prior to its Maturity Date, all unmatured Talons (if any) appertaining thereto will become void and no further Coupons will be issued in respect thereof.
- (b) Upon the date on which any Floating Rate Note or Long Maturity Note in definitive Bearer form becomes due and repayable, unmatured Coupons and Talons (if any) relating thereto (whether or not attached) shall become void and no payment or, as the case may be, exchange for further Coupons shall be made in respect thereof.

A "Long Maturity Note" is a Fixed Rate Note (other than a Fixed Rate Note which on issue had a Talon attached) whose nominal amount on issue is less than the aggregate interest payable thereon provided that such Note shall cease to be a Long Maturity Note on the Interest Payment Date on which the aggregate amount of interest remaining to be paid after that date is less than the nominal amount of such Note.

## 6.5 *Talons*

On or after the Interest Payment Date for the final Coupon forming part of a Coupon sheet issued in respect of any definitive Bearer Note, the Talon forming part of such Coupon sheet may be surrendered at the specified office of the Fiscal Agent in exchange for a further Coupon sheet (and if necessary another Talon for a further Coupon sheet) (but excluding any Coupons that may have become void pursuant to Condition 8).

## 6.6 General Provisions Applicable to Payments

- (a) The holder of a Global Note shall be the only person entitled to receive payments in respect of Notes represented by such Global Note and the Issuer will be discharged by payment to, or to the order of, the holder of such Global Note in respect of each amount so paid. Each of the persons shown in the records of Euroclear or Clearstream, Luxembourg or DTC as the beneficial holder of a particular nominal amount of Notes represented by such Global Note must look solely to Euroclear or Clearstream, Luxembourg or DTC as the case may be, for his share of each payment so made by the Issuer to, or to the order of, the holder of such Global Note.
- (b) Notwithstanding the foregoing provisions of this Condition, if any amount of principal and/or interest in respect of such Bearer Notes is payable in U.S. dollars, such U.S. dollar payments of principal and interest in respect of such Notes will be made at the specified office of a Paying and Transfer Agent in the United States if:
  - (i) the Issuer has appointed Paying and Transfer Agents with specified offices outside the United States with the reasonable expectation that such Paying and Transfer Agents would be able to make payment in U.S. dollars at such specified offices outside of the United States of the full amount of principal and interest on the Bearer Notes in the manner provided above when due;
  - (ii) payment of the full amount of such principal and interest at all such specified offices outside the United States is illegal or effectively precluded by exchange controls or other similar restrictions on the full payment or receipt of principal and interest in U.S. dollars; and

(iii) such payment is then permitted under United States law without involving, in the opinion of the Issuer, adverse tax consequences to the Issuer.

## 6.7 Payment Day

If the date for payment of any amount in respect of any Note or Coupon is not a Payment Day, the holder thereof shall not be entitled to payment until the next following Payment Day in the relevant place and shall not be entitled to further interest or other payment in respect of such delay. For these purposes (unless otherwise specified in the Pricing Supplement), "Payment Day" means any Business Day and (subject to Condition 8) is, in the case of any payment in respect of a Registered Global Note denominated in a Specified Currency other than U.S. dollars and registered in the name of DTC or its nominee and in respect of which an accountholder of DTC (with an interest in such Registered Global Note) has elected to receive any part of such payment in U.S. dollars, a day on which commercial banks are not authorised or required by law or regulation to be closed in New York City and, in the case of Definitive Notes, includes a day on which commercial banks and foreign exchange markets settle payments and are open for general business (including dealing in foreign exchange and foreign currency deposits) in the relevant place of presentation.

## 6.8 Interpretation of Principal and Interest

- (a) Any reference in these Conditions to principal in respect of the Notes shall be deemed to include, as applicable:
  - (i) any additional amounts which may be payable with respect to principal under Condition 7;
  - (ii) the Final Redemption Amount of the Notes;
  - (iii) the Early Redemption Amount of the Notes;
  - (iv) the Optional Redemption Amount(s) (if any) of the Notes;
  - (v) in relation to Zero Coupon Notes, the Amortised Face Amount; and
  - (vi) any premium and any other amounts (other than interest) which may be payable by the Issuer under or in respect of the Notes.
- (b) Any reference in these Conditions to interest in respect of the Notes shall be deemed to include, as applicable, any additional amounts which may be payable with respect to interest under Condition 7.

## 7. Withholding Tax

- (a) All payments of principal and interest in respect of the Notes and Coupons by the Issuer will be made without withholding or deduction for or on account of any present or future taxes or duties, assessments or governmental charges of whatever nature imposed or levied by or on behalf of Hungary or any political subdivision or any authority thereof or therein having power to tax, unless such withholding or deduction is required by law. In such event, the Issuer will pay such additional amounts as shall be necessary in order that the net amounts received by the holders of the Notes or Coupons after such withholding or deduction shall equal the respective amounts of principal and interest which would otherwise have been receivable in respect of the Notes or Coupons, as the case may be, in the absence of such withholding or deduction; except that no such additional amounts shall be payable with respect to any Note or Coupon:
  - (i) the holder of which is liable for such taxes or duties in respect of such Note or Coupon by reason of its having some connection with Hungary other than the mere holding of such Note or Coupon or the receipt of principal or interest in respect thereof; or
  - (ii) presented for payment in Hungary; or
  - (iii) to, or to a third party on behalf of, a Noteholder who would not be liable or subject to the withholding or deduction by, to the extent that the Noteholder is able, making a declaration of non-residence or other similar claim for exemption to the tax authority; or
  - (iv) where such withholding or deduction is imposed on a payment to an individual and is required to be made pursuant to the European Council Directive 2003/48/EC (the "Savings Tax Directive") or any other Directive on the taxation of savings income or any law implementing or complying with, or introduced in order to conform to, such Directives; or

- (v) presented for payment by or on behalf of a Noteholder or Couponholder who would be able to avoid such withholding or deduction by presenting the relevant Note or Coupon to another Paying and Transfer Agent in a Member State of the European Union; or
- (vi) presented for payment more than 30 days after the Relevant Date (as defined below) except to the extent that the holder thereof would have been entitled to an additional amount on presenting the same for payment on such thirtieth day assuming that day to have been a Payment Day (as defined in Condition 6.7).
- (b) As used herein, the "**Relevant Date**" means the date on which such payment first becomes due, except that, if the full amount of the moneys payable has not been duly received by the Fiscal Agent on or prior to such due date, it means the date on which, the full amount of such moneys having been so received, notice to that effect is duly given to the Noteholders in accordance with Condition 14.

## 8. Prescription

- 8.1 The Notes and Coupons will become void unless claims in respect of principal and/or interest are made within a period of ten years (in the case of principal) and five years (in the case of interest) after the Relevant Date (as defined in Condition 7) therefor.
- 8.2 There shall not be included in any Coupon sheet issued on exchange of a Talon any Coupon the claim for payment in respect of which would be void pursuant to this Condition or Condition 6.2 or any Talon which would be void pursuant to Condition 6.2.

#### 9. Covenants

## 9.1 Negative Pledge

So long as any Note remains outstanding (as defined in the Agency Agreement), the Issuer shall not create or permit to subsist any Security Interest upon the whole or any part of its present or future undertaking, assets or revenues to secure either any Relevant Indebtedness or any guarantee of Relevant Indebtedness without (a) at the same time or prior thereto securing the Notes equally and rateably therewith or (b) providing any such Security Interest for the Notes as may be approved by the Noteholders in accordance with the provisions of the Agency Agreement.

- 9.2 For the purposes of these Conditions:
  - "Relevant Indebtedness" means any indebtedness which is in the form of or represented by any bond, note, debenture, debenture stock, loan stock, certificate or other instrument which is, or is capable of being, listed, quoted or traded on any stock exchange or in any securities market; and
  - "Security Interest" means any lien, pledge, hypothecation, mortgage, security interest, charge of any other encumbrance, agreement or arrangement which has a similar legal and economic effect including, without limitation, anything analogous to any of the foregoing under the laws of any jurisdiction.

## 10. Events of Default

- 10.1 If any one or more of the following events shall have occurred and be continuing:
  - (a) the Issuer fails to pay any amount of principal in respect of the Notes on the due date for payment thereof or fails to pay any amount of interest in respect of the Notes within 15 days of the due date for payment thereof;
  - (b) the Issuer defaults in the performance or observance of any of its obligations under or in respect of the Notes or the Agency Agreement other than as described in (i) above and such default remains unremedied for 30 days after written notice thereof, addressed to the Issuer by any Noteholder, has been delivered to the Issuer or to the specified office of the Fiscal Agent;
  - (c) any action, condition or thing at any time required to be taken, fulfilled or done in order (i) to enable the Issuer lawfully to enter into, exercise its rights and perform and comply with its obligations under and in respect of the Notes, (ii) to ensure that those obligations are legal, valid, binding and enforceable and (iii) subject to their official translation into the Hungarian language, to make the Notes and the Coupons admissible in evidence in the courts of Hungary is not taken, fulfilled or done within 30 days of receipt by the Issuer of written notice thereof;

- (d) (i) the Issuer becomes insolvent or is unable to pay its debts as they fall due, or (ii) an administrator or liquidator of the Issuer is appointed, or (iii) the Issuer, as a result of financial difficulties, takes any action for a readjustment or deferment of any of its obligations or makes a general assignment or an arrangement or composition with or for the benefit of its creditors or declares a moratorium in respect of any of its Indebtedness for Borrowed Money or any guarantee of any Indebtedness for Borrowed Money given by it, or (iv) the Issuer ceases to carry on all or a substantial part of its business that it carries on at the date hereof;
- (e) one or more non-appealable final judgement(s) or order(s) for the payment of any amount/an amount in excess of EUR 5,000,000 (or its equivalent in any other currency or currencies), whether individually or in aggregate, is rendered against the Issuer in Hungary and continues unsatisfied and unstayed for a period of 30 days after the date(s) thereof or, if later, the date therein specified for payment;
- (f) an order is made or an effective resolution is passed for the winding up, liquidation or dissolution of the Issuer;
- (g) any event occurs which under the laws of Hungary has an analogous effect to any of the events referred to in paragraphs (d) to (f) above;
- (h) there shall occur any default by Hungary or the NBH in the due and punctual payment of the principal of or premium or prepayment charge, if any, or in respect of, interest on, any other External Indebtedness (in the case of Hungary) or Public External Indebtedness incurred on or prior to 31 December 1998 (in the case of the NBH) when and as the same shall become due and payable, and such default shall continue for more than the original period of grace, if any, applicable thereto unless such payment is being contested in good faith by Hungary or the NBH, as the case may be, and reserves at least equal to the amount of the contested payment are being maintained by it, (the term "original period of grace" as used herein meaning that grace period fixed by the terms of the agreement or instrument under which such indebtedness was created, but specifically not including any extension in the time permitted for such payment or any waiver or delay in requirement for such payment) provided that the aggregate principal amount of the relevant External Indebtedness in respect of which any one or more of the events mentioned in this paragraph has occurred is at least equal to EUR 50,000,000 (or its equivalent in any other currency);
- (i) any Indebtedness for Borrowed Money of the Issuer becomes due and payable prior to its stated maturity otherwise than at the option of the Issuer (as a result of any default, howsoever described, of the Issuer);
- (j) the Issuer fails to pay when due any amount payable by it under any guarantee of any Indebtedness for Borrowed Money or (as the case may be) within any originally applicable grace period;
- (k) any Security Interest securing Indebtedness for Borrowed Money over any asset of the Issuer becomes enforceable by reason of default (howsoever described),
  - provided that there shall only be an Event of Default under paragraphs (h) to (k) above if the amount of Indebtedness for Borrowed Money which is not so paid and/or in respect of which such event has occurred and/or which becomes prematurely due and payable or is placed on demand and/or in respect of which a Security Interest becomes enforceable, equals or exceeds EUR 15,000,000 in aggregate (or equivalent in other currencies);
- (I) it is or will become unlawful for the Issuer to perform or comply with any of its obligations under or in respect of the Notes, and/or the Agency Agreement and such unlawfulness is not remedied within 30 days thereof;
- (m) the Funding Guarantee ceases to exist or otherwise ceases to secure all of the Issuer's obligations under the Notes for whatever reason;
- (n) Hungary ceases to own, directly or indirectly, 100 per cent. of the authorised and issued share capital of the Issuer; or
- (o) Hungary shall cease to be a member in good standing of the IMF or shall be generally unable to pay its debts as they fall due or shall enter into any agreement or composition with or for the benefit of its creditors or shall declare or impose a moratorium on the payment of and Indebtedness for Borrowed Money of or assumed or guaranteed by it,

then all of the Notes (but not some only) may by written notice addressed and delivered by the holders of at least 25 per cent. of the aggregate principal amount of the outstanding Notes to the specified office (as defined in the Agency Agreement) of the Fiscal Agent be declared immediately due and payable, whereupon, unless prior to such date the Issuer shall have cured or otherwise rectified the relevant event, all of the Notes shall become immediately due and payable at the Early Redemption Amount (as described in Condition 5.5), together with accrued interest (if any) to the date of repayment, without presentment, demand, protest or other notice of any kind. The Issuer shall ensure that it will use all reasonable endeavours to give prompt notice of any such declaration to all Noteholders.

### 10.2 Rescission of the Declaration of Acceleration

If the Fiscal Agent receives notice in writing from holders of at least 50 per cent. in aggregate principal amount of the outstanding Notes and/or a resolution is passed at a meeting of the Noteholders duly convened and held in accordance with the Agency Agreement to the effect that the Event(s) of Default giving rise to a declaration of acceleration made pursuant to Condition 10.1 above is or are cured or is or waived by them following any such declaration and that such holders request the Fiscal Agent to rescind the relevant declaration, the Fiscal Agent shall notify the Issuer who shall, by notice in writing to the Noteholders, rescind the relevant declaration whereupon it shall be rescinded and shall have no further effect. No such rescission shall affect any other or any subsequent Event of Default or any right of any Noteholder in relation thereto.

## 10.3 For the purposes of these Conditions:

- "**Eximbank Act**" means Act XLII of 1994 on the Hungarian Export-Import Bank Private Limited Company and the Hungarian Export Credit Insurance Private Limited Company, as amended;
- "**External Indebtedness**" means any obligation in respect of existing or future Indebtedness for Borrowed Money denominated or payable, or at the option of the holder thereof payable, in a currency other than Hungarian Forint;
- "Funding Guarantee" means the first demand absolute direct suretyship in accordance with Paragraph (2) of Article 274 of the Civil Code ("készfizető kezességvállalás") by Hungary of the Issuer's obligations under the Notes pursuant to Paragraph (1)(a) of Article 6 of the Eximbank Act;
- "IMF" means the International Monetary Fund;
- "Indebtedness for Borrowed Money" means any indebtedness (whether being principal, premium, interest or other amounts) for or in respect of any notes, bonds, debentures, debenture stock, loan stock or other securities or any borrowed money or any liability under or in respect of any acceptance of credit or acceptance similar thereto;
- "NBH" means the Magyar Nemzeti Bank (National Bank of Hungary) or any other entity which, from time to time, acts as a central bank of Hungary, as the case may be; and
- "Public External Indebtedness" means External Indebtedness which: (i) is in the form of, or represented by, bonds, notes or other similar securities; and (ii) is, or may be, quoted, listed or ordinarily purchased and sold on any stock exchange, automated trading system or over-the-counter or other securities market.

## 11. Replacement of Notes, Coupons and Talons

Should any Note, Coupon or Talon be lost, stolen, mutilated, defaced or destroyed, it may be replaced at the specified office of the Fiscal Agent (in the case of Bearer Notes, Coupons or Talons) or the Registrar (in the case of Registered Notes) upon payment by the claimant of such costs and expenses as may be incurred in connection therewith and on such terms as to evidence and indemnity as the Issuer and the Fiscal Agent may reasonably require. Mutilated or defaced Notes, Coupons or Talons must be surrendered before replacements will be issued.

## 12. Agents

12.1 The names of the initial Agents and their initial specified offices are set out below:

## (a) Fiscal Agent:

Citibank, N.A., London Branch

Citigroup Centre Canada Square Canary Wharf London E14 5LB United Kingdom

### (b) Registrar:

Citigroup Global Markets Deutschland AG

Reuterweg 16 60323 Frankfurt Germany

- 12.2 The Issuer is entitled to vary or terminate the appointment of any Agent and/or appoint additional or other Agents and/or approve any change in the specified office through which any Agent acts, provided that:
  - (a) there will at all times be a Fiscal Agent;
  - (b) there will at all times be a Fiscal Agent and Registrar and, so long as any Registered Global Notes payable in a Specified Currency other than U.S. dollars are registered in the name of a nominee of DTC, an Exchange Agent;
  - (c) so long as the Notes are listed on any stock exchange or admitted to trading by any other relevant authority, there will at all times be a Paying and Transfer Agent (which may be the Agent) with a specified office in such place as may be required by the rules and regulations of the relevant stock exchange or other relevant authority;
  - (d) there will at all times be a Paying and Transfer Agent (which may be the Fiscal Agent) with a specified office in a principal financial centre in Europe other than Hungary; and
  - (e) there will at all times be a Paying and Transfer Agent in a Member State of the European Union that will not be obliged to withhold or deduct tax pursuant to the Savings Tax Directive or any law implementing or complying with or introduced to confirm to such Directive.
- 12.3 Any variation, termination, appointment or change shall only take effect (other than in the case of insolvency, when it shall be of immediate effect) after not less than 30 nor more than 45 days' prior notice thereof shall have been given to the Noteholders in accordance with Condition 14.

### 13. Exchange of Talons

On and after the Fixed Interest Date or the Interest Payment Date, as appropriate, on which the final Coupon comprised in any Coupon sheet matures, the Talon (if any) forming part of such Coupon sheet may be surrendered at the specified office of the Fiscal Agent or any other Paying and Transfer Agent in exchange for a further Coupon sheet including (if such further Coupon sheet does not include Coupons to (and including) the final date for the payment of interest due in respect of the Note to which it appertains) a further Talon, subject to the provisions of Condition 8. Each Talon shall, for the purposes of these Conditions, be deemed to mature on the Fixed Interest Date or the Interest Payment Date (as the case may be) on which the final Coupon comprised in the relative Coupon sheet matures.

## 14. Notices

14.1 Notices to the holders of Registered Notes in definitive form will be mailed to them at their respective addresses in the Register and deemed to have been given on the fourth day after the date of mailing and will also be published in accordance with the requirements for notices to the holders of Bearer Notes and Registered Notes in global form set out below. Notices to holders of Bearer Notes and Registered Notes in global form shall be deemed to be validly given if published (i) in a leading English language daily newspaper of general circulation in London, and (ii) if and for so long as the Notes are admitted to trading on the London Stock Exchange, a daily newspaper of general circulation in London. It is expected that such publication will be made in the Financial Times in London. The Issuer shall also ensure that notices are duly published in a manner which complies

with the rules of any stock exchange or other relevant authority on which the Notes are for the time being listed or by which they have been admitted to trading. Any such notice will be deemed to have been given on the date of the first publication or, where required to be published in more than one newspaper, on the date of the first publication in all required newspapers.

- 14.2 Until such time as any Definitive Notes are issued, there may, so long as the Global Note(s) is or are held in its or their entirety by or on behalf of Euroclear and/or Clearstream, Luxembourg and/or DTC, be substituted for such publication in such newspaper(s) or such mailing, the delivery of the relevant notice to Euroclear and/or Clearstream, Luxembourg and/or DTC for communication by them to the holders of the Notes and, in addition, for so long as any Notes are listed on a stock exchange or are admitted to trading by another relevant authority and the rules of that stock exchange or relevant authority so require, such notice will be published in accordance with the rules of such stock exchange or, if applicable, in a daily newspaper of general circulation in the place or places required by those rules. Any such notice shall be deemed to have been given to the holders of the Notes on the day on which the said notice was given to Euroclear and/or Clearstream, Luxembourg and/or DTC, as appropriate.
- 14.3 Notices to be given by any holder of the Notes shall be in writing and given by lodging the same, together (in the case of any Note in definitive form) with the relative Note or Notes, with the Fiscal Agent (in the case of Bearer Notes) or the Registrar (in the case of Registered Notes). Whilst any of the Notes are represented by a Global Note, such notice may be given by any holder of a Note to the Fiscal Agent (or any other Paying and Transfer Agent on its behalf) or the Registrar via Euroclear and/or Clearstream, Luxembourg and/or DTC, as the case may be, in such manner as the Fiscal Agent, the Registrar and Euroclear and/or Clearstream, Luxembourg and/or DTC, as the case may be, may approve for this purpose.

## 15. Meetings of Noteholders, Modification and Waiver

#### 15.1 General

The Agency Agreement contains provisions for convening meetings of Noteholders to consider matters relating to the Notes, including, without limitation, the modification of any provision of these Conditions. The following is a summary of selected provisions contained in the Agency Agreement. For the purposes of this Condition 15:

- (a) "Debt Security" means the Notes and any other bills, bonds, debentures, notes or other debt securities issued by the Issuer in one or more Series with an original stated maturity of more than one year, and includes any such obligation, irrespective of its original stated maturity, that formerly constituted a component part of a Debt Security;
- (b) "Cross-Series Modification" means a modification involving (i) the Notes or any agreement governing the issuance or administration of the Notes (including the Agency Agreement), and (ii) the Debt Securities of one or more other Series or any agreement governing the issuance or administration of such other Debt Securities:
- (c) "Holder" in relation to a Note means a Noteholder, and in relation to any other Debt Security means the person the Issuer is entitled to treat as the legal holder of the Debt Security under the law governing that Debt Security;
- (d) "Reserved Matter" in relation to the Notes means any proposal in relation to a modification of these Conditions or of any agreement governing the issuance or administration of the Notes (including the Agency Agreement) that would:
  - (i) change the date on which any amount is payable on the Notes;
  - (ii) reduce any amount, including any overdue amount, payable on the Notes;
  - (iii) change the method used to calculate any amount payable on the Notes;
  - (iv) reduce the redemption price for the Notes or change any date on which the Notes may be redeemed;
  - (v) change the currency or place of payment of any amount payable on the Notes;
  - (vi) impose any condition on or otherwise modify the Issuer's obligation to make payments on the Notes under Condition 6;
  - (vii) if permitted by any related guarantee, release any guarantee issued in relation to the Notes or change the terms of that guarantee;

- (viii) change any payment-related circumstance under which the Notes may be declared due and payable prior to their stated maturity;
- (ix) change the seniority or any pari passu ranking provisions of the Notes;
- (x) change the law governing the Notes;
- (xi) change any court to whose jurisdiction the Issuer has submitted or any immunity waived by the Issuer in relation to any legal proceedings arising out of or in connection with the Notes:
- (xii) change the principal amount of outstanding Notes or, in the case of a Cross-Series Modification, the principal amount of Debt Securities of any other Series required to approve a proposed modification in relation to the Notes, the principal amount of outstanding Notes required for a quorum to be present, or the rules for determining whether a Note is outstanding for these purposes; or
- (xiii) change the definition of a Reserved Matter.

and has the same meaning in relation to the Debt Securities of any other Series save that any of the foregoing references to the Notes or any agreement governing the issuance or administration of the Notes (including the Agency Agreement) shall be read as references to such other Debt Securities or any agreement governing the issuance or administration of such other Debt Securities; and

### (e) "Series" means:

- (i) in relation to the Notes, a Tranche of Notes together with any further Tranche or Tranches of Notes which are (i) expressed to be consolidated and form a single series and (ii) are identical in all respects (including as to listing and admission to trading) except for their respective Issue Dates, Interest Commencement Dates (except in respect of Zero Coupon Notes) and/or Issue Prices; and
- (ii) in relation to any Debt Securities, a tranche of Debt Securities, together with any further tranche or tranches of Debt Securities that in relation to each other and to the original tranche of Debt Securities are (i) identical in all respects except for their date of issuance or first payment date, and (ii) expressed to be consolidated and form a single series.

The definition of "outstanding" is contained in the Agency Agreement.

## 15.2 Convening Meetings of Noteholders

A meeting of Noteholders:

- (a) may be convened by the Issuer at any time;
- (b) will be convened by the Issuer if an Event of Default in relation to the Notes has occurred and is continuing and a meeting is requested in writing by the Holders of not less than 10 per cent. of the aggregate principal amount of the Notes then outstanding; and
- (c) will be convened by the Issuer or the Fiscal Agent if a meeting is requested in writing by the Holders of not less than 10 per cent. of the aggregate principal amount of the Notes of any Series for the time being outstanding and, if the Issuer or the Fiscal Agent makes default for a period of seven days in convening such a meeting of the Noteholders, the same may be convened by the requisitionists.

### 15.3 **Quorum**

- (a) The quorum at any meeting at which Noteholders will vote on a proposal in relation to, or a proposed modification of:
  - (i) a Reserved Matter will be one or more persons present or represented at the meeting and holding not less than 66 2/3 per cent. of the aggregate principal amount of the Notes then outstanding; and
  - (ii) a matter other than a Reserved Matter will be one or more persons present or represented at the meeting and holding not less than 50 per cent. of the aggregate principal amount of the Notes then outstanding.
- (b) The quorum for any adjourned meeting will be one or more persons present or represented at the meeting and holding:

- (i) not less than 66 2/3 per cent. of the aggregate principal amount of the Notes then outstanding in the case of a proposed Reserved Matter modification or a proposal relating to a Reserved Matter; and
- (ii) not less than 25 per cent. of the aggregate principal amount of the Notes then outstanding in the case of a non-Reserved Matter modification or any proposal relating to a matter other than a Reserved Matter.

### 15.4 Non-Reserved Matters

These Conditions and any agreement governing the issuance or administration of the Notes (including the Agency Agreement) may be modified, or a proposal may be approved, in relation to any matter other than a Reserved Matter with the consent of the Issuer and:

- (a) the affirmative vote of Noteholders of more than 50 per cent. of the aggregate principal amount of the outstanding Notes represented at a duly called and quorate meeting of Noteholders; or
- (b) a Written Resolution signed by or on behalf of Noteholders of more than 50 per cent. of the aggregate principal amount of the outstanding Notes.

### 15.5 Reserved Matters

Except as provided by Condition 15.6 below, the Conditions of the Notes and any agreement governing the issuance or administration of the Notes (including the Agency Agreement) may be modified, or a proposal may be approved, in relation to a Reserved Matter with the consent of the Issuer and:

- (a) the affirmative vote of Noteholders of not less than 75 per cent. of the aggregate principal amount of the outstanding Notes represented at a duly called and quorate meeting of Noteholders; or
- (b) a written resolution signed by or on behalf of Noteholders of not less than 66 2/3 per cent. of the aggregate principal amount of the Notes then outstanding.

### 15.6 Cross – Series Modifications

In the case of a Cross-Series Modification (and/or a proposal in respect of a Cross-Series Modification), the Conditions of the Notes and the terms and conditions of the Debt Securities of any other Series, and any agreement (including the Agency Agreement) governing the issuance or administration of the Notes or Debt Securities of such other Series, may be modified, or a proposal may be approved, in relation to a Reserved Matter with the consent of the Issuer and:

- (a) (i) the affirmative vote of not less than 75 per cent. of the aggregate principal amount of the outstanding Debt Securities represented at separate duly called and quorate meetings of the Holders of the Debt Securities of all the Series (taken in the aggregate) that would be affected by the proposed modification and/or proposal; or
  - (ii) a Written Resolution signed by or on behalf of the Holders of not less than 66 2/3 per cent. of the aggregate principal amount of the outstanding Debt Securities of all the Series (taken in the aggregate) that would be affected by the proposed modification and/or proposal; and
- (b) (i) the affirmative vote of more than 66 2/3 per cent. of the aggregate principal amount of the outstanding Debt Securities represented at separate duly called and quorate meetings of the Holders of each Series of Debt Securities (taken individually) that would be affected by the proposed modification and/or proposal; or
  - (ii) a Written Resolution signed by or on behalf of the Holders of more than 50 per cent. of the aggregate principal amount of the then outstanding Debt Securities of each Series (taken individually) that would be affected by the proposed modification and/or proposal.

## 15.7 Written Resolutions

A "Written Resolution" is a resolution in writing signed by or on behalf of Noteholders of the requisite majority of the Notes and will be valid for all purposes as if it was a resolution passed at a quorate meeting of Noteholders duly convened and held in accordance with these provisions. A Written Resolution may be set out in one or more documents in like form each signed by or on behalf of one or more Noteholders.

### 15.8 Binding Effect

A resolution duly passed at a quorate meeting of Noteholders duly convened and held in accordance with these provisions, and a Written Resolution duly signed by the requisite majority of Noteholders, will be binding on all Noteholders, whether or not the Noteholder was present at the meeting, voted for or against the resolution or signed the written resolution.

### 15.9 Manifest Error, Technical Amendments, etc.

The Fiscal Agent may agree without the consent of the Noteholders or Couponholders, to any modification of any of these Conditions or any of the provisions of the Agency Agreement for the purpose of complying with mandatory provisions of law, curing any ambiguity or curing, correcting any manifest or proven error or any other defective provision contained herein or therein or modifying these Conditions or the Agency Agreement in a formal or technical manner or in a manner which is not, in the sole opinion of the Issuer, prejudicial to the interests of the Noteholders.

Any modification shall be binding on the Noteholders and the Couponholders and shall be notified by the Issuer to the Noteholders as soon as practicable thereafter in accordance with Condition 14.

### 16. Currency Indemnity

If any sum due from the Issuer in respect of the Notes or the Coupons or any order or judgment given or made in relation thereto has to be converted from the currency (the "first currency") in which the same is payable under these Conditions or such order or judgment into another currency (the "second currency") for the purpose of (a) making or filing a claim or proof against the Issuer, (b) obtaining an order or judgment in any court or other tribunal or (c) enforcing any order or judgment given or made in relation to the Notes, the Issuer shall indemnify each Noteholder, on the written demand of such Noteholder addressed to the Issuer and delivered to the Issuer or to the specified office of the Fiscal Agent, against any loss suffered as a result of any discrepancy between (i) the rate of exchange used for such purpose to convert the sum in question from the first currency into the second currency and (ii) the rate or rates of exchange at which such Noteholder may in the ordinary course of business purchase the first currency with the second currency upon receipt of a sum paid to it in satisfaction, in whole or in part, of any such order, judgment, claim or proof. This indemnity constitutes a separate and independent obligation of the Issuer and shall give rise to a separate and independent cause of action.

### 17. Further Issues

The Issuer shall be at liberty from time to time without the consent of the Noteholders or Couponholders to create and issue further notes having terms and conditions the same as the Notes or the same in all respects except for the amount and date of the first payment of interest thereon and so that the same shall be consolidated and form a single Series with the outstanding Notes.

### 18. Contracts (Rights of Third Parties) Act 1999

No person shall have any right to enforce any term or condition of this Note under the Contracts (Rights of Third Parties) Act 1999, but this does not affect any right or remedy of any person which exists or is available apart from that Act.

## 19. Governing Law and Submission to Jurisdiction

- 19.1 The Agency Agreement, the Notes and the Coupons and any non-contractual obligations arising therefrom or in connection therewith are governed by, and shall be construed in accordance with, English law.
- 19.2 The Issuer irrevocably agrees for the benefit of the Noteholders and the Couponholders that the courts of England are to have exclusive jurisdiction to settle any disputes which may arise out of or in connection with the Notes or the Coupons (including a dispute relating to any non-contractual obligations arising out of or in connection with the Notes or the Coupons) and accordingly has submitted to the exclusive jurisdiction of the English courts. The Issuer waives any objection to the courts of England on the grounds that they are an inconvenient or inappropriate forum.

- 19.3 The Noteholders and the Couponholders may take any suit, action or proceedings (together referred to as "**Proceedings**") arising out of or in connection with the Notes or the Coupons respectively (including any Proceedings relating to any non-contractual obligations arising out of or in connection with the Notes or the Coupons) against the Issuer in any other court of competent jurisdiction and concurrent Proceedings in any number of jurisdictions.
- 19.4 The Issuer hereby irrevocably and unconditionally appoints the Economic and Trade Commissioner, at such time and from time to time, at the Embassy of Hungary, Office of the Economic and Trade Commissioner, 46 Eaton Place, London SW1X 8BY, United Kingdom as its agent for service of process in England in respect of any Proceedings and undertakes that in the event of such agent ceasing so to act or the appointment of such agent ceasing to be effective, it will appoint another person as its agent for service of process in England in respect of any Proceedings. Nothing herein shall affect the right to serve proceedings in any other manner permitted by law.
- 19.5 The Issuer hereby irrevocably and unconditionally waives and agrees not to raise with respect to the Notes and the Coupons any right to claim sovereign or other immunity from jurisdiction or execution and any similar defence, and irrevocably and unconditionally consents to the giving of any relief or the issue of any process, including, without limitation, the making, enforcement or execution against any property whatsoever (irrespective of its use or intended use) of any order or judgment made or given in connection with any Proceedings.
- 19.6 The Issuer has in the Agency Agreement submitted to the jurisdiction of the English courts and appointed an agent in England for service of process, in terms substantially similar to those set out above. In addition, the Issuer has, in such document, waived any rights to sovereign immunity and other similar defences which it may have.

### **BOOK-ENTRY CLEARING SYSTEMS**

The information set out below is subject to any change in or reinterpretation of the rules, regulations and procedures of the clearing systems currently in effect. The information in this section concerning the clearing systems has been obtained from sources that the Issuer believes to be reliable but neither the Issuer nor any Dealer takes any responsibility for the accuracy thereof. Investors wishing to use the facilities of any of the clearing systems are advised to confirm the continued applicability of the rules, regulations and procedures of the relevant clearing system. None of the Issuer, the Fiscal Agent, nor any other party to the Agency Agreement will have any responsibility or liability for any aspect of the records relating to, or payments made on account of, beneficial ownership interests in the Notes held through the facilities of any clearing system or for maintaining, supervising or reviewing any records relating to such beneficial ownership interests.

## **Book-Entry Systems**

### DTC

DTC has advised the Issuer that it is a limited-purpose trust company organized under the New York Banking Law, a "banking organization" within the meaning of the New York Banking Law, a member of the Federal Reserve System, a "clearing corporation" within the meaning of the New York Uniform Commercial Code, and a "clearing agency" registered pursuant to the provisions of Section 17A of the Exchange Act. DTC holds and provides asset servicing for securities that its participants ("Direct Participants") deposit with DTC. DTC also facilitates the post-trade settlement among Direct Participants of sales and other securities transactions in deposited securities, through electronic computerized bookentry transfers and pledges between Direct Participants' accounts, thereby eliminating the need for physical movement of securities certificates. Direct Participants include both U.S. and non-U.S. securities brokers and dealers, banks, trust companies, clearing corporations and certain other organizations. DTC is a wholly owned subsidiary of The Depository Trust & Clearing Corporation ("DTCC"). DTCC is the holding company for DTC, National Securities Clearing Corporation, and Fixed Income Clearing Corporation, all of which are registered clearing agencies. DTCC is owned by the users of its regulated subsidiaries. Access to the DTC system is also available to others, such as both U.S. and non-U.S. securities brokers and dealers, banks, trust companies and clearing corporations that clear through or maintain a custodial relationship with a Direct Participant, either directly or indirectly ("Indirect Participants"). The DTC Rules applicable to its Participants are on file with the U.S. Securities and Exchange Commission. The foregoing information about DTC has been accurately reproduced and, as far as the Issuer is aware and is able to ascertain from information published by DTC, no facts have been omitted which would render the reproduced information inaccurate or misleading. The foregoing information about DTC was derived from, and additional information about DTC can be found, at www.dtcc.com and www.dtc.org.

Purchases of Notes under the DTC system ('DTC Notes') must be made by or through Direct Participants, which will receive a credit for the DTC Notes on DTC's records. The ownership interest of each actual purchaser of each Note (''Beneficial Owner'') is in turn to be recorded on the Direct Participants' and Indirect Participants' records. Beneficial Owners will not receive written confirmation from DTC of their purchase. Beneficial Owners are, however, expected to receive written confirmations providing details of the transaction, as well as periodic statements of their holdings, from the Direct or Indirect Participant through which the Beneficial Owner entered into the transaction. Transfers of ownership interests in the DTC Notes are to be accomplished by entries made on the books of Direct and Indirect Participants acting on behalf of Beneficial Owners. Beneficial Owners will not receive certificates representing their ownership interests in DTC Notes, except in the event that use of the book-entry system for the DTC Notes is discontinued.

To facilitate subsequent transfers, all DTC Notes deposited by Direct Participants with DTC are registered in the name of DTC's partnership nominee, Cede & Co., or such other name as may be requested by an authorised representative of DTC. The deposit of DTC Notes with DTC and their registration in the name of Cede & Co. or such other DTC nominee do not effect any change in beneficial ownership. DTC has no knowledge of the actual Beneficial Owners of the DTC Notes; DTC's records reflect only the identity of the Direct Participants to whose accounts such Securities are credited, which may or may not be the Beneficial Owners. The Direct Participants and Indirect Participants will remain responsible for keeping account of their holdings on behalf of their customers.

Conveyance of notices and other communications by DTC to Direct Participants, by Direct Participants to Indirect Participants, and by Direct Participants and Indirect Participants to Beneficial Owners will be

governed by arrangements among them, subject to any statutory or regulatory requirements as may be in effect from time to time.

Redemption notices shall be sent to DTC. If less than all of the DTC Notes within an issue are being redeemed, DTC's practice is to determine by lot the amount of the interest of each Direct Participant in such issue to be redeemed.

Neither DTC nor Cede & Co. (nor any other DTC nominee) will consent or vote with respect to DTC Notes unless authorised by a Direct Participant in accordance with DTC's procedures. Under its usual procedures, DTC mails an Omnibus Proxy to Issuer as soon as possible after the record date. The Omnibus Proxy assigns Cede & Co.'s consenting or voting rights to those Direct Participants to whose accounts DTC Notes are credited on the record date (identified in a listing attached to the Omnibus Proxy).

To the extent applicable, redemption proceeds on the DTC Notes will be made to Cede & Co., or such other nominee as may be requested by an authorised representative of DTC. DTC's practice is to credit Direct Participants' accounts upon DTC's receipt of funds and corresponding detail information from Issuer or Agent, on payable date in accordance with their respective holdings shown on DTC's records. Payments by Participants to Beneficial Owners will be governed by standing instructions and customary practices, as is the case with securities held for the accounts of customers in bearer form or registered in "street name," and will be the responsibility of such Participant and not of DTC, Agent, or Issuer, subject to any statutory or regulatory requirements as may be in effect from time to time. Payment of redemption proceeds to Cede & Co. (or such other nominee as may be requested by an authorised representative of DTC) is the responsibility of Issuer or Agent, disbursement of such payments to Direct Participants will be the responsibility of DTC, and disbursement of such payments to the Beneficial Owners will be the responsibility of Direct and Indirect Participants.

The Issuer may decide to discontinue use of the system of book-entry-only transfers through DTC (or a successor securities depository). In that event, Security certificates will be printed and delivered to DTC.

Under certain circumstances, DTC will exchange the DTC Notes for Definitive Registered Notes, which it will distribute to its participants in accordance with their proportionate entitlements and which, if representing interests in a Rule 144A Global Note, will be legended as set forth under "Notice to Purchasers and Holders of Notes and Transfer Restrictions".

Because DTC may only act on behalf of Direct Participants, who in turn act on behalf of Indirect Participants, any Beneficial Owner desiring to pledge the DTC Notes to persons or entities that do not participate in DTC, or otherwise take actions with respect to the DTC Notes, will be required to withdraw its Registered Notes from DTC as described below.

### Euroclear and Clearstream, Luxembourg

Euroclear and Clearstream, Luxembourg each holds securities for its customers and facilitate the clearance and settlement of securities transactions by electronic book-entry transfer between their respective account holders. Euroclear and Clearstream, Luxembourg provide various services including safekeeping, administration, clearance and settlement of internationally traded securities and securities lending and borrowing. Euroclear and Clearstream, Luxembourg also deal with domestic securities markets in several countries through established depository and custodial relationships. Euroclear and Clearstream, Luxembourg have established an electronic bridge between their two systems across which their respective participants may settle trades with each other.

Euroclear and Clearstream, Luxembourg customers are world-wide financial institutions, including underwriters, securities brokers and dealers, banks, trust companies and clearing corporations. Indirect access to Euroclear and Clearstream, Luxembourg is available to other institutions that clear through or maintain a custodial relationship with an account holder of either system.

## Book-entry Ownership of and Payments in respect of DTC Notes

The Issuer may apply to DTC in order to have any Tranche of Notes represented by a Registered Global Note accepted in its book-entry settlement system. Upon the issue of any such Registered Global Note, DTC or its custodian will credit, on its internal book-entry system, the respective nominal amounts of the individual beneficial interests represented by such Registered Global Note to the accounts of persons who have accounts with DTC. Such accounts initially will be designated by or on behalf of the relevant Dealer. Ownership of beneficial interests in such a Registered Global Note will be limited to Direct Participants or Indirect Participants, including, in the case of any Regulation S Global Note, the respective depositaries of Euroclear and Clearstream, Luxembourg. Ownership of beneficial interests in a Registered Global Note

accepted by DTC will be shown on, and the transfer of such ownership will be effected only through, records maintained by DTC or its nominee (with respect to the interests of Direct Participants) and the records of Direct Participants (with respect to interests of Indirect Participants).

Payments in U.S. dollars of principal, interest and any other amount in respect of a Registered Global Note accepted by DTC will be made to the order of DTC or its nominee as the registered holder of such Note. In the case of any payment in a currency other than U.S. dollars, payment will be made to the Exchange Agent on behalf of DTC or its nominee and the Exchange Agent will (in accordance with instructions received by it) remit all or a portion of such payment for credit directly to the beneficial holders of interests in the Registered Global Note in the currency in which such payment was made and/or cause all or a portion of such payment to be converted into U.S. dollars and credited to the applicable Participants' account.

The Issuer expects DTC to credit accounts of Direct Participants on the applicable payment date in accordance with their respective holdings as shown in the records of DTC unless DTC has reason to believe that it will not receive payment on such payment date. The Issuer also expects that payments by participants to beneficial owners of Notes will be governed by standing instructions and customary practices, as is the case with securities held for the accounts of customers, and will be the responsibility of such participant and not the responsibility of DTC, the Fiscal Agent, the Registrar or the Issuer. Payment of principal, interest and any other amount on Notes to DTC is the responsibility of the Issuer.

## Transfers of Notes Represented by Registered Global Notes

Transfers of any interests in Notes represented by a Registered Global Note within DTC, Euroclear and Clearstream, Luxembourg will be effected in accordance with the customary rules and operating procedures of the relevant clearing system. The laws in some States within the United States require that certain persons take physical delivery of securities in definitive form. Consequently, the ability to transfer Notes represented by a Registered Global Note to such persons may depend upon the ability to exchange such Notes for Notes in definitive form. Similarly, because DTC can only act on behalf of Direct Participants in the DTC system who in turn act on behalf of Indirect Participants, the ability of a person having an interest in Notes represented by a Registered Global Note accepted by DTC to pledge such Notes to persons or entities that do not participate in the DTC system or otherwise to take action in respect of such Notes may depend upon the ability to exchange such Notes for Notes in definitive form. The ability of any holder of Notes represented by a Registered Global Note accepted by DTC to resell, pledge or otherwise transfer such Notes may be impaired if the proposed transferee of such Notes is not eligible to hold such Notes through a Direct Participant or an Indirect Participant in the DTC system.

Subject to compliance with the transfer restrictions applicable to the Registered Notes described under "Subscription and Sale", cross-market transfers between DTC, on the one hand, and directly or indirectly through Clearstream, Luxembourg or Euroclear accountholders, on the other, will be effected by the relevant clearing system in accordance with its rules and through action taken by the Registrar, the Paying and Transfer Agents and any custodian with whom the relevant Registered Global Notes have been deposited (the "Custodian").

On or after the Issue Date for any Series, transfers of Notes of such Series between accountholders in Clearstream, Luxembourg and Euroclear and transfers of Notes of such Series between participants in DTC will generally have a settlement date three business days after the trade date (T+3). The customary arrangements for delivery versus payment will apply to such transfers.

Cross-market transfers between accountholders in Clearstream, Luxembourg or Euroclear and DTC participants will need to have an agreed settlement date between the parties to such transfer. Because there is no direct link between DTC, on the one hand, and Clearstream, Luxembourg and Euroclear, on the other, transfers of interests in the relevant Registered Global Notes will be effected through the Registrar, the Paying and Transfer Agents Agent and the Custodian receiving instructions (and, where appropriate, certification) from the transferor and arranging for delivery of the interests being transferred to the credit of the designated account for the transferee. In the case of cross-market transfers, settlement between Euroclear or Clearstream, Luxembourg accountholders and DTC participants cannot be made on a delivery versus payment basis. The securities will be delivered on a free delivery basis and arrangements for payment must be made separately.

## Ownership of Beneficial Interests in any Rule 144A Global Note or Regulation S Global Note

Ownership of beneficial interests in any Rule 144A Global Note or Regulation S Global Note will be limited to persons that have accounts with DTC or its nominee, Euroclear or Clearstream, Luxembourg ("Participants") or persons that may hold interests through Participants. Individual certificates will not be

issued except in the limited circumstances set out in the Global Notes. Ownership of beneficial interests in the Global Notes will be shown on, and the transfer of that ownership will be effected only through, records maintained by DTC, Euroclear and Clearstream, Luxembourg (with respect to interests of Participants) and other direct and indirect Participants (with respect to interests of persons other than Participants). Owners of beneficial interests in the Global Note (other than Participants) will not receive written confirmation from DTC, Euroclear or Clearstream, Luxembourg of their purchases. Each beneficial owner is entitled to receive upon request written confirmation providing details of the transaction as well as periodic statements of its holdings from DTC, Euroclear or Clearstream, Luxembourg as the case may be (if such beneficial owner is a Participant) or such other direct or indirect participant through which such beneficial owner entered into the transaction (if such beneficial owner is not a Participant). The laws of some States of the United States require that certain purchasers of securities take physical delivery of such securities in definitive form. Such limits and such laws may impair the ability to own, transfer or pledge beneficial interests in the Rule 144A Global Note.

### Payments of Interest and Payments at Maturity

Any payment of principal or interest due on any interest payment date or at maturity will be made available by the Issuer to any Paying and Transfer Agent on or before that date on which the holder of a Registered Note could claim the relevant payment. On the respective payment date, any Paying and Transfer Agent will make such payments to DTC or its nominee and/or Euroclear and/or Clearstream, Luxembourg, as the case may be, in accordance with arrangements between any Paying and Transfer Agent and DTC or its nominee, Euroclear and Clearstream, Luxembourg. DTC or its nominee, Euroclear and Clearstream, Luxembourg, upon receipt of any payment of principal or interest, will credit their Participants' accounts with payments in amounts proportionate to their respective beneficial interests in the principal amount of the Global Notes as shown on their records, and such payments will be the responsibility of such clearing systems. Payments by Participants to owners of beneficial interests in the Global Notes held through such Participants will be governed by standing instructions and customary practices, as is the case with securities held for the accounts of customers in bearer form or registered in "street name", and will be the responsibility of such participants.

## Arrangements for Initial Settlement and Trading

Initial settlement for the Notes will be made in immediately available funds (*i.e.*, for value on the date of delivery of the Notes). Investors electing to hold their Notes through DTC will follow the settlement practices applicable to U.S. corporate debt obligations. The securities custody accounts of investors will be credited with their holdings on the settlement date against payment in same-day funds within DTC. Investors electing to hold their Notes through Euroclear or Clearstream, Luxembourg accounts will follow the settlement procedures applicable to conventional Eurobonds.

# Trading between Euroclear and/or Clearstream, Luxembourg Accountholders

Secondary market sales of book-entry interests in the Notes held through Euroclear or Clearstream, Luxembourg to purchasers of book-entry interests in the Notes through Euroclear or Clearstream, Luxembourg will be conducted in accordance with the normal rules and operating procedures of Euroclear and Clearstream, Luxembourg and will be settled using the procedures applicable to conventional Eurobonds.

## Trading between DTC Participants

Secondary market sales of book-entry interests in the Notes between DTC participants will occur in the ordinary way in accordance with DTC rules and will be settled using the procedures applicable to United States corporate debt obligations in DTC's Same Day Funds Settlement System.

## Trading between DTC Participants and Euroclear/Clearstream, Luxembourg Accountholders

Secondary market sales of book-entry interests in the Notes between DTC participants on one hand and Euroclear/Clearstream, Luxembourg accountholders on the other will be conducted in accordance with the rules and procedures established for such sales by DTC, Euroclear and Clearstream, Luxembourg, as applicable, and will be settled using the procedures established for such sales by DTC, Euroclear and Clearstream, Luxembourg, as applicable.

### **Changes in Clearing and Settlement Procedures**

Although the foregoing sets out the procedures of Euroclear, Clearstream, Luxembourg and DTC in order to facilitate the transfers of interests in the Notes among participants of DTC, Clearstream, Luxembourg and

Euroclear, none of Euroclear, Clearstream, Luxembourg or DTC is under any obligation to perform or continue to perform such procedures and such procedures may be discontinued at any time. None of the Issuer, any Agent or Dealer or any affiliate of any of the above, or any person by whom any of the above is controlled for the purposes of the U.S. Securities Act, will have any responsibility for the performance by DTC, Euroclear, Clearstream, Luxembourg or their respective direct or indirect participants or accountholders or their respective obligations under the rules and procedures governing their operations or for the sufficiency for any purpose of the arrangements described above, and none of them will have any liability for any aspect of the records relating to or payment made on account of beneficial interests in the Notes represented by Registered Global Notes or for maintaining, supervising or reviewing any records relating to such beneficial interests.

## **Additional or Alternative Clearing Systems**

The Issuer, the relevant Dealer and the Fiscal Agent may decide to issue a Series of Notes through an additional or alternative clearing system as specified in the relevant Pricing Supplement. Information concerning such additional or alternative clearing system will be provided in the relevant Pricing Supplement.

## DESCRIPTION OF FUNDING GUARANTEE

Under the Eximbank Act, the Hungarian state is liable, as absolute guarantor providing an absolute and direct suretyship (*készfizető kezes*), for the fulfilment of Eximbank's obligations to pay principal and interest arising from certain of Eximbank's borrowings, including capital markets debt instruments (such as the Notes) issued by Eximbank with the aim of raising finance, certain loans to Eximbank from Hungarian and foreign credit institutions with the aim of raising finance and Eximbank's payment obligations arising from the replacement costs of foreign exchange and interest rate swap transactions (the "Funding Guarantee"). In accordance with Hungarian law, the provider of an absolute and direct suretyship is liable for the fulfilment of the obligor's obligations to pay principal and interest arising from its borrowings, provided that the provider of an absolute and direct suretyship would be able to raise any defence to a claim for payment under the suretyship to the extent the same defence would be available to the obligor in respect of its obligations secured by the suretyship. The Hungarian state's obligations in respect of the statutory Funding Guarantee are subject to an upper limit set by the annual budget. Under section 41(1) of Act CCIV of 2012 on the Annual Budget of Hungary for the Year 2013, the upper limit of the Funding Guarantee is HUF 1,200 billion.

According to the Eximbank Act Amendment, which was passed by Parliament on 12 November 2012 and came into effect on 28 November 2012 following publication in the Hungarian Official Gazette (*Magyar Közlöny*), the Funding Guarantee is irrevocable and has been expanded to include, amongst others, payment obligations arising from the replacement costs of foreign exchange and interest rate swap transactions.

The Hungarian state does not charge any fee in respect of the Funding Guarantee.

In accordance with Hungarian law, if the Issuer fails to perform any of its payment obligations which are guaranteed by the Hungarian state, creditors who have served Eximbank with an acceleration notice and not received payment within the grace period specified in that notice, or who are in possession of documents evidencing that the deadline for payment of instalments, interests or other amounts under the Notes passed without payment may seek to recover directly from the Hungarian state by filing a petition with the minister responsible for public finances without first exhausting legal remedies against Eximbank. Within 30 days of receipt of a valid petition, the minister responsible for public finances is required to arrange payment to the relevant creditor.

## FORM OF PRICING SUPPLEMENT

Set out below is the form of Pricing Supplement which will be completed for each Tranche of Notes issued under the Programme.

## PRICING SUPPLEMENT DATED [ • ]

# MAGYAR EXPORT-IMPORT BANK ZÁRTKÖRŰEN MŰKÖDŐ RÉSZVÉNYTÁRSASÁG

Issue of [Aggregate Nominal Amount of Tranche] [Title of Notes] (the "Notes") under the EUR 2,000,000,000 Global Medium Term Note Programme

### PART A — CONTRACTUAL TERMS

Terms used herein shall be deemed to be defined as such for the purposes of the terms and conditions (the "Conditions") set forth in the Offering Circular dated 4 December 2012 [and the supplementary Offering Circular dated [ ]]. Full information on the Issuer and the offer of the Notes is only available on the basis of the combination of this Pricing Supplement and the Offering Circular [as so supplemented] and this pricing supplement dated [ ] relates only to the Notes described above and should only be read together with the Offering Circular. The Offering Circular [, the supplementary Offering Circular] and the documents incorporated therein by reference are available for viewing at and copies may be obtained from the offices of the Fiscal Agent, Citibank, N.A., London Branch at Citigroup Centre, Canada Square, Canary Wharf, London E14 5LB, United Kingdom.

[Include whichever of the following apply or specify as "Not Applicable" (N/A). Note that the numbering should remain as set out below, even if "Not Applicable" is indicated for individual paragraphs or subparagraphs. Italics denote directions for completing the Pricing Supplement.]

[If the Notes have a maturity of less than one year from the date of their issue, the minimum denomination may need to be £100,000 or its equivalent in any other currency.]

1.	Issuer:	Magyar Export-Import Bank Zártkörűen Működő Részvénytársaság		
2.	Series Number:	[ ]		
	Tranche Number:	[ ]		
		(If fungible with an existing Series, details of that Series, including the date on which the Notes become fungible)		
	Specified Currency or Currencies:	[ ]		
	Aggregate Nominal Amount:			
	Series:	[ ]		
	Tranche:	[ ]		
	Issue Price:	[ ] per cent. of the Aggregate Nominal Amount [plus accrued interest from [insert date] (if applicable)]		
3.	Specified Denominations:	[ ]		
		(in the case of Registered Notes this means the minimum integral amount in which transfers can be made)		
	Calculation Amount:	[ ]		
		(If only one Specified Denomination, insert the Specified Denomination. If more than one Specified Denomination, insert the highest common factor. N.B. There must be a common factor in the case of two or more Specified Denominations.)		
4.	Issue Date:	[ ]		
	Interest Commencement Date:	[Specify/Issue Date/Not Applicable]		

	(N.B. An Interest Commencement Date will not be relevant for certain Notes, for example Zero Coupon Notes.)
Maturity Date:	[Fixed Rate Notes – specify date/ Floating Rate Notes – Interest Payment Date falling in or nearest to [specify month]] [adjusted in accordance with [specify Business Day Convention and any applicable Business Centre(s) for the definition of "Business Day"]/not adjusted]
Interest Basis:	[[ ] per cent. Fixed Rate] [[LIBOR/EURIBOR] +/- [ ] per cent. Floating Rate] [Zero Coupon] [Other (specify)] (further particulars specified below)
Redemption/Payment Basis:	[Redemption at par] [Other (specify)]
Change of Interest Basis or Redemption/ Payment Basis:	[Specify details of any provision for convertibility of Notes into another Interest Basis or Redemption/ Payment Basis]
Put/Call Options:	[Investor Put] [Issuer Call] [(further particulars specified below)]
Method of distribution:	[Syndicated/Non-syndicated]
PROVISIONS RELATING TO INTEREST (IF ANY) P	PAYABLE
Fixed Rate Note Provisions	[Applicable/Not Applicable]
	(If not applicable, delete the remaining sub-paragraphs of this paragraph)
Rate(s) of Interest:	[ ] per cent. per annum [payable [annually/semi-annually/quarterly/other (specify)] in arrear]
Interest Payment Date(s):	[ ] in each year up to and including the Maturity Date/[specify other][adjusted in accordance with [specify Business Day Convention and any applicable Business Centre(s) for the definition of "Business Day"]/not adjusted]
	(N.B. This will need to be amended in the case of long or short coupons)
Fixed Coupon Amount(s):	[ ] per Calculation Amount
	(Applicable to Notes in definitive form)
Broken Amount(s):	(Applicable to Notes in definitive form)
	[ ] per Calculation Amount, payable on the Interest Payment date falling [in/on] [ ]
Day Count Fraction:	[Actual/Actual (ICMA) or 30/360 or 360/360 or Bond Basis or 30E/360 (ISDA) or Eurobond Basis or [specify other]]
Determination Date(s):	[ ] in each year
	[Insert regular interest payment dates, ignoring issue date or maturity date in the case of a long or short first or last coupon.
	N.B. This will need to be amended in the case of regular interest payment dates which are not of equal duration.
	N.B. Only relevant where Day Count Fraction is Actual/ Actual (ICMA)]
Other terms relating to the method of calculating interest for Fixed Rate Notes:	[Not Applicable/give details]

Floating Rate Note Provisions	[Applicable/Not Applicable]
	(If not applicable, delete the remaining sub-paragraphs of this paragraph)
Interest Period(s):	[Condition 4 applies/[specify other (give details)]]
Specified Interest Payment Dates:	[ ]
First Interest Payment Date:	[ ]
Business Day Convention:	[Floating Rate Convention/Following Business Day Convention/Modified Following Business Day Convention/ Preceding Business Day Convention/other (give details)]
Business Centre(s):	[ ]
Manner in which the Rate(s) of Interest is/ are to be determined:	[Screen Rate Determination/ISDA Determination/other (give details)]
Party responsible for calculating the Rate(s) of Interest and/or Interest Amount(s) (if not the Fiscal Agent):	[Give name and address of Calculation Agent]
Screen Rate Determination:	
Reference Rate:	[ ]
Interest Determination Date(s):	[ ]
Relevant Screen Page:	[ ]
ISDA Determination:	
Floating Rate Option:	[ ]
Designated Maturity:	[ ]
Reset Date:	[ ]
Margin(s):	[+/-] [ ] per cent. per annum
Minimum Rate of Interest:	[ ] per cent. per annum
Maximum Rate of Interest:	[ ] per cent. per annum
Day Count Fraction:	[Actual/Actual, Actual/Actual (ISDA) or Actual/365 (Fixed) or Actual/365 (Sterling) or Actual/360 or 30/360 or 360/360 or Bond Basis or 30E/360 or Eurobond Basis or 30E/360 (ISDA) or <i>Other (specify)</i> ]
Fall back provisions, rounding provisions, denominator and any other terms relating to the method of calculating interest on Floating Rate Notes, if different from those set out in the Conditions:	[ ]
Zero Coupon Note Provisions	[Applicable/Not Applicable]
	(If not applicable, delete the remaining sub-paragraphs of this paragraph)
[Amortisation/Accrual] Yield:	[ ] per cent. per annum
Reference Price:	[ ]
Any other formula/basis of determining amount payable:	[ ]
Day Count Fraction in relation to Early Redemption Amounts and late payment:	[Conditions 5.5(c) and 5.8 apply/specify other]
	(Consider applicable day count fraction if not U.S. dollar denominated)
PROVISIONS RELATING TO REDEMPTION	
Issuer Call:	[Applicable/Not Applicable]
	(If not applicable, delete the remaining sub-paragraphs of this paragraph)

Optional Redemption Date(s):	[ ]
Optional Redemption Amount(s) of each Note and method, if any, of calculation of such amount(s):	[[ ] per Calculation Amount/specify other/see Appendix]
If redeemable in part:	
Minimum Redemption Amount:	[ ]
Maximum Redemption Amount:	[ ]
Notice period:	[ ]
	(N.B. If setting notice periods that are different to those provided in the Conditions, the Issuer is advised to consider the practicalities of distribution of information through intermediaries, for example, clearing systems and custodians, as well as any other notice requirements which may apply, for example, as between the Issuer and the Fiscal Agent)
Investor Put:	[Applicable/Not Applicable]
	(If not applicable, delete the remaining sub- paragraphs of this paragraph)
Optional Redemption Date(s):	[ ]
Optional Redemption Amount(s) of each Note and method, if any, of calculation of such amount(s):	[[ ] per Calculation Amount/specify other/see Appendix]
Notice period:	[ ]
	(N.B. If setting notice periods that are different to those provided in the Conditions, the Issuer is advised to consider the practicalities of distribution of information through intermediaries, for example, clearing systems and custodians, as well as any other notice requirements which may apply, for example, as between the Issuer and the Fiscal Agent)
Final Redemption Amount of each Note:	[[ ] per Calculation Amount/specify other/see Appendix]
Early Redemption Amount	
Early Redemption Amount(s) payable on redemption for taxation reasons or on event of default or other early redemption and/or the method of calculating the same (if required or if different from that set out in the Condition 5.5):	[Condition 5.5 applies/[ ] per Calculation Amount/ specify other/see Appendix]

## **GENERAL PROVISIONS APPLICABLE TO THE NOTES**

Form of Notes: [Bearer Notes/Registered Notes]

(Delete as appropriate)

[[Temporary Bearer Global Note which is exchangeable for a] Permanent Bearer Global Note which is exchangeable for Definitive Bearer Notes only upon an Exchange Event.][Temporary Bearer Global Note exchangeable for Definitive Bearer Notes on and after the Exchange Date]

(Include if Notes are to be issued in definitive form)

[Notes shall not be physically delivered in Belgium, except to a clearing system, a depository or other institution for the purpose of their immobilisation in accordance with article 4 of the Belgian Law of

14 December 2005.] (Include for Notes that are to be offered in Belgium)

(Ensure that this is consistent with the wording in the "Form of the Notes" section in the Offering Circular and the Notes themselves. N.B. The following Specified Denomination construction (or substantially similar construction) is not permitted in relation to any issue of Notes which is to be represented on issue by a Temporary Global Note exchangeable for Definitive Notes: " $[\in 50,000]/[\in 100,000]$  and integral multiples of  $[\in 1,000]$  in excess thereof up to and including  $[\in 99,000]/[\in 199,000]$ .")

[[Rule 144A Global Note] [and Regulation S Global Note][each of] which is exchangeable for Definitive Notes in the limited circumstances specified in the Permanent Global Note]

(Include if Notes are to be issued in permanent global form)

[Regulation S Global Note ([ ] nominal amount) registered in the name of a nominee for [DTC/a common depositary for Euroclear and Clearstream, Luxembourg/a common safekeeper for Euroclear and Clearstream, Luxembourg]]

[Rule 144A Global Note ([ ] nominal amount) registered in the name of a nominee for [DTC/a common depositary for Euroclear and Clearstream, Luxembourg/a common safekeeper for Euroclear and Clearstream, Luxembourg]]

New Global Note:

Talons for future Coupons to be attached to Definitive Notes (and dates on which such Talons mature):

[Yes/No. If yes, give details]

Consolidation provisions:

[Condition 17 applies/Not Applicable/The provisions [in

Condition [ ]] apply]

Other final terms: [Not Applicable/give details]

(Consider including a term providing for tax certification if required to enable interest to be paid gross by the

Issuer.)

[Yes/No]

## DISTRIBUTION

5. If syndicated, names of Managers: [Not Applicable/give names]

Date of [Syndication] Agreement: [ ]

Stabilising Manager(s) (if any): [Not Applicable/give name]

If non-syndicated, name and address of

relevant Dealer:

[Not Applicable/give name and address]

(i) U.S. Selling Restrictions: [Regulation S; TEFRA D/TEFRA C/TEFRA not applicable]

[(ii) Whether Rule 144A and private placement sales in the United States

are permitted to be made:]

Additional selling restrictions:

[Yes/No]

[Not Applicable/give details]

## **PURPOSE**

This Pricing Supplement comprises the final terms required for issue [and] [admission to trading on [specify relevant regulated market (for example the London Stock Exchange) and, if relevant, admission to

an official list] of the Notes described herein] pursuant to the EUR 2,000,000,000 Global Medium Term Note Programme of Magyar Export-Import Bank Zártkörűen Működő Részvénytársaság.

# RESPONSIBILITY

The	Issuer	accepts	responsi	bility for the	e informa	tion contai	ned in th	nis Pricing	Supplement.
Sigr	ned on	behalf o	f Magyar	Export-Imp	ort Bank	Zártkörűen	Működő	Részvényt	ársaság:

Ву:	
	Duly authorised

# PART B — OTHER INFORMATION

### 1. LISTING AND ADMISSION TO TRADING:

[(i)] Listing and admission to trading:

[Application has been made by the Issuer (or on its behalf) for the Notes to be admitted to trading on [specify relevant regulated market (for example the London Stock Exchange) and, if relevant, admission to an official list] with effect from [ ].] [Application is expected to be made by the Issuer (or on its behalf) for the Notes to be admitted to trading on [specify relevant regulated market (for example the London Stock Exchange) and, if relevant, admission to an official list] with effect from [ ].] [Not Applicable.]

(Where documenting a fungible issue need to indicate that original securities are already admitted to trading.)

[(ii)] Estimate of total expenses relating to admission to trading:

[ ]

### 2. RATINGS:

[The Programme has received the ratings set forth in the Offering Circular (see "General Information — Ratings" in the Offering Circular). The Notes to be issued have not yet been rated.] [The Notes have been assigned the following ratings:

[S&P: [ ]] [Fitch: [ ]] [[Other]: [ ]]]

[Need to include a brief explanation of the meaning of the ratings if this has previously been published by the rating provider.]

The credit ratings included herein will be treated for the purposes of Regulation (EC) No. 1060/2009 on credit rating agencies, as amended by Regulation (EU) No. 513/2011 (the "CRA Regulation") as having been issued by [Standard & Poor's Credit Market Services Europe Ltd] ("S&P"), and Fitch Ratings Limited ("Fitch") [and] [other], upon registration pursuant to the CRA Regulation. Each of S&P and Fitch [and] [other] is established in the European Union and is registered under the CRA Regulation. Reference is made to the list of credit rating agencies registered in accordance with the CRA Regulation published by the European Securities and Markets Authority on its website (www.esma.europa.eu), which is updated within five working days following the adoption of a decision under Articles 16, 17 or 20 of the CRA Regulation.]

(The above disclosure should reflect the rating allocated to Notes of the type being issued under the Programme generally or, where the issue has been specifically rated, that rating.)

### 3. INTERESTS OF NATURAL AND LEGAL PERSONS INVOLVED IN THE ISSUE:

[Save as discussed in "Subscription and Sale" in the Offering Circular, so far as the Issuer is aware, no person involved in the offer of the Notes has an interest material to the Offer.][Amend as appropriate if there are other interests, including any conflicts of interest]

4.	REASONS FOR THE OFFER, ESTIMATED NET PROCEEDS AND TOTAL EXPENSES:							
	[(i)] Reasons for the offer:	[See "Use of Proceeds" in the Offering Circular]						
	[(ii)] Estimated net proceeds:	[ ]						
	[(iii)] Estimated total expenses:	[ /Not Applicable] [Include breakdown of expenses.]						
5.	YIELD: (Fixed Rate Notes only)							
	Indication of yield:	[ ]						
		Calculated as [Indicate details of method of calculation in summary form] on the Issue Date.						
		The yield is calculated at the Issue Date on the basis of the Issue Price. It is not an indication of future yield.						
6.	OPERATIONAL INFORMATION							
	ISIN Code:	[ ]						
	Common Code:	[ ]						
	CUSIP:	[ ]						
	Any clearing system(s) other than Euroclear, Clearstream, Luxembourg and DTC and the relevant identification number(s):	[Not Applicable/give name(s) and number(s)/]						
	Delivery:	Delivery [against/free of] payment						
	Name and address of additional Paying and Transfer Agent(s) (if any):	[ ]						
	Intended to be held in a manner which would allow Eurosystem eligibility:	[Yes/No] [Note that the designation "yes" simply means that the Notes are intended upon issue to be deposited with one of the ICSDs as common safekeeper[, and						

the Notes are intended upon issue to be deposited with one of the ICSDs as common safekeeper[, and registered in the name of a nominee of one of the ICSDs acting as common safekeeper,] (include this text for registered notes)] and does not necessarily mean that the Notes will be recognised as eligible collateral for Eurosystem monetary policy and intraday credit operations by the Eurosystem either upon issue or at any or all times during their life. Such recognition will depend upon the European Central Bank being satisfied that Eurosystem eligibility criteria have been met.] (Include this text if "yes" selected in which case Bearer Notes must be issued in NGN form)

### TAXATION

### Hungary

The following is a general discussion of certain Hungarian tax consequences of the acquisition and ownership of Notes issued under the Programme. It does not purport to be a comprehensive description of all tax considerations which may be relevant to a decision to purchase Notes, and, in particular, does not consider any specific facts or circumstances that may apply to a particular purchaser. This summary is based on the Issuer's interpretation of the laws of Hungary currently in force and as applied on the date of this Offering Circular, which are subject to change, possibly with retroactive effect. Prospective purchasers of Notes are advised to consult their own tax advisers as to the tax consequences of the purchase, ownership and disposition of the Notes, including the effect of any state or local taxes, under the tax laws of Hungary and each country of which they are residents. The acquisition of the Notes by non-Hungarian Noteholders, or the payment of interest under the Notes may trigger additional tax payments in the country of residence of the Noteholder, which is not covered by this summary, but where the provisions of the treaties on the avoidance of double taxation should be taken into consideration.

### Withholding tax (foreign resident individual Holders)

The payments of interest and capital gains realised upon the redemption or sale of publicly offered and traded Notes ("Interest Income") is taxed at 16 per cent. Notes listed on a regulated market of an EEA member state are considered publicly offered and traded Notes.

The proceeds paid on privately placed Notes are considered as other income ("Other Income") which is part of the individual's aggregated income and is taxed at 16 per cent. The capital gains realised on the sale of such Notes is considered, as a general rule, capital gains income ("Capital Gains Income"). The tax rate applicable to Capital Gains Income is 16 per cent.

Foreign resident individual Holders are subject to tax in Hungary if they realise Interest Income from Hungarian sources or income that is otherwise taxable in Hungary if an international treaty or reciprocity so requires. Interest Income should be treated as having a Hungarian source where:

- (a) the Issuer is resident in Hungary for tax purposes;
- (b) the Issuer has a permanent establishment in Hungary and Interest Income realised on the basis of the Notes is paid by the Hungarian permanent establishment of the Issuer;
- (c) the foreign resident individual Holder has a permanent establishment in Hungary to which the Interest Income is attributable.

The tax on payments of the Interest Income is to be withheld by the "Payor" (kifizető) (as defined below).

Pursuant to Act XCII of 2003 on the Rules of Taxation ("ART") a "Payor" means a Hungarian resident legal person, organisation, or private entrepreneur who provides taxable income, irrespective of whether such payment is made directly or through an intermediary (post office, credit institution). In respect of interest, "Payor" shall mean the borrower of a loan or, the issuer of a note, including, the investment service provider or credit institution providing the interest instead of it. In respect of revenues originating from a transaction concluded with the involvement of a licensed stockbroker, "Payor" shall mean such stockbroker. The Hungarian permanent establishment of a foreign resident entity is also considered as a "Payor".

Interest, as defined by Schedule 7 of the ART (which implements the provisions of the Savings Directive), realised on the Notes by citizens of any other Member State of the European Union is not subject to Hungarian tax where a paying agent based in Hungary provides data to the Hungarian state tax authority on the basis of Schedule 7 of the ART.

A foreign resident individual Holder who does not have a permanent establishment in Hungary is not subject to tax in Hungary if he realises Capital Gains Income from Hungary since such income is not considered as Hungarian source income.

Please note that the provisions of the applicable double tax convention, if any, should be considered when assessing the Hungarian tax liabilities of a foreign resident individual Holder.

## Withholding tax (foreign resident corporate Holders)

Interest on Notes paid to foreign resident corporate Holders, who do not have a permanent establishment in Hungary, by resident legal entities or other persons and any capital gains realised by such foreign resident Holders on the sale of the Notes is not subject to tax in Hungary.

The tax liability of a foreign resident corporate Holder, which has a permanent establishment in Hungary is limited, in general, to the income from business activities realised through its Hungarian permanent establishment.

## Taxation of Hungarian resident individual Holders

The Act CXVII of 1995 on Personal Income Tax (the "Personal Income Tax Act") applies to the tax liability of Hungarian and foreign individuals. The tax liability of Hungarian resident individuals covers the worldwide income of such persons.

According to the provisions of the Personal Income Tax Act, in the case of individual Holders, Interest Income is the income paid as interest and the capital gains realised upon the redemption or the sale of publicly offered and publicly traded debt securities. The withholding tax on Interest Income is currently 16%. Notes listed on a regulated market of an EEA member state are considered publicly offered and traded Notes. Pursuant to Act LXVI of 1998 on Healthcare Contributions (the "Healthcare Contribution Act") Interest Income is also subject to a healthcare contribution of 6%.

The proceeds paid on privately placed Notes are considered as Other Income which is part of the individual's aggregated income and is taxed at 16 per cent. Pursuant to the Healthcare Contributions Act, Other Income is also subject to a healthcare contribution of 27 per cent. The capital gains realised on the sale or redemption of such Notes is considered, as a general rule, Capital Gains Income. The tax rate applicable to Capital Gains Income is 16 per cent. Pursuant to the Healthcare Contribution Act, Capital Gains Income realised by Hungarian resident individuals (subject to further conditions) is generally subject to 14 per cent. healthcare contributions.

The rules of the Personal Income Tax Act in certain cases imposes a requirement upon the "Payor" (kifizető) (as defined above) to withhold tax on the interest payments to individual Holders.

## Taxation of Hungarian resident corporate Holders

Under Act LXXXI of 1996 on Corporate Tax and Dividend Tax (the "Corporation Tax Act"), Hungarian resident taxpayers are subject to tax on their worldwide income. In general, resident taxpayers are entities established under the laws of Hungary (i.e. having a Hungarian registered seat). Foreign persons having their place of management in Hungary are also considered as Hungarian resident taxpayers.

In general, interest and capital gains realised by Hungarian resident corporate Holders on the Notes will be taxable in the same way as the regular income of the Holders. The general corporation tax rate in Hungary is 10% on the first HUF 500 million of the taxable base, and 19% above this threshold.

Pursuant to Act C of 1990 on Local Taxes (the "Local Taxes Act"), financial institutions, financial enterprises, insurance companies and investment enterprises may be subject to local business tax on the basis of the proceeds realised on the Notes.

## **United Kingdom**

The following applies only to persons who are the beneficial owners of Notes and is a summary of the Issuer's understanding of current United Kingdom law and published HM Revenue and Customs practice relating to certain aspects of United Kingdom taxation. Some aspects do not apply to certain classes of person (such as dealers) to whom special rules may apply. The United Kingdom tax treatment of prospective Noteholders depends on their individual circumstances and may be subject to change in the future. Prospective Noteholders who are in any doubt as to their tax position or who may be subject to tax in a jurisdiction other than the United Kingdom should seek their own professional advice.

### Interest on the Notes

Payment of interest on the Notes

Payments of interest on the Notes may be made without withholding on account of United Kingdom income tax.

HMRC has powers, in certain circumstances, to obtain information about: payments derived from securities (whether income or capital); certain payments of interest (including the amount payable on the redemption of a deeply discounted security); and securities transactions.

