### HUNGARIAN EXPORT-IMPORT BANK PRIVATE LIMITED COMPANY

FINANCIAL STATEMENTS
WITH INDEPENDENT AUDITORS' REPORT

PREPARED IN ACCORDANCE WITH
INTERNATIONAL FINANCIAL REPORTING
STANDARDS AS ADOPTED BY THE EUROPEAN UNION

FOR THE YEAR ENDED 31 DECEMBER 2014

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#### **Independent Auditors' Report**

To the shareholder of Magyar Export-Import Bank Private Limited Company

#### Report on the Financial Statements

We have audited the accompanying financial statements of Magyar Export-Import Bank Private Limited Company ("the Company"), which comprise the statement of financial position as at 31 December 2014, the statements of profit or loss and other comprehensive income, changes in equity and cash flows for the year then ended, and notes, comprising a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards as adopted by the EU, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements give a true and fair view of the financial position of the Company as at 31 December 2014, and of its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards as adopted by the EU.

Budapest, 7 April 2015

KPMG Hungária Kft.

Gåbor Agócs Partner





# STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2014

(All amounts stated in HUF million unless otherwise noted)

	Note	31.12.2014	31.12.2013
Cash, due from banks and balances with the National Bank of Hungary	4	3,313	898
Available-for-sale financial assets, net of impairment	7	5,515	070
loss	5	1,776	2,105
Loans and advances to customers, net of impairment		,	,
losses	6	207,365	99,265
Loans and advances to other banks and insurance	_		
companies, net of impairment losses	7	381,494	275,753
Financial assets at fair value through profit or loss	8	10,091	43
Investments accounted for using the equity method	9 10	1,277 670	355
Intangibles, property and equipment, net Deferred tax assets	18	123	79
Other assets, net	11	2,321	3,093
Office assets, not		2,521	5,055
Total Assets		608,430	381,591
Loans and deposits from other banks and insurance			
companies	13	164,817	144,156
Financial liabilities at fair value through profit or loss	8	830	4,274
Debt securities issued	14	372,699	211,967
Provision for guarantees and contingencies	12	865	321
Other liabilities	15	3,746	3,109
Total Liabilities		542,957	363,827
Shara conital	16	58,100	10,100
Share capital Reserves	16	7,373	7,664
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Total Shareholder's Equity		65,473	17,764
Total Liabilities and Equity		608,430	381,591

7 April 2015

Authorised for issue by

Zoltán Urbán Chief Executive Officer

The accompanying notes to the financial statements on pages 8-83 form an integral part of these financial statements.

#### STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 DECEMBER 2014 (All amounts stated in HUF million unless otherwise noted)

	Note	31.12.2014	31.12.2013
Interest income Interest expense	19 19	23,478 (18,313)	16,078 (11,747)
Net interest income	-	5,165	4,331
Fee and commission income Fee and commission expense	20 20	334 (113)	3,507 (3,314)
Net income from fees and commissions	-	221	193
Provisions and impairment (losses)/reversal Gains and (losses) from trading and investment	12	(2,405)	(901)
activities, net	21	2,811	(656)
Operating expenses, net Share of profit/(loss) of a joint venture	22 9	(5,446) (278)	(3,532)
	_		
Profit/(loss) before income tax	-	68	(565)
Income taxes	18	(335)	(194)
Profit/(loss) for the period	_	(267)	(759)
Other comprehensive income			
Fair value adjustment of available-for-sale securities, net of tax	23	(24)	9
Other comprehensive income for the period, net of income tax	_	(24)	9
Total comprehensive income/ (loss) for the period	=	(291)	(750)

7 April 2015

Authorised for issue by

Zoltán Urbán Chief Executive Officer

The accompanying notes to the financial statements on pages 8-83 form an integral part of these financial statements.

#### STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31 DECEMBER 2014

(All amounts stated in HUF million unless otherwise noted)

(. 200 2000 2000 2000 2000 2000 2000 200	Note	31.12.2014	31.12.2013
OPERATING ACTIVITIES			
(Loss) for the period		(267)	(759)
Adjustments to reconcile net income to net cash provided			
by operating activities:			
Depreciation and amortisation	22	212	161
Impairment losses on assets	12	1,861	826
(Profit)/loss from revaluation to fair value	8	(13,492)	3,497
Share of the profit and loss of the joint venture accounted			
for using the equity method	9	278	-
Foreign exchange (gains) and losses relating to non-			
operating cash-flows		35,108	(2,605)
Other non-cash items		(997)	8
Net interest income	19	(5,165)	(4,331)
Tax expense	18	335	194
Changes in operating assets and liabilities:			
Net (increase)/decrease in loans and advances to other			
banks and insurance companies, before impairment losses		(105,965)	(110,591)
Net (increase)/decrease in loans and advances to			
customers, before impairment losses		(106,738)	(36,232)
Net (increase)/decrease in other assets	11	629	(1,952)
Net increase/(decrease) in loans and deposits from other			
banks and insurance companies		20,551	15,874
Net increase/(decrease) in other liabilities and provision	12,15	1,181	2,307
Interest received		21,169	15,723
Interest paid		(13,725)	(9,976)
Income taxes paid		(366)	(269)
Net cash provided by/(used in) operating activities		(165,391)	(128,125)
INVESTING ACTIVITIES			
Net (purchase of)/proceeds from available-for-sale			
financial assets	5	85	23,739
Net investment in joint venture	9	(1,055)	-
Acquisition of intangibles, property and equipment	10	(696)	(302)
Proceeds from the sale of intangible assets and property			
and equipment	10	1	
Net cash used in investing activities		(1,665)	23,437
FINANCING ACTIVITIES:			
Proceeds from issue of share capital	16	48,000	-
Proceeds from issuance of debt securities	14	121,423	103,065
Net cash provided by financing activities		169,423	103,065
Net increase/(decrease) in cash and cash equivalents		2,367	(1,623)
Cash and cash equivalents at the beginning of the year	4	898	2,505
Net foreign exchange difference		48	16
Cash and cash equivalents at the end of the year	4	3,313	898
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The accompanying notes to the financial statements on pages 8-83 form an integral part of these financial statements.

7 April 2015

Authorised for issue by

Zoltán Urbán Chief Executive Officer

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# STATEMENT OF CHANGES IN SHAREHOLDER'S EQUITY FOR THE YEAR ENDED 31 DECEMBER 2014 (All amounts stated in HUF million unless otherwise noted)

	Share Capital	Share Premium	Retained Earnings	Statutory reserves	Fair value reserve	Total
Balance as at 1 January 2014	10,100	400	(489)	7,729	24	17,764
Total comprehensive income for the period Profit or loss for the period			(267)			(267)
Other comprehensive income  Net change in fair value of available-for-sale financial assets, net of tax					(24)	(74)
Total comprehensive income for the period			(267)		(24)	(291)
Other transactions, recorded directly in equity Increase of share capital Reclassification of general reserve to retained earnings	48,000					48,000
(Note 3.12) Reclassification of retained earnings to general reserve			1,383	(1,383)		
(Note 3.12)			(65)	59		•
Total other transactions	48,000		1,324	(1,324)		48,000
Balance as at 31 December 2014	58,100	400	268	6,405		65,473

The accompanying notes to the financial statements on pages 8-83 form an integral part of these financial statements.

7 April 2015 Authorised for issue by

MM Kell Zoltán Urbán Chief Executive Officer

# STATEMENT OF CHANGES IN SHAREHOLDER'S EQUITY FOR THE YEAR ENDED 31 DECEMBER 2014

(All amounts stated in HUF million unless otherwise noted)

	Share Capital	Share Premium	Retained Earnings	Statutory reserves	Fair value reserve	Total
Dolongo og of 1 Journamy 2013	10 100	7007	1 750	6 730	7	19 513
Dalance as at 1 January 2013	10,100	004	1,437	0,139	CI	CIC,01
Total comprehensive income for the period Profit or loss for the period			(759)			(759)
Other comprehensive income						
Net change in fair value of available-for-sale financial					o	o
assets, tiet of tax Total comprehensive income for the period			(759)		6	(750)
Other transactions, recorded directly in equity						
Increase or allocation of statutory reserves (Note 3.12)			(9)	9		
Reclassification of general risk reserve to retained						
earnings (Note 3.12)			430	(430)		
Reclassification of retained earnings to general reserve				,		
(Note 3.12)			(1,413)	1,413		
Total other transactions			(686)	686		
Balance as at 31 December 2013	10,100	400	(489)	7,729	24	17,764

The accompanying notes to the financial statements on pages 8-83 form an integral part of these financial statements.

(LM) KOCh Zoltán Urbán Chief Executive Officer

7 April 2015

Authorised for issue by

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#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014 (All amounts stated in HUF million unless otherwise noted)

#### NOTE 1. GENERAL INFORMATION

Hungarian Export-Import Bank Private Limited Company ("Eximbank", the "Bank") was established on 26 May 1994 as the legal successor of the Export Guarantee Corporation. The legal status and the activities of the Bank are regulated by Act XLII of 1994 on the Hungarian Export-Import Bank Ltd. and the Hungarian Export Credit Insurance Ltd. ("Act on Eximbank"). Eximbank's primary business goal is to promote Hungarian exports by granting loans and guarantees.

The Bank is a limited liability company incorporated and domiciled in Hungary. The Bank's registered office is at Nagymező St. 46-48., H-1065 Budapest, Hungary.

Eximbank – being a 100 % state owned company – had been controlled by the Hungarian National Asset Management Company, the successor of the State Privatisation and Holding Company (ÁPV Rt.) between 1 January 1999 and 15 December 2004. On 15 December 2004, ÁPV Rt. sold 75 % less one share (and voting rights) of Eximbank to the Hungarian Development Bank Ltd. according to the rules of paragraph 138 (4) of Act XLVIII of 2004 on Financial Services and the respective Government Decree no. 2186/2004 (VII.22.).

After 17 June 2010, overall control was taken over by the Hungarian Development Bank Ltd. in accordance with the paragraph 12 (1) of Act LII on accountable management of state owned properties. Therefore the Hungarian Development Bank Ltd. –its registered office being at Nádor St. 31., H-1051 Budapest, Hungary – became the Bank's parent company. This resulted in the Bank's financial statements being included in the Consolidated Financial Statements of the Hungarian Development Bank Ltd. for the years ending 31 December 2011 and 31 December 2010. In both years the ultimate parent of the Bank was the Hungarian State.

On 12 April 2012, the Hungarian Government announced that the Hungarian State acquired the shares of Eximbank owned by the Hungarian Development Bank Ltd. and all the shareholders' rights were to be exercised by the Minister for National Economy. This was followed by a new announcement of the Hungarian Government in June 2014 when control of all shareholders' rights were taken over by the Minister of Foreign Affairs and Trade. The relating modification of the Act on Eximbank is effective from 6 June 2014.

Eximbank is a specialised credit institution, wholly owned by the Hungarian State.

Under the Act on Eximbank, Eximbank is charged with the public task of providing financing for the export of Hungarian goods and services, as well as financing Hungarian investments abroad and export related investments in Hungary, thereby enabling companies operating in Hungary – primarily small or medium-sized enterprises but also large corporations – to maximise their export opportunities, while contributing to the maintenance and creation of jobs in Hungary, and as well as promoting the development of the national economy by way of improving the competitiveness of Hungarian exports in foreign markets.

In support of its mandate, Eximbank may lend directly to the exporters of Hungarian products and services, just as to their suppliers or their foreign purchasers, moreover as it is more prevalent, indirectly through refinancing facilities to domestic commercial banks (and, to a lesser extent, foreign commercial banks) providing financing to Hungarian export related transactions. Eximbank offers the majority of its loans in accordance with OECD rules in the form of medium- to long-term credits at favourable fixed interest rates. These rates are based on the Commercial Interest Reference Rate ("CIRR"), which is the OECD minimum interest rate for officially-supported export financing, being effective on the date of the loan contract coming into force.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014 (All amounts stated in HUF million unless otherwise noted)

#### NOTE 1. GENERAL INFORMATION (CONTINUED)

As an export credit agency in the traditional sense, Eximbank provides products and services which represent either alternative or supplementary financial tools, the purpose of which is to fill the gaps in trade finance created by the lack of capacity or willingness from commercial banks side to provide loans at rates attractive to Hungarian exporters, and to provide Hungarian exporters with a more level playing field in terms of access to financing compared to exporters from other countries. The majority of Eximbank's direct customers are small or medium-sized enterprises that tend to export to geographic markets where financing provided by Eximbank has the potential to deliver significant competitive advantages to exporters. Most of Eximbank's loans are made indirectly through commercial banks. While Eximbank does not seek to compete directly with commercial banks, it does provide direct lending to customers upon customer request, or where commercial banks are unable or unwilling to lend to customers directly. In addition, Eximbank provides buyer's credit to support foreign purchasers of Hungarian exports and plays the role of lender in tied-aid agreements concluded between the Hungarian government and governments of tied-aid eligible countries.

The functions of the state export credit agency in Hungary are divided between Eximbank and the Hungarian Export Credit Insurance Pte Ltd. ("MEHIB."). While Eximbank is engaged in the provision of export and export-related financing and export-related guarantees, MEHIB provides export credit insurance to exporters or their banks, including certain of Eximbank's borrowers.

#### NOTE 2. BASIS OF PREPARATION

#### 2.1 Statement of compliance

The financial statements of the Bank are prepared in accordance with International Financial Reporting Standards ('IFRSs') as adopted by the EU.

IFRSs comprise accounting standards issued by the IASB and its predecessor body and interpretations issued by the International Financial Reporting Interpretations Committee ('IFRIC') and its predecessor body.

These financial statements for the year ended 31 December 2014 include the accounts of Eximbank. The Bank has a joint venture, which is accounted for using the equity method in accordance with *IAS 28 Investments in Associates and Joint Ventures*.

No consolidated accounts are presented by Eximbank, given that Eximbank has no subsidiaries therefore IFRS 10 criteria are not met.

These financial statements were authorised for issue by the Chief Executive Officer on 7 April 2015 and are not intended to be used for statutory filing purposes.

The Bank presents its statements of financial position broadly in order of liquidity. An analysis regarding recovery or settlement within twelve months after the statement of financial position date and more than twelve months after statement of financial position date is presented in Note 24.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014 (All amounts stated in HUF million unless otherwise noted)

#### NOTE 2. BASIS OF PREPARATION (CONTINUED)

#### 2.2 Basis of measurement

The financial statements have been prepared on the historical cost basis except for the following:

- Derivative financial instruments are measured at fair value,
- Financial instruments at fair value through profit or loss are measured at fair value,
- Available-for-sale financial assets are measured at fair value,
- Other financial instruments are measured at amortised cost.
- Investment in joint venture accounted for using the equity method

The preparation of financial statements requires management to make certain judgements, estimates and assumptions that affect the reported amounts of assets, liabilities, income and expenses and disclosure of contingent assets and liabilities. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected.

In particular, information about significant areas of estimation uncertainty and critical judgements in applying accounting policies that have the most significant effect on the amount recognised in the financial statements are described in Note 31.

#### 2.3 Functional and presentation currency

These financial statements are presented in Hungarian Forints ('HUF'), which is the Bank's functional currency. Except as indicated, financial information presented in Hungarian Forints has been rounded to the nearest million (MHUF).

#### 2.4 Going concern

The management of the Bank has made an assessment of the Bank's ability to continue as a going concern and is satisfied that the Bank has the resources to continue in business for the foreseeable future. The management is not aware of any material uncertainties that may cast doubt on the Bank's ability to continue as going concern. The financial statements continue to be prepared on going concern basis.

#### NOTE 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Accounting policies are the specific principles, bases, conventions, rules and practices adopted by the Bank in preparing and presenting financial statements. The accounting policies set out below have been applied consistently to all periods presented in these financial statements.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014 (All amounts stated in HUF million unless otherwise noted)

# NOTE 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 3.1 Financial statement presentation

These financial statements for years 2014 and 2013 include the accounts of Eximbank.

#### 3.2 Financial instruments

Any contract that gives rise to a financial asset, a financial liability or equity is classified as a financial instrument. All financial instruments are initially recognised at their fair values in the Bank's statement of financial position when the Bank becomes a party to the contractual agreement (at trade date). Initial fair values represent given or received considerations and all transaction costs. In case of financial assets at fair value through profit or loss, transaction costs are charged to profit or loss. 'Regular way' purchases or sales of financial assets are recognised using trade date accounting.

Subsequent to initial recognition, financial instruments are measured by specific valuation principles disclosed at each relevant category of financial assets and financial liabilities below.

Financial assets are derecognised when the Bank loses the right to receive cash flow from the related asset, loses rewards and risks related to the asset or loses the control over the contractual rights of the financial assets (at trade date). The Bank derecognises financial liabilities when its contractual obligations are discharged, cancelled or expired.

#### 3.3 Determination of fair values

A number of the Bank's accounting policies and disclosures require the determination of fair value for financial assets and liabilities. Fair values have been determined for measurement and / or disclosure purposes based on the following methods.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal or, in its absence, the most advantageous market to which the Bank has access at that date. The fair value of a liability reflects its non-performance risk.

All financial instruments are recognised initially at fair value. In the normal course of business, the fair value of a financial instrument at initial recognition is the transaction price (that is, the fair value of the consideration given or received).

Subsequent to initial recognition, the fair value of financial instruments that are quoted in active markets are measured at fair value based on bid prices for assets held and ask prices for liabilities issued. When independent prices are not available, fair value is determined by using valuation techniques which refer to observable market data. These include comparison with similar instruments where market observable prices exist, discounted cash flow analysis, and other valuation techniques commonly used by market participants.

For financial instruments, fair value may be determined in whole or in part using valuation techniques based on assumptions that are not supported by prices from current market transactions or observable market data. Determination of fair values is more detailed in Note 31.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014 (All amounts stated in HUF million unless otherwise noted)

## NOTE 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 3.4 Cash, due from banks and balances with the National Bank of Hungary

Cash, due from banks and balances with the National Bank of Hungary include notes and coins on hand, unrestricted balances held with central banks and highly liquid financial assets with original maturity of less than three months, which are subject to insignificant risk of changes in their fair value, and are used by the Bank in the management of its short-term commitments.

These items are carried at amortised cost in the statement of financial position.

For the purpose of reporting cash flows, cash and cash equivalents include cash, due from banks and short term balances with National Bank of Hungary with original maturities of three months or less.

Certain items previously reported in the prior years' cash flows are reclassified to provide consistency if necessary.

