

# QUESTION LIST

to buyer credit and discounting of supplier credit

v2022-03-08

## I. Advance information about the business

- subject of the export contract;
- full amount, currency of project/contract;
- planned date of the signing of the export contract
- introducing the customer/buyer;
- introducing the main contractor/sub-contractor: presentation of company, balance sheet data for 3 years, references;
- technical description, with budget;
- components of the export content (Hungarian – Foreign – Local) according to product, amount, value, quantity and possible suppliers, min. 50% Hungarian content is required;
- local cost;
- phase of preparation of the business;
- period, timing of delivery/ implementation;
- expected starting point (hand-over)
- assurance of fulfilment.

## II. Introducing the claim of financing

- type of required financing (buyer's credit/ supplier's credit);
- amount, currency of financing (percent of the export contract);
- amount of own resources;
- borrower (customer, customer's bank or other);
- preliminary repayment schedule;
- disbursement (completion) period
- repayment period (max. 10 years);
- repayment frequency (monthly, quarterly, semi annually);
- collateral.