The persons from whom HMRC can obtain information include: a person who receives (or is entitled to receive) a payment derived from securities; a person who makes such a payment (received from, or paid on behalf of another person); a person by or through whom interest is paid or credited; a person who effects or is a party to securities transactions (which includes an issue of securities) on behalf of others; registrars or administrators in respect of securities transactions; and each registered or inscribed holder of securities

The information HMRC can obtain includes: details of the beneficial owner of securities; details of the person for whom the securities are held, or the person to whom the payment is to be made (and, if more than one, their respective interests); information and documents relating to securities transactions; and, in relation to interest paid or credited on money received or retained in the United Kingdom, the identity of the security under which interest is paid. HMRC is generally not able to obtain information (under its power relating solely to interest) about a payment of interest to (or a receipt for) a person that is not an individual. This limitation does not apply to HMRC's power to obtain information about payments derived from securities.

HMRC has indicated that it will not use its information-gathering power on interest to obtain information about amounts payable on the redemption of deeply discounted securities which are paid before 6 April 2014.

In certain circumstances the information which HMRC has obtained using these powers may be exchanged with tax authorities in other jurisdictions.

### **EU Savings Directive**

Under EC Council Directive 2003/48/EC on the taxation of savings income, Member States are required to provide to the tax authorities of another Member State details of payments of interest (or similar income) paid by a person within its jurisdiction to an individual resident in that other Member State or to certain limited types of entities established in that other Member State. However, for a transitional period, Luxembourg and Austria are instead required (unless during that period they elect otherwise) to operate a withholding system in relation to such payments (the ending of such transitional period being dependent upon the conclusion of certain other agreements relating to information exchange with certain other countries). A number of non-EU countries and territories including Switzerland have adopted similar measures (a withholding system in the case of Switzerland). In April 2013, the Luxembourg Government announced its intentions to abolish the withholding system with effect from 1 January 2015 in favour of automatic information exchange under the Directive.

The European Commission has proposed certain amendments to the Directive, which may, if implemented, amend or broaden the scope of the requirements described above.

## The Proposed Financial Transactions Tax ("FTT")

The European Commission has published a proposal for a Directive for a common FTT in Belgium, Germany, Estonia, Greece, Spain, France, Italy, Austria, Portugal, Slovenia and Slovakia (the **participating Member States**).

The proposed FTT has very broad scope and could, if introduced in its current form, apply to certain dealings in Notes (including secondary market transactions) in certain circumstances. The issuance and subscription of Notes should, however, be exempt.

Under current proposals the FTT could apply in certain circumstances to persons both within and outside of the participating Member States. Generally, it would apply to certain dealings in Notes where at least one party is a financial institution, and at least one party is established in a participating Member State. A financial institution may be, or be deemed to be, "established" in a participating Member State in a broad range of circumstances, including (a) by transacting with a person established in a participating Member State or (b) where the financial instrument which is subject to the dealings is issued in a participating Member State.

The FTT proposal remains subject to negotiation between the participating Member States and is the subject of legal challenge. It may therefore be altered prior to any implementation, the timing of which remains unclear. Additional EU Member States may decide to participate. Prospective holders of Notes are advised to seek their own professional advice in relation to the FTT.

### **United States**

TO ENSURE COMPLIANCE WITH INTERNAL REVENUE SERVICE (IRS) CIRCULAR 230, EACH TAXPAYER IS HEREBY NOTIFIED THAT: (A) ANY TAX DISCUSSION HEREIN IS NOT INTENDED OR WRITTEN TO BE USED, AND CANNOT BE USED BY THE TAXPAYER FOR THE PURPOSE OF AVOIDING U.S. FEDERAL INCOME TAX PENALTIES THAT MAY BE IMPOSED ON THE TAXPAYER; (B) ANY SUCH TAX DISCUSSION WAS WRITTEN TO SUPPORT THE PROMOTION OR MARKETING OF THE TRANSACTIONS OR MATTERS ADDRESSED HEREIN; AND (C) THE TAXPAYER SHOULD SEEK ADVICE BASED ON THE TAXPAYER'S PARTICULAR CIRCUMSTANCES FROM AN INDEPENDENT TAX ADVISER.

The following is a summary of certain U.S. federal income tax considerations relevant to U.S. Holders (as defined below) acquiring, holding and disposing of Notes. This summary addresses only the U.S. federal income tax considerations for initial purchasers of Notes at their issue price (as defined below) that will hold the Notes as capital assets (generally, property held for investment). This summary is based on the U.S. Internal Revenue Code of 1986 (the "Code"), final, temporary and proposed U.S. Treasury regulations, administrative and judicial interpretations, all of which are subject to change, possibly with retroactive effect, as well as on the income tax treaty between the United States and Hungary as currently in force (the "Treaty").

This summary does not address the material U.S. federal income tax consequences of every type of Note which may be issued under the Programme, and the relevant Pricing Supplement may contain additional or modified disclosure concerning the material U.S. federal income tax consequences relevant to such type of Note as appropriate. This summary does not discuss all aspects of US federal income taxation that may be relevant to investors in light of their particular circumstances, such as investors subject to special tax rules (including, without limitation: (i) financial institutions; (ii) insurance companies; (iii) dealers or traders in stocks, securities, or currencies or notional principal contracts; (iv) regulated investment companies; (v) real estate investment trusts; (vi) tax-exempt organisations; (vii) partnerships, pass-through entities, or persons that hold Notes through pass-through entities; (viii) holders that are not US Holders; (ix) investors that hold Notes as part of a straddle, hedge, conversion, constructive sale or other integrated transaction for US federal income tax purposes; (x) investors that have a functional currency other than the U.S. Dollar and (xi) US expatriates and former long-term residents of the United States), all of whom may be subject to tax rules that differ significantly from those summarised below. This summary does not address U.S. federal estate, gift or alternative minimum tax considerations, or non-US, state or local tax considerations. This discussion applies only to holders of Registered Notes. Bearer Notes are not being offered to U.S. Holders. A U.S. Holder who owns a Bearer Note may be subject to limitations under U.S. federal income tax laws, including the limitations provided in Section 165(j) and 1287 of the Code. Moreover, the summary deals only with Notes with a term of 30 years or less. The U.S. federal income tax consequences of owning Notes with a longer term may be discussed in the applicable Pricing Supplement.

For the purposes of this summary, a "**US Holder**" is a beneficial owner of Notes that is for U.S. federal income tax purposes (i) an individual who is a citizen or resident of the United States, (ii) a corporation created in, or organised under the laws of, the United States or any state thereof, including the District of Columbia, (iii) an estate the income of which is includible in gross income for US federal income tax purposes regardless of its source or (iv) a trust the administration of which is subject to the primary supervision of a U.S. court and which has one or more United States persons who have the authority to control all substantial decisions of the trust.

If a partnership (or other entity or arrangement treated as a partnership for U.S. federal income tax purposes) is a beneficial owner of Notes, the treatment of a partner in the partnership generally will depend on the status of the partner and upon the activities of the partnership. Partnerships holding Notes and the partners therein should consult their tax advisors regarding the tax consequences to them of holding the Notes.

This summary should be read in conjunction with any discussion of U.S. federal income tax consequences in the applicable Pricing Supplement. To the extent there is any inconsistency in the discussion of U.S. tax consequences to holders between this Offering Circular and the applicable Pricing Supplement, holders should rely on the tax consequences described in the applicable Pricing Supplement instead of this Offering Circular. The Issuer generally intends to treat Notes issued under the Program as debt,

unless otherwise indicated in the applicable Pricing Supplement. Certain Notes, however, such as Notes with extremely long maturities, may be treated as equity for U.S. federal income tax purposes. The tax treatment of Notes to which a treatment other than as debt may apply may be discussed in the applicable Pricing Supplement. The following disclosure applies only to Notes that are treated as debt for U.S. federal income tax purposes.

# Payments of Interest

### General

Interest on a Note, including the payment of any additional amounts whether payable in U.S. Dollars or a currency other than U.S. Dollars (a "foreign currency"), other than interest on a "Discount Note" that is not "qualified stated interest" (each as defined below under "Taxation – United States – Original Issue Discount – General"), will be taxable to a U.S. Holder as ordinary income at the time it is received or accrued, in accordance with the holder's method of accounting for tax purposes. Interest paid by the Issuer on the Notes and OID (as defined below), if any, accrued with respect to the Notes (as described below under "Taxation – United States – Original Issue Discount") and payments of any additional amounts will generally constitute income from sources outside the United States, under the rules regarding the U.S. foreign tax credit allowable to a U.S. Holder (and the limitations imposed thereon). A U.S. Holder will not be subject to Hungarian withholding tax if the U.S. Holder is eligible for benefits under the Treaty.

## Foreign Currency Denominated Interest

If a qualified stated interest payment is denominated in, or determined by reference to, a foreign currency, the amount of income recognized by a cash basis U.S. Holder will be the U.S. Dollar value of the interest payment, based on the exchange rate in effect on the date of receipt, regardless of whether the payment is in fact converted into U.S. Dollars.

An accrual basis U.S. Holder may determine the amount of income recognized with respect to an interest payment denominated in, or determined by reference to, a foreign currency in accordance with either of two methods. Under the first method, the amount of income accrued will be based on the average exchange rate in effect during the interest accrual period (or, with respect to an accrual period that spans two taxable years of a U.S. Holder, the part of the period within the taxable year).

Under the second method, the U.S. Holder may elect to determine the amount of income accrued on the basis of the exchange rate in effect on the last day of the accrual period or, in the case of an accrual period that spans two taxable years, the exchange rate in effect on the last day of the part of the period within the taxable year. Additionally, if a payment of interest is actually received within five business days of the last day of the accrual period or taxable year, an electing accrual basis U.S. Holder may instead translate the accrued interest into U.S. Dollars at the exchange rate in effect on the day of actual receipt. Any such election will apply to all debt instruments held by the U.S. Holder at the beginning of the first taxable year to which the election applies or thereafter acquired by the U.S. Holder, and will be irrevocable without the consent of the IRS.

Upon receipt of the interest payment (including a payment attributable to accrued but unpaid interest upon the sale or other disposition of a Note) denominated in, or determined by reference to, a foreign currency, the U.S. Holder will recognize U.S. source exchange gain or loss (taxable as ordinary income or loss) equal to the difference, if any, between the amount received (translated into U.S. Dollars at the spot rate on the date of receipt) and the amount previously accrued, regardless of whether the payment is in fact converted into U.S. Dollars.

## Original Issue Discount

### General

The following is a summary of the principal U.S. federal income tax consequences of the ownership of Notes issued with original issue discount ("**OID**"). The following summary does not discuss Notes that are characterized as contingent payment debt instruments for U.S. federal income tax purposes. In the event that the Issuer issues contingent payment debt instruments, the applicable Pricing Supplement may describe the material U.S. federal income tax consequences thereof.

A Note, other than a Note with a term of one year or less (a "Short-Term Note"), will be treated as issued with OID (a "Discount Note") if the excess of the Note's "stated redemption price at maturity" over its issue price is at least a *de minimis* amount (0.25% of the Note's stated redemption price at maturity multiplied by the number of complete years to its maturity). An obligation that provides for the payment of amounts other than qualified stated interest before maturity (an "instalment obligation") will be treated

as a Discount Note if the excess of the Note's stated redemption price at maturity over its issue price is equal to or greater than 0.25% of the Note's stated redemption price at maturity multiplied by the weighted average maturity of the Note. A Note's weighted average maturity is the sum of the following amounts determined for each payment on a Note (other than a payment of qualified stated interest); (i) the number of complete years from the issue date until the payment is made multiplied by (ii) a fraction, the numerator of which is the amount of the payment and the denominator of which is the Note's stated redemption price at maturity. Generally, the "issue price" of a Note under the applicable Pricing Supplement will be the first price at which a substantial amount of such Notes included in the issue of which the Note is a part is sold to persons other than bond houses, brokers or similar persons or organisations acting in the capacity of underwriters, placement agents, or wholesalers. The "stated redemption price at maturity" of a Note is the total of all payments provided by the Note that are not payments of "qualified stated interest". A "qualified stated interest" payment is generally any one of a series of stated interest payments on a Note that are unconditionally payable at least annually at a single fixed rate (with certain exceptions for lower rates paid during some periods), or a variable rate (in the circumstances described below under "Taxation - United States - Variable Interest Rate Notes"), applied to the outstanding principal amount of the Note. Solely for the purpose of determining whether a Note has OID, the Issuer will be deemed to exercise any call option that has the effect of decreasing the yield on the Note, and the U.S. Holder will be deemed to exercise any put option that has the effect of increasing the yield on the Note. If a Note has de minimis OID, a U.S. Holder must include the de minimis amount in income as stated principal payments are made on the Note, unless the holder makes the election described below under "Taxation - United States - Election to Treat All Interest as Original Issue Discount". A U.S. Holder can determine the includible amount with respect to each such payment by multiplying the total amount of the Note's de minimis OID by a fraction equal to the amount of the principal payment made divided by the stated principal amount of the Note.

U.S. Holders of Discount Notes must generally include OID in income calculated on a constant-yield method before the receipt of cash attributable to the income, and will generally have to include in income increasingly greater amounts of OID over the life of the Discount Notes. The amount of OID includible in income by a U.S. Holder of a Discount Note is the sum of the daily portions of OID with respect to the Discount Note for each day during the taxable year or portion of the taxable year on which the U.S. Holder holds the Discount Note ("accrued OID"). The daily portion is determined by allocating to each day in any "accrual period" a pro rata portion of the OID allocable to that accrual period. Accrual periods with respect to a Note may be of any length selected by the U.S. Holder and may vary in length over the term of the Discount Note as long as (i) no accrual period is longer than one year and (ii) each scheduled payment of interest or principal on the Note occurs on either the final or first day of an accrual period. The amount of OID allocable to an accrual period equals the excess of (a) the product of the Discount Note's adjusted issue price at the beginning of the accrual period and the Discount Note's yield to maturity (determined on the basis of compounding at the close of each accrual period and properly adjusted for the length of the accrual period) over (b) the sum of the payments of qualified stated interest on the Discount Note allocable to the accrual period. The "adjusted issue price" of a Discount Note at the beginning of any accrual period is the issue price of the Note increased by (x) the amount of accrued OID for each prior accrual period and decreased by (y) the amount of any payments previously made on the Note that were not qualified stated interest payments.

# Acquisition Premium

A U.S. Holder that purchases a Discount Note for an amount less than or equal to the sum of all amounts payable on the Note after the purchase date, other than payments of qualified stated interest, but in excess of its adjusted issue price (any such excess being "acquisition premium") and that does not make the election described below under "Taxation – United States – Election to Treat All Interest as Original Issue Discount", is permitted to reduce the daily portions of OID by a fraction, the numerator of which is the excess of the U.S. Holder's adjusted basis in the Note immediately after its purchase over the Note's adjusted issue price, and the denominator of which is the excess of the sum of all amounts payable on the Note after the purchase date, other than payments of qualified stated interest, over the Note's adjusted issue price.

# Pre-Issuance Accrued Interest

A U.S. Holder may elect to exclude pre-issuance accrued interest from the issue price of the Note. In that event, a portion of the first interest payment will be treated as a non-taxable return of the pre-issuance accrued interest. If a U.S. Holder does not make this election, the U.S. federal income tax treatment of any pre-issuance accrued interest is not entirely clear. U.S. Holders should consult their tax advisers concerning the U.S. federal income tax treatment of pre-issuance accrued interest.

### Further Issuances

The Issuer may, from time to time, without notice to or the consent of the holders of the outstanding Notes, create and issue additional debt securities with identical terms and ranking *pari passu* with the Notes in all respects and may consolidate such additional debt securities with the outstanding Notes to form a single series. The Issuer may offer additional debt securities with OID for U.S. federal income tax purposes as part of a further issue. Purchasers of debt securities after the date of any further issue may not be able to differentiate between debt securities sold as part of the further issue and previously issued Notes. If the Issuer were to issue additional debt securities with OID, purchasers of debt securities after such further issue may be required to accrue OID (or greater amounts of OID than they would have otherwise accrued) with respect to their debt securities. This may affect the price of outstanding Notes following a further issuance.

## Election to Treat All Interest as Original Issue Discount

A U.S. Holder may elect to include in gross income all interest that accrues on a Note using the constant-yield method described above under "Taxation – United States – Original Issue Discount – General" with certain modifications. For purposes of this election, interest includes stated interest, OID, de minimis OID, as adjusted by any acquisition premium. If a U.S. Holder makes this election for the Note, then, when the constant-yield method is applied, the issue price of the Note will equal its cost, the issue date of the Note will be the date of acquisition, and no payments on the Note will be treated as payments of qualified stated interest. This election will generally apply only to the Note with respect to which it is made and may not be revoked without the consent of the IRS.

### Variable Interest Rate Notes

Notes that provide for interest at variable rates ("Variable Interest Rate Notes") will generally bear interest at a "qualified floating rate" and thus will be treated as "variable rate debt instruments" under U.S. Treasury regulations governing accrual of OID. A Variable Interest Rate Note will qualify as a "variable rate debt instrument" if (a) its issue price does not exceed the total non-contingent principal payments due under the Variable Interest Rate Note by more than a specified *de minimis* amount and (b) it provides for stated interest, paid or compounded at least annually, at (i) one or more qualified floating rates, (ii) a single fixed rate and one or more qualified floating rates, (iii) a single objective rate, or (iv) a single fixed rate and a single objective rate that is a qualified inverse floating rate.

A "qualified floating rate" is any variable rate where variations in the value of the rate can reasonably be expected to measure contemporaneous variations in the cost of newly borrowed funds in the currency in which the Variable Interest Rate Note is denominated. A fixed multiple of a qualified floating rate will constitute a qualified floating rate only if the multiple is greater than 0.65 but not more than 1.35. A variable rate equal to the product of a qualified floating rate and a fixed multiple that is greater than 0.65 but not more than 1.35, increased or decreased by a fixed rate, will also constitute a qualified floating rate. In addition, two or more qualified floating rates that can reasonably be expected to have approximately the same values throughout the term of the Variable Interest Rate Note (e.g., two or more qualified floating rates with values within 25 basis points of each other as determined on the Variable Interest Rate Note's issue date) will be treated as a single qualified floating rate. Notwithstanding the foregoing, a variable rate that would otherwise constitute a qualified floating rate but which is subject to one or more restrictions such as a maximum numerical limitation (i.e., a cap) or a minimum numerical limitation (i.e., a floor) may, under certain circumstances, fail to be treated as a qualified floating rate unless the cap or floor is fixed throughout the term of the Note.

An "objective rate" is a rate that is not itself a qualified floating rate but which is determined using a single fixed formula and which is based on objective financial or economic information (e.g., one or more qualified floating rates or the yield of actively traded personal property). Other variable interest rates may be treated as objective rates if so designated by the IRS in the future. Despite the foregoing, a variable rate of interest on a Variable Interest Rate Note will not constitute an objective rate if it is reasonably expected that the average value of the rate during the first half of the Variable Interest Rate Note's term will be either significantly less than or significantly greater than the average value of the rate during the final half of the Variable Interest Rate Note's term. A "qualified inverse floating rate" is any objective rate where the rate is equal to a fixed rate minus a qualified floating rate, as long as variations in the rate can reasonably be expected to inversely reflect contemporaneous variations in the qualified floating rate. If a Variable Interest Rate Note provides for stated interest at a fixed rate for an initial period of one year or less followed by a variable rate that is either a qualified floating rate or an objective rate for a subsequent period and if the variable rate on the Variable Interest Rate Note's issue date is intended to approximate the fixed rate (e.g., the value of the variable rate on the issue date does not differ from the value of the

fixed rate by more than 25 basis points), then the fixed rate and the variable rate together will constitute either a single qualified floating rate or objective rate, as the case may be.

A qualified floating rate or objective rate in effect at any time during the term of the instrument must be set at a "current value" of that rate. A "current value" of a rate is the value of the rate on any day that is no earlier than three months prior to the first day on which that value is in effect and no later than one year following that first day.

If a Variable Interest Rate Note that provides for stated interest at either a single qualified floating rate or a single objective rate throughout the term thereof qualifies as a "variable rate debt instrument", then any stated interest on the Note which is unconditionally payable in cash or property (other than debt instruments of the Issuer) at least annually will constitute qualified stated interest and will be taxed accordingly. Thus, a Variable Interest Rate Note that provides for stated interest at either a single qualified floating rate or a single objective rate throughout the term thereof and that qualifies as a "variable rate debt instrument" will generally not be treated as having been issued with OID unless the Variable Interest Rate Note is issued at a "true" discount (i.e., at a price below the Note's stated principal amount) in excess of a specified *de minimis* amount. OID on a Variable Interest Rate Note arising from "true" discount is allocated to an accrual period using the constant yield method described above by assuming that the variable rate is a fixed rate equal to (i) in the case of a qualified floating rate or qualified inverse floating rate, or (ii) in the case of an objective rate (other than a qualified inverse floating rate), a fixed rate that reflects the yield that is reasonably expected for the Variable Interest Rate Note.

In general, any other Variable Interest Rate Note that qualifies as a "variable rate debt instrument" will be converted into an "equivalent" fixed rate debt instrument for purposes of determining the amount and accrual of OID and qualified stated interest on the Variable Interest Rate Note. Such a Variable Interest Rate Note must be converted into an "equivalent" fixed rate debt instrument by substituting any qualified floating rate or qualified inverse floating rate provided for under the terms of the Variable Interest Rate Note with a fixed rate equal to the value of the qualified floating rate or qualified inverse floating rate, as the case may be, as of the Variable Interest Rate Note's issue date. Any objective rate (other than a qualified inverse floating rate) provided for under the terms of the Variable Interest Rate Note is converted into a fixed rate that reflects the yield that is reasonably expected for the Variable Interest Rate Note. In the case of a Variable Interest Rate Note that qualifies as a "variable rate debt instrument" and provides for stated interest at a fixed rate in addition to either one or more qualified floating rates or a qualified inverse floating rate, the fixed rate is initially converted into a qualified floating rate (or a qualified inverse floating rate, if the Variable Interest Rate Note provides for a qualified inverse floating rate). Under these circumstances, the qualified floating rate or qualified inverse floating rate that replaces the fixed rate must be such that the fair market value of the Variable Interest Rate Note as of the Variable Interest Rate Note's issue date is approximately the same as the fair market value of an otherwise identical debt instrument that provides for either the qualified floating rate or qualified inverse floating rate rather than the fixed rate. Subsequent to converting the fixed rate into either a qualified floating rate or a qualified inverse floating rate, the Variable Interest Rate Note is converted into an "equivalent" fixed rate debt instrument in the manner described above.

Once the Variable Interest Rate Note is converted into an "equivalent" fixed rate debt instrument pursuant to the foregoing rules, the amount of OID and qualified stated interest, if any, are determined for the "equivalent" fixed rate debt instrument by applying the general OID rules to the "equivalent" fixed rate debt instrument and a U.S. Holder of the Variable Interest Rate Note will account for the OID and qualified stated interest as if the U.S. Holder held the "equivalent" fixed rate debt instrument. In each accrual period, appropriate adjustments will be made to the amount of qualified stated interest or OID assumed to have been accrued or paid with respect to the "equivalent" fixed rate debt instrument in the event that these amounts differ from the actual amount of interest accrued or paid on the Variable Interest Rate Note during the accrual period.

If a Variable Interest Rate Note, such as a Note the payments on which are determined by reference to an index, does not qualify as a "variable rate debt instrument", then the Variable Interest Rate Note will be treated as a contingent payment debt obligation. The proper U.S. federal income tax treatment of Variable Interest Rate Notes that are treated as contingent payment debt may be more fully described in the applicable Pricing Supplement.

## Short-Term Notes

In general, an individual or other cash basis U.S. Holder of a Short-Term Note is not required to accrue OID (calculated as set forth below for the purposes of this paragraph) for U.S. federal income tax

purposes unless it elects to do so (but may be required to include any stated interest in income as the interest is received). Accrual basis U.S. Holders and certain other U.S. Holders are required to accrue OID on Short-Term Notes on a straight-line basis or, if the U.S. Holder so elects, under the constant-yield method (based on daily compounding). In the case of a U.S. Holder not required and not electing to include OID in income currently, any gain realised on the sale or other disposition of the Short-Term Note will be ordinary income to the extent of the OID accrued on a straight-line basis (unless an election is made to accrue the OID under the constant-yield method) through the date of sale or other disposition. U.S. Holders who are not required and do not elect to accrue OID on Short-Term Notes will be required to defer deductions for interest on borrowings allocable to Short-Term Notes in an amount not exceeding the deferred income until the deferred income is realised.

For purposes of determining the amount of OID subject to these rules, all interest payments on a Short-Term Note are included in the Short-Term Note's stated redemption price at maturity. A U.S. Holder may elect to determine OID on a Short-Term Note as if the Short-Term Note had been originally issued to the U.S. Holder at the U.S. Holder's purchase price for the Short-Term Note. This election shall apply to all obligations with a maturity of one year or less acquired by the U.S. Holder on or after the first day of the first taxable year to which the election applies, and may not be revoked without the consent of the IRS.

### Foreign Currency Notes

OID for any accrual period on a Discount Note that is denominated in, or determined by reference to, a foreign currency will be determined in the foreign currency and then translated into U.S. Dollars in the same manner as stated interest accrued by an accrual basis U.S. Holder, as described above under "Payments of Interest". Upon receipt of an amount attributable to OID (whether in connection with a payment of interest or the sale or other disposition of a Note), a U.S. Holder will generally recognize exchange gain or loss, which will be ordinary gain or loss measured by the difference between the amount received (translated into U.S. Dollars at the exchange rate on the date of receipt) and the amount previously accrued, regardless of whether the payment is in fact converted into U.S. Dollars.

### Effect of Hungarian Withholding Taxes

As discussed in "Taxation—Hungary", under current law payments of interest on the Notes to foreign investors may become subject to Hungarian withholding taxes. The Issuer may become liable for the payment of additional amounts to U.S. Holders (see "Terms and Conditions of the Notes – Withholding Tax") so that U.S. Holders receive the same amounts they would have received had no Hungarian withholding taxes been imposed. For U.S. federal income tax purposes, U.S. Holders would be treated as having received the amount of Hungarian taxes withheld by the Issuer with respect to a Note, and as then having paid over the withheld taxes to the Hungarian tax authorities. As a result of this rule, the amount of interest income included in gross income for U.S. federal income tax purposes by a U.S. Holder with respect to a payment of interest may be greater than the amount of cash actually received (or receivable) by the U.S. Holder from the Issuer with respect to the payment.

Subject to certain limitations, a U.S. Holder will generally be entitled to a credit against its U.S. federal income tax liability, or a reduction in computing its U.S. federal taxable income, for Hungarian income taxes withheld by the Issuer. Since a U.S. Holder may be required to include OID on the Notes in its gross income in advance of any withholding of Hungarian income taxes from payments attributable to the OID (which would generally occur when the Note is repaid or redeemed), a U.S. Holder may not be entitled to a credit or deduction for these Hungarian income taxes in the year the OID is included in the U.S. Holder's gross income, and may be limited in its ability to credit or deduct in full the Hungarian taxes in the year those taxes are withheld by the Issuer.

## Sale or Other Disposition of Notes

A U.S. Holder's tax basis in a Note will generally be its cost, increased by the amount of any OID included in the U.S. Holder's income with respect to the Note and the amount, if any, of income attributable to *de minimis* OID included in the U.S. Holder's income with respect to the Note, and reduced by the amount of any payments that are not qualified stated interest payments. A U.S. Holder's tax basis in a Foreign Currency Note will be determined by reference to the U.S. Dollar cost of the Notes. The U.S. Dollar cost of a Note purchased with a foreign currency will generally be the U.S. Dollar value of the purchase price on the date of purchase or, in the case of Notes traded on an established securities market, as defined in the applicable U.S. Treasury regulations, that are purchased by a cash basis U.S. Holder (or an accrual basis U.S. Holder that so elects), on the settlement date for the purchase.

A U.S. Holder will generally recognise gain or loss on the sale or other disposition of a Note equal to the difference between the amount realised on the sale or other disposition and the tax basis of the Note. The

amount realised on a sale or other disposition for an amount in foreign currency will be the U.S. Dollar value of this amount on the date of sale or other disposition or, in the case of Notes traded on an established securities market, as defined in the applicable U.S. Treasury regulations, sold by a cash basis U.S. Holder (or an accrual basis U.S. Holder that so elects), on the settlement date for the sale. Such an election by an accrual basis U.S. Holder must be applied consistently from year to year and cannot be revoked without the consent of the IRS. Except to the extent described above under "Taxation – United States – Original Issue Discount – Short-Term Notes" or attributable to accrued but unpaid interest or changes in exchange rates, gain or loss recognized on the sale or other disposition of a Note will be capital gain or loss and will generally be treated as from U.S. sources for purposes of the U.S. foreign tax credit limitation. In the case of a U.S. Holder that is an individual, estate or trust, the maximum marginal federal income tax rate applicable to capital gains is currently lower than the maximum marginal rate applicable to ordinary income if the Notes are held for more than one year. The deductibility of capital losses is subject to significant limitations.

Gain or loss recognized by a U.S. Holder on the sale or other disposition of a Note that is attributable to changes in exchange rates will be treated as U.S. source ordinary income or loss. However, exchange gain or loss is taken into account only to the extent of total gain or loss realized on the transaction.

### Disposition of Foreign Currency

Foreign currency received as interest on a Note or on the sale or other disposition of a Note will have a tax basis equal to its U.S. Dollar value at the time the interest is received or at the time of the sale or other disposition. Foreign currency that is purchased will generally have a tax basis equal to the U.S. Dollar value of the foreign currency on the date of purchase. Any gain or loss recognized on a sale or other disposition of a foreign currency (including its use to purchase Notes or an exchange for U.S. Dollars) will be U.S. source ordinary income or loss.

## Backup Withholding and Information Reporting

In general, payments of principal, interest and accrued OID on, and the proceeds of a sale, redemption or other disposition of, the Notes, payable to a U.S. Holder by a U.S. paying agent or other U.S. intermediary will be reported to the IRS and to the U.S. Holder as may be required under applicable regulations. Backup withholding will apply to these payments if the U.S. Holder fails to provide an accurate taxpayer identification number or certification of exempt status or otherwise to comply with the applicable backup withholding requirements. Certain U.S. Holders are not subject to backup withholding. Backup withholding is not an additional tax. Any amounts withheld under the backup withholding rules from a payment to a U.S. Holder generally may be claimed as a credit against such U.S. Holder's U.S. Federal income tax liability, provided that the required information is furnished to the IRS. U.S. Holders should consult their own tax advisor as to their qualification for exemption from backup withholding and the procedure for obtaining an exemption.

Certain U.S. Holders may be required to report to the IRS certain information with respect to their beneficial ownership of the Notes not held through an account with a financial institution. Investors who fail to report required information could be subject to substantial penalties.

## Disclosure Requirements

U.S. Treasury Regulations meant to require the reporting of certain tax shelter transactions ("**Reportable Transactions**") could be interpreted to cover transactions generally not regarded as tax shelters, including certain foreign currency transactions. Under the U.S. Treasury Regulations, certain transactions with respect to the Notes may be characterized as Reportable Transactions including, in certain circumstances, a sale, exchange, retirement or other taxable disposition of a Foreign Currency Note. Persons considering the purchase of such Notes should consult with their tax advisers to determine the tax return obligations, if any, with respect to an investment in such Notes, including any requirement to file IRS Form 8886 (Reportable Transaction Disclosure Statement).

## Foreign Account Tax Compliance Act

Sections 1471 through 1474 of the U.S. Internal Revenue Code of 1986 ("FATCA") impose a new reporting regime and potentially a 30% withholding tax with respect to certain payments to (i) any non-U.S. financial institution (a "foreign financial institution", or "FFI" (as defined by FATCA)) that does not become a "Participating FFI" by entering into an agreement with the U.S. Internal Revenue Service ("IRS") to provide the IRS with certain information in respect of its account holders and investors or is not otherwise exempt from or in deemed compliance with FATCA and (ii) any investor (unless otherwise exempt from FATCA) that does not provide information sufficient to determine whether the investor is a

U.S. person or should otherwise be treated as holding a "United States Account" of the Issuer (a "Recalcitrant Holder").

The new withholding regime will be phased in beginning 1 July 2014 for payments from sources within the United States and will apply to "foreign passthru payments" (a term not yet defined) no earlier than 1 January 2017. This withholding would potentially apply to payments in respect of (i) any Notes characterised as debt (or which are not otherwise characterized as equity and have a fixed term) for U.S. federal tax purposes that are issued on or after the "grandfathering date", which is the later of (a) 1 July 2014 and (b) the date that is six months after the date on which final U.S. Treasury regulations defining the term foreign passthru payment are filed with the Federal Register, or which are materially modified on or after the grandfathering date and (ii) any Notes characterised as equity or which do not have a fixed term for U.S. federal tax purposes, whenever issued. If Notes are issued before the grandfathering date, and additional Notes of the same series are issued on or after that date, the additional Notes may not be treated as grandfathered, which may have negative consequences for the existing Notes, including a negative impact on market price.

The United States and a number of other jurisdictions have announced their intention to negotiate intergovernmental agreements to facilitate the implementation of FATCA (each, an "IGA"). Pursuant to FATCA and the "Model 1" and "Model 2" IGAs released by the United States, an FFI in an IGA signatory country could be treated as a "Reporting FI" not subject to withholding under FATCA on any payments it receives. Further, an FFI in a Model 1 IGA jurisdiction would generally not be required to withhold under FATCA or an IGA (or any law implementing an IGA) (any such withholding being "FATCA Withholding") from payments it makes. The Model 2 IGA leaves open the possibility that a Reporting FI might in the future be required to withhold as a Participating FFI on foreign passthru payments and payments that it makes to Recalcitrant Holders. Under each Model IGA, a Reporting FI would still be required to report certain information in respect of its account holders and investors to its home government or to the IRS. The United States has announced an intention to enter into an IGA with Hungary.

If the Issuer is an FFI subject to FATCA Withholding and the Issuer becomes a Participating FFI under FATCA, the Issuer and financial institutions through which payments on the Notes are made may be required to withhold FATCA Withholding if (i) any FFI through or to which payment on such Notes is made is not a Participating FFI, a Reporting FI, or otherwise exempt from or in deemed compliance with FATCA or (ii) an investor is a Recalcitrant Holder.

Whilst the Notes are in global form and held within the clearing systems, it is expected that FATCA will not affect the amount of any payments made under, or in respect of, the Notes by the Issuer, any paying agent, the Common Depositary or the Common Safekeeper, given that each of the entities in the payment chain between the Issuer and participants in the clearing systems is a major financial institution whose business is dependent on compliance with FATCA and that any alternative approach introduced under an IGA will be unlikely to affect the Notes. The documentation expressly contemplates the possibility that the Notes may go into definitive form and therefore that they may be taken out of the clearing systems. If this were to happen, then a non-FATCA compliant holder could be subject to FATCA Withholding. However, definitive notes will only be printed in remote circumstances.

FATCA is particularly complex and its application is uncertain at this time. The above description is based in part on regulations, official guidance and model IGAs, all of which are subject to change or may be implemented in a materially different form.

## **CERTAIN ERISA CONSIDERATIONS**

PURSUANT TO IRS CIRCULAR 230 THE ISSUER HEREBY INFORMS YOU THAT THE DISCUSSION HEREIN WITH RESPECT TO ERISA CONSIDERATIONS IS NOT INTENDED OR WRITTEN BY THE ISSUER, ITS COUNSEL OR THE U.S. TAX COUNSEL TO BE USED, AND CANNOT BE USED, BY ANY PERSON FOR THE PURPOSE OF AVOIDING PENALTIES THAT MAY BE IMPOSED UNDER U.S. TAX LAWS. THIS DISCUSSION IS PROVIDED TO SUPPORT THE PROMOTION OR MARKETING OF THE NOTES. THIS DISCUSSION IS LIMITED TO THE TAX ISSUES DESCRIBED HEREIN. EACH TAXPAYER SHOULD SEEK ADVICE BASED UPON THE TAXPAYER'S PARTICULAR CIRCUMSTANCES FROM AN INDEPENDENT TAX ADVISER CONCERNING THE POTENTIAL TAX CONSEQUENCES OF AN INVESTMENT IN THE NOTES

The following description is general in nature, is not intended to be all-inclusive, and is based on the law and practice in force at the date of this document and is subject to any subsequent changes therein. In view of the individual nature of ERISA, the Code and Similar Law consequences, each potential investor that is a Benefit Plan (as defined below) or any plan subject to Similar Law is advised to consult its own legal adviser with respect to the specific ERISA, Code and any U.S. federal, state, local or non-U.S. law that is substantially similar to Section 406 of ERISA or Section 4975 of the Code ("Similar Law") consequences of investing in the Notes and to make its own independent decision with respect to any such investment. The following is merely a summary and should not be construed as legal advice.

Subject to the following discussion, the Notes may be acquired by pension, profit-sharing or other employee benefit plans subject to the provisions of Part 4 of Subtitle B of Title I of ERISA, as well as individual retirement accounts, Keogh plans and other plans covered by Section 4975 of the Code, as well as entities deemed to hold "plan assets" of any of the foregoing under ERISA and the U.S. Department of Labor Regulation 29 CFR Section 2510.3-101 promulgated under ERISA (as modified by Section 3(42) of ERISA) (the "Plan Asset Regulation") (each such entity, a "Benefit Plan"). Section 406 of ERISA and Section 4975 of the Code prohibit a Benefit Plan from engaging in certain transactions with persons that are "parties in interest" under ERISA or "disqualified persons" under the Code with respect to such Benefit Plan. A violation of these "prohibited transaction" rules may result in an excise tax or other penalties and liabilities under ERISA and the Code for such persons or the fiduciaries of the Benefit Plan. In addition, Title I of ERISA also requires fiduciaries of a Benefit Plan subject to ERISA to make investments that are prudent, diversified and in accordance with the governing plan documents.

If the assets of the Issuer were deemed to be "plan assets" of Benefit Plans that purchased Notes: (a) if any such Benefit Plans are subject to ERISA, ERISA's fiduciary standards would apply to the Issuer and might materially affect the operations of the Issuer, and (b) any transactions involving the Issuer could be deemed a transaction with each Benefit Plan and may cause certain transactions into which the Issuer might enter in the ordinary course of business to constitute prohibited transactions under ERISA and/or Section 4975 of the Code. Under the Plan Asset Regulation, the assets of the Issuer would be treated as "plan assets" of a Benefit Plan for the purposes of ERISA and the Code only if the Benefit Plan acquired an "equity interest" in the Issuer and none of the exceptions to holding "plan assets" contained in the Plan Asset Regulation were applicable. An equity interest is defined under the Plan Asset Regulation as an interest other than an instrument that is treated as indebtedness under applicable local law and that has no substantial equity features. Under the Plan Asset Regulation, when a Benefit Plan acquires a significant equity interest (i.e., 25% or more of any class of equity in an entity), the underlying assets owned by that entity will be treated as if they were "plan assets" of such Benefit Plan, unless it is established that the entity is an "operating company" or another exception applies. Under the Plan Asset Regulation, an "operating company" is defined as "an entity that is primarily engaged, directly or through a majority owned subsidiary or subsidiaries, in the production or sale of a product or service other than the investment of capital." It should be noted that (i) the Issuer, which is actively engaged in rendering banking services, should be regarded as an "operating company" for purposes of the Plan Asset Regulation, and (ii) the Notes should be regarded as indebtedness for purposes of the Plan Asset Regulation (although no tax opinion is being obtained in this regard). Accordingly, the Issuer's assets are not likely to be treated as "plan assets" for purposes of the Plan Asset Regulation.

Without regard to whether the Notes are treated as an equity interest for purposes of the Plan Asset Regulation, the acquisition or holding of Notes by or on behalf of a Benefit Plan could be considered to give rise to a prohibited transaction if the Issuer, the Initial Purchasers, the Fiscal Agent or any of their respective affiliates or any other party involved in the transactions contemplated hereunder is or becomes a party in interest or a disqualified person with respect to such Benefit Plan. Certain exemptions from the prohibited transaction rules could be applicable to the purchase and holding of Notes by a Benefit Plan depending on the type and circumstances of the plan fiduciary making the decision to acquire such

Notes. Exemptions that may apply include, but are not limited to: Prohibited Transaction Class Exemption ("PTCE") 96-23, regarding transactions effected by "in-house asset managers"; PTCE 95-60, as modified, regarding investments by insurance company general accounts; PTCE 91-38, as modified, regarding investments by bank collective investment funds; PTCE 90-1, regarding investments by insurance company pooled separate accounts; and PTCE 84-14, as modified, regarding transactions effected by "qualified professional asset managers." In addition to the class exemptions listed above, there are statutory exemptions under Section 408(b)(17) of ERISA and Section 4975(d)(20) of the Code for prohibited transactions between a Benefit Plan and a person or entity that is a party in interest to such Benefit Plan solely by reason of providing services to the Benefit Plan (other than a party in interest that is a fiduciary, or its affiliate, that has or exercises discretionary authority or control or renders investment advice with respect to the assets of the Benefit Plan involved in the transaction for a fee, directly or indirectly), provided that there is adequate consideration for the transaction. Even if the conditions specified in one or more of these exemptions are met, the scope of the relief provided by these exemptions might or might not cover all acts that might be construed as prohibited transactions. There can be no assurance that any of these, or any other exemption, will be available with respect to any particular transaction involving the Notes and prospective purchasers that are Benefit Plans should consult with their advisers regarding the applicability of any such exemption.

Accordingly, by acquiring a Note (or a beneficial interest therein), each purchaser and transferee will be deemed to represent and warrant that: (a) either: (i) it is not and for as long as it holds the Notes (or any beneficial interest therein) will not be, and is not acting on behalf of (and for so long as it holds any Note or beneficial interest therein will not be acting on behalf of), an "employee benefit plan" as defined in Section 3(3) of ERISA, that is subject to the provisions of part 4 of Subtitle B of Title I of ERISA, any "plan" as defined in and to which Section 4975 of the Code applies, any entity whose underlying assets are deemed to include "plan assets" of any of the foregoing under ERISA and the Plan Asset Regulation, or a governmental, church or non-U.S. plan subject to any Similar Law, or (ii) the acquisition, holding and disposition of such Note (or a beneficial interest therein) does not and will not constitute or result in a non-exempt prohibited transaction under ERISA or Section 4975 of the Code (or, in the case of a governmental, church, or non-U.S. plan, a violation of any Similar Laws), and (b) it agrees not to sell or otherwise transfer any interest in the Notes otherwise than to an acquirer or transferee that is deemed to make these same representations, warranties and agreements with respect to its acquisition, holding and disposition of such Notes.

Employee benefit plans that are governmental plans (as defined in Section 3(32) of ERISA), certain church plans (as defined in Section 3(33) of ERISA) and employee benefit plans subject to non-U.S. law are not subject to ERISA's requirements, although they may be subject to similar provisions under Similar Law. Accordingly, assets of such plans may be invested in the Notes, subject to satisfaction of the provisions of Similar Law.

EACH INVESTOR CONSIDERING THE PURCHASE OF NOTES (OR A BENEFICIAL INTEREST THEREIN) SHOULD CONSULT ITS LEGAL AND OTHER ADVISERS REGARDING WHETHER THE NOTES WOULD BE AN APPROPRIATE INVESTMENT, TAKING INTO ACCOUNT ERISA, THE CODE AND OTHER ISSUES DISCUSSED ABOVE. A FIDUCIARY OF A PLAN SUBJECT TO SIMILAR LAW CONSIDERING THE PURCHASE OF NOTES (OR A BENEFICIAL INTEREST THEREIN) SHOULD CONSULT ITS LEGAL ADVISERS REGARDING THE APPLICABILITY OF THE PROVISIONS OF SIMILAR LAW AND WHETHER THE NOTES WOULD BE AN APPROPRIATE INVESTMENT FOR THE PLAN UNDER SIMILAR LAW. THE SALE OF NOTES (OR ANY BENEFICIAL INTEREST THEREIN) TO A BENEFIT PLAN OR TO A PLAN SUBJECT TO SIMILAR LAW IS IN NO RESPECT A REPRESENTATION BY THE ISSUER THAT THIS INVESTMENT MEETS ALL THE RELEVANT LEGAL REQUIREMENTS WITH RESPECT TO INVESTMENT BY BENEFIT PLANS OR PLANS SUBJECT TO SIMILAR LAW GENERALLY OR BY ANY PARTICULAR BENEFIT PLAN OR PLAN SUBJECT TO SIMILAR LAW, OR THAT THIS INVESTMENT IS APPROPRIATE FOR BENEFIT PLANS OR PLANS SUBJECT TO SIMILAR LAW GENERALLY OR FOR ANY PARTICULAR BENEFIT PLAN OR PLAN SUBJECT TO SIMILAR LAW.

## SUBSCRIPTION AND SALE

Subject to the terms and on the conditions contained in the programme agreement dated 4 December 2012 (the "Programme Agreement") between the Issuer, the Dealers and the Arranger, the Notes will be offered on a continuous basis by the Issuer to the Dealers. However, the Issuer has reserved the right to sell Notes directly on its own behalf to Dealers that are not Dealers under the Programme Agreement. One or more Dealers may purchase the Notes, as principal or agent, from the Issuer from time to time for their own account or for resale to investors and other purchasers at varying prices relating to prevailing market prices at the time of resale as determined by any Dealer or, if so specified in the relevant Pricing Supplement, for resale at a fixed offering price. The Programme Agreement also provides for Notes to be issued in syndicated Tranches that may be jointly and severally, or severally, underwritten by two or more Dealers.

The Issuer will pay each relevant Dealer a commission as agreed between them in respect of Notes subscribed by it. The Issuer has agreed to reimburse the Arranger for certain of its expenses incurred in connection with the establishment of the Programme and the Dealers for certain of their activities in connection with the Programme.

The Issuer has agreed to indemnify the Dealers against certain liabilities in connection with the offer and sale of the Notes. The Programme Agreement entitles the Dealers to terminate any agreement that they make to subscribe Notes in certain circumstances prior to payment for such Notes being made to the Issuer.

The Notes will constitute a new class of securities of the Issuer with no established trading market. The Issuer cannot assure you that the prices at which the Notes will sell in the market after this offering will not be lower than the initial offering price or that an active trading market for the Notes will develop and continue after this offering. The Dealers have advised the Issuer that they currently intend to make a market in the Notes. However, they are not obligated to do so, and they may discontinue any market-making activities with respect to the Notes at any time without notice. Accordingly, the Issuer cannot assure you as to the liquidity of or the trading market for the Notes.

In connection with the issue of any Tranche of Notes, the Dealer or Dealers (if any) named as the Stabilising Manager(s) (or persons acting on behalf of any Stabilising Manager(s)) in the relevant Pricing Supplement may purchase and sell Notes in the open market, over-allot Notes or effect transactions with a view to supporting the market price of the Notes at a level higher than that which might otherwise prevail.

Overallotment involves the sale of Notes in excess of the principal amount of Notes to be purchased by the Dealers in this offering, which creates a short position for the Dealers. Covering transactions involve the purchase of the Notes in the open market after the distribution has been completed in order to cover short positions. Stabilising transactions consist of certain bids or purchases of Notes made for the purpose of preventing or retarding a decline in the market price of the Notes while the offering is in progress. Any of these activities may have the effect of preventing or retarding a decline in the market price of the Notes. They may also cause the price of the Notes to be higher than the price that otherwise would exist in the open market in the absence of these transactions. The Dealers may conduct these transactions in the over-the-counter market or otherwise. If the Dealers commence any of these transactions, they may discontinue them at any time.

However, there is no assurance that the Stabilising Manager(s) (or persons acting on behalf of a Stabilising Manager) will undertake stabilisation action. Any stabilisation action may begin on or after the date on which adequate public disclosure of the final terms of the offer of the relevant Tranche of Notes is made and, if begun, may be ended at any time, but it must end no later than the earlier of 30 days after the issue date of the relevant Tranche of Notes and 60 days after the date of the allotment of the relevant Tranche of Notes. Any stabilisation action or over-allotment must be conducted by the relevant Stabilising Manager(s) (or persons acting on behalf of any Stabilising Manager(s)) in accordance with all applicable laws and rules.

### General

Each Dealer has agreed and each further Dealer appointed under the Programme will be required to agree that it will (to the best of its knowledge and belief) comply with all applicable securities laws and regulations in force in any jurisdiction in which it purchases, offers, sells or delivers Notes or possesses or distributes this Offering Circular and will obtain any consent, approval or permission required by it for the purchase, offer, sale or delivery by it of Notes under the laws and regulations in force in any jurisdiction

to which it is subject or in which it makes such purchases, offers, sales or deliveries and neither the Issuer nor any of the other Dealers shall have any responsibility therefor.

These selling restrictions may be modified by the agreement of the Issuer and the Dealers following a change in a relevant law, regulation or directive. Any such modification will be set out in the Pricing Supplement issued in respect of the issue of Notes to which it relates or in a supplement to this Offering Circular. With regard to each Tranche, the relevant Dealer will be required to comply with such other additional restrictions as the Issuer and the relevant Dealer shall agree and as shall be set out in the applicable Pricing Supplement.

Neither the Issuer nor any Dealer has made any representation that any action has been taken in any jurisdiction that would permit a public offering of any of the Notes, or possession or distribution of this Offering Circular or any other offering material or any Pricing Supplement, in any country or jurisdiction where action for that purpose is required.

### **United States of America**

The Notes have not been and will not be registered under the U.S. Securities Act and may not be offered or sold within the United States or to, or for the account or benefit of, U.S. persons except in certain transactions exempt from the registration requirements of the U.S. Securities Act. Terms used in this paragraph have the meanings given to them by Regulation S.

Each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that it will not offer, sell or deliver Notes (i) as part of their distribution at any time or (ii) otherwise until 40 days after the completion of the distribution, as determined and certified by the relevant Dealer or, in the case of an issue of Notes on a syndicated basis, the relevant lead manager, of all Notes of the Tranche of which such Notes are a part, within the United States or to, or for the account or benefit of, U.S. persons. Each Dealer has further agreed, and each further Dealer appointed under the Programme will be required to agree, that it will send to each dealer to which it sells Notes during the distribution compliance period a confirmation or other notice setting forth the restrictions on offers and sales of the Notes within the United States or to, or for the account or benefit of, U.S. persons. Terms used in this paragraph have the meanings given to them by Regulation S under the U.S. Securities Act.

Until the termination of the 40 day distribution compliance period (as defined in Regulation S), an offer or sale of such Notes within the United States by any dealer (whether or not participating in the offering) may violate the registration requirements of the U.S. Securities Act if such offer or sale is made otherwise than in accordance with Rule 144A or another available exemption from registration under the U.S. Securities Act.

Notwithstanding the foregoing, each Dealer may arrange for the offer and sale of Notes in the United States pursuant to Rule 144A under the U.S. Securities Act. Each purchaser of Notes is hereby notified that the offer and sale of such Notes may be made in reliance upon the exemption from the registration requirements of the U.S. Securities Act provided by Rule 144A (see "Notice to Purchasers and Holders of Notes and Transfer Restrictions"). Offers and sales of the Notes in the United States will be made by those Dealers or their affiliates that are registered broker-dealers under the Exchange Act or in accordance with Rule 15a-6 thereunder.

In addition, with respect to Notes where TEFRA D is specified in the applicable Pricing Supplement, each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that (a) except to the extent permitted under U.S. Treasury Regulation §1.163-5(c)(2)(i)(D) or any successor rules in substantially the same form that are applicable for purposes of Section 4701 of the U.S. Internal Revenue Code (the "TEFRA D Rules") (i) it has not offered or sold, and during the restricted period will not offer or sell, Notes in bearer form to a person who is within the United States or its possessions or to a United States person; and (ii) it has not delivered and will not deliver within the United States or its possessions definitive notes in bearer form that are sold during the restricted period; (b) it has and throughout the restricted period will have in effect procedures reasonably designed to ensure that its employees or agents who are directly engaged in selling Notes in bearer form are aware that such Notes may not be offered or sold during the restricted period to a person who is within the United States or its possessions or to a United States person, except as permitted by the TEFRA D Rules; (c) if it is a United States person, it is acquiring the Notes in bearer form for purposes of resale in connection with their original issuance and if it retains Notes in bearer form for its own account, it will only do so in accordance with the requirements of U.S. Treasury Regulation §1.163-5(c)(2)(i)(D)(6) or any successor rules in substantially the same form that are applicable for purposes of

Section 4701 of the U.S. Internal Revenue Code; (d) with respect to each affiliate (if any) that acquires from such Dealer Notes in bearer form for the purpose of offering or selling such Notes during the restricted period, such Dealer either (i) repeats and confirms the representations contained in sub-clauses (a), (b) and (c) on behalf of such affiliate or (ii) agrees that it will obtain from such affiliate for the benefit of the Issuer the representations contained in sub-clauses (a), (b) and (c); and (e) each Dealer agrees that it will obtain from any distributor (within the meaning of U.S. Treas. Reg. § 1.163-5(c)(2)(i)(D)(4)(ii) or any successor rules in substantially the same form that are applicable for purposes of Section 4701 of the U.S. Internal Revenue Code) that purchases any Notes in bearer form from it pursuant to a written contract with such Dealer (except a distributor that is one of its affiliates or is another Dealer), for the benefit of the Issuer and each other Dealer, the representations contained in, and such distributor's agreement to comply with, the provisions of subclauses (a), (b), (c) and (d) of this paragraph insofar as they relate to the D Rules, as if such distributor were a Dealer hereunder. Terms used in this paragraph have the meanings given to them by the U.S. Internal Revenue Code and regulations thereunder, including the TEFRA D Rules.

Alternatively, with respect to Notes where TEFRA C is specified in the applicable Pricing Supplement, under U.S. Treasury Regulation §1.163-5(c)(2)(i)(C) or any successor rules in substantially the same form that are applicable for purposes of Section 4701 of the U.S. Internal Revenue Code (the "TEFRA C Rules"), Bearer Notes must be issued and delivered outside the United States and its possessions in connection with their original issuance. In relation to each such issue, each relevant dealer will be required to represent and agree that it has not offered, sold or delivered, and shall not offer, sell or deliver, directly or indirectly, Notes in bearer form within the United States or its possessions in connection with their original issuance. Further, in connection with the original issuance of Notes in bearer form, it has not communicated, and shall not communicate, directly or indirectly, with a prospective purchaser if either such purchaser or it is within the United States or its possessions or otherwise involve its U.S. office in the offer or sale of Notes in bearer form. Terms used in this paragraph have the meanings given to them by the U.S. Internal Revenue Code and regulations thereunder, including the TEFRA C Rules.

Each Note in bearer form and any Coupon and Talon relating thereto will bear a legend to the following effect: THIS NOTE HAS NOT BEEN REGISTERED UNDER THE UNITED STATES SECURITIES ACT OF 1933 (THE "SECURITIES ACT") OR ANY OTHER APPLICABLE U.S. STATE SECURITIES LAWS AND MAY NOT BE OFFERED, SOLD OR DELIVERED WITHIN THE UNITED STATES (EACH AS DEFINED IN REGULATION S OF THE SECURITIES ACT) OR TO, OR FOR THE ACCOUNT OR BENEFIT OF, U.S. PERSONS (AS DEFINED IN REGULATION S OF THE SECURITIES ACT), EXCEPT IN COMPLIANCE WITH AN EXEMPTION FROM REGISTRATION UNDER THE SECURITIES ACT AND APPLICABLE STATE SECURITIES LAWS.

ANY UNITED STATES PERSON WHO HOLDS THIS OBLIGATION WILL BE SUBJECT TO LIMITATIONS UNDER THE UNITED STATES INCOME TAX LAWS, INCLUDING THE LIMITATIONS PROVIDED IN SECTIONS 165(j) AND 1287(a) OF THE INTERNAL REVENUE CODE.

### **European Economic Area**

In relation to each Member State of the European Economic Area which has implemented the Prospectus Directive (each, a "Relevant Member State"), each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that with effect from and including the date on which the Prospectus Directive is implemented in that Relevant Member State (the "Relevant Implementation Date") it has not made and will not make an offer of Notes which are the subject of the offering contemplated by this Offering Circular as completed by the Pricing Supplement in relation thereto to the public in that Relevant Member State except that it may, with effect from and including the Relevant Implementation Date, make an offer of such Notes to the public in that Relevant Member State:

- (a) pursuant to the exemption from the requirement to publish a prospectus under Article 1(2)(d) of the Prospectus Directive;
- (b) at any time to any legal entity which is a qualified investor as defined in the Prospectus Directive:
- (c) at any time to fewer than 100 or, if the Relevant Member State has implemented the relevant provision of the 2010 PD Amending Directive, 150, natural or legal persons (other than qualified investors as defined in the Prospectus Directive), subject to obtaining the prior consent of the relevant Dealer or Dealers nominated by the Issuer for any such offer; or
- (d) at any time in any other circumstances falling within Article 3(2) of the Prospectus Directive;

provided that no such offer of Notes referred to in (b) to (d) above shall require the Issuer or any Dealer to publish a prospectus pursuant to Article 3 of the Prospectus Directive, or supplement a prospectus pursuant to Article 16 of the Prospectus Directive.

For the purposes of this provision, the expression "an offer of Notes to the public" in relation to any Notes in any Relevant Member State means the communication in any form and by any means of sufficient information on the terms of the offer and the Notes to be offered so as to enable an investor to decide to purchase or subscribe the Notes, as the same may be varied in that Member State by any measure implementing the Prospectus Directive in that Member State, the expression "Prospectus Directive" means Directive 2003/71/EC (and amendments thereto, including the 2010 PD Amending Directive, to the extent implemented in the Relevant Member State), and includes any relevant implementing measure in the Relevant Member State and the expression "2010 PD Amending Directive" means Directive 2010/73/EU.

### **United Kingdom**

Each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that:

- (a) in relation to any Notes which have a maturity of less than one year, (i) it is a person whose ordinary activities involve it in acquiring, holding, managing or disposing of investments (as principal or agent) for the purposes of its business and (ii) it has not offered or sold and will not offer or sell any Notes other than to persons whose ordinary activities involve them in acquiring, holding, managing or disposing of investments (as principal or as agent) for the purposes of their businesses or who it is reasonable to expect will acquire, hold, manage or dispose of investments (as principal or agent) for the purposes of their businesses where the issue of the Notes would otherwise constitute a contravention of Section 19 of the FSMA by the Issuer;
- (b) it has only communicated or caused to be communicated and will only communicate or cause to be communicated an invitation or inducement to engage in investment activity (within the meaning of Section 21 of the FSMA received by it in connection with the issue or sale of any Notes in circumstances in which Section 21(1) of the FSMA does not apply to the Issuer; and
- (c) it has complied and will comply with all applicable provisions of the FSMA with respect to anything done by it in relation to any Notes in, from or otherwise involving the United Kingdom.

### Hungary

This Offering Circular has not been and will not be submitted for approval to the Hungarian Financial Supervisory Authority and the Notes will not be offered in Hungary in a public offer as defined in Act CXX of 2001 on the Capital Markets. Each Dealer has confirmed its awareness of the above and has represented that it has not offered or sold and will not offer or sell the Notes in Hungary in a public offer.

If the Notes are offered in a private placement in Hungary, the Issuer must report such private placement to the Hungarian Financial Supervisory Authority within 15 days from the closing date of the private placement.

Each Dealer has represented and agreed that if the Notes are offered in a private placement in Hungary, (i) all written documentation prepared in connection with a private placement in Hungary will clearly indicate that it is a private placement; (ii) it will ensure that all investors receive the same information which is material or necessary to the evaluation of the Issuer's current market, economic, financial or legal situation and its expected development, including that which was discussed in any personal consultation with an investor; and (iii) the following standard wording will be included in all such written communication:

"PURSUANT TO SECTION 18 OF ACT CXX OF 2001 ON THE CAPITAL MARKETS, THIS [NAME OF DOCUMENT] WAS PREPARED IN CONNECTION WITH A PRIVATE PLACEMENT IN HUNGARY.".

### Japan

The Notes have not been and will not be registered under the Financial Instruments and Exchange Act (Law No.25 of 1948, as amended; the "FIEA") and each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to agree, that it will not offer or sell any Notes, directly or indirectly, in Japan or to, or for the benefit of, any resident of Japan (as defined under Item 5, Paragraph 1, Article 6 of the Foreign Exchange and Foreign Trade Law (Law No. 228 of 1949, as amended)), or to others for re-offering or resale, directly or indirectly, in Japan or to, or for the benefit of,

a resident of Japan, except pursuant to an exemption from the registration requirements of, and otherwise in compliance with, the FIEA and any other applicable laws, regulations and ministerial guidelines of Japan.

### **Republic of Singapore**

Each Dealer has acknowledged, and each further Dealer appointed under the Programme will be required to acknowledge, that this Offering Circular has not been registered as a prospectus with the Monetary Authority of Singapore. Accordingly, each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that it has not offered or sold any Notes or caused such Notes to be made the subject of an invitation for subscription or purchase and will not offer or sell such Notes or cause such Notes to be made the subject of an invitation for subscription or purchase, and has not circulated or distributed, nor will it circulate or distribute, this Offering Circular or any other document or material in connection with the offer or sale, or invitation for subscription or purchase, of such Notes, whether directly or indirectly, to persons in Singapore other than: (i) to an institutional investor under Section 274 of the Securities and Futures Act, Chapter 289 of Singapore (the "SFA"); (ii) to a relevant person pursuant to Section 275(1), or any person pursuant to Section 275(1A), and in accordance with the conditions specified in Section 275, of the SFA; or (iii) otherwise pursuant to, and in accordance with the conditions of, any other applicable provision of the SFA.

Where Notes are subscribed or purchased under Section 275 of the SFA by a relevant person which is:

- (a) a corporation (which is not an accredited investor (as defined in Section 4A of the SFA)) the sole business of which is to hold investments and the entire share capital of which is owned by one or more individuals, each of whom is an accredited investor; or
- (b) a trust (where the trustee is not an accredited investor) whose sole purpose is to hold investments and each beneficiary of the trust is an individual who is an accredited investor,

securities (as defined in Section 239(1) of the SFA) of that corporation or the beneficiaries' rights and interest (howsoever described) in that trust shall not be transferred within six months after that corporation or that trust has acquired the Notes pursuant to an offer made under Section 275 of the SFA except:

- (i) to an institutional investor or to a relevant person defined in Section 275(2) of the SFA, or (in the case of such corporation) where the transfer arises from an offer referred to in Section 276(3)(i)(B) of the SFA or (in the case of such trust) where the transfer arises from an offer referred to in Section 276(4)(i)(B) of the SFA;
- (ii) where no consideration is or will be given for the transfer;
- (iii) where the transfer is by operation of law; or
- (iv) as specified in Section 276(7) of the SFA.

### **Hong Kong**

Each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that:

- (i) it has not offered or sold and will not offer or sell in Hong Kong, by means of any document, any Notes other than: (a) to "professional investors" as defined in the Securities and Futures Ordinance (Cap. 571) of Hong Kong and any rules made under that Ordinance; or (b) in other circumstances which do not result in the document being a "prospectus" as defined in the Companies Ordinance (Cap. 32) of Hong Kong or which do not constitute an offer to the public within the meaning of that Ordinance; and
- (ii) it has not issued or had in its possession for the purposes of issue, and will not issue or have in its possession for the purposes of issue, whether in Hong Kong or elsewhere, any advertisement, invitation or document relating to the Notes, which is directed at, or the contents of which are likely to be accessed or read by, the public of Hong Kong (except if permitted to do so under the securities laws of Hong Kong) other than with respect to Notes which are or are intended to be disposed of only to persons outside Hong Kong or only to "professional investors" as defined in the Securities and Futures Ordinance and any rules made under that Ordinance.

## NOTICE TO PURCHASERS AND HOLDERS OF NOTES AND TRANSFER RESTRICTIONS

### Rule 144A Notes

Neither the Notes nor the Funding Guarantee have been or will be registered under the U.S. Securities Act and may not be offered or sold within the United States or to, or for the account or benefit of, U.S. persons except in certain transactions exempt from the registration requirements of the U.S. Securities Act. Notes issued under the Programme may, in certain cases, be offered and sold in the United States to QIBs in reliance on Rule 144A under the U.S. Securities Act. The Pricing Supplement relating to such an issue (a "Rule 144A Issue") will state that the issue (or a portion thereof) is a Rule 144A Issue.

Each purchaser and subsequent transferee of a Note (or any beneficial interest therein) will be deemed to have represented and warranted that (a) either: (i) it is not and for as long as it holds the Notes (or any beneficial interest therein) will not be, and is not acting on behalf of (and for so long as it holds any Note or beneficial interest therein will not be acting on behalf of), an "employee benefit plan" as defined in Section 3(3) of ERISA, that is subject to the provisions of part 4 of Subtitle B of Title I of ERISA, any "plan" as defined in and to which Section 4975 of the Code applies, any entity whose underlying assets are deemed to include "plan assets" of any of the foregoing under ERISA and the Plan Asset Regulation, or a governmental, church or non-U.S. plan subject to any Similar Law, or (ii) the acquisition, holding and disposition of such Note (or a beneficial interest therein) does not and will not constitute or result in a non-exempt prohibited transaction under ERISA or Section 4975 of the Code (or, in the case of a governmental, church, or non-U.S. plan, a violation of any Similar Laws), and (b) it agrees not to sell or otherwise transfer any interest in the Notes otherwise than to an acquirer or transferee that is deemed to make these same representations, warranties and agreements with respect to its acquisition, holding and disposition of such Notes.

In relation to Rule 144A Issues the following provisions will apply. Where these provisions are inconsistent with provisions contained elsewhere in this offering circular, these provisions will prevail. The applicable Pricing Supplement may set forth provisions which differ in certain respects from those set forth below. Because of the following provisions, purchasers of Notes offered in the United States in reliance on Rule 144A are advised to consult legal counsel prior to making any offer, resale, pledge or transfer of such Notes.

### Initial Issue of the Notes

The Notes in registered form offered and sold pursuant to Rule 144A will initially be represented by a Rule 144A Global Note registered in the name of a nominee of DTC and the Notes in registered form offered and sold pursuant to Regulation S will initially be represented by a Regulation S Global Note. The Rule 144A Global Note will be deposited with a custodian for DTC as note depositary. Any Regulation S Global Note will be deposited with, and registered in the name of a nominee of a common depository or common safekeeper, as the case may be, for Euroclear and/or Clearstream, Luxembourg as specified in the applicable pricing supplement. Beneficial interests in any global note will be represented through accounts of financial institutions acting on behalf of beneficial owners as direct and indirect participants in DTC and/or Euroclear and/or Clearstream, Luxembourg. If an issuance of Notes includes a Rule 144A Issue, all such Notes will be required to be in registered form, represented initially by a Rule 144A Global Note (or, if applicable, by a Regulation S Global Note).

Upon the issuance of a Global Note, the Issuer expects that each of DTC or its nominee and/or Euroclear and/or Clearstream, Luxembourg will credit on its book-entry registration and transfer system the respective principal amounts of the Notes represented by the Global Note to the accounts of persons that have accounts with them. The accounts to be credited shall be designated by the relevant dealer(s).

### Transfer Restrictions

Each prospective purchaser of Registered Notes in the United States or who is a U.S. Person, by accepting delivery of this Offering Circular, will be deemed to have represented, agreed and acknowledged with respect to such Notes that:

(A) It acknowledges that this Offering Circular is personal to such offeree and does not constitute an offer to any other person or to the public generally to subscribe for or otherwise acquire Notes other than pursuant to Rule 144A or another available exemption from registration, or in offshore transactions in accordance with Regulation S. Distribution of this Offering Circular, or disclosure of any of its contents, to any person other than such offeree and those persons, if any, retained to

advise such offeree with respect thereto, and other persons meeting the definition of a QIB under Rule 144A or outside the United States and not U.S. persons, is unauthorised, and any disclosure of its contents, without the prior written consent of the Issuer, is prohibited; and

(B) It agrees to make no photocopies of this Offering Circular or any documents referred to herein.

Each purchaser of an interest in Registered Notes in the United States will be deemed to have represented and agreed that (terms used in this paragraph that are defined in Rule 144A or in Regulation S are used herein as defined therein):

- (A) It is (a) a QIB within the meaning of Rule 144A, (b) acquiring such Notes for its own account or for the account of a QIB and (c) aware, and each beneficial owner of such Notes has been advised, that the sale of such Notes to it may be being made in reliance on Rule 144A.
- (B) It understands that such Notes are being offered only in a transaction not involving any public offering in the United States within the meaning of the U.S. Securities Act, that neither the Notes nor the Funding Guarantee have been or will be registered under the U.S. Securities Act or any other applicable securities law and may not be offered, sold, pledged or otherwise transferred except (a) to the Issuer or any affiliate thereof, (b) in the United States, in accordance with Rule 144A to a person that it and any person acting on its behalf reasonably believes is a QIB purchasing for its own account or for the account of one or more QIBs, (c) outside the United States in accordance with Rule 903 or Rule 904 under the U.S. Securities Act, (d) pursuant to any other available exemption from registration under the U.S. Securities Act, or (e) pursuant to an effective registration statement under the U.S. Securities Act, in each case in accordance with all applicable securities laws of the states of the United States and any other jurisdiction. It also understands that the purchaser will, and each subsequent holder is required to, notify any subsequent purchaser of the Notes from it of the resale restrictions referred to in this section (B).
- (C) It understands that such Notes (and Rule 144A Global Notes evidencing the Notes and each certificate issued in exchange for a beneficial interest in a Rule 144A Global Note), unless otherwise determined by the Issuer in accordance with applicable law, will bear a legend to the following effect:

NEITHER THE NOTES NOR THE FUNDING GUARANTEE REPRESENTED BY THIS GLOBAL NOTE HAVE NOT BEEN REGISTERED UNDER THE U.S. SECURITIES ACT OF 1933, AS AMENDED (THE "SECURITIES ACT"), OR ANY OTHER APPLICABLE U.S. STATE SECURITIES LAWS AND, ACCORDINGLY, MAY NOT BE OFFERED OR SOLD WITHIN THE UNITED STATES OR TO, OR FOR THE ACCOUNT OR BENEFIT OF, U.S. PERSONS EXCEPT AS SET FORTH IN THE FOLLOWING SENTENCE. BY ITS ACQUISITION OF THE NOTES REPRESENTED BY THIS GLOBAL NOTE OR OF ANY BENEFICIAL INTEREST OR PARTICIPATION THEREIN, THE HOLDER ON ITS OWN BEHALF AND ON BEHALF OF ANY ACCOUNT FOR WHICH IT IS PURCHASING SUCH NOTES OR ANY BENEFICIAL INTEREST OR PARTICIPATION THEREIN (A) REPRESENTS THAT IT IS A QUALIFIED INSTITUTIONAL BUYER AS DEFINED IN RULE 144A UNDER THE SECURITIES ACT (A "QUALIFIED INSTITUTIONAL BUYER") PURCHASING THE NOTES REPRESENTED BY THIS GLOBAL NOTE FOR ITS OWN ACCOUNT OR FOR THE ACCOUNT OF ONE OR MORE QUALIFIED INSTITUTIONAL BUYERS; (B) AGREES THAT IT WILL NOT RESELL OR OTHERWISE TRANSFER THE NOTES REPRESENTED HEREBY EXCEPT IN ACCORDANCE WITH THE AGENCY AGREEMENT AND, PRIOR TO THE DATE WHICH IS ONE YEAR AFTER THE LATER OF THE ISSUE DATE OF THE MOST RECENTLY ISSUED TRANCHE OF THIS SERIES AND THE LAST DATE ON WHICH THE ISSUER OR AN AFFILIATE OF THE ISSUER WAS THE OWNER OF SUCH NOTES OTHER THAN (1) TO THE ISSUER OR ANY AFFILIATE THEREOF, (2) INSIDE THE UNITED STATES TO A PERSON WHOM THE SELLER REASONABLY BELIEVES IS A QUALIFIED INSTITUTIONAL BUYER PURCHASING FOR ITS OWN ACCOUNT OR FOR THE ACCOUNT OF ONE OR MORE QUALIFIED INSTITUTIONAL BUYERS IN A TRANSACTION MEETING THE REQUIREMENTS OF RULE 144A, (3) OUTSIDE THE UNITED STATES IN COMPLIANCE WITH RULE 903 OR RULE 904 UNDER THE SECURITIES ACT, (4) PURSUANT TO ANY OTHER AVAILABLE EXEMPTION FROM REGISTRATION UNDER THE SECURITIES ACT (IF AVAILABLE) OR (5) PURSUANT TO AN EFFECTIVE REGISTRATION STATEMENT UNDER THE SECURITIES ACT, IN EACH CASE IN ACCORDANCE WITH ALL APPLICABLE SECURITIES LAWS OF THE STATES OF THE UNITED STATES AND ANY OTHER JURISDICTION: AND (C) AGREES THAT IT WILL DELIVER TO EACH PERSON TO WHOM THE NOTES REPRESENTED BY THIS GLOBAL NOTE ARE TRANSFERRED A NOTICE SUBSTANTIALLY TO THE EFFECT OF THIS LEGEND.

THE NOTES REPRESENTED BY THIS GLOBAL NOTE AND RELATED DOCUMENTATION (INCLUDING, WITHOUT LIMITATION, THE AGENCY AGREEMENT REFERRED TO HEREIN) MAY BE AMENDED OR SUPPLEMENTED FROM TIME TO TIME, WITHOUT THE CONSENT OF, BUT UPON NOTICE TO, THE REGISTERED HOLDERS OF SUCH NOTES SENT TO THEIR REGISTERED ADDRESSES, TO MODIFY THE RESTRICTIONS ON AND PROCEDURES FOR RESALES AND OTHER TRANSFERS OF SUCH NOTES TO REFLECT ANY CHANGE IN APPLICABLE LAW OR REGULATION (OR THE INTERPRETATION THEREOF) OR IN PRACTICES RELATING TO RESALES OR OTHER TRANSFERS OF RESTRICTED SECURITIES GENERALLY. THE HOLDER OF THE NOTES REPRESENTED BY THIS GLOBAL NOTE OR OF ANY BENEFICIAL INTEREST OR PARTICIPATION THEREIN SHALL BE DEEMED, BY ITS ACCEPTANCE OR PURCHASE THEREOF, TO HAVE AGREED TO ANY SUCH AMENDMENT OR SUPPLEMENT (EACH OF WHICH SHALL BE CONCLUSIVE AND BINDING ON SUCH HOLDER AND ALL FUTURE HOLDERS OF THE NOTES REPRESENTED HEREBY AND ANY SECURITIES ISSUED IN EXCHANGE OR SUBSTITUTION THEREFOR, WHETHER OR NOT ANY NOTATION THEREOF IS MADE HEREON).