#### 3.5 Financial assets and liabilities at fair value through profit or loss

Trading debt and equity instruments, are generally held for the short term in anticipation of market gains and resale, and are measured initially at their fair values, with transaction costs taken to profit or loss. Subsequently, their fair values are remeasured and all gains and losses on these instruments are recognised in profit or loss under 'Gains and losses from trading and investment activities'.

Debt and equity instruments held for trading are reported as financial assets at fair value through profit or loss. Interest earned on debt securities is reported as interest income, and dividends earned on equity instruments are taken to 'Gains and losses from trading and investment activities' when declared. Interest payable on such securities is reported as interest expense.

The Bank uses foreign currency exchange contracts for economic hedging purposes, however, hedge accounting according to IAS 39 is not applied. These contracts include cross currency interest rate swaps. All derivative financial instruments are carried at fair value. All gains and losses on these instruments are recognised in 'Gains and losses from trading and investment activities'.

#### 3.6 Available-for-sale debt and equity instruments

Investments (not at fair value through profit or loss) in debt securities are classified either as available-for-sale or held-to-maturity. Investments in securities are classified as available-for-sale when, in management's judgement, they may be sold in response to or in anticipation of changes in market conditions, unless they are considered to be part of trading-related activities. These securities are initially measured at their fair values plus direct and incremental transaction costs. Subsequently, their fair values are remeasured and changes therein are recognised in other comprehensive income and presented within equity in 'Fair value reserve' until the securities are sold or impaired. When these securities are sold, cumulative gains and losses previously recognised in other comprehensive income are taken to profit or loss as 'Gains and losses from trading and investment activities'.

Interest income on debt securities, including amortisation of premiums and accretion of discounts, are reported as interest income. Interest income is recognised using the effective interest rate method.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014 (All amounts stated in HUF million unless otherwise noted)

# NOTE 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 3.6 Available-for-sale debt and equity instruments (continued)

Smaller part of equity investments (not at fair value through profit or loss) represents shares held in certain companies in order to benefit in terms of banking relationships. The majority of the equity investments represent interest in investment funds. These equity investments are classified as available-for-sale. Equity investments for which no fair values are available are stated at cost. Dividend income on securities is taken to 'Gains and losses from trading and investment activities' when declared. Realised gains and losses generated from sales of securities are reported in 'Gains and losses from trading and investment activities' on a net basis.

#### 3.7 Held-to-maturity debt instruments

Debt securities that the Bank has the positive intent and ability to hold to maturity are classified as held-to-maturity and carried at amortised cost on the statement of financial position. Premiums are amortised and discounts are accumulated against net profit using the effective interest rate method. On the basis of the management decision the held-to-maturity category is currently not applied.

#### 3.8 Loans and advances to banks, insurance companies and customers

Loans and advances to banks, insurance companies and customers are classified as Loans and receivables. Loans are reported at the principal amount outstanding, net of impairment and unearned income. Interest income is recognised using the effective interest rate method for all loans other than impaired loans.

# 3.9 Loans and deposits form other banks and insurance companies, issued debt securities

Loans and deposits from other banks and insurance companies and issued debt securities are the Bank's source of debt funding.

Loans and deposits from other banks and insurance companies and issued debt securities are initially measured at fair value less incremental direct transaction costs, and subsequently measured at their amortised cost using the effective interest rate method.

An analysis of the Bank issued debt is disclosed in Note 14.

#### 3.10 Financial guarantees

In the ordinary course of business, the Bank gives guarantees, consisting of letters of credit and credit related guarantees. Financial guarantees are initially recognised in the financial statements in 'Other liabilities' at fair value, which is the premium received. Subsequent to initial recognition, the Bank's liability under each guarantee is measured at the higher of the amortised premium and the best estimate of expenditure required to settle any financial obligation arising as a result of the guarantee.

Any increase in the liability relating to financial guarantees is taken to the income statement. The premium received is recognised in the profit or loss in 'Net income from fees and commissions' on a straight-line basis over the life of the guarantee.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014 (All amounts stated in HUF million unless otherwise noted)

### NOTE 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 3.11 Impairment of financial assets

### 3.11.1 Impairment of loans and advances to banks, insurance companies and customers

At each balance sheet date the Bank assesses whether there is objective evidence that loans and advances are impaired. Loans and advances are impaired when objective evidence demonstrates that a loss event has occurred after the initial recognition of the asset, and that the loss event has an impact on the future cash flows on the asset that can be estimated reliably.

Objective evidence that loans and advances are impaired can include default or delinquency by a borrower, restructuring of a loan or advance by the Bank on terms that the Bank would not otherwise consider, indications that a borrower or issuer will enter bankruptcy.

Impairment allowances are calculated for all loans individually. Increases in loan impairment are charged to profit or loss for the period. The carrying amount of impaired loans on the reporting date is reduced through the use of impairment allowance accounts.

#### Reversals of impairment

If in a subsequent period the amount of impairment loss decreases and the decrease can be linked objectively to an event occurring after the write-down, loan impairments are reversed through profit or loss.

#### Write-off of loans and advances

Bad loans are not written off against the related provisions until the conclusion of the liquidation process or until considered to be legally uncollectible as set out under statutory regulations. Subsequent recoveries are credited to profit or loss if previously written off.

#### Assets acquired in exchange for loans

During years 2010 and 2012 several securities were acquired in exchange for loan and relating interest receivable of a foreign bank within a restructuring plan due to financial difficulties of the client. The securities were issued by the client. More details of the loan and securities are presented in Note 5 and Note 7.

#### Renegotiated loans

Where possible, the Bank seeks to restructure loans rather than to take possession of collateral. This may involve extending the payment arrangements and the agreement of new loan conditions. Once the terms have been renegotiated, any impairment is measured using the original EIR as calculated before the modification of terms and the loan is no longer considered past due. Management continually reviews renegotiated loans to ensure that all criteria are met and that future payments are likely to occur. The loans continue to be subject to an individual impairment assessment, calculated using the loan's original EIR.

#### 3.11.2 Impairment of available-for-sale financial assets

Investments in available-for-sale securities are considered to be impaired if their carrying amount is greater than the estimated recoverable amount assessed at each balance sheet date on the basis of objective evidence such as significant financial difficulty of the issuer, actual breaches of contracts, high probability of bankruptcy or other financial

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014 (All amounts stated in HUF million unless otherwise noted)

# NOTE 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 3.11.2 Impairment of available-for-sale financial assets (continued)

reorganization of the issuer. Impairment losses on available-for-sale securities are recognised by transferring the cumulative loss that has been recognised in other comprehensive income, and presented in the fair value reserve in equity, to profit or loss. The cumulative loss that is removed from other comprehensive income and recognised in profit or loss is the difference between the acquisition cost, net of any principal repayment and amortisation, and the current fair value, less any impairment loss previously recognised in profit or loss.

If, in a subsequent period, the fair value of an impaired available-for-sale debt security increases and the increase can be related objectively to an event occurring after the impairment loss was recognised in profit or loss, then the impairment loss is reversed, with the amount of the reversal recognised in profit or loss. However, any subsequent recovery in the fair value of an impaired available-for-sale equity instrument is recognised in other comprehensive income.

#### 3.12 Statutory reserves

#### 3.12.1 General risk reserve

Hungarian legislation previously allowed the Bank to set aside amounts for general banking risks, including future losses and other unforeseeable risks or contingencies, in addition to those losses which have been specifically identified and those potential losses which experience indicates are present in the credit portfolio. As at 31 December 2012 the Bank set aside 1.25 % (2011: 1.00 %) of risk-weighted assets and off-balance sheet exposures. In 2013 the Bank did not set aside general risk reserve. Such amounts were separately disclosed as appropriation of retained earnings and are not included in the determination of net profit or loss for the period.

The provisions of the "Act of CXII of 1996 on Credit Institutions and Financial Enterprises" in force as at 31 December 2013 allowed credit institutions to reclassify their whole amount of general risk reserves to the retained earnings. According to the provisions of the "Act LIX of 2006 on the Introduction of Special Tax and Bankers' contribution Intended to Improve the Balance of Public Finances" credit institutions had to assess and pay credit institutions' contribution at the rate of 19% on the general risk reserve reclassified to retained earnings as at 31 December 2013.

Based on the above possibility Eximbank reclassified its general risk reserve of HUF 430 million to retained earnings as at 31 December 2013.

From 1 January 2014 the Bank is not allowed to recognise general risk reserve.

#### 3.12.2 General reserve

The provisions of the Act CXII of 1996 on Credit Institutions and Financial Enterprises and Act CCXXXVII of 2013 on Credit Institutions and Financial Enterprises ("Hungarian Banking Act") which superseded Act CXII of 1996 and effective from 1 January 2014 prescribes that the Bank has to set a general reserve in the amount of 10 % of the current year profit after tax figure, which will be eliminated to cover the future losses. The Hungarian Banking Act also allows the Bank reclassify its retained earnings into the general reserve. In 2014 the Bank reclassified HUF 59 million retained earnings into the general reserve (2013: HUF 1,413million). The general reserve cannot be distributed as dividends.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014 (All amounts stated in HUF million unless otherwise noted)

## NOTE 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 3.12.2 General reserve (continued)

Provisions of the Government Decree 250/2000 prescribe that if there is a (statutory) loss for the current financial year, the general reserve shall be released insofar as to cover such loss, not exceeding the amount set aside in the general reserve. In accordance with this provision the Bank released HUF 1,383 million from general reserve to retained earnings in 2014 (2013: HUF 0 million).

#### 3.13 Foreign currency translation

The Bank's functional currency is the Hungarian Forint. Income and expenditure arising in foreign currencies are translated at rates of exchange ruling at the transaction dates. Monetary assets and liabilities denominated in foreign currencies are translated at rates quoted by the National Bank of Hungary ("NBH") ruling at the end of the year. Resulting exchange differences are recognised in profit or loss.

Non-monetary assets and liabilities denominated in foreign currencies that are measured at fair value are retranslated to the functional currency at the exchange rate at the date that the fair value was determined. Non-monetary items in a foreign currency that are measured in terms of historical cost are translated using the exchange rate at the date of the transaction. Foreign currency differences arising on retranslation are recognised in profit or loss, except for differences arising on the retranslation of available-for-sale equity investments.

#### 3.14 Intangibles, property and equipment

Intangibles, property and equipment are measured cost, less accumulated depreciation and amortisation and any accumulated impairment losses.

Cost includes expenditures that are directly attributable to the acquisition of the asset. In case of property and equipment cost of maintenance and repairs are recognised in profit or loss as incurred. Major improvements and the cost of replacing a part of an item of property and equipment are recognised in the carrying amount of the item if it is probable that the future economic benefits embodied within the part will flow to the Bank and its cost can be measured reliably. The carrying amount of the replaced part is derecognised.

Depreciation and amortisation are computed on a straight-line basis over the estimated useful lives of the assets, based upon the following percentages:

Leasehold improvements	4.94 % to 48.69 %
Software	20 % to 50 %
Furniture, fixtures and office equipment	14.5 % to 50 %

Depreciation methods, useful lives and residual values are reviewed at each financial yearend and adjusted if appropriate. Items of intangibles, property and equipment are subject to an impairment review if there are events or changes in circumstances which indicate that the carrying amount may not be recoverable.

Gains and losses on disposal of an item of intangibles, property and equipment are determined by comparing the proceeds from disposal with the carrying amount of property and equipment, and are recognised net within "Other expenses" in profit or loss.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014 (All amounts stated in HUF million unless otherwise noted)

# NOTE 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 3.15 Income taxes

Income tax for the period comprises current and deferred tax. Income tax is recognised in profit or loss except to the extent that it relates to items recognised directly in equity or in other comprehensive income.

Current tax is the calculated tax payable on the taxable income for the year, using tax rates enacted or substantively enacted at the reporting date as well as any adjustments to tax payable in respect of previous years.

Deferred tax is provided using the balance sheet liability method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The following temporary differences are not provided for: the initial recognition of assets or liabilities that affect neither accounting nor taxable profit.

The amount of deferred tax provided is based on the expected manner of realisation or settlement of carrying amount of assets and liabilities, using tax rates enacted or substantially enacted at the balance sheet date. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

#### 3.16 Interest income and expense

Interest income and expense for all financial instruments except for those classified as held for trading are recognised in 'Interest income' and 'Interest expense' in profit or loss using the effective interest method. The effective interest method is a way of calculating the amortised cost of a financial asset or a financial liability (or groups of financial assets or financial liabilities) and of allocating the interest income or interest expense over the relevant period.

The effective interest rate is the rate that exactly discounts the estimated future cash payments and receipts through the expected life of the financial asset or liability (or, where appropriate, a shorter period) to the carrying amount of the financial asset or liability. The effective interest rate is established at initial recognition or at repricing of the financial asset and liability and is not revised subsequently. When calculating the effective interest rate, the Bank estimates future cash flows considering all contractual terms of the financial instrument (for example, prepayment options) but not future credit losses. The calculation includes all amounts paid or received between parties to the contract that are an integral part of the effective interest rate, transaction costs and all other premiums or discounts. Transaction costs include incremental costs that are directly attributable to the acquisition or issue of a financial asset or liability.

Interest income is recognised on available-for-sale securities using the effective interest rate method, calculated over the asset's expected life.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014 (All amounts stated in HUF million unless otherwise noted)

# NOTE 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 3.17 Fee and commission income and expense

The Bank earns fees and commissions income from a diverse range of services it provides to its clients and also pays fees and commissions related to these services.

Fees and commission income and expense that are integral to the effective interest rate on a financial asset or financial liability are included in the measurement of the effective interest rate method.

Other fees and commission income are recognised as the related services are performed. Other fees and commission expense relate mainly to transaction and service fees that are expensed when the services are received.

#### 3.18 Provisions

A provision is recognised if, as a result of a past event, the Bank has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability.

Contingent liabilities, which include certain guarantees, are possible obligations that arise from past events whose existence will be confirmed only by the occurrence, or non-occurrence, of one or more uncertain future events not wholly within the control of the Bank. Such contingencies are guarantees and commitments to extend credit lines into which the Bank enters in the ordinary course of business. Contingent liabilities are not recognised in the financial statements but are disclosed unless the probability of settlement is remote.

Provision for possible losses is recognised only if the Bank considers that it is more likely than not that a present obligation exists at the reporting date. Management determines the adequacy of the provision based upon reviews of individual items, recent loss experience, current economic conditions, the risk characteristics of the various categories of transactions and other pertinent factors.

#### 3.19 Segment reporting

Based on the management assessment of the organisational, management and internal reporting structure of the Bank, the management identified only one operating segment. As a result the Bank does not disclose operating segments in the Financial Statements. However in accordance with the requirements of IFRS 8 Operating Segments the Bank continues to show its assets, liabilities and revenues by geographical areas.

#### 3.20 Investment in associates and joint ventures

An associate is an entity over which the Bank has significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the investee, but does not mean control or joint control over those policies.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014 (All amounts stated in HUF million unless otherwise noted)

# NOTE 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 3.20 Investment in associates and joint ventures (continued)

A joint venture is a type of joint arrangement whereby the parties that have joint control of the arrangement have rights to the net assets of the joint venture. Joint control is the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require unanimous consent of the parties sharing control. The Bank's investment in its associate and joint venture is accounted for using the equity method.

Under the equity method, the investment in an associate or a joint venture is initially recognised at cost. The carrying amount of the investment is adjusted to recognise changes in the Bank's share of net assets of the associate or joint venture since the acquisition date.

The statement of comprehensive income reflects the Bank's share of the results of operations of the associate or joint venture. Any change in other comprehensive income of those investees is presented as part of the Bank's other comprehensive income. In addition, when there has been a change recognised directly in the equity of the associate or joint venture, the Bank recognises its share of any changes, when applicable, in the statement of changes in equity. Unrealised gains and losses resulting from transactions between the Bank and the associate or joint venture are eliminated to the extent of the interest in the associate or joint venture.

The aggregate of the Bank's share of profit or loss of an associate and a joint venture is shown on the face of the statement of comprehensive income outside operating profit and represents profit or loss after tax and non-controlling interests in the subsidiaries of the associate or joint venture.

The financial statements of the associate or joint venture are prepared for the same reporting period as the Bank. When necessary, adjustments are made to bring the accounting policies in line with those of the Bank.

After application of the equity method, the Bank determines whether it is necessary to recognise an impairment loss on its investment in its associate or joint venture. At each reporting date, the Bank determines whether there is objective evidence that the investment in the associate or joint venture is impaired. If there is such evidence, the Bank calculates the amount of impairment as the difference between the recoverable amount of the associate or joint venture and its carrying value, then recognises the loss as 'Share of profit/(loss) of an associate and a joint venture' in the statement of comprehensive income.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014 (All amounts stated in HUF million unless otherwise noted)

# NOTE 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 3.21 Change in accounting policy

Except for the changes below, the Bank has consistently applied the accounting policies as set out in Note 3 above to all periods presented in these financial statements.

The Bank has adopted the following new standards and amendments to standards, including any consequential amendments to other standards, with a date of initial application of 1 January 2014.

#### Offsetting Financial Assets and Financial Liabilities (Amendments to IAS 32)

As a result of the amendments to IAS 32, the Bank has changed its accounting policy for offsetting financial assets and financial liabilities. The amendments clarify when an entity currently has a legally enforceable right to set-off and when gross settlement is equivalent to net settlement. The change did not have a material impact on the Bank's financial statements.

#### **IFRIC 21 Levies**

As a result of IFRIC 21 Levies, the Bank has changed its accounting policy on accounting for a liability to pay a levy that is a liability in the scope of IAS 37 Provisions, Contingent Liabilities and Contingent Assets. The change did not have a material impact on the Bank's financial statements.

### Novation of Derivatives and Continuation of Hedge Accounting – Amendments to IAS 39

These amendments provide relief from discontinuing hedge accounting when novation of a derivative designated as a hedging instrument meets certain criteria and retrospective application is required. These amendments have no impact on the Bank as the Bank has not novated its derivatives during the current or prior periods.

#### **Annual Improvements 2010-2012 Cycle**

In the 2010-2012 annual improvements cycle, the IASB issued seven amendments to six standards, which included an amendment to IFRS 13 Fair Value Measurement. The amendment to IFRS 13 is effective immediately and, thus, for periods beginning at 1 January 2014, and it clarifies in the Basis for Conclusions that short-term receivables and payables with no stated interest rates can be measured at invoice amounts when the effect of discounting is immaterial. This amendment to IFRS 13 has no impact on the Bank.

