

BUYER CREDIT FACILITIES

INTERBANK BUYER CREDIT

The interbank buyer credit facility is created in order to indirectly finance, through lending, the purchase of goods and/or services under a commercial contract concluded between a Hungarian exporter and a foreign buyer through the foreign buyer's bank, which is typically covered by a buyer credit insurance policy provided by MEHIB (Hungarian Export Credit Insurance Plc.). In this scheme, Eximbank provides a loan to the buyer's bank in order to on-lend to the buyer.

Borrower	Appropriately rated (Class I-II) foreign, state or privately-owned local, regional or international banks, which pose an acceptable risk to Eximbank and MEHIB.
Exporter	Business entities registered in Hungary
Foreign buyer	State or privately-owned companies, municipalities, sovereign or sub-sovereign entities that take the loan directly from the borrower, and purchase from the exporter
Credit amount	At least EUR 1 million or USD 1 million; Maximum extent of financing in the case of fixed-interest loans with a term of at least 2 years, and with interest equalisation, in accordance with the provisions of the OECD Arrangement: <ul style="list-style-type: none"> - maximum 85% of the export contract value, - local costs, to the extent of maximum 40% (Category I. countries¹) and 50% (Category II. countries²) of the export contract value, and - as much as 100% of the insurance premium.
Value of export contract	The amount payable by or on behalf of the foreign buyer for the exported goods and/or services, excluding local costs.
Local costs	Expenditures incurred in the foreign buyer's country in relation to goods and services that are necessary for the performance of the exporter's contract.
Currency	EUR or USD
Disbursement period	To be determined individually depending on the transaction.
Maturity	<ul style="list-style-type: none"> - Category I. countries: Minimum 2 years, maximum 8,5 years - Category II. countries: Minimum 2 years, maximum 10 years - For certain sectors (railways, energy, renewable energy, water treatment, etc.) in accordance with the relevant provisions of the OECD Arrangement - Shorter terms are subject to individual appraisal
Repayment	<ul style="list-style-type: none"> - In the case of loans with a term of at least 2 years, the principal is to be paid with a frequency of at least 6 months, in equal instalments, in such manner that the first principal and interest instalment must be paid by not later than the expiry of six months following the starting point of the repayment. - In the case of loans with shorter terms, this is subject to individual appraisal
Starting point of repayment	Not later than (a) the date on which the buyer physically takes possession of the goods or the complete equipment / service delivered under the contract, or (b) the date of commissioning.

¹ Category I. countries: High Income OECD countries, see more: OECD Arrangement, Chapter II., point 10

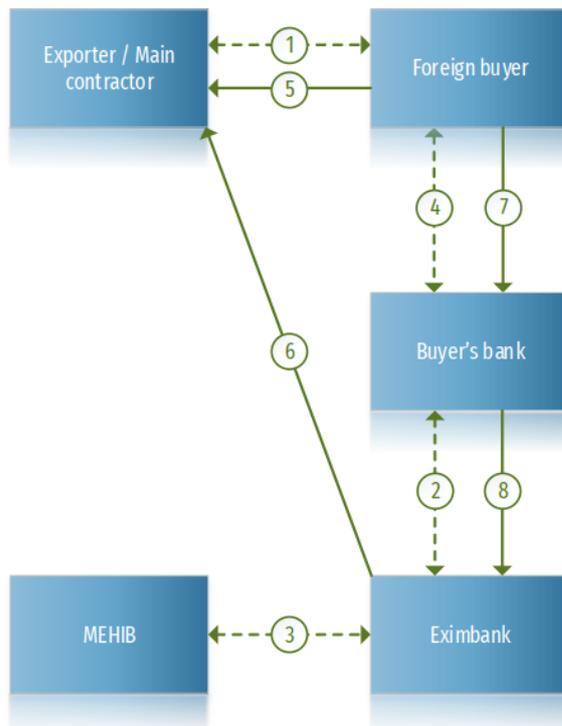
² Category II. countries: All countries other than Category I. countries

Interest	<p>In the case of fixed-interest rate loans with a term of at least 2 years, in accordance with the provisions of the OECD Arrangement:</p> <ul style="list-style-type: none"> - Minimum CIRR³ <p>In the case of variable-interest EUR loans:</p> <ul style="list-style-type: none"> - EURIBOR + margin <p>In case of variable-interest USD loans:</p> <ul style="list-style-type: none"> - Individual interest base determined by Eximbank based on the prevailing market rates, the amount and the tenor + margin <p>Frequency of interest payment</p> <ul style="list-style-type: none"> - Beginning from the first disbursement, at least every 6 months during the repayment period, simultaneously with the principal repayments
Fees and commissions	<p>Determined individually for each transaction, based on the List of Terms and Conditions / individual appraisal:</p> <ul style="list-style-type: none"> - up-front fee based on the amount of the loan, - commitment fee calculated for the amount not yet drawn down - monitoring fee: depending on the transaction, - contract amendment fee based on the amount of the loan, - insurance premium, if a buyer's credit insurance is also linked to the transaction.
Other costs	<p>Costs of the independent law office, which are borne by the Borrower</p> <p>Occasionally, it may be necessary to involve technical inspectors and/or financial experts and/or other experts, the costs of which are borne by the Borrower.</p>
Collateral	<p>"V" type insurance or no collateral: in the case of a Borrower of appropriate classification and limit (typically international, class I-II), Eximbank can take the risk of a foreign bank, subject to individual appraisal</p> <p>Other collaterals may also be stipulated, if necessary</p>
Certification of Hungarian origin and content	<p>In a fixed-interest scheme subsidised by the Hungarian State, interbank buyer credit facilities or direct buyer credit facilities refinanced therefrom can only be</p> <ul style="list-style-type: none"> - provided for the export of products classified as being of at least 50% (or 25% in the case of construction, assembly, technological assembly, design and directly related services) Hungarian origin; the certificate of origin has to be obtained by the Exporter from the competent body of the chamber and to be submitted to Eximbank, on the basis of the rules of the origin applied by the competent chamber body and the provisions of the chamber procedure with respect to the issuing of the certificate of origin, as available on the website of the competent chamber body, or - provided for the provision of services where the business entity certifies, with a document issued by a government office that at least 50% of its employees are entitled to social security benefits and a pension or are in a legal relationship with it that implies social security obligations.

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³Commercial Interest Reference Rate (CIRR) applicable to fixed-interest loans determined in accordance with the OECD Arrangement and published by the Secretariat of the OECD.

INTERBANK BUYER CREDIT



1. Commercial Contract, performance to the buyer
2. Interbank buyer credit agreement
3. Type V insurance covering the risk of non-payment by loan debtor (if required)
4. Loan agreement between the buyer's bank and the buyer
5. At least 15% of the Commercial Contract is paid in advance
6. Disbursement of a loan granted for maximum 85% of the Commercial Contract
- 7-8. Loan repayment