BY ITS PURCHASE AND HOLDING OF THIS NOTE (OR ANY BENEFICIAL INTEREST THEREIN), EACH PURCHASER AND EACH TRANSFEREE WILL BE DEEMED TO HAVE REPRESENTED AND AGREED, THAT (A) EITHER THAT (1) IT IS NOT AND FOR AS LONG AS IT HOLDS THE NOTE (OR ANY BENEFICIAL INTEREST THEREIN) WILL NOT BE, AND IS NOT ACTING ON BEHALF OF (AND FOR AS LONG AS IT HOLDS THE NOTE OR BENEFICIAL INTEREST THEREIN WILL NOT BE ACTING ON BEHALF OF), AN "EMPLOYEE BENEFIT PLAN" AS DEFINED IN SECTION 3(3) OF THE U.S. EMPLOYEE RETIREMENT INCOME SECURITY ACT OF 1974, AS AMENDED ("ERISA") THAT IS SUBJECT TO THE PROVISIONS OF PART 4 OF SUBTITLE B OF TITLE I OF ERISA, OR A "PLAN" AS DEFINED IN AND SUBJECT TO SECTION 4975 OF THE U.S. INTERNAL REVENUE CODE OF 1986, AS AMENDED (THE "CODE"), AN ENTITY WHOSE UNDERLYING ASSETS ARE DEEMED FOR PURPOSES OF SECTION 406 OF ERISA OR SECTION 4975 OF THE CODE TO INCLUDE "PLAN ASSETS" BY REASON OF SUCH EMPLOYEE BENEFIT PLAN'S OR PLAN'S INVESTMENT IN THE ENTITY, OR ANY GOVERNMENTAL, CHURCH OR NON-U.S. PLAN SUBJECT TO ANY U.S. FEDERAL, STATE, LOCAL OR NON-U.S. LAW THAT IS SUBSTANTIALLY SIMILAR TO THE PROVISIONS OF SECTION 406 OF ERISA OR SECTION 4975 OF THE CODE ("SIMILAR LAW"), OR (2) ITS ACQUISITION, HOLDING AND DISPOSITION OF THIS NOTE (OR ANY BENEFICIAL INTEREST THEREIN) DOES NOT AND WILL NOT CONSTITUTE OR RESULT IN A NON-EXEMPT PROHIBITED TRANSACTION UNDER ERISA OR SECTION 4975 OF THE CODE (OR IN THE CASE OF A GOVERNMENTAL, CHURCH OR NON-U.S. PLAN, A VIOLATION OF ANY SIMILAR LAW), AND (B) IT AGREES NOT TO SELL OR OTHERWISE TRANSFER ANY INTEREST IN THE NOTES OTHERWISE THAN TO AN ACQUIRER OR TRANSFEREE THAT IS DEEMED TO MAKE THESE SAME REPRESENTATIONS AND AGREEMENTS WITH RESPECT TO ITS ACQUISITION. HOLDING AND DISPOSITION OF THE NOTES.

- (D) It is aware that the Issuer, the Registrar, the Paying and Transfer Agents, the Exchange Agent and the dealers and their affiliates and others will rely upon the truth and accuracy of the foregoing acknowledgments, representations and agreements, and agrees that, if any of the acknowledgements, representations or agreements deemed to have been made by it by its purchase of Notes is no longer accurate, it shall promptly notify the Issuer and the Dealers. If it is acquiring any Notes for the account of one or more QIBs, it represents that is has sole investment discretion with respect to each such account and that it has full power to make the foregoing acknowledgements, representations and agreements on behalf of each such account.
- (E) It understands that the Notes offered in reliance on Rule 144A will be initially represented by one or more Rule 144A Global Notes. Before any interest in a Rule 144A Global Note may be offered, sold, pledged or otherwise transferred to a person who takes delivery in the form of an interest in a Regulation S Global Note, it will be required to provide the Registrar with a written certification (in the form provided in the Agency Agreement) as to compliance with the transfer restrictions referred to above.

The Notes are being offered and sold outside the United States in reliance on Regulation S under the Securities Act and within the United States to QIB in reliance on Rule 144A. Prospective purchasers are hereby notified that sellers of the Notes may be relying on the exemption from the provisions of Section 5 of the U.S. Securities Act provided by Rule 144A.

The Notes have not been approved or disapproved by the U.S. Securities and Exchange Commission, any state securities commission in the United States or any other U.S. regulatory authority, nor has any of the foregoing authorities passed upon or endorsed the merits of the offering of Notes or the accuracy of the

adequacy of this Offering Circular. Any representation to the contrary is a criminal offence in the United States.

### Provision of information under Rule 144A(d)(4)

The Issuer has agreed that, for so long as any Notes issued by it are "restricted securities" within the meaning of Rule 144(a)(3) under the U.S. Securities Act, it will, during any period in which it is neither subject to Section 13 or 15(d) of the Exchange Act, nor exempt from reporting pursuant to Rule 12g3-2(b) thereunder, nor treated by the U.S. Securities and Exchange Commission as a foreign government as defined in Rule 405 under the U.S. Securities Act eligible to register securities under Schedule B of the U.S. Securities Act, provide to any holder or beneficial owner of such restricted securities or to any prospective purchaser of such restricted securities designated by such holder or beneficial owner upon the request of such holder, beneficial owner or prospective purchaser, the information required to be provided by Rule 144A(d)(4) under the U.S. Securities Act.

### **Regulation S Notes**

Each purchaser of an interest in Registered Notes outside the United States will be deemed to have represented and agreed that (terms used in this paragraph that are defined in Regulation S are used herein as defined therein):

- (A) It acknowledges that until the expiration of the Distribution Compliance Period, any offer or sale of the Notes shall not be made to a U.S. person or for the account or benefit of a U.S. person.
- (B) It acknowledges that the foregoing restrictions apply to holders of beneficial interests in the Notes as well as to holders of the Notes.
- (C) It acknowledges that the registrar will not be required to accept for registration of transfer any Notes it acquires, except upon presentation of evidence satisfactory to the Issuer and the registrar that the restrictions set forth herein have been complied with.
- (D) It acknowledges that:
  - (1) the Issuer, the Dealers and others will rely upon the truth and accuracy of its acknowledgements, representations and agreements set forth herein and agrees that, if any of the acknowledgements, representations or agreements deemed to have been made by it by its purchase of Notes is no longer accurate, it shall promptly notify the Issuer and the Dealers; and
  - (2) if it is acquiring any Notes as fiduciary or agent for one or more investor accounts, it represents with respect to each such account that:
    - (a) it has sole investment discretion; and
    - (b) it has full power to make the foregoing acknowledgements, representations and agreements on behalf of each such account and that each such investment account is eligible to purchase the Notes.
- (E) It agrees that it will give to each person to whom it transfers the Notes notice of any restrictions on the transfer of the Notes.
- (F) It understands that no action has been taken in any jurisdiction (including the United States) by the Issuer or the Dealers that would permit a public offering of the Notes or the possession, circulation or distribution of this Offering Circular or any other material relating to the Issuer or the Notes in any jurisdiction where action for that purpose is required.
- (G) It represents and agrees that, (a) it is not and for as long as it holds the Notes (or any beneficial interest therein) will not be, and is not acting on behalf of (and for as long as it holds the note or beneficial interest therein will not be acting on behalf of), an "employee benefit plan" as defined in section 3(3) of the U.S. Employee Retirement Income Security Act of 1974, as amended ("ERISA") that is subject to the provisions of part 4 of Subtitle B of Title I of ERISA, or a "Plan" as defined in and subject to section 4975 of the U.S. Internal Revenue Code of 1986, as amended (the "Code"), an entity whose underlying assets are deemed for purposes of Section 406 of ERISA or Section 4975 of the Code to include "plan assets" by reason of such employee benefit plan's or plan's investment in the entity, or any governmental, church or non-U.S. plan subject to any U.S. federal, state, local or non-U.S. law that is substantially similar to the provisions of section 406 of ERISA or Section 4975 of the Code ("Similar Law"), and (b) it agrees not to sell or otherwise

transfer any interest in the Notes otherwise than to an acquirer or transferee that is deemed to make these same representations and agreements with respect to its acquisition, holding and disposition of the Notes.

### **GENERAL INFORMATION**

### Responsibility

Magyar Export-Import Bank Zártkörűen Működő Részvénytársaság (the "**Responsible Person**") accepts responsibility for the information contained in this Offering Circular. Its registered office is located at Nagymező utca 46-48, 1065 Budapest, Hungary. To the best knowledge of Magyar Export-Import Bank Zártkörűen Működő Részvénytársaság, the information contained in this Offering Circular is in accordance with the facts and no material circumstances are omitted.

### **Authorisation**

The Programme and the issue of Notes under the Programme have been duly authorised by resolutions of the Founder of the Issuer dated 22 November 2012. All consents, approvals, authorisations or other orders of all regulatory authorities required by the Issuer under the laws of Hungary or otherwise have been given for the issue of Notes and for the Issuer to undertake and perform its obligations under the Programme Agreement, the Agency Agreement and the Notes.

### Listing

Application may be made to the UKLA for the Notes to be issued under the Programme to be admitted to listing on the Official List, and admitted to trading on, the London Stock Exchange's regulated market. Prior to official listing, dealings will be permitted by the London Stock Exchange in accordance with its rules.

### **Ratings**

The Programme and the Issuer have received the following ratings:

	Short-Term Issues/Short-Term Rating	Long-Term Issues/ Long-Term Rating
S&P	В	ВВ
Fitch	В	BB+

Short-term issues are obligations with an original maturity of less than 365 days. Long-term issues are obligations with an original maturity of one year or more.

The foregoing are ratings in respect of the Programme in general. The ratings of the Programme address the ability of the Issuer to make payments due in respect of Notes in the event that an Event of Default occurs. They do not address the probability of an Event of Default actually occurring. The ratings of the Programme may be lowered or withdrawn entirely at any time by the relevant rating agency.

Each of S&P and Fitch is established in the European Union and is registered under the CRA Regulation. A list of credit rating agencies registered in accordance with the CRA Regulation is published by the European Securities and Markets Authority on its website (www.esma.europa.eu), which is updated within five working days following the adoption of a decision under Articles 16, 17 or 20 of the CRA Regulation.

Tranches of Notes may be rated or unrated. Where a Tranche of Notes is rated, the applicable rating(s) will be specified in the relevant Pricing Supplement. Where a Tranche of Notes is rated, such rating will not necessarily be the same as the Programme's or Issuer's rating. Whether or not each credit rating applied for in relation to a relevant Tranche of Notes will be issued by a credit rating agency established in the European Union and registered under the CRA Regulation will be disclosed in the Pricing Supplement.

A credit rating is not a recommendation to buy, sell or hold Notes and may be subject to revision, suspension or withdrawal at any time by the relevant rating agency.

### **Documents on Display**

For the period of 12 months following the date of publication of this Offering Circular, copies of the following documents will, when published, be available for inspection during normal business hours from the registered office of the Issuer and from the specified offices of the Fiscal Agent, the Registrar and the other Paying and Transfer Agents for the time being in London and Frankfurt:

(i) the Deed of Foundation of the Issuer (in Hungarian and English);

- (ii) the Interim Financial Statements and the Financial Statements;
- (iii) the 2010 annual report prepared by the Issuer, the 2011 annual report prepared by the Issuer and the 2012 annual report prepared by the Issuer;
- (iv) the Programme Agreement, the Agency Agreement (which contains the forms of the Temporary and Permanent Global Notes, the Definitive Notes, the Coupons and the Talons) and the Deed of Covenant:
- (v) a copy of this Offering Circular;
- (vi) any future offering circulars, supplementary listing particulars, information memoranda and supplements including the Pricing Supplements relating to this Offering Circular and any other documents incorporated herein or therein by reference; and
- (vii) in the case of a syndicated issue of listed Notes, the syndication agreement (or equivalent document).

save that in respect of any Series of Notes which is not admitted to trading on a regulated market in the European Economic Area, the relevant Pricing Supplement will only be obtainable by a Noteholder holding one or more Notes and such Noteholder must produce evidence satisfactory to the Fiscal Agent, Registrar and/or the Paying and Transfer Agent as to its holding of such Notes and identity.

### No Delivery of Bearer Notes Inside the United States

No Bearer Notes can be delivered to any address in the United States or its possessions. Paying and Transfer Agents for the Bearer Notes will have their specified office outside of the United States and no payment in respect of the Bearer Notes can be made either by mail to an address in the United States or its possessions or by transfer to an account maintained in the United States. The Bearer Notes can only be delivered to a custodian or depository outside the United States for Euroclear and Clearstream, Luxembourg (or any other clearing system outside the United States agreed by the Issuer).

### **Clearing Systems**

The Bearer Notes have been accepted for clearance through Euroclear and Clearstream, Luxembourg (which are the entities in charge of keeping records). The appropriate common code and ISIN for each Tranche allocated by Euroclear and Clearstream, Luxembourg will be specified in the relevant Pricing Supplement. In addition, application will be made for any Rule 144A Global Notes and Regulation S Global Notes to be accepted for trading in book-entry form by DTC. Acceptance of each Series of Registered Notes will be confirmed in the relevant Pricing Supplement related thereto. The CUSIP and/or ISIN numbers for each Series of Registered Notes will be contained in the Pricing Supplement relating thereto. Transactions will normally be effected for settlement not earlier than 3 days after the date of the transaction. If the Notes are to clear through an additional or alternative clearing system, the appropriate information will be specified in the relevant Pricing Supplement.

The address of Euroclear is 1 Boulevard du Roi Albert II, B.1210 Brussels, Belgium and the address of Clearstream, Luxembourg is 42 Avenue J. F. Kennedy, L-1855 Luxembourg. The address of the DTC is 55 Water Street, 22nd Floor, New York, NY 10041-0099, United States of America.

### **Conditions for Determining Price**

Notes may be issued at an issue price which is at par or at a discount to, or premium over, par. The price and amount of Notes to be issued under the Programme will be determined by the Issuer and the relevant Dealer at the time of issue in accordance with prevailing market conditions.

### No Significant or Material Adverse Change in the Issuer's Financial Position

There has been no significant change in the financial or trading position of the Issuer and no material adverse change in the financial position or prospects of the Issuer since 30 June 2013 being the date of the last published reviewed interim accounts.

### Litigation

Save as disclosed in this Offering Circular, the Issuer is not and has not been engaged in any governmental, legal, arbitration, administrative or other proceedings, the results of which may have or have had in the 12 months preceding the date of this Offering Circular a significant effect on the financial

position or profitability of the Issuer, nor is the Issuer aware of any such proceedings being threatened or pending.

### **Auditors**

KPMG are certified public accountants and have audited the Issuer's financial statements and have issued their audit report thereon, without qualification, in accordance with generally accepted auditing standards in Hungary as of and for the financial periods ending 31 December 2012, 31 December 2011 and 31 December 2010. KPMG have reviewed the Issuer's interim financial statements and have issued their review report thereon, without qualification, in accordance with generally accepted auditing standards in Hungary as of and for the six months ending 30 June 2013.

### INDEX TO THE FINANCIAL STATEMENTS

Condensed interim financial report of Hungarian Export-Import Bank Limited Private Company for the ended 30 June 2013	six months
Auditors Report	F-4
Condensed Statement of Financial Position as at 30 June 2013	F-5
Condensed Statement of Comprehensive Income for the 6 months ended 30 June 2013	F-6
Condensed Statement of Cash Flows for the 6 months ended 30 June 2013	F-7
Condensed Statement of Changes in Shareholder's Equity	F-8
Notes to the condensed interim Financial Report	F-10
Audited financial statements of Hungarian Export-Import Bank Limited Private Company for the y 31 December 2012	ear ended
Auditors Report	F-54
Statement of Financial Position as at 31 December 2012	F-55
Statement of Comprehensive Income for the Year Ended 31 December 2012	F-56
Statement of Cash Flows for the Year Ended 31 December 2012	F-57
Statement of Changes in Shareholder's Equity	F-58
Notes to the Financial Statements	F-60
Audited financial statements of Hungarian Export-Import Bank Limited Private Company for the y 31 December 2011	/ear ended
Auditors Report	F-126
Statement of Financial Position as at 31 December 2011	F-128
Statement of Comprehensive Income for the Year Ended 31 December 2011	F-129
Statement of Cash Flows for the Year Ended 31 December 2011	F-130
Statement of Changes in Shareholder's Equity	F-131
Notes to the Financial Statements	F-133
Audited financial statements of Hungarian Export-Import Bank Limited Private Company for the y 31 December 2010	/ear ended
Auditors Report	F-197
Statement of Financial Position as at 31 December 2010	F-199
Statement of Comprehensive Income for the Year Ended 31 December 2010	F-200
Statement of Cash Flows for the Year Ended 31 December 2010	F-201
Statement of Changes in Shareholder's Equity	F-202
Notes to the Financial Statements	F-204

## HUNGARIAN EXPORT-IMPORT BANK PRIVATE LIMITED COMPANY

# CONDENSED INTERIM FINANCIAL REPORT

PREPARED IN ACCORDANCE WITH INTERNATIONAL FINANCIAL REPORTING STANDARDS AS ADOPTED BY THE EUROPEAN UNION

FOR THE 6 MONTHS ENDED 30 JUNE 2013

WITH THE INDEPENDENT AUDITORS' REPORT

### **CONTENTS**

	Page
Independent Auditors' Report on Review of Interim Financial Information	1
Financial Statements:	
Condensed Statement of Financial Position as at 30 June 2013	2
Condensed Statement of Comprehensive Income for the 6 months ended 30 June 2013	3 3
Condensed Statement of Cash Flows for the 6 months ended 30 June 2013	4
Condensed Statement of Changes in Shareholder's Equity for the 6 months ended 30 June 2013	5
Notes to the Condensed Interim Financial Report	7-48



**KPMG Hungária Kft.** Váci út 99. H-1139 Budapest Hungary

Tel.: +36 (1) 887 71 00 Fax: +36 (1) 887 71 01 E-mail: info@kpmg.hu Internet: kpmg.hu

### Independent Auditors' Report on Review of Interim Financial Information

To the shareholder of Magyar Export-Import Bank Zrt.

### Introduction

We have reviewed the accompanying condensed statement of financial position of Magyar Export-Import Bank Zrt. as at 30 June 2013, the condensed statements of comprehensive income, changes in equity and cash flows for the six month period then ended, and notes to the interim financial information ("the condensed interim financial information"). Management is responsible for the preparation and presentation of this condensed interim financial information in accordance with IAS 34, 'Interim Financial Reporting'. Our responsibility is to express a conclusion on this condensed interim financial information based on our review.

### Scope of Review

We conducted our review in accordance with the International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying condensed interim financial information as at 30 June 2013 is not prepared, in all material respects, in accordance with IAS 34, 'Interim Financial Reporting'.

KPMG Hungária Kft.

Budapest, 1,6 September 2013

Gábor Agocs Partner



### CONDENSED STATEMENT OF FINANCIAL POSITION AS AT 30 JUNE 2013

(All amounts stated in HUF million unless otherwise noted)

	Note _	30.06.2013	31.12.2012
Cash, due from banks and balances with the National			
Bank of Hungary	4	699	2,505
Available-for-sale financial assets, net of impairment			,
loss	5	15,901	25,840
Loans and advances to customers, net of impairment			
losses	6	66,916	63,282
Loans and advances to other banks and insurance	7	172 441	165 200
companies, net of impairment losses Financial assets at fair value through profit or loss	7 8	172,441	165,380
Intangibles, property and equipment, net	٥	490 301	130 214
Deferred tax assets		28	214
Other assets, net		751	1,218
,		, 51	1,210
Total Assets		257,527	258,569
Loans and deposits from other banks	10	122,509	128,855
Financial liabilities at fair value through profit or loss	8	486	856
Debt securities issued	11	114,979	109,148
Provision for guarantees and contingencies	9	263	246
Deferred tax liabilities		<del>-</del>	76
Other liabilities		1,271	875
Total Liabilities		239,508	240,056
Share capital	12	10,100	10,100
Reserves	12	7,919	8,413
Total Shareholder's Equity		18,019	18,513
Total Liabilities and Equity	enature entre	257,527	258,569

16 September 2013

Authorised for issue by

Roland Nátrán

Chief Executive Officer

The accompanying notes to the condensed interim financial report on pages 7-48 form an integral part of this financial report.

### CONDENSED STATEMENT OF COMPREHENSIVE INCOME FOR THE 6 MONTHS ENDED 30 JUNE 2013

(All amounts stated in HUF million unless otherwise noted)

	Note	30.06.2013	30.06.2012
Interest income	15	7,394	4,818
Interest expense	15	(5,309)	(2,720)
Net interest income	-	2,085	2,098
Fee and commission income		136	115
Fee and commission expense		(360)	(13)
Net income from fees and commissions	-	(224)	102
Provisions and impairment (losses) Gains and (losses) from trading and investment	9	(625)	(663)
activities, net	16	(263)	(210)
Operating expenses, net	17	(1,498)	(1,638)
Profit/(loss) before income tax		(525)	(311)
Income taxes	14	25	(130)
(Loss) for the period		(500)	(441)
Other comprehensive income			
Fair value adjustment of available-for-sale securities, net of tax	18	4	28
Other comprehensive income for the period, net of income tax	*****	4	28
Total comprehensive (loss) for the period		(496)	(413)

16 September 2013

Authorised for issue by

Roland Nátrán

Chief Executive Officer

The accompanying notes to the condensed interim financial report on pages 7-48 form an integral part of this financial report.

### CONDENSED STATEMENT OF CASH FLOWS FOR THE 6 MONTHS ENDED 30 JUNE 2013

(All amounts stated in HUF million unless otherwise noted)

	Note	20.06.2012	20.07.2012
OPERATING ACTIVITIES	Note	30.06.2013	30.06.2012
(Loss) for the period		(500)	(441)
Adjustments to reconcile net income to net cash provided by			
operating activities:			
- Depreciation and amortisation	17	75	47
- Impairment loss/(release)	9	608	420
<ul><li>- (Profit)/loss from revaluation to fair value</li><li>- Foreign exchange (gains) and losses relating to non-</li></ul>		(733)	(935)
operating cash-flows		2 072	(12.010)
- Other non-cash items		3,873	(13,010)
- Net interest income		(2.085)	28
- Tax expenses		(2,085)	(2,098)
Changes in operating assets and liabilities:		(25)	130
- Net (increase)/decrease in loans and advances to other			
banks and insurance companies, before impairment	7		
losses	,	(7,132)	799
- Net (increase)/decrease in loans and advances to		(1,132)	133
customers, before impairment losses	6	(4,890)	4,398
- Net (increase)/decrease in available-for-sale financial		(1,000)	4,570
assets	5	9,971	(499)
- Net (increase)/decrease in other assets		441	384
- Net increase/(decrease) in other liabilities including			
provision	9	479	198
Interest received		8,083	5,268
Interest paid		(2,165)	(3,005)
Income taxes paid		(117)	(200)
Net cash provided by/(used in) operating activities		5,890	(8,516)
INVESTING ACTIVITIES			
Purchases of intangibles, property and equipment		(163)	(53)
Net cash used in investing activities		(163)	(53)
		(100)	(33)
FINANCING ACTIVITIES:			
Proceeds from borrowings from banks		141,275	428,955
Repayment of borrowings from banks		(148,817)	(420,479)
Net cash (used in)/provided by financing activities		(7,542)	8,476
Net decrease in cash and cash equivalents		(1,815)	(93)
Net foreign exchange difference		9	(4)
Cash and cash equivalents at the beginning of the period	4	2,505	162
Cash and cash equivalents at the end of the period	4	699	65
- *	:		No. C. J.

The accompanying notes to the condensed interim financial report on pages 7-48 form an integral part of this financial report.

CONDENSED STATEMENT OF CHANGES IN SHAREHOLDER'S EQUITY FOR THE 6 MONTHS ENDED 30 JUNE 2013 (All amounts stated in HUF million unless otherwise noted)

	Share Capital	Share Premium	Retained Earnings	Statutory reserves	Fair value reserve	<u>Total</u>
Balance as at 1 January 2012	10,100	400	1,052	6,147	(34)	17,665
Total comprehensive income for the period Profit or loss			(441)			(441)
Other comprehensive income  Net change in fair value of available-for- sale financial assets, net of tax					28	28
oud comprehensive income for the period	THE REAL PROPERTY AND THE PROPERTY OF THE PROP		(441)		28	(413)
Other transactions, recorded directly in equity Release of Statutory reserves (Note 3.2)			(22)	,,		
Reclassification (Note 3.2)			(300)	300		
Total other transactions			(322)	322		
Balance as at 30 June 2012	10,100	400	289	6,469	(9)	17.252

The accompanying notes to the condensed interim financial report on pages 7-48 form an integral part of this financial report.

# CONDENSED STATEMENT OF CHANGES IN SHAREHOLDER'S EQUITY FOR THE 6 MONTHS ENDED 30 JUNE 2013

(All amounts stated in HUF million unless otherwise noted)

Tal	[3]			(6		0
Total	18,513	(500)	4	(496)		18 010
Fair value reserve	15		4	4		19
Statutory reserves	6,739				01	983 993 7.733
Retained Earnings	1,259	(500)		(200)	(10)	(983) (993) <b>(233)</b>
<u>Share</u> <u>Premium</u>	400					400
Share Capital	10,100					10,100
	Balance as at 1 January 2013	Total comprehensive income for the period Profit or loss	Other comprehensive income Net change in fair value of available-for- sale financial assets, net of tax	total comprehensive income for the period	Other transactions, recorded directly in equity Release of Statutory reserves (Note 3.2) Reclassification (Note 3.2)	Total other transactions  Balance as at 30 June 2013

The accompanying notes to the condensed interim financial report on pages 7-48 form an integral part of this financial report.

### NOTES TO THE CONDENSED INTERIM FINANCIAL REPORT FOR THE 6 MONTHS ENDED 30 JUNE 2013 (All amounts stated in HUF million unless otherwise noted)

### NOTE 1. GENERAL INFORMATION

Hungarian Export-Import Bank Private Limited Company ("Eximbank", the "Bank") was established on 26 May 1994 as the legal successor of the Export Guarantee Corporation. The legal status and the activities of the Bank are regulated by Act XLII of 1994 on the Hungarian Export-Import Bank Ltd. and the Hungarian Export Credit Insurance Ltd. ("Act on Eximbank"). Eximbank' s primary business goal is to promote Hungarian exports by granting loans and guarantees.

The Bank is a limited liability company incorporated and domiciled in Hungary. The Bank's registered office is at Nagymező St. 46-48., H-1065 Budapest, Hungary.

This condensed interim financial report for the 6 months ended 30 June 2013 includes the accounts of Eximbank.

Eximbank is a specialised credit institution wholly owned by the Hungarian State.

Under the Act on Eximbank, Eximbank is charged with the public task of financing the export of Hungarian goods and services, as well as financing Hungarian investments abroad and export related investments in Hungary, thereby enabling companies operating in Hungary – primarily small or medium-sized enterprises but also large corporations – to maximise their export opportunities, while assisting in the maintenance and creation of jobs in Hungary, and also promoting the development of the national economy by improving the competitiveness of Hungarian exports in foreign markets.

In support of its mandate, Eximbank may lend directly to the exporters of Hungarian products and services, to their suppliers or their foreign purchasers, or, as is more prevalent, indirectly through refinancing facilities to domestic commercial banks (and, to a lesser extent, foreign commercial banks) providing financing related to Hungarian export transactions. Eximbank provides the majority of its loans based on OECD rules in the form of medium- to long-term credit at favourable fixed interest rates. These rates are based on the Commercial Interest Reference Rate ("CIRR"), which is the OECD minimum interest rate for officially-supported financing of exports, in effect on the date of the loan contract.

As an export credit agency in the traditional sense, Eximbank provides products and services which represent either alternative or supplementary financial tools, the purpose of which is to fill gaps in trade finance created by the lack of capacity or willingness on the part of commercial banks to provide loans at rates that are attractive to Hungarian exporters, and to provide Hungarian exporters with a more level playing field in terms of access to financing compared to exporters from other countries. The majority of Eximbank's direct customers are small or medium-sized enterprises that tend to export to geographic markets where financing provided by Eximbank has the potential to deliver significant competitive advantages to exporters. Most of Eximbank's loans are made indirectly through commercial banks. While Eximbank does not seek to compete directly with commercial banks, it does provide direct lending to customers upon customer request, or where commercial banks are unable or unwilling to lend to customers directly. In addition, Eximbank provides buyer's credit to support foreign purchasers of Hungarian exports and plays the role of lender in tied-aid agreements concluded between the Hungarian government and governments of tied-aid eligible countries.

### NOTES TO THE CONDENSED INTERIM FINANCIAL REPORT FOR THE 6 MONTHS ENDED 30 JUNE 2013

(All amounts stated in HUF million unless otherwise noted)

### NOTE 1. GENERAL INFORMATION (CONTINUED)

The functions of the state export credit agency in Hungary are divided between Eximbank and the Hungarian Export Credit Insurance Pte Ltd. ("MEHIB."). While Eximbank is engaged in the provision of export and export-related financing and export-related guarantees, MEHIB provides export credit insurance to exporters or their banks, including to certain of Eximbank's borrowers.

### NOTE 2. BASIS OF PREPARATION

### 2.1 Statement of compliance

The condensed interim financial report of the Bank has been prepared in accordance with IAS 34 *Interim Financial Reporting*. Selected explanatory notes are included to explain events and transactions that are significant to an understanding of the changes in financial position and performance of the Bank since the last annual financial statements as at and for the year ended 31 December 2012. This condensed interim financial report does not include all the information required for full annual financial statements prepared in accordance with International Financial Reporting Standards ('IFRSs') as adopted by the EU.

This condensed interim financial report includes the accounts of Eximbank.

This condensed interim financial report was authorised for issue by the Chief Executive Officer on 16 September 2013. This financial report is not intended to be used for statutory filing purposes.

### NOTE 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### 3.1 Change in accounting policy

The accounting policies adopted in the preparation of the condensed interim financial report are consistent with those followed in the preparation of the Bank's annual financial statements for the year ended 31 December 2012, expect for the adoption of new standards and interpretations effective as of 1 January 2013.

From 1 January 2013 the Bank adopted IFRS 13 Fair Value Measurement. IFRS 13 provides a single source of guidance on how fair value is measured, and replaces the fair value measurement guidance that was dispersed throughout IFRS. Subject to limited exceptions, IFRS 13 is applied when fair value measurements or disclosures are required or permitted by the other IFRSs.

The application of IFRS 13 has not materially impacted the fair value measurements carried out by the Bank.

### NOTES TO THE CONDENSED INTERIM FINANCIAL REPORT FOR THE 6 MONTHS ENDED 30 JUNE 2013

(All amounts stated in HUF million unless otherwise noted)

### NOTE 3. SUMMARY OF **SIGNIFICANT ACCOUNTING POLICIES** (CONTINUED)

### 3.1 Change in accounting policy (continued)

IFRS 13 also requires specific disclosures on fair values, some of which replace existing disclosure requirements in other standards, including IFRS 7 Financial Instruments: Disclosure. Some of these disclosures are specifically required for financial instruments by IAS 34.16A (j), thereby affecting the condensed interim financial report. The Bank provides these disclosures in Note 23 and Note 24.

The Bank has early adopted IFRS 10 Consolidated Financial Statements with a date of 1 January 2013.

IFRS 10 introduces a single control model to determine whether an investee should be consolidated.

Early adoption of this standard has no impact on the Bank's financial statements as the Bank does not prepare consolidated financial statements, the Bank has no subsidiaries, significant interest in other entities.

The Bank has not early adopted any other standard, interpretation or amendment that has been issued but is not yet effective.

Several other new standards and amendments apply for the first time in 2013. However they do not impact the annual financial statements or interim financial report of the Bank.

### 3.2 Statutory reserves

### 3.2.1 General risk reserve

Hungarian legislation allows the Bank to set aside amounts for general banking risks, including future losses and other unforeseeable risks or contingencies, in addition to those losses which have been specifically identified and those potential losses which experience indicates are present in the credit portfolio. At year-ends the Bank sets aside 1.00 % (2012: 1.00 %) of risk-weighted assets and off-balance sheet exposures as at the reporting date. Such amounts are separately disclosed as appropriation of retained earnings and are not included in the determination of net profit or loss for the period.

### 3.2.2 General reserve

The provisions of the Act CXII of 1996 on Credit Institutions and Financial Enterprises (" Hungarian Banking Act") prescribes that the Bank has to set a general reserve in the amount of 10 % of the current year profit after tax figure, which will be eliminated to cover the future losses. The Hungarian Banking Act also allows the Bank reclassify its retained earnings into the general reserve. In 2013 the Bank reclassified HUF 983 million retained earnings into the general reserve (2012: HUF 300 million).

The general reserve cannot be distributed as dividends.

### NOTES TO THE CONDENSED INTERIM FINANCIAL REPORT FOR THE 6 MONTHS ENDED 30 JUNE 2013

(All amounts stated in HUF million unless otherwise noted)

### NOTE 4. CASH AND CASH EQUIVALENTS

	30.06.2013	31.12.2012
Balances with National Bank of Hungary (NBH) in HUF Due from banks in HUF	9	1,313
Due from banks in foreign currency	682	1,187
Total	699	2,505

Based on the requirements for compulsory reserves set by the NBH, the amount of compulsory reserves maintained by the Bank and included in the balance above amounted to HUF 9 million as at 30 June 2013 and HUF 1,313 million as at 31 December 2012, respectively. These reserves earn interest at below market rates.

### NOTE 5. AVAILABLE-FOR-SALE FINANCIAL ASSETS

	30.06.2013	31.12.2012
	30.00.2013	31.12.2012
Bonds issued by National Bank of Hungary in		
HUF	14,996	24,968
Hungarian Government bonds in HUF	833	807
Fair value adjustment	23	19
	15,852	25,794
Senior Notes Subordinated Notes	71	67
Recovery Units	-	***
Global Depository Receipts	70	68
Impairment loss (Note 9)	(104)	(101)
Securities acquired in exchange for loan	37	34
HUF shares	12	12
	12	12
Total	15,901	25,840

### NOTES TO THE CONDENSED INTERIM FINANCIAL REPORT FOR THE 6 MONTHS ENDED 30 JUNE 2013

(All amounts stated in HUF million unless otherwise noted)

### NOTE 5. AVAILABLE-FOR-SALE FINANCIAL ASSETS (CONTINUED)

Remaining maturity of discounted bonds issued by National Bank of Hungary, Hungarian discounted treasury bills and Hungarian Government bonds as at 30 June 2013 and 31 December 2012 are detailed below:

Remaining Maturity	30.06.2013	31.12.2012
Up to 1 month 1 to 3 months	14,995	24,967
3 months to 1 year 1 to 5 years Over 5 years	857 -	827
Total	15,852	25,794

Shares as at 30 June 2013 are detailed below.

	Equity owned	<u>Face</u> <u>Value</u>	<u>Cost</u>	<u>Unrealised</u> gain/(loss)	<u>Book</u> Value
Garantiqa Hitelgarancia Ltd.	0.3 %	12	12	-	12
Total		12	12		12

No reliable market information was available for these financial instruments; therefore they are stated at cost.

## NOTE 6. LOANS AND ADVANCES TO CUSTOMERS, NET OF IMPAIRMENT LOSSES

	30.06.2013	31.12.2012
Short-term (up to 1 year):		
- in foreign currency	29,796	27,865
- in HUF	3,978	4,965
Sub-total	33,774	32,830
Long-term (over 1 year):	TO CONTROL AND	
- in foreign currency	38,204	34,931
- in HUF	87	58
Sub-total	38,291	34,989
Total	72,065	67,819
Less: impairment losses (see Note 9)	(5,149)	(4,537)
Total	66,916	63,282

### NOTES TO THE CONDENSED INTERIM FINANCIAL REPORT FOR THE 6 MONTHS ENDED 30 JUNE 2013

(All amounts stated in HUF million unless otherwise noted)

# NOTE 6. LOANS AND ADVANCES TO CUSTOMERS, NET OF IMPAIRMENT LOSSES (CONTINUED)

Loans and advances to customers include balances with Hungarian State from interest compensation systems in amount of HUF 2,118 million as at 30 June 2013 and HUF 3,148 million as at 31 December 2012.

As at 30 June 2013 61.2% of loans and advances to customers – excluding balances with Hungarian Sate – (by nominal amount) qualified for interest compensation from Hungarian State (as at 31 December 2012: 63.2%). In addition to receiving payments from the Hungarian State under the interest equalisation programme, Eximbank receives a form of interest support with respect to tied aid loans, which tied aid loans represented 9.6% of total loans and advances to customers – excluding balances with Hungarian Sate - (by nominal amount) as at 30 June 2013 (as at 31 December 2012: 8.7%).

All other loans provided by Eximbank (i.e., loans that are not covered by the interest equalisation and interest support programmes) are variable rate and are priced by reference to LIBOR/EURIBOR/Budapest Interbank Offering Rate ("BUBOR") according to Eximbank's average costs.

Interest equalisation and support are intended to promote stability and sustainability for Eximbank, and contribute to interest risk management. However, the level of interest equalisation and support provided by the Hungarian State is also intended to hold Eximbank's profit at or near zero for loans covered by these programmes, reflecting Eximbank's role as an instrument of economic policy for the Hungarian State rather than as a traditional profit-oriented bank.

The table below shows an analysis of loans and advances to customers by remaining maturity as at 30 June 2013 and 31 December 2012.

	water contributions and configuration	30.06.2013	31.12.2012
Remaining Maturity	per-verification and the same que	Gross value	Gross value
In foreign currency:			
Up to 1 month		4,107	4,400
1 to 3 months		6,393	3,848
3 months to 1 year		19,296	19,618
1 to 5 years		31,713	27,670
Over 5 years		6,491	7,260
	Sub-total	68,000	62,796
In HUF			
Up to 1 month		3,402	2,598
1 to 3 months		507	1,850
3 months to 1 year		69	517
1 to 5 years		78	58
Over 5 years		9	
	Sub-total	4,065	5,023
Total	анантностт-раздальнага	72,065	67,819

### NOTES TO THE CONDENSED INTERIM FINANCIAL REPORT FOR THE 6 MONTHS ENDED 30 JUNE 2013

(All amounts stated in HUF million unless otherwise noted)

# NOTE 7. LOANS AND ADVANCES TO OTHER BANKS AND INSURANCE COMPANIES

	30.06.2013	31.12.2012
Short-term (up to 1 year)		
- in foreign currency	52,328	49,813
- in HUF	3,501	11,808
Sub-total Sub-total	55,829	61,621
Long-term (over 1 year), in foreign currency	117,046	104,198
Sub-total	117,046	104,198
Total	172,875	165,818
Less: impairment losses (see Note 9)	(434)	(438)
Total	172,441	165,380

A loan receivable from a foreign bank insured by Hungarian Export Credit Insurance Ltd (MEHIB) in amount of HUF 16,471 million (EUR 60,861,115) was assigned to MEHIB due to default in 2010. Based on the agreement, MEHIB repays the loan and interest in accordance with the same conditions as the original client. As at 31 December 2012 the balance of the claim (including relating accrued interest) against MEHIB was HUF 9,695 million (EUR 33,283,379), while as at 30 June 2013 it was HUF 8,533 million (EUR 28,909,030).

Information on the changes in the impairment losses relating to the above deals is presented in Note 9.

### NOTES TO THE CONDENSED INTERIM FINANCIAL REPORT FOR THE 6 MONTHS ENDED 30 JUNE 2013

(All amounts stated in HUF million unless otherwise noted)

# NOTE 7. LOANS AND ADVANCES TO OTHER BANKS AND INSURANCE COMPANIES (CONTINUED)

The table below shows an analysis of Loans and advances to other banks and insurance companies by remaining maturity as at 30 June 2013 and 31 December 2012.

	***************************************	30.06.2013	31.12.2012
Remaining Maturity	-	Gross value	Gross value
In Foreign currency:			
Up to 1 month		5,309	8,349
1 to 3 months		6,647	6,847
3 months to 1 year		40,372	34,616
1 to 5 years		112,963	99,299
Over 5 years		4,083	4,899
	Sub-total	169,374	154,010
<u>In HUF</u>			
Up to 1 month	•	3,501	11,808
	Sub-total	3,501	11,808
Total		172,875	165,818

Where Eximbank provides loans based on OECD criteria (set in "OECD Arrangement on officially supported export credit") in the form of medium- to long-term credit (loans with maturity two years or more) at favourable fixed interest rates, the Hungarian State provides Eximbank with periodic interest equalisation payments in accordance with local regulations.

The Hungarian State will also provide interest equalisation payments to Eximbank for loans with maturity below two years that are based on EU rules (EU Commission Communication 2008/C 14/02) though Eximbank has not yet concluded any transactions meeting these criteria.

Under the interest equalization program, the amount of interest compensation provided by the Hungarian State is determined by the difference between (i) the interest rate paid by the borrower and (ii) the sum of Eximbank's funding costs, operating expenses and the applicable risk premium, as agreed with the representative of the Ministry for National Economy.

Loans and advances to other banks and insurance companies include refinancing loans disbursed. While 85.1% of total loans and advances to other banks and insurance companies were refinancing loans as at 31 December 2012 this ratio was more than 92.5% as at 30 June 2013 by nominal amount. All of the refinancing loans qualified for interest compensation from Hungarian State. As at 30 June 2013 the aforementioned receivable from a foreign bank assigned to MEHIB represented 5% of the total loans and advances to other banks and insurance companies while interbank placement represented 2.5%. (These ratios were 5.8% and 9% as at 31 December 2012.)

### NOTES TO THE CONDENSED INTERIM FINANCIAL REPORT FOR THE 6 MONTHS ENDED 30 JUNE 2013

(All amounts stated in HUF million unless otherwise noted))

# NOTE 8. FINANCIAL ASSETS AND LIABILITIES AT FAIR VALUE THROUGH PROFIT OR LOSS

Eximbank enters into currency swap transactions intended to hedge foreign exchange risks and does not enter into derivatives for speculative purposes.

Financial assets at fair value through profit or loss as at 30 June 2013 and 31 December 2012 are as follows:

	30.06.2013	31.12.2012
Derivative assets (trading):		
Foreign exchange swaps	490	130
Total	490	130

Financial liabilities at fair value through profit or loss as at 30 June 2013 and 31 December 2012 are as follows:

	30.06.2013	31.12.2012
Derivative liabilities (trading):		
Cross currency interest rate swap	300	603
Foreign exchange swaps	186	253
Total	486	856

The details of the cross currency interest rate swap for the 6 months period ended 30 June 2013 – with Deutsche Bank AG London - are shown below:

Contractual maturity	Receive notional	Receive notional in HUF million	Pay notional	Pay notional in HUF million
11.02.2018	250,000,000 USD	56,545	191,659,000 EUR	56,570

The interest rate is fixed 5.5% p.a. in case of USD and is fixed 5.35% p.a. in case of EUR part. Interest is payable and receivable semi-annually on 12<sup>th</sup> of February and August commencing 12 August 2013.

Foreign exchange swaps are short term derivatives with maturity 2 days to 60 days.

NOTES TO THE CONDENSED INTERIM FINANCIAL REPORT FOR THE 6 MONTHS ENDED 30 JUNE 2013 (All amounts stated in HUF million unless otherwise noted)

NOTE 9. PROVISIONS AND IMPAIRMENT LOSSES

### NOTES TO THE CONDENSED INTERIM FINANCIAL REPORT FOR THE 6 MONTHS ENDED 30 JUNE 2013

(All amounts stated in HUF million unless otherwise noted)

### NOTE 9. PROVISIONS AND IMPAIRMENT LOSSES (CONTINUED)

The table below shows provision made and reversed during the 6 months ended 30 June 2012 and 2013 and during the year ended 31 December 2012.

Balance as at 31 December 2011	21
Provision made during the period	243
Provision reversed during the period	-
As at 30 June 2012	264
As at 31 December 2011	21
Provision made during the period	310
Provision reversed during the period	(85)
As at 31 December 2012	246
As at 31 December 2012	246
Provision made during the period	127
Provision reversed during the period	(110)
As at 30 June 2013	263

### NOTE 10. LOANS AND DEPOSITS FROM OTHER BANKS

	30.06.2013	31.12.2012
Short-term (up to 1 year):		
- in foreign currency	41,605	21,552
- in HUF	329	411
Sub-total	41,934	21,963
Long-term (over 1 year):		
- in foreign currency	60,623	86,953
- in HUF	19,952	19,939
Sub-total	80,575	106,892
Total	122,509	128,855

### NOTES TO THE CONDENSED INTERIM FINANCIAL REPORT FOR THE 6 MONTHS ENDED 30 JUNE 2013

(All amounts stated in HUF million unless otherwise noted)

### NOTE 10. LOANS AND DEPOSITS FROM OTHER BANKS (CONTINUED)

The table below shows an analysis of loans and deposits from other banks by remaining maturity as at 30 June 2013 and 31 December 2012.

		30.06.2013	31.12.2012
Remaining Maturity		Gross value	Gross value
In foreign currency:			
Up to 1 month		2,805	3,659
1 to 3 months		5	8
3 months to 1 year		38,795	17,885
1 to 5 years		56,581	82,159
Over 5 years		4,042	4,794
	Sub-total	102,228	108,505
<u>In HUF</u>			
Up to 1 month		329	411
1 to 5 years		19,952	19,939
	Sub-total	20,281	20,350
Total	***************************************	122 500	440 OFF
LULAI		122,509	128,855

Under the Act on Eximbank, the Hungarian State is liable, as absolute guarantor, for the fulfilment of Eximbank's obligations to pay principal and interest arising from its borrowings, including debt instruments issued by Eximbank, loans from Hungarian and foreign credit institutions and Eximbank's payment obligations arising from the replacement costs of foreign exchange and interest rate swap transactions.

The Hungarian State's obligations to Eximbank in respect of the Funding Guarantee are subject to an upper limit set by the annual budget. Under the 2013 Budget Act, the upper limit of the Funding Guarantee is currently HUF 1,200 billion. As at 30 June 2013, Eximbank had total amounts drawn, or available to be drawn but undrawn, under the Funding Guarantee (calculated as Eximbank's balance sheet liabilities plus the amount yet undrawn under the Medium Term Note Programme) of HUF 680.9 billion (EUR 2.3 billion), representing approximately 56.7% of the HUF 1,200 billion upper limit (as at 31 December 2012: 57.4%).

The Hungarian State does not charge any fee in respect of the Funding Guarantee.

In accordance with Hungarian law, if Eximbank fails to perform any of its payment obligations which are guaranteed by the Hungarian State, creditors may seek to recover directly from the Hungarian State by filing a petition with the minister responsible for public finances without first seeking to recover from Eximbank.

### NOTES TO THE CONDENSED INTERIM FINANCIAL REPORT FOR THE 6 MONTHS ENDED 30 JUNE 2013

(All amounts stated in HUF million unless otherwise noted)

### NOTE 11. DEBT SECURITIES ISSUED

On 12 December 2012 under the 2 billion EUR Medium Term Note Programme the Bank issued USD 500 million 5.5% at a nominal value of USD 1,000 per bond. The issue price was 98.879% of the aggregated nominal amount.

The bonds mature 5 years from the issue date at the nominal value. The bonds will be redeemed on the maturity date. Interest payment dates are 12 February and 12 December in each year up to and including Maturity date. There will be a long first coupon from and including 12 December 2012 up to but excluding 12 August 2013.

The effective interest on the bond recorded in Interest expense was HUF 3,309 million (in 2012: HUF 135 million) using effective rate of 5.9%.

Bonds are listed on London Stock Exchange's regulated market with effect from the issue date. Bank has not repurchased any of its own debt since the issue date.

NOTE 12. SHAREHOLDER'S EQUITY

	30.06.2013	31.12.2012
Share capital	10,100	10,100
Share premium	400	400
Retained earnings	(233)	1,259
Fair value reserve, net of tax	Ì 19	15
Statutory reserves	7,733	6,739
Total	18,019	18,513

As at 30 June 2013 the Bank's share capital is comprised of 2,020 fully paid shares, each with a nominal value of HUF 5 million.

As at 30 June 2013 and 31 December 2012 the shareholder's rights were the following:

Shareholder	Number of shares	Face value of shares	Equity owned	Votes owned
Hungarian State represented by Ministry for National Economy	-	and the second second		
	2,020	10,100	100 %	100 %
Total	2,020	10,100	100 %	100 %

### NOTES TO THE CONDENSED INTERIM FINANCIAL REPORT FOR THE 6 MONTHS ENDED 30 JUNE 2013 (All amounts stated in HUF million unless otherwise noted)

### NOTE 13. COMMITMENTS AND CONTINGENT LIABILITIES

In the normal course of business, the Bank enters into off-balance sheet financial instruments such as guarantees and letters of credit.

Under the Act on Eximbank, the Hungarian State also provides a back-to-back statutory guarantee in respect of certain guarantees issued by Eximbank. Eximbank's guarantee portfolio consists of (i) export-credit guarantees, issued primarily to banks and (ii) other export-related guarantees (including tender guarantees, advance repayment guarantees, performance guarantees and warranty guarantees), issued primarily to corporate customers.

The Hungarian State's obligations in respect of this back-to-back statutory guarantee are subject to an upper limit set by the annual central budget. According to the 2013 Budget Act, the upper limit was increased from a combined HUF 80 billion to a combined HUF 350 billion in respect of Eximbank's export-credit and other export-related guarantees. By government decree, the back-to-back statutory guarantee is also subject to certain conditions, including that any credit agreement over which Eximbank extends a state-backed export-credit guarantee must conform to OECD guidelines.

As at 30 June 2013, HUF 25.8 billion of Eximbank's overall guarantee portfolio of HUF 29.1 billion was backed by state guarantees.

The remaining 11.4% of Eximbank's guarantee portfolio (which are guarantees issued at its own risk) related to export-credit guarantees where the underlying loans, due mainly to the nature of the export or tenor, are outside OECD guidelines, and accordingly, outside the statutory guarantee.

Commitments and contingent liabilities as at 30 June 2013 and 31 December 2012 are summarised as follows:

	30.06.2013	31.12.2012
Guarantees counter-guaranteed by the Republic of		
Hungary	25,803	25,407
Unutilised part of credit lines	137,519	59,939
Guarantees not counter-guaranteed by the Republic	,	. ,
of Hungary	3,320	2,932
Total	166,642	88,278

Loan commitments constitute undrawn amounts under Eximbank's existing loan agreements. Eximbank's loan commitments primarily relate to its pre-export refinancing products entered into with banks.

There are no assets of the Bank that are pledged as collateral.

### NOTES TO THE CONDENSED INTERIM FINANCIAL REPORT FOR THE 6 MONTHS ENDED 30 JUNE 2013

(All amounts stated in HUF million unless otherwise noted)

### NOTE 14. TAXATION

The components of income tax expense for the 6 months ended June 30, 2013 and June 30, 2012 are as follows:

	*****		
	30.06.2013	30.06.2012	
Corporate income tax expense	12	24	
Local tax expense	57	77	
Innovation contribution expense	9	12	
Current income tax	78	113	
Deferred tax expense	(103)	17	
Total income tax	(25)	130	
Net (loss) before income tax	(525)	(311)	
Effective tax rate after adjustments	5%		
and the arter adjustments	5%	(42%)	

The corporate income tax was 10% of the positive tax base up to HUF 500 million thereafter 19% both in 2013 and 2012. The tax base is the net profit before tax modified by certain tax deductible and non deductible items as required the local tax law.

Considered their net non-turnover character, local business tax and innovation contribution expenses are presented as an income tax expense for IFRS purposes.

In 2013 and 2012 local business tax an innovation contributions are payable 2% and 0.3% respectively on statutory net interest and fee income modified by certain cost elements.

### NOTES TO THE CONDENSED INTERIM FINANCIAL REPORT FOR THE 6 MONTHS ENDED 30 JUNE 2013

(All amounts stated in HUF million unless otherwise noted)

### NOTE 15. INTEREST INCOME AND INTEREST EXPENSE

	30.06.2013	30.06.2012
Interest income:		
Loans and advances to customers	1,165	860
Loans and advances to other banks and insurance companies	1,240	1,238
Interest compensation*	3,957	1,946
Securities	1,014	774
Other	18	-
Total	7,394	4,818
Interest expense:		
Loans and deposits from other banks	2,000	2,720
Debt securities issued	3,309	-
Total	5,309	2,720
Net interest income	2,085	2,098

<sup>\*</sup> In accordance with the rules and conditions of the Government Decree 85/1998 (V.6.) on the interest compensation system and of the Government Decree 232/2003 (XII.16.) on the tied aid-credits the Bank receives interest compensation from Hungarian State for special financing facilities.

The principal factor for the increase in the interest income and interest expense in the six months ended 30 June 2013 compared to the six months ended 30 June 2012 was the higher volume of loans granted and as a result the necessary borrowings in the given period.

NOTE 16. GAINS AND LOSSES FROM TRADING AND INVESTMENT ACTIVITIES, NET

_	30.06.2013	30.06.2012
Gain and losses on foreign currency swap deals, net Other foreign currency gains and losses, net	50 (311)	(1,502)
Foreign currency gains and (losses), net *	(261)	(209)
Other gains and losses, net	(2)	(1)
Total	(263)	

<sup>\*</sup> Also includes the revaluation of financial assets at fair value through profit or loss and financial liabilities at fair value through profit or loss.

### NOTES TO THE CONDENSED INTERIM FINANCIAL REPORT FOR THE 6 MONTHS ENDED 30 JUNE 2013

(All amounts stated in HUF million unless otherwise noted)

### NOTE 17. OPERATING EXPENSES

	30.06.2013	30.06.2012
Bank tax*	454	454
Personnel expenses**	761	646
Material expenses	349	287
Special tax of credit institution***	278	166
Depreciation and amortization	75	47
Other administration expenses	28	21
Other expenses/ (income), net	(447)	17
Total	1,498	1,638

\*The Hungarian Parliament approved a new Act in August 2010 which provided a framework for the levying of a "bank tax" on financial institutions. According to this act each financial institution - that already had a closed financial year and related financial statements on 1 July 2010 - would be subject to assessment and payment of the bank tax for 2010. The basis and the rate of the bank tax that is payable differs depending on the type of financial institutions.

Tax rates are uniformly based on statutory reported financial data of the reporting entity for the period ended 31 December 2009.

For credit institutions the tax base is adjusted total assets for the year ended 31 December 2009. The tax rate is 0.15% up to HUF 50,000 million and 0.53% above HUF 50,000 million. The bank tax is recorded as an expense in the financial period in which it is legally payable. As the bank tax is payable based on non net income measures for the year ended 31 December 2009 it does not meet the definition of income tax under IFRS and is therefore presented as an operating expense in the statement of comprehensive income.

As the tax base and the tax rates remained unchanged since 2010 the Bank tax in 2013 amounts to HUF 454 million similarly to 2010, 2011 and 2012.

Due to the nature of the tax there is no IFRS basis to accrue the liability on a pro-rata basis. The liability for both 2013 and 2012 needed to be recognized in full at 1 January 2013 and 2012.

\*\*\*The Hungarian Parliament introduced this tax effective from 1<sup>st</sup> January 2007 in the frame of Act LIX of 2006 on the particular tax of the credit institutions and financial enterprises. The credit institutions shall pay this type of tax at the rate of five per cent on their interest and similar income earned during the year from loans which are directly or indirectly affected by any interest subsidy or interest compensation system.

<sup>\*\*</sup> The average number of employees in 2013 was 120 (2012: 106).

### NOTES TO THE CONDENSED INTERIM FINANCIAL REPORT FOR THE 6 MONTHS ENDED 30 JUNE 2013 (All amounts stated in HUF million unless otherwise noted)

### NOTE 18. COMPONENTS OF OTHER COMPREHENSIVE INCOME

	30.06.2013	30.06.2012
Available for sale financial assets		
Gains (losses) arising during the period Reclassification adjustments for (gains)/losses included in P&L	2 1	32 2
Other comprehensive income	3	34
Income tax	1	(6)
Other comprehensive income for the period	4	28

All the components of other comprehensive income for the 6 months ended 30 June 2013 and 2012 stated above are items that may be reclassified subsequently to profit or loss.

### NOTES TO THE CONDENSED INTERIM FINANCIAL REPORT FOR THE 6 MONTHS ENDED 30 JUNE 2013 (All amounts stated in HUF million unless otherwise noted)

### NOTE 19. RELATED PARTY TRANSACTIONS

### 19.1 Management and employees

Loans to employees of the Bank amounted to HUF 53 million and HUF 59 million as at 30 June 2013 and 31 December 2012, respectively. Out of the total amount HUF 2 million was granted to the management as at 30 June 2013 (2012: HUF 2 million).

The honorarium of the Board of Directors and the Supervisory Board added up to HUF 26 million in the first 6 months of 2013 (2012: HUF 25 million). There are no - share-based payments to the Boards or the key management personnel.

### 19.2 Companies

Eximbank – as a 100 % state owned company – was controlled by the Hungarian National Asset Management Company, the successor of the State Privatisation and Holding Company (ÁPV Rt.) between 1 January 1999 and 15 December 2004. On 15 December 2004, ÁPV Rt. sold 75 % less one share (and voting rights) of Eximbank to the Hungarian Development Bank Ltd. according to the rules of paragraph 138 (4) of Act XLVIII of 2004 on Financial Services and the respective Government Decree no. 2186/2004 (VII.22.).

Since 17 June 2010 Eximbank had been controlled solely by the Hungarian Development Bank Ltd. in accordance with the paragraph 12 (1) of Act LII on accountable management of state owned properties. Therefore the Hungarian Development Bank Pte Ltd. — having its registered office at Nádor St. 31., H-1051 Budapest, Hungary — was the Bank's parent company. The Bank was included in the Consolidated Financial Statements of the Hungarian Development Bank Ltd. for the years ending 31 December 2011 and 31 December 2010. In both years the ultimate parent of the Bank was the Hungarian State.

On 12 April 2012 the Hungarian Government had announced that Hungarian State acquired the shares in Eximbank owned by the Hungarian Development Bank Ltd. and all the shareholders' rights exercised by Ministry for National Economy. The relating modification of the Act on Eximbank is effective from 10 May 2012.

All transactions with the Hungarian Development Bank Ltd. ("MFB") as one of the most significant related parties and MFB's subsidiaries, associates and jointly controlled entities and other state-owned companies are conducted at market rates. MEHIB is also solely owned by Hungarian State like the Bank since May 2012 (it was owned by Hungarian Development Bank Ltd earlier).

Balances with related party companies as at 30 June 2013, representing 10.53 % of total assets (as at 31 December 2012: 18.41 %), 26.92 % of total liabilities (as at 31 December 2012: 26.67 %) and 0.93 % of total commitments and contingent liabilities (as at 31 December 2012: 1.76 %) are presented below:

### NOTES TO THE CONDENSED INTERIM FINANCIAL REPORT FOR THE 6 MONTHS ENDED 30 JUNE 2013 (All amounts stated in HUF million unless otherwise noted)

### NOTE 19. RELATED PARTY TRANSACTIONS (CONTINUED)

	30.06.2013	31.12.2012
Balances with NBH	9	1,313
Short-term placement to MFB incl. interest receivable Loans to MEHIB and MFB's subsidiaries incl. interest receivable	8,635	6,099 10,744
Loans to MFB's associates incl. interest receivable Advances to the State from interest compensation systems Total loans and advances to related parties, net of	501 2,118	501 3,148
impairment losses	11,254	20,492
Foreign currency swap with MFB Total financial assets at fair value to related parties	11 11	-
Discounted bonds issued by NBH Hungarian Government bonds Total available for sale financial assets to related parties	14,995 857 15,852	24,967 827 25,794
Total Assets	27,126	47,599
Loans and deposits from MFB incl. accrued int.payables Loans and deposits from MFB's subsidiaries incl. accrued int.payables Total loans and deposits from related parties	59,403 5,084 64,487	58,714 5,306 64,020
Total Liabilities	64,487	64,020
Guarantees provided on behalf of other state-owned	~~	2.2
company Other commitments and contingent liabilities Total commitments and contingent liabilities	72 1,476 <b>1,548</b>	99 1,456 <b>1,555</b>

### NOTES TO THE CONDENSED INTERIM FINANCIAL REPORT FOR THE 6 MONTHS ENDED 30 JUNE 2013

(All amounts stated in HUF million unless otherwise noted)

### NOTE 19. RELATED PARTY TRANSACTIONS (CONTINUED)

	30.06.2013	30.06.2012
Interest income:		
Short-term placements to MFB	2	23
Short-term placements to MNB	18	1
Loans to MEHIB and MFB's subsidiaries	269	328
Loans to MFB's associates	21	28
State interest compensation	3,957	1,946
Hungarian discounted treasury bills, discounted bonds	- ,	1,,, 1.0
issued by NBH and Hungarian Government bonds	1,012	707
Total	5,279	3,033
Interest expense:		
Loans and deposits from MFB	457	2,090
Loans and deposits from MFB's subsidiaries	188	2,090
Total	645	2,090
	0.10	2000
Fee and commission expense:		
Insurance fees paid to MEHIB	348	4
Total	348	4
Net interest income and net income from fees and		
commissions	4,286	939
=	-,,	
Provision and impairment losses Charge/ (release):		
Loans and credit lines to MFB's associates	<u>-</u>	(5)
Total	_	(5)
20		
Gains and losses from trading activities, net:		
Cross currency interest rate swap with MFB	-	3
Total	www	3
-		
Operating income/(expenses):		
MEHIB and MFB's subsidiaries	73	1
Hungarian Sate: Refund of MEHIB insurance fees of tied-		
aid loans	348	MHz
Total	421	1

### NOTES TO THE CONDENSED INTERIM FINANCIAL REPORT FOR THE 6 MONTHS ENDED 30 JUNE 2013 (All amounts stated in HUF million unless otherwise noted)

### NOTE 20. FINANCIAL RISK MANAGEMENT

Risk management activity of Eximbank is determined by its specific role and position in the Hungarian economy. The Bank's ultimate owner is the state with a 100% direct shareholding and it operates under the governance of the Ministry for National Economy. The Bank is a credit institution and its primary task is to promote Hungarian exporters on external markets.

In order to diminish the risk of open bond positions the Bank holds bonds with low credit risk exclusively and does not deal with futures or options. The security portfolio consists primarily of zero-coupon bonds issued by the National Bank of Hungary and Hungarian government bonds held for the purposes of liquidity management and maintaining a liquidity reserve. Eximbank neither speculates on the stock exchange nor buys derivatives for speculative reasons. Eximbank enters into currency swap transactions intended to hedge foreign exchange risks.

The Bank's policies for managing interest rate, credit, foreign currency exchange risk and liquidity risk are reviewed regularly by the Asset and Liability Committee (ALCO), Credit Committee and the Board of Directors. The policies are summarised as follows:

### Risk management policies

The Bank is exposed to interest rate, liquidity and foreign currency exchange risk, while the most significant risk is the credit risk. Risk management is carried out by the Risk Management Department under policies approved by ALCO, the Credit Committee and the Board of Directors. These principles are determined within the prescriptions established by the National Bank of Hungary and the Hungarian Financial Institutions Supervision. The Asset and Liability Committee, the Credit Committee and the Board of Directors are responsible for review of risk management and control environment. The risk profile is assessed before concluding a transaction, which is authorised by the appropriate level of seniority within the Bank. The service pattern reflects the entire process of exporting, and the risk is shared with commercial banks. The specific character of the credit risk can mostly be detected by differentiating by product and consumer categories.

### Risk strategy and risk profile

The Bank's risk strategy includes the exploration, identification and separation of risks, furthermore the assessment of the risk level and weight of them. The risk identification process gives a detailed specification of risk categories concerning the Bank's regular course of business and economic environment. The first dimension of the risks is the type (according to the ICAAP guide book) and the second one is the bank-specific aspect of the services and products. Each of the relevant risk factors is evaluated by the Risk Management Department in cooperation with the Controlling Department. The overall risk level of an individual risk category is determined by the risk assessment of the appropriate risk type weighted by its significance in line with Eximbank's operational characteristics. Most of the weighted rates point to the fact that the majority of the risks are low or represent moderate risk level. The risk profile report takes into consideration the extent of the exposure and the seriousness of the risk. This method gives us a general overview about the Bank's risk profile and an opportunity to perform continuous monitoring activity. The level of credit risk is moderate, since the credit portfolio consists of products with lower risk level: products carrying risk exposure to domestic banks, counter-guarantees of state. The aggregated country risk components seem to be at a very low risk level at first sight, which can be explained by the excess weight of domestic risk taking. Furthermore, the foreign positions tend to be oriented towards countries with improving risk level and they are also backed with insurance.

### NOTES TO THE CONDENSED INTERIM FINANCIAL REPORT FOR THE 6 MONTHS ENDED 30 JUNE 2013 (All amounts stated in HUF million unless otherwise noted)

### NOTE 20. FINANCIAL RISK MANAGEMENT (CONTINUED)

### 20.1. Credit risk

Management of credit risk, credit rating systems

The Bank manages and controls credit risk by setting limits on the amount of risk it is willing to accept for clients, counterparties and for country concentrations, and by monitoring exposures in relation to such limits. The exposure to any one borrower is further restricted by sub-limits for different maturity and transaction type. The credit risk management is based on a client rating system, which applies different essentials for financial institutions and for corporate clients. The scoring system takes into account the business activity, financial position, market position, management, organisation and its role in the given business sector. Both the on- and off-balance sheet items (loans, guarantees) are subject to quarterly classification requirements. The key factors of the rating are:

- 1. Consumer/counterparty rating
- 2. Country risk
- 3. Collateral
- 4. Number of past due days

Due to Hungarian legal regulations it is not allowed to derive risk assessment directly from international ratings under BBB- Baa3 level. As Eximbank's business focus is on emerging market countries, it is usual to make risk assessment based on the Bank's own internal rating model. Eximbank also builds up business partnerships with some local emerging market banks that are not essentially rated by international rating agencies. Eximbank uses a 5 scale internal rating system for banks. The table below contains credit exposures to banks grouped by our internal rating categories by nominal amount as at 30 June 2013 and 31 December 2012:

Internal rating	30/06/2013	31/12/2012
1	-	6,099
2	111,072	94,190
3	52,414	54,982
4	-	
5	416	407
Total	163,902	155,678

Note: As described in Note 7 a loan originally granted to a foreign bank insured by MEHIB was assigned to MEHIB due to default in 2010. This amount is not included in the table above.

Global limits for banks are divided into sub limits:

- credit and guarantee sublimit
- money market sublimit and
- trading sublimit

Trading sublimit is used for derivative transactions with a 20% weight on face value. As a result derivative positions affect 20% of global limit.

According to the Bank internal policy all classified outstanding and off-balance sheet items have to be categorised into 5 categories (1.Low-fair risk; 2.Watch list; 3.Substandard; 4.Doubtful; 5.Loss). There is also credit risk in off-balance sheet financial instruments, such as non-government backed guarantees. These risks are mitigated by the same control processes and policies as loans and the state-backed guarantees are also evaluated by the same method as the ones issued on our own risk.

### NOTES TO THE CONDENSED INTERIM FINANCIAL REPORT FOR THE 6 MONTHS ENDED 30 JUNE 2013 (All amounts stated in HUF million unless otherwise noted)

### NOTE 20. FINANCIAL RISK MANAGEMENT (CONTINUED)

### 20.1. Credit risk (continued)

### Exposure to credit risk

The Bank's exposure to credit risk at the reporting date is shown below:

	Loans and a banks and i compa	insurance	Loans and accustom	
	30.06.2013	31.12.2012	30.06.2013	31.12.2012
Carrying amount	172,441	165,380	66,916	63,282
Individually impaired:				
Watch list	-	-	7,986	7,363
Substandard	-	49	1,632	-
Doubtful	-	-	689	693
Loss	151	131	1,393	1,352
Gross amount	151	180	11,700	9,408
Allowance for impairment	(151)	(146)	(2,341)	(1,812)
Carrying amount	-	34	9,359	7,596
Collectively impaired:	-	~	-	-
Past due but not impaired:	•	-	48	60
Neither past due nor impaired:	172,441	165,346	47,150	42,993
Accounts with renegotiated terms:				
Gross amount	283	276	13,167	15,358
Allowance for impairment	(283)	(276)	(2,808)	(2,725)
Carrying amount		-	10,359	12,633
Total carrying amount	172,441	165,380	66,916	63,282

At 30 June 2013 Financial assets at fair value through profit or loss with a carrying value of HUF 490 million (as at 31 December 2012: 130 million), Cash, due from banks and balances with National Bank of Hungary" with a carrying value of HUF 699 million (as at 31 December 2012: HUF 2,505 million) and Available-for-sale financial assets with a carrying value of HUF 15,864 million (as at 31 December 2012: HUF 25,806 million) are neither past due nor impaired, however the securities acquired in exchange for a loan with a carrying value of HUF 37 million (as at 31 December 2012: HUF 34 million) presented among available-for-sale financial assets are individually impaired in both 2013 and 2012 (Note 5).

### NOTES TO THE CONDENSED INTERIM FINANCIAL REPORT FOR THE 6 MONTHS ENDED 30 JUNE 2013 (All amounts stated in HUF million unless otherwise noted)

### NOTE 20. FINANCIAL RISK MANAGEMENT (CONTINUED)

### 20.1. Credit risk (continued)

Loans with renegotiated terms

A loan is labelled as renegotiated when restructuring activities, including extended payment agreements, modification and deferral of payments are applied.

Write-off policy

Loan together with the associated allowance are written off, either partially or in full, when there is no realistic prospect of future recovery of the principal amount and all collaterals has been realised or has been transferred to the Bank.

### Collaterals

The Bank actively uses collateral and guarantee to reduce its credit risk. In order to minimise the credit loss, the Bank seeks additional collateral from the consumer, like for instance charges over accounts receivable. Most of the guarantees issued by the Eximbank are state-backed instruments.

The functions of the state export credit agency in Hungary are divided between Eximbank and Hungarian Export Credit Insurance Ltd. (MEHIB) which were both established by the Eximbank Act. MEHIB provides export credit insurance to exporters or their banks, including to certain of Eximbank's borrowers. Eximbank and MEHIB currently share the same management.

Eximbank benefits from export credit insurance policies sold to its customers by MEHIB with respect to its buyer's credit and discounting portfolios

The majority of Eximbank's loans granted to entities resident outside are insured by MEHIB, and these insurances are also state-backed.

Where a MEHIB-insured loan is non-performing, MEHIB continues to make interest and principal payments including delinquent payments according to the terms agreed by the original borrower up to its coverage amount. Under the 2013 Budget Act, MEHIB can underwrite export credit insurance up to a limit of HUF 500 billion with a direct state guarantee.

### NOTES TO THE CONDENSED INTERIM FINANCIAL REPORT FOR THE 6 MONTHS ENDED 30 JUNE 2013

(All amounts stated in HUF million unless otherwise noted)

### NOTE 20. FINANCIAL RISK MANAGEMENT (CONTINUED)

### 20.1. Credit risk (continued)

An estimate of fair value of collateral and other security enhancements held against financial assets is shown below:

Bank guarantees       -       -       1,306       1,39         Property       -       -       563       37	0
Insured by MEHIB	2
Insured by MEHIB	
Cash Collateral       -       -       2         Bank guarantees       -       -       1,306       1,39         Property       -       -       563       37         Other       -       -       -       5         Against past due but not impaired:       Insured by MEHIB       -       -       -       -         Cash Collateral       -	1 1
Bank guarantees	21 3
Property         -         -         563         37           Other         -         -         5         Against past due but not impaired:           Insured by MEHIB         - <td>-</td>	-
Other       -       -       5         Against past due but not impaired:       Insured by MEHIB       -       -       -       -         Cash Collateral       -       -       -       -       -         Bank guarantees       -       -       -       -       -         Property       -       -       -       -       -         Other       -       -       -       -       -         Against neither past due nor impaired:       Insured by MEHIB       269       435       19,436       21,90         Cash Collateral       7       8       541       41         Bank guarantees       -       -       7,379       8,90         Property       -       -       4,371       1,39         Other       -       -       6,608       9,89         Against accounts with renegotiated	
Against past due but not impaired:         Insured by MEHIB       - <t< td=""><td>9</td></t<>	9
Insured by MEHIB       -	9
Cash Collateral       -	
Property         -<	_
Property         -<	13
Against neither past due nor impaired:         Insured by MEHIB       269       435       19,436       21,90         Cash Collateral       7       8       541       41         Bank guarantees       -       -       -       7,379       8,90         Property       -       -       -       4,371       1,39         Other       -       -       6,608       9,89         Against accounts with renegotiated	_
impaired:       Insured by MEHIB       269       435       19,436       21,90         Cash Collateral       7       8       541       41         Bank guarantees       -       -       -       7,379       8,90         Property       -       -       -       4,371       1,39         Other       -       -       6,608       9,89         Against accounts with renegotiated	_
impaired:       Insured by MEHIB       269       435       19,436       21,90         Cash Collateral       7       8       541       41         Bank guarantees       -       -       -       7,379       8,90         Property       -       -       -       4,371       1,39         Other       -       -       6,608       9,89         Against accounts with renegotiated	
Cash Collateral       7       8       541       41         Bank guarantees       -       -       -       7,379       8,90         Property       -       -       -       4,371       1,39         Other       -       -       6,608       9,89         Against accounts with renegotiated	
Cash Collateral       7       8       541       41         Bank guarantees       -       -       -       7,379       8,90         Property       -       -       -       4,371       1,39         Other       -       -       6,608       9,89         Against accounts with renegotiated	0
Bank guarantees       -       -       7,379       8,90         Property       -       -       4,371       1,39         Other       -       -       6,608       9,89         Against accounts with renegotiated	
Property         -         -         4,371         1,39           Other         -         -         6,608         9,89           Against accounts with renegotiated         -         6,608         9,89	
Other 6,608 9,89.  Against accounts with renegotiated	
Against accounts with renegotiated	
torms	
terms.	
Insured by MEHIB 6,749 8,95	3
Cash Collateral - 28 33	
Bank guarantees	_
Property - 1,099 1,039	9
Other 681 758	
Total 276 443 55,478 60,694	4

As described in Note 7 a loan originally granted to a foreign bank insured by MEHIB was assigned to MEHIB due to default in 2010. The carrying value of the loan amounted to HUF 8,533 million as at 30 June 2013 (as at 31 December 2012; HUF 9,695 million). The total amount of the loan is guaranteed by the Hungarian State. This amount is not included in the table above.

### NOTES TO THE CONDENSED INTERIM FINANCIAL REPORT FOR THE 6 MONTHS ENDED 30 JUNE 2013 (All amounts stated in HUF million unless otherwise noted)

### NOTE 20. FINANCIAL RISK MANAGEMENT (CONTINUED)

### 20.2. Interest rate risk

Interest rate risk is the current or prospective risk to both the Bank's earnings and capital from adverse movements in interest rates. The Bank measures the interest rate risk in the banking book under re-pricing of the loans, furthermore using gap analysis shows the assets and liabilities at different re-pricing dates. Besides the re-pricing risk and shifts in the yield curve the Bank also faces basis risk and inherent risk in banking products. Interest rate risk is largely reduced by a compensation system, which covers the risk arising from fixed interest-bearing assets compared to floating rate funds with a certain amount approved by the Parliament for a one year period in the budgetary law.

Financial assets under interest compensation system and tied-aid credits are fixed rate or zero interest-bearing financial instruments in case of some tied-aid credits in the clients' point of view, however the Bank receives interest compensation on these assets from Hungarian State. The interest compensation is quarterly calculated and due, based on the weighted average of the daily balances.