#### **Annual Improvements 2011-2013 Cycle**

In the 2011-2013 annual improvements cycle, the IASB issued four amendments to four standards, which included an amendment to IFRS 1 First-time Adoption of International Financial Reporting Standards. The amendment to IFRS 1 is effective immediately and, thus, for periods beginning at 1 January 2014, and clarifies in the Basis for Conclusions that an entity may choose to apply either a current standard or a new standard that is not yet mandatory, but permits early application, provided either standard is applied consistently throughout the periods presented in the entity's first IFRS financial statements. This amendment to IFRS 1 has no impact on the Bank, since the Bank is an existing IFRS preparer.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014 (All amounts stated in HUF million unless otherwise noted)

# NOTE 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 3.21 Change in accounting policy (continued)

These improvements are effective for annual periods beginning on or after 1 January 2014. Several other new standards and amendments apply for the first time in 2014. However they do not impact the annual financial statements of the Bank.

#### 3.22 New standards and interpretations not yet adopted

A number of new standards and amendments to standards are effective for annual periods beginning after 1 January 2014; and have not been applied in preparing these financial statements. Those which may be relevant to the Bank are set out below. The Bank does not plan to adopt these standards early.

#### **IFRS 9 Financial Instruments**

IFRS 9, published in July 2014, replaces the existing guidance in IAS 39 Financial Instruments: Recognition and Measurement. IFRS 9 includes revised guidance on the classification and measurement of financial instruments, including a new expected credit loss model for calculating impairment on financial assets, and the new general hedge accounting requirements. It also carries forward the guidance on recognition and derecognition of financial instruments from IAS 39.

IFRS 9 is effective for annual reporting periods beginning on or after 1 January 2018, with early adoption permitted.

The Bank is assessing the potential impact on its financial statements resulting from the application of IFRS 9. Given the nature of the Bank's operations, this standard is expected to have a pervasive impact on the Bank's financial statements. In particular, calculation of impairment of financial instruments on an expected credit loss basis is expected to result in an increase in the overall level of impairment allowances.

#### **IFRS 15 Revenue from Contracts with Customers**

IFRS 15 establishes a comprehensive framework for determining whether, how much and when revenue is recognized. It replaces existing revenue recognition guidance, including IAS 18 Revenue, IAS 11 Construction Contracts and IFRIC 13 Customer Loyalty Programmes. IFRS 15 is effective for annual reporting periods beginning on or after 1 January 2017, with early adoption permitted.

The Bank is assessing the potential impact on its financial statements resulting from the application of IFRS 15.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014

(All amounts stated in HUF million unless otherwise noted)

NOTE 4. CASH, DUE FROM BANKS AND BALANCES WITH THE NATIONAL BANK OF HUNGARY

	31.12.2014	31.12.2013
Balances with the National Bank of Hungary in HUF	98	7
Due from banks in HUF	10	2
Due from banks in foreign currency	840	889
Money market placements	2,365	-
Total	3,313	898

Based on the requirements for compulsory reserves set by the National Bank of Hungary, the amount of compulsory reserves maintained by the Bank and included in the balance above amounted to HUF 98 million as at 31 December 2014 and HUF 7 million as at 31 December 2013, respectively.

According to its accounting policy the Bank classifies highly liquid financial assets with original maturity of less than three months as cash, due from banks and balances with the National Bank of Hungary.

Cash, due from banks and balances with the National Bank of Hungary contains cash and cash equivalent items both as at 31 December 2014 and as at 31 December 2013.

NOTE 5. AVAILABLE-FOR-SALE FINANCIAL ASSETS

	31.12.2014	31.12.2013
Hungarian Treasury Bills in HUF	_	1,226
Hungarian Government bonds in HUF	_	807
Fair value adjustment	-	27
Sub-total	-	2,060
Senior Notes	79	66
Global Depository Receipts	-	66
Impairment loss (Note 12)	(39)	(99)
Securities acquired in exchange for loan	40	33
HUF shares	12	12
FCY shares	2,139	_
Impairment (Note 12)	(415)	-
Sub-total	1,736	12
Total	1,776	2,105

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014 amounts stated in HIJE million unless otherwise noted

(All amounts stated in HUF million unless otherwise noted)

#### NOTE 5. AVAILABLE-FOR-SALE FINANCIAL ASSETS (CONTINUED)

HUF shares as at 31 December 2013 are detailed below.

	Equity owned	Face Value	Cost	Unrealised gain/(loss)	Book Value
Garantiqa Hitelgarancia Ltd.	0.30%	12	12	_	12
Total		12	12		12

HUF shares as at 31 December 2014 are detailed below.

	Equity owned	Face Value	Cost	Unrealised gain/(loss)	Book Value
Garantiqa Hitelgarancia Ltd.	0.15%	12	12	-	12
Total		12	12		12

FCY shares represent the following investments:

Name of the investment	Proportion owne		Subscribed cap	and paid in ital
	31.12.2014	31.12.2013	31.12.2014	31.12.2013
China-CEE Management S.á.r.l.	10.00%	10.00%	EUR 1,250 (HUF 0.4 million)	EUR 1,250 (HUF 0.4 million)
China-Central and Eastern Europe Investment Co- Operation Fund SCS SICAV_SIF ("China-CEE Fund")	6.90%	-	EUR 8,253,887 (HUF 2,139 million)	-

China-CEE Management S.á.r.l. ("the General Partner") was established in November 2013 by CEEF Holdings Limited and Eximbank Zrt. The share capital of the company is EUR 12,500. Its registered office is in Luxemburg. The objective of the General Partner is to render advisory, management, accounting and administrative services to China-CEE Fund. China-CEE Fund has been set up in November 2013 as a limited partnership under the laws of Luxemburg. It is a closed-end specialized investment fund managed by the General Partner as unlimited shareholder of the Fund. The Fund's term is set at 30 November 2023. The Fund's main objective is to seek long term capital appreciation and achieve attractive return in excess of comparable public markets by investing funds available to it in private equity assets, primarly in Central and Eastern Europe for the benefit of its investors while reducing investment risks through diversification.

As a result of the significant decrease in fair value of the investment in China-CEE Fund HUF 415 million impairment loss was recognized by Eximbank as at 31 December 2014. In accordance with the private placement memorandum of China-CEE Fund and the subscription agreement Eximbank was committed to pay USD 30,000,000 during the commitment period. By the end of December 2014 Eximbank already fulfilled payment of USD 8,253,887 (HUF 2,139 million). The rest of the USD 21,746,113 (HUF 5,635 million) is classified as contingent liability as at 31 December 2014.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014 (All amounts stated in HUF million unless otherwise noted)

#### NOTE 5. AVAILABLE-FOR-SALE FINANCIAL ASSETS (CONTINUED)

Remaining maturity of discounted bonds issued by National Bank of Hungary, Hungarian Treasury bills and Hungarian Government bonds as at 31 December 2014 and 31 December 2013 are detailed below:

Remaining Maturity	31.12.2014	31.12.2013
Up to 1 month	-	-
1 to 3 months 3 months to 1 year	-	2,060
1 to 5 years Over 5 years	-	-
Total		2,060

Net purchase of/proceeds from available-for-sale financial assets amounted to HUF 85 million while foreign exchange gain was HUF 200 million.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014 (All amounts stated in HUF million unless otherwise noted)

NOTE 6. LOANS AND ADVANCES TO CUSTOMERS, NET OF IMPAIRMENT LOSSES

		31.12.2014	31.12.2013
Short-term: - in foreign currency - in HUF		87,473 6,910	33,230 4,296
	Sub-total	94,383	37,526
Long-term: - in foreign currency - in HUF		118,557 370	67,014 110
	Sub-total	118,927	67,124
Total		213,310	104,650
Less: impairment losse	s (see Note 12)	(5,945)	(5,385)
Total		207,365	99,265

Loans and advances to customers include balances with the Hungarian State from interest compensation systems in amount of HUF 5,587 million as at 31 December 2014 and HUF 2,979 million as at 31 December 2013.

Under the interest equalisation programme, the amount of interest compensation provided by the Hungarian State is determined by the difference between the interest rate paid by the borrower and the sum of Eximbank's funding costs, operating expenses and the applicable risk premium, as agreed with the representative of the Ministry for National Economy. Eximbank receives the interest equalisation payment after applying to the Hungarian State within 15 days of the close of each quarter, and the payment for that quarter is received by Eximbank within 30 days of the application.

As at 31 December 2014, 79% of loans and advances to customers – excluding balances with the Hungarian State and the amount related to purchases of Hungarian Government bonds detailed below – (by nominal amount) qualified for interest compensation from the Hungarian State (as at 31 December 2013: 77%). In addition to receiving payments from the Hungarian State under the interest equalisation programme, Eximbank receives a form of interest support with respect to tied-aid credits, which tied-aid loans represented 9% of total loans and advances to customers – excluding balances with Hungarian Sate - (by nominal amount) as at 31 December 2014 (as at 31 December 2013: 9%).

All other loans provided by Eximbank (i.e. loans that are not covered by the interest equalisation and interest support programmes) are variable rate and are priced with reference to LIBOR/EURIBOR/Budapest Interbank Offering Rate ("BUBOR") accordance with Eximbank's average costs.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014

(All amounts stated in HUF million unless otherwise noted)

# NOTE 6. LOANS AND ADVANCES TO CUSTOMERS, NET OF IMPAIRMENT LOSSES (CONTINUED)

Interest equalisation and support are intended to promote stability and sustainability for Eximbank, and contribute to interest risk management. However, the level of interest equalisation and support provided by the Hungarian State is also intended to hold Eximbank's profit at or near zero for loans covered by these programmes, reflecting Eximbank's role as an instrument of economic policy for the Hungarian State rather than as a traditional profit-oriented bank.

The table below shows an analysis of loans and advances to customers by remaining maturity as at 31 December 2014 and 31 December 2013.

	31.12.2014	31.12.2013
Remaining Maturity	Gross value	Gross value
In foreign currency:		
Up to 1 month	7,702	6,302
1 to 3 months	7,218	7,533
3 months to 1 year	72,553	19,395
1 to 5 years	107,505	57,569
Over 5 years	11,052	9,445
Sub-total	206,030	100,244
<u>In HUF</u>		
Up to 1 month	6,868	4,257
1 to 3 months	15	15
3 months to 1 year	27	24
1 to 5 years	67	83
Over 5 years	303	27
Sub-total	7 200	4 406
Sub-total	7,280	4,406
Total	213,310	104,650

As at 31 December 2014 out of the total HUF 213,310 million HUF 73,814 million related to purchases of Hungarian Government bonds during 2014. The seller has neither retained nor transferred substantially all the risks and rewards of ownership, but has retained control, as a result of this, the bonds were not recognised by the Bank as available-for-sale security. The Bank derecognized the cash paid and recognized loan receivable from the seller.

The table below shows an analysis of the before mentioned receivable by remaining maturity as at 31 December 2014 and 31 December 2013.

	31.12.2014	31.12.2013
In foreign currency:		
3 months to 1 year	46,183	=
1 to 5 years	27,631	-
Total	73,814	-

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014

(All amounts stated in HUF million unless otherwise noted)

# NOTE 7. LOANS AND ADVANCES TO OTHER BANKS AND INSURANCE COMPANIES, NET OF IMPAIRMENT LOSSES

	31.12.2014	31.12.2013
Short-term (up to 1 year) - in foreign currency - in HUF	100,532	82,464 38,135
Sub-total	100,532	120,599
Long-term (over 1 year), in foreign currency	281,445	155,573
Sub-total	281,445	155,573
Total	381,977	276,172
Less: impairment losses (see Note 12)	(483)	(419)
Total	381,494	275,753

A loan receivable from a foreign bank insured by Hungarian Export Credit Insurance Ltd (MEHIB) in the amount of HUF 16,471 million (EUR 60,861,115) was assigned to MEHIB due to default in 2010. Based on the agreement, MEHIB repays the loan and interest in accordance with the same conditions as the original client. As at 31 December 2013 the balance of the claim (including relating accrued interest) against MEHIB was HUF 7,412 million (EUR 24,962,534), while as at 31 December 2014 it was HUF 5,240 million (EUR 16,641,690).

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014

(All amounts stated in HUF million unless otherwise noted)

## NOTE 7. LOANS AND ADVANCES TO OTHER BANKS AND INSURANCE COMPANIES, NET OF IMPAIRMENT LOSSES (CONTINUED)

The table below shows an analysis of Loans and advances to other banks and insurance companies by remaining maturity as at 31 December 2014 and 31 December 2013.

	31.12.2014	31.12.2013
Remaining Maturity	Gross value	Gross value
Placements in foreign currency:	4.252	24.859
Up to 1 month	4,353	24,858
1 to 3 months	16,011	12,031
3 months to 1 year	80,168	45,575
1 to 5 years	268,251	141,687
Over 5 years	13,194	13,886
Sub-total	381,977	238,037
Placements in HUF Up to 1 month	-	38,135
Sub-total	-	38,135
Total	381,977	276,172

In cases when Eximbank provides loans based on OECD criteria (set in "OECD Arrangement on officially supported export credit") in the form of medium- to long-term credit (loans with maturity two years or more) at favourable fixed interest rates, the Hungarian State provides Eximbank with periodic interest equalisation payments in accordance with local regulations.

The Hungarian State will also provide interest equalisation payments to Eximbank for loans with maturity below two years that are based on EU rules (EU Commission Communication 2008/C 14/02).

Under the interest equalisation program, the amount of interest compensation provided by the Hungarian State is determined by the difference between the interest rate paid by the borrower and the sum of Eximbank's funding costs, operating expenses and the applicable risk premium, as agreed with the representative of the Ministry for National Economy.

Loans and advances to other banks and insurance companies include refinancing loans disbursed. While 74.8% of total loans and advances to other banks and insurance companies were refinancing loans as at 31 December 2013 this ratio was 98.6% as at 31 December 2014 by nominal amount. All of the refinancing loans qualified for interest compensation from the Hungarian State. As at 31 December 2014 the aforementioned receivable from a foreign bank assigned to MEHIB represented 1.4% of the total loans and advances to other banks and insurance companies (This ratio was 2.7% as at 31 December 2013.) In 2013 short-term interbank placements represented 22.5%. In 2014 this ratio was 0%.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014 (All amounts stated in HUF million unless otherwise noted)

# NOTE 8. FINANCIAL ASSETS AND LIABILITIES AT FAIR VALUE THROUGH PROFIT OR LOSS

Eximbank enters into currency swap transactions intended to hedge foreign exchange risks and does not enter into derivatives for speculative purposes.

Financial assets at fair value through profit or loss as at 31 December 2014 and 31 December 2013 are as follows:

31.12.2014	31.12.2013
746	43
9,345	-
10.091	43
	746

Financial liabilities at fair value through profit or loss as at 31 December 2014 and 31 December 2013 are as follows:

	31.12.2014	31.12.2013
Derivative liabilities (trading):		
Foreign exchange swaps	830	261
Cross currency interest rate swap	-	4,013
Total	830	4,274

The details of the cross currency interest rate swaps for the year ended 31 December 2014 and 31 December 2013 are shown below:

	31.12	31.12.2013	
Contractual maturity	08.02.2018	28.01.2020	08.02.2018
Receive notional in USD	250,000,000	400,000,000	250,000,000
Receive notional in HUF million	64,783	103,652	53,918
Pay notional in EUR	191,659,000	314,561,240	191,659,000
Pay notional in HUF million	60,352	99,052	56,905
	semi-annually	semi-annually	semi-annually
	on 12th of	on 28th of	on 12th of
Frequency of interest payment	February and	January and	February and
	August from 12 August 2013	July from 28 January 2015	August from 12 August 2013

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014

(All amounts stated in HUF million unless otherwise noted)

# NOTE 8. FINANCIAL ASSETS AND LIABILITIES AT FAIR VALUE THROUGH PROFIT OR LOSS (CONTINUED)

Foreign exchange swaps are short term derivatives. The details of FX swaps as at 31 December 2014 are shown below:

Contractual maturity	Receive notional	Notional in HUF million	Pay notion	nal	Notional in HUF million
Less than 1 month	68,592,536,000 HT	JF <b>68,593</b>	220,000,000	EUR	69,276
Less than 1 month	157,970,789 US	•	127,900,000		40,274
Less than 1 month	14,000,000 EU	JR 4,409	4,414,480,000	HUF	4,414
Less than 1 month	5,000,000 EU	JR 1,574	6,078,000		1,575
1-3 months	4,419,240,000 HT	JF 4,419	14,000,000	<b>EUR</b>	4,409
1-3 months	6,079,850 US	SD 1,575	5,000,000	EUR	1,574
Total		121,504			121,522

The details of FX swaps as at 31 December 2013 are shown below:

Contractual maturity	Receive notional	Notional in HUF million	Pay notional	Notional in HUF million
Less than 1 month	3,512,392,200 HUF	3,512	11,700,000 EUR	3,474
Less than 1 month	108,259,914 USD	23,348	79,500,000 EUR	23,605
Total		26,860		27,079

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014 (All amounts stated in HUF million unless otherwise noted)

#### NOTE 9. INVESTMENT IN A JOINT VENTURE

Fordulat Tőkealap ("the Fund") was launched in June 2012 with a share capital of 5 billion HUF. It was established by OTP Bank Plc. In 2013 Eximbank started negotiations with OTP Bank Plc. and PortfoLion Venture Capital Fund Management Private Limited Company, the fund management company, to join as a new investor by raising the share capital with an additional 5 billion HUF to 10 billion HUF.

Fordulat Tőkealap is a private equity fund. Its targets are well-established medium-sized companies that offer a promising business model, having already established product lines and a wide range of clients but which may be facing financial difficulties. The targeted companies had demonstrated good financial results and high margins before the financial crisis of 2008. They continue to have favorable opportunities in their markets, but as a result of the crisis, an inadequate capital structure does not allow them to make full use of their potential or does not allow them to finance their future growth.

According to the principle of its legal document Eximbank undertook to pay HUF 500 million as initial contribution to the Fund in November 2013. This was classified as other receivables as at 31 December 2013. The subscription period completed only in January 2014 meaning that first round of Fund Interests were issued to Eximbank in January 2014. According to the agreement Eximbank obtained joint control over the Fund only in January 2014. From accounting point of view it resulted in the initial contribution being classified from other receivables to investment in a joint venture in January 2014. The share capital of the Fund increased from HUF 5 billion to HUF 10 billion. According to the principal of its legal document of the Fund Eximbank committed to pay a total of HUF 5 billion by the end of 2018, which will represent 50% ownership interest. Payment schedule depends on investments.