Net interest rate risk is assessed using a static gap model regarding parallel shift for the entire statement of financial position calculated by VAR based estimation of changes in interest rates of different currencies. The VAR based estimation of decrease in the market interest rates using a confidence level of 99 % would affect negatively the net interest income for the next twelve months by HUF 127 million (218 in previous year). The calculation assumes that other conditions (including foreign exchange rates) are unchanged during the period. The magnitude of changes in interest rates are: EUR: 0.058%; USD: 0.099%; HUF: 0.83%). Needs of capital requirement in respect of interest rate risk are calculated with duration gap methodology based on a basis point value model regarding VAR of changes in interest rates. Stress test is used for monitoring interest rate risks monthly.

### NOTES TO THE CONDENSED INTERIM FINANCIAL REPORT FOR THE 6 MONTHS ENDED 30 JUNE 2013

(All amounts stated in HUF million unless otherwise noted)

### NOTE 20. FINANCIAL RISK MANAGEMENT (CONTINUED)

### 20.3. Capital management

Concerning the policy and the methods for capital handling the Bank follows the provisions of Hungarian Banking Act, of the Act on the Eximbank as well as of the Government Decree No. 196/2007 on the calculation of capital requirement.

According to the provisions of the Act CXII of 1996 on Credit Institutions and Financial Enterprises the financial institutions should dispose of a solvency margin ensuring the cover of the actual risks of its activity in order to maintain the actual financial solvency and to fulfil its liabilities, and the Bank should permanently maintain a minimum capital adequacy ratio of 8 percent.

The solvency margin is defined according to the Schedule No. 5 of the Act CXII of 1996 on Credit Institutions and Financial Enterprises, the capital adequacy ratio is defined according to the Decree.

The provision of capital handling is controlled by the Hungarian Financial Supervisory Authority.

In 2007 according to provisions of Article 20 of Act on Eximbank (Solvency margin and capital adequacy) and Schedule No 5 of Act CXII of 1996 on Credit Institutions and Financial Enterprises, MFB has provided to the Bank a subordinated loan capital in the amount of EUR 100 million. The maturity of this particular loan is 12th of September 2017. In line with the referred provisions, the amount of the subordinated loan capital is to be considered as a positive component of the guarantee capital of Eximbank. On the 30st of June 2013 and as at 31 December 2012 the amount of the long-term liability arising from the loan agreement is HUF 29,516 million and HUF 29,129 million, respectively.

The Bank fulfilled the legal and prudential requirements in the first 6 months of 2013 and in 2012, permanently complied with the limits of the Act CXII of 1996 on Credit Institutions and Financial Enterprises, the capital adequacy ratio has always significantly exceed the 8 percent required by the law as stated above.

	30.06.2013	31.12.2012
Core capital	18,009	18,033
Supplementary capital	29,516	29,129
Solvency margin	47,525	47,162
Total risk-weighted exposure to credit risk	240,870	201,707
Solvency ratio	18.96 %	22.39 %

### NOTES TO THE CONDENSED INTERIM FINANCIAL REPORT FOR THE 6 MONTHS ENDED 30 JUNE 2013

(All amounts stated in HUF million unless otherwise noted)

### NOTE 21. **SEGMENT INFORNMATION**

The Bank's segment reporting is based on the following operating segments: Banks, Corporate, Guarantees, Treasury and Other.

### Banks

Eximbank refinances domestic banks that provide export finance to Hungarian companies. The Bank also provides credits to foreign banks. This business segment includes the funds that finance the placements to banks as well as nostro accounts and interbank placements to and credits from domestic and foreign banks.

### Corporate

This segment involves export-financing loans to domestic and foreign companies, forfeit, letter of credit and other credit products. The funds financing loans to companies are also presented here.

### Guarantees

Eximbank provides guarantees for its own risk as well as those counter-guaranteed by the state.

### Treasury

Management of shareholders' equity is presented here; money market assets and the money market liabilities funding them are involved in this segment.

### Other

This segment contains activities not directly attributable to any of the above segments.

## NOTES TO THE CONDENSED INTERIM FINANCIAL REPORT FOR THE 6 MONTHS ENDED 30 JUNE 2013 (All amounts stated in HUF million unless otherwise noted)

## NOTE 21. SEGMENT INFORMATION (CONTINUED)

## Financial position segmented by businesses as at 30 June 2013

	Banks	Corporate	Guarantees	Treasury	Other	Total
Cash, due from banks and balances with NBH	689	ľ	ß.	10		669
Available-for-sale financial assets	36	1	i	15,852	13	15,901
Loans and advances to customers, net of impairment						<b>,</b>
losses	1,610	65,253	i	ŧ	53	66,916
Loans and advances to other banks and insurance						
companies, net of impairment losses	168,941	•	1	3,500	•	172,441
Financial assets at fair value through profit or loss	í	·	ı	490	ı	490
Intangibles, property and equipment	i	ı	į	f	301	301
Other assets including deferred tax assets	i	1	1	ŧ	<i>611</i>	6LL
Total Assets	171,276	65,253		19,852	1,146	257,527
Loans and deposits from other banks	122,509	ı	1	ì	ī	122,509
Financial liabilities at fair value through profit or loss	ı	,		486	1	486
Debt securities issued	ı	ł	ı	114,979	•	114,979
Other liabilities incl. provision and deferred tax						
liabilities	179	390	209		456	1,534
Total Liabilities	122,688	390	209	115,465	456	239,508
Share capital	1	i	1	10,100	1	10,100
Reserves	i	ì	1	7,919		7,919
Total Shareholder's Equity			•	18,019	ī	18,019
Total Liabilities and Equity	122,688	390	509	133,484	456	257,527

### NOTES TO THE CONDENSED INTERIM FINANCIAL REPORT FOR THE 6 MONTHS ENDED 30 JUNE 2013 (All amounts stated in HUF million unless otherwise noted)

## NOTE 21. SEGMENT INFORMATION (CONTINUED)

# Financial position segmented by businesses as at 31 December 2012

	Banks	Corporate G	Guarantees	Treasury	Othor	T. 4.21
Cash due from hanks and halances with NIDII	00 + +			t incont	Cullel	Lotal
Annitable C	1,195	1	ľ	1,312	,	2.505
Available-for-sale financial assets	34			25,774	33	35.040
Loans and advances to customers not of imposit	7700			111,02	76	77,040
losses	7,300	60,858	\$	1	58	63,282
Cane and advance to other house and all						
Comis and advances to only pality and insurance	151,491	í	ı	13,889	,	165 380
companies, net of impairment losses						20,601
Financial assets at fair value through profit or lose				•		
CONTRACTOR AND CONTRA	ŧ	ı	ŧ	130		130
manginies, property and equipment	i	i	,	,	214	21.4
Other assets including deferred tax assets	•	1	ı	ı	1218	1 2 1 2
Total Assets	155,084	858 09		41 102	01.761	017,1
	· ookaar	00,000		41,105	775,1	758,569
Loans and deposits from other banks	128,855		1	1	ı	128855
Financial liabilities at fair value through profit or lose				u O		120,033
Daht committee icenad	ı	•	ı	958	•	856
	1	ī	1	109,148	ı	109.148
Uther Habilities Incl. provision and deferred tax	1	252	325		000	1 107
liabilities		i i	)		070	1,19/
C C S S S S S S S S S S S S S S S S S S	0 0					
i olai klaadiiliks	128,855	252	325	110,004	620	240,056
Share capital	1	1	ı	10,100	1	10.100
Keserves	1	t	ı	8,413	f	8.413
lotal Shareholder's Equity	1	Annual Research	THE RESIDENCE OF THE PROPERTY	19 512		10 513
·				C1C,01		18,513
authented and Equity	128,855	252	325	128,517	620	258.569

F-40

### NOTES TO THE CONDENSED INTERIM FINANCIAL REPORT FOR THE 6 MONTHS ENDED 30 JUNE 2013 (All amounts stated in HUF million unless otherwise noted)

## NOTE 21. SEGMENT INFORMATION (CONTINUED)

# Profit or Loss segmented by businesses for the 6 months ended 30 June 2013

	Banks	Corporate	Guarantees	Treasury	Other	Total
Interest income Interest expense	4,373 (2,000)	2,007	1 1	1,014 (3,309)	i i	7,394 (5,309)
Net interest income	2,373	2,007		(2,295)		2,085
Net income from fees and commissions Provisions and impairment (losses)/reversal	, W	(344)	122 (17)	(2)	1	(224) (625)
Operating expenses, net	(912)	20	(113)	(263) (493)	1 1	(263) (1,498)
Profit/(loss) before income tax	1,464	1,071	(8)	(3,053)	-	(525)
Income taxes	(70)	(51)	ı	146	ı	25
Net profit/(loss)	1,394	1,020	(8)	(2,907)		(200)
Additional information Depreciation and amortisation Cost to acquires intangible, property and equipment	39	13	4 12	19	1 r	75

## NOTES TO THE CONDENSED INTERIM FINANCIAL REPORT FOR THE 6 MONTHS ENDED 30 JUNE 2013 (All amounts stated in HUF million unless otherwise noted)

## NOTE 21. SEGMENT INFORMATION (CONTINUED)

Profit or Loss segmented by businesses for the 6 months ended 30 June 2012

	Banks	Corporate	Guarantees	Treasury	Other	Total
Interest income Interest expense	2,769 (2,720)	1,274	1 1	775	i I	4,818 (2,720)
Net interest income	49	1,274		775		2,098
Net income from fees and commissions Provisions and impairment (losses)/reversal Gains and losses from trading and investment activities	38	- (390)	103 (243)	(1)	(89)	102 (663)
net Operating expenses, net	184 (926)	. (336)	(171)	(394)	1 1	(210) (1,638)
Profit/(loss) before income tax	(655)	548	(311)	175	(89)	(311)
Income taxes	(275)	230	(131)	74	(28)	(130)
Net profit/(loss)	(930)	778	(442)	249	(96)	(441)
Additional information Depreciation and amortisation Cost to acquires intangible, property and equipment	27	10	5	8 7	, ,	47

### NOTES TO THE CONDENSED INTERIM FINANCIAL REPORT FOR THE 6 MONTHS ENDED 30 JUNE 2013

(All amounts stated in HUF million unless otherwise noted)

### NOTE 21. SEGMENT INFORMATION (CONTINUED)

### Concentration of assets and liabilities by geographical segments as at 30 June 2013

	Hungary	EU Members	Non-EU European Countries	Other Countries	Total
Cash, due from banks and balances					
with NBH	604	70	15	10	699
Available-for-sale financial assets Loans and advances to customers, net	15,864		-	37	15,901
of impairment losses Loans and advances to other banks	32,816	~	30,205	3,895	66,916
and insurance companies net of impairment losses	171,973	-	329	139	172,441
Financial assets at fair value through profit or loss Intangibles, property and equipment,	176	314	-	-	490
net Other assets, including deferred tax	301	-	-	-	301
assets	774	. 1	**	4	779
Total Assets	222,508	385	30,549	4,085	257,527
Loans and deposits from other banks Financial liabilities at fair value	122,509	-	-	-	122,509
through profit or loss	-	-	-	114,979	114,979
Debt securities issued * Other liabilities incl. provision and	86	352		48	486
deferred tax liabilities	1,148	~ ~ ~ ~	16	370	1,534
Total liabilities	123,743	352	16	115,397	239,508
Share capital	10,100	-	۵۰	~	10,100
Reserves	7,919	**			7,919
Total Shareholder's Equity	18,019			<del></del>	18,019
Total Liabilities and Equity	141,762	352	16	115,397	257,527
Off-balance sheet financial instruments Guarantees counter-guaranteed by					
the state	19,048	740	6,015	399	26,202
Unutilised part of credit lines	123,529	en.	949	13,041	137,519
Guarantees not counter-guaranteed by the state	2,677	39	205	ber .	2,921
Total	145,254	779	7,169	13,440	166,642

<sup>\*</sup> Issued bonds are actively traded on London Stock Exchange and on OTC markets. The Bank has no detailed information about the breakdown of investors by geographical segments as at 30 June 2013. As a result the Bank classified debt securities issued into Other Countries segment.

### NOTES TO THE CONDENSED INTERIM FINANCIAL REPORT FOR THE 6 MONTHS ENDED 30 JUNE 2013

(All amounts stated in HUF million unless otherwise noted)

### NOTE 21. SEGMENT INFORMATION (CONTINUED)

### Concentration of assets and liabilities by geographical segments as at 31 December 2012

	Hungary	EU Members	Non-EU European Countries	Other Countries	Total
Cash, due from banks and balances	***************************************				
with NBH	1,811	661	15	18	2,505
Available-for-sale financial assets	25,806	-	-	34	25,840
Loans and advances to customers, net of impairment losses Loans and advances to other banks and	25,629	-	33,595	4,058	63,282
insurance companies net of impairment losses	164,650	-	558	172	165,380
Financial assets at fair value through profit or loss Intangibles, property and equipment,	130	-	-	-	130
net Other assets, including deferred tax	214	-	-	-	214
assets	1,189	2	27	_	1,218
Total Assets	219,429	663	34,195	4,282	258,569
Loans and deposits from other banks Financial liabilities at fair value	117,203	11,652	-	-	128,855
through profit or loss	253	603	-	-	856
Debt securities issued *	-	-	-	109,148	109,148
Other liabilities incl. provision and deferred tax liabilities	630	174	37	356	1,197
Total liabilities	118,086	12,429	37	109,504	240,056
Share capital Reserves	10,100 8,413	-	•		10,100 8,413
Total Shareholder's Equity	18,513	-		**	18,513
1		WFF-1956-1-Abs			10,010
Total Liabilities and Equity	136,599	12,429	37	109,504	258,569
Off-balance sheet financial instruments					
Guarantees counter-guaranteed by the state	18,599	722	6,085	NA	25,407
Unutilised part of credit lines	55,470	***	4,388	81	59,939
Guarantees not counter-guaranteed by the state	2,694	38	200	***	2,932
Total	76,763	760	10,674	81	88,278

<sup>\*</sup> Issued bonds are actively traded on London Stock Exchange and on OTC markets. The Bank has no detailed information about the breakdown of investors by geographical segments as at 31 December 2012. As a result the Bank classified debt securities issued into Other Countries segment.

### NOTES TO THE CONDENSED INTERIM FINANCIAL REPORT FOR THE 6 MONTHS ENDED 30 JUNE 2013

(All amounts stated in HUF million unless otherwise noted)

### NOTE 21. SEGMENT INFORMATION (CONTINUED)

Segmented revenue by geographical for the 6 months ended 30 June 2013

	Hungary	EU Members	Non-EU European Countries	Other Countries	Total
Interest income:					
Loans to customers	425	***	729	11	1,165
Loans and advances to other banks and					,
insurance companies	1,107	-	133	-	1,240
Other interest income	4,987	-	2	-	4,989
Total interest income	6,519	-	864	11	7,394
Income from fees and commissions: Guarantees counter-guaranteed by the					
state	63	-	32	-	95
Insurance fees devolved by MEHIB		_		-	-
Guarantees not counter-guaranteed by					
the state	36	-	1	-	37
Other	4		_	-	4
Total income from fees and				***************************************	
commissions	103	-	33	***	136
Total Income	6,622	-	897	11	7,530

### Segmented revenue by geographical segments for the 6 months ended 30 June 2012

	Hungary	EU Members	Non-EU European Countries	Other Countries	Total
Interest income:	**************************************				
Loans to customers	196	93	505	66	860
Loans and advances to other banks and					
insurance companies	1,170	***	61	7	1,238
Other interest income	2,653	-	~	67	2,720
Total interest income	4,019	93	566	140	4,818
Income from fees and commissions: Guarantees counter-guaranteed by the					
state	38	-	20	dan.	58
Insurance fees devolved by MEHIB	**	-	4	₩	4
Guarantees not counter-guaranteed by					
the state	51	-	1	_	52
Other	1	1966		***	1
Total income from fees and					**************************************
commissions	90	Sec.	25	WHI	115
Total Income	4,109	93	591	140	4,933

### NOTES TO THE CONDENSED INTERIM FINANCIAL REPORT FOR THE 6 MONTHS ENDED 30 JUNE 2013

(All amounts stated in HUF million unless otherwise noted)

### NOTE 22. EVENTS AFTER THE REPORTING DATE

There were no events after the reporting date, which have any significant effect on figures in the condensed interim financial report for the 6 months ended 30 June 2013.

### NOTE 23. USE OF ESTIMATES AND JUDGEMENTS

Management discusses with the Supervisory Board the development, selection and disclosure of the Bank's critical accounting policies and estimates, and the application of these policies and estimates.

These disclosures supplement the commentary on financial risk management (see Note 20.).

Key sources of estimation uncertainty

### Allowances for credit losses

Assets measured at amortised cost are tested for impairment on a regular basis according to the accounting policy of the Bank.

The specific counterparty component of the total allowances for impairment applies to financial assets tested individually for impairment and is based upon management's best estimate of the present value of the future cash flows that are expected to be received. In estimating these cash flows, management makes judgements about the counterparty's financial situation and the net realisable value of any underlying collateral. Each impaired asset is assessed on its merits, and the workout strategy and estimate of cash flows considered recoverable are independently approved by the Credit Risk function.

### Impairment of available-for-sale financial assets

Investments in available-for-sale securities are considered to be impaired if their carrying amount is greater than the estimated recoverable amount assessed at each balance sheet date on the basis of objective evidence such as significant financial difficulty of the issuer, actual breaches of contracts, high probability of bankruptcy or other financial reorganization of the issuer. Impairment losses on available-for-sale securities are recognised by transferring the cumulative loss that has been recognised in other comprehensive income, and presented in the fair value reserve in equity, to profit or loss. The cumulative loss that is removed from other comprehensive income and recognised in profit or loss is the difference between the acquisition cost, net of any principal repayment and amortisation, and the current fair value, less any impairment loss previously recognised in profit or loss.

If, in a subsequent period, the fair value of an impaired available-for-sale debt security increases and the increase can be related objectively to an event occurring after the impairment loss was recognised in profit or loss, then the impairment loss is reversed, with the amount of the reversal recognised in profit or loss. However, any subsequent recovery in the fair value of an impaired available-for-sale equity instrument is recognised in other comprehensive income.

### NOTES TO THE CONDENSED INTERIM FINANCIAL REPORT FOR THE 6 MONTHS ENDED 30 JUNE 2013

(All amounts stated in HUF million unless otherwise noted)

### NOTE 23. USE OF ESTIMATES AND JUDGEMENTS (CONTINUED)

### Determining fair values

The determination of fair value for financial assets and liabilities for which there is no observable market price requires the use of valuation techniques as described in accounting policy. For financial instruments that are traded infrequently and have little price transparency, fair value is less objective, and requires varying degrees of judgement depending on liquidity, concentration, uncertainty of market factors, pricing assumptions and other risks affecting the specific instrument. See also "Valuation of financial instruments" below.

### Critical accounting judgements in applying the Bank's accounting policies

Critical accounting judgements made in applying the Bank's accounting policies include:

### Valuation of financial instruments, fair value hierarchy

A number of the Bank's accounting policies and disclosures require the determination of fair value for financial assets and liabilities. Fair values have been determined for measurement and / or disclosure purposes based on the following methods.

All financial instruments are recognised initially at fair value. In the normal course of business, the fair value of a financial instrument on initial recognition is the transaction price (that is, the fair value of the consideration given or received).

Subsequent to initial recognition, the fair value of financial instruments that are quoted in active markets are measured at fair value based on bid prices for assets held and ask prices for liabilities issued. When independent prices are not available, fair value is determined by using valuation techniques which refer to observable market data. These include comparison with similar instruments where market observable prices exist, discounted cash flow analysis, and other valuation techniques commonly used by market participants.

For financial instruments, fair value may be determined in whole or in part using valuation techniques based on assumptions that are not supported by prices from current market transactions or observable market data.

The Bank measures fair value using the following hierarchy of methods:

- Level 1: unadjusted quoted prices in active markets for identical assets and liabilities;
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or the liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices);
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

The Bank has no such financial instruments of which fair value is determined using significant unobservable inputs (Level 3).

### NOTES TO THE CONDENSED INTERIM FINANCIAL REPORT FOR THE 6 MONTHS ENDED 30 JUNE 2013

(All amounts stated in HUF million unless otherwise noted)

### NOTE 23. USE OF ESTIMATES AND JUDGEMENTS (CONTINUED)

The table below analyses financial instruments carried at fair value, by valuation method:

30 June 2013	Level 1	Level 2	Total
Financial assets at fair value through profit or loss			
Derivative instruments	-	490	490
	Na.	490	490
Access to the form of the form	006		
Available-for-sale financial assets	906	14,995	15,901
Cook	906	14,995	15,901
Financial liabilities at fair value through profit or loss			
Derivative instruments	-	486	486
	_	486	486
31 December 2012 Financial assets at fair value through profit or loss			
Derivative instruments	-	130	130
	bie	130	130
Available-for-sale financial assets	873	24,967	25,840
	873	24,967	25,840
Financial liabilities at fair value through profit or loss			
Derivative instruments	-	856	856
	per .	856	856

There have been no transfers between Level 1 and Level 2 of the fair value hierarchy.

### Valuation techniques

Level 1:

- Fair value of Hungarian Government bonds are determined based on observable market prices published by Government Debt Management Agency Private Ltd (ÁKK Zrt.).

### Level 2.

- The foreign currency swaps are measured based on observable spot exchange rates, the yield curves of the respective currencies as well as the currency basis spreads between the respective currencies.
- Fair value of short term bonds issued by NBH is determined using the discounted cash flow model based observable yield curves available on observable market published by ÁKK Zrt.

### NOTES TO THE CONDENSED INTERIM FINANCIAL REPORT FOR THE 6 MONTHS ENDED 30 JUNE 2013

(All amounts stated in HUF million unless otherwise noted)

### NOTE 24. ACCOUNTING CLASSIFICATIONS AND FAIR VALUES

The estimated fair values disclosed below are designated to approximate values at which these instruments could be exchanged in an arm's length transaction between willing parties. However, many of the financial instruments have no active market and therefore, fair values are based on estimates using net present value and other valuation techniques, which are significantly affected by the assumptions used concerning the amount and timing of the estimated future cash flows and discount rates, which reflect varying degrees of risk. Furthermore, due to the use of subjective judgement and uncertainties, the aggregate fair value amounts should not be interpreted as being realisable in an immediate settlement of the instruments.

As at 30 June 2013, the fair values of the Eximbank's financial assets and liabilities were as follows:

	Held for trading	Loans and receivables	Available -for-sale	Other amortised cost	Carrying amount	Fair value
Cash due from banks and balances with National Bank of Hungary	-	699	-	_	699	699
Loans and advances to other banks and insurance companies	-	172,441	-	· -	172,441	172,441
Loans and advances to customers		66,916	~	***	66,916	66,916
Financial assets at fair value through profit or loss	490	-	-	-	490	490
Available-for-sale financial assets	-	-	15,901	-	15,901	15,901
Total	490	240,056	15,901		256,447	256,447
Loans and deposits from other banks	-	-	-	122,509	122,509	122,509
Debt securities issued Financial liabilities at fair	~	-	-	114,979	114,979	116,482
value through profit or loss	486	_	-	_	486	486
Total	486		***	237,488	237,974	239,477

### NOTES TO THE CONDENSED INTERIM FINANCIAL REPORT FOR THE 6 MONTHS ENDED 30 JUNE 2013

(All amounts stated in HUF million unless otherwise noted)

### NOTE 24. ACCOUNTING CLASSIFICATIONS AND FAIR VALUES (CONTINUED)

As at 31 December 2012, the fair values of the Eximbank's financial assets and liabilities were as follows:

	Held for trading	Loans and receivables	Available -for-sale	Other amortised cost	Carrying amount	Fair value
Cash due from banks and						
balances with National						
Bank of Hungary	-	2,505	-	-	2,505	2,505
Loans and advances to other						•
banks and insurance	-	165,380	-	-	165,380	165,380
companies						
Loans and advances to						
customers	•	63,282	-	-	63,282	63,282
Financial assets at fair value						
through profit or loss	130	-	-		130	130
Available-for-sale financial						
assets		**	25,840		25,840	25,840
Total	130	231,167	25,840	-	257,137	257,137
Loans and deposits from						
other banks	-	-	-	128,855	128,855	128,855
Debt securities issued	-	-	-	109,148	109,148	112,518
Financial liabilities at fair					-	,
value through profit or loss	856	-	-	-	856	856
Total	856		-	238,003	238,859	242,229

### Cash, due from banks and balances with National Bank of Hungary

Due to their short term nature, the fair value of cash, amounts due from banks and balances with the National Bank of Hungary is assumed to approximate the historical cost carrying amount.

### Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss are carried at their fair values in the statement of financial position.

### Available-for-sale financial assets

The carrying values of equity investments and other available-for-sale financial assets are provided in Note 5 to the financial statements. These are based on quoted market prices, when available. In that case when equity instruments do not have quoted market price in an active market and the variability in the range of the reasonable fair value estimates is so great and the probabilities of the various outcomes are so difficult to assess that the usefulness of a single estimate of fair value is negated, financial instruments are stated at cost.

### Loans and advances to other banks and insurance companies and Loans and advances to customers

The carrying values of Loans and advances to other banks and insurance companies and Loans and advances to customers are assumed to approximate the amortised cost using the effective rate method. Under the interest compensation system long term loans are re-prized every quarter according to market conditions (such as costs of acquiring funds, operating spread, risk premium) thus their carrying values approximate the fair value.

### NOTES TO THE CONDENSED INTERIM FINANCIAL REPORT FOR THE 6 MONTHS ENDED 30 JUNE 2013

(All amounts stated in HUF million unless otherwise noted)

### NOTE 24. ACCOUNTING CLASSIFICATIONS AND FAIR VALUES (CONTINUED)

### Other assets/liabilities

The carrying amounts of other financial assets and other financial liabilities approximate their fair values.

### Financial liabilities valued at amortised cost

The fair value of amounts Loans and deposits from other banks is assumed to approximate their carrying amount.

### Debt securities issued

The bonds issued by the Bank are actively traded on London Stock Exchange and on OTC markets. Fair value of the bonds as at 30 June 2013 and 31 December 2012 are determined based on the observable market prices.

### **Derivative financial instruments**

Derivative financial instruments are carried at their fair values in the statement of financial position. The fair value of derivative financial instruments is calculated using discounted cash flow techniques, which take into consideration assumptions based on market data.

### HUNGARIAN EXPORT-IMPORT BANK PRIVATE LIMITED COMPANY

### FINANCIAL STATEMENTS

PREPARED IN ACCORDANCE WITH INTERNATIONAL FINANCIAL REPORTING STANDARDS AS ADOPTED BY THE EUROPEAN UNION

FOR THE YEAR ENDED 31 DECEMBER 2012

WITH THE INDEPENDENT AUDITORS' REPORT

### **CONTENTS**

	<u>Page</u>
Independent Auditors' Report	1
Financial Statements:	
Statement of Financial Position as at 31 December 2012	2
Statement of Comprehensive Income for the year ended 31 December 2012	3
Statement of Cash Flows for the Year Ended 31 December 2012	4
Statement of Changes in Shareholder's Equity for the Year Ended 31 December 2012	5
Notes to the Financial Statements	7-70



**KPMG Hungária Kft.** Váci út 99. H-1139 Budapest Hungary

Tel.: +36 (1) 887 71 00 Fax: +36 (1) 887 71 01 E-mail: info@kpmg.hu Internet: kpmg.hu

### **Independent Auditors' Report**

To the shareholder of Magyar Export-Import Bank Private Limited Company

### Report on the Financial Statements

We have audited the accompanying financial statements of Magyar Export-Import Bank Private Limited Company ("the Company"), which comprise the statement of financial position as at 31 December 2012, the statements of comprehensive income, changes in equity and cash flows for the year then ended, and notes, comprising a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Unconsolidated Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards as adopted by the EU, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements give a true and fair view of the financial position of the Company as at 31 December 2012, and of its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards as adopted by the EU

Budapest, 17 May 2013

KPMG Hungaria Kft.

Gábor Agócs Partner



### STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2012

(All amounts stated in HUF million unless otherwise noted)

	Note _	2012	2011
Cash, due from banks and balances with the National Bank of Hungary	4	2,505	162
Loans and advances to other banks and insurance	4	2,303	102
companies, net of impairment losses	5	165,380	128,893
Loans and advances to customers, net of impairment		,	,
losses	6	63,282	54,589
Financial assets at fair value through profit or loss	7	130	47
Available-for-sale financial assets, net of impairment loss	8	25,840	11,088
Intangibles, property and equipment, net	9	214	176
Other assets, net	10	1,218	826
T 4 1 4 4	_	250 540	105 501
Total Assets	=	258,569	195,781
Loans and deposits from other banks	12	128,855	175,696
Financial liabilities at fair value through profit or loss	7	856	1,407
Debt securities issued	13	109,148	-
Provision for guarantees and contingencies	11	246	21
Deferred tax liabilities	17	76	-
Other liabilities	14	875	992
Total Liabilities	_	240,056	178,116
Share capital	15	10,100	10,100
Reserves	15	8,413	7,565
Total Shareholder's Equity	_	18,513	17,665
Total Liabilities and Equity	_	258,569	195,781

17 May 2013

Authorised for issue by

Roland Nátrán Chief Executive Officer

The accompanying notes to the financial statements on pages 7-70 form an integral part of these financial statements.

### STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 DECEMBER 2012

(All amounts stated in HUF million unless otherwise noted)

	_		
	Note	2012	2011
Interest income	18	10,399	10,849
	18	(6,148)	(6,230)
Interest expense Net interest income	10 _		
Net interest income	_	4,251	4,619
Fee and commission income	19	266	292
Fee and commission expense	19	(60)	(106)
Net income from fees and commissions	_	206	186
Provisions and impairment (losses)/reversal Gains and (losses) from trading and investment	11	15	(452)
activities, net	20	840	(756)
Operating expenses	21	(3,991)	(2,795)
Profit/(loss) before income tax		1,321	802
Income taxes	17	(522)	(268)
Profit for the period	<u>-</u>	799	534
Other comprehensive income			
Fair value adjustment of available-for-sale			
securities, net of tax	22	49	45
Other comprehensive income for the period, net			
of income tax	_	49	45
Total comprehensive income for the period	_	848	579

17 May 2013

Authorised for issue by

Roland Nátrán Chief Executive Officer

The accompanying notes to the financial statements on pages 7-70 form an integral part of these financial statements.

### STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31 DECEMBER 2012

(All amounts stated in HUF million unless otherwise noted)

OPERATING ACTIVITIES Profit/(loss) before income taxes 1,321 8	02
Profit/(loss) before income taxes 1,321	
Adjustments to reconcile net income to net cash provided by operating activities:	00
	99
Impairment loss/(release) 11 (255) 1,5	52
	15
Other non-cash items 49	-
Net interest income (4,251) (4,6)	9)
Interest received 8,659 11,6	32
Interest paid (5,932) (6,99	94)
Income taxes 17 (522) (20	(8)
Dividend paid -	-
Changes in operating assets and liabilities:	
Net (increase)/decrease in loans and advances to other	
banks and insurance companies, before impairment 5 (36,437) (21,10	)4)
losses	
Net (increase)/decrease in loans and advances to	
customers, before impairment losses 6 (7,853) 12,5	27
Net (increase)/decrease in financial assets at fair value	
	89
Net (increase)/decrease in available-for-sale financial	
assets 8 (13,587) 5,4	
Net (increase)/decrease in other assets 10 (390)	(88
Net increase/(decrease) in other liabilities including	
provision and deferred tax liabilities 11, 14 184 (64)	
Net cash provided by/(used in) operating activities (59,603) (1,53)	<u>(0)</u>
INVESTING ACTIVITIES	
	37)
	87)
(113) (1	,,,
FINANCING ACTIVITIES:	
Proceeds from due to banks and deposits from banks 12 1,665,360 414,3	78
Repayment of due to banks and deposits from banks 12 (1,712,277) (412,60	66)
Proceeds from issuance of debt securities 13 109,011	-
Net cash provided by financing activities 62,094 1,7	12
• • • • • • • • • • • • • • • • • • • •	95
Net foreign exchange difference (5)	-
Cash and cash equivalents at the beginning of the year 4 162	67
Cash and cash equivalents at the end of the year 4 2,505 1	62

The accompanying notes to the financial statements on pages 7-70 form an integral part of these financial statements.

## STATEMENT OF CHANGES IN SHAREHOLDER'S EQUITY FOR THE YEAR ENDED 31 DECEMBER 2012 (All amounts stated in HUF million unless otherwise noted)

	<u>Share</u> <u>Capital</u>	Share Premium	Retained Earnings	Statutory reserves	Fair value reserve	<u>Total</u>
Balance as at 1 January 2011	10,100	400	1,536	5,129	(79)	17,086
Total comprehensive income for the period Profit or loss			534			534
Other comprehensive income Net change in fair value of available- for-sale financial assets, net of tax					45	45
Total comprehensive income for the period			534		45	579
Other transactions, recorded directly in equity			(6)	-		
Reclassification (Note 3.12)			(1.5) $(1,005)$	1,005		
Total other transactions			(1,018)	1,018		
Balance as at 31 December 2011	10,100	400	1,052	6,147	(34)	17,665

The accompanying notes to the financial statements on pages 7-70 form an integral part of these financial statements.

## STATEMENT OF CHANGES IN SHAREHOLDER'S EQUITY FOR THE YEAR ENDED 31 DECEMBER 2012 (All amounts stated in HUF million unless otherwise noted)

	<u>Share</u> <u>Capital</u>	Share Premium	Retained Earnings	Statutory reserves	<u>Fair value</u> <u>reserve</u>	<u>Total</u>
Balance as at 1 January 2012	10,100	400	1,052	6,147	(34)	17,665
<b>Total comprehensive income for the</b> <b>period</b> Profit or loss			662			799
Other comprehensive income  Net change in fair value of available- for-sale financial assets, net of tax					49	49
Total comprehensive income for the period			799		49	848
Other transactions, recorded directly in equity			(202)	200		
			(293) $(300)$	300		
			(593)	593		
Balance as at 31 December 2012	10,100	400	1,259	6,739	15	18,513

The accompanying notes to the financial statements on pages 7-70 form an integral part of these financial statements.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012 (All amounts stated in HUF million unless otherwise noted)

### NOTE 1. GENERAL INFORMATION

Hungarian Export-Import Bank Private Limited Company ("Eximbank", the "Bank") was established on 26 May 1994 as the legal successor of the Export Guarantee Corporation. The legal status and the activities of the Bank are regulated by Act XLII of 1994 on the Hungarian Export-Import Bank Ltd. and the Hungarian Export Credit Insurance Ltd. ("Act on Eximbank"). Eximbank' s primary business goal is to promote Hungarian exports by granting loans and guarantees.

The Bank is a limited liability company incorporated and domiciled in Hungary. The Bank's registered office is at Nagymező St. 46-48., H-1065 Budapest, Hungary.

Eximbank – as a 100 % state owned company – was controlled by the Hungarian National Asset Management Company, the successor of the State Privatisation and Holding Company (ÁPV Rt.) between 1 January 1999 and 15 December 2004. On 15 December 2004, ÁPV Rt. sold 75 % less one share (and voting rights) of Eximbank to the Hungarian Development Bank Ltd. according to the rules of paragraph 138 (4) of Act XLVIII of 2004 on Financial Services and the respective Government Decree no. 2186/2004 (VII.22.).

Since 17 June 2010 Eximbank had been controlled solely by the Hungarian Development Bank Ltd. in accordance with the paragraph 12 (1) of Act LII on accountable management of state owned properties. Therefore the Hungarian Development Bank Pte Ltd. – having its registered office at Nádor St. 31., H-1051 Budapest, Hungary – was the Bank's parent company. The Bank was included in the Consolidated Financial Statements of the Hungarian Development Bank Ltd. for the years ending 31 December 2011 and 31 December 2010. In both years the ultimate parent of the Bank was the Hungarian State.

On 12 April 2012 the Hungarian Government had announced that Hungarian State acquired the shares in Eximbank owned by the Hungarian Development Bank Ltd. and all the shareholders' rights exercised by Ministry for National Economy. The relating modification of the Act on Eximbank is effective from 10 May 2012.

In December under the 2 billion EUR Medium Term Note Programme the Bank initiated the issuance of USD 500 million at nominal value of USD 1,000 per bond. Those bonds are listed on London Stock Exchange from December 2012.

### NOTE 2. BASIS OF PREPARATION

### 2.1 Statement of compliance

The financial statements of the Bank are prepared in accordance with International Financial Reporting Standards ('IFRSs') as adopted by the EU.

IFRSs comprise accounting standards issued by the IASB and its predecessor body and interpretations issued by the International Financial Reporting Interpretations Committee ('IFRIC') and its predecessor body.

These financial statements were authorised for issue by the Chief Executive Officer on 17 May 2013. These financial statements are not intended to be used for statutory filing purposes.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

(All amounts stated in HUF million unless otherwise noted)

## NOTE 2. BASIS OF PREPARATION (CONTINUED)

The Bank presents its statements of financial position broadly in order of liquidity. An analysis regarding recovery or settlement within 12 months after the statement of financial position date and more that 12 months after statement of financial position date is presented in Note 23.

## 2.2 Basis of measurement

The financial statements have been prepared on the historical cost basis except for the following:

- Derivative financial instruments are measured at fair value,
- Financial instruments at fair value through profit or loss are measured at fair value,
- Available-for-sale financial assets are measured at fair value,
- Other financial instruments are measured at amortised cost.

The preparation of financial statements requires management to make certain judgements, estimates and assumptions that affect the reported amounts of assets, liabilities, income and expenses and disclosure of contingent assets and liabilities. Actual results may differ from these estimates

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected.

In particular, information about significant areas of estimation uncertainty and critical judgements in applying accounting policies that have the most significant effect on the amount recognised in the financial statements are described in Note 30.

## 2.3 Functional and presentation currency

These financial statements are presented in Hungarian Forints ('HUF'), which is the Bank's functional currency. Except as indicated, financial information presented in Hungarian Forints has been rounded to the nearest million (MHUF).

## 2.4 Going concern

The management of the Bank has made an assessment of the Bank's ability to continue as a going concern and is satisfied that the Bank has the resources to continue in business for the foreseeable future. The management is not aware of any material uncertainties that may cast doubt on the Bank's ability to continue as going concern. The financial statements continue to be prepared on going concern basis.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

(All amounts stated in HUF million unless otherwise noted)

## NOTE 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Accounting policies are the specific principles, bases, conventions, rules and practices adopted by the Bank in preparing and presenting financial statements. The accounting policies set out below have been applied consistently to all periods presented in these financial statements.

## 3.1 Financial statement presentation

These financial statements for years 2012 and 2011 include the accounts of Eximbank.

## 3.2 Financial instruments

Any contract that gives rise to a financial asset, a financial liability or equity is classified as a financial instrument. All financial instruments are initially recognised at their fair values in the Bank's statement of financial position when the Bank becomes a party to the contractual agreement (at trade date). Initial fair values represent given or received considerations and all transaction costs. In case of financial assets at fair value through profit or loss, transaction costs are charged to profit or loss. 'Regular way' purchases or sales of financial assets are recognised using trade date accounting.

Subsequent to initial recognition, financial instruments are measured by specific valuation principles disclosed at each relevant category of financial assets and financial liabilities below.

Financial assets are derecognised when the Bank loses the right to receive cash flow from the related asset, loses rewards and risks related to the asset or loses the control over the contractual rights of the financial assets (at trade date). The Bank derecognises financial liabilities when its contractual obligations are discharged, cancelled or expired.

## 3.3 Determination of fair values

A number of the Bank's accounting policies and disclosures require the determination of fair value for financial assets and liabilities. Fair values have been determined for measurement and / or disclosure purposes based on the following methods.

All financial instruments are recognised initially at fair value. In the normal course of business, the fair value of a financial instrument on initial recognition is the transaction price (that is, the fair value of the consideration given or received).

Subsequent to initial recognition, the fair value of financial instruments that are quoted in active markets are measured at fair value based on bid prices for assets held and ask prices for liabilities issued. When independent prices are not available, fair value is determined by using valuation techniques which refer to observable market data. These include comparison with similar instruments where market observable prices exist, discounted cash flow analysis, and other valuation techniques commonly used by market participants.

For financial instruments, fair value may be determined in whole or in part using valuation techniques based on assumptions that are not supported by prices from current market transactions or observable market data. Determination of fair values is more detailed in Note 30.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

(All amounts stated in HUF million unless otherwise noted)

NOTE 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## 3.4 Cash, due from banks and balances with the National Bank of Hungary

Cash, due from banks and balances with the National Bank of Hungary include notes and coins on hand, unrestricted balances held with central banks and highly liquid financial assets with original maturity of less than three months, which are subject to insignificant risk of changes in their fair value, and are used by the Bank in the management of its short-term commitments.

These items are carried at amortised cost in the statement of financial position.

For the purpose of reporting cash flows, cash and cash equivalents include cash, due from banks and short term balances with National Bank of Hungary with original maturities of three months or less.

## 3.5 Financial assets and liabilities at fair value through profit or loss

Trading debt and equity instruments, are generally held for the short term in anticipation of market gains and resale, and are measured initially at their fair values, with transaction costs taken to profit or loss. Subsequently, their fair values are remeasured and all gains and losses on these instruments are recognised in profit or loss under 'Gains and losses from trading and investment activities'.

Debt and equity instruments held for trading are reported as financial assets at fair value through profit or loss. Interest earned on debt securities is reported as interest income, and dividends earned on equity instruments are taken to 'Gains and losses from trading and investment activities' when declared. Interest payable on such securities is reported as interest expense.

The Bank uses foreign currency exchange contracts for economic hedging purposes, however, hedge accounting according to IAS 39 is not applied. These contracts include cross currency interest rate swaps. All derivative financial instruments are carried at fair value. All gains and losses on these instruments are recognised in 'Gains and losses from trading and investment activities'.

## 3.6 Available-for-sale debt and equity instruments

Investments (not at fair value through profit or loss) in debt securities are classified either as available-for-sale or held-to-maturity. Investments in securities are classified as available-for-sale when, in management's judgement, they may be sold in response to or in anticipation of changes in market conditions, unless they are considered to be part of trading-related activities. These securities are initially measured at their fair values plus direct and incremental transaction costs. Subsequently, their fair values are remeasured and changes therein are recognised in other comprehensive income and presented within equity in 'Fair value reserve' until the securities are sold or impaired. When these securities are sold, cumulative gains and losses previously recognised in other comprehensive income are taken to profit or loss as 'Gains and losses from trading and investment activities'.

Interest income on debt securities, including amortisation of premiums and accretion of discounts, are reported as interest income. Interest income is recognised using the effective interest rate method.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

(All amounts stated in HUF million unless otherwise noted)

## NOTE 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## 3.6 Available-for-sale debt and equity instruments (continued)

Equity investments (not at fair value through profit or loss) represent shares held in certain companies in order to benefit in terms of banking relationships. These equity investments are classified as available-for-sale. Equity investments for which no fair values are available are stated at cost. Dividend income on securities is taken to 'Gains and losses from trading and investment activities' when declared. Realised gains and losses generated from sales of securities are reported in 'Gains and losses from trading and investment activities' on a net basis.

## 3.7 Held-to-maturity debt instruments

Debt securities that the Bank has the positive intent and ability to hold to maturity are classified as held-to-maturity and carried at amortised cost on the statement of financial position. Premiums are amortised and discounts are accumulated against net profit using the effective interest rate method. On the basis of the management decision the held-to-maturity category is currently not applied.

## 3.8 Loans and advances to banks, insurance companies and customers

Loans and advances to banks, insurance companies and customers are classified as Loans and receivables. Loans are reported at the principal amount outstanding, net of impairment and unearned income. Interest income is recognised using the effective interest rate method for all loans other than impaired loans.

## 3.9 Loans and deposit form other banks, issued debt securities

Loans and deposit from other banks and issued debt securities are the Bank's source of debt funding.

Loans and deposit from other banks and issued debt securities are initially measured at fair value less incremental direct transaction costs, and subsequently measured at their amortised cost using the effective interest rate method.

An analysis of the Bank issued debt is disclosed in Note 13.

## 3.10 Financial guarantees

In the ordinary course of business, the Bank gives guarantees, consisting of letters of credit and credit related guarantees. Financial guarantees are initially recognised in the financial statements at fair value, in 'Other liabilities', being the premium received. Subsequent to initial recognition, the Bank's liability under each guarantee is measured at the higher of the amortised premium and the best estimate of expenditure required to settle any financial obligation arising as a result of the guarantee.

Any increase in the liability relating to financial guarantees is taken to the income statement. The premium received is recognised in the profit or loss in 'Net income from fees and commissions' on a straight-line basis over the life of the guarantee.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

(All amounts stated in HUF million unless otherwise noted)

## NOTE 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## 3.11 Impairment of financial assets

## 3.11.1 Impairment of loans and advances to banks, insurance companies and customers

At each balance sheet date the Bank assesses whether there is objective evidence that loans and advances are impaired. Loans and advances are impaired when objective evidence demonstrates that a loss event has occurred after the initial recognition of the asset, and that the loss event has an impact on the future cash flows on the asset that can be estimated reliably.

Objective evidence that loans and advances are impaired can include default or delinquency by a borrower, restructuring of a loan or advance by the Bank on terms that the Bank would not otherwise consider, indications that a borrower or issuer will enter bankruptcy.

Impairment allowances are calculated for all loans individually. Increases in loan impairment are charged to profit or loss for the period. The carrying amount of impaired loans on the reporting date is reduced through the use of impairment allowance accounts.

## Reversals of impairment

If in a subsequent period the amount of impairment loss decreases and the decrease can be linked objectively to an event occurring after the write-down, loan impairment are reversed through profit or loss.

## Write-off of loans and advances

Bad loans are not written off against the related provisions until the conclusion of the liquidation process or until considered to be legally uncollectible as set out under statutory regulations. Subsequent recoveries are credited to profit or loss if previously written off.

## Assets acquired in exchange for loans

During 2010 and 2012 several securities were acquired in exchange for loan and relating interest receivable to a foreign bank within a restructuring plan due to the financial difficulties of the client. The securities were issued by the client. More details of the loan and securities are presented in Note 5 on Loans and advances to other banks and insurance companies and Note 8 on Available for sale financial assets, respectively.

## 3.11.2 Impairment of available-for-sale financial assets

Investments in available-for-sale securities are considered to be impaired if their carrying amount is greater than the estimated recoverable amount assessed at each balance sheet date on the basis of objective evidence such as significant financial difficulty of the issuer, actual breaches of contracts, high probability of bankruptcy or other financial reorganization of the issuer. Impairment losses on available-for-sale securities are recognised by transferring the cumulative loss that has been recognised in other comprehensive income, and presented in the fair value reserve in equity, to profit or loss. The cumulative loss that is removed from other comprehensive income and recognised in profit or loss is the difference between the acquisition cost, net of any principal repayment and amortisation, and the current fair value, less any impairment loss previously recognised in profit or loss.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

(All amounts stated in HUF million unless otherwise noted)

## NOTE 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## 3.11.2 Impairment of available-for-sale financial assets (continued)

If, in a subsequent period, the fair value of an impaired available-for-sale debt security increases and the increase can be related objectively to an event occurring after the impairment loss was recognised in profit or loss, then the impairment loss is reversed, with the amount of the reversal recognised in profit or loss. However, any subsequent recovery in the fair value of an impaired available-for-sale equity instrument is recognised in other comprehensive income.

## 3.12 Statutory reserves

## 3.12.1 General risk reserve

Hungarian legislation allows the Bank to set aside amounts for general banking risks, including future losses and other unforeseeable risks or contingencies, in addition to those losses which have been specifically identified and those potential losses which experience indicates are present in the credit portfolio. The Bank sets aside 1.00 % (2011: 1.00 %) of risk-weighted assets and off-balance sheet exposures as at the reporting date. Such amounts are separately disclosed as appropriation of retained earnings and are not included in the determination of net profit or loss for the period.

## 3.12.2 General reserve

The provisions of the Act CXII of 1996 on Credit Institutions and Financial Enterprises ("Hungarian Banking Act") prescribes that the Bank has to set a general reserve in the amount of 10 % of the current year profit after tax figure, which will be eliminated to cover the future losses. The Hungarian Banking Act also allows the Bank reclassify its retained earnings into the general reserve. In 2012 the Bank reclassified HUF 300 million retained earnings into the general reserve (2011: HUF 1,005 million).

The general reserve cannot be distributed as dividends.

## **3.13** Foreign currency translation

The Bank's functional currency is the Hungarian Forint. Income and expenditure arising in foreign currencies are translated at rates of exchange ruling at the transaction dates. Monetary assets and liabilities denominated in foreign currencies are translated at rates quoted by the National Bank of Hungary ("NBH") ruling at the end of the year. Resulting exchange differences are recognised in profit or loss. Non-monetary assets and liabilities denominated in foreign currencies that are measured at fair value are retranslated to the functional currency at the exchange rate at the date that the fair value was determined. Non-monetary items in a foreign currency that are measured in terms of historical cost are translated using the exchange rate at the date of the transaction. Foreign currency differences arising on retranslation are recognised in profit or loss, except for differences arising on the retranslation of available-for-sale equity investments.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

(All amounts stated in HUF million unless otherwise noted)

## NOTE 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## 3.14 Intangibles, property and equipment

Intangibles, property and equipment are measured cost, less accumulated depreciation and amortisation and any accumulated impairment losses.

Cost includes expenditures that are directly attributable to the acquisition of the asset. In case of property, plant and equipment cost of maintenance and repairs are recognised in profit or loss as incurred. Major improvements and the cost of replacing a part of an item of property, plant and equipment are recognised in the carrying amount of the item if it is probable that the future economic benefits embodied within the part will flow to the Bank and its cost can be measured reliably. The carrying amount of the replaced part is derecognised.

Depreciation and amortisation are computed on a straight-line basis over the estimated useful lives of the assets, based upon the following percentages:

Leasehold improvements	4.94 % to 48.69 %
Software	20 % to 50 %
Furniture, fixtures and office equipment	14.5 % to 50 %

Depreciation methods, useful lives and residual values are reviewed at each financial yearend and adjusted if appropriate. Items of intangibles, property, plant and equipment are subject to an impairment review if there are events or changes in circumstances which indicate that the carrying amount may not be recoverable.

Gains and losses on disposal of an item of intangibles, property, plant and equipment are determined by comparing the proceeds from disposal with the carrying amount of property, plant and equipment, and are recognised net within "Other expenses" in profit or loss.

## 3.15 Income taxes

Income tax for the period comprises current and deferred tax. Income tax is recognised in profit or loss except to the extent that it relates to items recognised directly in equity or in other comprehensive income.

Current tax is the calculated tax payable on the taxable income for the year, using tax rates enacted or substantively enacted at the reporting date as well as any adjustments to tax payable in respect of previous years.

Deferred tax is provided using the balance sheet liability method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The following temporary differences are not provided for: the initial recognition of assets or liabilities that affect neither accounting nor taxable profit and the general risk reserve (due to uncertainty of reversal). The amount of deferred tax provided is based on the expected manner of realisation or settlement of carrying amount of assets and liabilities, using tax rates enacted or substantially enacted at the balance sheet date. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012 (All amounts stated in HUF million unless otherwise noted)

## NOTE 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## 3.16 Interest income and expense

Interest income and expense for all financial instruments except for those classified as held for trading are recognised in 'Interest income' and 'Interest expense' in profit or loss using the effective interest method. The effective interest method is a way of calculating the amortised cost of a financial asset or a financial liability (or groups of financial assets or financial liabilities) and of allocating the interest income or interest expense over the relevant period.

The effective interest rate is the rate that exactly discounts the estimated future cash payments and receipts through the expected life of the financial asset or liability (or, where appropriate, a shorter period) to the carrying amount of the financial asset or liability. The effective interest rate is established on initial recognition or at repricing of the financial asset and liability and is not revised subsequently. When calculating the effective interest rate, the Bank estimates future cash flows considering all contractual terms of the financial instrument (for example, prepayment options) but not future credit losses. The calculation includes all amounts paid or received between parties to the contract that are an integral part of the effective interest rate, transaction costs and all other premiums or discounts. Transaction costs include incremental costs that are directly attributable to the acquisition or issue of a financial asset or liability.

Interest income is recognised on available-for-sale securities using the effective interest rate method, calculated over the asset's expected life.

## 3.17 Fee and commission income and expense

The Bank earns fees and commissions income from a diverse range of services it provides to its clients and also pays fees and commissions related to these services.

Fees and commission income and expense that are integral to the effective interest rate on a financial asset or financial liability are included in the measurement of the effective interest rate method.

Other fees and commission income are recognised as the related services are performed. Other fees and commission expense relate mainly to transaction and service fees that are expensed when the services are received.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

(All amounts stated in HUF million unless otherwise noted)

## NOTE 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## 3.18 Provisions

A provision is recognised if, as a result of a past event, the Bank has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability.

Contingent liabilities, which include certain guarantees, are possible obligations that arise from past events whose existence will be confirmed only by the occurrence, or non-occurrence, of one or more uncertain future events not wholly within the control of the Bank. Such contingencies are guarantees and commitments to extend credit lines into which the Bank enters in the ordinary course of business. Contingent liabilities are not recognised in the financial statements but are disclosed unless the probability of settlement is remote.

The provision for possible losses on such commitments is maintained at a level adequate to absorb probable future losses. Provision for possible losses is recognised only if the Bank considers that it is more likely than not that a present obligation exists at the reporting date. Management determines the adequacy of the provision based upon reviews of individual items, recent loss experience, current economic conditions, the risk characteristics of the various categories of transactions and other pertinent factors.

## 3.19 Segment reporting

Based on its organisational and management structure the Bank uses business segments as its segment reports format, however the Bank also shows its assets, liabilities and revenues by geographical segments as additional information. Segment revenue, expense, assets and liabilities are allocated to the applicable segment on a consistent and reasonable basis, including factors such as the nature of items and the conducted activities throughout on intersegment pricing process.

## 3.20 Reclassification

The Bank has changed its accounting policy to reflect Hungarian local business tax and innovation contribution as part of income tax. In previous years these taxes were presented among operating expenses. The reason for the change is that management believes these taxes are rather income tax in nature than operating expense.

As a result of the above-noted changes the operating expenses decreased and the income taxes increased with the same amount. This change does not affect the net income and the equity. The amounts reported in the previous years have been adjusted accordingly for comparison purposes as follows:

	As previously reported 2011	Reclassification	Reclassified 2011
Operating expenses	(3,027)	232	(2,795)
Income taxes	(36)	(232)	(268)

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

(All amounts stated in HUF million unless otherwise noted)

## NOTE 4. CASH, DUE FROM BANKS AND BALANCES WITH NATIONAL BANK OF HUNGARY

	2012	2011
Balances with NBH in HUF	1,313	6
Due from banks in HUF	5	1
Due from banks in foreign currency	1,187	155
Total	2,505	162

Based on the requirements for compulsory reserves set by the NBH, the amount of compulsory reserves maintained by the Bank and included in the balance above amounted to HUF 1,313 million and HUF 6 million as at 31 December 2012 and 2011, respectively. These reserves earn interest at below market rates.

NOTE 5. LOANS AND ADVANCES TO OTHER BANKS AND INSURANCE COMPANIES

	2012	2011
Short-term placements		
- in foreign currency	49,813	54,175
- in HUF	11,808	6,202
Sub-total	61,621	60,377
Long-term placements, in foreign currency	104,198	69,005
Sub-total	104,198	69,005
Total	165,818	129,382
Less: impairment losses (see Note 11)	(438)	(489)
Total	165,380	128,893

Loans and advances to other banks and insurance companies include refinancing loans disbursed.

A loan receivable from a foreign bank insured by Hungarian Export Credit Insurance Ltd (MEHIB) in amount of HUF 16,471 million (EUR 60,861,115) was assigned to MEHIB due to default in 2010. Based on the agreement, MEHIB repays the loan and interest in accordance with the same conditions as the original client. As of 31 December 2011 the balance of the claim (including relating accrued interest) against MEHIB was HUF 12,944 million (EUR 41,604,224), while as of 31 December 2012 it was HUF 9,695 million (EUR 33,283,379).

Under a restructuring program due to financial difficulties, a loan – not insured by MEHIB – and the interest due in the total amount of HUF 3,923 million (EUR 13,906,353) against the same foreign bank was exchanged for debt securities and global depository receipts issued by this bank and cash in the amount of USD 1,948,111 in 2010.

Under a new restructuring program previously issued securities were cancelled and in exchange for them new securities were issued and cash were paid to the Bank in December 2012. The details of the securities are presented in Note 8.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012 (All amounts stated in HUF million unless otherwise noted)

## NOTE 5. LOANS AND ADVANCES TO OTHER BANKS AND INSURANCE COMPANIES (CONTINUED)

Information on the changes in the impairment losses relating to the above deals is presented in Note 11.

The table below shows an analysis of Loans and advances to other banks and insurance companies by remaining maturity as at 31 December 2012 and 2011.

	2012	2011
Remaining Maturity	Gross value	Gross value
Placements in foreign currency:		
Up to 1 month	8,349	23,690
1 to 3 months	6,847	5,878
3 months to 1 year	34,616	24,607
1 to 5 years	99,299	61,999
Over 5 years	4,899	7,006
Sub-total	154,010	123,180
Placements in HUF		
Up to 1 month	11,808	6,202
Sub-total	11,808	6,202
Total	165,818	129,382

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012 (All amounts stated in HUF million unless otherwise noted)

NOTE 6. LOANS AND ADVANCES TO CUSTOMERS, NET OF IMPAIRMENT LOSSES

	2012	2011
Short-term:		
- in foreign currency	27,865	19,703
- in HUF	4,965	4,077
Sub-total	32,830	23,780
Long-term:		
- in foreign currency	34,931	35,518
- in HUF	58	141
Sub-total	34,989	35,659
Total	67,819	59,439
Less: impairment losses (see Note 11)	(4,537)	(4,850)
Total	63,282	54,589

The table below shows an analysis of loans and advances to customers by remaining maturity as at 31 December 2012 and 2011.

		2012	2011
Remaining Maturity		Gross value	Gross value
In foreign currency:			
Up to 1 month		4,400	2,790
1 to 3 months		3,848	2,079
3 months to 1 year		19,618	14,834
1 to 5 years		27,670	26,497
Over 5 years		7,260	9,021
	Sub-total	62,796	55,221
In HUF			
Up to 1 month		2,598	2,505
1 to 3 months		1,850	1,049
3 months to 1 year		517	523
1 to 5 years		58	122
Over 5 years		-	19
	Sub-total	5,023	4,218
Total		67,819	59,439

Non-interest bearing loans and advances include balances with staff and balances with Hungarian State from interest compensation systems.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012 (All amounts stated in HUF million unless otherwise noted)

## NOTE 7. FINANCIAL ASSETS AND LIABILITIES AT FAIR VALUE THROUGH PROFIT OR LOSS

Financial assets at fair value through profit or loss as at 31 December 2012 and 31 December 2011 are as follows:

- -	2012	2011
Short-term derivative assets (trading):		
Foreign exchange swap	130	47
Total	130	47
Financial liabilities at fair value through profit or loss as December 2011 are as follows:	s at 31 December 2	012 and 31
- -	2012	2011
Short-term derivative liabilities (trading): Cross currency interest rate swap Foreign exchange swap	603 253	1,211 196

The details of the cross currency interest rate swap for the year ended 31 December 2012 – with Deutsche Bank AG London - are shown below:

856

1,407

**Total** 

Contractual	Receive notional	Receive	Pay notional	Pay notional
maturity		notional in HUF million		in HUF million
11 02 2018	250 000 000 USD	55 232	191 659 000 EUR	55 828

The interest rate is fixed 5.5% p.a. in case of USD and is fixed 5.35% p.a. in case of EUR part. Interest is payable and receivable semi-annually on 12<sup>th</sup> of February and August commencing 12 August 2013.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

(All amounts stated in HUF million unless otherwise noted)

## NOTE 8. AVAILABLE-FOR-SALE FINANCIAL ASSETS

- -	2012	2011
Discounted bonds issued by National Bank of		
Hungary in HUF	24,968	9,973
Hungarian Government bonds in HUF	807	788
Fair value adjustment	19	(41)
	25,794	10,720
Senior Notes	67	1,151
Subordinated Notes	-	182
Recovery Units	-	131
Global Depository Receipts	68	59
Impairment loss (Note 11)	(101)	(1,167)
Securities acquired in exchange for loan	34	356
HUF shares	12	12
_	12	12
Total	25,840	11,088

Details of the securities acquired in exchange for the loan mentioned in Note 5 are as follows:

## Securities acquired in 2010:

All securities were issued by a bank in Kazakhstan. Principal amount of the *Senior Notes* at inception date as well as at 2011 year end was USD 4,753,250. Senior Notes were interest bearing debt instruments at the rate of 10.75% p.a. from 1 July 2010 to 1 January 2013 and 12.50 % p.a. thereafter. Interest was payable on the outstanding principal amount in arrears on 1 January and 1 July in each year. Notes would be redeemed in 8 equal semi-annual instalments on 1 January and 1 July of each year, with the first such instalment being payable on 1 January 2015 and the last being payable on 1 July 2018.

Principal amount of the *Subordinated Notes* at inception date as well as at 2011 year end was USD 1,077,004. Subordinated Notes were interest bearing debt instruments at the rate of 7.20 % p.a. Interest was payable on the outstanding principal amount in arrears on 1 January and 1 July in each year. Notes would be redeemed in 10 equal semi-annual instalments on 1 January and 1 July of each year, with the first such instalment being payable on 1 January 2021 and the last being payable on 1 July 2025.

The first interest payments of the Senior Notes and Subordinated Notes were due on 1 January 2011.

Principal amount of the *Recovery Units* at inception date as well as at 2011 year end were USD 9,819,745. Initial settlement date was 30 June 2020 and the deferred settlement date was 30 June 2022. The issuer should have made recovery payments pro rata to unit holders on 30 September, 31 December, 31 March and 30 June of each year, commencing 31 December 2010 provided that certain conditions and circumstances set out in Trust Deed are fulfilled. During 2012, 2011 and 2010 no such payments were settled.

Global Depositary Receipts (GDRs) were issued, for no consideration, to the Restructuring Creditors who are non-Kazakh residents. Each GDR represents 500 shares. GDR holders are

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

(All amounts stated in HUF million unless otherwise noted)

## NOTE 8. AVAILABLE-FOR-SALE FINANCIAL ASSETS (CONTINUED)

entitled to receive an amount of equivalent to any dividends or other proceeds payable on and have voting rights, or with respect to, the deposited shares corresponding to its GDRs. Eximbank holds 23,002 units of GDRs. The price of each unit was USD 12.

## Securities acquired in 2012:

Due to further payment difficulties the Kazak bank announced the need to organise a new restructuring process.

Under the new restructuring program as at 27 December 2012

- previously issued securities were cancelled excluding GDRs
- Eximbank received cash in amount of USD 3,291,498
- Eximbank received new debt securities and global depository receipts issued by the Kazak bank:
  - New Senior Notes: principal amount of the note received by Eximbank is USD 305,108. Senior Notes are interest bearing debt instruments at the rate of 5.5%% p.a. Maturity date is 22 December 2022. Interest is payable on the outstanding principal amount in arrears on 1 January and 1 July in each year.
  - o GDRs: Eximbank received 26,565 units of further GDRs.

The difference between the fair values at inception date and the current fair value at the end 2012 in amount of HUF 101 million (2011: HUF 1,167 million) was recognised as impairment loss on available-for-sale securities acquired in exchange for loan.

Due to the above restructuring transactions prior year impairment on available-for-sale securities were released in amount of HUF 1,113 million and classified as "Provision for impairment losses, charge (+), release (-) " in the statement of comprehensive income. The gross book value of the cancelled securities was written off in amount of HUF 736 million and was classified as other expense in the statement of comprehensive income.

Remaining maturity of discounted bonds issued by National Bank of Hungary and Hungarian Government bonds as at 31 December 2012 and 2011 are detailed below:

Remaining Maturity	2012	2011
Up to 1 month 1 to 3 months	24,967	9,970
3 months to 1 year 1 to 5 years	- - 827	750
Over 5 years	-	-
Total	25,794	10,720

Shares as at 31 December 2012 are detailed below.

	Equity owned	<u>Face</u> <u>Value</u>	Cost	Unrealised gain/(loss)	Book Value
Garantiqa Hitelgarancia Ltd.	0.3 %	12	12	-	12
Total		12	12		12

No reliable market information was available for these financial instruments; therefore they are stated at cost.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

(All amounts stated in HUF million unless otherwise noted)

## NOTE 9. INTANGIBLES, PROPERTY AND EQUIPMENT

Movement table of intangible and tangible assets as at 31 December 2012 is as follows:

	Leasehold improve- ments	Furniture, fixtures & office equipment	Assets under construc- tion	Intangible assets	Intangible assets under construction	<u>Total</u>
Cost						
31 December 2011	152	366	-	1,175	6	1,699
Additions	-	31	33	86	111	261
Disposals		-	(31)	-	(87)	(118)
31 December 2012	152	397	2	1,261	30	1,842
Accumulated depreci	iation and amo	ortisation				
31 December 2011	148	313	-	1,062	-	1,523
Charge for year	4	22	-	79	-	105
Disposals		-	-	-	-	
31 December 2012	152	335		1,141	-	1,628
Net book value						
<b>31 December 2011</b>	4	53	-	113	6	176
<b>31 December 2012</b>		62	2	120	30	214

Movement table of intangible and tangible assets as at 31 December 2011 is as follows:

	Leasehold improve- ments	Furniture, fixtures & office equipment	Assets under construc- tion	Intangible assets	Intangible assets under construction	<u>Total</u>
Cost						
31 December 2010	152	364	-	1,101	6	1,623
Additions	_	13	13	74	74	174
Disposals		(11)	(13)	-	(74)	(98)
31 December 2011	152	366	-	1,175	6	1,699
Accumulated depreci	iation and amo	ortisation				
31 December 2010	144	299	-	992	-	1,435
Charge for year	4	25	-	70	-	99
Disposals		(11)			-	(11)
31 December 2011	148	313	-	1,062	-	1,523
Net book value						
31 December 2010	8	65	-	109	6	188
<b>31 December 2011</b>	4	53	-	113	6	176

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012 (All amounts stated in HUF million unless otherwise noted)

## NOTE 10. OTHER ASSETS

	2012	2011
Accrued interest receivable on debt securities	-	111
Accrued interest receivable re CCIR	-	124
Prepaid expenses	82	16
Current tax assets	383	537
Other	768	38
Sub-total	1,233	826
Less: impairment loss (see Note 11)	(15)	-
Total	1,218	826

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012 (All amounts stated in HUF million unless otherwise noted)

# NOTE 11. PROVISIONS AND IMPAIRMENT LOSSES

	Loans and advances to other banks and insurance companies	Loans and advances to customers	Available-for-sale securities	Guarantees and contingencies	Other asset	<u>Total</u>
As at 31 December 2010	872	4,377	'	1,121	1	6,370
Write-offs	1	(295)	1	ī	ı	(295)
Charge/ (release)	(383)	768	1,167	(1,100)	1	452
As at 31 December 2011	489	4,850	1,167	21	ı	6,527
Write-offs	(8)	(1,167)	1	1		(1,175)
Net charge/ (release)	(43)	854	(1,066)	225	15	(15)
			***		,	
As at 31 December 2012	438	155,4	101	240	3	5,33/

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012 (All amounts stated in HUF million unless otherwise noted)

## NOTE 12. LOANS AND DEPOSITS FROM OTHER BANKS

	2012	2011
Short-term		
- in foreign currency	21,552	81,687
- in HUF	411	-
Sub-total	21,963	81,687
Long-term		
- in foreign currency	86,953	94,009
- in HUF	19,939	_
<b>Sub-total</b>	106,892	94,009
Total	128,855	175,696

The table below shows an analysis of loans and deposits from other banks by remaining maturity as at 31 December 2012 and 2011.

		2012	2011
Remaining Maturity		Gross value	Gross value
In foreign currency:			
Up to 1 month		3,659	839
1 to 3 months		8	6,599
3 months to 1 year		17,885	74,249
1 to 5 years		82,159	56,097
Over 5 years		4,794	37,912
	Sub-total	108,505	175,696
<u>In HUF</u>			
Up to 1 month		411	-
1 to 5 years		19,939	-
	Sub-total	20,350	
Total		128,855	175,696

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

(All amounts stated in HUF million unless otherwise noted)

## NOTE 13. DEBT SECURITIES ISSUED

On 12 December 2012 under the 2 billion EUR Medium Term Note Programme the Bank issued USD 500 million 5.5% at a nominal value of USD 1,000 per bond. The issue price was 98.879% of the aggregated nominal amount.

The bonds mature 5 years from the issue date at the nominal value. The bonds will be redeemed on the maturity date. Interest payment dates are 12 February and 12 December in each year up to and including Maturity date. There will be a long first coupon from and including 12 December 2012 up to but excluding 12 August 2013.

The effective interest on the bond recorded in Interest expense was HUF 135 million using effective rate of 5.9%.

Bonds are listed on London Stock Exchange's regulated market with effect from the issue date. Bank has not repurchased any of its own debt during the year.

## NOTE 14. OTHER LIABILITIES

	2012	2011
Accrued interest payable re CCIR	325	112 13
Accrued expenses Accrued revenue Current tax liabilities	233 259	420 367
Other	134	80
Total	951	992

## NOTE 15. SHAREHOLDER'S EQUITY

	2012	2011
at the state of th	10.100	10.100
Share capital	10,100	10,100
Share premium	400	400
Retained earnings	1,259	1,052
Fair value reserve, net of tax	15	(34)
Statutory reserves	6,739	6,147
Total	18,513	17,665

As at 31 December 2012 the Bank's share capital is comprised of 2,020 fully paid dematerialised shares, each with a nominal value of HUF 5 million. Reserves available for distribution as at 31 December 2012 under Hungarian Law amount to HUF 983 million (2011: HUF 300 million).

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012 (All amounts stated in HUF million unless otherwise noted)

## NOTE 15. SHAREHOLDER'S EQUITY (CONTINUED)

As at 31 December 2012 the shareholder's rights were the following:

<u>Shareholder</u>	Number of	Face value of	Equity owned	Votes owned
	<u>shares</u>	<u>shares</u>		
Hungarian State represented by Ministry for National Economy				
1 (with a bottom)	2,020	10,100	100 %	100 %
Total	2,020	10,100	100 %	100 %

As at 31 December 2011, the shareholders' rights were the following:

<u>Shareholder</u>	Number of	Face value of	Equity owned	Votes owned
	<u>shares</u>	<u>shares</u>		
Hungarian Development				
Bank Ltd	1,514	7,570	74.95 %	75 % -1
Hungarian State*	506	2,530	25.05 %	25 %+1
Total	2,020	10,100	100 %	100 %

<sup>\*</sup> Rights of Hungarian State were represented by Hungarian Development Bank Ltd.

## NOTE 16. COMMITMENTS AND CONTINGENT LIABILITIES

In the normal course of business, the Bank enters into off-balance sheet financial instruments such as guarantees and letters of credit. Commitments and contingent liabilities as at 31 December 2012 and 2011 are summarised as follows:

<u>-</u>	2012	2011
Guarantees counter-guaranteed by the Republic of		
Hungary	25,407	34,795
Unutilised part of credit lines	59,939	78,019
Guarantees not counter-guaranteed by the Republic		
of Hungary	2,932	2,111
Total	88,278	114,925

Guarantees issued by the Bank are mainly guarantees issued to Hungarian companies for receivables relating to exports.

There are no assets of the Bank that are pledged as collateral.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012 (All amounts stated in HUF million unless otherwise noted)

## NOTE 17. TAXATION

The components of income tax expense for the years ended December 31, 2012 and December 31, 2011 are as follows:

	2012	2011
Corporate income tax expense	200	36
Local tax expense	217	197
Innovation contribution expense	33	35
Current income tax	450	268
Deferred tax expense	72	
Total income tax	522	268
Net profit before income tax	1,321	802
Effective tax rate after adjustments	40%	33%

The corporate income tax was 10% of the positive tax base up to HUF 500 million thereafter 19% both in 2012 and 2011.

Considered their non-turnover character, local business tax and innovation contribution expenses are presented as an income tax expense for IFRS purposes.

In 2012 and 2011 local business tax an innovation contributions are payable 2% and 0.3% respectively on statutory net interest and fee income modified by certain cost elements.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012 (All amounts stated in HUF million unless otherwise noted)

## NOTE 17. TAXATION (CONTINUED)

## Reconciliation of the total tax charge

A reconciliation between the tax expense and the accounting profit multiplied by the Bank's domestic tax rate for the years ended 31 December 2012 and 2011 is as follows:

- -	2012	2	2011	
Profit (loss) before income tax		1,321		802
Corporate income tax up to MHUF 500	10%	50	10%	50
Corporate income tax from MHUF 500	19%	156	19%	57
Average tax rate  Adjustments:	16%	206	13%	107
Local business tax and innovation contribution Effect of local tax and innovation contribution on		249		232
income tax (Charge)/Release of General risk reserve		(48) (35)		(45) 4
Tax base increasing items Tax base decreasing items		150		19 (50)
Total adjustments		316		161
Income tax reported in the Statement of Comprehensive Income		522		268
Effective tax	_	40%	_	33%

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

(All amounts stated in HUF million unless otherwise noted)

## **NOTE 17. TAXATION (CONTINUED)**

## **Deferred** tax

The deferred tax included in the statement of financial position and changes recorded in the statement of comprehensive income are as follows:

				2012	
	Deferred Tax Assets	Deferred Tax Liabilities	Net	Recognised in profit or loss	Recognised in other comprehensive income
Impairment allowance for loans and advances to customers	_	(23)	(23)	(23)	_
Financial instruments		, ,	, í	· · ·	
held at amortised cost Fair value adjustments of financial assets at fair value through	-	(48)	(48)	(48)	-
profit or loss Available-for-sale	-	1	1	1	-
financial assets Other temporary	-	(4)	(4)	-	(11)
differences	-	(2)	(2)	(2)	-
	-	(76)	(76)	(72)	(11)

	2011					
	Deferred Tax Assets	Deferred Tax Liabilities	Net	_	nised in or loss	Recognised in other comprehensive income
Impairment allowance for loans and advances to customers	-	-		_	_	-
Financial instruments held at amortised cost Fair value adjustments	-	-		-	-	-
of financial assets at fair value through profit or loss Available-for-sale	-	-		-	-	-
financial assets	7	-		7	-	(11)
Other temporary						
differences	-	-		-	-	-
	7	-		7	-	(11)

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

(All amounts stated in HUF million unless otherwise noted)

## NOTE 18. INTEREST INCOME AND INTEREST EXPENSE

-	2012	2011
<del>-</del>	2012	2011
Interest income:		
Loans and advances to customers	1,822	2,564
Loans and advances to other banks and	2,447	2,663
insurance companies		
Interest compensation*	5,093	3,171
Securities	1,034	2,237
Other	3	214
Total	10,399	10,849
Interest expense:		
Loans and deposits from other banks	6,013	6,230
Debt securities issued	135	<del>-</del>
Total	6,148	6,230
Net interest income	4,251	4,619

<sup>\*</sup> In accordance with the rules and conditions of the Government Decree 85/1998 (V.6.) on the interest compensation system and of the Government Decree 232/2003 (XII.16.) on the tied aid-credits the Bank receives interest compensation from Hungarian State for special financing facilities.

NOTE 19. NET INCOME FROM FEES AND COMMISSIONS

	2012	2011
Fee and commission income:		
Guarantees counter-guaranteed by the state	129	222
Insurance fees devolved by MEHIB	24	12
Guarantees not counter-guaranteed by the state	112	56
Other	1	2
	266	292
Fee and commission expense:		
Insurance fees paid to MEHIB	23	58
Guarantees	31	44
Other	6	4
	60	106
Total	206	186

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012 (All amounts stated in HUF million unless otherwise noted)

NOTE 20. GAINS AND LOSSES FROM TRADING AND INVESTMENT ACTIVITIES, NET

	2012	2011
Gain and losses on foreign currency swap deals, net	(493)	3,561
Other foreign currency gains and losses, net  Foreign currency gains and losses, net *	1,337 844	(4,310) (749)
Other gains and losses, net	(4)	(7)
Total	840	(756)

<sup>\*</sup> Also includes the revaluation of financial assets at fair value through profit or loss and financial liabilities at fair value through profit or loss, based on quoted market prices.

NOTE 21. OTHER OPERATING EXPENSES

	2012	2011
Personnel expenses	1,398	1,344
Material expenses	809	546
Bank tax *	454	454
Special tax of credit institution**	396	321
Depreciation and amortisation	105	99
Other administration expenses	83	48
Other expenses/ (income), net***	746	(17)
Total	3,991	2,795

<sup>\*</sup>The Hungarian Parliament approved a new Act in August 2010 which provided a framework for the levying of a "bank tax" on financial institutions. According to this act each financial institution - that already had a closed financial year and related financial statements on 1 July 2010 - would be subject to assessment and payment of the bank tax for 2010. The basis and the rate of the bank tax that is payable differs depending on the type of financial institutions.

Tax rates are uniformly based on statutory reported financial data of the reporting entity for the period ended 31 December 2009.

For credit institutions the tax base is adjusted total assets for the year ended 31 December 2009. The tax rate is 0.15% up to HUF 50,000 million and 0.53% above HUF 50,000 million. The bank tax is recorded as an expense in the financial period in which it is legally payable. As the bank tax is payable based on prior year non net income measures it does not meet the definition of income tax under IFRS and is therefore presented as an operating expense in the statement of comprehensive income.

According to the passed law the bank tax will remain in effect in 2013.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012 (All amounts stated in HUF million unless otherwise noted)

## NOTE 21. OTHER OPERATING EXPENSES (CONTINUED)

\*\*The Hungarian Parliament introduced a new type of tax effective from 1<sup>st</sup> January 2007 in the frame of Act LIX of 2006 on the particular tax of the credit institutions and financial enterprises. The credit institutions shall pay this type of tax at the rate of five per cent on their interest and similar income earned during the year from loans which are directly or indirectly affected by any interest subsidy or interest compensation system.

\*\*\* Other expenses contain the book value of cancelled available for sale securities written off in amount of HUF 736 million. See Note 8.

The average number of employees in 2012 was 106 (2011: 107).

## NOTE 22. COMPONENTS OF OTHER COMPREHENSIVE INCOME

	2012	2011
Available for sale financial assets		
Gains (losses) arising during the year Reclassification adjustments for (gains)/losses included in P&L	58 2	(41) 97
Other comprehensive income	60	56
Income tax	(11)	(11)
Other comprehensive income for the year	49	45

All the components of other comprehensive income for the year ended 31 December 2012 and 31 December 2011 stated above are items that may be reclassified subsequently to profit or loss.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

(All amounts stated in HUF million unless otherwise noted)

## NOTE 22. COMPONENTS OF OTHER COMPREHENSIVE INCOME (CONTINUED)

## Tax recognised in Other comprehensive income

Deferred tax related to items charged or credited directly to equity during 2012 and 2011 is as follows:

	2012			2011		
	Before tax amount	Tax (expense) benefit	Net of tax amount	Before tax amount	Tax (expense) benefit	Net of tax amount
Available for sale securities	60	(11)	49	56	(11)	45
Total	60	(11)	49	56	(11)	45

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

(All amounts stated in HUF million unless otherwise noted)

## NOTE 23. MATURITY ANALYSIS OF ASSETS AND LIABILITIES

The table below shows an analysis of assets and liabilities analysed according to when they are expected to be recovered or settled.

As at 31 December 2012	Within 12 months	After 12 months	Total
Assets			
Cash, due from banks and balances with the National Bank of Hungary	2,505	-	2,505
Loans and advances to other banks and insurance companies, net of impairment losses	61,182	104,198	165,380
Loans and advances to customers, net of impairment losses	28,494	34,788	63,282
Financial assets at fair value through profit or loss	130	-	130
Available-for-sale financial assets, net of impairment loss	24,967	873	25,840
Intangibles, property and equipment, net	-	214	214
Other assets, net	1,218	-	1,218
Total Assets	118,496	140,073	258,569
Liabilities			
Loans and deposits from other banks	21,963	106,892	128,855
Financial liabilities at fair value through profit or loss	856	-	856
Debt securities issued	-	109,148	109,148
Provision for guarantees and contingencies	246	-	246
Other liabilities	560	315	875
Deferred tax liabilities	76	-	76
Total Liabilities	23,701	216,355	240,056
Net	94,795	(76,282)	18,513

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

(All amounts stated in HUF million unless otherwise noted)

## NOTE 23. MATURITY ANALYSIS OF ASSETS AND LIABILITIES (CONTINUED)

As at 31 December 2011	Within 12 months	After 12 months	Total
Assets			
Cash, due from banks and balances with the National Bank of Hungary	162	-	162
Loans and advances to other banks and insurance companies, net of impairment losses	59,904	68,989	128,893
Loans and advances to customers, net of impairment losses	18,898	35,691	54,589
Financial assets at fair value through profit or loss	47	-	47
Available-for-sale financial assets, net of impairment loss	9,970	1,118	11,088
Intangibles, property and equipment, net	-	176	176
Other assets, net	826	-	826
Total Assets	89,807	105,974	195,781
Liabilities			
Loans and deposits from other banks	81,687	94,009	175,696
Financial liabilities at fair value through profit or loss	1,407	-	1,407
Debt securities issued	-	-	-
Provision for guarantees and contingencies	21	-	21
Other liabilities	586	406	992
Deferred tax liabilities	-	-	-
Total Liabilities	83,701	94,415	178,116
Net	6,106	11,559	17,665

## NOTE 24. RELATED PARTY TRANSACTIONS

## 24.1 Companies

All transactions with the Hungarian Development Bank Ltd. ("MFB") as one of the most significant related parties and MFB's subsidiaries, associates and jointly controlled entities and other state-owned companies are conducted at market rates. MEHIB is also solely owned by Hungarian State like the Bank since May 2012 (it was owned by Hungarian Development Bank Ltd earlier).

Balances as at 31 December 2012, representing 18.41 % of total assets (2011: 23.1 %), 26.67 % of total liabilities (2011: 80.05 %) and 1.76 % of total commitments and contingent liabilities (2011: 0.15 %), and are presented below:

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

(All amounts stated in HUF million unless otherwise noted)

## NOTE 24. RELATED PARTY TRANSACTIONS (CONTINUED)

	2012	2011
Balances with NBH	1,313	6
Short-term placement to MFB incl. interest receivable	6,099	19,916
Loans to MFB's subsidiaries incl. interest receivable	10,744	12,944
Loans to MFB's associates incl. interest receivable	501	503
- less impairment losses	-	(5)
Advances to the State from interest compensation systems	3,148	946
Total loans and advances to related parties, net of impairment losses	20,492	34,304
Discounted bonds issued by NBH	24,967	9,970
Hungarian Government bonds	827	750
Total available for sale financial assets to related parties	25,794	10,720
Other assets to the State	-	41
Other assets to MFB	-	124
Total other assets to related parties	-	165
Total Assets	47,599	45,195
Loans and deposits from MFB incl. accrued int.payables	58,714	141,253
Loans and deposits from MFB's subsidiaries incl. accrued int.payables	5,306	141,233
Total loans and deposits from related parties	64,020	141,253
Cross currency interest rate swap with MFB	-	1,211
Total financial liabilities at fair value to related parties	-	1,211
Other liabilities to MFB	-	112
Total other liabilities to related parties	-	112
Total Liabilities	64,020	142,576
Guarantees provided on behalf of other state-owned		
company	99	169
Other commitments and contingent liabilities	1,456	
Total commitments and contingent liabilities	1,555	169

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

(All amounts stated in HUF million unless otherwise noted)

## NOTE 24. RELATED PARTY TRANSACTIONS (CONTINUED)

	2012	2011
Interest income:		
Short-term placements to MFB	39	14
Loans to MFB's subsidiaries	972	763
Loans to MFB's associates	59	40
State interest compensation	5,093	3,171
Interest on cross currency interest rate swap	-	214
Hungarian discounted treasury bills, discounted bonds		
issued by NBH and Hungarian Government bonds	1,027	2,114
Total	7,190	6,316
Interest expense:		
Loans and deposits from MFB	3,251	5,057
Loans and deposits from MFB's subsidiaries	352	-
Securities lending fee paid to Hungarian State	337	_
Total	3,940	5,057
Fee and commission expense:		
Insurance fees paid to MEHIB	23	58
Total	23	<del>58</del>
_		_
Net interest income and net income from fees and		
commissions	3,227	1,201
Provision and impairment losses Charge/ (release):		
Loans and credit lines to MFB's associates	(5)	5
Total	(5)	5
Gains and losses from trading activities, net:		
Hungarian discounted treasury bills and Hungarian		
Government bonds	-	(6)
Total		(6)
	<del>-</del>	(0)
Operating income/(expenses):		
MFB's subsidiaries	1	19
Other state-owned companies	-	(10)
Total	1	9
=		

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

(All amounts stated in HUF million unless otherwise noted)

## NOTE 24. RELATED PARTY TRANSACTIONS (CONTINUED)

## 24.2 Management and employees

Loans to employees of the Bank amounted to HUF 59 million and HUF 72 million as at 31 December 2012 and 2011, respectively. Interest rates vary between 0 % and 5.00 %, and average at 1.18 %. Out of the total amount HUF 2 million was granted to the management as at 31 December 2012 (2011: HUF 3 million).

The honorarium of the Board of Directors and the Supervisory Board added up HUF 25 million in 2012, while it was nil in 2011.

The Board of Directors had been terminated in June 2010 by the modification of the Act on Eximbank and the rights of the former Board of Directors were exercised by the Chief Executive Officer, however after the change in the ownership in May 2012 (Note 1) the Board of Directors was reformed by the modification of the Act on Eximbank as well. There are no any share-based payments to the Boards or the key management personnel.

In January 2012 the General Meeting recalled the Chief Executive Officer from his position. The nomination of the new CEO was effective from 22 March 2012 until 15 June 2012, when the new owner nominated another CEO.

The remuneration of the key management personnel amounted to HUF 122 million and HUF 138 million in 2012 and 2011, respectively. The remuneration of the management mentioned above includes the termination benefits paid to the management, which amounted to HUF 12 million in 2012 (2011: 19).

## NOTE 25. CONTRACTUAL MATURITIES OF UNDISCOUNTED CASH FLOWS OF FINANCIAL ASSETS AND LIABILITIES

The table below summarises the maturity profile of the undiscounted cash flows of the Bank's financial assets and liabilities as at 31 December 2012 and 2011. Trading derivatives are shown at fair value in a separate column.

Repayments which are subject to notice are treated as if notice were to be given immediately. The table also contain the contractual expiry by maturity of the Bank's contingent liabilities and commitments.

The Bank expects that not all of the contingent liabilities or commitments will be drawn before expiry of them.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

(All amounts stated in HUF million unless otherwise noted)

# NOTE 25. CONTRACTUAL MATURITIES OF UNDISCOUNTED CASH FLOWS OF FINANCIAL ASSETS AND LIABILITIES (CONTINUED)

	As at 31 December 2012	Carrying amount	Gross nominal inflow/ (outflow)	<b>Trading</b> derivatives	Up to 1 months	1-3 months	3 months to 1	1-5 years	Over 5 years
	Cash, due from banks and balances with National Bank of Hungary  Loans and advances to other banks and insurance companies net	2,505	2,505	1 1	2,505	6.634	36.147	- 102 442	5 077
	of impairment losses  Loans and advances to customers, net of impairment losses	63,282	67,495	- 60	2,810	5,635	21,203		7,867
F-94	Financial assets at fair value through profit of foss Available-for sale financial assets	150 25,840	150 25,943	150	25,000		53	844	- 46
	Financial assets	257,137	266,395	130	50,337	12,269	57,403	133,266	12,990
	Loans and deposits from other banks	128,855	137,389	•	4,133	116	20,310	107,844	4,986
	Debt securities issued	109,148	141,856	•	1	1	4,051	24,302	113,503
	Derivative financial liabilities Foreign exchange contracts	253	253	253	1	1	1	ı	ı
	Cross currency interest rate swaps	603	603	603	ı	ı	'	ı	1
	Financial liabilities	238,859	280,101	856	4,133	116	24,361	132,146	118,489
	Liquidity (deficiency)/excess	18,278	(13,706)	(726)	46,204	12,153	33,042	1,120	(105,499)
	Unutilised loan commitments Financial guarantee contracts		59,938 28,339		59,938 28,339	1 1			

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

(All amounts stated in HUF million unless otherwise noted)

# NOTE 25. CONTRACTUAL MATURITIES OF UNDISCOUNTED CASH FLOWS OF FINANCIAL ASSETS AND LIABILITIES (CONTINUED)

	As at 31 December 2011	Carrying amount	Gross nominal inflow/ (outflow)	<b>Trading</b> derivatives	Up to 1 months	1-3 months	3 months to 1 year	1- 5 years	Over 5 years
	Cash, due from banks and balances with National Bank of Hungary  Loans and advances to other banks and insurance companies, net	162 128,893	162 134,991	1 1	162 29,873	5,958	- 28,995	-62,814	7,351
F-9	of impairment losses  Loans and advances to customers, net of impairment losses	54,589	62,207	· [	4,704	1,984	16,969	29,114	9,436
15	Financial assets at rail value unough profit of 10ss  Available-for sale financial assets  —————————————————————————————————	11,088	13,306	/ †	10,071	1 1	124	2,052	1,059
	Financial assets	194,779	210,713	47	44,810	7,942	46,088	93,980	17,846
	Loans and deposits from other banks	175,696	187,525	ı	870	7,412	78,055	62,320	38,868
	Derivative financial liabilities Foreign exchange contracts	196	196	196	1	ı	1	ı	•
	Cross currency interest rate swaps  Financial liabilities	1,211	1,211	1,211	870	7,412	78,055	62,320	38,868
	Liquidity (deficiency)/excess	17,676	21,781	(1,360)	43,940	530	(31,967)	31,660	(21,022)
	Unutilised loan commitments Financial guarantee contracts		78,019 36,906		78,019 36,906	1 1			

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012 (All amounts stated in HUF million unless otherwise noted)

## NOTE 26. FINANCIAL RISK MANAGEMENT

Risk management activity of Eximbank is determined by its specific role and position in the Hungarian economy. The Bank's ultimate owner is the state with a 100% direct shareholding and it operates under the governance of the Ministry for National Economy. The Bank is a credit institution and its primary task is to promote Hungarian exporters on external markets.

In order to diminish the risk of open bond positions the Bank holds bonds with no credit risk exclusively and does not deal with futures or options. Eximbank neither speculates on the stock exchange nor buys derivatives.

The Bank's policies for managing interest rate, credit, foreign currency exchange risk and liquidity risk are reviewed regularly by the Asset and Liability Committee (ALCO), Credit Committee and the Board of Directors. The policies are summarised as follows:

## Risk management policies

The Bank is exposed to interest rate, liquidity and foreign currency exchange risk, while the most significant risk is the credit risk. Risk management is carried out by the Risk Management Department under policies approved by ALCO, the Credit Committee and the Board of Directors. These principles are determined within the prescriptions established by the National Bank of Hungary and the Hungarian Financial Institutions Supervision. The Asset and Liability Committee, the Credit Committee and the Board of Directors are responsible for review of risk management and control environment. The risk profile is assessed before concluding a transaction, which is authorised by the appropriate level of seniority within the Bank. The service pattern reflects the entire process of exporting, and the risk is shared with commercial banks. The specific character of the credit risk can mostly be detected by differentiating by product and consumer categories.

## Risk strategy and risk profile

The Bank's risk strategy includes the exploration, identification and separation of risks, furthermore the assessment of the risk level and weight of them. The risk identification process gives a detailed specification of risk categories concerning the Bank's regular course of business and economic environment. The first dimension of the risks is the type (according to the ICAAP guide book) and the second one is the bank-specific aspect of the services and products. Each of the relevant risk factors is evaluated by the Risk Management Department in cooperation with the Controlling Department. The overall risk level of an individual risk category is determined by the risk assessment of the appropriate risk type weighted by its significance in line with Eximbank's operational characteristics. Most of the weighted rates point to the fact that the majority of the risks are low or represent moderate risk level. The risk profile report takes into consideration the extent of the exposure and the seriousness of the risk. This method gives us a general overview about the Bank's risk profile and an opportunity to perform continuous monitoring activity. The level of credit risk is moderate, since the credit portfolio consists of products with lower risk level: products carrying risk exposure to domestic banks, counter-guarantees of state. The aggregated country risk components seem to be at a very low risk level at first sight, which can be explained by the excess weight of domestic risk taking. Furthermore, the foreign positions tend to be oriented towards more reliable directions and they are also backed with insurance.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

(All amounts stated in HUF million unless otherwise noted)

### NOTE 26. FINANCIAL RISK MANAGEMENT (CONTINUED)

### 26.1. Credit risk

Management of credit risk, credit rating systems

The Bank manages and controls credit risk by setting limits on the amount of risk it is willing to accept for clients, counterparties and for country concentrations, and by monitoring exposures in relation to such limits. The exposure to any one borrower is further restricted by sub-limits for different maturity and transaction type. The credit risk management is based on a client rating system, which applies different essentials for financial institutions and for corporate clients. The scoring system takes into account the business activity, financial position, market position, management, organisation and its role in the given business sector. Both the on- and off-balance sheet items (loans, guarantees) are subject to quarterly classification requirements. The key factors of the rating are:

- 1. Consumer/counterparty rating
- 2. Country risk
- 3. Collateral
- 4. Number of past due days

The classified outstanding and off-balance sheet items have to be categorised, where the banding pattern is the following:

Low-fair risk	0%
Watch list	1 - 10%
Substandard	11 - 30%
Doubtful	31 - 70%
Loss	71 - 100%

There is also credit risk in off-balance sheet financial instruments, such as non-government backed guarantees. These risks are mitigated by the same control processes and policies as loans and the state-backed guarantees are also evaluated by the same method as the ones issued on the Bank's own risk.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

(All amounts stated in HUF million unless otherwise noted)

### NOTE 26. FINANCIAL RISK MANAGEMENT (CONTINUED)

### 26.1. Credit risk (continued)

### **Exposure to credit risk**

The Bank's exposure to credit risk at the reporting date is shown below:

	Loans and ad banks and in compan	nsurance	Loans and ad custom	
	2012	2011	2012	2011
Carrying amount	165,380	128,893	63,282	54,589
Individually impaired:				
1-10 %	-	-	7,363	12,806
11-30%	49	79	-	1,841
31-70 %	-	-	693	187
71-100 %	131	165	1,352	2,358
Gross amount	180	244	9,408	17,192
Allowance for impairment	(146)	(188)	(1,812)	(2,939)
Carrying amount	34	56	7,596	14,253
Collectively impaired:	-	_	-	_
Past due but not impaired:	-	251	60	787
Neither past due nor impaired:	165,346	128,586	42,993	28,456
Accounts with renegotiated terms:				
Gross amount	276	301	15,358	13,004
Allowance for impairment	(276)	(301)	(2,725)	(1,911)
Carrying amount	-	-	12,633	11,093
Total carrying amount	165,380	128,893	63,282	54,589

At 31 December 2012 Financial assets at fair value through profit or loss with a carrying value of HUF 130 million (2011: 47 million), Cash, due from banks and balances with National Bank of Hungary" with a carrying value of HUF 2,505 million (2011: HUF 162 million) and Available-for-sale financial assets with a carrying value of HUF 25,806 million (2011: HUF 10,732 million) are neither past due nor impaired, however the securities acquired in exchange for a loan with a carrying value of 34 million (2011: HUF 356 million) presented among available-for-sale financial assets are individually impaired in 2012 (Note 8).

Impaired loans and securities

The Bank does not apply the collective impairment, all loans are individually assessed.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012 (All amounts stated in HUF million unless otherwise noted)

### NOTE 26. FINANCIAL RISK MANAGEMENT (CONTINUED)

### 26.1. Credit risk (continued)

Loans with renegotiated terms

A loan is labelled as renegotiated when restructuring activities, including extended payment agreements, modification and deferral of payments are applied.

Write-off policy

Loan together with the associated allowance are written off, either partially or in full, when there is no realistic prospect of future recovery of the principal amount and all collaterals has been realised or has been transferred to the Bank.

### **Collaterals**

The Bank actively uses collateral and guarantee to reduce its credit risk. In order to minimise the credit loss, the Bank seeks additional collateral from the consumer, like for instance charges over accounts receivable. Most of the guarantees issued by the Eximbank are government-backed instruments. The Eximbank is bound up with the Hungarian Export Credit Insurance Ltd. (Mehib Ltd.). The majority of Eximbank's loans, which are carrying country risks are insured by Mehib Ltd., and these insurances are also state-backed.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

(All amounts stated in HUF million unless otherwise noted)

### NOTE 26. FINANCIAL RISK MANAGEMENT (CONTINUED)

### 26.1. Credit risk (continued)

An estimate of fair value of collateral and other security enhancements held against financial assets is shown below:

	Loans and adv banks and ins compani	surance	Loans and ad custom	
	2012	2011	2012	2011
Against individually impaired:				
Insured by MEHIB	_	_	5,521	10,406
Cash Collateral	-	_	3	4
Bank guarantees	-	_	1,397	1,457
Property	-	-	373	522
Other	-	-	9	470
Against past due but not impaired:				
Insured by MEHIB	-	239	-	748
Cash Collateral	-	13	-	39
Bank guarantees	-	-	93	-
Property	-	-	-	-
Other	-	-	-	-
Against neither past due nor				
impaired:				
Insured by MEHIB	435	588	21,900	22,252
Cash Collateral	8	-	418	581
Bank guarantees	-	-	8,905	175
Property	-	-	1,398	450
Other	-	-	9,895	8,732
Against accounts with renegotiated				
terms:				
Insured by MEHIB	-	-	8,953	6,798
Cash Collateral	-	-	32	-
Bank guarantees	-	-	-	290
Property	-	-	1,039	920
Other		-	758	891
Total	443	840	60,694	54,735

As described in Note 5 a loan originally granted to a foreign bank insured by MEHIB was assigned to MEHIB due to default in 2010. The carrying value of the loan amounted to HUF 9,695 million as at 31 December 2012 (in 2011: HUF 12,944 million). The total amount of the loan is guaranteed by the Hungarian State. This amount is not included in the table above.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012 (All amounts stated in HUF million unless otherwise noted)

### NOTE 26. FINANCIAL RISK MANAGEMENT (CONTINUED)

### 26.2. Liquidity risk

Liquidity risk is the risk that the Bank will be unable to meet its payment obligations when they fall due under normal and stress circumstances. The liquidity management process is carried out and monitored by the Treasury Department, and it is also responsible for calculating the liquidity reserve. The Treasury monitors balance sheet liquidity ratios against internal and regulatory requirements and reports unmatched items in the maturity structure to the Asset and Liability Committee (ALCO). The ALCO sets limits on the maximum amount of liquidity gap in the percentage of the balance-sheet footing, which are controlled by the Risk Management and Controlling Department.

The maturity analysis table set out in Note 25 shows the undiscounted, gross nominal cash in- and outflows on the Bank's non-derivative financial liabilities, the related total expected undiscounted interest cash flows up to the date of maturity when they are due and the issued financial guarantee contracts on the basis of their earliest possible maturity. Trading derivatives are shown at fair value in a separate column. The gross nominal inflow / (outflow) disclosed in the table is the remaining contractual, undiscounted cash flow on the non-derivative financial liability and the issued financial guarantees.

The maturity analysis table shows gross nominal in- and out-cash flows of both the financial assets and the financial liabilities.

The Bank considers maturity gap significant if the cash outflow becomes due 180 days earlier than it is defined in the given loan agreement irrespectively of the extent of the amount. During year 2012 and also 2011 there were no any significant maturity gaps.

As a specialized governmental credit institution Eximbank does not collect deposits either from corporate clients or from individuals. Loans borrowed from domestic and foreign banks and the global medium-term notes issued in December 2012 are secured by the general guarantee of the Government of Hungary as defined in the Act on the Budget of Hungary with respect to the maximum amount of guarantee. Some loan agreements define maturity extension option in favor of the Bank. Eximbank occasionally turns to interbank market for medium term funding. Except for the termination notices of the standard agreement forms and for the negative changes regarding the State Guarantee there is no option for the lenders to terminate the loan agreements. Termination of short term money market deals is not possible due to its market characteristic. Based on the legal background of the Bank and its experiences, Eximbank reckons the probability of the premature termination of funds as extremely low. There is a minimal liquidity risk regarding the state backed bank guarantees issued by the Bank, which are 90 % of the total guarantee portfolio of the Bank, as state backed bank guarantees can be paid after the total amount received from the State Budget. It is possible to terminate the unutilized loan commitments based on the 'Material Adverse Changes Clause' defined in all loan agreements, which can mitigate the liquidity risk if necessary.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

(All amounts stated in HUF million unless otherwise noted)

### NOTE 26. FINANCIAL RISK MANAGEMENT (CONTINUED)

### 26.3. Market risk

Eximbank does not undertake speculative positions. The Bank has not kept positions in the trading book since 1 January 2008.

The Bank's open foreign currency position was less than 2 % of solvency margin, thus - in accordance with Sections 39-41 of the Government Decree 244/2000 - it posed no capital requirement.

The following table shows the capital requirement covering risks from the trading book as at 31 December 2012 and 2011:

	2012	2011
Capital requirement of the trading book	-	-
Solvency margin	47,162	33,606
Capital requirement of the trading book as a		
percentage of solvency margin	-	-

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

(All amounts stated in HUF million unless otherwise noted)

### NOTE 26. FINANCIAL RISK MANAGEMENT (CONTINUED)

### 26.3.1. Interest rate risk

Interest rate risk is the current or prospective risk to both the Bank's earnings and capital from adverse movements in interest rates. The Bank measures the interest rate risk in the banking book under re-pricing of the loans, furthermore using gap analysis shows the assets and liabilities at different re-pricing dates. Besides the re-pricing risk and shifts in the yield curve the Bank also faces with basis risk and inherent risk in banking products. Interest rate risk is largely reduced by a compensation system, which covers the risk arising from fixed interest-bearing assets compared to floating rate funds with a certain amount approved by the Parliament for a one year period in the budgetary law.

At the reporting date the interest rate profile of the Bank's interest-bearing financial instruments was as follows:

	2012	2011
Final nate financial instruments		
Fixed rate financial instruments	<b>50.105</b>	50 453
Financial assets	58,435	58,473
Financial liabilities	142,501	12,719
Total fixed rate instruments	200,936	71,192
Variable rate financial instruments Financial assets Financial liabilities Total variable rate instruments	6,756 96,358 <b>103,114</b>	8,769 163,338 <b>172,107</b>
Financial assets under interest compensation system Tied-aid credits	179,877 6,352	119,056 7,399

Financial assets under interest compensation system and tied-aid credits are fixed rate or zero interest-bearing financial instruments in case of some tied-aid credits in the clients' point of view, however the Bank receives interest compensation on these assets from Hungarian State. The interest compensation is quarterly calculated and due, based on the weighted average of the daily balances.

Net interest rate risk is assessed using a static gap model regarding parallel shift for the entire statement of financial position calculated by VAR based estimation of changes in interest rates of different currencies. The VAR based estimation of decrease in the market interest rates using a confidence level of 99 % would affect negatively the net interest income for the next twelve months by HUF 135 million (224 in previous year). The calculation assumes that other conditions (including foreign exchange rates) are unchanged during the period. Needs of capital requirement in respect of interest rate risk are calculated with duration gap methodology based on a basis point value model regarding VAR of changes in interest rates. Stress test is used for monitoring interest rate risks monthly.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

(All amounts stated in HUF million unless otherwise noted)

### NOTE 26. FINANCIAL RISK MANAGEMENT (CONTINUED)

### 26.3.2. Foreign currency risk

The Bank takes on exposure to the effects of fluctuations in the prevailing foreign currency exchange rates on its financial position and cash flows. The ALCO also sets limits to the level of exposure by currency and in aggregate both for overnight and intra-day positions, which are monitored and reported daily. Furthermore, calculating foreign currency exchange risk conforms to the norms of the standard method. The Bank's overall open foreign currency position cannot exceed HUF 1,100 million. Eximbank does not speculate on the FX market and opens FX positions within the frameworks of highly restricted rules. Foreign currency positions are subject to stress test to ensure that the Bank would withstand an extreme market event.

Foreign currency exposure and foreign currency risk (including HUF exposures) as at 31 December 2012 are as follows:

	EUR	USD	GBP	HUF	Total
Foreign currency assets:					
Loans and advances to other banks and insurance companies, net of impairment losses	140,996	12,576	-	11,808	165,380
Loans and advances to customers, net of impairment losses	54,265	5,263	-	3,754	63,282
Other	1,195	766	3	27,943	29,907
Total foreign currency Assets	196,456	18,605	3	43,505	258,569
Foreign currency liabilities	108,910	109,505	4	21,637	240,056
Foreign currency assets and liabilities, net	87,546	(90,900)	(1)	21,868	18,513
Effect of derivatives	(87,492)	91,642	-	(4,869)	(719)
Net exposure	54	742	(1)	16,999	17,794
Foreign currency off- balance sheet assets	12,819	422	-	25,407	38,648
Foreign currency off- balance sheet liabilities	78,813	8,297	-	1,168	88,278

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

(All amounts stated in HUF million unless otherwise noted)

### NOTE 26. FINANCIAL RISK MANAGEMENT (CONTINUED)

### 26.3.2. Foreign currency risk (Continued)

Foreign currency exposure and foreign currency risk (including HUF exposures) as at 31 December 2011 are as follows:

	EUR	USD	GBP	HUF	Total
Foreign currency assets:					
Loans and advances to other banks and insurance companies, net of impairment losses Loans and advances to customers, net of	104,641	18,050	-	6,202	128,893
impairment losses	44,393	8,149	-	2,047	54,589
Other	204	529	3	11,563	12,299
Total foreign currency Assets  Foreign currency liabilities	149,238 175,737	26,728 498	3	19,812 1,881	195,781 178,116
Foreign currency assets and liabilities, net	(26,499)	26,230	3	17,931	17,665
Effect of derivatives	26,735	(26,224)	-	(1,913)	(1,402)
Net exposure	236	6	3	16,018	16,263
Foreign currency off- balance sheet assets	4,775	1,520	-	34,795	41,090
Foreign currency off- balance sheet liabilities	99,409	14,930	-	586	114,925

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

(All amounts stated in HUF million unless otherwise noted)

### NOTE 26. FINANCIAL RISK MANAGEMENT (CONTINUED)

### 26.3.2. Foreign currency risk (Continued)

The Bank's net currency exposure was subject to a stress test examining how it would react to extreme exchange rates. The following tables show the change in the Bank's net foreign currency exposure at the extreme currency situations explained above compared with the actual exposure as at 31 December 2012 and as at 31 December 2011 resulting in profit or loss. In equity there is no foreign currency position, therefore the effect of an extreme change in exchange rates on equity cannot be examined. The calculation assumes that other conditions are unchanged during the period.

Extreme foreign currency risk calculation as at 31 December 2012

	EUR	USD	Total
Foreign currency exchange rate as at 31 December 2012 Exchange rates at strong HUF (minimum of	291.29	220.93	
historical rates in 2012)	276.07	211.36	
Effect on profit or (loss)	3	32	35
Exchange rates at weak HUF (maximum of historical rates in 2012)	321.93	250.28	
Effect on profit or (loss)	(5)	(99)	(104)

Extreme foreign currency risk calculation as at 31 December 2011

	EUR	USD	Total
Foreign currency exchange rate as at 31 December			
2011	311.13	240.68	
Exchange rates at strong HUF (minimum of			
historical rates in 2011)	262.70	177.69	
Effect on profit or (loss)	37	2	39
Exchange rates at weak HUF (maximum of historical			
rates in 2011)	316.24	240.68	
Effect on profit or (loss)	(4)	-	(4)

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

(All amounts stated in HUF million unless otherwise noted)

### NOTE 26. FINANCIAL RISK MANAGEMENT (CONTINUED)

### 26.4. Capital management

Solvency ratio will be satisfying till 2017.

Concerning the policy and the methods for capital handling the Bank follows the provisions of Hungarian Banking Act, of the Act on the Eximbank as well as of the Government Decree No. 196/2007 on the calculation of capital requirement.

According to the provisions of the Act CXII of 1996 on Credit Institutions and Financial Enterprises the financial institutions should dispose of a solvency margin ensuring the cover of the actual risks of its activity in order to maintain the actual financial solvency and to fulfil its liabilities, and the Bank should permanently maintain a minimum capital adequacy ratio of 8 percent.

The solvency margin is defined according to the Schedule No. 5 of the Act CXII of 1996 on Credit Institutions and Financial Enterprises, the capital adequacy ratio is defined according to the Decree.

The provision of capital handling is controlled by the Hungarian Financial Supervisory Authority.

In 2007 according to provisions of Article 20 of Act on Eximbank (Solvency margin and capital adequacy) and Schedule No 5 of Act CXII of 1996 on Credit Institutions and Financial Enterprises, MFB has provided to the Bank a subordinated loan capital in the amount of EUR 100 million. The maturity of this particular loan is 12<sup>th</sup> of September 2017. In line with the referred provisions, the amount of the subordinated loan capital is to be considered as a positive component of the guarantee capital of Eximbank. On the 31<sup>st</sup> of December 2012 and 2011 the amount of the long-term liability arising from the loan agreement is HUF 29,129 million and HUF 31,113 million, respectively. At the end of the year 2009 the Act on Hungarian Export-Import Bank Corporation has been modified: the amount of the subordinated loan capital is to be the component of the guarantee capital of the Bank in the year ended 31 December 2010 at the latest occasion. At the end of the year 2010 the Act on Hungarian Export-Import Bank Corporation (Article 20. of Act on Eximbank) has been modified again: the amount of the subordinated loan capital is to be the component of the guarantee capital of the Bank until its exposure. According to this modification the

The Bank fulfilled the legal and prudential requirements in the year of 2012 and 2011, permanently complied with the limits of the Act CXII of 1996 on Credit Institutions and Financial Enterprises, the capital adequacy ratio has always significantly exceed the 8 percent required by the law as stated above.

	2012	2011
Core capital	18,033	16,803
Supplementary capital	29,129	16,803
Solvency margin	47,162	33,606
Total risk-weighted exposure to credit risk	201,707	145,098
Solvency ratio	22.39 %	21.65 %

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012 (All amounts stated in HUF million unless otherwise noted)

### NOTE 27. SEGMENT INFORNMATION

The Bank's segment reporting is based on the following operating segments: Banks, Corporate, Guarantees, Treasury and Other.

### **Banks**

Eximbank refinances domestic banks that provide export finance to Hungarian companies. The Bank also provides credits to foreign banks. This business segment includes the funds that finance the placements to banks as well as nostro accounts and interbank placements to and credits from domestic and foreign banks.

### Corporate

This segment involves export-financing loans to domestic and foreign companies, forfeit, letter of credit and other credit products. The funds financing loans to companies are also presented here.

### Guarantees

Eximbank provides guarantees for its own risk as well as those counter-guaranteed by the state.

### **Treasury**

Management of shareholders' equity is presented here; money market assets and the money market liabilities funding them are involved in this segment.

### Other

This segment contains activities not directly attributable to any of the above segment.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

(All amounts stated in HUF million unless otherwise noted)

## NOTE 27. SEGMENT INFORMATION (CONTINUED)

## Financial position segmented by businesses as at 31 December 2012

	Banks	Corporate	Guarantees	Treasury	Other	Total
Cash, due from banks and balances with NBH	1,193	'	1	1,312	1	2,505
Loans and advances to other banks and insurance	151,491	'	ı	13,889	ı	165,380
companies, net of impairment losses						
Loans and advances to customers, net of impairment	2,366	858,09	1	ı	28	63,282
losses Financial assets at fair value through profit or loss	'	'	•	130	,	130
Available-for-sale financial assets	34	'	1	25,774	32	25,840
Intangibles, property and equipment	1	'	1	•	214	214
Other assets	1	•	•	•	1,218	1,218
Total Assets	155,084	60,858	•	41,105	1,522	258,569
Loans and deposits from other banks	128,855	'	ı	1	ı	128,855
Financial liabilities at fair value through profit or loss		•	1	856	•	856
Debt securities issued	ı	•	1	109,148	•	109,148
Other liabilities incl. provision and deferred tax	1	252	325	1	620	1,197
liabilities						
Total Liabilities	128,855	252	325	110,004	620	240,056
Share capital	ı	,	ı	10,100	1	10,100
Reserves	1	•	•	8,413	•	8,413
Total Shareholder's Equity	•	•	•	18,513	•	18,513
Total Liabilities and Equity	128,855	252	325	128,517	620	258,569

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

(All amounts stated in HUF million unless otherwise noted)

## NOTE 27. SEGMENT INFORMATION (CONTINUED)

## Financial position segmented by businesses as at 31 December 2011

	Banks	Corporate (	Guarantees	Treasury	Other	Total
Cash, due from banks and balances with NBH	156	1		9		162
Loans and advances to other banks and insurance companies net of impairment losses	102,781	ı	ı	26 112	ı	128 893
Loans and advances to customers, net of impairment				111601		
losses	814	52,746	926	1	73	54,589
Financial assets at fair value through profit or loss	•	1	1	47	•	47
Available-for-sale financial assets	356	•	1	10,720	12	11,088
Intangibles, property and equipment		•	1	•	176	176
Other assets	93	7	1	165	561	826
Total Assets	104,200	52,753	926	37,050	822	195,781
Loans and deposits from other banks	104,200	52,732	ı	18,764	1	175,696
Financial liabilities at fair value through profit or loss	1	•	1	1,407	•	1,407
Other liabilities incl. provision and deferred tax	ı	21	420	116	456	1,013
Total Liabilities	104,200	52,753	420	20,287	456	178,116
Share capital	1	1	1	10,100	1	10,100
Reserves	1	•	1	7,565	•	7,565
Total Shareholder's Equity	•	•	•	17,665	•	17,665

195,781

456

37,952

420

52,753

104,200

Total Liabilities and Equity

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

(All amounts stated in HUF million unless otherwise noted)

## NOTE 27. SEGMENT INFORMATION (CONTINUED)

# Profit or Loss segmented by businesses for the year ended 31 December 2012

	Banks	Corporate	Guarantees	Treasury	Other	Total
Interest income Interest expense	6,217 (4,033)	3,108 (1,993)	1 1	1,073 (122)	- '	10,399 (6,148)
Net interest income	2,184	1,115		951	1	4,251
Net income from fees and commissions Provisions and impairment (losses)/reversal	1,094	1 (854)	211 (225)	(4)	(2)	206
Gains and losses from trading and investment activities, net Operating expenses, net	(1,403)	(1,652)	(404)	840 (531)	1 1	840 (3,991)
Profit/(loss) before income tax	1,875	(1,391)	(418)	1,257	(2)	1,321
Income taxes	(726)	609	167	(571)	(1)	(522)
Net profit/(loss)	1,149	(782)	(251)	989	(3)	799
Additional information Depreciation and amortisation Non cash expenses Cost to acquires intangible, property and equipment	37	43	11 - 11	14 -	1 1 1	105

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

(All amounts stated in HUF million unless otherwise noted)

## NOTE 27. SEGMENT INFORMATION (CONTINUED)

# Profit or Loss segmented by businesses for the year ended 31 December 2011

	Banks	Corporate	Guarantees	Treasury	Other	Total
Interest income Interest expense	5,111 (3,494)	3,598 (2,677)	1 1	2,139 (59)	- '	10,849 (6,230)
Net interest income	1,617	921		2,080	1	4,619
Net income from fees and commissions Provisions and impairment (losses)/reversal	(784)	(45) (768)	234	(4)	Т '	186 (452)
Operating expenses, net	(1,052)	. (1,258)	(309)	(756) (407)	<u>.</u> (1)	(756)
Profit/(loss) before income tax	(219)	(1,150)	1,025	913	1	570
Income taxes	14	73	(65)	(58)	ı	(36)
Net profit/(loss)	(205)	(1,077)	096	855	1	534
Additional information Depreciation and amortisation Non cash expenses Cost to acquires intangible, property and equipment	35	41 - 36	10	13	1 1 1	66

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

(All amounts stated in HUF million unless otherwise noted)

### NOTE 27. SEGMENT INFORMATION (CONTINUED)

Concentration of assets and liabilities by geographical segments as at 31 December 2012

Cash, due from banks and balances with NBH		Hungary	EU Members	Non-EU European Countries	Other Countries	Total
Annion   A	with NBH	1,811	661	15	18	2,505
State   Comparison of the panks   Principle   Princi	and insurance companies net of impairment losses	164,650	-	558	172	165,380
Available-for-sale financial assets Intangibles, property and equipment, net Other assets, net Intage	of impairment losses	25,629	-	33,595	4,058	63,282
Intangibles, property and equipment, net	profit or loss	130	-	-	_	130
Other assets, net         1,189         2         27         - 1,218           Total Assets         219,429         663         34,195         4,282         258,569           Loans and deposits from other banks Financial liabilities at fair value through profit or loss         253         603         -         -         128,855           Debt securities issued *         -         -         -         109,148         109,148           Other liabilities incl. provision and deferred tax liabilities         630         174         37         356         1,197           deferred tax liabilities         118,086         12,429         37         109,504         240,056           Share capital         10,100         -         -         -         8,413           Total Shareholder's Equity         18,513         -         -         -         18,513           Total Liabilities and Equity         136,599         12,429         37         109,504         258,569           Off-balance sheet financial instruments           Guarantees counter-guaranteed by the state         18,599         722         6,085         -         25,407           Unutilised part of credit lines         55,470         -         4,388         81         59,939<		25,806	-	-	34	25,840
Total Assets   219,429   663   34,195   4,282   258,569	net	214	-	-	-	214
Loans and deposits from other banks   117,203   11,652   -   -   128,855	Other assets, net	1,189	2	27	-	1,218
Financial liabilities at fair value through profit or loss 253 603 856  Debt securities issued * 109,148 109,148  Other liabilities incl. provision and deferred tax liabilities  Total liabilities 118,086 12,429 37 109,504 240,056  Share capital 10,100 10,100  Reserves 8,413 8,413  Total Shareholder's Equity 18,513 18,513  Total Liabilities and Equity 136,599 12,429 37 109,504 258,569  Off-balance sheet financial instruments  Guarantees counter-guaranteed by 18,599 722 6,085 - 25,407  the state  Unutilised part of credit lines 55,470 - 4,388 81 59,939  Guarantees not counter-guaranteed by 2,694 38 200 - 2,932  the state	Total Assets	219,429	663	34,195	4,282	258,569
through profit or loss		117,203	11,652	-	-	128,855
Debt securities issued *   -   -   -   109,148   109,148   Other liabilities incl. provision and deferred tax liabilities   118,086   12,429   37   109,504   240,056		253	603	_	_	856
Other liabilities incl. provision and deferred tax liabilities         630         174         37         356         1,197           Total liabilities         118,086         12,429         37         109,504         240,056           Share capital Reserves         10,100         -         -         -         10,100           Reserves         8,413         -         -         -         8,413           Total Shareholder's Equity         18,513         -         -         -         18,513           Total Liabilities and Equity         136,599         12,429         37         109,504         258,569           Off-balance sheet financial instruments           Guarantees counter-guaranteed by the state         18,599         722         6,085         -         25,407           Unutilised part of credit lines         55,470         -         4,388         81         59,939           Guarantees not counter-guaranteed by the state         2,694         38         200         -         2,932		_	_	_	109.148	
Share capital   10,100   -   -   -   10,100	Other liabilities incl. provision and	630	174	37		
Reserves   8,413   -   -   8,413	Total liabilities	118,086	12,429	37	109,504	240,056
Total Shareholder's Equity         18,513         -         -         18,513           Total Liabilities and Equity         136,599         12,429         37         109,504         258,569           Off-balance sheet financial instruments           Guarantees counter-guaranteed by the state         18,599         722         6,085         -         25,407           Unutilised part of credit lines         55,470         -         4,388         81         59,939           Guarantees not counter-guaranteed by the state         2,694         38         200         -         2,932	•	-	-	-	-	-
Off-balance sheet financial instruments         18,599         722         6,085         - 25,407           Guarantees counter-guaranteed by the state         55,470         - 4,388         81         59,939           Guarantees not counter-guaranteed by the state         2,694         38         200         - 2,932			-	-	-	
Off-balance sheet financial instruments Guarantees counter-guaranteed by 18,599 722 6,085 - 25,407 the state Unutilised part of credit lines 55,470 - 4,388 81 59,939 Guarantees not counter-guaranteed by 2,694 38 200 - 2,932 the state	Total Shareholder's Equity	18,513	-	-		18,513
instruments Guarantees counter-guaranteed by 18,599 722 6,085 - 25,407 the state Unutilised part of credit lines 55,470 - 4,388 81 59,939 Guarantees not counter-guaranteed by 2,694 38 200 - 2,932 the state	<b>Total Liabilities and Equity</b>	136,599	12,429	37	109,504	258,569
Guarantees counter-guaranteed by the state Unutilised part of credit lines 55,470 - 4,388 81 59,939 Guarantees not counter-guaranteed by 2,694 38 200 - 2,932 the state						
Guarantees not counter-guaranteed by 2,694 38 200 - 2,932 the state	Guarantees counter-guaranteed by	18,599	722	6,085	-	25,407
Guarantees not counter-guaranteed by 2,694 38 200 - 2,932 the state	Unutilised part of credit lines	55,470	-	4,388	81	59,939
Total 76,763 760 10,674 81 88,278	Guarantees not counter-guaranteed by	-	38		-	-
	Total	76,763	760	10,674	81	88,278

<sup>\*</sup> Issued bonds are actively traded on London Stock Exchange and on OTC markets. The Bank has no detailed information about the breakdown of investors by geographical segments as at 31 December 2012. As a result the Bank classified debt securities issued into Other Countries segment.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

(All amounts stated in HUF million unless otherwise noted)

### NOTE 27. SEGMENT INFORMATION (CONTINUED)

### Concentration of assets and liabilities by geographical segments as at 31 December 2011

	Hungary	EU Members	Non-EU European Countries	Other Countries	Total
Cash, due from banks and balances with NBH	15	32	16	99	162
Loans and advances to other banks and insurance companies net of impairment losses	127,392	-	1,244	257	128,893
Loans and advances to customers, net of impairment losses Financial assets at fair value through	11,332	3,827	34,688	4,742	54,589
profit or loss	47	-	-	-	47
Available-for-sale financial assets Intangibles, property and equipment,	10,732	-	-	356	11,088
net	176	-	-	_	176
Other assets, net	714	2	39	71	826
Total Assets	150,408	3,861	35,987	5,525	195,781
Loans and deposits from other banks Financial liabilities at fair value	163,238	12,458	-	-	175,696
through profit or loss	1,211	196	-	-	1,407
Other liabilities incl. provision and deferred tax liabilities	626	3	14	370	1,013
Total liabilities	165,075	12,657	14	370	178,116
Share capital Reserves	10,100 7,565	-	-	-	10,100 7,565
Total Shareholder's Equity	17,665				17,665
Total Shareholder 5 Equity	17,005				17,005
<b>Total Liabilities and Equity</b>	182,740	12,657	14	370	195,781
Off-balance sheet financial instruments					
Guarantees counter-guaranteed by the state	25,917	787	8,091	-	34,795
Unutilised part of credit lines Letter of Credit	66,245	-	11,774	-	78,019 -
Guarantees not counter-guaranteed by the state	1,844	41	226	-	2,111
Total	94,006	828	20,091	-	114,925

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

(All amounts stated in HUF million unless otherwise noted)

### NOTE 27. SEGMENT INFORMATION (CONTINUED)

### Segmented revenue by geographical segments for the year ended 31 December 2012

	Hungary	EU	Non-EU	Other	Total
		Members	European	Countries	
			Countries		
Interest income:					
Loans to customers	1,128	77	519	97	1,821
Loans and advances to other banks and insurance companies	1,786	-	35	9	1,830
Other interest income	6,741	_	_	7	6,748
Total interest income	9,655	77	553	113	10,399
Income from fees and commissions: Guarantees counter-guaranteed by the					
state	108	-	-	19	128
Insurance fees devolved by MEHIB	-	-	4	19	24
Guarantees not counter-guaranteed by					
the state	110	-	-	1	112
Other	1	-	1	-	2
Total income from fees and					
commissions	220	_	5	40	266
<b>Total Income</b>	9,875	77	559	153	10,665

### Segmented revenue by geographical segments for the year ended 31 December 2011

	Hungary	EU Members	Non-EU European Countries	Other Countries	Total
Interest income:					
Loans to customers	1,618	236	568	142	2,564
Loans and advances to other banks and insurance companies	2,555	11	83	14	2,663
Other interest income	5,500	-	-	122	5,622
Total interest income	9,673	247	651	278	10,849
Income from fees and commissions:					
Guarantees counter-guaranteed by the state	169	-	-	53	222
Insurance fees devolved by MEHIB	-	-	12	-	12
Guarantees not counter-guaranteed by the state	53	-	1	2	56
Other	2	-	-	_	2
Total income from fees and commissions	224	-	13	55	292
Total Income	9,897	247	664	333	11,141

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012 (All amounts stated in HUF million unless otherwise noted)

### NOTE 28. EVENTS AFTER THE BALANCE SHEET DATE

There were no events after the balance sheet date, which have any significant effect on figures in financial statements for the year 2012.

### NOTE 29. USE OF ESTIMATES AND JUDGEMENTS

Management discusses with the Supervisory Board the development, selection and disclosure of the Bank's critical accounting policies and estimates, and the application of these policies and estimates.

These disclosures supplement the commentary on financial risk management (see Note 26.).

### Key sources of estimation uncertainty

### Allowances for credit losses

Assets measured at amortised cost are tested for impairment on a basis described in accounting policy described in accounting policy (see Note 3.11.1).

The specific counterparty component of the total allowances for impairment applies to financial assets tested individually for impairment and is based upon management's best estimate of the present value of the future cash flows that are expected to be received. In estimating these cash flows, management makes judgements about the counterparty's financial situation and the net realisable value of any underlying collateral. Each impaired asset is assessed on its merits, and the workout strategy and estimate of cash flows considered recoverable are independently approved by the Credit Risk function.

### Determining fair values

The determination of fair value for financial assets and liabilities for which there is no observable market price requires the use of valuation techniques as described in accounting policy. For financial instruments that are traded infrequently and have little price transparency, fair value is less objective, and requires varying degrees of judgement depending on liquidity, concentration, uncertainty of market factors, pricing assumptions and other risks affecting the specific instrument. See also "Valuation of financial instruments" below.

### Critical accounting judgements in applying the Bank's accounting policies

Critical accounting judgements made in applying the Bank's accounting policies include:

### Valuation of financial instruments, fair value hierarchy

The Bank's accounting policy on fair value measurements is discussed in Note 3.3.

The Bank measures fair value using the following hierarchy of methods:

 Level 1: unadjusted quoted prices in active markets for identical assets and liabilities;

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

(All amounts stated in HUF million unless otherwise noted)

### NOTE 29. USE OF ESTIMATES AND JUDGEMENTS (CONTINUED)

- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or the liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices);
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

The Bank has no such financial instruments of which fair value is determined using significant unobservable inputs (Level 3).

The table below analyses financial instruments carried at fair value, by valuation method:

31 December 2012 Financial assets at fair value through	Level 1	Level 2	Total
profit or loss			
Derivative instruments	-	130	130
-	-	130	130
Available-for-sale financial assets	873	24,967	25,840
- -	873	24,967	25,840
Financial liabilities at fair value through profit or loss			
Derivative instruments	-	856	856
=	-	856	856
31 December 2011 Financial assets at fair value through profit or loss			
Derivative instruments	-	47	47
- -	-	47	47
Available-for-sale financial assets	1,118	9,970	11,088
<u>-</u>	1,118	9,970	11,088
Financial liabilities at fair value through profit or loss			
Derivative instruments	-	1,407	1,407
<u>-</u>	-	1,407	1,407

There have been no significant transfers between Level 1 and Level 2 of the fair value hierarchy.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

(All amounts stated in HUF million unless otherwise noted)

### NOTE 30. ACCOUNTING CLASSIFICATIONS AND FAIR VALUES

The estimated fair values disclosed below are designated to approximate values at which these instruments could be exchanged in an arm's length transaction between willing parties. However, many of the financial instruments have no active market and therefore, fair values are based on estimates using net present value and other valuation techniques, which are significantly affected by the assumptions used concerning the amount and timing of the estimated future cash flows and discount rates, which reflect varying degrees of risk. Furthermore, due to the use of subjective judgement and uncertainties, the aggregate fair value amounts should not be interpreted as being realisable in an immediate settlement of the instruments.

As at 31 December 2012, the fair values of the Eximbank's financial assets and liabilities were as follows:

	Trading	Loans and receivables	Available -for-sale	Other amortised cost	Carrying amount	Fair value
Cash due from banks and						
balances with National		2.505			2.505	2.505
Bank of Hungary Loans and advances to other	-	2,505	-	-	2,505	2,505
banks and insurance companies	-	165,380	-	-	165,380	165,380
Loans and advances to						
customers	-	63,282	-	-	63,282	63,282
Financial assets at fair value						
through profit or loss	130	-	-	-	130	130
Available-for-sale financial			25.040		25.040	25.040
assets	-	-	25,840	-	25,840	25,840
Total	130	231,167	25,840	-	257,137	257,137
Loans and deposits from						
other banks	-	-	-	128,855	128,855	128,855
Debt securities issued	-	-	-	109,148	109,148	112,518
Financial liabilities at fair						
value through profit or loss	856				856	856
Total	856	-	-	238,003	238,859	242,229

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

(All amounts stated in HUF million unless otherwise noted)

### NOTE 30. ACCOUNTING CLASSIFICATIONS AND FAIR VALUES (CONTINUED)

As at 31 December 2011, the fair values of the Eximbank's financial assets and liabilities were as follows:

	Trading	Loans and receivables	Available -for-sale	Other amortised cost	Carrying amount	Fair value
Cash due from banks and						
balances with National Bank of Hungary	_	162	_	_	162	162
Loans and advances to other		102			102	102
banks and insurance	-	128,893	-	-	128,893	128,893
companies Loans and advances to						
customers	_	54,588	-	-	54,588	54,588
Financial assets at fair value						
through profit or loss Available-for-sale financial	47	-	-	-	47	47
assets	-	=	11,088	=	11,088	11,088
Total	47	183,643	11,088		194,778	194,778
Loons and danagita from						
Loans and deposits from other banks	_	_	_	175,696	175,696	175,696
Financial liabilities at fair				-,-,-,	-,-,-,-	,
value through profit or loss	1,407	-	_	-	1,407	1,407
Total	1,407			175,696	177,103	177,103

### Cash, due from banks and balances with National Bank of Hungary

Due to their short term nature, the fair value of cash, amounts due from banks and balances with the National Bank of Hungary is assumed to approximate the historical cost carrying amount.

### Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss are carried at their fair values in the statement of financial position.

### **Available-for-sale financial assets**

The carrying values of equity investments and other available-for-sale financial assets are provided in Note 8 to the financial statements. These are based on quoted market prices, when available. In that case when equity instruments do not have quoted market price in an active market and the variability in the range of the reasonable fair value estimates is so great and the probabilities of the various outcomes are so difficult to assess that the usefulness of a single estimate of fair value is negated, financial instruments are stated at cost.

### Loans and advances to other banks and insurance companies and Loans and advances to customers

The carrying values of Loans and advances to other banks and insurance companies and Loans and advances to customers are assumed to approximate the amortised cost using the effective rate method. Under the interest compensation system long term loans are re-prised every quarter according to market conditions (such as costs of acquiring funds, operating spread, risk premium) thus their carrying values approximate the fair value.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

(All amounts stated in HUF million unless otherwise noted)

### NOTE 30. ACCOUNTING CLASSIFICATIONS AND FAIR VALUES (CONTINUED)

### Other assets/liabilities

The carrying amounts of other financial assets and other financial liabilities approximate their fair values.

### Financial liabilities valued at amortised cost

The fair value of amounts Loans and deposits from other banks is assumed to approximate their carrying amount.

### **Debt securities issued**

The bonds issued by the Bank are actively traded on London Stock Exchange and on OTC markets. Fair value of the bonds as at 31 December 2012 are determined based on the observable market prices.

### **Derivative financial instruments**

Derivative financial instruments are carried at their fair values in the statement of financial position. The fair value of derivative financial instruments is calculated using discounted cash flow techniques, which take into consideration assumptions based on market data.

### NOTE 31. NEW STANDARDS AND INTERPRETATIONS NOT YET ADOPTED

A number of new standards, amendments to standards and interpretations are effective for annual periods beginning after 1 January 2012, and have not been applied in preparing these financial statements. Those which may be relevant to the Bank are set out below. The Bank does not plan to adopt these standards early.

### IFRS 9 Financial Instruments (2010) and IFRS 9 Financial Instruments (2009) (together IFRS 9)

IFRS 9 (2009) introduces new requirements for the classification and measurement of financial assets. IFRS 9 (2010) introduces additions relating to financial liabilities. The IASB currently has an active project to make limited amendments to the classification and measurement requirements of IFRS 9 and add new requirements to address the impairment of financial assets and hedge accounting.

The IFRS 9 (2009) requirements represent a significant change from the exciting requirements in IAS 39 in respect of financial assets. The standard contains two primary measurement categories for financial assets: amortized cost and fair value. A financial asset would be measured at amortized cost if it is held within a business model whose objective is to hold assets in order to collect contractual cash flows, and the asset's contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal outstanding. All other financial assets would be measured at fair value. The standard eliminates the exciting IAS 39 categories of held to maturity, available-for-sale and loans and receivables. For an investment in an equity instrument which is not held for trading, the standard permits an irrevocable election, on initial recognition, on an individual share-by-share basis, to present all fair value changes from the investment in other comprehensive income. No amount recognized in other comprehensive income would ever be reclassified to profit or loss at a later date.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

(All amounts stated in HUF million unless otherwise noted)

### NOTE 31. NEW STANDARDS AND INTERPRETATIONS NOT YET ADOPTED (CONTINUED)

However, dividends on such investments are recognized in profit or loss, rather than other comprehensive income unless they clearly represent a partial recovery of the cost of the investment. Investments in equity instruments in respect of which an entity does not elect to present fair value changes in other comprehensive income would be measured at fair value with changes in fair value recognized in profit or loss.

The standard requires that derivatives embedded in contracts with a host that is a financial asset within the scope of the standard are not separated; instead the hybrid financial instrument is assessed in its entirety as to whether it should be measured at amortized cost or fair value

IFRS 9 (2012) introduces a new requirement in respect of financial liabilities designated under the fair value option to generally present fair value changes that are attributable to the liability's credit risk in other comprehensive income rather than in profit or loss. Apart from this change, IFRS 9 (2010) largely carries forward without substantive amendment the guidance on classification and measurement of financial liabilities from IAS 39.

IFRS 9 is effective for annual periods beginning on or after 1 January 2015 with early adoption permitted. The IASB decided to consider making limited amendments to IFRS 9 to address practice and other issues. The Bank has commenced the process of evaluating the potential effect of this standard but is awaiting finalization of the limited amendments before the evaluation can be completed. Given the nature of the Bank's operations, this standard is expected to have a pervasive impact on the Bank's financial statements.

### Amendment to IFRS 7 and IAS 32 on offsetting financial assets and financial liabilities (2011)

Disclosures – Offsetting Financial Assets and Financial Liabilities (amendments of IFRS 7) introduces disclosures about the impact of netting arrangement on an entity's financial position. The amendments are effective for annual periods beginning on or after 1 January 2013 and interim periods within those annual periods. Based on the new disclosure requirements the Bank will have to provide information about what amounts have been offset in the statement of financial position and the nature and extent of rights of set-off under master netting arrangements or similar arrangements.

Offsetting Financial Assets and Financial Liabilities (amendments to IAS 32) clarify the offsetting criteria in IAS 32 by explaining when an entity currently has a legally enforceable right to set-off and when gross settlement is equivalent to net settlement. The amendments are effective for annual periods beginning on or after 1 January 2014 and interim periods within those annual periods. Earlier application is permitted.

Based on our initial assessment, the Bank is not expecting a significant impact from the adoption of the amendments to IAS 32. However, the adoption of the amendments to IFRS 7 requires more extensive disclosures about rights of set-off.

### IFRS 10 Consolidated Financial Statements, IFRS 11 Joint Arrangements and IFRS 12 Disclosure of Interests in Other Entities (2011)

IFRS 10 introduces a single control model to determine whether an investee should be consolidated.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

(All amounts stated in HUF million unless otherwise noted)

### NOTE 31. NEW STANDARDS AND INTERPRETATIONS NOT YET ADOPTED (CONTINUED)

IFRS 11 is not expected to have any impact on the Bank because the Bank does not have interests in joint ventures. IFRS 12 brings together into a single standard all the disclosure requirements about an entity's interests in subsidiaries, joint arrangements, associates and unconsolidated structured entities. It requires the disclosure of information about the nature, risks and financial effects of these interests.

These standards are effective for annual periods beginning on or after 1 January 2013 early adoption permitted.

These standards are not relevant to the Bank's financial statements as the Bank does not prepare consolidated financial statements, the Bank has no subsidiaries, significant interest in other entities.

### IFRS 13 Fair Value Measurement (2011)

IFRS 13 provides a single source of guidance on how fair value is measured, and replaces the fair value measurement guidance that is currently dispersed throughout IFRS. Subject to limited exceptions, IFRS 13 is applied when fair value measurements or disclosures are required or permitted by the other IFRSs. The Bank is currently reviewing its methodologies for determining fair values. Although many of the IFRS 13 disclosure requirements regarding financial assets and financial liabilities are already required, the adoption of IFRS 13 will require the Bank to provide additional disclosures. These include fair value hierarchy disclosures for non-financial assets/liabilities. IFRS 13 is effective for annual periods beginning or after 1 January 2013 with early adoption permitted.

### IAS 19 Employee Benefits (2011)

IAS 19 (2011) changes the definition of short-term and other long-term employee benefits to clarify the distinction between the two. IAS 19 (2011) is effective for annual periods beginning on or after 1 January 2013 with early adoption permitted.

This standard is not relevant to the Bank's financial statements as the Bank does not have benefit plan assets.

### **Annual Improvements May 2012**

These improvements will not have an impact on the Bank, but include:

### IFRS 1 First-time Adoption if International Financial Reporting Standards

This improvement clarifies that an entity that stopped applying IFRS in the past and chooses, or is required to apply IFRS, has the option to re-apply IFRS 1. If IFRS 1 is not re-applied, an entity must retrospectively restate its financial statements as if it had never stopped applying IFRS.

### IAS1 Presentation of Financial Statements

This improvement clarifies the difference between voluntary additional comparative information and the minimum required comparative information. Generally, the minimum required comparative information is the previous period.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

(All amounts stated in HUF million unless otherwise noted)

### NOTE 31. NEW STANDARDS AND INTERPRETATIONS NOT YET ADOPTED (CONTINUED)

### IAS 16 Property Plant and Equipment

This improvement clarifies that major spare parts and servicing equipment that meet the definition of property, plan and equipment are not inventory.

### IAS 32 Financial Instruments, Presentation

This improvement clarifies that income taxes arising from distributions to equity holders are accounted for in accordance with IAS 12 Income Taxes.

### IAS 34 Interim Financial Reporting

The amendment aligns the disclosure requirements for total segment assets with total segment liabilities in interim financial statements. This clarification also ensures that interim disclosures are aligned with annual disclosures.

These improvements are effective for annual periods beginning on or after 1 January 2013.

### HUNGARIAN EXPORT-IMPORT BANK PRIVATE LIMITED COMPANY

### FINANCIAL STATEMENTS AND INDEPENDENT AUDITORS' REPORT

FOR THE YEAR ENDED

**31 DECEMBER 2011** 

prepared under International Financial Reporting Standards as adopted by the EU

### CONTENTS

	<u>Page</u>
Independent Auditors' Report	1
Financial Statements:	
Statement of Financial Position as at 31 December 2011	2
Statement of Comprehensive Income for the year ended 31 December 2011	3
Statement of Cash Flows for the Year Ended 31 December 2011	4
Statement of Changes in Shareholder's Equity	5
Notes to the Financial Statements	7-68



KPMG Hungária Kft. Váci út 99 H-1139 Budapest Hungary

Tel.: +36 (1) 887 71 00 Fax: +36 (1) 887 71 01 E-mail: info@kpmg.hu

Internet: kpmg.hu

### Independent Auditors' Report

To the shareholders of Hungarian Export-Import Bank Limited Private Company

### **Report on the Financial Statements**

We have audited the accompanying financial statements of Hungarian Export-Import Bank Limited Private Company ("the Bank"), which comprise the statement of financial position as at 31 December 2011, the statements of comprehensive income, changes in equity and cash flows for the year then ended, and notes, comprising a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards as adopted by the EU, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.





### Opinion

In our opinion, the financial statements give a true and fair view of (or 'present fairly, in all material respects,') the financial position of the Bank as at 31 December 2011, and of its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards as adopted by the EU.

Budapest, 13 April 2012

KPMG Hungária Kft.

Agócs Gábor Partner

### STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2011

(All amounts stated in HUF million unless otherwise noted)

	Note _	2011	2010
Cash, due from banks and balances with the National Bank of Hungary	4	162	67
Loans and advances to other banks, net of impairment losses	5	128,893	107,469
Loans and advances to customers, net of impairment	6	,	,
losses	6	54,589	66,912
Financial assets at fair value through profit or loss	7	47	618
Available-for-sale financial assets, net of impairment loss	8	11,088	17,621
Intangibles, property and equipment, net	9	176	188
Other assets, net	10	826	904
Total Assets	_ _	195,781	193,779
Loans and deposits from other banks	12	175,696	173,884
Financial liabilities at fair value through profit or loss	7	1,407	1,074
Provision for guarantees and contingencies	11	21	1,121
Other liabilities	13	992	614
Total Liabilities	_	178,116	176,693
Share capital	14	10,100	10,100
Reserves	14	7,565	6,986
Total Shareholder's Equity	<u> </u>	17,665	17,086
Total Liabilities and Equity	_ _	195,781	193,779

13 April 2012

Authorised for issue by

Katalin Morgós Chief Executive Officer

The accompanying notes to the financial statements on pages 7-68 form an integral part of these financial statements.

### STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 DECEMBER 2011

(All amounts stated in HUF million unless otherwise noted)

	Note	2011	2010
	_		_
Interest income	17	10,849	10,348
Interest expense	17	(6,230)	(4,523)
Net interest income	_	4,619	5,825
	_		_
Net income from fees and commissions	18	186	767
Provisions and impairment (losses)/reversal	11	(452)	(1,855)
Gains and losses from trading and investment			
activities, net	19.1	(756)	30
Operating expenses	19.2	(3,027)	(3,322)
Profit/(loss) before income tax	_	570	1,445
	_		
Income taxes	16	(36)	(235)
Profit /(loss) for the period	<del>-</del>	534	1,210
Other comprehensive income			
Fair value adjustment of available-for-sale			
securities, net of tax	20	45	(279)
Other comprehensive income for the period, net			
of income tax	_	45	(279)
Total comprehensive income for the period	_	579	931

13 April 2012

Authorised for issue by

Katalin Morgós Chief Executive Officer

The accompanying notes to the financial statements on pages 7-68 form an integral part of these financial statements.

### STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31 DECEMBER 2011

(All amounts stated in HUF million unless otherwise noted)

OPERATING ACTIVITIES         Rote         2011         2010           Profit/(loss) before income taxes         570         1,445           Adjustments to reconcile net income to net cash provided by operating activities:         99         197           Provision charged (freleased) for impairment losses         11         1,552         853           (Profit)/loss from revaluation to fair value         7         315         2,276           Difference between impairment loss of a loan and the fair value of the collateral received in exchange for it         11         -         (1,800)           Net interest income         (4,619)         (5,825)           Interest received         11,632         10,418           Interest received         16         (36)         (235)           Income taxes         16         (36)         (235)           Dividend paid         -         -         -           Changes in operating assets and liabilities:         Net (increase)/decrease in loans and advances to other banks, before impairment losses         5         (21,104)         16,076           Net (increase)/decrease in loans and advances to customers, before impairment losses         6         12,527         11,240           Net (increase)/decrease in other assets         16         383         3,051				
Profit/(loss) before income taxes		Note	2011	2010
Depreciation and amortisation   19.2   99   197   19				
Depreciation and amortisation   19.2   99   197				1,445
Provision charged /(released) for impairment losses (Profit)/loss from revaluation to fair value 7 315 2,276		operating a	ctivities:	
(Profit)/loss from revaluation to fair value         7         315         2,276           Difference between impairment loss of a loan and the fair value of the collateral received in exchange for it Net interest income         11         - (1,800)           Net interest income         (4,619)         (5,825)           Interest received         11,632         10,418           Interest paid         (6,994)         (5,109)           Income taxes         16         (36)         (235)           Dividend paid          -           Changes in operating assets and liabilities:         8         (21,104)         16,076           Net (increase)/decrease in loans and advances to other banks, before impairment losses         5         (21,104)         16,076           Net (increase)/decrease in loans and advances to customers, before impairment losses         6         12,527         11,240           Net (increase)/decrease in infinancial assets at fair value through profit or loss         7         589         3,051           Net (increase)/decrease in other assets         10         (838)         304           Net (increase)/decrease in other liabilities         13         (645)         675           Net cash provided by/(used in) operating activities         1         (1,530)         24,450 <td< td=""><td>Depreciation and amortisation</td><td>19.2</td><td>99</td><td>197</td></td<>	Depreciation and amortisation	19.2	99	197
Difference between impairment loss of a loan and the fair value of the collateral received in exchange for it   Net interest income	Provision charged /(released) for impairment losses	11	1,552	853
fair value of the collateral received in exchange for it Net interest income         (4,619) (5,825)           Interest received         11,632 10,418           Interest paid         (6,994) (5,109)           Income taxes         16 (36) (235)           Dividend paid	(Profit)/loss from revaluation to fair value	7	315	2,276
Net interest income	Difference between impairment loss of a loan and the			
Interest received	fair value of the collateral received in exchange for it	11	-	(1,800)
Interest paid	Net interest income		(4,619)	(5,825)
Income taxes Dividend paid  Changes in operating assets and liabilities:  Net (increase)/decrease in loans and advances to other banks, before impairment losses Net (increase)/decrease in loans and advances to customers, before impairment losses Net (increase)/decrease in loans and advances to customers, before impairment losses Net (increase)/decrease in financial assets at fair value through profit or loss Net (increase)/decrease in available-for-sale financial assets Net (increase)/decrease in other assets Net (increase)/decrease) other liabilities Net cash provided by/(used in) operating activities INVESTING ACTIVITIES Net (increase)/decrease in held-to-maturity securities Purchases of intangibles, property and equipment Purchases of intangibles, property and equipment Purchases of intangibles, property and equipment Purchases of intangibles and deposits from banks Repayment of due to banks and deposits from banks Repayment of due to banks and deposits from banks Repayment of due to banks and deposits from banks Repayment of due to banks and cash equivalents  Net increase/(decrease) in cash and cash equivalents  Net increase/(decrease) in cash and cash equivalents  Purchase of intangibles, property  1,712 (24,359)  Net increase/(decrease) in cash and cash equivalents	Interest received		11,632	10,418
Income taxes Dividend paid  Changes in operating assets and liabilities:  Net (increase)/decrease in loans and advances to other banks, before impairment losses Net (increase)/decrease in loans and advances to customers, before impairment losses Net (increase)/decrease in loans and advances to customers, before impairment losses Net (increase)/decrease in financial assets at fair value through profit or loss Net (increase)/decrease in available-for-sale financial assets Net (increase)/decrease in other assets Net (increase)/decrease) other liabilities Net cash provided by/(used in) operating activities INVESTING ACTIVITIES Net (increase)/decrease in held-to-maturity securities Purchases of intangibles, property and equipment Purchases of intangibles, property and equipment Purchases of intangibles, property and equipment Purchases of intangibles and deposits from banks Repayment of due to banks and deposits from banks Repayment of due to banks and deposits from banks Repayment of due to banks and deposits from banks Repayment of due to banks and cash equivalents  Net increase/(decrease) in cash and cash equivalents  Purchase of intangibles, property  1,712 (24,359)  Net increase/(decrease) in cash and cash equivalents  Page 1  1,712 (24,359)	Interest paid		(6,994)	(5,109)
Changes in operating assets and liabilities: Net (increase)/decrease in loans and advances to other banks, before impairment losses Net (increase)/decrease in loans and advances to customers, before impairment losses Net (increase)/decrease in financial assets at fair value through profit or loss Net (increase)/decrease in available-for-sale financial assets Net (increase)/decrease in available-for-sale financial assets Net (increase)/decrease in other assets Net (increase)/decrease in other assets Net (increase)/decrease in other assets Net cash provided by/(used in) operating activities  INVESTING ACTIVITIES Net (increase)/decrease in held-to-maturity securities Purchases of intangibles, property and equipment Purchases of intangibles, property and equipment Purchases of intangibles, property and equipment Proceeds from due to banks and deposits from banks Repayment of due to banks and deposits from banks Repayment of due to banks and deposits from banks Repayment of due to banks and deposits from banks Net cash provided by financing activities Net increase/(decrease) in cash and cash equivalents  Purchases of incash and cash equivalents  Net increase/(decrease) in cash and cash equivalents  Possible (21,104) 16,076 12,241 16,076 12,527 11,240 12,661 12,527 11,240 12,661 12,527 11,240 12,661 12,527 11,240 12,661 12,527 11,240 12,661 12,527 11,240 12,661 12,527 11,240 12,661 12,527 11,240 12,661 12,527 11,240 12,661 12,527 11,240 12,661 12,527 11,240 11,	<u> -</u>	16	(36)	(235)
Changes in operating assets and liabilities: Net (increase)/decrease in loans and advances to other banks, before impairment losses Net (increase)/decrease in loans and advances to customers, before impairment losses Net (increase)/decrease in financial assets at fair value through profit or loss Net (increase)/decrease in available-for-sale financial assets Net (increase)/decrease in available-for-sale financial assets Net (increase)/decrease in other assets Net (increase)/decrease in other assets Net (increase)/decrease in other assets Net cash provided by/(used in) operating activities  INVESTING ACTIVITIES Net (increase)/decrease in held-to-maturity securities Purchases of intangibles, property and equipment Purchases of intangibles, property and equipment Purchases of intangibles, property and equipment Proceeds from due to banks and deposits from banks Repayment of due to banks and deposits from banks Repayment of due to banks and deposits from banks Repayment of due to banks and deposits from banks Net cash provided by financing activities Net increase/(decrease) in cash and cash equivalents  Purchases of incash and cash equivalents  Net increase/(decrease) in cash and cash equivalents  Possible (21,104) 16,076 12,241 16,076 12,527 11,240 12,661 12,527 11,240 12,661 12,527 11,240 12,661 12,527 11,240 12,661 12,527 11,240 12,661 12,527 11,240 12,661 12,527 11,240 12,661 12,527 11,240 12,661 12,527 11,240 12,661 12,527 11,240 12,661 12,527 11,240 11,	Dividend paid		-	` <u>-</u>
Net (increase)/decrease in loans and advances to other banks, before impairment losses Net (increase)/decrease in loans and advances to customers, before impairment losses Net (increase)/decrease in financial assets at fair value through profit or loss Net (increase)/decrease in available-for-sale financial assets Net (increase)/decrease in available-for-sale financial assets Net (increase)/decrease in other assets Net (increase)/decrease in other assets Net increase/(decrease) other liabilities Net cash provided by/(used in) operating activities INVESTING ACTIVITIES Net (increase)/decrease in held-to-maturity securities Purchases of intangibles, property and equipment Purchases of intangibles, property and equipment Proceeds from due to banks and deposits from banks Repayment of due to banks and deposits from banks Repayment of due to banks and deposits from banks Net cash provided by financing activities Net cash provided by financing activities Net increase/(decrease) in cash and cash equivalents  Cash and cash equivalents at the beginning of the year  5 (21,104) 16,076 12,527 11,240 12,640 12,527 11,240 12,645 13,051 13,0645 13,				
banks, before impairment losses Net (increase)/decrease in loans and advances to customers, before impairment losses Net (increase)/decrease in financial assets at fair value through profit or loss Net (increase)/decrease in available-for-sale financial assets Net (increase)/decrease in other liabilities Net cash provided by/(used in) operating activities  INVESTING ACTIVITIES Net (increase)/decrease in held-to-maturity securities Purchases of intangibles, property and equipment Purchases of intangibles, property and equipment Net cash used in investing activities  FINANCING ACTIVITIES: Proceeds from due to banks and deposits from banks Repayment of due to banks and deposits from banks Repayment of due to banks and deposits from banks Net cash provided by financing activities  Net increase/(decrease) in cash and cash equivalents  Cash and cash equivalents at the beginning of the year  4 67 37				
Net (increase)/decrease in loans and advances to customers, before impairment losses Net (increase)/decrease in financial assets at fair value through profit or loss Net (increase)/decrease in available-for-sale financial assets  Net (increase)/decrease in available-for-sale financial assets  Net (increase)/decrease in other assets Net (increase)/decrease in other assets Net increase/(decrease) other liabilities Net cash provided by/(used in) operating activities  INVESTING ACTIVITIES Net (increase)/decrease in held-to-maturity securities Purchases of intangibles, property and equipment Purchases of intangibles, property and equipment  FINANCING ACTIVITIES: Proceeds from due to banks and deposits from banks Repayment of due to banks and deposits from banks Repayment of due to banks and deposits from banks Net cash provided by financing activities  Net increase/(decrease) in cash and cash equivalents  Cash and cash equivalents at the beginning of the year  4 67 37	· /	5	(21,104)	16,076
customers, before impairment losses  Net (increase)/decrease in financial assets at fair value through profit or loss  Net (increase)/decrease in available-for-sale financial assets  Net (increase)/decrease in available-for-sale financial assets  Net (increase)/decrease in other assets  Net (increase)/decrease in other liabilities  Net increase/(decrease) other liabilities  Net cash provided by/(used in) operating activities  INVESTING ACTIVITIES  Net (increase)/decrease in held-to-maturity securities Purchases of intangibles, property and equipment  Purchases of intangibles, property and equipment  Proceeds from due to banks and deposits from banks Repayment of due to banks and deposits from banks Repayment of due to banks and deposits from banks  Repayment of due to banks and deposits from banks  Net cash provided by financing activities  Net increase/(decrease) in cash and cash equivalents  Cash and cash equivalents at the beginning of the year  4 67 37			, , ,	,
Net (increase)/decrease in financial assets at fair value through profit or loss  Net (increase)/decrease in available-for-sale financial assets  Net (increase)/decrease in other assets  Net (increase)/decrease in other assets  Net increase/(decrease) other liabilities  Net cash provided by/(used in) operating activities  INVESTING ACTIVITIES  Net (increase)/decrease in held-to-maturity securities Purchases of intangibles, property and equipment  Purchases of intangibles, property and equipment  Purchases of intensity activities  FINANCING ACTIVITIES:  Proceeds from due to banks and deposits from banks Repayment of due to banks and deposits from banks Repayment of due to banks and deposits from banks Net cash provided by financing activities  Net increase/(decrease) in cash and cash equivalents  Cash and cash equivalents at the beginning of the year  7 589 3,051  7 589 3,051  8 5,422 (9,116)  (838) 304  (645) 675  (1,530) 24,450  (1,530) 24,450  (1,530) 24,450  (1,530) 24,450  (1,530) 24,450  (1,530) 24,450  (1,530) 24,450  (1,530) 24,450  (1,530) 24,450  (1,530) 24,450  (1,530) 24,450  (1,530) 24,450  (1,530) 24,450  (1,530) 24,450  (1,530) 24,450  (1,530) 24,450  (1,530) 24,450  (1,530) 24,450	· /	6	12,527	11,240
through profit or loss Net (increase)/decrease in available-for-sale financial assets Net (increase)/decrease in other assets Net (increase)/decrease in other assets Net increase/(decrease) other liabilities Net cash provided by/(used in) operating activities  INVESTING ACTIVITIES Net (increase)/decrease in held-to-maturity securities Purchases of intangibles, property and equipment Purchases of intangibles, property and equipment Purchase in investing activities Proceeds from due to banks and deposits from banks Repayment of due to banks a			,	,
Net (increase)/decrease in available-for-sale financial assets  Net (increase)/decrease in other assets  Net increase/(decrease) other liabilities  Net cash provided by/(used in) operating activities  INVESTING ACTIVITIES  Net (increase)/decrease in held-to-maturity securities Purchases of intangibles, property and equipment  Net cash used in investing activities  Proceeds from due to banks and deposits from banks Repayment of due to banks and deposits from banks Repayment of due to banks and deposits from banks Net cash provided by financing activities  Net cash and cash equivalents at the beginning of the year  Net Cash and cash equivalents at the beginning of the year  8 5,422 (9,116) 8 67,16 8 730  (415,530) 24,450  (415,665) (24,450  (412,666) (332,241)  1,712 (24,359)  1,712 (24,359)		7	589	3.051
assets Net (increase)/decrease in other assets Net increase/(decrease) other liabilities 13 (645) 675  Net cash provided by/(used in) operating activities  INVESTING ACTIVITIES Net (increase)/decrease in held-to-maturity securities Purchases of intangibles, property and equipment Purchases of intangibles, property and equipment Proceeds from due to banks and deposits from banks Repayment of du				,
Net (increase)/decrease in other assets Net increase/(decrease) other liabilities  Net cash provided by/(used in) operating activities  INVESTING ACTIVITIES Net (increase)/decrease in held-to-maturity securities Purchases of intangibles, property and equipment  Net cash used in investing activities  FINANCING ACTIVITIES: Proceeds from due to banks and deposits from banks Repayment of due to banks and deposits from banks Net cash provided by financing activities  Net increase/(decrease) in cash and cash equivalents  Cash and cash equivalents at the beginning of the year  10 (838) 304 (645) 675  (1,530) 24,450   (1,530) 24,450   10 (87) (61)  11 (838) 304 (645) 675  (1,530) 24,450  12 (87) (61)  12 (412,378 307,882 (332,241)  13 (645) 675  14 (412,666) (332,241)  14 (412,666) (332,241)  15 (24,359)  16 (312,666) (332,241)  17 (24,359)  18 (312,666) (332,241)  18 (312,666) (332,241)  19 (312,666) (332,241)  19 (312,666) (332,241)  19 (312,666) (332,241)  19 (312,666) (332,241)  19 (312,666) (332,241)  19 (312,666) (332,241)  19 (312,666) (332,241)  19 (312,666) (332,241)  19 (312,666) (332,241)  19 (312,666) (332,241)  19 (312,666) (332,241)  19 (312,666) (332,241)	` /	8	5,422	(9.116)
Net increase/(decrease) other liabilities  Net cash provided by/(used in) operating activities  INVESTING ACTIVITIES  Net (increase)/decrease in held-to-maturity securities Purchases of intangibles, property and equipment  Net cash used in investing activities  Proceeds from due to banks and deposits from banks Repayment of due to banks and deposits from banks Net cash provided by financing activities  Net increase/(decrease) in cash and cash equivalents  Cash and cash equivalents at the beginning of the year  13 (645) 675  (1,530) 24,450  (87) (61)  87) (61)  87) (61)  87) (61)  87) (61)  87) (61)  87) (61)  87) (61)  87) (61)  88) (61)  89) (87) (87) (87)  89) (87) (87) (87)  89) (87) (87) (87)  89) (87) (87)  89) (87) (87) (87)  89) (87) (87) (87)  89) (87) (87) (87)  89) (87) (87) (87)  89) (87) (87) (87)  89) (87) (87) (87)  89)			-	
Net cash provided by/(used in) operating activities  INVESTING ACTIVITIES  Net (increase)/decrease in held-to-maturity securities Purchases of intangibles, property and equipment  Net cash used in investing activities  Proceeds from due to banks and deposits from banks Repayment of due to banks and deposits from banks Repayment of due to banks and deposits from banks Net cash provided by financing activities  Net increase/(decrease) in cash and cash equivalents  Cash and cash equivalents at the beginning of the year  4 67 37			, ,	675
INVESTING ACTIVITIES  Net (increase)/decrease in held-to-maturity securities Purchases of intangibles, property and equipment  Net cash used in investing activities  Proceeds from due to banks and deposits from banks Repayment of due to banks and deposits from banks Net cash provided by financing activities  Net increase/(decrease) in cash and cash equivalents  Cash and cash equivalents at the beginning of the year  Net increase/(decrease) in cash and cash equivalents  Possible 1				24,450
Net (increase)/decrease in held-to-maturity securities Purchases of intangibles, property and equipment  Net cash used in investing activities  FINANCING ACTIVITIES: Proceeds from due to banks and deposits from banks Repayment of due to banks and deposits from banks Net cash provided by financing activities  Net increase/(decrease) in cash and cash equivalents  Cash and cash equivalents at the beginning of the year  Purchases of intangibles, property and equipment  9 (87) (61)  (87) (61)  12 414,378 307,882  (412,666) (332,241)  1,712 (24,359)  Purchases of intangibles, property and equipment  9 (87) (61)  12 414,378 307,882  13 (412,666) (332,241)  14 (24,359)  15 30			( )/	,
Purchases of intangibles, property and equipment  Net cash used in investing activities  FINANCING ACTIVITIES:  Proceeds from due to banks and deposits from banks Repayment of due to banks and deposits from banks Net cash provided by financing activities  Net increase/(decrease) in cash and cash equivalents  Cash and cash equivalents at the beginning of the year  9 (87) (61)  (87)  (87)  (412,378  307,882  (412,666)  (332,241)  1,712  (24,359)  1,712  7,712  1				
Net cash used in investing activities (87) (61)  FINANCING ACTIVITIES:  Proceeds from due to banks and deposits from banks Repayment of due to banks and deposits from banks 12 414,378 307,882 (412,666) (332,241)  Net cash provided by financing activities 1,712 (24,359)  Net increase/(decrease) in cash and cash equivalents 95 30  Cash and cash equivalents at the beginning of the year 4 67 37		_	-	_
FINANCING ACTIVITIES:  Proceeds from due to banks and deposits from banks Repayment of due to banks and deposits from banks 12 414,378 307,882 (412,666) (332,241)  Net cash provided by financing activities 1,712 (24,359)  Net increase/(decrease) in cash and cash equivalents 95 30  Cash and cash equivalents at the beginning of the year 4 67 37		9		
Proceeds from due to banks and deposits from banks Repayment of due to banks and deposits from banks Net cash provided by financing activities  Net increase/(decrease) in cash and cash equivalents  Cash and cash equivalents at the beginning of the year  12 414,378 307,882 (412,666) (332,241)  1,712 (24,359)  8 30  1 30  1 30  1 30  1 31  1 30  1 30  1 31  1 30  1 30  1 31  1 30  1 31  1 30  1 31  1 30  1 31  1 30  1 31  1	Net cash used in investing activities		(87)	(61)
Proceeds from due to banks and deposits from banks Repayment of due to banks and deposits from banks Net cash provided by financing activities  Net increase/(decrease) in cash and cash equivalents  Cash and cash equivalents at the beginning of the year  12 414,378 307,882 (412,666) (332,241)  1,712 (24,359)  8 30  1 30  1 30  1 30  1 31  1 30  1 30  1 31  1 30  1 30  1 31  1 30  1 31  1 30  1 31  1 30  1 31  1 30  1 31  1	FINANCING ACTIVITIES:			
Repayment of due to banks and deposits from banks  Net cash provided by financing activities  12 (412,666) (332,241)  1,712 (24,359)  Net increase/(decrease) in cash and cash equivalents  Position of the year o		12	414 378	307 882
Net cash provided by financing activities1,712(24,359)Net increase/(decrease) in cash and cash equivalents9530Cash and cash equivalents at the beginning of the year46737	•			
Net increase/(decrease) in cash and cash equivalents  Cash and cash equivalents at the beginning of the year  4  67  37		12		
Cash and cash equivalents at the beginning of the year 4 67 37	rect cash provided by infancing activities		1,712	(24,337)
	Net increase/(decrease) in cash and cash equivalents		95	30
Cash and cash equivalents at the end of the year 4 162 67	Cash and cash equivalents at the beginning of the year	4	67	37
	Cash and cash equivalents at the end of the year	4	162	67

The accompanying notes to the financial statements on pages 7-68 form an integral part of these financial statements.

## STATEMENT OF CHANGES IN SHAREHOLDER'S EQUITY FOR THE YEAR ENDED 31 DECEMBER 2011 (All amounts stated in HUF million unless otherwise noted)

	<u>Snare</u> <u>Capital</u>	<u>Snare</u> <u>Premium</u>	<u>Ketamed</u> <u>Earnings</u>	reserves	<u>rair value</u> <u>reserve</u>	<u>1 0tal</u>
Balance as at 1 January 2010	10,100	400	633	4,822	200	16,155
Total comprehensive income for the period Profit or loss			1,210			1,210
Other comprehensive income Net change in fair value of available- for-sale financial assets, net of tax					(279)	(279)
Total comprehensive income for the period			1,210		(279)	931
Other transactions, recorded directly in equity						
Release of Statutory reserves			(34)	34		
Reclassification (Note 3.10)			(273)	273		
Total other transactions			(307)	307		
Balance as at 31 December 2010	10,100	400	1,536	5,129	(62)	17,086

## STATEMENT OF CHANGES IN SHAREHOLDER'S EQUITY FOR THE YEAR ENDED 31 DECEMBER 2011 (All amounts stated in HUF million unless otherwise noted)

	Share Capital	<u>Share</u> <u>Premium</u>	Retained Earnings	<u>reserves</u>	Fair value reserve	<u>Total</u>
Balance as at 1 January 2011	10,100	400	1,536	5,129	(79)	17,086
Total comprehensive income for the period Profit or loss			534			534
Other comprehensive income Net change in fair value of available- for-sale financial assets, net of tax					45	45
Total comprehensive income for the period			534		45	579
Other transactions, recorded directly in equity			(13)	-		
Reclassification (Note 3.10)			(1,005)	1,005		
Total other transactions			(1,018)	1,018		
Balance as at 31 December 2011	$10,\!100$	400	1,052	6,147	(34)	17,665

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011 (All amounts stated in HUF million unless otherwise noted)

#### NOTE 1. GENERAL INFORMATION

Hungarian Export-Import Bank Private Limited Company ("Eximbank", the "Bank") was established on 26 May 1994 as the legal successor of the Export Guarantee Corporation. The legal status and the activities of the Bank are regulated by Act XLII of 1994 on the Hungarian Export-Import Bank Ltd. and the Hungarian Export Credit Insurance Ltd. ("Act on Eximbank"). Eximbank' s primary business goal is to promote Hungarian exports by granting loans and guarantees.

The Bank's address is Nagymező St. 46-48., H-1065 Budapest, Hungary.

Eximbank – as a 100 % state owned company – was controlled by the Hungarian National Asset Management Company, the successor of the State Privatisation and Holding Company (ÁPV Rt.) between 1 January 1999 and 15 December 2004. On 15 December 2004, ÁPV Rt. sold 75 % less one share (and voting rights) of Eximbank to the Hungarian Development Bank Ltd. according to the rules of paragraph 138 (4) of Act XLVIII of 2004 on Financial Services and the respective Government Decree no. 2186/2004 (VII.22.).

Since 17 June 2010 Eximbank has been controlled solely by the Hungarian Development Bank Ltd. in accordance with the paragraph 12 (1) of Act LII on accountable management of state owned properties.

Therefore the Hungarian Development Bank Pte Ltd. – having its registered office at Nádor St. 31., H-1051 Budapest, Hungary – is the Bank's parent company. The Bank is included in the Consolidated Financial Statements of the Hungarian Development Bank Ltd. for the years ending 31 December 2011 and 31 December 2010. In both years the ultimate parent of the Bank is the Hungarian State.

#### NOTE 2. BASIS OF PREPARATION

#### 2.1 Statement of compliance

The financial statements of the Bank are prepared in accordance with International Financial Reporting Standards ('IFRSs') as adopted by the EU.

IFRSs comprise accounting standards issued by the IASB and its precedessor body and interpretations issued by the International Financial Reporting Interpretations Committee ('IFRIC') and its precedessor body.

These financial statements were authorised for issue by the Chief Executive Officer on 13 April 2012. These financial statements are not intended to be used for statutory filing purposes.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

(All amounts stated in HUF million unless otherwise noted)

#### NOTE 2. BASIS OF PREPARATION (CONTINUED)

#### 2.2 Basis of measurement

The financial statements have been prepared on the historical cost basis except for the following:

- Derivative financial instruments are measured at fair value,
- Financial instruments at fair value through profit or loss are measured at fair value,
- Available-for-sale financial assets are measured at fair value,
- Other financial instruments are measured at amortised cost.

The preparation of financial statements requires management to make certain judgements, estimates and assumptions that affect the reported amounts of assets, liabilities, income and expenses and disclosure of contingent assets and liabilities. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected.

In particular, information about significant areas of estimation uncertainty and critical judgements in applying accounting policies that have the most significant effect on the amount recognised in the financial statements are described in Note 27.

#### 2.3 Functional and presentation currency

These financial statements are presented in Hungarian Forints ('HUF'), which is the Bank's functional currency. Except as indicated, financial information presented in Hungarian Forints has been rounded to the nearest million (MHUF).

#### 2.4 Reclassifications

Where necessary, certain amounts in prior periods have been reclassified to conform to the current presentation.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011 (All amounts stated in HUF million unless otherwise noted)

#### NOTE 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Accounting policies are the specific principles, bases, conventions, rules and practices adopted by the Bank in preparing and presenting financial statements. The accounting policies set out below have been applied consistently to all periods presented in these financial statements.

#### 3.1 Financial statement presentation

These financial statements for years 2011 and 2010 include the accounts of Eximbank.

#### 3.2 Financial instruments

Any contract that gives rise to a financial asset, a financial liability or equity is classified as a financial instrument. All financial instruments are initially recognised at their fair values in the Bank's statement of financial position when the Bank becomes a party to the contractual agreement (at trade date). Initial fair values represent given or received considerations and all transaction costs. In case of financial assets at fair value through profit or loss, transaction costs are charged to profit or loss. 'Regular way' purchases or sales of financial assets are recognised using trade date accounting.

Subsequent to initial recognition, financial instruments are measured by specific valuation principles disclosed at each relevant category of financial assets and financial liabilities below.

Financial assets are derecognised when the Bank loses the right to receive cash flow from the related asset, loses rewards and risks related to the asset or loses the control over the contractual rights of the financial assets (at trade date). Financial liabilities are removed from the Bank's statement of financial position when they are extinguished, repaid or expire.

#### 3.3 Determination of fair values

A number of the Bank's accounting policies and disclosures require the determination of fair value for financial assets and liabilities. Fair values have been determined for measurement and / or disclosure purposes based on the following methods.

All financial instruments are recognised initially at fair value. In the normal course of business, the fair value of a financial instrument on initial recognition is the transaction price (that is, the fair value of the consideration given or received).

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

(All amounts stated in HUF million unless otherwise noted)

Subsequent to initial recognition, the fair value of financial instruments that are quoted in active markets are measured at fair value based on bid prices for assets held and ask prices for liabilities issued. When independent prices are not available, fair value is determined by using valuation techniques which refer to observable market data. These include comparison with similar instruments where market observable prices exist, discounted cash flow analysis, and other valuation techniques commonly used by market participants.

For financial instruments, fair value may be determined in whole or in part using valuation techniques based on assumptions that are not supported by prices from current market transactions or observable market data. Determination of fair values is more detailed in Note 28.

#### 3.4 Cash, due from banks and balances with the National Bank of Hungary

Cash, due from banks and balances with the National Bank of Hungary include notes and coins on hand, unrestricted balances held with central banks and highly liquid financial assets with original maturity of less than three months, which are subject to insignificant risk of changes in their fair value, and are used by the Bank in the management of its short-term commitments.

These items are carried at amortised cost in the statement of financial position.

For the purpose of reporting cash flows, cash and cash equivalents include cash, due from banks and short term balances with National Bank of Hungary with original maturities of three months or less.

#### 3.5 Financial assets and liabilities at fair value through profit or loss

Trading debt and equity instruments, are generally held for the short term in anticipation of market gains and resale, and are measured initially at their fair values, with transaction costs taken to profit or loss. Subsequently, their fair values are remeasured and all gains and losses on these instruments are recognised in profit or loss under 'Gains and losses from trading and investment activities'.

Debt and equity instruments held for trading are reported as financial assets at fair value through profit or loss. Interest earned on debt securities is reported as interest income, and dividends earned on equity instruments are taken to 'Gains and losses from trading and investment activities' when declared. Interest payable on such securities is reported as interest expense.

The Bank uses foreign currency exchange contracts for economic hedging purposes, however, hedge accounting according to IAS 39 is not applied. These contracts include cross currency interest rate swaps contracted with the parent company. All derivative financial instruments are carried at fair value. All gains and losses on these instruments are recognised in 'Gains and losses from trading and investment activities'.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

(All amounts stated in HUF million unless otherwise noted)

#### NOTE 3. **SUMMARY** OF SIGNIFICANT ACCOUNTING **POLICIES** (CONTINUED)

#### 3.6 Available-for-sale debt and equity instruments

Investments (not at fair value through profit or loss) in debt securities are classified either as available-for-sale or held-to-maturity. Investments in securities are classified as available-for-sale when, in management's judgement, they may be sold in response to or in anticipation of changes in market conditions, unless they are considered to be part of trading-related activities. These securities are initially measured at their fair values plus direct and incremental transaction costs. Subsequently, their fair values are remeasured and changes therein are recognised in other comprehensive income and presented within equity in 'Fair value reserve' until the securities are sold or impaired. When these securities are sold, cumulative gains and losses previously recognised in other comprehensive income are taken to profit or loss as 'Gains and losses from trading and investment activities'.

Interest income on debt securities, including amortisation of premiums and accretion of discounts, are reported as interest income. Interest income is recognised using the effective interest rate method.

Equity investments (not at fair value through profit or loss) represent shares held in certain companies in order to benefit in terms of banking relationships. These equity investments are classified as available-for-sale. Equity investments for which no fair values are available are stated at cost. Dividend income on securities is taken to 'Gains and losses from trading and investment activities' when declared. The specific identification method disclosed below is used to determine realised gains and losses generated from sales of securities, which are reported in securities gains or losses on a net basis.

#### **3.7** Held-to-maturity debt instruments

Debt securities that the Bank has the positive intent and ability to hold to maturity are classified as held-to-maturity and carried at amortised cost on the statement of financial position. Premiums are amortised and discounts are accumulated against net profit using the effective interest rate method. On the basis of the management decision the held-to-maturity category is currently not applied.

#### 3.8 Loans and advances to banks and customers

Loans and advances to banks and customers are classified as Loans and receivables. Loans are reported at the principal amount outstanding, net of impairment and unearned income. Interest income is recognised using the effective interest rate method for all loans other than impaired loans.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

(All amounts stated in HUF million unless otherwise noted)

# NOTE 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 3.9 Impairment of financial assets

#### 3.9.1 Impairment of loans and advances to banks and customers

At each balance sheet date the Bank assesses whether there is objective evidence that loans and advances are impaired. Loans and advances are impaired when objective evidence demonstrates that a loss event has occurred after the initial recognition of the asset, and that the loss event has an impact on the future cash flows on the asset that can be estimated reliably.

Objective evidence that loans and advances are impaired can include default or delinquency by a borrower, restructuring of a loan or advance by the Bank on terms that the Bank would not otherwise consider, indications that a borrower or issuer will enter bankruptcy.

Impairment allowances are calculated for all loans individually. Increases in loan impairment are charged to profit or loss for the period. The carrying amount of impaired loans on the reporting date is reduced through the use of impairment allowance accounts.

#### Reversals of impairment

If in a subsequent period the amount of impairment loss decreases and the decrease can be linked objectively to an event occurring after the write-down, loan impairment are reversed through profit or loss.

#### Write-off of loans and advances

Bad loans are not written off against the related provisions until the conclusion of the liquidation process or until considered to be legally uncollectible as set out under statutory regulations. Subsequent recoveries are credited to profit or loss if previously written off.

#### Assets acquired in exchange for loans

During 2010 several securities were acquired in exchange for loan and relating interest receivable to a foreign bank within a restructuring plan due to the financial difficulties of the client. The securities were issued by the client. More details of the loan and securities are presented in Note 5 on Loans and advances to other banks and Note 8 on Available for sale financial assets, respectively.

#### 3.9.2 Impairment of available-for-sale financial assets

Investments in available-for-sale securities are considered to be impaired if their carrying amount is greater than the estimated recoverable amount assessed at each balance sheet date on the basis of objective evidence such as significant financial difficulty of the issuer, actual breaches of contracts, high probability of bankruptcy or other financial reorganization of the issuer. Impairment losses on available-for-sale securities are recognised by transferring the cumulative loss that has been recognised in other comprehensive income, and presented in the fair value reserve in equity, to profit or loss. The cumulative loss that is removed from other comprehensive income and recognised in profit or loss is the difference between the acquisition cost, net of any principal repayment

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

(All amounts stated in HUF million unless otherwise noted)

## NOTE 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

and amortisation, and the current fair value, less any impairment loss previously recognised in profit or loss.

If, in a subsequent period, the fair value of an impaired available-for-sale debt security increases and the increase can be related objectively to an event occurring after the impairment loss was recognised in profit or loss, then the impairment loss is reversed, with the amount of the reversal recognised in profit or loss. However, any subsequent recovery in the fair value of an impaired available-for-sale equity instrument is recognised in other comprehensive income.

#### 3.10 Statutory reserves

#### 3.10.1 General risk reserve

Hungarian legislation allows the Bank to set aside amounts for general banking risks, including future losses and other unforeseeable risks or contingencies, in addition to those losses which have been specifically identified and those potential losses which experience indicates are present in the credit portfolio. The Bank sets aside 1.00 % (2010: 1.00 %) of risk-weighted assets and off-balance sheet exposures as at the reporting date. Such amounts are separately disclosed as appropriation of retained earnings and are not included in the determination of net profit or loss for the period.

#### 3.10.2 General reserve

The the provisions of the Act CXII of 1996 on Credit Institutions and Financial Enterprises ("Hungarian Banking Act") prescribes that the Bank has to set a general reserve in the amount of 10 % of the current year profit after tax figure, which will be eliminated to cover the future losses. The Hungarian Banking Act also allows the Bank reclassify its retained earnings into the general reserve. In 2011 the Bank reclassified HUF 1,005 million retained earnings into the general reserve (2010: HUF 273 million).

The general reserve cannot be distributed as dividends.

#### 3.11 Foreign currency translation

The Bank's functional currency is the Hungarian Forint. Income and expenditure arising in foreign currencies are translated at rates of exchange ruling at the transaction dates. Monetary assets and liabilities denominated in foreign currencies are translated at rates quoted by the National Bank of Hungary ("NBH") ruling at the end of the year. Resulting exchange differences are recognised in profit or loss. Non-monetary assets and liabilities denominated in foreign currencies that are measured at fair value are retranslated to the functional currency at the exchange rate at the date that the fair value was determined. Non-monetary items in a foreign currency that are measured in terms of historical cost are translated using the exchange rate at the date of the transaction. Foreign currency differences arising on retranslation are recognised in profit or loss, except for differences arising on the retranslation of available-for-sale equity investments.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

(All amounts stated in HUF million unless otherwise noted)

### NOTE 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 3.12 Intangibles, property and equipment

Intangibles, property and equipment are measured cost, less accumulated depreciation and amortisation and any accumulated impairment losses.

Cost includes expenditures that are directly attributable to the acquisition of the asset. In case of property, plant and equipment cost of maintenance and repairs are recognised in profit or loss as incurred. Major improvements and the cost of replacing a part of an item of property, plant and equipment are recognised in the carrying amount of the item if it is probable that the future economic benefits embodied within the part will flow to the Bank and its cost can be measured reliably. The carrying amount of the replaced part is derecognised.

Depreciation and amortisation are computed on a straight-line basis over the estimated useful lives of the assets, based upon the following percentages:

Leasehold improvements	4.94 % to 48.69 %
Software	20 % to 50 %
Furniture, fixtures and office equipment	14.5 % to 50 %

Depreciation methods, useful lives and residual values are reviewed at each financial yearend and adjusted if appropriate. Items of intangibles, property, plant and equipment are subject to an impairment review if there are events or changes in circumstances which indicate that the carrying amount may not be recoverable.

Gains and losses on disposal of an item of intangibles, property, plant and equipment are determined by comparing the proceeds from disposal with the carrying amount of property, plant and equipment, and are recognised net within "Other expenses" in profit or loss.

#### 3.13 Income taxes

Income tax for the period comprises current and deferred tax. Income tax is recognised in profit or loss except to the extent that it relates to items recognised directly in equity or in other comprehensive income.

Current tax is the calculated tax payable on the taxable income for the year, using tax rates enacted or substantively enacted at the reporting date as well as any adjustments to tax payable in respect of previous years.

Deferred tax is provided using the balance sheet liability method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The following temporary differences are not provided for: the initial recognition of assets or liabilities that affect neither accounting nor taxable profit and the general risk reserve (due to uncertainty of reversal).

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011 (All amounts stated in HUF million unless otherwise noted)

# NOTE 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

The amount of deferred tax provided is based on the expected manner of realisation or settlement of carrying amount of assets and liabilities, using tax rates enacted or substantially enacted at the balance sheet date. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

#### 3.14 Interest income and expense

Interest income and expense for all financial instruments except for those classified as held for trading are recognised in 'Interest income' and 'Interest expense' in profit or loss using the effective interest method. The effective interest method is a way of calculating the amortised cost of a financial asset or a financial liability (or groups of financial assets or financial liabilities) and of allocating the interest income or interest expense over the relevant period.

The effective interest rate is the rate that exactly discounts the estimated future cash payments and receipts through the expected life of the financial asset or liability (or, where appropriate, a shorter period) to the carrying amount of the financial asset or liability. The effective interest rate is established on initial recognition or at repricing of the financial asset and liability and is not revised subsequently. When calculating the effective interest rate, the Bank estimates future cash flows considering all contractual terms of the financial instrument (for example, prepayment options) but not future credit losses. The calculation includes all amounts paid or received between parties to the contract that are an integral part of the effective interest rate, transaction costs and all other premiums or discounts. Transaction costs include incremental costs that are directly attributable to the acquisition or issue of a financial asset or liability.

Interest income is recognised on available-for-sale securities using the effective interest rate method, calculated over the asset's expected life.

#### 3.15 Provisions

A provision is recognised if, as a result of a past event, the Bank has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability.

Contingent liabilities, which include certain guarantees, are possible obligations that arise from past events whose existence will be confirmed only by the occurrence, or non-occurrence, of one or more uncertain future events not wholly within the control of the Bank. Such contingencies are guarantees and commitments to extend credit lines into which the Bank enters in the ordinary course of business. Contingent liabilities are not recognised in the financial statements but are disclosed unless the probability of settlement is remote.

The provision for possible losses on such commitments is maintained at a level adequate to absorb probable future losses. Provision for possible losses is recognised only if the Bank

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011 (All amounts stated in HUF million unless otherwise noted)

# NOTE 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

considers that it is more likely than not that a present obligation exists at the reporting date. Management determines the adequacy of the provision based upon reviews of individual items, recent loss experience, current economic conditions, the risk characteristics of the various categories of transactions and other pertinent factors.

#### 3.16 Segment reporting

Based on its organisational and management structure the Bank uses business segments as its segment reports format, however the Bank also shows its assets, liabilities and revenues by geographical segments as additional information. Segment revenue, expense, assets and liabilities are allocated to the applicable segment on a consistent and reasonable basis, including factors such as the nature of items and the conducted activities throughout on intersegment pricing process.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

(All amounts stated in HUF million unless otherwise noted)

### NOTE 4. CASH, DUE FROM BANKS AND BALANCES WITH NATIONAL BANK OF HUNGARY

	2011	2010
Balances with NBH in HUF Due from banks in HUF Due from banks in foreign currency	6 1 155	1 2 64
Total	162	67

Based on the requirements for compulsory reserves set by the NBH, the amount of compulsory reserves maintained by the Bank and included in the balance above amounted to HUF 6 million and HUF 1 million as at 31 December 2011 and 2010, respectively. These reserves earn interest at below market rates.

#### NOTE 5. LOANS AND ADVANCES TO OTHER BANKS

	2011	2010
Short-term placements		
- in foreign currency	54,175	52,916
- in HUF	6,202	-
Sub-total	60,377	52,916
Long-term placements, in foreign currency	69,005	55,425
Sub-total	69,005	55,425
Total	129,382	108,341
Less: impairment losses (see Note 11)	(489)	(872)
Total	128,893	107,469

Loans and advances to other banks include refinancing loans disbursed.

A loan receivable from a foreign bank insured by Hungarian Export Credit Insurance Ltd (MEHIB) in amount of HUF 16,471 million (EUR 60,861,115.48) was assigned to MEHIB due to default in 2010. Based on the agreement, MEHIB repays the loan and interest in accordance with the same conditions as the original client. As of 31 December 2010 the balance of the claim (including relating accrued interest) against MEHIB was HUF 13,914 million (EUR 49,917,428), while as of 31 December 2011 it was HUF 12,944 million (EUR 41,604,224).

Within a restructuring plan due to financial difficulties, a loan – not insured by MEHIB – and the interest due in the total amount of HUF 3,923 million (EUR 13,906,352.88) against the same foreign bank was exchanged for debt securities and global depository receipts issued by this bank and cash in the amount of USD 1,948,111 in 2010. The details of the securities are presented in Note 8.

Information on the changes in the impairment losses relating to the above deals is presented in Note 11.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

(All amounts stated in HUF million unless otherwise noted)

#### NOTE 5. LOANS AND ADVANCES TO OTHER BANKS (CONTINUED)

Remaining maturity of Loans and advances to other banks as at 31 December 2011 are as follows.

		Minimum and Maximum	
Remaining Maturity	<u>Amount</u>	Fixed Interest Rates	Effective Interest Rate
Placements in foreign c	urrency:		
1 to 7 days	772	1.02 % - 9.42 %	2.98 %
8 to 30 days	22,918	0.9 % - 5.42 %	1.24 %
31 to 90 days	5,878	0.5 % - 6.42 %	2.56 %
91 to 180 days	7,284	0.5 % - 5.55 %	2.61 %
181 to 365 days	17,323	0.5 % - 9.42 %	2.36 %
1 to 2 years	27,229	0.5 % - 9.42 %	2.05 %
2 to 5 years	34,770	0.5 % - 9.42 %	2.66 %
Over 5 years	7,006	2.25 % - 5.42 %	2.29 %
Sub-total	123,180	-	
	-	-	
Placements in HUF			
1 to 7 days	6,202	6.0 % - 6.15 %	6.12 %
J	,		
Sub-total	6,202	-	
	, , ,	=	
Total	129,382	-	
		=	

Remaining maturity of Loans and advances to other banks as at 31 December 2010 are as follows.

		Minimum and Maximum	
Remaining Maturity	<u>Amount</u>	Fixed Interest Rates	Effective Interest Rate
Placements in foreign of	currency:		
1 to 7 days	2,934	2.58 % - 9.30 %	4.97 %
8 to 30 days	18,836	0.8 % - 5.30 %	1.08 %
31 to 90 days	6,775	0.75 % - 6.60 %	3.51 %
91 to 180 days	8,136	2.76 % - 5.55 %	5.07 %
181 to 365 days	16,235	2.61 % - 9.30 %	5.10 %
1 to 2 years	24,142	3.55 % - 9.30 %	5.10 %
2 to 5 years	26,392	3.55 % - 9.30 %	5.27 %
Over 5 years	4,891	4.70 % - 5.55 %	5.38 %
Sub-total	108,341		
Placements in HUF			
	-	-	-
Sub-total	-		
Total	108,341		

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

(All amounts stated in HUF million unless otherwise noted)

#### NOTE 5. LOANS AND ADVANCES TO OTHER BANKS (CONTINUED)

The geographical breakdown of Loans and advances to other banks as at 31 December 2011 and 2010 are as follows.

Country	2011	2010
Hungary	127,393	103,830
Russia	1,183	2,744
Ukraine	411	515
Tajikistan	257	296
Belarus	79	118
Turkey	59	-
Austria	-	780
Iran	-	58
Total	129,382	108,341

As at 31 December 2011 and 2010, placement with other banks insured by the Hungarian Export Credit Insurance Ltd. (MEHIB) amounted to HUF 827 million and 1,309 million, respectively.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

(All amounts stated in HUF million unless otherwise noted)

NOTE 6. LOANS AND ADVANCES TO CUSTOMERS, NET OF IMPAIRMENT LOSSES

	2011	2010
Short-term:		
- in foreign currency	19,703	35,877
- in HUF	4,077	3,179
Sub-total	23,780	39,056
Long-term:		
- in foreign currency	35,518	32,050
- in HUF	141	183
Sub-total	35,659	32,233
Total	59,439	71,289
Less: impairment losses (see Note 11)	(4,850)	(4,377)
Total	54,589	66,912

The remaining maturity of loans and advances to customers as at 31 December 2011 are as follows:

Remaining Maturity	<u>Amount</u>	Minimum and Maximum Fixed Interest Rates	Effective Interest Rate
In HUF:			
1 to 7 days	2,396	0.00 % - 10.26%	4,34 %
8 to 30 days	109	9.79 % - 9.79 %	9.79 %
31 to 90 days	1,049	0.00 % - 9.79 %	9.58 %
91 to 180 days	10	0.00 % - 7.46 %	5.97 %
181 to 365 days	513	0.00 % - 10.43 %	10.30 %
1 to 2 years	36	0.00 % - 7.46 %	5.57 %
2 to 5 years	86	0.00 % - 7.46 %	5.51 %
Over 5 years	19	0.00 % - 4.26 %	2.13 %
Sub-total	4,218	•	
In foreign currency:			
1 to 7 days	2,306	1.41 % - 9.42 %	4.40 %
8 to 30 days	484	3.08 % - 7.31 %	3.60 %
31 to 90 days	2,079	0.67% - 8.62 %	4.30 %
91 to 180 days	6,543	0.69 % - 9.42 %	4.59 %
181 to 365 days	8,291	0.67% - 9.42 %	4.32 %
1 to 2 years	11,739	0.67% - 9.42 %	4.45 %
2 to 5 years	14,758	0.67% - 9.42 %	4.04 %
Over 5 years	9,021	0.67% - 9.42 %	2.55 %
Sub-total	55,221		
Total	59,439		

Non-interest bearing loans and advances include balances with staff and balances with Hungarian State from interest compensation systems.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

(All amounts stated in HUF million unless otherwise noted)

# NOTE 6. LOANS AND ADVANCES TO CUSTOMERS NET OF IMPAIRMENT LOSSES (CONTINUED)

The remaining maturity of loans and advances to customers as at 31 December 2010 are as follows:

Remaining Maturity	<u>Amount</u>	Minimum and Maximum Fixed Interest Rates	Effective Interest Rate
<u>In HUF:</u>			
1 to 7 days	1,399	0.00 % - 10.26%	7.10 %
8 to 30 days	62	9.35 % - 9.35 %	9.35 %
31 to 90 days	1,054	0.00 % - 9.35 %	9.23 %
91 to 180 days	5	0.00 % - 5.00 %	2.50 %
181 to 365 days	659	0.00 % - 9.35 %	8.88 %
1 to 2 years	30	0.00 % - 5.97 %	4.12 %
2 to 5 years	110	0.00 % - 5.97 %	4.74 %
Over 5 years	43	0.00 % - 5.96 %	3.02 %
Sub-total	3,362		
In foreign currency:			
1 to 7 days	9,412	1.41 % - 9.30 %	4.98 %
8 to 30 days	308	4.06 % - 6.59 %	5.04 %
31 to 90 days	8,419	0.67% - 9.30 %	3.42 %
91 to 180 days	5,185	1.59 % - 9.30 %	4.90 %
181 to 365 days	12,553	0.67% - 9.30 %	4.20 %
1 to 2 years	10,320	0.67% - 9.30 %	5.26 %
2 to 5 years	12,591	0.67% - 9.30 %	6.43 %
Over 5 years	9,139	0.67% - 9.30 %	4.37 %
Sub-total	67,927		
Total	71,289		

Non-interest bearing loans and advances include balances with staff and balances with Hungarian State from interest compensation systems.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

(All amounts stated in HUF million unless otherwise noted)

# NOTE 6. LOANS AND ADVANCES TO CUSTOMERS NET OF IMPAIRMENT LOSSES (CONTINUED)

The geographical breakdown of loans and advances to customers as at 31 December 2011 and 2010 are as follows.

Country	2011	2010
Russia	25,723	40,012
Hungary	14,561	13,555
Montenegro	5,302	3,982
Poland	3,834	3,745
Laos	2,070	1,647
Egypt	1,557	618
Bosnia and Herzegovina	1,270	1,300
Ukraine	1,231	1,561
Turkey	1,120	1,836
Tajikistan	1,046	1,372
Romania	880	779
China	665	658
Serbia	111	104
Brazil	69	105
Italy	-	15
Total	59,439	71,289

As at 31 December 2011 and 2010, the loans insured by the Hungarian Export Credit Insurance Ltd. (MEHIB) amounted to HUF 40,205 million and HUF 54,100 million respectively.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

(All amounts stated in HUF million unless otherwise noted)

### NOTE 7. FINANCIAL ASSETS AND LIABILITIES AT FAIR VALUE THROUGH PROFIT OR LOSS

Financial assets at fair value through profit or loss as at 31 December 2011 and 31 December 2010 are as follows:

	2011	2010
Short-term derivative assets (trading):		
Foreign exchange swap	47	65
Sub-total	47	65
Long-term trading assets:		
Hungarian Government bonds in HUF	-	553
Sub-total	-	553
Total	47	618

Financial liabilities at fair value through profit or loss as at 31 December 2011 and 31 December 2010 are as follows:

	2011	2010
Short-term derivative liabilities (trading): Cross currency interest rate swap Foreign exchange swap	1,211 196	1,074
Total	1,407	1,074

The details of the cross currency interest rate swap for the year ended 31 December 2011 – with Hungarian Development Bank Ltd - are shown below:

Contractual	Receive notional	Receive notional	Pay notional	Pay notional in
maturity		in HUF million		<b>HUF</b> million
11.11.2012	55,227,109 EUR	17,183	76,600,000 USD	18,436

The interest rates are 3-month EURIBOR + 2.5% p.a. and 3-month USD LIBOR + 2.5% p.a. or the SDR interest rates in the given currency shown on the web-site of 'IMF SDR Interest rate calculation' + 2.45% p.a. + interest premium on the web-site of 'IMF SDR interest rate, Rate of Remuneration, Rate of Charge and Burden Sharing Adjustments' (2011: 100 basis points). The higher one of the interest rates calculated based on the two methods is to be paid. The notional amounts are decreased quarterly by 8 equal instalments from 11 February 2011.

The fair value adjustments of Hungarian Government bonds and treasury bills as at 31 December 2011 and 2010 are as follows:

	2011	2010
Cost	_	589
Fair value adjustment		(36)
Book value	-	553

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

(All amounts stated in HUF million unless otherwise noted)

# NOTE 7. FINANCIAL ASSETS AND LIABILITIES AT FAIR VALUE THROUGH PROFIT OR LOSS (CONTINUED)

The remaining maturity of financial assets at fair value through profit or loss as at 31 December 2011 and 2010 are as follows.

Remaining Maturity	2011	2010
1-7 days	47	65
8-30 days	-	-
31-90 days	-	553
91 to 180 days	-	-
181 to 365 days	-	-
1 to 2 years	-	-
2 to 5 years	-	-
Over 5 years	-	-
Total	47	618

As at 31 December 2011 the Bank has no Hungarian Government Bonds presented as financial assets at fair value through profit or loss.

Remaining maturity of Hungarian Government bonds as at 31 December 2010 are detailed below:

Remaining Maturity	Amount	Minimum and Maximum Interest Rates	Effective Interest Rate
31-90 days <b>Total</b>	553 <b>553</b>	7.50%	7.50 %

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

(All amounts stated in HUF million unless otherwise noted)

#### NOTE 8. AVAILABLE-FOR-SALE FINANCIAL ASSETS

	2011	2010
Hungarian discounted treasury bills in HUF	-	16,182
Discounted bonds issued by National Bank of Hungary in HUF	9,973	_
Hungarian Government bonds in HUF	788	_
Fair value adjustment	(41)	(30)
<u> </u>	10,720	16,152
Senior Notes	1,151	1,151
Subordinated Notes	182	182
Recovery Units	131	131
Global Depository Receipts	59	59
Fair value adjustment	-	(66)
Impairment loss (Note 11)	(1,167)	-
Securities acquired in exchange for loan	356	1,457
HUF shares	12	12
Fair value adjustment	_	_
	12	12
Total	11,088	17,621

Details of the securities acquired in exchange for the loan mentioned in Note 5 are as follows:

All securities were issued by a bank in Kazakhstan.

Principal amount of the Senior Notes at inception date as well as at year end is USD 4,753,250. Senior Notes are interest bearing debt instruments at the rate of 10.75% p.a. from 1 July 2010 to 1 January 2013 and 12.50 % p.a. thereafter. Interest is payable on the outstanding principal amount in arrears on 1 January and 1 July in each year. Notes will be redeemed in 8 equal semi-annual instalments on 1 January and 1 July of each year, with the first such instalment being payable on 1 January 2015 and the last being payable on 1 July 2018.

Principal amount of the Subordinated Notes at inception date as well as at year end is USD 1,077,004. Subordinated Notes are interest bearing debt instruments at the rate of 7.20 % p.a. Interest is payable on the outstanding principal amount in arrears on 1 January and 1 July in each year. Notes will be redeemed in 10 equal semi-annual instalments on 1 January and 1 July of each year, with the first such instalment being payable on 1 January 2021 and the last being payable on 1 July 2025.

The first interest payments of the Senior Notes and Subordinated Notes were due on 1 January 2011.

Principal amount of the Recovery Units at inception date as well as at year end is USD 9,819,745. Initial settlement date is 30 June 2020 and the deferred settlement date is 30 June 2022. The issuer shall make recovery payments pro rata to unit holders on 30 September, 31 December, 31 March and 30 June of each year, commencing 31 December 2010 provided that certain conditions and circumstances set out in Trust Deed are fulfilled. During 2011 and 2010 no such payments were settled.

Global Depositary Receipts (GDRs) were issued, for no consideration, to the Restructuring Creditors who are non-Kazakh residents. Each GDR represents 500 shares. GDR holders are entitled to receive an amount of equivalent to any dividends or other proceeds payable on

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

(All amounts stated in HUF million unless otherwise noted)

#### NOTE 8. AVAILABLE-FOR-SALE FINANCIAL ASSETS (CONTINUED)

and have voting rights, or with respect to, the deposited shares corresponding to its GDRs. Eximbank holds 23,002 units of GDRs. The price of each unit was USD 12.

The securities above are valued at their fair value based on the market price information provided by the custodian. The fair values of the securities at inception date and at year end of 2011 and 2010 are presented below:

	<u>2011</u>	<u>2010</u>	At inception date
Senior Notes	201	1,075	1,151
Subordinated Notes	19	162	182
Recovery Units	130	163	131
Global Depository Receipts	6	57	59
	356	1,457	1,523

The difference between the fair values at inception date and the current fair value in amount of HUF 1,167 million is reclassified from other comprehensive income to profit or loss as impairment loss on available-for-sale securities acquired in exchange for loan.

The GDRs and the notes mentioned above were listed on the official list of the Luxembourg Stock Exchange on 22 February 2011 and the trading is effective from 23 February 2011.

Remaining maturity of discounted bonds issued by National Bank of Hungary, Hungarian discounted treasury bills and Hungarian Government bonds as at 31 December 2011 are detailed below:

Remaining Maturity	2011	2010
1-7 days	9,970	-
8-30 days	-	5,090
31-90 days	-	-
91 to 180 days	-	3,601
181 to 365 days	-	7,461
1 to 2 years	-	-
2 to 5 years	750	-
Over 5 years	-	-
Total	10,720	16,152

Shares as at 31 December 2011 are detailed below.

	Equity owned	<u>Face</u> <u>Value</u>	Cost	Unrealised gain/(loss)	<u>Book</u> <u>Value</u>
Garantiqa Hitelgarancia Ltd.	0.3 %	12	12	-	12
Total		12	12		12

No reliable market information was available for these financial instruments, therefore they are stated at cost.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

(All amounts stated in HUF million unless otherwise noted)

#### NOTE 9. INTANGIBLES, PROPERTY AND EQUIPMENT

Movement table of intangible and tangible assets as at 31 December 2011 is as follows:

	Leasehold improve- ments	Furniture, fixtures & office	Assets under construc-	Intangible assets	Intangible assets under construction	<u>Total</u>
	<u>inches</u>	<u>equipment</u>	tion		construction	
Cost						
31 December 2010	152	364	-	1,101	6	1,623
Additions	-	13	13	74	74	174
Disposals		(11)	(13)	-	(74)	(98)
31 December 2011	152	366	-	1,175	6	1,699
Accumulated depreci	ation and am	ortisation				
31 December 2010	144	299	-	992	-	1,435
Charge for year	4	25	-	70	-	99
Disposals		(11)	-	-	-	(11)
31 December 2011	148	313	-	1,062	-	1,523
Net book value						
<b>31 December 2010</b>	8	65	-	109	6	188
<b>31 December 2011</b>	4	53	-	113	6	176

Movement table of intangible and tangible assets as at 31 December 2010 is as follows:

Cost         31 December 2009       149       421       3       1,029       18       1,620         Additions       3       21       21       78       66       189         Disposals       -       (78)       (24)       (6)       (78)       (186)         31 December 2010       152       364       -       1,101       6       1,623         Accumulated depreciation and amortisation         31 December 2009       140       315       -       841       -       1,296         Charge for year       4       36       -       157       -       197         Disposals       -       (52)       -       (6)       -       (58)         31 December 2010       144       299       -       992       -       1,435         Net book value         31 December 2009       9       106       3       188       18       324		Leasehold improve- ments	Furniture, fixtures & office equipment	Assets under construction	Intangible assets	Intangible assets under construction	<u>Total</u>
Additions       3       21       21       78       66       189         Disposals       -       (78)       (24)       (6)       (78)       (186)         31 December 2010       152       364       -       1,101       6       1,623         Accumulated depreciation and amortisation         31 December 2009       140       315       -       841       -       1,296         Charge for year       4       36       -       157       -       197         Disposals       -       (52)       -       (6)       -       (58)         31 December 2010       144       299       -       992       -       1,435         Net book value	Cost						
Disposals         -         (78)         (24)         (6)         (78)         (186)           31 December 2010         152         364         -         1,101         6         1,623           Accumulated depreciation and amortisation           31 December 2009         140         315         -         841         -         1,296           Charge for year         4         36         -         157         -         197           Disposals         -         (52)         -         (6)         -         (58)           31 December 2010         144         299         -         992         -         1,435           Net book value	31 December 2009	149	421	3	1,029	18	1,620
Accumulated depreciation and amortisation         31 December 2009       140       315       -       841       -       1,296         Charge for year       4       36       -       157       -       197         Disposals       -       (52)       -       (6)       -       (58)         31 December 2010       144       299       -       992       -       1,435         Net book value	Additions	3	21	21	78	66	189
Accumulated depreciation and amortisation         31 December 2009       140       315       -       841       -       1,296         Charge for year       4       36       -       157       -       197         Disposals       -       (52)       -       (6)       -       (58)         31 December 2010       144       299       -       992       -       1,435         Net book value	Disposals	-	(78)	(24)	(6)	(78)	(186)
31 December 2009       140       315       -       841       -       1,296         Charge for year       4       36       -       157       -       197         Disposals       -       (52)       -       (6)       -       (58)         31 December 2010       144       299       -       992       -       1,435    Net book value	31 December 2010	152	364	-	1,101	6	1,623
Charge for year       4       36       -       157       -       197         Disposals       -       (52)       -       (6)       -       (58)         31 December 2010       144       299       -       992       -       1,435    Net book value	Accumulated deprec	iation and am	ortisation				
Disposals - (52) - (6) - (58) 31 December 2010 144 299 - 992 - 1,435  Net book value	31 December 2009	140	315	-	841	-	1,296
31 December 2010 144 299 - 992 - 1,435  Net book value	Charge for year	4	36	-	157	-	197
Net book value	Disposals		(52)	-	(6)	-	(58)
	31 December 2010	144	299	-	992	-	1,435
31 December 2009 9 106 3 188 18 324	Net book value						
	31 December 2009	9	106	3	188	18	324
31 December 2010 8 65 - 109 6 188	<b>31 December 2010</b>	8	65	-	109	6	188

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

(All amounts stated in HUF million unless otherwise noted)

#### NOTE 10. OTHER ASSETS

	2011	2010
Accrued interest receivable on debt securities	111	513
Accrued interest receivable on debt securities  Accrued interest receivable re CCIR	124	213
Prepaid expenses	16	35
Taxation recoverable	537	135
Other	38	8
Sub-total	826	904
Less: impairment loss (see Note 11)	-	-
Total	826	904

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011 (All amounts stated in HUF million unless otherwise noted)

# NOTE 11. PROVISIONS AND IMPAIRMENT LOSSES

	Loans and advances to other banks	Loans and advances to customers	Available- for-sale securities	Guarantees and contingencies	<u>Total</u>
As at 31 December 2009	4,757	2,333	1	119	7,209
Write-offs	(823)*	(71)**	ı	ı	(894)
Charge/ (release)	(1,262)	2,115	,	1,002	1,855
Derecognised due to defaulted loan exchanged for					
debt securities (Note 5)	(1,800)		ı		(1,800)
As at 31 December 2010	872	4,377	ı	1,121	6,370
Write-offs	ı	(295)***	•	•	(295)
Charge/ (release)	(383)	768	1,167***	(1,100)	452
As at 31 December 2011	489	4,850	1,167	21	6,527
	101	0.2061		10=6=	

\* In 2010 Eximbank assigned one of its loans to bank to MEHIB (Note 5). The book value of the unsecured part of the loan, net of impairment losses was nil and the impairment loss was HUF 823 million was released.

<sup>\*\*</sup> Eximbank sold two of its loans to a third party. The sales price was HUF 38 million in total. The aggregate book value of the loans, net of impairment losses was HUF 18 million and the impairment loss of HUF 71 million was released.

<sup>\*\*\*</sup>In 2011 bad debts in the amount of HUF 295 million were written off.

<sup>\*\*\*\*</sup> In 2011 impairment loss was recognised on the available-for-sale securities in the amount of HUF 1,167 million (Note 8)

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011 (All amounts stated in HUF million unless otherwise noted)

#### NOTE 12. LOANS AND DEPOSITS FROM OTHER BANKS

	2011	2010
Short-term		
- in foreign currency	81,687	24,970
- in HUF		2,907
Sub-total	81,687	27,877
Long-term		_
- in foreign currency	94,009	146,007
Sub-total	94,009	146,007
Total	175,696	173,884

The table above contains a loan granted by Hungarian Development Bank Ltd. in June 2009 in amount of EUR 142 million with the main conditions stated below:

The interest rate is 3-month EURIBOR + 2.5 p.a. or the SDR interest rate in the given currency shown on the web-site of 'IMF SDR Interest rate calculation' + 2.45% p.a. + interest premium on the web-site of 'IMF SDR interest rate, Rate of Remuneration, Rate of Charge and Burden Sharing Adjustments' (2011: 100 basis points). The higher one of the interest rates calculated based on the two methods is to be paid. The loan is decreased quarterly by 8 equal instalments from 11 February 2011. The final maturity date of the loan agreement is 11 November 2012.

Remaining maturity of loans and deposits from other banks as at 31 December 2011 are as follows.

Remaining Maturity	Amount	Minimum and Maximum <u>Fixed Interest Rate</u>	Effective Interest Rate
In foreign currency:			
1 to 7 days 8 to 30 days	131 708	0.65 % - 3.80 % 0.65 % - 3.80 %	1.92 % 2.70 %
31 to 90 days 91 to 180 days 181 to 365 days	6,599 5,735 68,514	3.73 % - 4.09 % 3.66 % - 4.09 % 3.65 % - 4.33 %	4.05 % 4.08 % 4.28 %
1 to 2 years 2 to 5 years	16,389 39,708	3.29 % - 4.02 % 3.65 % - 4.10 %	3.69 % 4.04 %
Over 5 years Sub-total	37,912 175,696	1.67% - 3.90 %	2.04 %
<u>In HUF</u>			
	-	-	-
Sub-total			
Total	176,696		

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011 (All amounts stated in HUF million unless otherwise noted)

#### NOTE 12. LOANS AND DEPOSITS FROM OTHER BANKS (CONTINUED)

Remaining maturity of loans and deposits from other banks as at 31 December 2010 are as follows.

Remaining Maturity	<u>Amount</u>	Minimum and Maximum Fixed Interest Rate	Effective Interest Rate
In foreign currency:			
1 to 7 days	633	1.25 % - 3.15 %	1.39 %
8 to 30 days	938	1.25 % - 3.15 %	1.39 %
31 to 90 days	5,657	3.04 % - 3.55 %	3.50 %
91 to 180 days	6,193	3.15 % - 3.55 %	3.50 %
181 to 365 days	11,549	3.04 % - 3.55 %	3.51 %
1 to 2 years	72,520	3.15 % - 3.93 %	3.80 %
2 to 5 years	44,012	3.04 % - 3.63 %	3.36 %
Over 5 years	29,475	1.26 % - 3.49 %	1.38 %
Sub-total	170,977		
<u>In HUF</u>			
1 to 7 days	2,100	5.00 % - 5.25 %	5.24%
8 to 30 days	807	5.15 % - 5.15 %	5.15 %
Sub-total	2,907		
Total	173,884		

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

(All amounts stated in HUF million unless otherwise noted)

#### NOTE 13. OTHER LIABILITIES

- -	2011	2010
Accrued interest payable re CCIR	112	191
Accrued interest payable re FX swap	4	-
Accrued expenses	13	21
Accrued revenue	420	248
Tax liability	367	63
Other	76	91
Total	992	614

#### NOTE 14. SHAREHOLDER'S EQUITY

	2011	2010
Share capital	10,100	10,100
Share premium	400	400
Retained earnings	1,052	1,536
Fair value reserve, net of tax	(34)	(79)
Statutory reserves	6,147	5,129
Total	17,665	17,086

As at 31 December 2010 the Bank's share capital is comprised of 2020 fully paid dematerialised shares, each with a nominal value of HUF 5 million. Reserves available for distribution as at 31 December 2011 under Hungarian Law amount to HUF 300 million (2010: HUF 1,0005 million).

As at 31 December 2011 and 31 December 2010, the shareholders' rights were the following:

<u>Shareholder</u>	Number of	Face value of	Equity owned	Votes owned
	<u>shares</u>	<u>shares</u>		
Hungarian Development				
Bank Ltd	1,514	7,570	74.95 %	75 % -1
Hungarian State*	506	2,530	25.05 %	25 %+1
Total	2,020	10,100	100 %	100 %

<sup>\*</sup> Rights of Hungarian State are represented by Hungarian Development Bank Ltd.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

(All amounts stated in HUF million unless otherwise noted)

#### NOTE 15. COMMITMENTS AND CONTINGENT LIABILITIES

In the normal course of business, the Bank enters into off-balance sheet financial instruments such as guarantees and letters of credit. Commitments and contingent liabilities as at 31 December 2011 and 2010 are summarised as follows:

	2011	2010
Guarantees counter-guaranteed by the Republic of		
Hungary	34,795	34,576
Unutilised part of credit lines	78,019	21,445
Guarantees provided	2,111	3,489
Total	114,925	59,510

Guarantees issued by the Bank are mainly guarantees issued to Hungarian companies for receivables relating to exports.

There are no assets of the Bank that are pledged as collateral.

#### **NOTE 16. TAXATION**

	2011		201	0
Profit (loss) before income tax		570		1,445
Applicable tax rate up to MHUF 500	100/	-0	400/	
(up to MHUF 250 in 2010)	10 %	50	10 %	25
Applicable tax rate above MHUF500 (above MHUF 250 in 2010)	19 %	13	19 %	227
Average tax rate	11 %	63	17 %	252
Adjustments:				
(Charge)/Release of General risk				
reserve	1%	4	1%	15
Fair values not recognised by tax	20/		•••	44.6
rules	3%	15	29%	416
Fair values in equity recognised by tax rules	(1%)	4	(31%)	(448)
Non deductible expenses	(9%)	(50)	0%	-
Total adjustments	(5%)	(27)	(1%)	(17)
Effective tax	6 %	36	16 %	235

As a result of the Bank's accounting policies, no material temporary differences existed between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Therefore, no deferred tax asset or liability was recognised.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

(All amounts stated in HUF million unless otherwise noted)

#### NOTE 17. INTEREST INCOME AND INTEREST EXPENSE

	2011	2010
Interest income:		
Loans and advances to customers	2,564	3,436
Loans and advances to other banks	2,663	3,375
Cross currency interest rate swap	214	64
Interest compensation*	3,171	2,591
Securities	2,237	882
Total	10,849	10,348
Interest expense:		
Loans and deposits from other banks	6,230	4,523
Total	4,619	5,825

<sup>\*</sup> In accordance with the rules and conditions of the Government Decree 85/1998 (V.6.) on the interest compensation system and of the Government Decree 232/2003 (XII.16.) on the tied aid-credits the Bank receives interest compensation from Hungarian State for special financing facilities.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

(All amounts stated in HUF million unless otherwise noted)

#### NOTE 17. INTEREST INCOME AND INTEREST EXPENSE (CONTINUED)

Interest income by country and activity for the year ended 2011 and 2010 are detailed below:

2011				2010				
Country	Loans	Invest-	Non-	Total	Loans	Invest-	Non-	Total
		ment	Allocated			ment	Allocated	
Hungary	7,558	2,114	1	9,673	7,862	821	1	8,684
Austria	11	-	-	11	9	-	-	9
United	-	-	-	-	1	-	-	1
Kingdom								
Germany	-	-	-	-	1	-	-	1
Romania	63	-	-	63	43	-	-	43
Poland	173	-	-	173	165	-	-	165
Belarus	6	-	-	6	9	-	-	9
Bosnia and	17	-	-	17	19	-	-	19
Herzegovina								
Serbia	4	-	-	4	2	-	-	2
Montenegro	26	-	-	26	27	-	-	27
Russia	469	-	-	469	1,194	-	-	1,194
Turkey	66	-	-	66	30	-	-	30
Ukraine	63	-	-	63	81	-	-	81
Brazil	-	-	-	-	8	-	-	8
Kazakhstan	-	-	122	122	(44)	-	-	(44)
Egypt	42	-	-	42	3	-	-	3
China	48	-	-	48	49	-	-	49
Tajikistan	66			66	67			67
Total	8,612	2,114	123	10,849	9,526	821	1	10,348

#### NOTE 18. NET INCOME FROM FEES AND COMMISSIONS

	2011	2010
Income from fees and commissions:		
Guarantees covered by the state	222	1,048
Insurance fees devolved by MEHIB	12	51
Refund of MEHIB insurance fees	-	8
Guarantees	56	78
Other	2	5
	292	1,190
<b>Expenses from fees and commissions:</b>		,
Insurance fees paid to MEHIB	58	4
Transfer of refunded MEHIB insurance fees	-	8
Guarantees	44	407
Other	4	4
	106	423
Total	186	767

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

(All amounts stated in HUF million unless otherwise noted)

#### NOTE 18. NET INCOME FROM FEES AND COMMISSIONS (CONTINUED)

Income from fees and commissions by country and activity for the year ended 2011 and 2010 are detailed below:

		20	11			201	0	
Country	Loans	Invest- ment	Non- Allocated	Total	Loans	Invest- ment	Non- Allocated	Total
Hungary	2	-	222	224	14	-	1,082	1,096
Poland	-	-	-	-	2	-	-	2
Russia	12	-	-	12	49	_	-	49
USA	-	-	55	55	-	-	43	43
Macedonia	-	-	1	1	-	-	-	-
Total	14	-	278	292	65	-	1,125	1,190

# NOTE 19.1 GAINS AND LOSSES FROM TRADING AND INVESTMENT ACTIVITIES, NET

	2011	2010
Trading securities gains and losses, net *	(7)	434
Gain and losses on foreign currency swap deals, net	3,561	(1,914)
Other foreign currency gains and losses, net	(4,310)	1,510
Foreign currency gains and losses, net *	(749)	(404)
Total	(756)	30

<sup>\* -</sup> Also includes the revaluation of financial assets at fair value through profit or loss and financial liabilities at fair value through profit or loss, based on quoted market prices.

#### **NOTE 19.2 OTHER OPERATING EXPENSES**

	2011	2010
Personnel expenses	1,344	1,637
Material expenses	546	604
Depreciation and amortisation	99	197
Other administration expenses	48	51
Special tax of credit institution*	321	301
Local government taxes	197	150
Tax on financial institutions	207	433
Tax of credit institutions	247	_
Other expenses/ (income), net	18	(51)
Total	3,027	3,322

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

(All amounts stated in HUF million unless otherwise noted)

#### **NOTE 19.2 OTHER OPERATING EXPENSES (CONTINUED)**

\*The Hungarian Parliament introduced a new type of tax effective from 1<sup>st</sup> January 2007 in the frame of Act LIX of 2006 on the particular tax of the credit institutions and financial enterprises. The credit institutions shall pay this type of tax at the rate of five per cent on their interest and similar income earned during the year from loans which are directly or indirectly affected by any interest subsidy or interest compensation system.

Since 2011, a new tax, the tax of credit institutions – 30 % of the adjusted pre-tax profit - is included in other expenses as well. The adjusted pre-tax profit is the pre-tax profit in accordance with the Hungarian accounting law increased by the tax on financial institutions. Tax of credit institutions cannot exceed the amount of tax on financial institutions which is based on the adjusted total assets for the year ended in 31 December 2009. The tax on financial institutions can be decreased by the amount of the tax of credit institutions and recognised as other expenses. The amount of tax of credit institutions is deductible from the corporate income tax base.

The average number of employees as at 2011 was 107 (2010: 114).

NOTE 20.1 COMPONENTS OF OTHER COMPREHENSIVE INCOME

	2011	2010
Available for sale financial assets		
Gains (losses) arising during the year Less: Reclassification adjustments for gains included in P&L	(41) 97	(97) (239)
Other comprehensive income	56	(336)
Income tax relating to components	(11)	57
Other comprehensive income for the year	45	(279)

All the components of other comprehensive income for the year ended 31 December 2011 and 31 December 2010 stated above are items that may be reclassified subsequently to profit or loss.

NOTE 20.2 TAX EFFECTS RELATING TO EACH COMPONENT OF THE OTHER COMPREHENSIVE INCOME

		2011			2010	
	Before- tax amount	Tax (expense) benefit	Net of tax amount	Before- tax amount	Tax (expense) benefit	Net of tax amount
Available for sale financial assets	56	(11)	45	(336)	57	(279)
Total comprehensive income	(1,112)	211	(901)	(336)	57	(279)

#### NOTE 21. RELATED PARTY TRANSACTIONS

#### 21.1 Companies

All transactions with the Hungarian Development Bank Ltd. ("MFB") and MFB's subsidiaries, associates and jointly controlled entities and other state-owned companies are conducted at market rates. Balances as at 31 December 2011, representing 23.10 % of total assets (2010: 20.37 %), 80.05 % of total liabilities (2010: 83.55 %) and 0.15 % of total commitments and contingent liabilities (2010: 33.87 %), and are presented below:

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

(All amounts stated in HUF million unless otherwise noted)

#### NOTE 21. RELATED PARTY TRANSACTIONS (CONTINUED)

<del>-</del>	2011	2010
Balances with NBH	6	1
Datanees with IVDII	0	<u> </u>
Short-term placement to MFB incl. interest receivable	19,916	6,972
Loans to MFB's subsidiaries incl. interest receivable	12,944	13,914
Loans to MFB's associates incl. interest receivable	503	454
- less impairment losses	(5)	-
Advances to the State from interest compensation systems	946	768
Total loans and advances to related parties, net of		
impairment losses	34,304	22,108
Hungarian Government bonds	_	553
Total financial assets at fair value to related parties	-	553
_		_
Hungarian discounted treasury bills	<del>-</del>	16,152
Discounted bonds issued by NBH	9,970	
Hungarian Government bonds	750	-
Total available for sale financial assets to related parties	10,720	16,152
Other assets to the State	41	452
Other assets to MFB	124	215
Total other assets to related parties	165	667
Total Assets	45,195	39,481
Loons and demonite from MED in all accounted interestables	141 252	146.260
Loans and deposits from MFB incl. accrued int.payables	141,253	146,360
Cross currency interest rate swap with MFB	1,211	1,074
Total financial liabilities at fair value to related parties	1,211	1,074
·		
Other liabilities to MFB	112	191
Other liabilities to MFB's subsidiaries	- 110	<u>l</u>
Total other liabilities to related parties	112	192
Total Liabilities	142,576	147,626
Cuprentage provided on hehelf of other state order		
Guarantees provided on behalf of other state-owned	169	152
company Other commitments and contingent liabilities	109	153 20,000
Total commitments and contingent liabilities	169	20,000
Total communents and contingent habitides	107	40,133

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

(All amounts stated in HUF million unless otherwise noted)

#### NOTE 21. RELATED PARTY TRANSACTIONS (CONTINUED)

	2011	2010
Interest income:		
Short-term placements to MFB	14	7
Loans to MFB's subsidiaries	763	977
Loans to MFB's associates	40	47
State interest compensation	3,171	2,591
Interest on cross currency interest rate swap	214	64
Hungarian discounted treasury bills, discounted bonds		
issued by NBH and Hungarian Government bonds	2,114	821
Total	6,316	4,507
Interest expense:		
Loans and deposits from MFB	5,057	3,548
Total	5,057	3,548
Income from fees and commissions:		
Refund of MEHIB insurance fees		8
Total	<del>-</del>	8
1 otai		<u> </u>
<b>Expenses from fees and commissions:</b>		
Insurance fees paid to MEHIB	58	4
Total	58	4
Net interest income and net income from fees and		
commissions	1,201	963
Provision and impairment losses Charge/ (release): Loans and credit lines to MFB's associates	5	(2)
_	<u> </u>	(3)
Total	3	(3)
Gains and losses from trading activities, net:		
Hungarian discounted treasury bills and Hungarian		
Government bonds	(6)	218
Total	(6)	218
Operating income/(expenses):		
MFB	_	2
MFB's subsidiaries	19	12
Other state-owned companies	(10)	(12)
Total	9	2
<del>_</del>		

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011 (All amounts stated in HUF million unless otherwise noted)

#### NOTE 21. RELATED PARTY TRANSACTIONS (CONTINUED)

#### 21.2 Management and employees

Loans to the management and employees of the Bank amounted to HUF 72 million and HUF 1051 million as at 31 December 2011 and 2010, respectively. Interest rates vary between 0 % and 5.00 %, and averages at 1.21 %. The remuneration of the management amounted to HUF 138 million and HUF 335 million in 2011 and 2010, respectively. The remuneration of the management mentioned above includes the termination benefits paid to the management, which amounted to HUF 19 million in 2011 (2010: 119).

The honorarium of the Board of Directors and the Supervisory Board added up HUF 8 million in 2010, while it was nil in 2011. The Board of Directors has been terminated in June 2010 by the modification of the Act on Eximbank and the rights of the former Board of Directors are exercised by the Chief Executive Officer. In January 2012 the General Meeting recalled the Chief Executive Officer from his position. The nomination of the new CEO is effective from 22 March 2012.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

(All amounts stated in HUF million unless otherwise noted)

MATURITY ANALYSIS OF FINANCIAL ASSETS AND LIABILITIES AS AT 31 DECEMBER 2011

NOTE 22.

	Carrying	Gross nominal inflow / (outflow)	Up to 1 months	1-3 months	3 months to 1 year	1-5 years	Over 5 years
Cash, due from banks and balances with National Bank of	167		163				
ritingary  Loans and advances to other banks, net of impairment losses	128,893	102 134,991	29,873	5,958	28,995	62,814	7,351
Loans and advances to customers, net of impairment losses	54,589	62,207	4,704	1,984	16,969	29,114	9,436
rmancial assets at fam value unough prom of 1055 Available-for sale financial assets	11,088	13,306	10,071		124	2,052	1,059
Financial assets	194,779	210,713	44,857	7,942	46,088	93,980	17,846
Loans and deposits from other banks	175,696	187,525	870	7,412	78,055	62,320	38,868
Derivative financial liabilities Foreign exchange contracts	196	196	196	1	ı	1	1
Cross currency interest rate swaps	1,211	1,211	-	296	915	-	1
Financial liabilities	177,103	188,932	1,066	7,708	78,970	62,320	38,868
Liquidity (deficiency)/excess	17,676	21,781	43,791	234	(32,882)	31,660	(21,022)
Unutilised loan commitments Financial guarantee contracts		78,019 36,906	78,019 36,906				

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

# (All amounts stated in HUF million unless otherwise noted)

MATURITY ANALYSIS OF FINANCIAL ASSETS AND LIABILITIES AS AT 31 DECEMBER 2010

NOTE 22.