Because of a new investment Eximbank had to pay further HUF 1,055 million in December 2014. According to the already paid total amount of HUF 1,555 million the proportion of Eximbank's contribution to the share capital is 50% as at 31 December 2014. (By the end of 31 December 2014 OTP Bank Plc. has already contributed HUF 1,555 million as paid in capital.) The Bank classifies the unpaid HUF 3,445 million as contingent liability as at 31 December 2014. The Bank expects profit on this investment.

There weren't any other transactions between Eximbank and the Fund.

Eximbank's interest in the Fund is accounted for using the equity method in accordance with LAS 28 Investments in Associates and Joint Ventures.

The principal place of business of the Fund is Hungary. The Bank recognised loss of HUF 278 million as a share of the loss of the joint venture according to the equity method.

	31.12.2014	31.12.2013
Initial recognition at cost	1,555	-
Recognise the investor's share of the profit or loss	(278)	
Total	1,277	-

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014 (All amounts stated in HUF million unless otherwise noted)

#### NOTE 10. INTANGIBLES, PROPERTY AND EQUIPMENT

Movement table of intangible and tangible assets as at 31 December 2014 is as follows:

	Leasehold improvements	Furniture, fixtures & office equipment	Assets under construc- tion	Intangible assets	Intangible assets under construction	Total
Cost						
31 December 2013	156	453	7	1,395	14	2.025
Additions			-			2,025
<del>-</del>	103	66	430	214	283	1,096
Disposals		(28)	(188)	-	(213)	(429)
31 December 2014	259	491	249	1,609	84	2,692
Accumulated depre	rment					
31 December 2013	152	319	-	1,199	-	1,670
Charge for year Impairment	6	77	-	129	-	212
(Note 12)	-	1	167	-	_	168
Disposals		(28)	-	-	-	(28)
31 December 2014	158	369	167	1,328		2,022
Net book value		_				
31 December 2013	4	134	7	196	14	355
31 December 2014	101	122	82	281	84	670

The following table shows acquisition of intangibles, property and equipment and proceeds from the sale of intangible assets and property and equipment in both years.

	31.12.2014	31.12.2013
Acquisition of intangibles, property and equipment Proceeds from the sale of intangible assets and	(696)	(302)
property and equipment	1	-

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014

(All amounts stated in HUF million unless otherwise noted)

#### NOTE 10. INTANGIBLES, PROPERTY AND EQUIPMENT (CONTINUED)

Movement table of intangible and tangible assets as at 31 December 2013 is as follows:

	Leasehold improvements	Furniture, fixtures & office equipment	Assets under construc- tion	Intangible assets	Intangible assets under construction	Total
Cost						
31 December 2012	152	397	2	1,261	30	1,842
Additions	4	141	7	167	14	333
Disposals		(85)	(2)	(33)	(30)	(150)
31 December 2013	156	453	7	1,395	14	2,025
Accumulated depre	eciation and amo	ortisation 335	_	1,141	-	1,628
Charge for year	132	69	_	91	_	160
Disposals	-	(85)	-	(33)	-	(118)
31 December 2013	152	319	-	1,199	-	1,670
Net book value						
<b>31 December 2012</b>	-	62	2	120	30	214
<b>31 December 2013</b>	4	134	7	196	14	355

#### NOTE 11. OTHER ASSETS

	31.12.2014	31.12.2013
Accrued income	1,746	2,170
Prepaid expenses	175	59
Current tax assets	283	292
Other	265	586
Sub-total	2,469	3,107
Less: impairment loss (see Note 12)	(148)	(14)
Total	2,321	3,093

Other assets decreased by HUF 772 million from 31 December 2013 to 31 December 2014. It was mainly caused by accrued income related to tied-aid credits. For details please refer to Note 20.

The gross amount of other assets excluding current tax assets decreased by HUF 629 million.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014 (All amounts stated in HUF million unless otherwise noted)

# NOTE 12. PROVISIONS AND IMPAIRMENT LOSSES

The table below shows impairment made and released during the year ended 31 December 2014 and during the year ended 31 December 2013.

	Loans and advances to other banks and insurance companies	Loans and advances to customers	Available-for-sale securities	Property and equipment	Other assets	Total
As at 31 December 2012	438	4,537	101		15	5,091
Write-offs	ı	ı	1	ı	ı	1
Charge for the year	•	830	ı	1	1	831
Reversed during the year	(15)	(44)	ŧ	ı	(2)	(61)
movements	(4)	62	(2)	•	ı	99
As at 31 December 2013	419	5,385	66	1	14	5,917
Write-offs	•	(580)	,	ı	,	(580)
Charge for the year	<del></del>	1,512	415	168	133	2,229
Reversed during the year Effect of foreion currency	1	(616)	(74)	1	1	(069)
movements	63	244	14	8	1	322
As at 31 December 2014	483	5,945	454	168	148	7,198

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014 (All amounts stated in HUF million unless otherwise noted)

# NOTE 12. PROVISIONS AND IMPAIRMENT LOSSES (CONTINUED)

The table below shows provisions made and reversed during the year ended 31 December 2014 and during the year ended 31 December 2013.

	Provisions	
As at 31 December 2012	246	
Provision made during the period	218	
Provision reversed during the period	(138)	
Provision used during the period	(10)	
Effect of foreign currency movements	5	
As at 31 December 2013	321	
Provision made during the period	715	
Provision reversed during the period	(167)	
Provision used during the period	(16)	
Effect of foreign currency movements	12	
As at 31 December 2014	865	

Provisions increased by HUF 544 million from 31 December 2013 to 31 December 2014. As at 31 December 2014 out of the total HUF 865 million provisions HUF 137 million was made for management bonuses. Furthermore HUF 586 million was made for present obligation derived from a property lease contract. In connection with that the Bank has filed a lawsuit to assess extraordinary disproportion. The amount recognized as a provision is the best estimate of future expenditures.

The remaining part of provisions – HUF 142 million – was made for commitments and contingent liabilities.

As at the end of 2013 HUF 80 million was made for management bonuses. The remaining part of provisions was made for commitments and contingent liabilities.

#### Provisions and impairment losses as at 31 December 2014

	Provisions and impairment losses
Impairment charged during the period Impairment reversed during the period Provision made during the period Provision reversed during the period Provision used during the period Effect of foreign currency movements	(2,229) 690 (715) 167 16 (334)
Total	(2,405)

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014

(All amounts stated in HUF million unless otherwise noted)

NOTE 13. LOANS AND DEPOSITS FROM OTHER BANKS AND INSURANCE COMPANIES

		31.12.2014	31.12.2013
Short-term - in foreign currency - in HUF		26,241 9,322	27,669 23,529
	Sub-total	35,563	51,198
Long-term - in foreign currency - in HUF		129,254	87,959 4,999
	Sub-total	129,254	92,958
Total		164,817	144,156

The table below shows an analysis of loans and deposits from other banks by remaining maturity as at 31 December 2014 and 31 December 2013.

	31.12.2014	31.12.2013
Remaining Maturity	Gross value	Gross value
In foreign currency:		
Up to 1 month	7,629	2,353
1 to 3 months	4,345	15,863
3 months to 1 year	14,267	9,453
1 to 5 years	95,892	84,354
Over 5 years	33,362	3,605
Sub-total	155,495	115,628
<u>In HUF</u>		
Up to 1 month	2,569	3,018
1 to 3 months	6,753	5,531
3 months to 1 year	-	14,980
1 to 5 years		4,999
Sub-total	9,322	28,528
Total	164,817	144,156

Under the Act on Eximbank, the Hungarian State is liable, as absolute guarantor, for the fulfilment of Eximbank's obligations to pay principal and interest arising from its borrowings, including debt instruments issued by Eximbank, loans from Hungarian and foreign credit institutions and Eximbank's payment obligations arising from the replacement costs of foreign exchange and interest rate swap transactions.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014 (All amounts stated in HUF million unless otherwise noted)

# NOTE 13. LOANS AND DEPOSITS FROM OTHER BANKS AND INSURANCE COMPANIES (CONTINUED)

The Hungarian State's obligations to Eximbank in respect of the Funding Guarantee are subject to an upper limit set by the annual budget. Under the 2014 Budget Act, the upper limit of the Funding Guarantee is currently HUF 1,200 billion. As at 31 December 2014, Eximbank had total amounts drawn, or available to be drawn but undrawn, under the Funding Guarantee (calculated as Eximbank's balance sheet liabilities plus the amount yet undrawn under the Medium Term Note Programme) of HUF 708.9 billion (EUR 2.3 billion), representing approximately 59.1% of the HUF 1,200 billion upper limit (as at 31 December 2013: 58%).

The Hungarian State does not charge any fee in respect of the Funding Guarantee.

In accordance with Hungarian law, if Eximbank fails to perform any of its payment obligations which are guaranteed by the Hungarian State, creditors may seek to recover directly from the Hungarian State by filing a petition with the minister responsible for public finances without first seeking to recover from Eximbank.

#### NOTE 14. DEBT SECURITIES ISSUED

On 12 December 2012, under the 2 billion EUR Medium Term Note Program (MTN Program), the Bank issued USD 500 million 5.5% at a nominal value of USD 1,000 per bond. The issue price was 98.879% of the aggregated nominal amount.

The bonds mature 5 years from the issue date at the nominal value. The bonds will be redeemed on the maturity date. Interest payment dates are 12 February and 12 August in each year up to and including the maturity date. There was a long first coupon from and including 12 December 2012 up to but excluding 12 August 2013.

Bonds are listed on London Stock Exchange's regulated market with effect from the issue date.

On 1 October 2013, under the before-mentioned 2 billion EUR MTN Program, the Bank issued EUR 400 million of fixed-rate notes. The rate of interest is 2.125% per annum payable semi-annually in advance, and 4.297% for the final interest period. The first interest payment date was the issue date, and thereafter 15 February and 15 August in each year up to, and including 15 August 2018. There was a short first interest period from, and including the issue date to, but excluding 15 February 2014.

On 2 October 2014, under the before-mentioned 2 billion EUR MTN Program, the Bank issued USD 500 million of fixed-rate notes. Proceeds from issuance of debt securities were HUF 121,423 million calculated with exchange rate on issue date. The rate of interest is 4% per annum payable semi-annually in arrears. The first interest payment date is 30 January 2015. Bonds are listed on London Stock Exchange's regulated market with effect from the issue date.

Bank has not repurchased any of its own debt since the issue date.

The effective interest on the bonds recorded in interest expense was HUF 13,717 million (in 2013: HUF 7,647 million) using effective rates between 4% and 6%.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014

(All amounts stated in HUF million unless otherwise noted)

#### NOTE 14. DEBT SECURITIES ISSUED (CONTINUED)

#### Main data of bonds:

ICDI 1	XS0864511588;		XS1115429372;
ISIN code	US55977W2A95	XS0953951711	US55977W2B78
Issue date	12.12.2012	01.10.2013	02.10.2014
Maturity date	12.02.2018	13.02.2019	30.01.2020
Currency	USD	EUR	USD
Nominal value	500,000,000	400,000,000	500,000,000
Rate of interest	5.50%	2.125%	4.00%
Last day of first interest period	12 August 2013	15 February 2014	30 January 2015
Frequency of interest payment	-	·	•
after the first interest period	semi-annually	semi-annually	semi-annually
Timing of interest payment	in arrears	in advance	in arrears

The structure of the issuance in 2013 was different from standard issuances in capital markets before. The notes issued by Eximbank- that are unconditionally and irrevocably guaranteed by the government of Hungary - were completely subscribed by MAEXIM Secured Funding Ltd (MAEXIM Ltd). This company is an SPV incorporated in the Republic of Ireland with the express purpose of issuing EUR 400 million notes.

TMF Administration Services Limited acts as the corporate services provider for the SPV as well based on a corporate services agreement.

The SPV issued EUR 400 million notes in two tranches: EUR 380 million fixed-rate class A1 notes and EUR 20 million fixed-rate class A2 notes.

The transaction is backed by EUR 400 million notes ("collateral securities") issued by Eximbank under its EUR 2 billion MTN Program. Proceeds of the issuance by SPV were used to pay issuer expenses payable upfront and to purchase the bonds issued by Eximbank.

The SPV entered into a contract of guarantee with a member of the World Bank Group, the Multilateral Investment Guarantee Agency (MIGA). Under this contract, MIGA agrees to cover 95% of the payments due to the SPV under the collateral securities in the event of the Republic of Hungary failing to make payment when due under the funding guarantee. MIGA is obligated to pay all amounts due (scheduled interest and principal) when an event of default on the collateral securities occurs and the custodian has made a demand for payment under the funding guarantee, and upon the lapse of the 30 days required thereunder for payment by the sovereign.

Since class A1 notes represent 95% of the total series 1-2013 note issuance, payments received by the SPV under the MIGA contract will exclusively be used to pay class A1 noteholders. While payments of principal and interest on class A1 notes are fully covered by the guarantee, class A2 notes will not benefit.

Fitch Ratings has assigned ratings to the notes issuance by the SPV as indicated in the table below. The 'AAA' rating assigned to class A1 notes is consistent with the credit quality of the guarantee provider, MIGA. The rating assigned to class A2 notes is linked to the 'BB+' rating assigned to the collateral securities, which benefit from an irrevocable guarantee by Hungary.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014 (All amounts stated in HUF million unless otherwise noted)

# NOTE 14. DEBT SECURITIES ISSUED (CONTINUED)

Main data of bonds issued by the Bank and by MAEXIM Ltd.:

Iviaili data of bolids issued by til	c bank and by while	Allvi Did		
Issuer	Eximbank	MAEXIM Ltd		
Issue date	01.10.2013	01.10	.2013	
Maturity date	13.02.2019	13.02	.2019	
Currency	EUR	EU	J <b>R</b>	
Tranche number	1	<b>A</b> 1	A2	
Nominal value	400,000,000	380,000,000	20,000,000	
	Unconditional and			
Collateral	irrevocable	MIGA guarantee		
Conateral	guarantee by	and debt issued by	Debt issued by	
	Hungary	Eximbank Eximbank		
Rating at issue date	BB+	AAA	BB+	
Rate of interest	2.125%	2.125%	2.125%	
Last day of first interest				
period	15 February 2014	15 February 2014	15 February 2014	
Frequency of interest payment			-	
after the first interest period	semi-annually	semi-annually		
Timing of interest payment	in advance	in arrear		

The structure resulted in significant interest savings for the Bank. Eximbank has not repurchased any of its own debt or debt issued by MAEXIM Ltd. since the issue date.

### NOTE 15. OTHER LIABILITIES

	31.12.2014	31.12.2013
MEHIB insurance fee	1,924	2,074
Accrued expenses	789	345
Accrued revenue	310	298
Current tax liabilities	112	66
Other	611	326
Total	3,746	3,109

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014 (All amounts stated in HUF million unless otherwise noted)

#### NOTE 16. SHAREHOLDER'S EQUITY

	31.12.2014	31.12.2013
	<b>50.400</b>	10.100
Share capital	58,100	10,100
Share premium	400	400
Retained earnings	568	(489)
Fair value reserve, net of tax	-	24
Statutory reserves	6,405	7,729
Out of that		
General reserve	6,405	7,729
Total	65,473	17,764

The Hungarian State increased share capital by HUF 18,000 million in March 2014 and by HUF 20,000 million in December 2014. Furthermore the Hungarian State decided to increase share capital and transferred HUF 10,000 million as well in December 2014, the registration was made by the court only in 2015.

As at 31 December 2014 the Bank's shareholder was the Hungarian State represented by the Minister of Foreign Affairs and Trade.

As at 31 December 2014 the Bank's share capital was comprised of 5,620 fully paid shares, each with a par value of HUF 5 million. The shares origination of HUF 30,000 million transferred in December 2014 was made formally in February 2015. As at 27 February 2015 the Bank's share capital was comprised of 11,620 fully paid shares, each with a par value of HUF 5 million.

As at 31 December 2013 the shareholder's rights were the following:

Shareholder	Number of shares	Face value of shares	Equity owned	Votes owned
The Hungarian State represented by the Minister for National Economy	2,020	10,100	100%	100%
Total	2,020	10,100	100 %	100 %

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014 (All amounts stated in HUF million unless otherwise noted)

#### NOTE 17. COMMITMENTS AND CONTINGENT LIABILITIES

In the normal course of business, the Bank enters into off-balance sheet financial instruments such as guarantees and letters of credit.

Under the Act on Eximbank, the Hungarian State also provides a back-to-back statutory guarantee in respect of certain guarantees issued by Eximbank. Eximbank's guarantee portfolio consists of export-credit guarantees, issued primarily to banks and other export-related guarantees (including tender guarantees, advance repayment guarantees, performance guarantees and warranty guarantees), issued primarily to corporate customers.

The Hungarian State's obligations in respect of this back-to-back statutory guarantee are subject to an upper limit set by the annual central budget. According to the 2014 Budget Act, the upper limit remained the same as in 2013, combined HUF 350 billion in respect of Eximbank's export-credit and other export-related guarantees. By government decree, the back-to-back statutory guarantee is also subject to certain conditions, including that any credit agreement over which Eximbank extends a state-backed export-credit guarantee must conform to OECD guidelines.

As at 31 December 2014, HUF 13,506 million from Eximbank's overall guarantee portfolio of HUF 14,896 million was backed by state guarantees.

The remaining 9% of Eximbank's guarantee portfolio (which are guarantees issued at its own risk) related to export-credit guarantees where the underlying loans, due mainly to the nature of the export or tenor, are outside OECD guidelines, and accordingly, outside the statutory guarantee.

Commitments and contingent liabilities as at 31 December 2014 and 31 December 2013 are summarised as follows:

-	31.12.2014	31.12.2013
Unutilised part of credit lines	425,347	184,030
Guarantees counter-guaranteed by the Republic of Hungary	13,506	14,086
Guarantees not counter-guaranteed by the Republic of		
Hungary	1,390	2,688
Letter of credit	6,341	1,251
Total	446,584	202,055

Loan commitments constitute undrawn amounts under Eximbank's existing loan agreements. Eximbank's loan commitments primarily relate to its pre-export refinancing products entered into with banks.

There are no assets of the Bank that are pledged as collateral.

The above figures do not contain the remaining unpaid part of the commitments and contributions in respect of Fordulat Tőkealap, China-CEE Fund and IFC Trust Fund as follows.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014 (All amounts stated in HUF million unless otherwise noted)

# NOTE 17. COMMITMENTS AND CONTINGENT LIABILITIES (CONTINUED)

Name	Contingent liability		
Ivaille	31.12.2014.	31.12.2013	
Fordulat Tőkealap	HUF 3,445 million	HUF 4,500 million	Please refer to Note 9.
China-CEE Fund USD 21,746,113		USD 30,000,000	D1 C 4- NI-4- 5
Clilla-CEE Fullu	(HUF 5,635 million)	(HUF 6,470 million)	Please refer to Note 5.
IFC Trust Fund	USD 14,000,000		Diagon Courte Night 22
II C Trust Fulld	(HUF 3,628 million)		Please refer to Note 22.

#### NOTE 18. TAXATION

The components of income tax expense for the year ended 31 December 2014 and 31 December 2013 are as follows:

	31.12.2014	31.12.2013
Corporate income tax expense Banking contribution	114	6 83
Local tax expense Innovation contribution expense	227 34	226 34
Current income tax	375	349
Deferred tax (income)/expense	(40)	(155)
Total income tax	335	194
Net profit before income tax	68	(565)
Effective tax rate after adjustments	493%	(34)%

The corporate income tax was 10 % of the positive tax base up to HUF 500 million thereafter 19% both in 2013 and in 2014. The tax base is the net profit before tax – calculated in accordance with the Hungarian accounting rules - modified by certain tax deductible and non-deductible items as required the local tax law.

According to the provisions of the Act LIX of 2006 on the particular tax of the credit institutions are obliged to pay credit institutions' contribution at the rate of 19% on the general risk reserve reclassified to retained earnings as at 31 December 2013. The contribution is presented as an income tax expense for statutory and IFRS purposes.

Considered their net non-turnover character, local business tax and innovation contribution expenses are presented as an income tax expense for IFRS purposes.

In 2014 and 2013 local business tax and innovation contributions are payable 2% and 0.3% respectively on statutory net interest and fee income modified by certain cost elements.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014 (All amounts stated in HUF million unless otherwise noted)

# NOTE 18. TAXATION (CONTINUED)

# Reconciliation of the total tax charge

Reconciliation between the tax expense and the accounting profit multiplied by the Bank's domestic tax rate for the years ended 31 December 2014 and 2013 is as follows:

	31	.12.2014	3	1.12.2013
Profit (loss) before income tax		68		(565)
Corporate income tax up to MHUF 500 Corporate income tax from MHUF 500	10% 19%	7	10% 19%	(57)
Average tax rate	10%	7	10%	(57)
Adjustments:				
Credit institutions' contribution Local business tax and innovation		-		83
contribution Effect of local tax and innovation		261		260
contribution on income tax		(26)		(26)
Tax base increasing items Tax base decreasing items		93		(66)
Total adjustments		328		251
Income tax reported in the Statement of Comprehensive Income		335		194
Effective tax		493%		(34)%

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014 (All amounts stated in HUF million unless otherwise noted)

# NOTE 18. TAXATION (CONTINUED)

#### Deferred tax

The deferred tax included in the statement of financial position and changes recorded in the statement of comprehensive income are as follows:

		31 E	ecember 2	014	
_	Deferred tax assets	Deferred tax liabilities	Net	Recognised in profit or loss	Recognised in other comprehen- sive income
Impairment allowance					
for loans and advances					
to customers	(6)		(6)	(6)	-
Financial instruments				,	
held at amortised cost	(56)	// <del>-</del>	(56)	(12)	S =
Fair value adjustments of					
financial instruments at					
fair value through profit					
or loss	35	-	35	(86)	-
Available-for-sale					
financial assets	50	-	50	50	3
Other temporary	400				
differences	100	-	100	94	-
_	123	_	123	40	3

		31 D	ecember 2	013	
	Deferred tax assets	Deferred tax liabilities	Net	Recognised in profit or loss	Recognised in other comprehen- sive income
Impairment allowance for loans and advances					
to customers Financial instruments	-	-	-	23	~
held at amortised cost Fair value adjustments of financial instruments at fair value through	(44)	-	(44)	4	-
profit or loss Available-for-sale	120	-	120	119	-
financial assets Other temporary	(3)	-	(3)	-	1
differences	6	-	6	9	-
Total	79	_	79	155	1

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014 (All amounts stated in HUF million unless otherwise noted)

#### NOTE 19. INTEREST INCOME AND INTEREST EXPENSE

- -	31.12.2014	31.12.2013
Interest income:		
Loans and advances to customers Loans and advances to other banks and insurance companies Interest compensation* Securities Other	4,176 2,563 16,698 15 26	2,490 2,502 9,626 1,440 20
Total	23,478	16,078
Interest expense:		
Loans and deposits from other banks Debt securities issued	4,596 13,717	4,100 7,647
Total	18,313	11,747
Net interest income	5,165	4,331

<sup>\*</sup> In accordance with the rules and conditions of the Government Decree 85/1998 (V.6.) on the interest compensation system and of the Government Decree 232/2003 (XII.16.) on the tied-aid credits the Bank receives interest compensation from the Hungarian State for special financing facilities.

The principal factor for the increase in the interest income and interest expense in the year ended 31 December 2014 compared to the year ended 31 December 2013 was the significantly higher volume of loans granted and as a result the necessary borrowings in the given period.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014 (All amounts stated in HUF million unless otherwise noted)

#### NOTE 20. NET INCOME FROM FEES AND COMMISSIONS

	31.12.2014	31.12.2013
Fee and commission income:		
Insurance fees devolved by MEHIB	12	3,247
Guarantees counter-guaranteed by the State	269	186
Guarantees not counter-guaranteed by the State	46	68
Other	7	6
Total	334	3,507
Fee and commission expense:		
Insurance fees paid to MEHIB	56	3,279
Guarantees	47	32
Other	10	3
Total	113	3,314
Net income from fees and commissions	221	193

The functions of the state export credit agency in Hungary are divided between Eximbank and MEHIB. While Eximbank is engaged in the provision of export and export-related financing and export-related guarantees, MEHIB provides export credit insurance to exporters or their banks, including to certain of Eximbank's borrowers.

A significant portion of Eximbank's buyer's credit loans are mandated by the Hungarian State to provide buyer's credit through a system of tied-aid credits based on intergovernmental agreements, with the aim of reaching new markets in developing countries. Tied-aid credits must be disbursed to the Hungarian exporter, and the tied-aid provided by Eximbank incorporates special interest terms and aid in the form of an insurance premium.

In accordance with the rules and conditions of the Government Decree 232/2003 (XII.16.) on the tied-aid credits the Bank receives the total amount of aid (insurance premium) from the Hungarian State in the form of compensation.

Under OECD guidelines, interest charged to borrowers under tied-aid credits must be at least 35% lower than that charged under Eximbank's standard buyer's credit facility.

In accordance with OECD guidelines, MEHIB insurance covers up to 100% of principal and interest amounts under Eximbank's tied-aid credits.

The following table shows main data of fees of insurances provided by MEHIB to Eximbank in connection with tied-aid credits and other loans in 2013.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014

(All amounts stated in HUF million unless otherwise noted)

# NOTE 20. NET INCOME FROM FEES AND COMMISSIONS (CONTINUED)

Description	Effect on P&L HUF million	Effect on Balance sheet
MEHIB insurance fee related to tied-aid credits invoiced by MEHIB to the Bank – Fee and commission expense	(2,374)	Out of the total HUF 2,374 million HUF 300 million was settled by the end of 2013, thus liability amounted to HUF 2,074 million as at 31 December 2013. Please refer to Note 14.
MEHIB insurance fee related to tied-aid credits invoiced by the Bank to clients — Fee and commission income	2,342	Net balance is nil as at 31
Donation element of tied aid loans (release of insurance premium) – Net operating expenses	(2,342)	December 2013.
Donation element receivable from the Hungarian State – Net operating expenses	2,374	Out of the total HUF 2,374 million HUF 300 million was settled by the end of 2013, thus receivable from the Hungarian Sate amounted to HUF 19 million and accrued income amounted to HUF 2,055 million as at 31 December 2013. Please refer to Note 10.
MEHIB insurance fee related to other loans invoiced by MEHIB to the Bank – Fee and commission expense	(460)	Whole amount was settled in 2013.
MEHIB insurance fee related to other loans invoiced by the Bank to clients — Fee and commission income	460	Whole amount was settled in 2013.
MEHIB insurance fee related to syndicated loan invoiced by MEHIB to the Bank— Fee and commission expense	(445)	Whole amount was settled in 2013.
MEHIB insurance fee related to syndicated loan by the Bank to other bank— Fee and commission income	445	Whole amount was settled in 2013.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014 (All amounts stated in HUF million unless otherwise noted)

NOTE 21. GAINS AND LOSSES FROM TRADING AND INVESTMENT ACTIVITIES, NET

	31.12.2014	31.12.2013
Gain and losses on foreign currency swap deals, net Other foreign currency gains and losses, net	1,781 1,036	(2,540) 1,889
Foreign currency gains and losses, net *	2,817	(651)
Other trading gains and losses, net	(6)	(5)
Total	2,811	(656)

<sup>\*</sup> Also includes the revaluation of financial assets at fair value through profit or loss and financial liabilities at fair value through profit or loss.

#### **NOTE 22. OPERATING EXPENSES**

	31.12.2014	31.12.2013
D 1 **		
Personnel expenses*	2,324	1,620
Material expenses	1,317	714
Special tax of credit institution**	1,057	663
Bank tax***	454	454
Depreciation and amortisation	212	161
Other administration expenses	251	109
Other expenses/ (income), net***	(169)	(189)
Total	5,446	3,532

<sup>\*</sup> The average number of employees in 2014 was 154 (2013: 128).

Tax rates are uniformly based on statutory reported financial data of the reporting entity for the period ended 31 December 2009.

<sup>\*\*</sup>Effective from 1 January 2007 – by Act LIX of 2006 on the particular tax of the credit institutions and financial enterprise - a new type of tax was introduced by the Hungarian Parliament. Credit institutions shall pay this type of tax at the rate of five per cent on their interest and similar income earned during the year from loans which are directly or indirectly affected by any interest subsidy or interest compensation system.

<sup>\*\*\*</sup> The Hungarian Parliament approved an Act in August 2010 which provided a framework for the levying of a "bank tax" on financial institutions. According to this act each financial institution - that already had a closed financial year and related financial statements on 1 July 2010 - would be subject to assessment and payment of the bank tax for 2010. The basis and the rate of the bank tax that is payable differs depending on the type of financial institutions.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014 (All amounts stated in HUF million unless otherwise noted)

#### **NOTE 22. OPERATING EXPENSES (CONTINUED)**

For credit institutions the tax base is adjusted total assets for the year ended 31 December 2009. The tax rate is 0.15% up to HUF 50,000 million and 0.53% above HUF 50,000 million. The bank tax is recorded as an expense in the financial period in which it is legally payable. As the bank tax is payable based on non net income measures for the year ended 31 December 2009 it does not meet the definition of income tax under IFRS and is therefore presented as an operating expense in the statement of comprehensive income.

As the tax base and the tax rates remained unchanged since 2010 the Bank tax in 2014 amounts to HUF 454 million similarly to 2010, 2011, 2012 and 2013.

\*\*\*\* On 19 March 2014, Eximbank and International Finance Corporation ("IFC"), a member of the World Bank Group entered into an agreement to provide for the creation of a trust fund identified by the name Hungary-IFC Partnership trust fund to finance advisory services activities to catalyse sustainable economic growth by promoting and strengthening private sector development in emerging markets.

The total contribution of Eximbank is USD 20 million. In 2014 USD 6 million (HUF 1,324 million) was paid by Eximbank. Further USD 7 million per annum (altogether USD 14 million) is planned to be disbursed in 2015 and in 2016. According to the Agreement either party may at any time terminate the Agreement in whole or cancel any portion of the undisbursed and uncommitted grant funds. Therefore Eximbank didn't recognize the future contributions in its financial statements.

The Bank received the already paid amount of USD 6 million (HUF 1,324 million) from the Hungarian State under the interest equalisation programme. Therefore the net balance of these transactions amounted to zero in the statement of comprehensive income.

USD 14 million (HUF 3,628 million) undisbursed and uncommitted amount is classified as contingent liability as at 31 December 2014.

#### NOTE 23. COMPONENTS OF OTHER COMPREHENSIVE INCOME

	31.12.2014	31.12.2013
Available for sale financial assets Gains (losses) arising during the year Reclassification adjustments for (gains)/losses included in	(27)	7
P&L	-	1
Other comprehensive income	(27)	8
Income tax relating to components	3	1
Other comprehensive income for the year	(24)	9

All the components of other comprehensive income for the year ended 31 December 2014 and 2013 stated above are items that may be reclassified subsequently to profit or loss.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014 (All amounts stated in HUF million unless otherwise noted)

# NOTE 24. MATURITY ANALYSIS OF ASSETS AND LIABILITIES

The table below shows an analysis of assets and liabilities analysed according to when they are expected to be recovered or settled.

As at 31 December 2014	Within 12 months	After 12 months	Total
Assets	montills	montas	
Cash, due from banks and balances with the National			
Bank of Hungary	3,313	_	3,313
Available-for-sale financial assets, net of impairment	3,313		5,515
loss	-	1,776	1,776
Loans and advances to customers, net of impairment			
losses	90,022	117,343	207,365
Loans and advances to other banks and insurance companies, net of impairment losses	100 040	201 445	201 404
Financial assets at fair value through profit or loss	100,049 746	281,445 9,345	381,494 10,091
Investment in joint venture	740	1,277	1,277
Intangibles, property and equipment, net	_	670	670
Deferred tax assets	123	-	123
Other assets, net	2,321	-	2,321
Total Assets	196,574	411,856	608,430
T + 1 ***.	-		
Liabilities  Loans and deposits from other banks and insurance			
companies	35,563	129,254	164,817
Financial liabilities at fair value through profit or loss	830	-	830
Debt securities issued	-	372,699	372,699
Provision for guarantees and contingencies	865	-	865
Other liabilities	3,460	286	3,746
Total Liabilities	40,718	502,239	542,957
•			
Net	155,856	(90,383)	65,473

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014 (All amounts stated in HUF million unless otherwise noted)

# NOTE 24. MATURITY ANALYSIS OF ASSETS AND LIABILITIES (CONTINUED)

As at 31 December 2013	Within 12 months	After 12 months	Total
Assets			
Cash, due from banks and balances with the National Bank of Hungary Available-for-sale financial assets, net of impairment	898	-	898
loss	2,060	45	2,105
Loans and advances to customers, net of impairment losses  Loans and advances to other banks and insurance	32,716	66,549	99,265
companies, net of impairment losses	120,180	155,573	275,753
Financial assets at fair value through profit or loss	43	, -	43
Intangibles, property and equipment, net	-	355	355
Deferred tax assets	79	-	79
Other assets, net	3,093	-	3,093
Total Assets	159,069	222,522	381,591
Liabilities			
Loans and deposits from other banks and insurance			
companies	51,198	92,958	144,156
Financial liabilities at fair value through profit or loss	4,274	-	4,274
Debt securities issued	-	211,967	211,967
Provision for guarantees and contingencies	321	-	321
Other liabilities	2,827	282	3,109
Total Liabilities	58,620	305,207	363,827
Net	100,449	(82,685)	17,764

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014 (All amounts stated in HUF million unless otherwise noted)

#### NOTE 25. RELATED PARTY TRANSACTIONS

### 25.1 Management and employees

Loans to employees of the Bank amounted to HUF 118 million and HUF 92 million as at 31 December 2014 and 31 December 2013, respectively. Out of the total amount HUF 1 million was granted to the management as at 31 December 2013. As at 31 December 2014 there was not any loan granted to the management.

The honorarium of the Board of Directors and the Supervisory Board added up to HUF 47 million in 2014 (2013: HUF 51 million). There are no - share-based payments to the Boards or the key management personnel.

The remuneration of the key management personnel amounted to HUF 141 million and HUF 99 million in 2014 and 2013, respectively. The remuneration of the management includes the termination benefits paid to the management, which amounted to HUF 42 million in 2014.

#### 25.2 Companies

On 12 April 2012 the Hungarian Government had announced that the Hungarian State acquired the shares in Eximbank owned by the Hungarian Development Bank Ltd. and all shareholders' rights were to be exercised by the Minister for National Economy. Following a new announcement of the Hungarian Government in June 2014 the shareholders' rights exercise were taken over by the Minister of Foreign Affairs and Trade. The relating modification of the Act on Eximbank is effective from 6 June 2014.

All transactions with the Hungarian Development Bank Ltd. ("MFB") as one of the most significant related parties, owned by the Hungarian State and MFB's subsidiaries, associates and jointly controlled entities and other state-owned companies are conducted at market rates. MEHIB is also solely owned by the Hungarian State like the Bank since May 2012 (it was owned by Hungarian Development Bank Ltd earlier).

Eximbank has an investment in a joint venture, in Fordulat Tőkealap, which is a private equity fund. The Bank's contribution to the share capital is 50% as at 31 December 2014. For further information please refer to Note 9.