Cash, due from banks and balances with National Bank of	Carrying amount	Gross nominal inflow / (outflow)	Up to 1 months	1-3 months	3 months to 1 year	1-5 years	Over 5 years
Hungary	29	29	29	ı	ı	1	1
Loans and advances to other banks, net of impairment losses	107,469	113,916	21,782	6,857	26,143	54,078	5,056
Loans and advances to customers, net of impairment losses	66,912	73,570	9,709	8,719	19,289	25,925	9,928
Financial assets at fair value through profit or loss	618	636	636	1	1	•	•
Available-for sale financial assets	17,621	18,348	5,153	ı	11,274	652	1,269
Financial assets	192,687	206,537	37,347	15,576	56,706	80,655	16,253
Loans and deposits from other banks	173,884	186,450	4,021	6,773	20,366	125,139	30,151
Derivative financial liabilities Foreign exchange contracts	1	ı	ı	ı	ı	1	ı
Cross currency interest rate swaps	1,074	1,074	1	125	392	557	1
Financial liabilities	174,958	187,524	4,021	868'9	20,758	125,696	30,151
Liquidity (deficiency)/excess	17,729	19,013	33,326	8,678	35,948	(45,041)	(13,898)
Unutilised loan commitments Financial guarantee contracts		21,445 38,065	21,445 38,065				

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011 (All amounts stated in HUF million unless otherwise noted)

# **NOTE 23. FINANCIAL RISK MANAGEMENT**

Risk management activity of Eximbank is determined by its specific role and position in the Hungarian economy. The Bank's ultimate owner is the state with a 25 % direct and with a 75 % indirect shareholding stake via Hungarian Development Bank Ltd. The Bank is a credit institution and its primary task is to promote Hungarian exporters on external markets.

In order to diminish the risk of open bond positions the Bank holds bonds with no credit risk exclusively and does not deal with futures or options. Eximbank neither speculates on the stock exchange nor buys derivatives and does not issue bonds.

The Bank's policies for managing interest rate, credit, foreign currency exchange risk and liquidity risk are reviewed regularly by the Asset and Liability Committee (ALCO), Credit Committee and the Board of Operative Management. The policies are summarised as follows:

# Risk management policies

The Bank is exposed to interest rate, liquidity and foreign currency exchange risk, while the most significant risk is the credit risk. Risk management is carried out by the Risk Management Department under policies approved by ALCO and the CEO. These principles are determined within the prescriptions established by the National Bank of Hungary, the Hungarian Financial Institutions Supervision and with the rules of MFB Group. The Asset and Liability Committee and the Board of Operative Management and Credit Committee are responsible for review of risk management and control environment. The risk profile is assessed before concluding a transaction, which is authorised by the appropriate level of seniority within the Bank. The service pattern reflects the entire process of exporting, and the risk is shared with commercial banks. The specific character of the credit risk can mostly be detected by differentiating by product and consumer categories. Eximbank has created its risk map, which enables further separation of risks in terms of products and risk types.

# Risk map and risk profile

The Bank's risk strategy includes the exploration, identification and separation of risks, furthermore the calculation of the risk level and weight of them. The risk map gives a detailed specification of risk categories concerning the Bank's regular course of business and economic environment. The first dimension of the risks is the type (according to the ICAAP guide book) and the second one is the bank-specific aspect of the services and products. Certain risk factors were evaluated on a 1-5 scale by the Bank's different areas. Most of the rates in the table point to the fact that the majority of the risks are low or represent moderate risk level. The assessment of risk profile is based on the risk map, taking into consideration the extent of the exposure and the seriousness of the risk. This method gives us a general overview about the Bank's risk profile and an opportunity to perform continuous monitoring activity. The credit, country and concentration risk can be detected by the vertical aggregation of the rows of the risk map. The level of credit risk is moderate, since the credit portfolio consists of products with lower risk level: products carrying risk exposure to domestic banks, counter-guarantees of state. The aggregated country risk components seem to be at a very low risk level at first sight, which can be explained by the excess weight of domestic risk taking. Furthermore, the foreign positions tend to be oriented towards more reliable directions and they are also backed with insurance.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

(All amounts stated in HUF million unless otherwise noted)

# NOTE 23. FINANCIAL RISK MANAGEMENT (CONTINUED)

# 23.1. Credit risk

Management of credit risk, credit rating systems

The Bank manages and controls credit risk by setting limits on the amount of risk it is willing to accept for clients, counterparties and for country concentrations, and by monitoring exposures in relation to such limits. The exposure to any one borrower is further restricted by sub-limits for different maturity and transaction type. The credit risk management is based on a client rating system, which applies different essentials for financial institutions and for corporate clients. The scoring system takes into account the business activity, financial position, market position, management, organisation and its role in the given business sector. Both the on- and off-balance sheet items (loans, guarantees) are subject to quarterly classification requirements. The key factors of the rating are:

- 1. Consumer/counterparty rating
- 2. Country risk
- 3. Collateral
- 4. Number of past due days

The classified outstanding and off-balance sheet items have to be categorised, where the banding pattern is the following:

Low-fair risk	0%
Watch list	1 - 10%
Substandard	11 - 30%
Doubtful	31 - 70%
Loss	71 - 100%

There is also credit risk in off-balance sheet financial instruments, such as non-government backed guarantees. These risks are mitigated by the same control processes and policies as loans and the state-backed guarantees are also evaluated by the same method as the ones issued on our own risk.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

(All amounts stated in HUF million unless otherwise noted)

# NOTE 23. FINANCIAL RISK MANAGEMENT (CONTINUED)

# 23.1. Credit risk (continued)

# Exposure to credit risk

The Bank's exposure to credit risk at the reporting date is shown below:

	Loans and ad bank		Loans and accustom	
	2011	2010	2011	2010
Carrying amount	128,893	107,469	54,589	66,912
Individually impaired:				
1-10 %	-	2,031	12,806	22,267
11-30%	79	-	1,841	111
31-70 %	-	-	187	172
71-100 %	165	141	2,358	1,736
Gross amount	244	2,172	17,192	24,286
Allowance for impairment	(188)	(246)	(2,939)	(2,148)
Carrying amount	56	1,926	14,253	22,138
Collectively impaired:	-	_	-	_
Past due but not impaired:	251	-	787	4,322
Neither past due nor impaired:	128,586	104,917	28,456	34,819
Accounts with renegotiated terms:				
Gross amount	301	1,252	13,004	7,862
Allowance for impairment	(301)	(626)	(1,911)	(2,229)
Carrying amount	-	626	11,093	5,633
Total comming amount	120 002	107 460	5.4.EQQ	(( 012
Total carrying amount	128,893	107,469	54,589	66,912

In the year ended 2011 financial assets at fair value through profit or loss in amount of HUF 47 million (2010: 618 million) and available-for-sale financial assets in amount of HUF 10,732 million (2010: HUF 17,621 million) are neither past due nor impaired, however the securities acquired in exchange for loan in amount of HUF 356 million presented among available-for-sale financial assets are individually impaired in 2011 (Note 7).

Impaired loans and securities

The Bank does not apply the collective impairment, all loans are individually assessed.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011 (All amounts stated in HUF million unless otherwise noted)

# NOTE 23. FINANCIAL RISK MANAGEMENT (CONTINUED)

# 23.1. Credit risk (continued)

Loans with renegotiated terms

A loan is labelled to be renegotiated when restructuring activities, including extended payment agreements, modification and deferral of payments are applied.

Write-off policy

A loan (and the related impairment allowance account) is normally written off, either partially or in full, when there is no realistic prospect of recovery of the principal amount and, for a collaterised loan, when the proceeds from realising the security have been received.

# **Collaterals**

The Bank actively uses collateral and guarantee to reduce its credit risk. In order to minimise the credit loss, the Bank seeks additional collateral from the consumer, like for instance charges over accounts receivable. Most of the guarantees issued by the Eximbank are government-backed instruments. The Eximbank is bound up with the Hungarian Export Credit Insurance Ltd. (Mehib Ltd.). The majority of Eximbank's loans, which are carrying country risks are insured by Mehib Ltd., and these insurances are also state-backed.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

(All amounts stated in HUF million unless otherwise noted)

# NOTE 23. FINANCIAL RISK MANAGEMENT (CONTINUED)

# 23.1. Credit risk (continued)

An estimate of fair value of collateral and other security enhancements held against financial assets is shown below:

	Loans and adv		Loans and ad custom	
	2011	2010	2011	2010
Against individually impaired:				
Insured by MEHIB	-	1,035	10,406	17,224
Cash Collateral	-	-	4	6
Bank guarantees	-	-	1,457	649
Property	-	-	522	1,573
Other	-	-	470	1,122
Against past due but not impaired:				
Insured by MEHIB	239	-	748	2,651
Cash Collateral	13	-	39	44
Property	-	-	-	744
Other	-	-	-	194
Against neither past due nor				
impaired:				
Insured by MEHIB	588	274	22,252	30,026
Cash Collateral	-	14	581	662
Bank guarantees	-	-	175	944
Property	-	-	450	1,127
Other	-	-	8,732	9,403
Against accounts with renegotiated				
terms:				
Insured by MEHIB	-	-	6,798	4,199
Cash Collateral	-	-	-	221
Bank guarantees	-	-	290	-
Property	-	-	920	332
Other		-	891	939
Total	840	1,323	54,735	72,060

# 23.3. Liquidity risk

Liquidity risk is the risk that the Bank will be unable to meet its payment obligations when they fall due under normal and stress circumstances. The liquidity management process is carried out and monitored by the Treasury Department, and it is also responsible for calculating the liquidity reserve. The Treasury monitors balance sheet liquidity ratios against internal and regulatory requirements and reports unmatched items in the maturity structure to the Asset and Liability Committee (ALCO). The ALCO sets limits on the maximum amount of liquidity gap in the percentage of the balance-sheet footing, which are controlled by the Risk Management and Controlling Department.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011 (All amounts stated in HUF million unless otherwise noted)

# NOTE 23. FINANCIAL RISK MANAGEMENT (CONTINUED)

The maturity analysis table set out in Note 22 shows the undiscounted, gross nominal cash in- and outflows on the Bank's non-derivative financial liabilities, the related total expected undiscounted interest cash flows up to the date of maturity when they are due and the issued financial guarantee contracts on the basis of their earliest possible maturity. The table also shows a maturity analysis for derivative financial liabilities including the remaining contractual maturities for those derivatives for which contractual maturities are essential for an understanding of the timing of the cash flows. The gross nominal inflow / (outflow) disclosed in the table is the remaining contractual, undiscounted cash flow on the non-derivative financial liability and the issued financial guarantees. The disclosure for derivatives shows a gross inflow and outflow amount for derivatives (e.g., forward exchange contracts and currency interest rate swaps).

The maturity analysis table shows gross nominal in- and out-cash flows of both the financial assets and the financial liabilities.

The Bank considers maturity gap significant if the cash outflow becomes due 180 days earlier than it is defined in the given loan agreement irrespectively of the extent of the amount. During the year 2011 there were no any significant maturity gaps.

It is important from Bank's liquidity risk point of view that its liabilities are solely from credit institutions. As a specialized governmental credit institution Eximbank has no right to collect deposits either from corporate clients or from individuals. Loans borrowed from domestic and foreign banks are secured by the general guarantee of the Government of Hungary as it is defined in the Act on the Budget of Hungary with respect to the maximum amount of guarantee. The Bank finances its operation mainly from funds given by its main shareholder. Some loan agreements define maturity extension option in favor of the Bank. Eximbank occasionally turns to interbank market for medium term funding. Except for the termination notices of the standard agreement forms used by the 'Loan Market Association' and for the negative changes regarding the State Guarantee there is no option for the lenders to terminate the loan agreements. Termination of short term money market deals is not possible due to its market characteristic. Based on the legal background of the Bank, the high proportion of the borrowings from the parent company and its experiences, Eximbank reckons the probability of the premature termination of funds as extremely low. There is a minimal liquidity risk regarding the state backed bank guarantees issued by the Bank, which are 90 % of the total guarantee portfolio of the Bank, as state backed bank guarantees can be paid after the total amount received from the State Budget. It is possible to terminate the unutilized loan commitments based on the 'Material Adverse Changes Clause' defined in all loan agreements, which can mitigate the liquidity risk if necessary.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

(All amounts stated in HUF million unless otherwise noted)

# NOTE 23. FINANCIAL RISK MANAGEMENT (CONTINUED)

# 23.3. Market risk

Eximbank does not undertake speculative positions. The Bank has not kept positions in the trading book since 1 January 2008.

The Bank's open foreign currency position was less than 2 % of solvency margin, thus - in accordance with Sections 39-41 of the Government Decree 244/2000 - it posed no capital requirement.

The following table shows the capital requirement covering risks from the trading book as at 31 December 2011 and 2010:

	2011	2010
Capital requirement of the trading book	-	-
Solvency margin	33,606	44,351
Capital requirement of the trading book as a		
percentage of solvency margin	-	-

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

(All amounts stated in HUF million unless otherwise noted)

# NOTE 23. FINANCIAL RISK MANAGEMENT (CONTINUED)

# 23.3.1. Interest rate risk

Interest rate risk is the current or prospective risk to both the Bank's earnings and capital from adverse movements in interest rates. The Bank measures the interest rate risk in the banking book under re-pricing of the loans, furthermore using gap analysis shows the assets and liabilities at different re-pricing dates. Besides the re-pricing risk and shifts in the yield curve the Bank also faces with basis risk and inherent risk in banking products. Interest rate risk is largely reduced by a compensation system, which covers the risk arising from fixed interest-bearing assets compared to floating rate funds with a certain amount approved by the Parliament for a one year period in the budgetary law.

At the reporting date the interest rate profile of the Bank's interest-bearing financial instruments was as follows:

	2011	2010
Fixed rate financial instruments		
Financial assets	58,473	63,646
Financial liabilities	12,719	14,635
Total fixed rate instruments	71,192	78,281
Variable rate financial instruments Financial assets Financial liabilities	8,769 163,338	25,314 159,376
Total variable rate instruments	172,107	139,370 184,690
Financial assets under interest compensation system Tied-aid credits	119,056 7,399	96,412 6,852

Financial assets under interest compensation system and tied-aid credits are fixed rate or zero interest-bearing financial instruments in case of some tied-aid credits in the clients' point of view, however the Bank receives interest compensation on these assets from Hungarian State. The interest compensation is quarterly calculated and due, based on the weighted average of the daily balances.

Net interest rate risk is assessed using a static gap model regarding parallel shift for the entire statement of financial position calculated by VAR (i.e. value at risk) based estimation of changes in interest rates of different currencies. The estimated decrease in the market interest rates would affect negatively the net interest income for the next twelve months by HUF 224 million (2010: HUF 119 million). (VAR parameters: 99% probability and 3 month time horizon, based on 5 years' historical data of LIBOR6m rates for EUR and USD and BUBOR6m rates for HUF) The calculation assumes that other conditions (including foreign exchange rates) are unchanged during the period. Adverse change in interest rate would make the same profit effect, but positively. Needs of capital requirement in respect of interest rate risk are calculated with duration gap methodology based on a basis point value model regarding VAR of changes in interest rates. Stress test is used for monitoring interest rate risks monthly.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

(All amounts stated in HUF million unless otherwise noted)

# NOTE 23. FINANCIAL RISK MANAGEMENT (CONTINUED)

# 23.3.2. Foreign currency risk

The Bank takes on exposure to the effects of fluctuations in the prevailing foreign currency exchange rates on its financial position and cash flows. The ALCO also sets limits to the level of exposure by currency and in aggregate both for overnight and intra-day positions, which are monitored and reported daily. Furthermore, calculating foreign currency exchange risk conforms to the norms of the standard method. The Bank's overall open foreign currency position cannot exceed HUF 1,100 million. Eximbank does not speculate on the FX market and opens FX positions within the frameworks of highly restricted rules. Foreign currency positions are subject to stress test to ensure that the Bank would withstand an extreme market event.

# 23.3.2. Foreign currency risk (Continued)

Foreign currency exposure and foreign currency risk (including HUF exposures) as at 31 December 2011 are as follows:

	EUR	USD	GBP	HUF	Total
Foreign currency assets:					
Loans and advances to other banks, net of impairment losses Loans and advances to customers, net of	104,641	18,050	-	6,202	128,893
impairment losses	44,393	8,149	_	2,047	54,589
Other	204	529	3	11,563	12,299
Total foreign currency Assets	149,238	26,728	3	19,812	195,781
Foreign currency liabilities	175,737	498	-	1,881	178,116
Foreign currency assets and liabilities, net	(26,499	26,230	3	17,931	17,665
Effect of derivatives	26,735	(26,224)	-	(1,913)	(1,402)
Net exposure	236	6	3	16,018	16,263
Foreign currency off- balance sheet assets	4,775	1,520	-	34,795	41,090
Foreign currency off- balance sheet liabilities	99,409	14,930	-	586	114,925

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

(All amounts stated in HUF million unless otherwise noted)

# NOTE 23. FINANCIAL RISK MANAGEMENT (CONTINUED)

# 23.3.2. Foreign currency risk (Continued)

Foreign currency exposure and foreign currency risk (including HUF exposures) as at 31 December 2010 are as follows:

	EUR	USD	GBP	HUF	Total
Foreign currency assets:					
Loans and advances to other banks, net of impairment losses Loans and advances to customers, net of	80,767	26,702	-	-	107,469
impairment losses	56,409	8,874	_	1,629	66,912
Other	262	1,532	2	17,602	19,398
Total foreign currency Assets	137,438	37,108	2	19,231	193,779
Foreign currency liabilities	172,126	405	-	4,162	176,693
Foreign currency assets and liabilities, net	(34,688)	36,703	2	15,069	17,086
Effect of derivatives	35,138	(36,248)	-	-	(1,110)
Net exposure	450	455	2	15,069	15,976
Foreign currency off-					
balance sheet assets	3,304	2,332	-	34,593	40,229
Foreign currency off- balance sheet liabilities	47,438	12,036		36	59,510
	47,438	12,036	-	36	59,510

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

(All amounts stated in HUF million unless otherwise noted)

# NOTE 23. FINANCIAL RISK MANAGEMENT (CONTINUED)

# 23.3.2. Foreign currency risk (Continued)

The Bank's net currency exposure was subject to a stress test examining how it would react to extreme exchange rates. The following tables show the change in the Bank's net foreign currency exposure at the extreme currency situations explained above compared with the actual exposure as at 31 December 2011 and as at 31 December 2010 resulting in profit or loss. In equity there is no foreign currency position, therefore the effect of an extreme change in exchange rates on equity cannot be examined. The calculation assumes that other conditions are unchanged during the period.

Extreme foreign currency risk calculation as at 31 December 2011

	EUR	USD	Total
Foreign currency exchange rate as at 31 December	311.13	240.68	_
2011 Exchange rates at strong HUF (minimum of			
historical rates in 2011)	262.70	177.69	
Effect on profit or (loss)	37	2	39
Exchange rates at weak HUF (maximum of historical rates in 2011)	316.24	240.68	
Effect on profit or (loss)	(4)	-	(4)

Extreme foreign currency risk calculation as at 31 December 2010

	EUR	USD	Total
Foreign currency exchange rate as at 31 December 2010	278.75	208.65	
Exchange rates at strong HUF (minimum of			
historical rates in 2010)	261.6	184	
Effect on profit or (loss)	117	(118)	(1)
Exchange rates at weak HUF (maximum of historical			
rates in 2010)	290.03	240.57	
Effect on profit or (loss)	(77)	153	76

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

(All amounts stated in HUF million unless otherwise noted)

# NOTE 23. FINANCIAL RISK MANAGEMENT (CONTINUED)

# 23.4. Capital management

Concerning the policy and the methods for capital handling the Bank follows the provisions of Hungarian Banking Act, of the Act on the Eximbank as well as of the Government Decree No. 196/2007 on the calculation of capital requirement.

According to the provisions of the Act CXII of 1996 on Credit Institutions and Financial Enterprises the financial institutions should dispose of a solvency margin ensuring the cover of the actual risks of its activity in order to maintain the actual financial solvency and to fulfil its liabilities, and the Bank should permanently maintain a minimum capital adequacy ratio of 8 percent.

The solvency margin is defined according to the Schedule No. 5 of the Act CXII of 1996 on Credit Institutions and Financial Enterprises, the capital adequacy ratio is defined according to the Decree.

The provision of capital handling is controlled by the Hungarian Financial Supervisory Authority.

In 2007 according to provisions of Article 20 of Act on Eximbank (Solvency margin and capital adequacy) and Schedule No 5 of Act CXII of 1996 on Credit Institutions and Financial Enterprises, MFB has provided to the Bank a subordinated loan capital in the amount of EUR 100 million. The maturity of this particular loan is 12<sup>th</sup> of September 2017. In line with the referred provisions, the amount of the subordinated loan capital is to be considered as a positive component of the guarantee capital of Eximbank. On the 31<sup>st</sup> of December 2011 and 2010 the amount of the long-term liability arising from the loan agreement is HUF 31,113 million and HUF 27,875 million, respectively. At the end of the year 2009 the Act on Hungarian Export-Import Bank Corporation has been modified: the amount of the subordinated loan capital is to be the component of the guarantee capital of the Bank in the year ended 31 December 2010 at the latest occasion. At the end of the year 2010 the Act on Hungarian Export-Import Bank Corporation (Article 20. of Act on Eximbank) has been modified again: the amount of the subordinated loan capital is to be the component of the guarantee capital of the Bank until its exposure. According to this modification the Solvency ratio will be satisfying till 2017.

The Bank fulfilled the legal and prudential requirements in the year of 2011 and 2010, permanently complied with the limits of the Act CXII of 1996 on Credit Institutions and Financial Enterprises, the capital adequacy ratio has always significantly exceed the 8 percent required by the law as stated above.

	2011	2010
Core capital	16,803	16,476
Supplementary capital	16,803	27,875
Solvency margin	33,606	44,351
Total risk-weighted exposure to credit risk	145,098	108,639
Solvency ratio	21.65 %	37.31 %

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

(All amounts stated in HUF million unless otherwise noted)

# NOTE 24. CONCENTRATION OF ASSETS AND LIABILITES BY BUSINESS SEGMENTS

# **Banks**

Eximbank refinances domestic banks that provide export finance to Hungarian companies. The Bank also provides credits to foreign banks. This business segment includes the funds that finance the placements to banks as well as nostro accounts and interbank placements to and credits from domestic and foreign banks.

# Corporate

This segment involves export-financing loans to domestic and foreign companies, forfeit, letter of credit and other credit products. The funds financing loans to companies are also presented here.

# Guarantees

Eximbank provides guarantees for its own risk as well as those counter-guaranteed by the state.

# **Treasury**

Management of shareholders' equity is presented here; money market assets and the money market liabilities funding them are involved in this segment.

# Other

This segment contains activities not directly attributable to any of the above segment.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011 (All amounts stated in HUF million unless otherwise noted)

# NOTE 24. FINANCIAL POSITION SEGMENTED BY BUSINESSES AS AT 31 DECEMBER 2011

	Banks	Corporate	Guarantees	Treasury	Other	Total
Cash, due from banks and balances with NBH Loans and advances to other banks net of impairment	156	•	ī	9	•	162
losses	102,781	•	•	26,112	•	128,893
Loans and advances to customers, net of impairment						
losses	814	52,746	926	ı	73	54,589
Financial assets at fair value through profit or loss	1	•	1	47	1	47
Available-for-sale financial assets	356	1	ı	10,720	12	11,088
Intangibles, property and equipment	1	•	1	•	176	176
Other assets	93	7	1	165	561	826
Total Assets	104,200	52,753	926	37,050	822	195,781
Loans and deposits from other banks	104,200	52,732	ı	18,764	1	175,696
Financial liabilities at fair value through profit or loss	ı	•	•	1,407	•	1,407
Other liabilities incl. provision	1	21	420	116	456	1,013
Total Liabilities	104,200	52,753	420	20,287	456	178,116
Share capital	•	'	1	10,100	•	10,100
Reserves	1	-	-	7,565	-	7,565
Total Shareholder's Equity	•	•	•	17,665	•	17,665

195,781

456

37,952

420

52,753

104,200

Total Liabilities and Equity

# (All amounts stated in HUF million unless otherwise noted) FOR THE YEAR ENDED 31 DECEMBER 2011 NOTES TO THE FINANCIAL STATEMENTS

# NOTE 24. FINANCIAL POSITION SEGMENTED BY BUSINESSES AS AT 31 DECEMBER 2010

	Banks	Corporate	Guarantees	Treasury	Other	Total
Cash, due from banks and balances with NBH	99	'	•	1		<i>L</i> 9
Loans and advances to other banks, net of impairment losses	990.88	•	2	19,401	1	107,469
Loans and advances to customers, net of impairment						
losses	635	66,109	63	1	105	66,912
Financial assets at fair value through profit or loss	1	•	1	618	1	618
Available-for-sale financial assets	1,457	'	1	16,152	12	17,621
Intangibles, property and equipment	1	•	1	•	188	188
Other assets	80	9	1	999	153	904
Total Assets	90,304	66,115	9	36,837	458	193,779
Loans and deposits from other banks	90.286	65,013	1	18.585	•	173,884
Financial liabilities at fair value through profit or loss	1	`	•	1,074	•	1,074
Other liabilities incl. provision	19	1,102	248	191	175	1,735
Total Liabilities	90,305	66,115	248	19,850	175	176,693
Share capital	ı	ı	1	10,100	ı	10,100
Reserves	1	•	1	986'9	1	986'9
Total Shareholder's Equity	•	•	•	17,086	•	17,086
Total Liabilities and Equity	90,305	66,115	248	36,936	175	193,779

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011 (All amounts stated in HUF million unless otherwise noted)

NOTE 24. PROFIT OR LOSS SEGMENTED BY BUSINESSES FOR THE YEAR ENDED 31 DECEMBER 2011

	Banks	Corporate	Guarantees	Treasury	Other	Total
Interest income Interest expense	5,111 (3,494)	3,598 (2,677)	1 1	2,139 (59)	- '	10,849 (6,230)
Net interest income	1,617	921	•	2,080	1	4,619
Net income from fees and commissions Provisions and impairment (losses)/reversal	(784)	(45) (768)	234 1,100	(4)	- '	186 (452)
Oalms and losses from trading and investment activities, net Operating expenses, net	(1,052)	. (1,258)	(309)	(756) (407)	_ (1)	(756)
Profit/(loss) before income tax	(219)	(1,150)	1,025	913	1	570
Income taxes	14	73	(65)	(58)	ı	(36)
Net profit/(loss)	(205)	(1,077)	096	855	1	534
Additional information  Depreciation and amortisation	35	41	10	13	1	66
Non cash expenses  Cost to acquires intangible, property and equipment	30	36	6	12		- 87

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011 (All amounts stated in HUF million unless otherwise noted)

NOTE 24. PROFIT OR LOSS SEGMENTED BY BUSINESSES FOR THE YEAR ENDED 31 DECEMBER 2010

	Banks	Corporate	Guarantees	Treasury	Other	Total
Interest income Interest expense	5,307 (2,668)	4,203 (1,740)	1 1	837 (115)	_ '	10,348 (4,523)
Net interest income	2,639	2,463	•	722	1	5,825
Net income from fees and commissions Provisions and impairment losses	3 1,262	41 (2,115)	720 (1,002)	(4)	<i>L</i> '	767 (1,855)
Oains and losses from trading and investment activities, net Operating expenses, net	(1,123)	- (1,379)	(344)	30 (456)	(20)	30 (3,322)
Profit/(loss) before income tax	2,781	(066)	(626)	292	(12)	1,445
Income taxes	(453)	161	102	(47)	2	(235)
Net profit/(loss)	2,328	(829)	(524)	245	(10)	1,210
Additional information Depreciation and amortisation	69	82	20	26	1	197
Non cash expenses  Cost to acquires intangible, property and equipment	22	25	9	. ∞		- 61

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

(All amounts stated in HUF million unless otherwise noted)

# **NOTE 25.** CONCENTRATION OF ASSETS AND LIABILITIES BY GEOGRAPHICAL SEGMENTS FOR THE YEAR ENDED 31 **DECEMBER 2011**

	Hungary	EU	Non-EU	Other	Total
		Members	<b>European Countries</b>	Countries	
Cash, due from banks and balances					
with NBH	15	32	16	99	162
Loans and advances to other banks net of impairment losses	127,392	_	1,244	257	128,893
Loans and advances to customers, net	127,372		1,244	231	120,075
of impairment losses	11,332	3,827	34,688	4,742	54,589
Financial assets at fair value through					
profit or loss	47	-	-	256	47
Available-for-sale financial assets Intangibles, property and equipment,	10,732	-	-	356	11,088
net	176	_	_	_	176
Other assets, net	714	2	39	71	826
<b>Total Assets</b>	150,408	3,861	35,987	5,525	195,781
Loans and deposits from other banks	163,238	12,458	-	-	175,696
Financial liabilities at fair value through profit or loss	1,211	196	_	_	1,407
Other liabilities incl. provision	626	3	14	370	1,013
Total liabilities	165,075	12,657	14	370	178,116
Share capital	10,100	-	-	-	10,100
Reserves	7,565	-	-	-	7,565
Total Shareholder's Equity	17,665	-	-	-	17,665
<b>Total Liabilities and Equity</b>	182,639	12,657	14	370	195,680
Off-balance sheet financial					
<b>instruments</b> Guarantees insured by the state	25,917	787	8,091	_	34,795
Unutilised part of credit lines	66,245	-	11,774	-	78,019
Letter of Credit	-	-	-	-	-
Guarantees	1,844	41	226	-	2,111
Total	94,006	828	20,091	-	114,925

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

(All amounts stated in HUF million unless otherwise noted)

# NOTE 25. CONCENTRATION OF ASSETS AND LIABILITIES BY GEOGRAPHICAL SEGMENTS FOR THE YEAR ENDED 31 DECEMBER 2010

	Hungary	EU Members	Non-EU European Countries	Other Countries	Total
Cash, due from banks and balances with NBH	10	47	-	10	67
Loans and advances to other banks net of impairment losses Loans and advances to customers, net	103,830	781	2,636	222	107,469
of impairment losses Financial assets at fair value through	10,869	3,760	48,637	3,646	66,912
profit or loss	553	65	-	-	618
Available-for-sale financial assets Intangibles, property and equipment,	16,164	-	-	1,457	17,621
net	188	-	-	-	188
Other assets, net	842	-	-	62	904
<b>Total Assets</b>	132,456	4,653	51,273	5,397	193,779
Loans and deposits from other banks Financial liabilities at fair value	162,679	11,205	-	-	173,884
through profit or loss	1,074	_	_	-	1,074
Other liabilities incl. provision	1,367	_	63	305	1,735
Total liabilities	165,120	11,205	63	305	176,693
Share capital	10,100	-	-	-	10,100
Reserves	6,986	-	-	-	6,986
Total Shareholder's Equity	17,086				17,086
Total Liabilities and Equity	182,206	11,205	63	305	193,779
Off-balance sheet financial instruments					
Guarantees insured by the state	27,913	682	5,981	-	34,576
Unutilised part of credit lines	3,225	213	16,798	1,209	21,445
Letter of Credit Guarantees	3,282	36	171	-	3,489
Total	34,420	931	22,950	1,209	59,510

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

(All amounts stated in HUF million unless otherwise noted)

NOTE 25. SEGMENT REVENUE BY GEOGRAPHICAL SEGMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

	Hungary	EU Members	Non-EU European Countries	Other Countries	Total
<b>Interest income:</b>					
Loans	1,618	236	568	142	2,564
Loans and advances to other banks	2,555	11	83	14	2,663
Other interest income	5,500	-	-	122	5,622
Total interest income	9,673	247	651	278	10,849
Income from fees and commissions:					
Guarantees covered by the state	169	-	-	53	222
Insurance fees devolved by MEHIB	-	-	12	-	12
Refund of MEHIB insurance fee	-	-	-	-	-
Guarantees	53	-	1	2	56
Other	2	-	-	-	2
Total income from fees and commissions	224	-	13	55	292
<b>Total Income</b>	9,897	247	664	333	11,141

# SEGMENT REVENUE BY GEOGRAPHICAL SEGMENTS FOR THE YEAR ENDED 31 DECEMBER 2010

	Hungary	EU	Non-EU	Other	Total
		Members	European	Countries	
			Countries		
Interest income:					
Loans	1,937	208	1,178	113	3,436
Loans and advances to other banks	3,272	11	183	(91)	3,375
Other interest income	3,476	-	-	61	3,537
<b>Total interest income</b>	8,685	219	1,361	83	10,348
Income from fees and commissions:					
Guarantees covered by the state	1,007	-	-	41	1,048
Insurance fees devolved by MEHIB	-	2	49	-	51
Refund of MEHIB insurance fee	8	-	-	-	8
Guarantees	76	_	-	2	78
Other	5	-	-	-	5
Total income from fees and					
commissions	1,096	2	49	43	1,190
<b>Total Income</b>	9,781	221	1,410	126	11,538

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011 (All amounts stated in HUF million unless otherwise noted)

# NOTE 26. EVENTS AFTER THE BALANCE SHEET DATE

On 12 April 2012 the Hungarian Government announced that Hungarian State acquires the shares in Eximbank owned by Hungarian Development Bank Ltd. and all the shareholders' rights are exercised by Ministry of National Economy. The Government asked the relevant Ministries to make the necessary steps immediately including preparing modification of relevant laws and agreements.

There were no events after the balance sheet date, which have any significant effect on figures in financial statements for the year 2011.

# NOTE 27. USE OF ESTIMATES AND JUDGEMENTS

Management discusses with the Supervisory Board the development, selection and disclosure of the Bank's critical accounting policies and estimates, and the application of these policies and estimates.

These disclosures supplement the commentary on financial risk management (see Note 22.).

# Key sources of estimation uncertainty

# Allowances for credit losses

Assets measured at amortised cost are tested for impairment on a basis described in accounting policy described in accounting policy (see Note 3.9.1).

The specific counterparty component of the total allowances for impairment applies to financial assets tested individually for impairment and is based upon management's best estimate of the present value of the future cash flows that are expected to be received. In estimating these cash flows, management makes judgements about the counterparty's financial situation and the net realisable value of any underlying collateral. Each impaired asset is assessed on its merits, and the workout strategy and estimate of cash flows considered recoverable are independently approved by the Credit Risk function.

# Determining fair values

The determination of fair value for financial assets and liabilities for which there is no observable market price requires the use of valuation techniques as described in accounting policy. For financial instruments that are traded infrequently and have little price transparency, fair value is less objective, and requires varying degrees of judgement depending on liquidity, concentration, uncertainty of market factors, pricing assumptions and other risks affecting the specific instrument. See also "Valuation of financial instruments" below.

# Critical accounting judgements in applying the Bank's accounting policies

Critical accounting judgements made in applying the Bank's accounting policies include:

# Valuation of financial instruments, fair value hierarchy

The Bank's accounting policy on fair value measurements is discussed in Note 3.3.

The Bank measures fair value using the following hierarchy of methods:

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

(All amounts stated in HUF million unless otherwise noted)

# NOTE 27. USE OF ESTIMATES AND JUDGEMENTS (CONTINUED)

- Level 1: unadjusted quoted prices in active markets for identical assets and liabilities;
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or the liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices);
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

The Bank has no such financial instruments of which fair value is determined using significant unobservable inputs (Level 3).

The table below analyses financial instruments carried at fair value, by valuation method:

Financial assets at fair value through			Total
profit or loss			
Debt and equity instruments	_	_	_
Derivative instruments	_	47	47
	-	47	47
Available-for-sale financial assets	11,088	-	11,088
_	11,088	-	11,088
Financial liabilities at fair value through			
profit or loss Derivative instruments		1,407	1,407
Derivative instruments	<u>-</u>	1,407	1,407
21 December 2010		,	
31 December 2010  Financial assets at fair value through profit or loss			
Debt and equity instruments	553	-	553
Derivative instruments	-	65	65
	553	65	618
	17 (21		17 (21
Available-for-sale financial assets	17,621	-	17,621
	17,621	-	17,621
Financial liabilities at fair value through profit or loss			
Derivative instruments	-	1,074	1,074
_	-	1,074	1,074

There have been no significant transfers between Level 1 and Level 2 of the fair value hierarchy.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

(All amounts stated in HUF million unless otherwise noted)

# NOTE 28. ACCOUNTING CLASSIFICATIONS AND FAIR VALUES

The estimated fair values disclosed below are designated to approximate values at which these instruments could be exchanged in an arm's length transaction between willing parties. However, many of the financial instruments have no active market and therefore, fair values are based on estimates using net present value and other valuation techniques, which are significantly affected by the assumptions used concerning the amount and timing of the estimated future cash flows and discount rates, which reflect varying degrees of risk. Furthermore, due to the use of subjective judgement and uncertainties, the aggregate fair value amounts should not be interpreted as being realisable in an immediate settlement of the instruments.

As at 31 December 2011, the fair values of the Eximbank's financial assets and liabilities were as follows:

	Trading	Loans and receivables	Available -for-sale	Other amortised cost	Carrying amount	Fair value
Cash due from banks and				Cost		
balances with National						
Bank of Hungary	-	162	-	-	162	162
Loans and advances to other						
banks	-	128,893	-	-	128,893	128,893
Loans and advances to						
customers	=	54,588	_	-	54,588	54,588
Financial assets at fair value						
through profit or loss	47	-	-	-	47	47
Available-for-sale financial						
assets	-	_	11,088	-	11,088	11,088
_Total	47	183,643	11,088	-	194,778	194,778
Loans and deposits from						
other banks	=	-	_	175,696	175,696	175,696
Financial liabilities at fair						
value through profit or loss	1,407	_	-	-	1,407	1,407
Total	1,407	-	_	175,696	177,103	177,103

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

(All amounts stated in HUF million unless otherwise noted)

# NOTE 28. ACCOUNTING CLASSIFICATIONS AND FAIR VALUES (CONTINUED)

As at 31 December 2010, the fair values of the Eximbank's financial assets and liabilities were as follows:

	Trading	Loans and receivables	Available -for-sale	Other amortised cost	Carrying amount	Fair value
Cash due from banks and						
balances with National						
Bank of Hungary	-	67	-	-	67	67
Loans and advances to other						
banks	-	107,469	-	-	107,469	107,469
Loans and advances to		(( 012			66.010	(( 012
customers	-	66,912	-	=	66,912	66,912
Financial assets at fair value	618				618	618
through profit or loss Available-for-sale financial	018	-	-	-	018	010
assets	_	_	17,621	_	17,621	17,621
Total	618	174,448	17,621	_	192,687	192,687
			,			->-,
Loans and deposits from						
other banks	-	-	-	173,884	173,884	173,884
Financial liabilities at fair						
value through profit or loss	1,074		-		1,074	1,074
Total	1,074	=	-	173,884	174,958	174,958

Cash, due from banks and balances with National Bank of Hungary Due to their short term nature, the fair value of cash, amounts due from banks and balances with the National Bank of Hungary is assumed to approximate the historical cost carrying amount.

**Financial assets at fair value through profit or loss** Financial assets at fair value through profit or loss are carried at their fair values in the statement of financial position.

**Available-for-sale financial assets** The carrying values of equity investments and other available-for-sale financial assets are provided in Note 8 to the financial statements. These are based on quoted market prices, when available. In that case when equity instruments do not have quoted market price in an active market and the variability in the range of the reasonable fair value estimates is so great and the probabilities of the various outcomes are so difficult to assess that the usefulness of a single estimate of fair value is negated, financial instruments are stated at cost.

Loans and advances to other banks and Loans and advances to customers The carrying values of Loans and advances to other banks and Loans and advances to customers are assumed to approximate the amortised cost using the effective rate method. Under the interest compensation system long term loans are re-prised every quarter according to market conditions (such as costs of acquiring funds, operating spread, risk premium) thus their carrying values approximate the fair value.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011 (All amounts stated in HUF million unless otherwise noted)

# NOTE 28. ACCOUNTING CLASSIFICATIONS AND FAIR VALUES (CONTINUED)

**Other assets/liabilities** The carrying amounts of other financial assets and other financial liabilities approximate their fair values.

**Financial liabilities valued at amortised cost** The fair value of amounts Loans and deposits from other banks is assumed to approximate their carrying amount.

**Derivative financial instruments** Derivative financial instruments are carried at their fair values in the statement of financial position. The fair value of derivative financial instruments is calculated using discounted cash flow techniques, which take into consideration assumptions based on market data.

# NOTE 28. NEW STANDARDS AND INTERPRETATIONS NOT YET ADOPTED

A number of new standards, amendments to standards and interpretations are not yet effective for the year ended 31 December 2011, and have not been applied in preparing these financial statements:

Amendments to IAS 12 Deferred Tax: Recovery of Underlying Assets: (effective for annual periods on or after 1 January 2012) In general a the measurement of deferred tax assets and liabilities is based on the excepted manner of recovery or settlement of the underlying asset or liability. The 2010 amendment provides an exception to this measurement principle in respect of investment property measured using the fair value model in accordance with IAS 40 Investment Property. Under the exception, the measurement of deferred tax assets and liabilities is based on a rebuttable presumption that the carrying amount of the investment property will be recovered entirely through sale. The presumption can be rebutted only if the investment property is depreciable and held within a business model whose objective is to consume substantially all of the asset's economic benefits over the life of the asset. Therefore, the presumption cannot be rebutted in respect of the land component of investment property as it is a non-depreciable asset. Amendments to IAS 12 are not relevant to the Bank's financial statements as the Bank does not have any investment properties.

# HUNGARIAN EXPORT-IMPORT BANK LIMITED PRIVATE COMPANY

# FINANCIAL STATEMENTS AND INDEPENDENT AUDITORS' REPORT

FOR THE YEAR ENDED

**31 DECEMBER 2010** 

prepared under International Financial Reporting Standards as adopted by the EU

# CONTENTS

	<u>Page</u>
Independent Auditors' Report	1
Financial Statements:	
Statement of Financial Position as at 31 December 2010	2
Statement of Comprehensive Income for the Year Ended 31 December 2010	3
Statement of Cash Flows for the Year Ended 31 December 2010	4
Statement of Changes in Shareholder's Equity	5
Notes to the Financial Statements	7-68



KPMG Hungária Kft. Váci út 99. H-1139 Budapest Hungary

Tel.: Fax: +36 (1) 887 71 00 +36 (1) 887 71 01

E-mail: info@kpmg.hu Internet: kpmg.hu

# Independent Auditors' Report

To the shareholders of Hungarian Export-Import Bank Limited Private Company

# Report on the Financial Statements

We have audited the accompanying financial statements of Hungarian Export-Import Bank Limited Private Company ("the Bank"), which comprise the statement of financial position as at 31 December 2010, the statements of comprehensive income, changes in equity and cash flows for the year then ended, and notes, comprising a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards as adopted by EU, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

# Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.





# Opinion

In our opinion, the financial statements give a true and fair view of the financial position of the Bank as at 31 December 2010, and of its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards as adopted by EU.

Budapest, 28 February 2011

KPMG Hungaria Kft.

Agocs Gábor Partner



# STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2010

(All amounts stated in HUF million unless otherwise noted)

	Note _	2010	2009
Cash, due from banks and balances with the National			
Bank of Hungary	4	67	37
Loans and advances to other banks, net of impairment			
losses	5	107,469	121,376
Loans and advances to customers, net of impairment			
losses	6	66,912	78,727
Financial assets at fair value through profit or loss	7	618	4,870
Available-for-sale financial assets	8	17,621	8,840
Intangibles, property and equipment, net	9	188	324
Other assets, net	10	904	731
Total Assets	_	193,779	214,905
Loans and deposits from other banks	12	173,884	197,713
Financial liabilities at fair value through profit or loss	7	1,074	-
Provision for guarantees and contingencies	11	1,121	119
Other liabilities	13	614	918
Total Liabilities	_	176,693	198,750
	_		
Share capital	14	10,100	10,100
Reserves	14	6,986	6,055
Total Shareholder's Equity	_	17,086	16,155
Total Liabilities and Equity		193,779	214,905

28 February 2011

Authorised for issue by

Peter Adamecz Chief Executive Officer

The accompanying notes to the financial statements on pages 7-68 form an integral part of these financial statements.

# STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 DECEMBER 2010 (All amounts stated in HUF million unless otherwise noted)

	Note	2010	2009
	_		
Interest income	17	10,348	11,384
Interest expense	17	(4,523)	(5,774)
Net interest income	_	5,825	5,610
Net income from fees and commissions	18	767	206
Provisions and impairment losses	11	(1,855)	(3,898)
Gains and losses from trading and investment			
activities, net	19.1	30	1,784
Operating expenses	19.2	(3,322)	(3,209)
Profit/(loss) before income tax	_	1,445	493
Income taxes	16	(235)	(19)
Profit /(loss) for the period	_ _	1,210	474
Other comprehensive income Fair value adjustment of available-for-sale			
securities, net of tax	20	(279)	205
Other comprehensive income for the period, net of income tax	_	(279)	205
Total comprehensive income for the period	=	931	679

28 February 2011

Authorised for issue by

Peter Adamecz

Chief Executive Officer

The accompanying notes to the financial statements on pages 7-68 form an integral part of these financial statements.

# STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31 DECEMBER 2010 (All amounts stated in HUF million unless otherwise noted)

	No.4a	2010	2009
OPERATING ACTIVITIES	Note	2010	2009
Profit/(loss) before income taxes		1,445	493
Adjustments to reconcile net income to net cash provided by	operating a	·	173
Depreciation and amortisation	19.2	197	191
Provision charged /(released) for impairment losses	11	853	4,277
(Profit)/loss from revaluation to fair value	7	2,276	2,092
Difference between impairment loss of a loan and the			·
fair value of the collateral received in exchange for it	11	(1,800)	-
Net interest income		(5,825)	(5,609)
Interest received		10,418	10,336
Interest paid		(5,109)	(6,171)
Income taxes	16	(235)	(19)
Dividend paid		-	-
Changes in operating assets and liabilities:			
Net (increase)/decrease in loans and advances to other			
banks, before impairment losses	5	16,076	(2,307)
Net (increase)/decrease in loans and advances to			
customers, before impairment losses	6	11,240	(16,268)
Net (increase)/decrease in financial assets at fair value			
through profit or loss	7	3,051	-
Net (increase)/decrease in available-for-sale financial			
assets	8	(9,118)	(4,231)
Net (increase)/decrease in other assets	10	304	138
Net increase/(decrease) other liabilities	13	675	(180)
Net cash provided by/(used in) operating activities		24,450	(17,259)
INVESTING ACTIVITIES			
Net (increase)/decrease in held-to-maturity securities		-	-
Purchases of intangibles, property and equipment	9	(61)	(137)
Net cash used in investing activities		(61)	(137)
FINANCING ACTIVITIES:			
Proceeds from due to banks and deposits from banks	12	307,882	809,859
Repayment of due to banks and deposits from banks	12	(332,241)	(792,510)
Net cash provided by financing activities	12	(24,359)	17,349
Net cash provided by infancing activities		(24,339)	17,549
Net increase/(decrease) in cash and cash equivalents		30	(47)
Cash and cash equivalents at the beginning of the year	4	37	84
Cash and cash equivalents at the end of the year	4	67	37

The accompanying notes to the financial statements on pages 7-68 form an integral part of these financial statements.

# STATEMENT OF CHANGES IN SHAREHOLDER'S EQUITY FOR THE YEAR ENDED 31 DECEMBER 2010 (All amounts stated in HUF million unless otherwise noted)

	Share Capital	<u>Share</u> <u>Premium</u>	Retained Earnings	<u>Statutory</u> <u>reserves</u>	<u>Fair value</u> <u>reserve</u>	<u>Total</u>
Balance as at 1 January 2009	10,100	400	689	4,292	(5)	15,476
Total comprehensive income for the period Profit or loss			474			474
Other comprehensive income Net change in fair value of available- for-sale financial assets, net of tax					205	205
Total comprehensive income for the period			474		205	629
Other transactions, recorded directly in equity						
Release of Statutory reserves			124	(124)		
Reclassification (Note 3.10)			(654)	654		
Total other transactions			(530)	530		
Balance as at 31 December 2009	10.100	400	633	4.822	200	16.155

# STATEMENT OF CHANGES IN SHAREHOLDER'S EQUITY FOR THE YEAR ENDED 31 DECEMBER 2010 (All amounts stated in HUF million unless otherwise noted)

	Share Capital	<u>Share</u> <u>Premium</u>	Retained Earnings	Statutory reserves	<u>Fair value</u> <u>reserve</u>	Total
Balance as at 1 January 2010	10,100	400	633	4,822	200	16,155
Total comprehensive income for the period Profit or loss			1,210			1,210
Other comprehensive income Net change in fair value of available- for-sale financial assets, net of tax					(279)	(279)
Total comprehensive income for the period			1,210		(279)	931
Other transactions, recorded directly in equity						
Release of Statutory reserves Reclassification (Note 3.10)			(34) (273)	34 273		
Total other transactions			(307)	307		
Balance as at 31 December 2010	10,100	400	1,536	5,129	(62)	17,086

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010 (All amounts stated in HUF million unless otherwise noted)

# NOTE 1. GENERAL INFORMATION

Hungarian Export-Import Bank Limited Private Company ("Eximbank", the "Bank") was established on 26 May 1994 as the legal successor of the Export Guarantee Corporation. The legal status and the activities of the Bank are regulated by Act XLII of 2004 on the Hungarian Export-Import Bank Ltd. and the Hungarian Export Credit Insurance Ltd. Eximbank's primary business goal is to promote Hungarian exports by granting loans and guarantees.

The Bank's address is Nagymező St. 46-48., H-1065 Budapest, Hungary.

Eximbank – as a 100 % state owned company – was controlled by the Hungarian National Asset Management Company, the successor of the State Privatisation and Holding Company (ÁPV Rt.) between 1 January 1999 and 15 December 2004. On 15 December 2004, ÁPV Rt. sold 75 % less one share (and voting rights) of Eximbank to the Hungarian Development Bank Ltd. according to the rules of paragraph 138 (4) of Act XLVIII of 2004 on Financial Services and the respective Government Decree no. 2186/2004 (VII.22.).

Since 17 June 2010 Eximbank has been controlled solely by the Hungarian Development Bank Ltd. in accordance with the paragraph 12 (1) of Act LII on accountable management of state owned properties.

Therefore the Hungarian Development Bank Pte Ltd. – having its registered office at Nádor St. 31., H-1051 Budapest, Hungary – is the Bank's parent company. The Bank is included in the Consolidated Financial Statements of the Hungarian Development Bank Ltd. for the years ending 31 December 2010 and 31 December 2009. In both years the ultimate parent of the Bank is the Hungarian State.

# NOTE 2. BASIS OF PREPARATION

# 2.1 Statement of compliance

The financial statements of the Bank are prepared in accordance with International Financial Reporting Standards ('IFRSs') as adopted by the EU.

IFRSs comprise accounting standards issued by the IASB and its precedessor body and interpretations issued by the International Financial Reporting Interpretations Committee ('IFRIC') and its precedessor body.

These financial statements were authorised for issue by the Chief Executive Officer on 28 February 2011.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010 (All amounts stated in HUF million unless otherwise noted)

### NOTE 2. BASIS OF PREPARATION (CONTINUED)

### 2.2 Basis of measurement

The financial statements have been prepared on the historical cost basis except for the following:

- Derivative financial instruments are measured at fair value,
- Financial instruments at fair value through profit or loss are measured at fair value,
- Available-for-sale financial assets are measured at fair value,
- Other financial instruments are measured at amortised cost.

The preparation of financial statements requires management to make certain judgements, estimates and assumptions that affect the reported amounts of assets, liabilities, income and expenses and disclosure of contingent assets and liabilities. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected.

In particular, information about significant areas of estimation uncertainty and critical judgements in applying accounting policies that have the most significant effect on the amount recognised in the financial statements are described in Note 27.

### 2.3 Functional and presentation currency

These financial statements are presented in Hungarian Forints ('HUF'), which is the Bank's functional currency. Except as indicated, financial information presented in Hungarian Forints has been rounded to the nearest million (MHUF).

### 2.4 Reclassifications

Where necessary, certain amounts in prior periods have been reclassified to conform to the current presentation.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010 (All amounts stated in HUF million unless otherwise noted)

### NOTE 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Accounting policies are the specific principles, bases, conventions, rules and practices adopted by the Bank in preparing and presenting financial statements. The accounting policies set out below have been applied consistently to all periods presented in these financial statements.

### 3.1 Financial statement presentation

These financial statements for years 2010 and 2009 include the accounts of Eximbank.

### 3.2 Financial instruments

Any contract that gives rise to a financial asset, a financial liability or equity is classified as a financial instrument. All financial instruments are initially recognised at their fair values in the Bank's statement of financial position when the Bank becomes a party to the contractual agreement (at trade date). Initial fair values represent given or received considerations and all transaction costs. In case of financial assets at fair value through profit or loss, transaction costs are charged to profit or loss. 'Regular way' purchases or sales of financial assets are recognised using trade date accounting.

Subsequent to initial recognition, financial instruments are measured by specific valuation principles disclosed at each relevant category of financial assets and financial liabilities below.

Financial assets are derecognised when the Bank loses the right to receive cash flow from the related asset, loses rewards and risks related to the asset or loses the control over the contractual rights of the financial assets (at trade date). Financial liabilities are removed from the Bank's statement of financial position when they are extinguished, repaid or expire.

### 3.3 Determination of fair values

A number of the Bank's accounting policies and disclosures require the determination of fair value for financial assets and liabilities. Fair values have been determined for measurement and / or disclosure purposes based on the following methods.

All financial instruments are recognised initially at fair value. In the normal course of business, the fair value of a financial instrument on initial recognition is the transaction price (that is, the fair value of the consideration given or received).

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010 (All amounts stated in HUF million unless otherwise noted)

Subsequent to initial recognition, the fair value of financial instruments that are quoted in active markets are measured at fair value based on bid prices for assets held and ask prices for liabilities issued. When independent prices are not available, fair value is determined by using valuation techniques which refer to observable market data. These include comparison with similar instruments where market observable prices exist, discounted cash flow analysis, and other valuation techniques commonly used by market participants.

For financial instruments, fair value may be determined in whole or in part using valuation techniques based on assumptions that are not supported by prices from current market transactions or observable market data. Determination of fair values is more detailed in Note 28.

### 3.4 Cash, due from banks and balances with the National Bank of Hungary

Cash, due from banks and balances with the National Bank of Hungary include notes and coins on hand, unrestricted balances held with central banks and highly liquid financial assets with original maturity of less than three months, which are subject to insignificant risk of changes in their fair value, and are used by the Bank in the management of its short-term commitments.

These items are carried at amortised cost in the statement of financial position.

For the purpose of reporting cash flows, cash and cash equivalents include cash, due from banks and short term balances with National Bank of Hungary with original maturities of three months or less.

### 3.5 Financial assets and liabilities at fair value through profit or loss

Trading debt and equity instruments, are generally held for the short term in anticipation of market gains and resale, and are measured initially at their fair values, with transaction costs taken to profit or loss. Subsequently, their fair values are remeasured and all gains and losses on these instruments are recognised in profit or loss under 'Gains and losses from trading and investment activities'.

Debt and equity instruments held for trading are reported as financial assets at fair value through profit or loss. Interest earned on debt securities is reported as interest income, and dividends earned on equity instruments are taken to 'Gains and losses from trading and investment activities' when declared. Interest payable on such securities is reported as interest expense.

The Bank uses foreign currency exchange contracts for economic hedging purposes, however, hedge accounting according to IAS 39 is not applied. These contracts include cross currency interest rate swaps contracted with the parent company. All derivative financial instruments are carried at fair value. All gains and losses on these instruments are recognised in 'Gains and losses from trading and investment activities'.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010 (All amounts stated in HUF million unless otherwise noted)

### NOTE 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 3.6 Available-for-sale debt and equity instruments

Investments (not at fair value through profit or loss) in debt securities are classified either as available-for-sale or held-to-maturity. Investments in securities are classified as available-for-sale when, in management's judgement, they may be sold in response to or in anticipation of changes in market conditions, unless they are considered to be part of trading-related activities. These securities are initially measured at their fair values plus direct and incremental transaction costs. Subsequently, their fair values are remeasured and changes therein are recognised in other comprehensive income and presented within equity in 'Fair value reserve' until the securities are sold or impaired. When these securities are sold, cumulative gains and losses previously recognised in other comprehensive income are taken to profit or loss as 'Gains and losses from trading and investment activities'.

Interest income on debt securities, including amortisation of premiums and accretion of discounts, are reported as interest income. Interest income is recognised using the effective interest rate method.

Equity investments (not at fair value through profit or loss) represent shares held in certain companies in order to benefit in terms of banking relationships. These equity investments are classified as available-for-sale. Equity investments for which no fair values are available are stated at cost. Dividend income on securities is taken to 'Gains and losses from trading and investment activities' when declared. The specific identification method disclosed below is used to determine realised gains and losses generated from sales of securities, which are reported in securities gains or losses on a net basis.

### 3.7 Held-to-maturity debt instruments

Debt securities that the Bank has the positive intent and ability to hold to maturity are classified as held-to-maturity and carried at amortised cost on the statement of financial position. Premiums are amortised and discounts are accumulated against net profit using the effective interest rate method. On the basis of the management decision the held-to-maturity category is currently not applied.

### 3.8 Loans and advances to banks and customers

Loans and advances to banks and customers are classified as Loans and receivables. Loans are reported at the principal amount outstanding, net of impairment and unearned income. Interest income is recognised using the effective interest rate method for all loans other than impaired loans.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010 (All amounts stated in HUF million unless otherwise noted)

### NOTE 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 3.9 Impairment of financial assets

### 3.9.1 Impairment of loans and advances to banks and customers

At each balance sheet date the Bank assesses whether there is objective evidence that loans and advances are impaired. Loans and advances are impaired when objective evidence demonstrates that a loss event has occurred after the initial recognition of the asset, and that the loss event has an impact on the future cash flows on the asset that can be estimated reliably.

Objective evidence that loans and advances are impaired can include default or delinquency by a borrower, restructuring of a loan or advance by the Bank on terms that the Bank would not otherwise consider, indications that a borrower or issuer will enter bankruptcy.

Impairment allowances are calculated for all loans individually. Increases in loan impairment are charged to profit or loss for the period. The carrying amount of impaired loans on the reporting date is reduced through the use of impairment allowance accounts.

### Reversals of impairment

If in a subsequent period the amount of impairment loss decreases and the decrease can be linked objectively to an event occurring after the write-down, loan impairment are reversed through profit or loss.

### Write-off of loans and advances

Bad loans are not written off against the related provisions until the conclusion of the liquidation process or until considered to be legally uncollectible as set out under statutory regulations. Subsequent recoveries are credited to profit or loss if previously written off.

### Assets acquired in exchange for loans

During 2010 several securities were acquired in exchange for loan and relating interest receivable to a foreign bank within a restructuring plan due to the financial difficulties of the client. The securities were issued by the client. More details of the loan and securities are presented in Note 5 on Loans and advances to other banks and Note 8 on Available for sale financial assets, respectively.

### 3.9.2 Impairment of available-for-sale financial assets

Investments in available-for-sale securities are considered to be impaired if their carrying amount is greater than the estimated recoverable amount assessed at each balance sheet date on the basis of objective evidence such as significant financial difficulty of the issuer, actual breaches of contracts, high probability of bankruptcy or other financial reorganization of the issuer. Impairment losses on available-for-sale securities are recognised by transferring the cumulative loss that has been recognised in other comprehensive income, and presented in the fair value reserve in equity, to profit or loss. The cumulative loss that is removed from other comprehensive income and recognised in profit or loss is the difference between the acquisition cost, net of any principal repayment

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010 (All amounts stated in HUF million unless otherwise noted)

### NOTE 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

and amortisation, and the current fair value, less any impairment loss previously recognised in profit or loss.

If, in a subsequent period, the fair value of an impaired available-for-sale debt security increases and the increase can be related objectively to an event occurring after the impairment loss was recognised in profit or loss, then the impairment loss is reversed, with the amount of the reversal recognised in profit or loss. However, any subsequent recovery in the fair value of an impaired available-for-sale equity instrument is recognised in other comprehensive income.

### 3.10 Statutory reserves

### 3.10.1 General risk reserve

Hungarian legislation allows the Bank to set aside amounts for general banking risks, including future losses and other unforeseeable risks or contingencies, in addition to those losses which have been specifically identified and those potential losses which experience indicates are present in the credit portfolio. The Bank sets aside 1.00 % (2009: 1.00 %) of risk-weighted assets and off-balance sheet exposures as at the reporting date. Such amounts are separately disclosed as appropriation of retained earnings and are not included in the determination of net profit or loss for the period.

### 3.10.2 General reserve

The Hungarian Banking Act prescribes that the Bank has to set a general reserve in the amount of 10 % of the current year profit after tax figure, which will be eliminated to cover the future losses. The Hungarian Banking Act also allows the Bank reclassify its retained earnings into the general reserve. In 2010 the Bank reclassified HUF 273 million retained earnings into the general reserve (2009: HUF 654 million).

The general reserve cannot be distributed as dividends.

### 3.11 Foreign currency translation

The Bank's functional currency is the Hungarian Forint. Income and expenditure arising in foreign currencies are translated at rates of exchange ruling at the transaction dates. Monetary assets and liabilities denominated in foreign currencies are translated at rates quoted by the National Bank of Hungary ("NBH") ruling at the end of the year. Resulting exchange differences are recognised in profit or loss. Non-monetary assets and liabilities denominated in foreign currencies that are measured at fair value are retranslated to the functional currency at the exchange rate at the date that the fair value was determined. Non-monetary items in a foreign currency that are measured in terms of historical cost are translated using the exchange rate at the date of the transaction. Foreign currency differences arising on retranslation are recognised in profit or loss, except for differences arising on the retranslation of available-for-sale equity investments.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010 (All amounts stated in HUF million unless otherwise noted)

### NOTE 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 3.12 Intangibles, property and equipment

Intangibles, property and equipment are measured cost, less accumulated depreciation and amortisation and any accumulated impairment losses.

Cost includes expenditures that are directly attributable to the acquisition of the asset. In case of property, plant and equipment cost of maintenance and repairs are recognised in profit or loss as incurred. Major improvements and the cost of replacing a part of an item of property, plant and equipment are recognised in the carrying amount of the item if it is probable that the future economic benefits embodied within the part will flow to the Group and its cost can be measured reliably. The carrying amount of the replaced part is derecognised.

Depreciation and amortisation are computed on a straight-line basis over the estimated useful lives of the assets, based upon the following percentages:

Leasehold improvements	4.94 % to 48.69 %
Software	20 % to 50 %
Furniture, fixtures and office equipment	14.5 % to 50 %

Depreciation methods, useful lives and residual values are reviewed at each financial yearend and adjusted if appropriate. Items of intangibles, property, plant and equipment are subject to an impairment review if there are events or changes in circumstances which indicate that the carrying amount may not be recoverable.

Gains and losses on disposal of an item of intangibles, property, plant and equipment are determined by comparing the proceeds from disposal with the carrying amount of property, plant and equipment, and are recognised net within "Other expenses" in profit or loss.

### 3.13 Income taxes

Income tax for the period comprises current and deferred tax. Income tax is recognised in profit or loss except to the extent that it relates to items recognised directly in equity or in other comprehensive income.

Current tax is the calculated tax payable on the taxable income for the year, using tax rates enacted or substantively enacted at the reporting date as well as any adjustments to tax payable in respect of previous years.

Deferred tax is provided using the balance sheet liability method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The following temporary differences are not provided for: goodwill not deductible for tax purposes, the initial recognition of assets or liabilities that affect neither accounting nor taxable profit and the general risk reserve (due to uncertainty of reversal).

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010 (All amounts stated in HUF million unless otherwise noted)

### NOTE 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

The amount of deferred tax provided is based on the expected manner of realisation or settlement of carrying amount of assets and liabilities, using tax rates enacted or substantially enacted at the balance sheet date. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

### 3.14 Interest income and expense

Interest income and expense for all financial instruments except for those classified as held for trading are recognised in 'Interest income' and 'Interest expense' in profit or loss using the effective interest method. The effective interest method is a way of calculating the amortised cost of a financial asset or a financial liability (or groups of financial assets or financial liabilities) and of allocating the interest income or interest expense over the relevant period.

The effective interest rate is the rate that exactly discounts the estimated future cash payments and receipts through the expected life of the financial asset or liability (or, where appropriate, a shorter period) to the carrying amount of the financial asset or liability. The effective interest rate is established on initial recognition or at repricing of the financial asset and liability and is not revised subsequently. When calculating the effective interest rate, the Bank estimates future cash flows considering all contractual terms of the financial instrument (for example, prepayment options) but not future credit losses. The calculation includes all amounts paid or received between parties to the contract that are an integral part of the effective interest rate, transaction costs and all other premiums or discounts. Transaction costs include incremental costs that are directly attributable to the acquisition or issue of a financial asset or liability.

Interest income is recognised on available-for-sale securities using the effective interest rate method, calculated over the asset's expected life.

### 3.15 Provisions

A provision is recognised if, as a result of a past event, the Bank has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability.

Contingent liabilities, which include certain guarantees, are possible obligations that arise from past events whose existence will be confirmed only by the occurrence, or non-occurrence, of one or more uncertain future events not wholly within the control of the Bank. Such contingencies are guarantees and commitments to extend credit lines into which the Bank enters in the ordinary course of business. Contingent liabilities are not recognised in the financial statements but are disclosed unless the probability of settlement is remote.

The provision for possible losses on such commitments is maintained at a level adequate to absorb probable future losses. Provision for possible losses is recognised only if the Bank

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010 (All amounts stated in HUF million unless otherwise noted)

### NOTE 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

considers that it is more likely than not that a present obligation exists at the reporting date. Management determines the adequacy of the provision based upon reviews of individual items, recent loss experience, current economic conditions, the risk characteristics of the various categories of transactions and other pertinent factors.

### 3.16 Segment reporting

Based on its organisational and management structure the Bank uses business segments as its segment reports format, however the Bank also shows its assets, liabilities and revenues by geographical segments as additional information. Segment revenue, expense, assets and liabilities are allocated to the applicable segment on a consistent and reasonable basis, including factors such as the nature of items and the conducted activities throughout on intersegment pricing process.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010 (All amounts stated in HUF million unless otherwise noted)

### NOTE 4. CASH, DUE FROM BANKS AND BALANCES WITH NATIONAL BANK OF HUNGARY

	2010	2009
Balances with NBH in HUF	1	6
Due from banks in HUF	2	2
Due from banks in foreign currency	64	29
Total	67	37

Based on the requirements for compulsory reserves set by the NBH, the amount of compulsory reserves maintained by the Bank and included in the balance above amounted to HUF 1 million and HUF 6 million as at 31 December 2010 and 2009, respectively. These reserves earn interest at below market rates.

### NOTE 5. LOANS AND ADVANCES TO OTHER BANKS

	2010	2009
Short-term placements		
- in foreign currency	52,916	62,471
- in HUF		240
Sub-total	52,916	62,711
Long-term placements, in foreign currency	55,425	63,422
Sub-total	55,425	63,422
Total	108,341	126,133
Less: impairment losses (see Note 11)	(872)	(4,757)
Total	107,469	121,376

Loans and advances to other banks include refinancing loans disbursed.

A loan receivable from a foreign bank insured by Hungarian Export Credit Insurance Ltd (MEHIB) in amount of HUF 16,471 million (EUR 60,861,115.48) was assigned to MEHIB due to default in 2010. Based on the agreement, MEHIB repays the loan and interest in accordance with the same conditions as the original client. As of 31 December 2010 the balance of the claim (including relating accrued interest) against MEHIB was HUF 13,914 million (EUR 49,917,428).

Within a restructuring plan due to financial difficulties, a loan – not insured by MEHIB – and the interest due in the total amount of HUF 3,923 million (EUR 13,906,352.88) against the same foreign bank was exchanged for debt securities and global depository receipts issued by this bank and cash in the amount of USD 1,948,111. The details of the securities are presented in Note 8.

Information on the changes in the impairment losses relating to the above deals is presented in Note 11.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010 (All amounts stated in HUF million unless otherwise noted)

### NOTE 5. LOANS AND ADVANCES TO OTHER BANKS (CONTINUED)

Remaining maturity of Loans and advances to other banks as at 31 December 2010 are as follows.

		Minimum and Maximum	
Remaining Maturity	Amount	Fixed Interest Rates	Effective Interest Rate
Placements in foreign c	urrency:		
1 to 7 days	2,934	2.58 % - 9.30 %	4.97 %
8 to 30 days	18,836	0.8 % - 5.30 %	1.08 %
31 to 90 days	6,775	0.75 % - 6.60 %	3.51 %
91 to 180 days	8,136	2.76 % - 5.55 %	5.07 %
181 to 365 days	16,235	2.61 % - 9.30 %	5.10 %
1 to 2 years	24,142	3.55 % - 9.30 %	5.10 %
2 to 5 years	26,392	3.55 % - 9.30 %	5.27 %
Over 5 years	4,891	4.70 % - 5.55 %	5.38 %
•			
Sub-total	108,341	_	
		-	
Placements in HUF			
	_	-	_
Sub-total	_	-	
200 0000		-	
Total	108,341	-	
		=	

Remaining maturity of Loans and advances to other banks as at 31 December 2009 are detailed below.

		Minimum and Maximum	
Remaining Maturity	<u>Amount</u>	Fixed Interest Rates	Effective Interest Rate
Placements in foreign c	urrency:		
1 to 7 days	23,447	0.18 % - 5.00 %	0.88 %
8 to 30 days	3,728	2.71 % - 5.00 %	4.27 %
31 to 90 days	6,470	2.57 % - 6.30 %	4.76 %
91 to 180 days	9,418	2.71 % - 9.00 %	5.03 %
181 to 365 days	19,408	2.57 % - 9.00 %	4.74 %
1 to 2 years	26,155	2.57 % - 9.00 %	5.11 %
2 to 5 years	29,448	3.31 % - 9.00 %	5.71 %
Over 5 years	7,819	5.00 % - 9.00 %	7.36 %
·			
Sub-total	125,893	•	
		•	
Placements in HUF			
1 to 7 days	240	5.25 %	5.25 %
•			
Sub-total	240	•	
2		•	
Total	126,133	-	
I VIIII	120,100	:	

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010 (All amounts stated in HUF million unless otherwise noted)

### NOTE 5. LOANS AND ADVANCES TO OTHER BANKS (CONTINUED)

The geographical breakdown of Loans and advances to other banks as at 31 December 2010 and 2009 are as follows.

Country	2010	2009
Hungary	103,830	93,477
Russia	2,744	5,663
Austria	780	307
Ukraine	515	643
Tajikistan	296	307
Belarus	118	160
Iran	58	-
Kazakhstan	-	20,819
United Kingdom	-	2,633
France	-	2,106
Germany	-	18
Total	108,341	126,133

As at 31 December 2010 and 2009, placement with other banks insured by the Hungarian Export Credit Insurance Ltd. (MEHIB) amounted to HUF 1,349 million and 18,246 million, respectively.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010 (All amounts stated in HUF million unless otherwise noted)

NOTE 6. LOANS AND ADVANCES TO CUSTOMERS, NET OF IMPAIRMENT LOSSES

	2010	2009
Short-term:		
- in foreign currency	35,877	33,976
- in HUF	3,179	2,970
Sub-total Sub-total	39,056	36,946
Long-term:		
- in foreign currency	32,050	42,238
- in HUF	183	1,876
Sub-total Sub-total	32,233	44,114
Total	71,289	81,060
Less: impairment losses (see Note 11)	(4,377)	(2,333)
Total	66,912	78,727

The remaining maturity of loans and advances to customers as at 31 December 2010 are as follows:

		Minimum and Maximum	<b>Effective</b>
Remaining Maturity	<u>Amount</u>	Fixed Interest Rates	Interest Rate
<u>In HUF:</u>			
1 to 7 days	1,399	0.00 % - 10.26%	7.10 %
8 to 30 days	62	9.35 % - 9.35 %	9.35 %
31 to 90 days	1,054	0.00 % - 9.35 %	9.23 %
91 to 180 days	5	0.00 % - 5.00 %	2.50 %
181 to 365 days	659	0.00 % - 9.35 %	8.88 %
1 to 2 years	30	0.00 % - 5.97 %	4.12 %
2 to 5 years	110	0.00 % - 5.97 %	4.74 %
Over 5 years	43	0.00 % - 5.96 %	3.02 %
Sub-total	3,362		
In foreign currency:			
1 to 7 days	9,412	1.41 % - 9.30 %	4.98 %
8 to 30 days	308	4.06 % - 6.59 %	5.04 %
31 to 90 days	8,419	0.67% - 9.30 %	3.42 %
91 to 180 days	5,185	1.59 % - 9.30 %	4.90 %
181 to 365 days	12,553	0.67% - 9.30 %	4.20 %
1 to 2 years	10,320	0.67% - 9.30 %	5.26 %
2 to 5 years	12,591	0.67% - 9.30 %	6.43 %
Over 5 years	9,139	0.67% - 9.30 %	4.37 %
Sub-total	67,927	•	
		•	
Total	71,289	•	

Non-interest bearing loans and advances include balances with staff and balances with Hungarian State from interest compensation systems.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010

(All amounts stated in HUF million unless otherwise noted)

### NOTE 6. LOANS AND ADVANCES TO CUSTOMERS NET OF IMPAIRMENT LOSSES (CONTINUED)

The remaining maturity of loans and advances to customers as at 31 December 2009 are as follows:

Remaining Maturity	Amount	Minimum and Maximum Fixed Interest Rates	Effective Interest Rate
In HUF:			
1 to 7 days	775	0.00 % - 10.26%	7.96 %
8 to 30 days	222	0.00 % - 7.26 %	6.93 %
31 to 90 days	1,530	0.00 % - 8.68 %	4.52 %
91 to 180 days	4	0.00 % - 5.00 %	2.50 %
181 to 365 days	439	0.00 % - 11.43 %	9.40 %
1 to 2 years	465	0.00 % - 11.43 %	11.14 %
2 to 5 years	1,350	0.00 % - 7.26 %	6.58 %
Over 5 years	61	0.00 % - 7.26 %	4.90 %
Sub-total	4,846		
In foreign currency:			
1 to 7 days	4,298	1.92 % - 7.32 %	5.12 %
8 to 30 days	301	4.67 % - 6.30 %	6.05 %
31 to 90 days	6,901	1.36 % - 9.00 %	3.07 %
91 to 180 days	3,672	1.27 % - 9.00 %	5.52 %
181 to 365 days	18,804	0.67% - 9.00 %	4.63 %
1 to 2 years	22,250	0.67% - 9.00 %	3.82 %
2 to 5 years	12,657	0.67% - 9.00 %	5.89 %
Over 5 years	7,331	0.67% - 9.00 %	4.84 %
Sub-total	76,214		
Total	81,060		

Non-interest bearing loans and advances include balances with staff and balances with Hungarian State from interest compensation systems.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010

(All amounts stated in HUF million unless otherwise noted)

### LOANS AND ADVANCES TO CUSTOMERS NET OF IMPAIRMENT NOTE 6. LOSSES (CONTINUED)

The geographical breakdown of loans and advances to customers as at 31 December 2010 and 2009 are as follows.