Balances with related party companies as at 31 December 2014, representing 17.43% of total assets – excluding investment in a joint venture - (as at 31 December 2013: 13.45%), 7.99% of total liabilities (as at 31 December 2013: 12.82%) and 5.27% of total commitments and contingent liabilities (as at 31 December 2013: 0.76%) are presented below:

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014

(All amounts stated in HUF million unless otherwise noted)

NOTE 25.	RELATED	<b>PARTY</b>	<b>TRANSA</b>	CTIONS	(CONTINUED)

NOTE 23. RELATED TARTI TRANSACTIONS (CON	31.12.2014	31.12.2013
Balances with other related parties	105	7
Cash, due from banks and balances with the National Bank of Hungary	105	7
Discounted bonds issued by NBH Hungarian Government bonds	-	1,232 828
Total available for sale financial assets to related parties		2,060
Short-term placement to other related parties	<u>-</u>	34,633
Loans to other related parties incl. interest receivable Receivable against the State from interest compensation	98,570	9,454
systems	5,587	2,979
Total loans and advances to related parties, net of impairment losses	104,157	47,066
Foreign currency swap with other related parties	96	
Total financial assets at fair value to related parties	96	-
Accrued income and receivable from the State in respect of		
tied-aid credits	1,332 356	2,074 114
Accrued income from other related parties  Total other assets	1,688	2,188
Total assets	106,046	51,321
Loans and deposits from other related parties incl. accrued		
interest payables	41,549	44,535
Total loans and deposits from related parties	41,549	44,535
Foreign currency swap with other related parties	76	23
Total financial liabilities at fair value to related parties	76	23
Other liabilities to other related parties Accrued expense against other related parties related to cost	1,924	2,074
sharing	651	59
Total other liabilities to related parties	2,575	2,133
Total liabilities	44,200	46,691
Guarantees provided on behalf of other state-owned		
company	7	49
Other commitments and contingent liabilities	24,215	1,485
Total commitments and contingent liabilities	24,222	1,534

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014 (All amounts stated in HUF million unless otherwise noted)

# NOTE 25. RELATED PARTY TRANSACTIONS (CONTINUED)

· ·	-
Accounts receivable against the State Hungarian discounted treasury bills, discounted bonds issued by NBH and Hungarian Government bonds Loans to other related parties Short-term placements to other related parties  Total  Interest expense:  Loans and deposits from other related parties  377 1,1	- 36 39
Accounts receivable against the State Hungarian discounted treasury bills, discounted bonds issued by NBH and Hungarian Government bonds Loans to other related parties Short-term placements to other related parties  Total  Interest expense:  Loans and deposits from other related parties  377 1,1	- 36 39
issued by NBH and Hungarian Government bonds  Loans to other related parties  Short-term placements to other related parties  Total  Interest expense:  Loans and deposits from other related parties  377  1,1	39
Loans to other related parties 479 5 Short-term placements to other related parties 67  Total 18,448 11,6  Interest expense:  Loans and deposits from other related parties 377 1,1	39
Short-term placements to other related parties 67  Total 18,448 11,6  Interest expense:  Loans and deposits from other related parties 377 1,1	
Total 18,448 11,6  Interest expense:  Loans and deposits from other related parties 377 1,1	<i>J</i> 1
Interest expense:  Loans and deposits from other related parties  377 1,1	
Loans and deposits from other related parties 377 1,1	35
Total 377 1,1	36
	36
Fee and commission expense:	
Insurance fees paid to MEHIB 56 3,2	78
Total 56 3,2	78
Net interest income and net income from fees and	—
commissions 18,015 7,2	21
Operating income/(expenses):	
Hungarian State: refund of insurance fees of tied-aid credits 45 2,3'	74
Hungarian State: refund of contribution to IFC Trust Fund 1,324	-
i i	72
Net income/(expense) related to sharing personal type expenditures (94)	34
Total 1,354 2,58	

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014 (All amounts stated in HUF million unless otherwise noted)

#### NOTE 25. RELATED PARTY TRANSACTIONS (CONTINUED)

As a result of closer organizational cooperation between Eximbank and MEHIB (majority of the employees including CEO and deputy CEOs are employed by both Eximbank and MEHIB since 2012) on 4 November 2012 the two companies concluded an agreement according to which Eximbank and MEHIB agreed on sharing and accounting of costs incurred in connection with closer organizational cooperation. The agreement was modified in 2013 and in 2014.

According to the agreement the following costs are shared between the two companies:

- 1) costs related to commonly used fixed assets
- 2) personal type expenditures of employees employed by both Eximbank and MEHIB
- 3) other personal type expenditures
- 4) intermediary services
- 5) material type expenditures and other administration expenses

Effects of the cost sharing to the Bank's profit and loss in 2013 and in 2014 are the following:

#### 1) Commonly used fixed assets:

Income and (expense) related to common	ly used fixed assets	31.12.2014	31.12.2013
a) Asset usage/rental fee invoiced by the Bank to MEHIB	- Other income	106	37
b) Asset usage fee/ rental invoiced by MEHIB to the Bank	- Other expenses	(116)	(26)

# 2) Personal type expenditures: jointly employed employees

Income and (expense) related to sharing person expenditures	onal type	31.12.2014	31.12.2013
a) Personal type expenditures invoiced by the Bank to MEHIB	<ul> <li>Personal type</li> <li>expenditures (cost decreasing item)</li> </ul>	547	334
b) Personal type expenditures invoiced by MEHIB to the Bank	<ul><li>Personal type expenditures</li></ul>	(641)	(299)

#### 3) Other personal type expenditures

Income and (expense) related to sharing other expenditures	er personal type	31.12.2014	31.12.2013
a) Personal type expenditures invoiced by the Bank to MEHIB	- Other income	75	79
b) Personal type expenditures invoiced by MEHIB to the Bank	<ul><li>Other administration expenses</li></ul>	(31)	(25)

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014 (All amounts stated in HUF million unless otherwise noted)

#### NOTE 25. RELATED PARTY TRANSACTIONS (CONTINUED)

#### 4) Intermediary services

Income and (expense) related to sharing i	ntermediary services	31.12.2014	31.12.2013
a) Expenses invoiced by the Bank to MEHIB	- Other income	140	56
b) Expenses incurred by MEHIB and invoiced to the Bank	- Other expenses	(184)	(62)

#### 5) Material type expenditures and other administration expenses

Income and (expense) related to sharing expenditures and other administration ex	- · · · · · · · · · · · · · · · · · · ·	31.12.2014	31.12.2013
a) Expenses invoiced by the Bank to MEHIB	- Other income	117	70
b) Expenses incurred by MEHIB and invoiced to the Bank	- Other expenses	(64)	(46)

# NOTE 26. CONTRACTUAL MATURITIES OF UNDISCOUNTED CASH FLOWS OF FINANCIAL ASSETS AND LIABILITIES

The table below summarises the maturity profile of the undiscounted cash flows of the Bank's financial assets and liabilities as at 31 December 2014 and 2013. In case of non-derivative financial assets and liabilities the undiscounted cash flows include estimated interest payments. Trading derivatives are shown at fair value in a separate column. For further information about maturity of them please refer to Note 8.

Repayments which are subject to notice are treated as if notice were to be given immediately.

For contingent liabilities and commitments the maximum amount of them are allocated to the earliest period in which they could be called. However unrecognised loan commitments are not all expected to be drawn down immediately.

The table below does not contain other liabilities, from which MEHIB insurance fee will mature in 1 month.

As part of the management of liquidity risk arising from financial liabilities, the Bank holds liquid assets comprising cash and cash equivalents. In addition the Bank maintains agreed lines of credit with other banks amounted to HUF 189,449 million as at 31 December 2014.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014

(All amounts stated in HUF million unless otherwise noted)

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26. CONTRACTUAL MATURITIES OF I
NOTE 26.

As at 31 December 2014	Carrying amount	Gross nominal inflow / outflow	Trading derivatives	Up to 1 months	1-3 months	3 months to 1 year	1-5 years	Over 5 years
Cash, due from banks and balances with National Bank of Hungary Available-for sale financial assets	3,313 1,776	3,321 1,776	1 1	948	2,373	1 1	<b>t</b> I	1,776
Loans and advances to customers, net of impairment losses  Loans and advances to other	207,365	215,406	1	10,859	7,340	75,866	109,553	11,788
banks, net of impairment losses Financial assets at fair value	381,494	385,688	ı	3,481	16,121	81,381	270,655	14,050
through profit or loss Foreign exchange contracts	10,091	10,091	10,091	1 1	1 1	<b>f</b> 1	<b>t</b> 1	1 1
Cross currency interest rate swaps Investment in a joint venture	9,345	9,345	9,345	t t	1 1	1 1	l t	1,277
Financial assets	605,316	617,559	10,091	15,288	25,834	157,247	380,208	28,891
Loans and deposits from other banks	164,817	175,078	ı	10,267	11,333	16,277	102,917	34,284
Financial liabilities at fair value through profit or loss	830	830	830	ı	ı	ı	ı	1
Foreign exchange contracts Debt securities issued	830 372,699	830 448,000	830	1,699	4,901	7,493	301,751	132,156
Financial liabilities	538,346	623,908	830	11,966	16,234		404,668	166,440
Liquidity (deficiency)/excess =	026,99	(6,349)	9,261	3,322	9,600	133,477	(74,460)	(15/,549)
Unutilised loan commitments Financial guarantee contracts		425,347 14,896	1 [	425,347 14,896		t t	t I	I I
Letter of credit		6,341	1	6,341	•	1	1	1

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014 (All amounts stated in HUF million unless otherwise noted)

NOTE 26. CONTRACTUAL MATURITIES OF UNDISCOUNTED CASH FLOWS OF FINANCIAL ASSETS AND LIABILITIES (CONTINUED)

As at 31 December 2013	Carrying amount	Gross nominal inflow/ outflow	<b>Trading</b> derivatives	Up to 1 months	1-3 months	3 months to 1 year	1-5 years	Over 5 years
Cash, due from banks and balances with National Bank of Hungary	868	868		868	8			
Available-for sale financial assets  Loans and advances to customers, net of impairment losses	2,105	2,138	1 1	9,436	8,062	2,093	- 60,972	45 9,871
companies, net of impairment losses Financial assets at fair value through profit or loss	275,753	281,245 43	43	63,243	11,365	47,097	144,678	14,862
Financial assets	378,064	393,332	43	73,577	19,427	69,857	205,650	24,778
Loans and deposits from other banks and insurance companies  Derivative financial liabilities	144,156	153,260	•	5,456	21,549	26,694	95,843	3,717
Foreign exchange contracts Cross currency interest rate swans	261	261	261	ı	ı	1	ı	1
Issued securities	4,013	4,013 265,921	4,013	1 1	4,227	4,227	139,978	117,488
Financial liabilities ====================================	360,397	423,455	4,274	5,456	25,777	30,922	235,821	121,205
Liquidity (deficiency)/excess	17,667	(30,123)	(4,231)	68,121	(6,350)	38,935	(30,171)	(96,427)
Unutilised loan commitments Financial guarantee contracts Letter of credit		184,030 16,774 1,251	1 1 1	184,030 16,774 1,251	1 1 1	1 1 1	1 1 1	1 1 1

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014 (All amounts stated in HUF million unless otherwise noted)

#### NOTE 27. FINANCIAL RISK MANAGEMENT

Risk management activity of Eximbank is determined by its specific role and position in the Hungarian economy. The Bank's ultimate owner is the state with a 100% direct shareholding and it operates under the governance of the Minister of Foreign Affairs and Trade. The Bank is a credit institution and its primary task is to promote Hungarian exporters on external markets.

In order to mitigate the risk of open positions the Bank holds assets with low credit risk exclusively and does not deal with futures or options. The security portfolio consists primarily of Hungarian government bonds held for the purposes of liquidity management and maintaining a liquidity reserve. Eximbank neither speculates on the stock exchange nor buys derivatives for speculative reasons. Eximbank enters into currency swap transactions intended to hedge foreign exchange risks.

The Bank's policies for managing interest rate, credit, foreign currency exchange risk and liquidity risk are reviewed regularly by the Asset and Liability Committee (ALCO), Credit Committee and the Board of Directors. The policies are summarised as follows:

#### Risk management policies

The Bank is exposed to interest rate, liquidity and foreign currency exchange risk, while the most significant risk is the credit risk. Risk management is carried out by the Risk Management Department under policies approved by ALCO, the Credit Committee and the Board of Directors. These principles are determined within the prescriptions established by the National Bank of Hungary. The Asset and Liability Committee, the Credit Committee and the Board of Directors are responsible for review of risk management and control environment. The risk profile is assessed before concluding a transaction, which is authorised by the appropriate level of seniority within the Bank. The service pattern reflects the entire process of exporting, and the risk is shared with commercial banks. The specific character of the credit risk can mostly be detected by differentiating by product and consumer categories.

#### Risk strategy and risk profile

The Bank's risk strategy includes the exploration, identification and separation of risks, furthermore the assessment of the risk level and weight of them. The risk identification process gives a detailed specification of risk categories concerning the Bank's regular course of business and economic environment. The first dimension of the risks is the type (according to the ICAAP guide book) and the second one is the bank-specific aspect of the services and products. Each of the relevant risk factors is evaluated by the Risk Management Department in cooperation with the Controlling Department. The overall risk level of an individual risk category is determined by the risk assessment of the appropriate risk type weighted by its significance in line with Eximbank's operational characteristics. Most of the weighted rates point to the fact that the majority of the risks are low or represent moderate risk level. The risk profile report takes into consideration the extent of the exposure and the seriousness of the risk. This method gives us a general overview about the Bank's risk profile and an opportunity to perform continuous monitoring activity. The level of credit risk is moderate, since the credit portfolio consists of products with lower risk level: products carrying risk exposure to domestic banks, counter-guarantees of state. The aggregated country risk components seem to be at a very low risk level at first sight, which can be explained by the excess weight of domestic risk taking. Furthermore, the foreign positions tend to be oriented towards countries with improving risk level and they are also backed with insurance.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014 (All amounts stated in HUF million unless otherwise noted)

# NOTE 27. FINANCIAL RISK MANAGEMENT (CONTINUED)

#### 27.1. Credit risk

Management of credit risk, credit rating systems

The Bank manages and controls credit risk by setting limits on the amount of risk it is willing to accept for clients, counterparties and for country concentrations, and by monitoring exposures in relation to such limits. The exposure to any one borrower is further restricted by sub-limits for different maturity and transaction type. The credit risk management is based on a client rating system, which applies different essentials for financial institutions and for corporate clients. The scoring system takes into account the business activity, financial position, probability of default of domestic corporates, market position, management, organisation and its role in the given business sector. Both the on-and off-balance sheet items (loans, guarantees) are subject to quarterly classification requirements. The key factors of the rating are:

- 1. Consumer/counterparty rating
- 2. Country risk
- 3. Collateral
- 4. Number of past due days

Due to Hungarian legal regulations it is not allowed to derive risk assessment directly from international ratings under BBB- Baa3 level. As Eximbank's business focus is on emerging market countries, it is usual to make risk assessment based on the Bank's own internal rating model. Eximbank also builds up business partnerships with some local emerging market banks that are not essentially rated by international rating agencies. Eximbank uses a 5 scale internal rating system for banks. The table below contains credit exposures to banks grouped by our internal rating categories by nominal amount as at 31 December 2014 and 31 December 2013:

Bank's internal rating	Rating definition	31.12.2014	31.12.2013
1	Banks with extremely good financial conditions, and/or high possibility of efficient external support.	8,891	7,254
2	Banks with good financial conditions, and/or possibility of appropriate external support.	181,278	165,006
3	Banks with medium grade financial performance, and/or limited access to external support.	187,987	95,783
4	Banks with bellow average financial performance without any possible external support.	-	-
5	Banks with very weak financial performance and/or that are effectively in default.	466	403
Total		378,622	268,446

Note: As described in Note 7 a loan originally granted to a foreign bank insured by MEHIB was assigned to MEHIB due to default in 2010. This amount is not included in the table above.

Global limits for banks are divided into sublimits:

- credit and guarantee sublimit
- money market sublimit and
- trading sublimit

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014 (All amounts stated in HUF million unless otherwise noted)

#### NOTE 27. FINANCIAL RISK MANAGEMENT (CONTINUED)

#### 27.1. Credit risk (continued)

Trading sublimit is used for derivative transactions with a 20% weight on face value. As a result derivative positions affect 20% of global limit.

Regarding customers Eximbank uses a 7 grade scale classification system for corporates, where 1 represents the lowest risk and 7 represents the highest risk. Beyond client risk classification loan quality analysis takes collaterals into consideration as well as it is shown below by nominal amount as at 31 December 2014.

Customer's		Level of collatera	als behind claims	
internal rating	less than 50%	50%-70%	more than 70%	Total
1	-	-	126	126
2	1,443	1,861	932	4,236
3	24,182	4,982	37,666	66,830
4	2,355	6,827	8,020	17,202
5	2,239	441	15,374	18,054
6	2,152	2,175	12,053	16,380
7	6,991	550	3,854	11,395
Total	39,362	16,836	78,025	134,223

The table above does not contain the balances with the Hungarian State from interest compensation systems and the loan receivable that relates to purchases of Hungarian Government bonds. For further information please refer to Note 6.

According to the Bank internal policy all classified outstanding and off-balance sheet items have to be categorised into 5 categories.

Eximbank does not apply credit risk assessment process on an aggregated basis, as a consequence all of the items affected by credit risk are evaluated individually. Impairment rate for each item is derived from the estimated value of loss offset by the estimated recoveries with reference to the value of the credit risk exposure (using a discounted cashflow model). The risk categories of the relevant items are as follows:

Risk category	<u>Definition</u>
Low-fair risk	Probability of loss is extremely low
Watch list	Probability of loss is low but possible in the medium term
Substandard	Non payment risk is above average but net estimated loss is under 30%
Doubtful	Past due obligations with more than 90 days default, with a collateral coverage between 30%-70%
Loss	Non performing items with extremely low recovery expectations (under 30% collateral rate)

The above method meets the requirements of Hungarian accounting standards and regulations as well. There is also credit risk in off-balance sheet financial instruments, such as non-government backed guarantees. These risks are mitigated by the same control processes and policies as loans and the state-backed guarantees are also evaluated by the same method as the ones issued on the own risk of the Bank.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014 (All amounts stated in HUF million unless otherwise noted)

#### NOTE 27. FINANCIAL RISK MANAGEMENT (CONTINUED)

#### 27.1. Credit risk (continued)

#### Exposure to credit risk

The Bank's exposure to credit risk at the reporting date is shown below:

	Loans and advances to banks and insurance companies		Loans and advances to customers	
	31.12.2014	31.12.2013	31.12.2014	31.12.2013
Individually impaired: Watch list			9 261	10.029
Substandard	-	-	8,261 1,899	10,028 2,684
Doubtful	-	-	4,560	252
Loss	159	150	1,497	1,848
Gross amount	159	150	16,217	14,812
Allowance for impairment	(159)	(150)	(3,772)	(2,578)
Carrying amount	(137)	(130)	12,445	12,234
Carrying amount			12,773	12,234
Collectively impaired:	-		-	-
Past due but not impaired:		-	632	1,231
Neither past due nor impaired:	381,494	275,753	189,850	81,855
Accounts with renegotiated terms:				
Gross amount	324	269	6,611	6,752
Allowance for impairment	(324)	(269)	(2,173)	(2,807)
Carrying amount	-	-	4,438	3,945
Total carrying amount	381,494	275,753	207,365	99,265

At 31 December 2014 Financial assets at fair value through profit or loss with a carrying value of HUF 10,091 million (as at 31 December 2013: 43 million), Cash, due from banks and balances with National Bank of Hungary" with a carrying value of HUF 3,313 million (as at 31 December 2013: HUF 898 million) and Available-for-sale financial assets with a carrying value of HUF 12 million (as at 31 December 2013: HUF 2,072 million) are neither past due nor impaired. However the securities acquired in exchange for a loan with a carrying value of HUF 40 million (as at 31 December 2013: HUF 33 million) and investment in China-CEE Fund with a carrying value of HUF 1,724 million presented among available-for-sale financial assets are individually impaired (Note 5).

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014 (All amounts stated in HUF million unless otherwise noted)

# NOTE 27. FINANCIAL RISK MANAGEMENT (CONTINUED)

#### 27.1. Credit risk (continued)

Loans with renegotiated terms

A loan is labelled as renegotiated when restructuring activities, including extended payment agreements, modification and deferral of payments are applied.

# Write-off policy

Loans together with the associated allowances are written off, either partially or in full, when there is no realistic prospect of future recovery of the principal amount and all collaterals have been realised or have been transferred to the Bank.

#### **Collaterals**

The Bank actively uses collateral and guarantee to reduce its credit risk. In order to minimise the credit loss, the Bank seeks additional collateral from the consumer, like for instance charges over accounts receivable. Most of the guarantees issued by the Eximbank are state-backed instruments.

The functions of the state export credit agency in Hungary are divided between Eximbank and Hungarian Export Credit Insurance Ltd. (MEHIB) which were both established by the Eximbank Act. MEHIB provides export credit insurance to exporters or their banks, including to certain of Eximbank's borrowers. Eximbank and MEHIB currently share the same management.

Eximbank benefits from export credit insurance policies sold to its customers by MEHIB with respect to its buyer's credit and discounting portfolios.

The majority of Eximbank's loans granted to entities resident outside are insured by MEHIB, and these insurances are also state-backed.

Where a MEHIB-insured loan is non-performing, MEHIB continues to make interest and principal payments including delinquent payments according to the terms agreed by the original borrower up to its coverage amount. Under the 2014 Budget Act, MEHIB can underwrite export credit insurance up to a limit of HUF 600 billion with a direct state guarantee.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014 (All amounts stated in HUF million unless otherwise noted)

# NOTE 27. FINANCIAL RISK MANAGEMENT (CONTINUED)

#### 27.1. Credit risk (continued)

An estimate of fair value of collateral and other security enhancements held against financial assets is shown below:

	Loans and advances to banks and insurance companies		Loans and advances to customers	
	31.12.2014	31.12.2013	31.12.2014	31.12.2013
Against individually impaired: Insured by MEHIB	_	_	7,964	6,113
Cash Collateral	-	_	26	1
Bank guarantees	-	-	1,430	1,337
Property	-	-	1,409	838
Other	-	_	1,385	1,599
Against past due but not impaired:				
Insured by MEHIB	-	-	_	568
Cash Collateral	-	-	_	30
Bank guarantees	_	-	-	37
Property	-	-	2	304
Other	-	-	-	417
Against neither past due nor impaired				
Insured by MEHIB	8,446	6,988	18,958	20,524
Cash Collateral	-	5	447	494
Bank guarantees	-	-	33,378	26,722
Property	-	-	12,427	8,086
Other	-	-	19,734	7,984
Against accounts with renegotiated ter	ms:			
Insured by MEHIB	-	-	358	540
Cash Collateral	-	-	15	23
Bank guarantees	-	-	-	-
Property	-	-	1,196	1,062
Other	=	-	676	523
Total	8,446	6,993	99,405	77,202

As described in Note 7 a loan originally granted to a foreign bank insured by MEHIB was assigned to MEHIB due to default in 2010. The carrying value of the loan amounted to HUF 5,202 million as at 31 December 2014 (as at 31 December 2013: HUF 7,412 million). The total amount of the loan is guaranteed by the Hungarian State. This amount is not included in the table above.

As Eximbank's business focus is mainly on promoting export activity of Hungarian enterprises with different kinds of credit facilities and guarantees, many functions of the usual commercial banking treasury activity remains in the background. As a consequence Eximbank's treasury does not make derivative transactions with speculative intentions, but operates only on the FX swap market so as to cover open FX positions between assets and liabilities. The main risk mitigation technique for eliminating the inherent credit risk in FX swaps is the use of FX trading limits that should be allocated only for the highest quality western banks.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014 (All amounts stated in HUF million unless otherwise noted)

#### NOTE 27. FINANCIAL RISK MANAGEMENT (CONTINUED)

### 27.2. Liquidity risk

Liquidity risk is the risk that the Bank will be unable to meet its payment obligations when they fall due under normal and stress circumstances. The liquidity management process is carried out and monitored by the Treasury Department, and it is also responsible for calculating the liquidity reserve. The Treasury monitors balance sheet liquidity ratios against internal and regulatory requirements and reports unmatched items in the maturity structure to the Asset and Liability Committee (ALCO). The ALCO sets limits on the maximum amount of liquidity gap in the percentage of the balance-sheet footing, which are controlled by the Risk Management and Controlling Department.

The maturity analysis table set out in Note 26 shows the undiscounted, gross nominal cash in- and outflows on the Bank's non-derivative financial liabilities, the related total expected undiscounted interest cash-flows up to the date of maturity when they are due and the issued financial guarantee contracts on the basis of their earliest possible maturity. Trading derivatives are shown at fair value in a separate column. The gross nominal inflow / (outflow) disclosed in the table is the remaining contractual, undiscounted cash flow on the non-derivative financial liability and the issued financial guarantees.

The maturity analysis table shows gross nominal in- and out-cash flows of both the financial assets and the financial liabilities.

The Bank considers maturity gap significant if the cash outflow becomes due 180 days earlier than it is defined in the given loan agreement irrespectively of the extent of the amount. During year 2014 and also 2013 there were not any significant maturity gaps.

Loans borrowed from domestic and foreign banks and the global medium-term notes issued in December 2012, in October 2013 and in October 2014 are secured by the general guarantee of the Government of Hungary as defined in the Act on the Budget of Hungary with respect to the maximum amount of guarantee. Some loan agreements define maturity extension option in favour of the Bank. Termination of short term money market deals is not possible due to its market characteristic. Based on the legal background of the Bank and its experiences, Eximbank reckons the probability of the premature termination of funds as extremely low. There is a limited liquidity risk regarding the state backed bank guarantees issued by the Bank, which are 91% of the total guarantee portfolio of the Bank, as state backed bank guarantees can be paid after the total amount received from the State Budget. It is possible to terminate the unutilized loan commitments based on the 'Material Adverse Changes Clause' defined in all loan agreements, which can mitigate the liquidity risk if necessary.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014 (All amounts stated in HUF million unless otherwise noted)

# NOTE 27. FINANCIAL RISK MANAGEMENT (CONTINUED)

### 27.3. Market risk

Eximbank does not undertake speculative positions.

The Bank's open foreign currency position was less than 2% of solvency margin, thus - in accordance with Sections 39-41 of the Government Decree 244/2000 - it posed no capital requirement in 2013. In 2014 according to Article 351 of EU Regulations 575/2013 capital requirement is not generated.

The following table shows the capital requirement covering risks from the trading book as at 31 December 2014 and 2013:

	31.12.2014	31.12.2013
Capital requirement of the trading book	-	-
Solvency margin	71,543	47,780
Capital requirement of the trading book as a percentage of		
solvency margin		

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014 (All amounts stated in HUF million unless otherwise noted)

# NOTE 27. FINANCIAL RISK MANAGEMENT (CONTINUED)

#### 27.3.1. Interest rate risk

Interest rate risk is the current or prospective risk to both the Bank's earnings and capital from adverse movements in interest rates. The Bank measures the interest rate risk in the banking book under re-pricing of the loans, furthermore using gap analysis shows the assets and liabilities at different re-pricing dates. Besides the re-pricing risk and shifts in the yield curve the Bank also faces basis risk and inherent risk in banking products. One of the most important elements of government support for exporters through Eximbank is the interest equalisation system that largely reduces interest rate risk occurs in Eximbank's operation. That kind of interest rate compensation system, covers the risk arising from fixed interest-bearing assets compared to floating and fixed rate funds with a certain amount approved by the Parliament for a one year period in the budgetary law.

Where Eximbank provides loans based on OECD criteria in the form of medium- to long-term credit at favourable fixed interest rates, the Hungarian state provides Eximbank with periodic interest equalisation payments.

Under the 2014 Budget Act, interest equalisation payments are budgeted at HUF 14 billion; however, the actual amounts paid could be higher than the budgeted amount due to the fact that this budget item is considered to be an "open-ended appropriation" in the sense that additional amounts may be provided if interest equalisation requirements total more HUF 14 billion in a given year.

The Hungarian state will also provide interest equalisation payments to Eximbank for loans with a maturity below two years, based on EU rules for setting the reference and discount rates.

Under the interest equalisation programme, the amount of interest compensation provided by the Hungarian state is determined by the difference between (i) the interest rate paid by the borrower and (ii) the sum of Eximbank's funding costs, operating expenses and the applicable risk premium, as agreed with the representative of the Ministry for National Economy.

Eximbank receives the interest equalisation payment after applying to the Hungarian state within 15 days of the close of each quarter, and the payment for that quarter is received by Eximbank within 30 days of the application.

In addition to receiving payments from the Hungarian state under the interest equalisation programme, Eximbank receives a form of interest support with respect to tied-aid credits.

Interest support payments for tied-aid credits are made based on a slightly different cost base than under the interest equalisation programme.

All other loans provided by Eximbank (i.e., loans that are not covered by the interest equalisation and interest support programmes) are variable rate and are priced by reference to LIBOR/EURIBOR/Budapest Interbank Offering Rate ("BUBOR") according to Eximbank's average costs. Interest equalisation and support are intended to promote stability and sustainability for Eximbank, and contribute to interest risk. However, the level of interest equalisation and support provided by the Hungarian state is also intended to hold Eximbank's profit at or near zero for loans covered by these programmes, reflecting Eximbank's role as an instrument of economic policy for the Hungarian state rather than as a traditional profit-oriented bank.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014

(All amounts stated in HUF million unless otherwise noted)

# NOTE 27. FINANCIAL RISK MANAGEMENT (CONTINUED)

#### 27.3.1. Interest rate risk (continued)

At the reporting date the interest rate profile of the Bank's interest-bearing financial instruments was as follows:

	31.12.2014	31.12.2013
Fixed rate financial instruments	0.00	111 211
Financial assets	17,088	72,590
Financial liabilities	422,306	226,096
Total fixed rate instruments	439,394	298,686
Variable rate financial instruments		
Financial assets	85,791	10,208
Financial liabilities	116,039	134,300
Total variable rate instruments	201,830	144,508
Financial assets under interest compensation system		
(fixed rate)	478,447	282,138
Tied-aid credits	12,072	9,180

Financial assets under interest compensation system and tied-aid credits are fixed rate or zero interest-bearing financial instruments in case of some tied-aid credits in the clients' point of view, however the Bank receives interest compensation on these assets from the Hungarian State. The interest compensation is quarterly calculated and due, based on the weighted average of the daily balances.

Net interest rate risk is assessed using a static gap model regarding parallel shift for the entire statement of financial position calculated by VAR based estimation of changes of interest rates of different currencies in a three month term. The VAR based estimation of decrease in the market interest rates using a confidence level of 99 % would affect negatively the net interest income for the next twelve months by HUF 144 million (it was HUF 117 million in previous year). The calculation assumes that other conditions (including foreign exchange rates) are unchanged during the period. The magnitude of changes in interest rates are: EUR: 0.0419%; USD: 0.0474%; HUF: 0.2497%). Needs of capital requirement in respect of interest rate risk are calculated with duration gap methodology based on a basis point value model regarding VAR of changes in interest rates. Stress test is used for monitoring interest rate risks monthly.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014 (All amounts stated in HUF million unless otherwise noted)

# NOTE 27. FINANCIAL RISK MANAGEMENT (CONTINUED)

#### 27.3.2. Foreign currency risk

The Bank takes on exposure to the effects of fluctuations in the prevailing foreign currency exchange rates on its financial position and cash flows. The ALCO also sets limits to the level of exposure by currency and in aggregate both for overnight and intra-day positions, which are monitored and reported daily. Furthermore, calculating foreign currency exchange risk conforms to the norms of the standard method. The Bank's overall open foreign currency position cannot exceed HUF 1,100 million. The Bank manages its foreign currency risk and position based on its financial position kept calculated in accordance with Hungarian accounting regulation and rules. Eximbank does not speculate on the FX market and opens FX positions within the frameworks of highly restricted rules. Foreign currency positions are subject to stress test to ensure that the Bank would withstand an extreme market event.

Foreign currency exposure and foreign currency risk as at 31 December 2014 are as follows:

	EUR	USD	GBP
Foreign currency assets:			
Loans and advances to customers, net of impairment losses Loans and advances to other banks and	198,568	2,804	-
insurance companies, net of impairment losses Other	337,037 3,336	44,457 1,768	4
Total foreign currency assets	538,941	49,029	4
Total foreign currency liabilities	267,731	260,999	
Foreign currency assets and liabilities, net	271,210	(211,970)	4
Effect of derivatives	(268,954)	209,370	-
Net exposure	2,256	(2,600)	4

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014 (All amounts stated in HUF million unless otherwise noted)

# NOTE 27. FINANCIAL RISK MANAGEMENT (CONTINUED)

# 27.3.2. Foreign currency risk (continued)

Foreign currency exposure and foreign currency risk as at 31 December 2013 are as follows:

-	EUR	USD	GBP
Foreign currency assets:			
Loans and advances to customers, net of impairment losses	92,605	3,262	-
Loans and advances to other banks and insurance companies, net of impairment losses	210,289	27,329	
Other	885	49	3
Total foreign currency assets	303,779	30,640	3
Total foreign currency liabilities	219,272	109,082	
Foreign currency assets and liabilities, net	84,507	(78,442)	3
Effect of derivatives (net nominal values)	(83,984)	77,266	-
Net exposure	523	(1,176)	3

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014 (All amounts stated in HUF million unless otherwise noted)

## NOTE 27. FINANCIAL RISK MANAGEMENT (CONTINUED)

### 27.3.2. Foreign currency risk (continued)

The Bank's net currency exposure was subject to a stress test examining how it would react to extreme exchange rates. The following tables show the change in the Bank's net foreign currency exposure at the extreme currency situations explained above compared with the actual exposure as at 31 December 2014 and as at 31 December 2013 resulting in profit or loss. In equity there is no foreign currency position, therefore the effect of an extreme change in exchange rates on equity cannot be examined. The calculation assumes that other conditions are unchanged during the period.

Extreme foreign currency risk calculation as at 31 December 2014

•	EUR	USD	Total
Foreign currency exchange rate as at 31			
December 2014	314.89	259.13	
Exchange rates at strong HUF (minimum of			
historical rates in 2014)	297.79	216.89	
Effect on profit or (loss)			
	1,059	(3,171)	(2,112)
Exchange rates at weak HUF (maximum of			
historical rates in 2014)	316.61	259.23	
Effect on profit or (loss)	(107)	7	(100)
·			

Extreme foreign currency risk calculation as at 31 December 2013

_	EUR	USD	Total
Foreign currency exchange rate as at 31 December 2013	296.91	215.67	
Exchange rates at strong HUF (minimum of historical rates in 2013)	288.15	211.62	
Effect on profit or (loss)	313	(168)	145
Exchange rates at weak HUF (maximum of historical rates in 2013)	307.85	238.48	
Effect on profit or (loss)	(391)	945	554

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014 (All amounts stated in HUF million unless otherwise noted)

## NOTE 27. FINANCIAL RISK MANAGEMENT (CONTINUED)

#### 27.4. Capital management

In 2013 concerning the policy and the methods for capital handling the Bank followed the provisions of Hungarian Banking Act, the provisions of the Act on the Eximbank as well as of the Government Decree No. 196/2007 on the calculation of capital requirement.

According to the provisions of the Act CXII of 1996 on Credit Institutions and Financial Enterprises the financial institutions had to dispose of a solvency margin ensuring the cover of the actual risks of its activity in order to maintain the actual financial solvency and to fulfil its liabilities, and the Bank had to permanently maintain a minimum capital adequacy ratio of 8 percent.

The solvency margin was defined according to the Schedule No. 5 of the Act CXII of 1996 on Credit Institutions and Financial Enterprises, the capital adequacy ratio was defined according to the Decree.

In 2007 according to provisions of Article 20 of Act on Eximbank (Solvency margin and capital adequacy) and Schedule No 5 of Act CXII of 1996 on Credit Institutions and Financial Enterprises, MFB has provided to the Bank a subordinated loan capital in the amount of EUR 100 million. The maturity of this particular loan is 12<sup>th</sup> of September 2017. In line with the referred provisions, the amount of the subordinated loan capital is to be considered as a positive component of the guarantee capital of Eximbank. On 31<sup>st</sup> of December 2014 and as at 31 December 2013 the amount of the long-term liability arising from the loan agreement is HUF 31,489 million and HUF 29,691 million, respectively.

In 2014 "Regulation (EU) no 575/2013 of the European Parliament and of the Council of 26 June 2013 on prudential requirements for credit institutions and investment firms and amending Regulation (EU) No 648/2012 (ie. CIRR)" is fulfilled. Measures on own funds are laid down in Part Two of CIRR. Capital requirements are kept according to Part Three. Own funds requirements (capital ratios) are satisfied as of Article 92. Subordinated loan is taken into consideration according to Article 64 by an amortised value.

The Bank fulfilled the legal and prudential requirements in 2014 and in 2013, the capital adequacy ratio has always significantly exceeded the 8 percent required by the law as stated above.

The provision of capital handling is controlled by the National Bank of Hungary.