Country	2010	2009
Russia	40,012	51,566
Hungary	13,555	14,376
Montenegro	3,982	3,505
Poland	3,745	2,161
Turkey	1,836	2,117
Laos	1,647	931
Ukraine	1,561	2,004
Tajikistan	1,372	1,468
Bosnia and Herzegovina	1,300	1,421
Romania	779	648
China	658	609
Egypt	618	-
Brazil	105	243
Serbia	104	-
Italy	15	-
Cyprus	-	11
Total	71,289	81,060

As at 31 December 2010 and 2009, the loans insured by the Hungarian Export Credit Insurance Ltd. (MEHIB) amounted to HUF 54,100 million and HUF 64,851 million respectively.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010

(All amounts stated in HUF million unless otherwise noted)

### NOTE 7. FINANCIAL ASSETS AND LIABILITIES AT FAIR VALUE THROUGH PROFIT OR LOSS

Financial assets at fair value through profit or loss as at 31 December 2010 and 31 December 2009 are as follows:

	2010	2009
Short-term derivative assets (trading):		
Cross currency interest rate swap	-	1,456
Foreign exchange swap	65	_
Sub-total	65	1,456
Long-term trading assets:		
Hungarian Government bonds in HUF	553	3,414
Sub-total	553	3,414
Total	618	4,870

Financial liabilities at fair value through profit or loss as at 31 December 2010 and 31 December 2009 are as follows:

	2010	2009
Short-term derivative liabilities (trading): Cross currency interest rate swap	1,074	-
Total	1,074	

The details of the cross currency interest rate swap – with Hungarian Development Bank Ltd - are shown below:

Contractual	Receive notional	Receive notional	Pay notional	Pay notional in
maturity		in HUF million		<b>HUF million</b>
11.11.2012	110,454,217 EUR	30,789	153,200,000 USD	31,965

The interest rates are 3-month EURIBOR + 2.5 p.a. and 3-month USD LIBOR + 2.5% p.a. or the SDR interest rates in the given currency shown on the web-site of 'IMF SDR Interest rate calculation' + 2.45% p.a. + interest premium on the web-site of 'IMF SDR interest rate, Rate of Remuneration, Rate of Charge and Burden Sharing Adjustments' (2010: 100 basis points). The higher one of the interest rates calculated based on the two methods is to be paid. The notional amounts will be decreased quarterly by 8 equal instalments from 11 February 2011.

The fair value adjustments of Hungarian Government bonds and treasury bills as at 31 December 2010 and 2009 are as follows:

	2010	2009
Cost	589	3,640
Fair value adjustment	(36)	(226)
Book value	553	3,414

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010 (All amounts stated in HUF million unless otherwise noted)

### NOTE 7. FINANCIAL ASSETS AND LIABILITIES AT FAIR VALUE THROUGH PROFIT OR LOSS (CONTINUED)

The remaining maturity of financial assets at fair value through profit or loss as at 31 December 2010 and 2009 are as follows.

Remaining Maturity	2010	2009
1-7 days	65	-
8-30 days	-	-
31-90 days	553	-
91 to 180 days	-	-
181 to 365 days	-	-
1 to 2 years	-	558
2 to 5 years	-	3,136
Over 5 years	-	1,176
Total	618	4,870

Remaining maturity of Hungarian Government bonds as at 31 December 2010 are detailed below:

Remaining Maturity	Amount	Minimum and Maximum <u>Interest Rates</u>	Effective Interest Rate
31-90 days <b>Total</b>	553 <b>553</b>	7.50%	7.50 %

Remaining maturity of Hungarian Government bonds as at 31 December 2009 are detailed below:

Remaining Maturity	<u>Amount</u>	Minimum and Maximum Interest Rates	Effective Interest Rate
1 to 2 years	558	7.50%	7.50 %
2 to 5 years	1,680	6.75 %	6.75 %
Over 5 years	1,176	6.75 %	6.75 %
Total	3,414	=	

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010 (All amounts stated in HUF million unless otherwise noted)

### NOTE 8. AVAILABLE-FOR-SALE FINANCIAL ASSETS

	2010	2009
Hungarian discounted treasury bills in HUF	16,182	4,809
Hungarian Government bonds in HUF	, -	3,780
Fair value adjustment	(30)	239
- -	16,152	8,828
Senior Notes	1,151	-
Subordinated Notes	182	-
Recovery Units	131	-
Global Depository Receipts	59	-
Fair value adjustment	(66)	-
Securities acquired in exchange for loan	1,457	-
HUF shares	12	12
Fair value adjustment	-	-
	12	12
Total	17,621	8,840

Details of the securities acquired in exchange for the loan mentioned in Note 5 are stated below:

All securities were issued by a bank in Kazakhstan.

Principal amount of the Senior Notes at inception date as well as at year end is USD 4,753,250. Senior Notes are interest bearing debt instruments at the rate of 10.75% p.a. from 1 July 2010 to 1 January 2013 and 12.50 % p.a. thereafter. Interest is payable on the outstanding principal amount in arrears on 1 January and 1 July in each year. Notes will be redeemed in 8 equal semi-annual instalments on 1 January and 1 July of each year, with the first such instalment being payable on 1 January 2015 and the last being payable on 1 July 2018.

Principal amount of the Subordinated Notes at inception date as well as at year end is USD 1,077,004. Subordinated Notes are interest bearing debt instruments at the rate of 7.20 % p.a. Interest is payable on the outstanding principal amount in arrears on 1 January and 1 July in each year. Notes will be redeemed in 10 equal semi-annual instalments on 1 January and 1 July of each year, with the first such instalment being payable on 1 January 2021 and the last being payable on 1 July 2025.

The first interest payments of the Senior Notes and Subordinated Notes are due on 1 January 2011.

Principal amount of the Recovery Units at inception date as well as at year end is USD 9,819,745. Initial settlement date is 30 June 2020 and the deferred settlement date is 30 June 2022. The issuer shall make recovery payments pro rata to unit holders on 30 September, 31 December, 31 March and 30 June of each year, commencing 31 December 2010 provided that certain conditions and circumstances set out in Trust Deed are fulfilled. During 2010 no such payments were settled.

Global Depositary Receipts (GDRs) were issued, for no consideration, to the Restructuring Creditors who are non-Kazakh residents. Each GDR represents 500 shares. GDR holders are entitled to receive an amount of equivalent to any dividends or other proceeds payable on

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010 (All amounts stated in HUF million unless otherwise noted)

### NOTE 8. AVAILABLE-FOR-SALE FINANCIAL ASSETS (CONTINUED)

and have voting rights, or with respect to, the deposited shares corresponding to its GDRs. Eximbank holds 23,002 units of GDRs. The price of each unit was USD 12.

The securities above are valued at their fair value based on the market price information provided by the custodian. The fair values of the securities at inception date and at year end are presented below:

	At year end	At inception date
Senior Notes	1,075	1,151
Subordinated Notes	162	182
Recovery Units	163	131
Global Depository Receipts	57	59
	1,457	1,523

The GDRs and the notes mentioned above were listed on the official list of the Luxembourg Stock Exchange on 22 February 2011 and the trading is effective from 23 February 2011.

Remaining maturity of Hungarian discounted treasury bills and Hungarian Government bonds as at 31 December 2010 are detailed below:

Remaining Maturity	2010	2009
1-7 days	-	-
8-30 days	5,090	-
31-90 days	-	4,066
91 to 180 days	3,601	96
181 to 365 days	7,461	4,666
Total	16,152	8.828

Shares as at 31 December 2010 are detailed below.

	Equity	<u>Face</u> Value	<u>Cost</u>	<u>Unrealised</u> gain/(loss)	<u>Book</u> Value
	owned	<u>v arue</u>		gain/(1088)	<u>v arue</u>
Garantiqa Hitelgarancia Ltd.	0.3 %	12	12	-	12
Total		12	12		12

No reliable market information was available for these financial instruments, therefore they are stated at cost.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010 (All amounts stated in HUF million unless otherwise noted)

### NOTE 9. INTANGIBLES, PROPERTY AND EQUIPMENT

Movement table of intangible and tangible assets as at 31 December 2010 is as follows:

	Leasehold improve- ments	Furniture, fixtures & office equipment	Assets under construction	Intangible assets	Intangible assets under construction	<u>Total</u>
Cost						
31 December 2009	149	421	3	1,029	18	1,620
Additions	3	21	21	78	66	189
Disposals		(78)	(24)	(6)	(78)	(186)
31 December 2010	152	364	-	1,101	6	1,623
Accumulated deprec	iation and amo	ortisation				
31 December 2009	140	315	-	841	-	1,296
Charge for year	4	36	-	157	-	197
Disposals		(52)		(6)	-	(58)
31 December 2010	144	299	-	992	-	1,435
Net book value						
<b>31 December 2009</b>	9	106	3	188	18	324
<b>31 December 2010</b>	8	65	-	109	6	188

Movement table of intangible and tangible assets as at 31 December 2009 is as follows:

	<u>Leasehold</u> <u>improve-</u> <u>ments</u>	Furniture, fixtures & office equipment	Assets under construction	Intangible assets	Intangible assets under construction	<u>Total</u>
Cost						
31 December 2008	143	417	6	934	10	1,510
Additions	8	24	30	105	113	280
Disposals	(2)	(20)	(33)	(10)	(105)	(170)
31 December 2009	149	421	3	1,029	18	1,620
Accumulated depreci	iation and am	ortisation				
31 December 2008	139	274	-	719	-	1,132
Charge for year	3	56	-	132	-	191
Disposals	(2)	(15)		(10)	-	(27)
31 December 2009	140	315	-	841	-	1,296
Net book value						
31 December 2008	4	143	6	215	10	378
<b>31 December 2009</b>	9	106	3	188	18	324

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010 (All amounts stated in HUF million unless otherwise noted)

### NOTE 10. OTHER ASSETS

	2010	2009
Accrued interest receivable on debt securities	513	382
Accrued interest receivable re CCIR	213	194
Prepaid expenses	35	40
Taxation recoverable	135	111
Other	8	4
Sub-total	904	731
Less: impairment loss (see Note 11)	-	-
Total	904	731

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010 (All amounts stated in HUF million unless otherwise noted)

## NOTE 11. PROVISIONS AND IMPAIRMENT LOSSES

<u>Total</u>	3,987	(676) 3.898	7,209	(894) 1,855	(1,800)	6,370
Guarantees and contingencies	498	- (379)	119	1,002	1	1,121
Other assets	1	1 1		1 1	1	•
Loans and advances to	2,836	(670)** 167	2,333	(71)**** 2,115		4,377
Loans and advances to other	653 653	(6)* 4,110	4,757	(823)*** (1,262)	(1,800)	872
	As at 31 December 2008	Write-offs Charge/ (release)	As at 31 December 2009	Write-offs Charge/ (release) Derecognised due to	defaulted loan exchanged for debt securities (Note 5)	As at 31 December 2010

\* In 2009, Eximbank assigned one of its loans to MEHIB. The book value of the unsecured part of the loan, net of impairment losses was HUF 1 million and an impairment loss of HUF 6 million was released.

\*\* In 2009 Eximbank sold two of its loans to a third party. The sales price was HUF 24 million in total. The book value of one of the loans, net of impairment losses was nil and HUF 16 million, respectively and an impairment loss of HUF 106 million and HUF 557 million was released. Furthermore, bad debts in amount of HUF 7 million were written off.

\*\*\* In 2010 Eximbank assigned one of its loans to bank to MEHIB (Note 5). The book value of the unsecured part of the loan, net of impairment osses was nil and the impairment loss was HUF 823 million was released.

\*\*\*\* Eximbank sold two of its loans to a third party. The sales price was HUF 38 million in total. The aggregate book value of the loans, net of impairment losses was HUF 18 million and the impairment loss of HUF 71 million was released.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010 (All amounts stated in HUF million unless otherwise noted)

### NOTE 12. LOANS AND DEPOSITS FROM OTHER BANKS

	2010	2009
Short-term		
- in foreign currency	24,970	126,051
- in HUF	2,907	-
Sub-total	27,877	126,051
Long-term		
- in foreign currency	146,007	71,662
Sub-total	146,007	71,662
	•	
Total	173,884	197,713

The table above contains a loan granted by Hungarian Development Bank Ltd. in June 2009 in amount of EUR 142 million with the main conditions stated below:

The interest rate is 3-month EURIBOR + 2.5 p.a. or the SDR interest rate in the given currency shown on the web-site of 'IMF SDR Interest rate calculation' + 2.45% p.a. + interest premium on the web-site of 'IMF SDR interest rate, Rate of Remuneration, Rate of Charge and Burden Sharing Adjustments' (2009: 100 basis points). The higher one of the interest rates calculated based on the two methods is to be paid. The loan will be decreased quarterly by 8 equal instalments from 11 February 2011. The final maturity date of the loan agreement is 11 November 2012.

Remaining maturity of loans and deposits from other banks as at 31 December 2010 are as follows.

Remaining Maturity	Amount	Minimum and Maximum Fixed Interest Rate	Effective Interest Rate
In foreign currency:			
1 to 7 days	633	1.25 % - 3.15 %	1.39 %
8 to 30 days	938	1.25 % - 3.15 %	1.39 %
31 to 90 days	5,657	3.04 % - 3.55 %	3.50 %
91 to 180 days	6,193	3.15 % - 3.55 %	3.50 %
181 to 365 days	11,549	3.04 % - 3.55 %	3.51 %
1 to 2 years	72,520	3.15 % - 3.93 %	3.80 %
2 to 5 years	44,012	3.04 % - 3.63 %	3.36 %
Over 5 years	29,475	1.26 % - 3.49 %	1.38 %
Sub-total	170,977		
<u>In HUF</u>			
1 to 7 days	2,100	5.00 % - 5.25 %	5.24%
8 to 30 days	807	5.15 % - 5.15 %	5.15 %
Sub-total	2,907		
Total	173,884		

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010 (All amounts stated in HUF million unless otherwise noted)

### NOTE 12. LOANS AND DEPOSITS FROM OTHER BANKS (CONTINUED)

Remaining maturity of loans and deposits from other banks as at 31 December 2009 are as follows.

Remaining Maturity	<u>Amount</u>	Minimum and Maximum Fixed Interest Rate	Effective Interest Rate
In foreign currency:			
1 to 7 days	-	-	-
8 to 30 days	24	-	-
31 to 90 days	47,680	0.5 % - 3.04 %	0.77%
91 to 180 days	453	2.89 % - 2.99 %	2.92 %
181 to 365 days	77,894	0.35 % - 3.44 %	1.15 %
1 to 2 years	22,908	2.89 % - 3.44 %	3.19 %
2 to 5 years	20,875	2.99 % - 3.44 %	3.22 %
Over 5 years	27,879	0.94 % - 3.44 %	1.01 %
Sub-total	197,713		
Total	197,713		

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010 (All amounts stated in HUF million unless otherwise noted)

### NOTE 13. OTHER LIABILITIES

	2010	2009
Accrued interest payable re CCIR	191	168
Accrued expenses	21	13
Accrued revenue	248	416
Tax liability	63	216
Other	91	105
Total	614	918

### NOTE 14. SHAREHOLDER'S EQUITY

	2010	2009
Share capital	10,100	10,100
Share premium	400	400
Retained earnings	1,536	633
Fair value reserve, net of tax	(79)	200
Statutory reserves	5,129	4,822
Total	17,086	16,155

As at 31 December 2010 the Bank's share capital is comprised of 2020 fully paid dematerialised shares, each with a nominal value of HUF 5 million. Reserves available for distribution as at 31 December 2010 under Hungarian Law amount to HUF 1,005 million (2009: HUF 273 million).

As at 31 December 2010 and 31 December 2009, the shareholders' rights were the following:

Shareholder	Number of shares	Face value of shares	Equity owned	Votes owned
	snares	shares		
Hungarian Development				
Bank Ltd	1,514	7,570	74.95 %	75 % -1
Hungarian State*	506	2,530	25.05 %	25 %+1
Total	2,020	10,100	100 %	100 %

<sup>\*</sup> Rights of Hungarian State are represented by Hungarian Development Bank Ltd.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010 (All amounts stated in HUF million unless otherwise noted)

### NOTE 15. COMMITMENTS AND CONTINGENT LIABILITIES

In the normal course of business, the Bank enters into off-balance sheet financial instruments such as guarantees and letters of credit. Commitments and contingent liabilities as at 31 December 2010 and 2009 are summarised as follows:

	2010	2009
Guarantees counter-guaranteed by the Republic of		
Hungary	34,576	35,871
Unutilised part of credit lines	21,445	16,719
Guarantees provided	3,489	4,108
Letter of Credit	-	23
Total	59,510	56,721

Guarantees issued by the Bank are mainly guarantees issued to Hungarian companies for receivables relating to exports.

There are no assets of the Bank that are pledged as collateral.

### **NOTE 16. TAXATION**

	2010		2009	)
Profit (loss) before income tax		1,445		493
Applicable tax rate up to MHUF 250	10 %	25	16 %	79
Applicable tax rate above MHUF250	19 %	227		
Average tax rate	17 %	252	16 %	79
Adjustments:				
(Charge)/Release of General risk				
reserve	1%	15	5%	25
Fair values not recognised by tax				
rules	29%	416	(10%)	(52)
Fair values in equity recognised by				
tax rules	(31%)	(448)	-	-
Non deductible expenses	0%	-	(7 %)	(33)
Total adjustments	(1%)	(17)	(12 %)	(60)
Effective tax	16 %	235	4 %	19

As a result of the Bank's accounting policies, no material temporary differences existed between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Therefore, no deferred tax asset or liability was recognised.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010 (All amounts stated in HUF million unless otherwise noted)

### NOTE 17. INTEREST INCOME AND INTEREST EXPENSE

	2010	2009
Interest income:		
Loans and advances to customers	3,436	3,376
Loans and advances to other banks	3,375	4,469
Cross currency interest rate swap	64	83
Interest compensation*	2,591	2,533
Securities	882	918
Placements with the NBH	-	5
Total	10,348	11,384
Interest expense:		
Loans and deposits from other banks	4,523	5,774
Total	5,825	5,610

<sup>\*</sup> In accordance with the rules and conditions of the Government Decree 185/1998 (V.6.) on the interest compensation system and of the Government Decree 232/2003 (XII.16.) on the tied aid-credits the Bank receives interest compensation from Hungarian State for special financing facilities.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010

(All amounts stated in HUF million unless otherwise noted)

### NOTE 17. INTEREST INCOME AND INTEREST EXPENSE (CONTINUED)

Interest income by country and activity for the year ended 2010 and 2009 are detailed below:

2010				2009				
Country	Loans	Invest- ment	Non- Allocated	Total	Loans	Invest- ment	Non- Allocated	Total
Hungary	7,862	821	1	8,684	7,590	918	1	8,509
Austria	9	-	-	9	9	-	-	9
United	1	-	-	1	4	-	-	4
Kingdom								
Germany	1	-	-	1	2	-	-	2
Romania	43	-	-	43	24	-	-	24
Poland	165	-	-	165	28	-	-	28
Belarus	9	-	-	9	11	-	-	11
Bosnia and	19	-	-	19	22	-	-	22
Herzegovina								
Serbia	2	-	-	2	_	-	_	-
Montenegro	27	-	-	27	23	-	_	23
Russia	1,194	-	-	1,194	1,230	-	_	1,230
Turkey	30	-	-	30	116	-	-	116
Ukraine	81	-	-	81	68	-	_	68
Brazil	8	-	-	8	33	-	-	33
Kazakhstan	(44)	-	-	(44)	1,195	-	_	1,195
Egypt	3	-	-	3	-	-	-	-
China	49	-	-	49	31	-	-	31
Tajikistan	67	-	-	67	79	-	-	79
Total	9,526	821	1	10,348	10,465	918	1	11,384

### NOTE 18. NET INCOME FROM FEES AND COMMISSIONS

	2010	2009
Income from fees and commissions:		
Guarantees covered by the state	1,048	198
Insurance fees devolved by MEHIB	51	785
Refund of MEHIB insurance fees	8	736
Guarantees	78	62
Other	5	27
	1,190	1,808
<b>Expenses from fees and commissions:</b>	ŕ	,
Insurance fees paid to MEHIB	4	795
Transfer of refunded MEHIB insurance fees	8	736
Guarantees	407	65
Other	4	6
	423	1,602
Total	767	206

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010

(All amounts stated in HUF million unless otherwise noted)

### NOTE 18. NET INCOME FROM FEES AND COMMISSIONS (CONTINUED)

Income from fees and commissions by country and activity for the year ended 2010 and 2009 are detailed below:

		20	10			200	9	
Country	Loans	Invest-	Non-	Total	Loans	Invest-	Non-	Total
		ment	Allocated			ment	Allocated	
**	1.4		1.000	1.006	<b>550</b>		216	000
Hungary	14	-	1,082	1,096	773	-	216	989
Poland	2	-	-	2	178	-	-	178
Russia	49	-	-	49	151	-	-	151
Ukraine	-	-	-	-	46	_	-	46
USA	-	-	43	43	_	-	17	17
China	-	-	-	-	6	_	-	6
Kazakhstan	-	-	-	-	11	_	-	11
Laos	-	-	-	-	326	-	_	326
Tajikistan	-	-	-	-	84	-	-	84
Total	65	-	1,125	1,190	1,575	-	233	1,808

### NOTE 19.1 GAINS AND LOSSES FROM TRADING AND INVESTMENT ACTIVITIES, NET

<del>-</del>	2010	2009
Trading securities gains and losses, net * Foreign currency gains and losses, net *	434 (404)	197 1,587
Total	30	1,784

<sup>\* -</sup> Also includes the revaluation of financial assets at fair value through profit or loss and financial liabilities at fair value through profit or loss, based on quoted market prices.

### **NOTE 19.2 OTHER OPERATING EXPENSES**

	2010	2009
Parsonnal avnonsas	1 627	1 604
Personnel expenses	1,637	1,694
Material expenses	604	652
Depreciation and amortisation	197	191
Other administration expenses	51	63
Special tax of credit institution*	301	369
Local government taxes	150	197
Tax on financial institutions	433	-
Other expenses/ (income), net	(51)	43
Total	3,322	3,209

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010 (All amounts stated in HUF million unless otherwise noted)

### NOTE 19.2 OTHER OPERATING EXPENSES (CONTINUED)

\*The Hungarian Parliament introduced a new type of tax effective from 1<sup>st</sup> January 2007 in the frame of Act LIX of 2006 on the particular tax of the credit institutions and financial enterprises. The credit institutions shall pay this type of tax at the rate of five per cent on their interest and similar income earned during the year from loans which are directly or indirectly affected by any interest subsidy or interest compensation system.

The average number of employees as at 2010 was 114 (2009: 118).

### NOTE 20.1 COMPONENTS OF OTHER COMPREHENSIVE INCOME

	2010	2009
Available for sale financial assets		
Gains (losses) arising during the year	(97)	239
Less: Reclassification adjustments for gains included in P&L	(239)	5
Other comprehensive income	(336)	244
Income tax relating to components	57	(39)
Other comprehensive income for the year	(279)	205

### NOTE 20.2 TAX EFFECTS RELATING TO EACH COMPONENT OF THE OTHER COMPREHENSIVE INCOME

		2010			2009	
	Before- tax amount	Tax (expense) benefit	Net of tax amount	Before- tax amount	Tax (expense) benefit	Net of tax amount
Available for sale financial assets	(336)	57	(279)	244	(39)	205
Total comprehensive income	(336)	57	(279)	244	(39)	205

### NOTE 21. RELATED PARTY TRANSACTIONS

### 21.1 Companies

All transactions with the Hungarian Development Bank Ltd. ("MFB") and MFB's subsidiaries, associates and jointly controlled entities and other state-owned companies are conducted at market rates. Balances as at 31 December 2010, representing 20.34 % of total assets (2009: 7.19 %), 83.55 % of total liabilities (2009: 67.20 %) and 33.87 % of total commitments and contingent liabilities (2009: 0.26 %), and are presented below:

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010 (All amounts stated in HUF million unless otherwise noted)

### NOTE 21. RELATED PARTY TRANSACTIONS (CONTINUED)

	2010	2009
Balances with NBH	1	6
	6.072	
Short-term placement to MFB incl. interest receivable Loans to MFB's subsidiaries incl. interest receivable	6,972	-
Loans to MFB's associates incl. interest receivable	13,914 454	513
- less impairment losses	434	(3)
Advances to the State from interest compensation systems	768	652
Total loans and advances to related parties, net of impairment losses	22,108	1,162
Hungarian Government bonds	553	3,414
Cross currency interest rate swap with MFB	-	1,456
Total financial assets at fair value to related parties	553	4,870
		.,
Hungarian discounted treasury bills	16,152	4,826
Hungarian Government bonds	-	4,002
Total available for sale financial assets to related parties	16,152	8,828
Other essets to the State	452	202
Other assets to the State Other assets to MFB	452 215	382 195
Total other assets to related parties	667	577
Total other assets to related parties	007	311
Total Assets	39,481	15,443
Loans and deposits from MFB incl. accrued int.payables	146,360	133,399
Cross currency interest rate swap with MFB	1,074	_
Total financial liabilities at fair value to related parties	1,074	_
Other liabilities to MFB	191	168
Other liabilities to MFB's subsidiaries  Total other liabilities to related parties	192	168
Total other liabilities to related parties	192	100
Total Liabilities	147,626	133,567
Guarantees provided on behalf of MFB's associates	_	_
Guarantees provided on behalf of other state-owned	-	_
company	153	149
Other commitments and contingent liabilities	20,000	
Total commitments and contingent liabilities	20,153	149

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010 (All amounts stated in HUF million unless otherwise noted)

### NOTE 21. RELATED PARTY TRANSACTIONS (CONTINUED)

	2010	2009
Interest income:		
Short-term placements to MFB	7	1
Loans to MFB's subsidiaries	977	1
Loans to MFB's associates	47	56
State interest compensation	2,591	2,533
Placements with NBH	-	5
Interest on cross currency interest rate swap	64	84
Hungarian discounted treasury bills and Hungarian Government bonds	921	010
_	821	918
Total	4,507	3,598
Interest expense:		
Loans and deposits from MFB	3,548	3,477
Total	3,548	3,477
Income from fees and commissions:  MEHIB insurance fees from the State related to tied-aid		224
credits Refund of MEHIB insurance fees	- 0	334
Total	<u>8</u>	736
10tai	o	1,070
<b>Expenses from fees and commissions:</b>		
Insurance fees paid to MEHIB	4	795
Total	4	795
Net interest income and net income from fees and commissions	963	396
Provision and impairment losses Charge/ (release):		
Loans and credit lines to MFB's associates	(3)	(47)
Total	(3)	(47)
Gains and losses from trading activities, net: Hungarian discounted treasury bills and Hungarian		
Government bonds	218	194
Total	218	194
Operating income/(expenses):		
MFB	2	<b>-</b>
MFB's subsidiaries	12	(1)
Other state-owned companies	(12)	(11)
Total	2	(12)

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010 (All amounts stated in HUF million unless otherwise noted)

### NOTE 21. RELATED PARTY TRANSACTIONS (CONTINUED)

### 21.2 Management and employees

Loans to the management and employees of the Bank amounted to HUF 105 million and HUF 91 million as at 31 December 2010 and 2009, respectively. Interest rates vary between 0 % and 5.00 %, and averages at 1.21 %. The remuneration of the management amounted to HUF 330 million and HUF 335 million in 2010 and 2009, respectively. The remuneration of the management mentioned above includes the termination benefits paid to the management, which amounted to HUF 119 million in 2010 (2009: nil).

The honorarium of the Board of Directors and the Supervisory Board added up HUF 8 million and HUF 34 million in 2010 and 2009, respectively. The Board of Directors has been terminated in June 2010 by the modification of the Act on Eximbank and the rights of the former Board of Directors are exercised by the Chief Executive Officer.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010

(All amounts stated in HUF million unless otherwise noted)

MATURITY ANALYSIS OF FINANCIAL ASSETS AND LIABILITIES AS AT 31 DECEMBER 2010

NOTE 22.

	Carrying amount	Gross nominal inflow / (outflow)	Up to 1 months	1-3 months	3 months to 1 year	1-5 years	Over 5 years
Cash, due from banks and balances with National Bank of Hungary	29	29	29	1	ı	ı	1
Loans and advances to other banks, net of impairment losses	107,469	113,916	21.782	6.857	26,143	54.078	5.056
Loans and advances to customers, net of impairment losses	66,912	73,570	9,709	8,719	19,289	25,925	9,928
Financial assets at fair value through profit or loss	618	636	636	ı	ı	ı	1
Available-for sale financial assets	17,621	18,348	5,153	•	11,274	652	1,269
Financial assets	192,687	206,537	37,347	15,756	56,706	80,655	16,253
Loans and deposits from other banks	173,884	186,450	4,021	6,773	20,366	125,139	30,151
Derivative financial liabilities Foreign exchange contracts	- 701	- 70 1	1	- 3C1	307	- 755	1
Financial liabilities	174,958	187,524	4,021	868'9	20,758	125,696	30,151
Liquidity (deficiency)/excess	17,729	19,013	33,326	8,858	35,948	(45,041)	(13,898)
Unutilised loan commitments Financial guarantee contracts		21,445 38,065	21,445 38,065				1 1

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010

# (All amounts stated in HUF million unless otherwise noted)

MATURITY ANALYSIS OF FINANCIAL ASSETS AND LIABILITIES AS AT 31 DECEMBER 2009

NOTE 22.

To the form beat to be able of the board of the beat of the beat beat beat beat beat beat beat bea	Carrying amount	Gross nominal inflow / (outflow)	Up to 1 months	1-3 months	3 months to 1 year	1-5 years	Over 5 years
Cash, due from banks and balances with National Bank of Hungary	37	37	37	1	•	,	•
Loans and advances to other banks, net of impairment losses	121,376	129,685	26,087	23,661	25,603	50,050	4,284
Loans and advances to customers, net of impairment losses	78,727	87,675	5,784	8,746	23,532	39,829	9,784
Financial assets at fair value through profit or loss	4,870	6,190	ı	178	344	4,141	1,527
Available-for sale financial assets	8,840	9,071	ı	4,053	5,006	ı	12
Financial assets	213,850	232,658	31,908	36,638	54,485	94,020	15,607
Loans and deposits from other banks	197,713	203,330	29	48,099	79,082	47,490	28,630
Derivative financial liabilities Foreign exchange contracts	1	ı	1	ı	ı	ı	1
Cross currency interest rate swaps	1	ı	ı	1	1	1	ı
Financial liabilities	197,713	203,330	29	48,099	79,082	47,490	28,630
Liquidity (deficiency)/excess	16,137	29,328	31,879	(11,461)	(11,461) (24,597)	46,530	(13,023)
Unutilised loan commitments Financial guarantee contracts		16,719 39,979	16,719 39,979				

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010 (All amounts stated in HUF million unless otherwise noted)

### **NOTE 23. FINANCIAL RISK MANAGEMENT**

Risk management activity of Eximbank is determined by its specific role and position in the Hungarian economy. The Bank's ultimate owner is the state with a 25 % direct and with a 75 % indirect shareholding stake via Hungarian Development Bank Ltd. The Bank is a credit institution and its primary task is to promote Hungarian exporters on external markets.

In order to diminish the risk of open bond positions the Bank holds bonds with no credit risk exclusively and does not deal with futures or options. Eximbank neither speculates on the stock exchange nor buys derivatives and does not issue bonds.

The Bank's policies for managing interest rate, credit, foreign currency exchange risk and liquidity risk are reviewed regularly by the Asset and Liability Committee (ALCO), Credit Committee and the Board of Operative Management. The policies are summarised as follows:

### Risk management policies

The Bank is exposed to interest rate, liquidity and foreign currency exchange risk, while the most significant risk is the credit risk. Risk management is carried out by the Risk Management Department under policies approved by ALCO and the CEO. These principles are determined within the prescriptions established by the National Bank of Hungary, the Hungarian Financial Institutions Supervision and with the rules of MFB Group. The Asset and Liability Committee and the Board of Operative Management and Credit Committee are responsible for review of risk management and control environment. The risk profile is assessed before concluding a transaction, which is authorised by the appropriate level of seniority within the Bank. The service pattern reflects the entire process of exporting, and the risk is shared with commercial banks. The specific character of the credit risk can mostly be detected by differentiating by product and consumer categories. Eximbank has created its risk map, which enables further separation of risks in terms of products and risk types.

### Risk map and risk profile

The Bank's risk strategy includes the exploration, identification and separation of risks, furthermore the calculation of the risk level and weight of them. The risk map gives a detailed specification of risk categories concerning the Bank's regular course of business and economic environment. The first dimension of the risks is the type (according to the ICAAP guide book) and the second one is the bank-specific aspect of the services and products. Certain risk factors were evaluated on a 1-5 scale by the Bank's different areas. Most of the rates in the table point to the fact that the majority of the risks are low or represent moderate risk level. The assessment of risk profile is based on the risk map, taking into consideration the extent of the exposure and the seriousness of the risk. This method gives us a general overview about the Bank's risk profile and an opportunity to perform continuous monitoring activity. The credit, country and concentration risk can be detected by the vertical aggregation of the rows of the risk map. The level of credit risk is moderate, since the credit portfolio consists of products with lower risk level: products carrying risk exposure to domestic banks, state-backed guarantees. The aggregated country risk components seem to be at a very low risk level at first sight, which can be explained by the excess weight of domestic risk taking. Furthermore, the foreign positions tend to be oriented towards more reliable directions and they are also backed with insurance.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010 (All amounts stated in HUF million unless otherwise noted)

### NOTE 23. FINANCIAL RISK MANAGEMENT (CONTINUED)

### 23.1. Credit risk

Management of credit risk, credit rating systems

The Bank manages and controls credit risk by setting limits on the amount of risk it is willing to accept for clients, counterparties and for country concentrations, and by monitoring exposures in relation to such limits. The exposure to any one borrower is further restricted by sub-limits for different maturity and transaction type. The credit risk management is based on a client rating system, which applies different essentials for financial institutions and for corporate clients. The scoring system takes into account the business activity, financial position, market position, management, organisation and its role in the given business sector. Both the on- and off-balance sheet items (loans, guarantees) are subject to quarterly classification requirements. The key factors of the rating are:

- 1. Consumer/counterparty rating
- 2. Country risk
- 3. Collateral
- 4. Number of past due days

The classified outstanding and off-balance sheet items have to be categorised, where the banding pattern is the following:

Low-fair risk	0%
Watch list	1 - 10%
Substandard	11 - 30%
Doubtful	31 - 70%
Loss	71 - 100%

There is also credit risk in off-balance sheet financial instruments, such as non-government backed guarantees. These risks are mitigated by the same control processes and policies as loans and the state-backed guarantees are also evaluated by the same method as the ones issued on our own risk.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010 (All amounts stated in HUF million unless otherwise noted)

### NOTE 23. FINANCIAL RISK MANAGEMENT (CONTINUED)

### 23.1. Credit risk (continued)

### Exposure to credit risk

The Bank's exposure to credit risk at the reporting date is shown below:

	Loans and ad bank		Loans and ad custom	
	2010	2009	2010	2009
Carrying amount	107,469	121,376	66,912	78,727
Individually impaired:				
1-10 %	2,031	20,111	22,267	30,764
11-30%	-	-	111	370
31-70 %	-	3,595	172	-
71-100 %	141	299	1,736	980
Gross amount	2,172	24,005	24,286	32,114
Allowance for impairment	(246)	(3,424)	(2,148)	(1,236)
Carrying amount	1,926	20,581	22,138	30,878
Collectively impaired:	-	-	-	-
Past due but not impaired:	-	-	4,322	2,570
Neither past due nor impaired:	104,917	99,461	34,819	42,197
Accounts with renegotiated terms:				
Gross amount	1,252	2,667	7,862	4,179
Allowance for impairment	(626)	(1,333)	(2,229)	(1,097)
Carrying amount	626	1,334	5,633	3,082
Total carrying amount	107,469	121,376	66,912	78,727

In the year ended 2010 financial assets at fair value through profit or loss in amount of HUF 618 million (2009: 4,870 million) and available-for-sale financial assets in amount of HUF 17,621 million (2009: HUF 8,840 million) are neither past due nor impaired.

Impaired loans and securities

The Bank does not apply the collective impairment, all loans are individually assessed.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010 (All amounts stated in HUF million unless otherwise noted)

### NOTE 23. FINANCIAL RISK MANAGEMENT (CONTINUED)

### 23.1. Credit risk (continued)

Loans with renegotiated terms

A loan is labelled to be renegotiated when restructuring activities, including extended payment agreements, modification and deferral of payments are applied.

Write-off policy

A loan (and the related impairment allowance account) is normally written off, either partially or in full, when there is no realistic prospect of recovery of the principal amount and, for a collaterised loan, when the proceeds from realising the security have been received.

### **Collaterals**

The Bank actively uses collateral and guarantee to reduce its credit risk. In order to minimise the credit loss, the Bank seeks additional collateral from the consumer, like for instance charges over accounts receivable. Most of the guarantees issued by the Eximbank are government-backed instruments. The Eximbank is bound up with the Hungarian Export Credit Insurance Ltd. (Mehib Ltd.). The majority of Eximbank's loans, which are carrying country risks are insured by Mehib Ltd., and these insurances are also state-backed.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010 (All amounts stated in HUF million unless otherwise noted)

### NOTE 23. FINANCIAL RISK MANAGEMENT (CONTINUED)

### 23.1. Credit risk (continued)

An estimate of fair value of collateral and other security enhancements held against financial assets is shown below:

	Loans and adbanks		Loans and ad custome	
	2010	2009	2010	2009
Against individually impaired:				
Insured by MEHIB	1,035	17,958	17,224	24,682
Cash Collateral	-	-	6	7
Bank guarantees	-	-	649	125
Property	-	-	1,573	1,791
Other	-	-	1,122	2,282
Against past due but not impaired:				
Insured by MEHIB	_	_	2,651	2,287
Cash Collateral	_	_	44	120
Property	_	_	744	287
Other	-	-	194	-
Against neither past due nor				
impaired:				
Insured by MEHIB	274	288	30,026	37,322
Cash Collateral	14	15	662	920
Bank guarantees	-	-	944	220
Property	-	-	1,127	4,485
Other	-	-	9,403	7,437
Against accounts with renegotiated				
terms:				
Insured by MEHIB	-	-	4,199	560
Cash Collateral	-	-	221	-
Property	-	-	332	315
Other			939	1,451
Total	1,323	18,261	72,060	84,291

### 23.3. Liquidity risk

Liquidity risk is the risk that the Bank will be unable to meet its payment obligations when they fall due under normal and stress circumstances. The liquidity management process is carried out and monitored by the Treasury Department, and it is also responsible for calculating the liquidity reserve. The Treasury monitors balance sheet liquidity ratios against internal and regulatory requirements and reports unmatched items in the maturity structure to the Asset and Liability Committee (ALCO). The ALCO sets limits on the maximum amount of liquidity gap in the percentage of the balance-sheet footing, which are controlled by the Risk Management and Controlling Department.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010 (All amounts stated in HUF million unless otherwise noted)

### NOTE 23. FINANCIAL RISK MANAGEMENT (CONTINUED)

The maturity analysis table set out in Note 22 shows the undiscounted, gross nominal cash in- and outflows on the Bank's non-derivative financial liabilities, the related total expected undiscounted interest cash flows up to the date of maturity when they are due and the issued financial guarantee contracts on the basis of their earliest possible maturity. The table also shows a maturity analysis for derivative financial liabilities including the remaining contractual maturities for those derivatives for which contractual maturities are essential for an understanding of the timing of the cash flows. The gross nominal inflow / (outflow) disclosed in the table is the remaining contractual, undiscounted cash flow on the non-derivative financial liability and the issued financial guarantees. The disclosure for derivatives shows a gross inflow and outflow amount for derivatives (e.g., forward exchange contracts and currency interest rate swaps).

The maturity analysis table shows gross nominal in- and out-cash flows of both the financial assets and the financial liabilities.

The Bank considers maturity gap significant if the cash outflow becomes due 180 days earlier than it is defined in the given loan agreement irrespectively of the extent of the amount. During the year 2010 there were no any significant maturity gaps.

It is important from Bank's liquidity risk point of view that its liabilities are solely from credit institutions. As a specialized governmental credit institution Eximbank has no right to collect deposits either from corporate clients or from individuals. Loans borrowed from domestic and foreign banks are secured by the general guarantee of the Government of Hungary as it is defined in the Act on the Budget of Hungary with respect to the maximum amount of guarantee. The Bank finances its operation mainly from funds given by its main shareholder. Some loan agreements define maturity extension option in favor of the Bank. Eximbank occasionally turns to interbank market for medium term funding. Except for the termination notices of the standard agreement forms used by the 'Loan Market Association' and for the negative changes regarding the State Guarantee there is no option for the lenders to terminate the loan agreements. Termination of short term money market deals is not possible due to its market characteristic. Based on the legal background of the Bank, the high proportion of the borrowings from the parent company and its experiences, Eximbank reckons the probability of the premature termination of funds as extremely low. There is a minimal liquidity risk regarding the state backed bank guarantees issued by the Bank, which are 90 % of the total guarantee portfolio of the Bank, as state backed bank guarantees can be paid after the total amount received from the State Budget. It is possible to terminate the unutilized loan commitments based on the 'Material Adverse Changes Clause' defined in all loan agreements, which can mitigate the liquidity risk if necessary.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010 (All amounts stated in HUF million unless otherwise noted)

### NOTE 23. FINANCIAL RISK MANAGEMENT (CONTINUED)

### 23.3. Market risk

Eximbank does not undertake speculative positions.

The Bank calculated the market risks arising from its trading book according to Sections 14-25 of Government Decree 244/2000. The Bank's open foreign currency position was less than 2 % of solvency margin, thus - in accordance with Sections 39-41 of the Government Decree 244/2000 - it posed no capital requirement. The Bank has not kept positions in the trading book since 1 January 2008.

The following table shows the capital requirement covering risks from the trading book as at 31 December 2010 and 2009:

	2010	2009
Capital requirement of the trading book	-	-
Solvency margin	44,351	42,418
Capital requirement of the trading book as a		
percentage of solvency margin	-	_

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010 (All amounts stated in HUF million unless otherwise noted)

### NOTE 23. FINANCIAL RISK MANAGEMENT (CONTINUED)

### 23.3.1. Interest rate risk

Interest rate risk is the current or prospective risk to both the Bank's earnings and capital from adverse movements in interest rates. The Bank measures the interest rate risk in the banking book under re-pricing of the loans, furthermore using gap analysis shows the assets and liabilities at different re-pricing dates. Besides the re-pricing risk and shifts in the yield curve the Bank also faces with basis risk and inherent risk in banking products. Interest rate risk is largely reduced by a compensation system, which covers the risk arising from fixed interest-bearing assets compared to floating rate funds with a certain amount approved by the Parliament for a one year period in the budgetary law.

At the reporting date the interest rate profile of the Bank's interest-bearing financial instruments was as follows:

	2010	2009
Fixed rate financial instruments		
Financial assets	63,646	46,893
Financial liabilities	14,635	37,968
Total fixed rate instruments	78,281	84,861
Variable rate financial instruments Financial assets Financial liabilities	25,314 159,376	44,183 159,328
Total variable rate instruments	184,690	203,511
Financial assets under interest compensation system Tied-aid credits	96,412 6,852	116,603 5,847

Financial assets under interest compensation system and tied-aid credits are fixed rate or zero interest-bearing financial instruments in case of some tied-aid credits in the clients' point of view, however the Bank receives interest compensation on these assets from Hungarian State. The interest compensation is quarterly calculated and due, based on the weighted average of the daily balances.

Net interest rate risk is assessed using a sensitivity analysis regarding 1 % parallel shift for the entire statement of financial position. A 1 % increase in the market interest rate would affect net interest income for the next twelve months by HUF 524 million (2009: HUF 187 million). The calculation assumes that other conditions (including foreign exchange rates) are unchanged during the period. Needs of capital requirement in respect of interest rate risk are calculated with duration gap methodology based on a basis point value model regarding VAR of changes in interest rates. Stress test is used for monitoring interest rate risks quarterly.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010 (All amounts stated in HUF million unless otherwise noted)

### NOTE 23. FINANCIAL RISK MANAGEMENT (CONTINUED)

### 23.3.2. Foreign currency risk

The Bank takes on exposure to the effects of fluctuations in the prevailing foreign currency exchange rates on its financial position and cash flows. The ALCO also sets limits to the level of exposure by currency and in aggregate both for overnight and intra-day positions, which are monitored and reported daily. Furthermore, calculating foreign currency exchange risk conforms to the norms of the standard method. The Bank's overall open foreign currency position cannot exceed 10% of the solvency margin, and 35% of it in case of extraordinary financial situation declared by ALCO. Eximbank does not speculate on the FX market and opens FX positions within the frameworks of highly restricted rules. Foreign currency positions are subject to stress test to ensure that the Bank would withstand an extreme market event.

### 23.3.2. Foreign currency risk (Continued)

Foreign currency exposure and foreign currency risk (including HUF exposures) as at 31 December 2010 are as follows:

	EUR	USD	GBP	HUF	Total
Foreign currency assets:					
Loans and advances to other banks, net of impairment losses Loans and advances to customers, net of	80,767	26,702	-	-	107,469
impairment losses	56,409	8,874	-	1,629	66,912
Other	1,719	75	2	17,602	19,398
Total foreign currency Assets	138,895	35,651	2	19,231	193,779
Foreign currency liabilities	172,126	405	-	4,162	176,693
Foreign currency assets and liabilities, net	(33,231)	35,246	2	15,069	17,086
Effect of derivatives	35,138	(36,248)	-	-	(1,110)
Net exposure	1,907	(1,002)	2	15,069	15,976
Foreign currency off- balance sheet assets	3,304	2,332	-	34,593	40,229
Foreign currency off- balance sheet liabilities	47,438	12,036	-	36	59,510

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010 (All amounts stated in HUF million unless otherwise noted)

### NOTE 23. FINANCIAL RISK MANAGEMENT (CONTINUED)

### 23.3.2. Foreign currency risk (Continued)

Foreign currency exposure and foreign currency risk (including HUF exposures) as at 31 December 2009 are as follows.

	EUR	USD	GBP	HUF	Total
Foreign currency assets:					
Loans and advances to other banks, net of impairment losses Loans and advances to	71,692	49,444	-	240	121,376
customers, net of impairment losses	65,796	9,004	_	3,927	78,727
Other	214	8	1	14,579	14,802
Total foreign currency Assets	137,702	58,456	1	18,746	214,905
Assets	137,702	30,430	1	10,740	214,903
Foreign currency liabilities	168,199	30,073	-	478	198,750
Foreign currency assets and liabilities, net	(30,497)	28,383	1	18,268	16,155
Effect of derivatives	29,915	(28,812)	-	-	1,103
Net exposure	(582)	(429)	1	18,268	17,258
Foreign ourseness off					
Foreign currency off- balance sheet assets	2,575	2,093	-	35,887	40,555
Foreign currency off- balance sheet liabilities	42,811	13,896	_	14	56,721
barance sneet nabilities	42,811	13,890		14	30,721

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010 (All amounts stated in HUF million unless otherwise noted)

### NOTE 23. FINANCIAL RISK MANAGEMENT (CONTINUED)

### 23.3.2. Foreign currency risk (Continued)

The Bank's net currency exposure was subject to a stress test examining how it would react to extreme exchange rates. The following tables show the change in the Bank's net foreign currency exposure at the extreme currency situations explained above compared with the actual exposure as at 31 December 2010 and as at 31 December 2009 resulting in profit or loss. The calculation assumes that other conditions are unchanged during the period.

### Extreme foreign currency risk calculation as at 31 December 2010

Foreign currency exchange rate as at 31 December 278.75 208.65  2010  Exchange rates at strong HUF (minimum of historical rates in 2010)  Affect on profit or (loss)  Eur USD Total 278.75 208.65  2010  Exchange rates at strong HUF (minimum of historical rates in 2010)  261.6 184  (1)  Exchange rates at weak HUF (maximum of historical rates in 2010)  290.03 240.57  Affect on profit or (loss)  (77) 153 76				
Exchange rates at strong HUF (minimum of historical rates in 2010)  Exchange rates at weak HUF (maximum of historical rates in 2010)  Exchange rates at weak HUF (maximum of historical rates in 2010)  290.03  240.57		EUR	USD	Total
Exchange rates at strong HUF (minimum of historical rates in 2010)  Affect on profit or (loss)  Exchange rates at weak HUF (maximum of historical rates in 2010)  261.6  117  (118)  (1)  290.03  240.57	Foreign currency exchange rate as at 31 December	278.75	208.65	
historical rates in 2010)  Affect on profit or (loss)  Exchange rates at weak HUF (maximum of historical rates in 2010)  261.6  117  (118)  (1)  290.03  240.57	2010			
Affect on profit or (loss) 117 (118) (1)  Exchange rates at weak HUF (maximum of historical rates in 2010) 290.03 240.57	Exchange rates at strong HUF (minimum of			
Exchange rates at weak HUF (maximum of historical rates in 2010)  290.03 240.57	historical rates in 2010)	261.6	184	
rates in 2010) 290.03 240.57	Affect on profit or (loss)	117	(118)	(1)
Affect on profit or (loss) (77) 153 76	`	290.03	240.57	
	Affect on profit or (loss)	(77)	153	76

### Extreme foreign currency risk calculation as at 31 December 2009

	EUR	USD	Total
Foreign currency exchange rate as at 31 December	270.84	188.07	
2009			
Exchange rates at strong HUF (minimum of			
historical rates in 2009)	264.17	176.67	
Affect on profit or (loss)	(14)	(26)	(40)
Exchange rates at weak HUF (maximum of historical			
rates in 2009)	316.00	249.29	
Affect on profit or (loss)	97	140	237

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010 (All amounts stated in HUF million unless otherwise noted)

### NOTE 23. FINANCIAL RISK MANAGEMENT (CONTINUED)

### 23.4. Capital management

Concerning the policy and the methods for capital handling the Bank follows the provisions of the Act CXII of 1996 on Credit Institutions and Financial Enterprises, of the Act XLII of 1994 on the Hungarian Export-Import Bank Corporation and the Hungarian Export Credit Insurance Corporation as well as of the Government Decree No. 196/2007 on the calculation of capital requirement.

According to the provisions of the Act CXII of 1996 on Credit Institutions and Financial Enterprises the financial institutions should dispose of a solvency margin ensuring the cover of the actual risks of its activity in order to maintain the actual financial solvency and to fulfil its liabilities, and the Bank should permanently maintain a minimum capital adequacy ratio of 8 percent.

The solvency margin is defined according to the Schedule No. 5 of the Act CXII of 1996 on Credit Institutions and Financial Enterprises, the capital adequacy ratio is defined according to the Decree.

The provision of capital handling is controlled by the Hungarian Financial Supervisory Authority.

In the year of 2007 - according to provisions of Article 20. of Act XLII of 1994 (Solvency margin and capital adequacy) and Schedule No. 5. of Act CXII of 1996 on Credit Institutions and Financial Enterprises, MFB has provided to the Bank a subordinated loan capital in the amount of EUR 100 million. The maturity of this particular loan is 12<sup>th</sup> of September 2017.

In line with the referred provisions, the amount of the subordinated loan capital is to be considered as a positive component of the guarantee capital of Eximbank. On the 31<sup>st</sup> of December 2010 and 2009 the amount of the long-term liability arising from the loan agreement is HUF 27,875 million and HUF 27,084 million, respectively.

The Bank fulfilled the legal and prudential requirements in the year of 2010 and 2009, permanently complied with the limits of the Act CXII of 1996 on Credit Institutions and Financial Enterprises, the capital adequacy ratio has always significantly exceed the 8 percent required by the law as stated above.

	2010	2009
Core capital	16,476	15,334
Supplementary capital	27,875	27,084
Solvency margin	44,351	42,418
Total risk-weighted assets	108,639	131,782
Solvency ratio	37.31 %	30.32 %

At the end of the year 2009 the Act on Hungarian Export-Import Bank Corporation has been modified: the amount of the subordinated loan capital is to be the component of the guarantee capital of the Bank in the year ended 31 December 2010 at the latest occasion. At the end of the year 2010 the Act on Hungarian Export-Import Bank Corporation (Article 20. of Act XLII of 1994) has been modified again: the amount of the subordinated loan capital is to be the component of the guarantee capital of the Bank until its exposure. According to this modification the Solvency ratio will be satisfying till 2017.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010 (All amounts stated in HUF million unless otherwise noted)

### NOTE 24. CONCENTRATION OF ASSETS AND LIABILITES BY BUSINESS SEGMENTS

### **Banks**

Eximbank refinances domestic banks that provide export finance to Hungarian companies. The Bank also provides credits to foreign banks. This business segment includes the funds that finance the placements to banks as well as nostro accounts and interbank placements to and credits from domestic and foreign banks.

### Corporate

This segment involves export-financing loans to domestic and foreign companies, forfeit, letter of credit and other credit products. The funds financing loans to companies are also presented here.

### Guarantees

Eximbank provides guarantees for its own risk as well as those counter-guaranteed by the state.

### **Treasury**

Management of shareholders' equity is presented here; money market assets and the money market liabilities funding them are involved in this segment.

### Other

This segment contains activities not directly attributable to any of the above segment.

(All amounts stated in HUF million unless otherwise noted) FOR THE YEAR ENDED 31 DECEMBER 2010 NOTES TO THE FINANCIAL STATEMENTS

### 188 175 175 105 153 458 Other 618 665 1,074 16,152 18,585 10,100 6,986 17,086 19,401 36,837 191 19,850 Treasury NOTE 24. FINANCIAL POSITION SEGMENTED BY BUSINESSES AS AT 31 DECEMBER 2010 248 9 248 Guarantees 66,115 65,013 1,102 9 66,115 66,109 Corporate 88,066 90,304 90,286 99 635 1,457 19 80 90.305 Banks Loans and advances to other banks, net of impairment Financial liabilities at fair value through profit or loss Loans and advances to customers, net of impairment Financial assets at fair value through profit or loss Cash, due from banks and balances with NBH Loans and deposits from other banks ntangibles, property and equipment Available-for-sale financial assets Other liabilities incl. provision Total Shareholder's Equity **Fotal Liabilities Fotal Assets** Share capital Other assets Reserves losses osses

107,469

67

Total

66,912 618 188 904 193,779

17,621

12

173,884 1,074

1,735 176,693 10,100 6,986 17,086 193,779

175

36,936

248

66,115

90,305

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010 (All amounts stated in HUF million unless otherwise noted)

# NOTE 24. FINANCIAL POSITION SEGMENTED BY BUSINESSES AS AT 31 DECEMBER 2009

	Donle	Companoto	Cuencatos	Two	Othon	Total
Cash, due from banks and balances with NBH	Dallins 31	Cot pot ate	Guarantees	11 casury	- Cuici	37
Loans and advances to other banks, net of impairment				)		
losses	101,571	•	2	19,803	1	121,376
Loans and advances to customers, net of impairment						
losses	546	78,027	63	ı	91	78,727
Financial assets at fair value through profit or loss	ı	'	1	4,870	1	4,870
Available-for-sale financial assets	ı	•	1	8,828	12	8,840
Intangibles, property and equipment	1	•	1	•	324	324
Other assets	5	1	1	576	149	731
Total Assets	102,153	78,028	92	34,083	276	214,905
Loans and deposits from other banks	102,128	77,895	ı	17,690	ı	197,713
Financial liabilities at fair value through profit or loss	I	ı	1	ı	1	ı
Other liabilities incl. provision	25	133	416	168	295	1,037
Total Liabilities	102,153	78,028	416	17,858	295	198,750
Share capital	1	ı	1	10,100	1	10,100
Reserves	ı	'	1	6,055	ı	6,055
Total Shareholder's Equity	•	•	•	16,155	1	16,155
Total Liabilities and Equity	102,153	78,028	416	34,013	295	214,905

### FOR THE YEAR ENDED 31 DECEMBER 2010 NOTES TO THE FINANCIAL STATEMENTS

(All amounts stated in HUF million unless otherwise noted)

NOTE 24. PROFIT OR LOSS SEGMENTED BY BUSINESSES FOR THE YEAR ENDED 31 DECEMBER 2010

	Banks	Corporate	Guarantees	Treasury	Other	Total
Interest income Interest expense	5,307 (2,738)	4,203 (1,785)	1 1	837	1	10,348 (4,523)
Net interest income	2,569	2,418	ı	837	1	5,825
Net income from fees and commissions	, ,	41	720	(4)	7	767
Provisions and impairment losses Gains and losses from trading and investment activities.	1,262	(2,115)	(1,002)	ı	1	(1,855)
net	1	ı	ı	30	ı	30
Operating expenses, net	(1,123)	(1,379)	(344)	(456)	(20)	(3,322)
Profit/(loss) before income tax	2,711	(1,035)	(979)	407	(12)	1,445
Income taxes	(441)	168	102	(99)	2	(235)
Net profit/(loss)	2,270	(867)	(524)	341	(10)	1,210
Additional information Depreciation and amortisation	69	82	20	26	1	197
Non cash expenses  Cost to acquires intangible, property and equipment	21	25	9	• ∞	1 1	- 61

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010 (All amounts stated in HUF million unless otherwise noted)

NOTE 24. PROFIT OR LOSS SEGMENTED BY BUSINESSES FOR THE YEAR ENDED 31 DECEMBER 2009

	Banks	Corporate	Guarantees	Treasury	Other	Total
Interest income Interest expense	6,390 (3,490)	3,930 (2,284)	1 1	1,063		11,384 (5,774)
Net interest income	2,900	1,646	•	1,063	1	5,610
	(4,110)	(719) (157)	195 369	(5)	735	206 (3,898)
Odanis and rosses from trading and investment activities, net Operating expenses, net	. (1,125)	(1,302)	(324)	1,784 (442)	- (16)	1,784 (3,209)
Profit/(loss) before income tax	(2,335)	(532)	240	2,400	720	493
Income taxes	68	20	(8)	(92)	(28)	(19)
Net profit/(loss)	(2,246)	(512)	232	2,308	692	474
Additional information Depreciation and amortisation	<i>L</i> 9	80	19	25	ı	191
Cost to acquires intangible, property and equipment	48	55	14	19	'	137

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010

(All amounts stated in HUF million unless otherwise noted)

### **NOTE 25.** CONCENTRATION OF ASSETS AND LIABILITIES BY GEOGRAPHICAL SEGMENTS FOR THE YEAR ENDED 31 **DECEMBER 2010**

	Hungary	EU Members	Non-EU European Countries	Other Countries	Total
Cash, due from banks and balances with NBH	10	47	-	10	67
Loans and advances to other banks net of impairment losses Loans and advances to customers, net	103,830	781	2,636	222	107,469
of impairment losses Financial assets at fair value through	10,869	3,760	48,637	3,646	66,912
profit or loss	553	65	-	-	618
Available-for-sale financial assets Intangibles, property and equipment,	16,164	-	-	1,457	17,621
net	188	-	-	-	188
Other assets, net	842	1 (52	- - - -	<u>62</u>	904
Total Assets	132,456	4,653	51,273	5,397	193,779
Loans and deposits from other banks Financial liabilities at fair value	162,679	11,205	-	-	173,884
through profit or loss	1,074	-	-	-	1,074
Other liabilities incl. provision	1,367	-	63	305	1,735
Total liabilities	165,120	11,205	63	305	176,693
Share capital	10,100	-	-	-	10,100
Reserves	6,986	-	-	-	6,986
<b>Total Shareholder's Equity</b>	17,086	-	-	-	17,086
<b>Total Liabilities and Equity</b>	182,206	11,205	63	305	193,779
Off-balance sheet financial instruments					
Guarantees insured by the state	27,913	682	5,981	-	34,576
Unutilised part of credit lines Letter of Credit	3,225	213	16,798 -	1,209	21,445
Guarantees	3,282	36	171	-	3,489
Total	34,420	931	22,950	1,209	59,510

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010 (All amounts stated in HUF million unless otherwise noted)

NOTE 25. CONCENTRATION OF ASSETS AND LIABILITIES BY GEOGRAPHICAL SEGMENTS FOR THE YEAR ENDED 31 DECEMBER 2009

	Hungary	EU Members	Non-EU European Countries	Other Countries	Total
Cash, due from banks and balances with NBH Loans and advances to other banks net	12	17	-	8	37
of impairment losses Loans and advances to customers, net	93,476	5,064	4,841	17,995	121,376
of impairment losses Financial assets at fair value through	12,921	2,173	60,420	3,213	78,727
profit or loss	4,870	-	-	-	4,870
Available-for-sale financial assets Intangibles, property and equipment,	8,840	-	-	-	8,840
net	324	-	-	-	324
Other assets, net	731	-	-	-	731
Total Assets	121,174	7,254	65,261	21,216	214,905
Loans and deposits from other banks Financial liabilities at fair value	147,542	50,171	-	-	197,713
through profit or loss	-	-	-	-	-
Other liabilities incl. provision	743		285	9	1,037
Total liabilities	148,285	50,171	285	9	198,750
Share capital Reserves	10,100	-	-	-	10,100
	6,055	<u>-</u>		<u>-</u>	6,055
Total Shareholder's Equity	10,133				16,155
<b>Total Liabilities and Equity</b>	164,440	50,171	285	9	214,905
Off-balance sheet financial instruments					
Guarantees insured by the state	29,471	-	6,400	-	35,871
Unutilised part of credit lines	7,863	1,655	6,488	713	16,719
Letter of Credit	23	-	-	-	23
Guarantees	3,755	-	353	-	4,108
Total	41,112	1,655	13,241	713	56,721

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010

(All amounts stated in HUF million unless otherwise noted)

### NOTE 25. SEGMENT REVENUE BY GEOGRAPHICAL SEGMENTS FOR THE YEAR ENDED 31 DECEMBER 2010

	Hungary	EU	Non-EU	Other	Total
		Members	European	Countries	
Interest income:	-		Countries		
Loans	1,937	208	1,178	113	3,436
Loans and advances to other banks	3,272	11	183	(91)	3,375
Other interest income	3,476	-	-	61	3,537
Total interest income	8,686	219	1,361	83	10,348
Income from fees and commissions:					
Guarantees covered by the state	1,007	-	-	41	1,048
Insurance fees devolved by MEHIB	-	2	49	-	51
Refund of MEHIB insurance fee	8	-	-	-	8
Guarantees	76	-	-	2	78
Other	5	-	-	-	5
Total income from fees and	1.006	2	40	42	1 100
commissions	1,096	2	49	43	1,190
<b>Total Income</b>	9,780	221	1,411	126	11,538

### SEGMENT REVENUE BY GEOGRAPHICAL SEGMENTS FOR THE YEAR ENDED 31 DECEMBER 2009

	Hungary	EU	Non-EU	Other	Total
		Members	<b>European Countries</b>	Countries	
<b>Interest income:</b>					
Loans	1,923	52	1,271	130	3,376
Loans and advances to other banks	3,047	15	199	1,208	4,469
Other interest income	3,539	-	-	-	3,539
Total interest income	8,509	67	1,470	1,338	11,384
Income from fees and commissions:					
Guarantees covered by the state	164	-	6	28	198
Insurance fees devolved by MEHIB	-	178	191	416	785
Refund of MEHIB insurance fee	736	-	-	-	736
Guarantees	62	-	-	-	62
Other	27	-	-	-	27
<b>Total income from fees and</b>					
commissions	989	178	197	444	1,808
<b>Total Income</b>	9,498	245	1,667	1,782	13,192

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010 (All amounts stated in HUF million unless otherwise noted)

### NOTE 26. EVENTS AFTER THE BALANCE SHEET DATE

There were no events after the balance sheet date which have any significant effect on financial statements for the year 2010.

### NOTE 27. USE OF ESTIMATES AND JUDGEMENTS

Management discusses with the Supervisory Board the development, selection and disclosure of the Bank's critical accounting policies and estimates, and the application of these policies and estimates.

These disclosures supplement the commentary on financial risk management (see Note 22.).

### Key sources of estimation uncertainty

### Allowances for credit losses

Assets measured at amortised cost are tested for impairment on a basis described in accounting policy described in accounting policy (see Note 3.9.1).

The specific counterparty component of the total allowances for impairment applies to financial assets tested individually for impairment and is based upon management's best estimate of the present value of the future cash flows that are expected to be received. In estimating these cash flows, management makes judgements about the counterparty's financial situation and the net realisable value of any underlying collateral. Each impaired asset is assessed on its merits, and the workout strategy and estimate of cash flows considered recoverable are independently approved by the Credit Risk function.

### Determining fair values

The determination of fair value for financial assets and liabilities for which there is no observable market price requires the use of valuation techniques as described in accounting policy. For financial instruments that are traded infrequently and have little price transparency, fair value is less objective, and requires varying degrees of judgement depending on liquidity, concentration, uncertainty of market factors, pricing assumptions and other risks affecting the specific instrument. See also "Valuation of financial instruments" below.

### Critical accounting judgements in applying the Bank's accounting policies

Critical accounting judgements made in applying the Bank's accounting policies include:

### Valuation of financial instruments, fair value hierarchy

The Bank's accounting policy on fair value measurements is discussed in Note 3.3.

The Bank measures fair value using the following hierarchy of methods:

• Level 1: unadjusted quoted prices in active markets for identical assets and liabilities;

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010

(All amounts stated in HUF million unless otherwise noted)

### NOTE 27. USE OF ESTIMATES AND JUDGEMENTS (CONTINUED)

- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or the liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices);
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

The Bank has no such financial instruments of which fair value is determined using significant unobservable inputs (Level 3).

The table below analyses financial instruments carried at fair value, by valuation method:

31 December 2010 Financial assets at fair value through	Level 1	Level 2	Total
profit or loss			
Debt and equity instruments	553	-	553
Derivative instruments		65	65
<u> </u>	553	65	618
Available-for-sale financial assets	17,621	-	17,621
<u>-</u>	17,621	-	17,621
Financial liabilities at fair value through			
profit or loss			
Derivative instruments	-	1,074	1,074
<u>-</u>	-	1,074	1,074
31 December 2009			
Financial assets at fair value through			
profit or loss			
Debt and equity instruments	3,414	-	3,414
Derivative instruments	-	1,456	1,456
	3,414	1,456	4,870
Available-for-sale financial assets	8,840	-	8,840
<u>-</u>	8,840	-	8,840
Financial liabilities at fair value through profit or loss			
Derivative instruments	-	-	-
_		-	
_			

There have been no significant transfers between Level 1 and Level 2 of the fair value hierarchy.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010 (All amounts stated in HUF million unless otherwise noted)

### NOTE 28. ACCOUNTING CLASSIFICATIONS AND FAIR VALUES

The estimated fair values disclosed below are designated to approximate values at which these instruments could be exchanged in an arm's length transaction between willing parties. However, many of the financial instruments have no active market and therefore, fair values are based on estimates using net present value and other valuation techniques, which are significantly affected by the assumptions used concerning the amount and timing of the estimated future cash flows and discount rates, which reflect varying degrees of risk. Furthermore, due to the use of subjective judgement and uncertainties, the aggregate fair value amounts should not be interpreted as being realisable in an immediate settlement of the instruments.

As at 31 December 2010, the fair values of the Eximbank's financial assets and liabilities were as follows:

	Trading	Loans and receivables	Available -for-sale	Other amortised cost	Carrying amount	Fair value
Cash due from banks and				Cost		
balances with National						
Bank of Hungary	-	67	-	-	67	67
Loans and advances to other						
banks	-	107,469	-	-	107,469	107,469
Loans and advances to						
customers	-	66,912	-	-	66,912	66,912
Financial assets at fair value						
through profit or loss	618	-	-	-	618	618
Available-for-sale financial						
assets	-	-	17,621	-	17,621	17,621
Total	618	174,448	17,621		192,687	192,687
Loans and deposits from						
other banks	-	-	-	173,884	173,884	173,884
Financial liabilities at fair						
value through profit or loss	1,074	-	-	-	1,074	1,074
Total	1,074	-	-	173,884	174,958	174,958

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010 amounts stated in HIJE million unless at homise noted.

(All amounts stated in HUF million unless otherwise noted)

### NOTE 28. ACCOUNTING CLASSIFICATIONS AND FAIR VALUES (CONTINUED)

As at 31 December 2009, the fair values of the Eximbank's financial assets and liabilities were as follows:

	Trading	Loans and receivables	Available -for-sale	Other amortised cost	Carrying amount	Fair value
Cash due from banks and						
balances with National						
Bank of Hungary	-	37	-	-	37	37
Loans and advances to other						
banks	-	121,376	-	-	121,376	121,376
Loans and advances to		<b>5</b> 0 <b>505</b>			<b>5</b> 0 <b>505</b>	<b>5</b> 0 <b>505</b>
customers	-	78,727	-	-	78,727	78,727
Financial assets at fair value	4.070				4.070	4.070
through profit or loss  Available-for-sale financial	4,870	-	_	_	4,870	4,870
assets			8,840		8,840	8,840
Total	4,870	200,140	8,840		213,850	213,850
Total	4,070	200,140	0,040		213,630	213,630
Loans and deposits from						
other banks	_	_	_	197,713	197,713	197,713
Financial liabilities at fair				177,713	177,713	177,713
value through profit or loss	-	-	-	-	-	_
Total	-	-	-	197,713	197,713	197,713

Cash, due from banks and balances with National Bank of Hungary Due to their short term nature, the fair value of cash, amounts due from banks and balances with the National Bank of Hungary is assumed to approximate the historical cost carrying amount.

**Financial assets at fair value through profit or loss** Financial assets at fair value through profit or loss are carried at their fair values in the statement of financial position.

**Available-for-sale financial assets** The carrying values of equity investments and other available-for-sale financial assets are provided in Note 8 to the financial statements. These are based on quoted market prices, when available. In that case when equity instruments do not have quoted market price in an active market and the variability in the range of the reasonable fair value estimates is so great and the probabilities of the various outcomes are so difficult to assess that the usefulness of a single estimate of fair value is negated, financial instruments are stated at cost.

Loans and advances to other banks and Loans and advances to customers The carrying values of Loans and advances to other banks and Loans and advances to customers are assumed to approximate the amortised cost using the effective rate method. Under the interest compensation system long term loans are re-prised every quarter according to market conditions (such as costs of acquiring funds, operating spread, risk premium) thus their carrying values approximate the fair value.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010 (All amounts stated in HUF million unless otherwise noted)

### NOTE 28. ACCOUNTING CLASSIFICATIONS AND FAIR VALUES (CONTINUED)

**Other assets/liabilities** The carrying amounts of other financial assets and other financial liabilities approximate their fair values.

**Financial liabilities valued at amortised cost** The fair value of amounts Loans and deposits from other banks is assumed to approximate their carrying amount.

**Derivative financial instruments** Derivative financial instruments are carried at their fair values in the statement of financial position. The fair value of derivative financial instruments is calculated using discounted cash flow techniques, which take into consideration assumptions based on market data.

### NOTE 28. NEW STANDARDS AND INTERPRETATIONS NOT YET ADOPTED

A number of new standards, amendments to standards and interpretations are not yet effective for the year ended 31 December 2010, and have not been applied in preparing these financial statements:

Revised IAS 24 Related Party Disclosure (effective for annual periods beginning on or after 1 January 2011) exempts government-related entity from the disclosure requirements in relation to related party transactions and outstanding balances, including commitments, with (a) a government that has control, joint control or significant influence over the reporting entity; and (b) another entity that is a related party because the same government has control, joint control or significant influence over both the reporting entity and the other entity. The revised Standard requires specific disclosures to be provided if a reporting entity takes advantage of this exemption. The revised Standard also amends the definition of a related party which resulted in new relations being included in the definition, such as, associates of the controlling shareholder and entities controlled, or jointly controlled, by key management personnel. Although the Bank does not early adopt revised IAS 24, it is expected that the new Standard will reduce the current level of disclosure of related parties and of the balances and transactions with other government-controlled entities.

Amendment to IFRIC 14 IAS 19 – The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction (effective for annual periods beginning on or after 1 January 2011) addresses the accounting treatment for prepayments made when there is also a minimum funding requirements (MFR). Under the amendments, an entity is required to recognize certain prepayments as an asset on the basis that the entity has a future economic benefit from the prepayment in the form of reduced cash outflows in future years in which MFR payments would otherwise be required. The amendments to IFRIC 14 is not relevant to the Bank's financial statements as the Bank does not have any defined benefit plans with minimum funding requirements.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010 (All amounts stated in HUF million unless otherwise noted)

IFRIC 19 Extinguishing Financial Liabilities with Equity Instruments (effective for annual periods beginning on or after 1 July 2010) clarifies that equity instruments issued to a creditor to extinguish all or part of a financial liability in a 'debt for equity swap' are consideration paid in accordance with IAS 39.41. The initial measurement of equity instruments issued to extinguish a financial liability is at the fair value of those equity instruments, unless that fair value cannot be reliably measured, in which case the equity instrument should be measured to reflect the fair value of the financial liability extinguished. The difference between the carrying amount of the financial liability (or part of the financial liability) extinguished and the initial measurement amount of equity instruments issued should be recognized in profit or loss. The Bank did not issue equity to extinguish any financial liability during the current period. Therefore, the Interpretation will have no impact on the comparative amounts in the Bank's financial statements for the year ending 31 December 2010. Further, since the Interpretation can relate only to transactions that will occur in the future, it is not possible to determine in advance the effects the application of the Interpretation will have.

Amendment to IAS 32 Financial Instruments: Presentation – Classification of Rights Issues (effective for annual periods beginning on or after 1 February 2010) requires that rights, options or warrants to acquire a fixed number of the entity's own equity instruments for a fixed amount of any currency are equity instruments if the entity offers the rights, options or warrants pro rata to all of its existing owners of the same class of its own non-derivative equity instruments. The amendments to IAS 32 are not relevant to the Bank's financial statements as the Bank has not issued such instruments at any time in the past.

### THE ISSUER

### Magyar Export-Import Bank Zártkörűen Működő Részvénytársaság

Nagymező ut 46-48 1065 Budapest Hungary

FISCAL AGENT,
PAYING AND TRANSFER AGENT
AND EXCHANGE AGENT

Citibank, N.A., London Branch

Citigroup Centre Canada Square Canary Wharf London E14 5LB United Kingdom **REGISTRAR** 

Citigroup Global Markets Deutschland AG

Reuterweg 16 60323 Frankfurt Germany

**LEGAL ADVISERS** 

To the Arranger as to English and U.S. law

Hogan Lovells International LLP

Atlantic House Holborn Viaduct London EC1A 2FG United Kingdom To the Issuer as to English and U.S. law

Allen & Overy LLP
One Bishops Square
London E1 6AD
United Kingdom

To the Arranger as to Hungarian law

Partos & Noblet in co-operation with Hogan Lovells International LLP

> Gerbeaud House Vörösmarty tér 7/8 1051 Budapest Hungary

To the Issuer as to Hungarian law

Morley Allen & Overy Iroda

Madách Trade Center Madách Imre út 13-14 1075 Budapest Hungary

**AUDITORS** 

KPMG Hungária Kft

Váci út 99 1139 Budapest Hungary

### ARRANGER AND DEALER

Jefferies International Limited

Vintners Place 68 Upper Thames Street London EC4V 3BJ United Kingdom

### **DEALER**

Deutsche Bank AG, London Branch

Winchester House
1 Great Winchester Street
London EC2N 2DB
United Kingdom



### Magyar Export-Import Bank

Zártkörűen Működő Részvénytársaság

(incorporated with limited liability in Hungary)

EUR2,000,000,000 Global Medium Term Note Programme

OFFERING CIRCULAR

Arranger

**Jefferies** 

Dealers

Jefferies Deutsche Bank

19 September 2013