	31.12.2014	31.12.2013
Core capital Supplementary capital	54,540 17,003	18,089 29,691
Solvency capital	71,543	47,780
Total risk-weighted exposure to credit risk Total risk exposure amount for operational risk	644,238 12,422	324,556 9,763
Total risk exposure amount	656,660	334,319
Solvency ratio	10,89%	14.29%

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014 (All amounts stated in HUF million unless otherwise noted)

## NOTE 28. GEOGRAPHICAL INFORMATION

Concentration of assets and liabilities by geographical areas as at 31 December 2014

Concentration of assets and liabilities by geographical areas as at 31 December 2014							
	Hungary	EU Members	Non-EU European Countries	Other Countries	Total		
Cash, due from banks and balances with NBH Available-for-sale financial	3,134	179	-	-	3,313		
assets Loans and advances to	12	1,724	-	40	1,776		
customers, net of impairment losses	178,958	_	17,972	10,435	207,365		
Loans and advances to other banks and insurance companies net of impairment	,		ŕ	·	·		
losses Financial assets at fair value	372,359	233	8,901	1	381,494		
through profit or loss	4,129	5,962	_	_	10,091		
Investment in joint venture Intangibles, property and	1,277	-	-	-	1,277		
equipment, net	670	-	-	-	670		
Deferred tax assets	123	_	-	-	123		
Other assets, net	2,245	74	2	-	2,321		
Total Assets	562,907	8,172	26,875	10,476	608,430		
Loans and deposits from other banks	101,278	31,556	_	31,983	164,817		
Financial liabilities at fair value through profit or loss	829	1	_	_	830		
Debt securities issued	02)	111,982	_	260,717	372,699		
Other liabilities incl. provision	4,282	64	263	200,717	4,611		
Total Liabilities	106,389	143,603	263	292,702	542,957		
I Clear Editional Control	200,000						
Share capital Reserves	58,100 7,373	-	_	-	58,100 7,373		
Total Shareholder's Equity	65,473		-		65,473		
Total Liabilities and Equity	171,862	143,603	263	292,702	608,430		
Total Elabilities and Equity	171,002	110,000	200	,,,,,,	000,100		
Off-balance sheet financial instruments							
Unutilised part of credit lines	379,342	10,864	21,535	13,606	425,347		
Guarantees insured by the state	7,704	847	4,955	-	13,506		
Guarantees not counter-	-						
guaranteed by the state	1,110	45	235	-	1,390		
Letter of Credit	-	1,943	-	4,398	6,341		
Funds	3,445	5,635	-	3,628	12,708		
Total	391,601	19,334	26,725	21,632	459,292		

<sup>\*</sup> Bonds issued in December 2012 an in October 2014 are actively traded on London Stock Exchange and on OTC markets. The Bank has no detailed information about the breakdown of investors by geographical segments as at 31 December 2014. As a result the Bank classified debt securities issued into Other Countries segment. Bonds issued in October 2013 were wholly subscribed by MAEXIM Ltd incorporated in Ireland.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014 (All amounts stated in HUF million unless otherwise noted)

## NOTE 28. GEOGRAPHICAL INFORMATION (CONTINUED)

Concentration of assets and liabilities by geographical areas as at 31 December 2013

Hungary EU Non-EU Other Total	
Hungary Members European Countries Total	
Countries	
Cash, due from banks and	_
balances with National Bank of	
Hungary 633 240 15 10 898	Q
Available-for-sale financial	9
assets 2,072 33 2,105	5
Loans and advances to	,
customers, net of impairment	
	_
losses 70,320 - 21,726 7,219 99,265 Loans and advances to other	)
banks and insurance companies	
net of impairment losses 268,325 - 7,323 105 275,753	5
Financial assets at fair value	
through profit or loss 37 6 43	3
Intangibles, property and	_
equipment, net 355 355	
Deferred tax assets 79 79	
Other assets, net 3,093 3,093	
Total Assets 344,914 246 29,064 7,367 381,591	<u>L</u>
Loans and deposits from other	
banks and insurance companies 114,299 - 29,857 144,156	)
Financial liabilities at fair value	
through profit or loss 40 4,234 4,274	
Debt securities issued* - 103,150 - 108,817 211,967	
Other liabilities incl. provision 2,768 69 261 332 3,430	<u>)</u>
Total Liabilities 117,107 107,453 261 139,006 363,827	<u></u>
Share capital 10,100 10,100	
Reserves	_
Total Shareholder's Equity 17,764 17,764	<u> </u>
	_
Total Liabilities and Equity 134,871 107,453 261 139,006 381,591	<u>.</u>
Off-balance sheet financial	
instruments	
Guarantees insured by the state 7,849 705 5,532 - 14,086	
Unutilised part of credit lines 151,472 10,243 9,543 12,772 184,030	)
Letter of Credit 78 1,173 1,251	
Guarantees not counter-	

<sup>\*</sup> Bonds issued in December 2012 are actively traded on London Stock Exchange and on OTC markets. The Bank has no detailed information about the breakdown of investors by geographical segments as at 31 December 2013. As a result the Bank classified debt securities issued into Other Countries segment. Bonds issued in October 2013 were wholly subscribed by MAEXIM Ltd incorporated in Ireland.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014 (All amounts stated in HUF million unless otherwise noted)

## NOTE 28. GEOGRAPHICAL INFORMATION (CONTINUED)

## Segmented revenue by geographical areas for the year ended 31 December 2014

_	Hungary	EU Members	Non-EU European Countries	Other Countries	Total	
Interest income:		-				
Loans to customers	3,404	2	635	135	4,176	
Loans and advances to other	,				,	
banks and insurance	2,121	_	465	3	2,589	
companies	2,121		105	,	2,505	
Interest compensation	16 600				16 600	
system	16,698	-	-	-	16,698	
Securities	11	-	-	4	15	
Total interest income	22,234	2	1,100	142	23,478	
Income from fees and commissions: Guarantees counter-						
guaranteed by the state Insurance fees devolved by	204	3	62	-	269	
MEHIB	-	-	-	12	12	
Guarantees not counter-						
guaranteed by the state	43	-	3	-	46	
Other	_	1	-	6	7	
Total income from fees						
and commissions	247	4	65	18	334	
Total Income	22,481	6	1,165	160	23,812	

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014 (All amounts stated in HUF million unless otherwise noted)

## NOTE 28. GEOGRAPHICAL INFORMATION (CONTINUED)

Segmented revenue by geographical areas for the year ended 31 December 2013

	Hungary	EU Members	Non-EU European Countries	Other Countries	Total
Interest income:					
Loans to customers Loans and advances to other banks and insurance	1,217	117	1,049	107	2,490
companies	2,259	-	240	23	2,522
Interest compensation					
system	9,626	-	-	-	9,626
Securities	1,436	-	-	4	1,440
Total interest income	14,538	117	1,289	134	16,078
Income from fees and commissions: Guarantees counterguaranteed by the state	137	2	47	-	186
Insurance fees devolved by MEHIB Guarantees not counter-	445	-	-	2,802	3,247
guaranteed by the state Other	67	-	1 -	- 6	68 6
Total income from fees and commissions	649	2	48	2,808	3,507
Total income	15,187	119	1,337	2,942	19,585

No revenue from transactions with a single external customer or counterparty amounted to 10% or more of the Bank's total revenue in 2014 or 2013 excluding the Hungarian State. For details please refer to Note 25.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014 (All amounts stated in HUF million unless otherwise noted)

#### NOTE 29. EVENTS AFTER THE REPORTING DATE

There were no events after the reporting date, that would have a significant effect on figures in the financial statements for year 2014.

#### NOTE 30. USE OF ESTIMATES AND JUDGEMENTS

Management discusses with the Supervisory Board the development, selection and disclosure of the Bank's critical accounting policies and estimates, and the application of these policies and estimates.

These disclosures supplement the commentary on financial risk management (see Note 27.).

#### Key sources of estimation uncertainty

#### Allowances for credit losses

Assets measured at amortised cost are tested for impairment on a regular basis according to the accounting policy of the Bank.

The specific counterparty component of the total allowances for impairment applies to financial assets tested individually for impairment and is based upon management's best estimate of the present value of the future cash flows that are expected to be received. In estimating these cash flows, management makes judgements about the counterparty's financial situation and the net realisable value of any underlying collateral. Each impaired asset is assessed on its merits, and the workout strategy and estimate of cash flows considered recoverable are independently approved by the Credit Risk function.

### Impairment of available-for-sale financial assets

Investments in available-for-sale securities are considered to be impaired if their carrying amount is greater than the estimated recoverable amount assessed at each balance sheet date on the basis of objective evidence such as significant financial difficulty of the issuer, actual breaches of contracts, high probability of bankruptcy or other financial reorganization of the issuer. Impairment losses on available-for-sale securities are recognised by transferring the cumulative loss that has been recognised in other comprehensive income, and presented in the fair value reserve in equity, to profit or loss. The cumulative loss that is removed from other comprehensive income and recognised in profit or loss is the difference between the acquisition cost, net of any principal repayment and amortisation, and the current fair value, less any impairment loss previously recognised in profit or loss.

If, in a subsequent period, the fair value of an impaired available-for-sale debt security increases and the increase can be related objectively to an event occurring after the impairment loss was recognised in profit or loss, then the impairment loss is reversed, with the amount of the reversal recognised in profit or loss. However, any subsequent recovery in the fair value of an impaired available-for-sale equity instrument is recognised in other comprehensive income.

#### **Provisions**

In connection with recognition and measurement of provisions and contingencies the key assumptions are the likelihood and magnitude of an outflow of resources.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014 (All amounts stated in HUF million unless otherwise noted)

#### NOTE 30. USE OF ESTIMATES AND JUDGEMENTS

#### Determining fair values

The determination of fair value for financial assets and liabilities for which there is no observable market price requires the use of valuation techniques as described in accounting policy. For financial instruments that are traded infrequently and have little price transparency, fair value is less objective, and requires varying degrees of judgement depending on liquidity, concentration, uncertainty of market factors, pricing assumptions and other risks affecting the specific instrument. See also "Valuation of financial instruments" below.

## Critical accounting judgements in applying the Bank's accounting policies

Critical accounting judgements made in applying the Bank's accounting policies include:

#### Valuation of financial instruments, fair value hierarchy

A number of the Bank's accounting policies and disclosures require the determination of fair value for financial assets and liabilities. Fair values have been determined for measurement and / or disclosure purposes based on the following methods.

All financial instruments are recognised initially at fair value. In the normal course of business, the fair value of a financial instrument on initial recognition is the transaction price (that is, the fair value of the consideration given or received).

Subsequent to initial recognition, the fair value of financial instruments that are quoted in active markets are measured at fair value based on bid prices for assets held and ask prices for liabilities issued. When independent prices are not available, fair value is determined by using valuation techniques which refer to observable market data. These include comparison with similar instruments where market observable prices exist, discounted cash flow analysis, and other valuation techniques commonly used by market participants.

For financial instruments, fair value may be determined in whole or in part using valuation techniques based on assumptions that are not supported by prices from current market transactions or observable market data.

The Bank measures fair value using the following hierarchy of methods:

- Level 1: unadjusted quoted prices in active markets for identical assets and liabilities;
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or the liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices);
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

The Bank has no such financial instruments of which fair value is determined using significant unobservable inputs (Level 3).

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014 (All amounts stated in HUF million unless otherwise noted)

## NOTE 30. USE OF ESTIMATES AND JUDGEMENTS (CONTINUED)

The table below analyses financial instruments carried at fair value, by valuation method:

31 December 2014	Level 1	Level 2	Total
Financial assets at fair value through profit or loss Derivative instruments		10,091	10,091
Available-for-sale financial assets	1,776		1,776
Financial liabilities at fair value through profit or loss  Derivative instruments		830	830
31 December 2013			
Financial assets at fair value through profit or loss  Derivative instruments	_	43	43
Available-for-sale financial assets	873	1,232	2,105
Financial liabilities at fair value through profit or loss			
Derivative instruments	-	4,274	4,274

There have been no transfers between Level 1 and Level 2 of the fair value hierarchy.

## Valuation techniques

#### Level 1:

- Fair value of Hungarian Government bonds are determined based on observable market prices published by Government Debt Management Agency Private Ltd (ÁKK Zrt.).
- Fair value of investments in private equity fund is determined the net asset value presented by the investment fund management.

#### Level 2:

- The foreign currency swaps are measured based on observable spot exchange rates, the yield curves of the respective currencies as well as the currency basis spreads between the respective currencies.
- Fair value of short term bonds issued by National Bank of Hungary and short term Treasury bills is determined using the discounted cash flow model based observable yield curves available on observable market published by ÁKK Zrt.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014 (All amounts stated in HUF million unless otherwise noted)

#### NOTE 31. ACCOUNTING CLASSIFICATIONS AND FAIR VALUES

The estimated fair values disclosed below are designated to an approximate price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal or, in its absence, the most advantageous market to which the Bank has access at that date. However, many of the financial instruments have no active market and therefore, fair values are based on estimates using net present value and other valuation techniques, which are significantly affected by the assumptions used concerning the amount and timing of the estimated future cash flows and discount rates, which reflect varying degrees of risk. Furthermore, due to the use of subjective judgement and uncertainties, the aggregate fair value amounts should not be interpreted as being realisable in an immediate settlement of the instruments.

As at 31 December 2014, the fair values of the Eximbank's financial assets and liabilities were as follows:

	Trading	Loans and receivables	Available- for-sale	Other	Carrying amount	Fair value including CF from interest compensation	Fair value without CF from interest compensation
Cash due from banks and balances with National Bank		-					
of Hungary Available-for- sale financial	-	3,313	-	•	3,313	3,305	3,305
assets Loans and	-	-	1,776	-	1,776	1,776	1,776
advances to customers Loans and advances to	-	207,365	-	-	207,365	202,104	197,017
other banks and insurance companies Financial assets at fair value	-	381,494	-	-	381,494	386,096	347,880
through profit or loss	10,091	_	_	_	10,091	10,091	10,091
Total	10,091	592,172	1,776		604,039	603,372	560,069
Loans and deposits from other banks Financial liabilities at fair	-	164,817	-	-	164,817	164,271	164,271
value through profit or loss Debt securities	830	-	-	-	830	830	830
issued		-		372,699	372,699	395,701	395,701
Total _	830_	164,817	-	372,699	538,346	560,802	560,802

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014 (All amounts stated in HUF million unless otherwise noted)

# NOTE 31. ACCOUNTING CLASSIFICATIONS AND FAIR VALUES (CONTINUED)

As at 31 December 2013, the fair values of the Eximbank's financial assets and liabilities were as follows:

	Trading	Loans and receivables	Available- for-sale	Other amortised cost	Carrying amount	Fair value including CF from interest compensation	Fair value without CF from interest compensation
Cash due from banks and balances with National Bank							•
of Hungary Available-for- sale financial	-	898	-	-	898	898	898
assets Loans and advances to	-	-	2,105	-	2,105	2,105	2,105
customers Loans and advances to other banks and	-	99,265	-	-	99,265	96,889	91,201
insurance companies Financial assets at fair value through profit or	-	275,753	-	-	275,753	279,624	254,044
loss	43			_	43	43	43
Total	43	375,916	2,105	-	378,064	379,559	348,291
Loans and deposits from other banks and insurance companies Financial liabilities at fair	-	-	-	144,156	144,156	143,518	143,518
value through profit or loss Debt securities	4,274	-	-		4,274	4,274	4,274
issued		-	_	211,967	211,967	219,406	219,406
Total	4,274	-	-	356,123	360,397	367,197	367,197

#### Cash, due from banks and balances with National Bank of Hungary

Due to their short term nature, the fair value of cash, amounts due from banks and balances with the National Bank of Hungary is assumed to approximate the historical cost carrying amount.

## Available-for-sale financial assets

The carrying values of equity investments and other available-for-sale financial assets are provided in Note 5 to the financial statements. These are based on quoted market prices, when available. In that case when equity instruments do not have quoted market price in an active market and the variability in the range of the reasonable fair value estimates is so great and the probabilities of the various outcomes are so difficult to assess that the usefulness of a single estimate of fair value is negated, financial instruments are stated at cost.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014 (All amounts stated in HUF million unless otherwise noted)

## NOTE 31. ACCOUNTING CLASSIFICATIONS AND FAIR VALUES (CONTINUED)

## Loans and advances to other banks and insurance companies and Loans and advances to customers

Where available fair value of loans and advances is based on observable market transactions. Where observable market transactions are not available, fair value is estimated using valuation models, such as discounted cash-flow techniques. Input into the valuation techniques includes expected lifetime credit losses, interest rates, prepayment rates and primary origination or secondary market spreads. For collateral-dependent impaired loans, the fair value is measured based on the value of underlying collateral.

To improve the accuracy of the valuation estimate homogeneous loans are grouped into portfolios with similar characteristics such as maturity, quality of collaterals, product and borrower type.

The table above contains two fair value measures for "Loans and advances to other banks and insurance companies" and for "Loans and advances to customers".

- In the first column the Bank calculated fair value as net present value of future cash-flows that contain future cash-flows from interest compensation system.
- In the second column the Bank calculated net present value of future cash-flows that do not contain future cash-flows from interest compensation system.

## Financial assets and liabilities at fair value through profit or loss

Financial assets and liabilities at fair value through profit or loss (derivative financial instruments) are carried at their fair values in the statement of financial position. The fair value of derivative financial instruments is calculated using discounted cash flow techniques, which take into consideration assumptions based on market data.

#### Other assets/liabilities

The carrying amounts of other financial assets and other financial liabilities approximate their fair values.

#### Financial liabilities valued at amortised cost

The fair value of Loans and deposits from other banks and insurance companies is calculated using discounted cash flow techniques, which take into consideration assumptions based on market data.

#### Debt securities issued

The bonds issued by the Bank in December 2012 and in October 2014 are traded on London Stock Exchange and on OTC markets. Fair value of these bonds is determined based on the observable market prices.

The bonds issued by the Bank in October 2013 are not actively traded. The fair value of these bonds is calculated using discounted cash flow techniques, which take into consideration assumptions based on market data.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014 (All amounts stated in HUF million unless otherwise noted)

# NOTE 31. ACCOUNTING CLASSIFICATIONS AND FAIR VALUES (CONTINUED)

The following tables set out below values of financial instruments not measures at fair value and analyses them by the level in the fair value hierarchy into which each fair value measurement is categorised.

As at 31 December 2014	Level 1	Level 2	Level 3	Total fair values	Total carrying amount
Cash due from banks and					
balances with National		2 205		2 205	2 2 1 2
Bank of Hungary Loans and advances to	-	3,305	-	3,305	3,313
customers	-	-	202,104	202,104	207,365
Loans and advances to other banks and insurance					
companies	-	_	386,096	386,096	381,494
Total	-	3,305	588,200	591,505	592,172
Loans and deposits from					
other banks	-	164,271	-	164,271	164,817
Debt securities issued	-	395,701	-	395,701	372,699
Total	-	559,972	-	559,972	537,516

As at 31 December 2013	Level 1	Level 2	Level 3	Total fair values	Total carrying amount
Cash due from banks and					
balances with National Bank of Hungary	_	898	_	898	898
Loans and advances to		0,0			
customers	-	-	96,889	96,889	99,265
Loans and advances to other banks and insurance					
companies	-	62,001	217,623	279,624	275,753
Total		62,899	314,512	377,411	375,916
Loans and deposits from					
other banks	-	143,518	-	143,518	144,156
Debt securities issued		219,406	-	219,406	211,967
Total	_	362,923	-	362,923	356,123

7 April 2015

Authorised for issue by

Zoltán Urbán Chief Executive Officer

